

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

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**FORM 10-Q**

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**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended June 30, 2009

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission File Number: 0-20293

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**UNION BANKSHARES CORPORATION**

(Exact name of registrant as specified in its charter)

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**VIRGINIA**  
(State or other jurisdiction of  
incorporation or organization)

**54-1598552**  
(I.R.S. Employer  
Identification No.)

**211 North Main Street  
P.O. Box 446  
Bowling Green, Virginia 22427**  
(Address of principal executive offices) (Zip Code)

**(804) 633-5031**  
(Registrant's telephone number, including area code)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of common stock outstanding as of July 29, 2009 was 13,604,601.

[Table of Contents](#)

UNION BANKSHARES CORPORATION  
FORM 10-Q  
INDEX

<u>ITEM</u>		<u>PAGE</u>
	<u>PART I - FINANCIAL INFORMATION</u>	
Item 1.	<a href="#">Financial Statements</a>	
	<a href="#">Condensed Consolidated Balance Sheets as of June 30, 2009, December 31, 2008 and June 30, 2008</a>	1
	<a href="#">Condensed Consolidated Statements of Income for the three and six months ended June 30, 2009 and 2008</a>	2
	<a href="#">Condensed Consolidated Statements of Changes in Stockholders' Equity for the six months ended June 30, 2009 and 2008</a>	3
	<a href="#">Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2009 and 2008</a>	4
	<a href="#">Notes to Condensed Consolidated Financial Statements</a>	5
	<a href="#">Report of Independent Registered Public Accounting Firm</a>	18
Item 2.	<a href="#">Management's Discussion and Analysis of Financial Condition and Results of Operations</a>	19
Item 3.	<a href="#">Quantitative and Qualitative Disclosures About Market Risk</a>	36
Item 4.	<a href="#">Controls and Procedures</a>	38
	<u>PART II - OTHER INFORMATION</u>	
Item 1.	<a href="#">Legal Proceedings</a>	38
Item 1A.	<a href="#">Risk Factors</a>	38
Item 2.	<a href="#">Unregistered Sales of Equity Securities and Use of Proceeds</a>	38
Item 4.	<a href="#">Submission of Matters to a Vote of Security Holders</a>	38
Item 6.	<a href="#">Exhibits</a>	40
	<a href="#">Signatures</a>	41

PART I—FINANCIAL INFORMATION

Item 1 – Financial Statements  
 UNION BANKSHARES CORPORATION AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (Dollars in thousands, except share amounts)

	June 30, 2009 <i>(Unaudited)</i>	December 31, 2008 <i>(Audited)</i>	June 30, 2008 <i>(Unaudited)</i>
<b>ASSETS</b>			
<b>Cash and cash equivalents:</b>			
Cash and due from banks	\$ 36,111	\$ 144,625	\$ 62,875
Interest-bearing deposits in other banks	41,242	903	1,054
Money market investments	123	122	223
Other interest-bearing deposits	2,598	2,598	2,598
Federal funds sold	303	289	90
<b>Total cash and cash equivalents</b>	<b>80,377</b>	<b>148,537</b>	<b>66,840</b>
<b>Securities available for sale, at fair value</b>	<b>406,662</b>	<b>309,711</b>	<b>288,150</b>
<b>Loans held for sale</b>	<b>64,069</b>	<b>29,424</b>	<b>32,056</b>
<b>Loans, net of unearned income</b>	<b>1,871,506</b>	<b>1,874,088</b>	<b>1,823,706</b>
Less allowance for loan losses	29,639	25,496	21,650
<b>Net loans</b>	<b>1,841,867</b>	<b>1,848,592</b>	<b>1,802,056</b>
<b>Bank premises and equipment, net</b>	<b>78,787</b>	<b>77,425</b>	<b>77,220</b>
<b>Other real estate owned</b>	<b>14,663</b>	<b>7,140</b>	<b>781</b>
<b>Core deposit intangibles, net</b>	<b>8,652</b>	<b>9,613</b>	<b>10,577</b>
<b>Goodwill</b>	<b>56,474</b>	<b>56,474</b>	<b>56,474</b>
<b>Other assets</b>	<b>63,896</b>	<b>65,016</b>	<b>61,776</b>
<b>Total assets</b>	<b>\$2,615,447</b>	<b>\$2,551,932</b>	<b>\$ 2,395,930</b>
<b>LIABILITIES</b>			
<b>Noninterest-bearing demand deposits</b>	<b>\$ 302,841</b>	<b>\$ 274,829</b>	<b>\$ 294,594</b>
<b>Interest-bearing deposits:</b>			
NOW accounts	200,431	201,317	218,747
Money market accounts	452,373	361,138	256,297
Savings accounts	101,145	93,559	102,420
Time deposits of \$100,000 and over	453,336	452,297	433,409
Brokered certificates of deposit	—	66,709	40,000
Other time deposits	487,238	477,150	441,380
<b>Total interest-bearing deposits</b>	<b>1,694,523</b>	<b>1,652,170</b>	<b>1,492,253</b>
<b>Total deposits</b>	<b>1,997,364</b>	<b>1,926,999</b>	<b>1,786,847</b>
<b>Securities sold under agreements to repurchase</b>	<b>57,202</b>	<b>68,282</b>	<b>79,980</b>
<b>Other short-term borrowings</b>	<b>65,000</b>	<b>55,000</b>	<b>86,750</b>
<b>Trust preferred capital notes</b>	<b>60,310</b>	<b>60,310</b>	<b>60,310</b>
<b>Long-term borrowings</b>	<b>140,000</b>	<b>150,000</b>	<b>149,500</b>
<b>Other liabilities</b>	<b>21,112</b>	<b>17,543</b>	<b>19,068</b>
<b>Total liabilities</b>	<b>2,340,988</b>	<b>2,278,134</b>	<b>2,182,455</b>
<b>Commitments and contingencies</b>			
<b>STOCKHOLDERS' EQUITY</b>			
Preferred stock, \$10.00 par value, \$1,000 liquidation value, shares authorized 59,000; issued and outstanding, 59,000 shares at June 30, 2009 and December 31, 2008 and none at June 30, 2008	590	590	—
Common stock, \$1.33 par value, shares authorized 36,000,000; issued and outstanding, 13,604,601 shares, 13,570,970 shares, and 13,503,852 shares, respectively	18,103	18,055	17,962
<b>Surplus</b>	<b>102,076</b>	<b>101,719</b>	<b>41,811</b>
<b>Retained earnings</b>	<b>153,947</b>	<b>155,140</b>	<b>153,630</b>
<b>Warrant</b>	<b>2,808</b>	<b>2,808</b>	<b>—</b>
<b>Discount on preferred stock</b>	<b>(2,544)</b>	<b>(2,790)</b>	<b>—</b>
<b>Accumulated other comprehensive (loss) income</b>	<b>(521)</b>	<b>(1,724)</b>	<b>72</b>
<b>Total stockholders' equity</b>	<b>274,459</b>	<b>273,798</b>	<b>213,475</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$2,615,447</b>	<b>\$2,551,932</b>	<b>\$ 2,395,930</b>

See accompanying notes to condensed consolidated financial statements.

[Table of Contents](#)

**UNION BANKSHARES CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

(Dollars in thousands, except per share amounts)  
(Unaudited)

	Three Months Ended June 30		Six Months Ended June 30	
	2009	2008	2009	2008
<b>Interest and dividend income:</b>				
Interest and fees on loans	\$27,863	\$29,725	\$55,372	\$60,989
Interest on Federal funds sold	—	1	—	29
Interest on deposits in other banks	60	6	114	14
Interest on money market investments	—	—	—	1
Interest on other interest-bearing deposits	—	15	—	40
Interest and dividends on securities:				
Taxable	2,630	2,288	5,066	4,577
Nontaxable	1,424	1,273	2,789	2,528
<b>Total interest and dividend income</b>	<b>31,977</b>	<b>33,308</b>	<b>63,341</b>	<b>68,178</b>
<b>Interest expense:</b>				
Interest on deposits	10,787	10,676	21,892	22,411
Interest on Federal funds purchased	—	96	—	264
Interest on short-term borrowings	712	1,001	1,343	3,037
Interest on long-term borrowings	1,774	1,707	3,688	3,513
<b>Total interest expense</b>	<b>13,273</b>	<b>13,480</b>	<b>26,923</b>	<b>29,225</b>
<b>Net interest income</b>	<b>18,704</b>	<b>19,828</b>	<b>36,418</b>	<b>38,953</b>
<b>Provision for loan losses</b>	<b>4,855</b>	<b>1,676</b>	<b>7,985</b>	<b>3,276</b>
<b>Net interest income after provision for loan losses</b>	<b>13,849</b>	<b>18,152</b>	<b>28,433</b>	<b>35,677</b>
<b>Noninterest income:</b>				
Service charges on deposit accounts	2,105	2,329	4,101	4,449
Other service charges, commissions and fees	1,496	1,713	2,915	3,181
Gains on securities transactions, net	13	5	14	28
Gains on sales of loans	5,183	3,179	8,635	6,177
Gains (losses) on sales of other real estate and bank premises, net	(35)	(2)	(54)	135
Other operating income	516	432	1,000	1,034
<b>Total noninterest income</b>	<b>9,278</b>	<b>7,656</b>	<b>16,611</b>	<b>15,004</b>
<b>Noninterest expenses:</b>				
Salaries and benefits	10,872	11,279	21,547	22,339
Occupancy expenses	1,735	1,719	3,532	3,427
Furniture and equipment expenses	1,162	1,232	2,371	2,497
Other operating expenses	8,582	5,804	14,828	11,704
<b>Total noninterest expenses</b>	<b>22,351</b>	<b>20,034</b>	<b>42,278</b>	<b>39,967</b>
Income before income taxes	776	5,774	2,766	10,714
Income tax (benefit) expense	(177)	1,441	60	2,729
<b>Net income</b>	<b>\$ 953</b>	<b>\$ 4,333</b>	<b>\$ 2,706</b>	<b>\$ 7,985</b>
Dividends paid and accumulated on preferred stock	738	—	1,475	—
Accretion of discount on preferred stock	124	—	246	—
<b>Net income available to common shareholders</b>	<b>\$ 91</b>	<b>\$ 4,333</b>	<b>\$ 985</b>	<b>\$ 7,985</b>
<b>Earnings per share, basic</b>	<b>\$ 0.01</b>	<b>\$ 0.32</b>	<b>\$ 0.07</b>	<b>\$ 0.59</b>
<b>Earnings per share, diluted</b>	<b>\$ 0.01</b>	<b>\$ 0.32</b>	<b>\$ 0.07</b>	<b>\$ 0.59</b>

See accompanying notes to condensed consolidated financial statements.

[Table of Contents](#)

**UNION BANKSHARES CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**SIX MONTHS ENDED JUNE 30, 2009 AND 2008**

(Dollars in thousands, except share amounts)  
(Unaudited)

	Preferred Stock	Common Stock	Surplus	Retained Earnings	Warrant	Discount on Preferred Stock	Accumulated Other Comprehensive Income (Loss)	Comprehensive Income (Loss)	Total
<b>Balance—December 31, 2007</b>	\$ —	\$17,879	\$ 40,758	\$152,238	\$ —	\$ —	\$ 1,207		\$212,082
Comprehensive income:									
Net income				7,985				\$ 7,985	7,985
Unrealized holding losses arising during the period (net of tax, \$601)								(1,117)	
Reclassification adjustment for gains included in net income (net of tax, \$10)								(18)	
Other comprehensive loss (net of tax, \$611)							(1,135)	(1,135)	(1,135)
<b>Total comprehensive income</b>								<b>\$ 6,850</b>	
Dividends on Common Stock (\$.37 per share)				(4,989)					(4,989)
Tax benefit from exercise of stock awards			42						42
Issuance of common stock under Dividend Reinvestment Plan (30,452 shares)		41	501						542
Issuance of common stock under Incentive Stock Option Plan (46,934 shares)		62	502						564
Stock repurchased under Stock repurchase plan		(20)	(234)						(254)
Cumulative-effect of a change in accounting principle				(1,604)					(1,604)
Stock-based compensation expense			242						242
<b>Balance—June 30, 2008</b>	\$ —	\$17,962	\$ 41,811	\$153,630	\$ —	\$ —	\$ 72		\$213,475
<b>Balance—December 31, 2008</b>	\$ 590	\$18,055	\$101,719	\$155,140	\$ 2,808	\$ (2,790)	\$ (1,724)		\$273,798
Comprehensive income:									
Net income				2,706				\$ 2,706	2,706
Unrealized holding gains arising during the period (net of tax, \$653)								1,212	
Reclassification adjustment for gains included in net income (net of tax, \$5)								(9)	
Other comprehensive income (net of tax, \$648)							1,203	1,203	1,203
<b>Total comprehensive income</b>								<b>\$ 3,909</b>	
Dividends on Common Stock (\$.18 per share)				(2,455)					(2,455)
Tax benefit from exercise of stock awards			4						4
Issuance costs of Preferred Stock			(50)						(50)
Dividends on Preferred Stock				(1,198)					(1,198)
Accretion of discount on Preferred Stock				(246)		246			—
Issuance of common stock under Dividend Reinvestment Plan (20,806 shares)		27	239						266
Issuance of common stock under Incentive Stock Option Plan (900 shares)		1	8						9
Vesting of restricted stock under Stock Incentive Plan (14,313 shares)		20	(20)						—
Stock-based compensation expense			176						176
<b>Balance—June 30, 2009</b>	\$ 590	\$18,103	\$102,076	\$153,947	\$ 2,808	\$ (2,544)	\$ (521)		\$274,459

See accompanying notes to condensed consolidated financial statements.

[Table of Contents](#)

**UNION BANKSHARES CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**SIX MONTHS ENDED JUNE 30, 2009 AND 2008**

(Dollars in thousands)

(Unaudited)

	2009	2008
<b>Operating activities:</b>		
Net income	\$ 2,706	\$ 7,985
Adjustments to reconcile net income to net cash and cash equivalents provided by (used in) operating activities:		
Depreciation and amortization of bank premises and equipment	2,614	2,679
Amortization, net	1,919	1,254
Provision for loan losses	7,985	3,276
Increase in loans held for sale, net	(34,645)	(6,808)
Gains on the sale of investment securities	(14)	(28)
(Gains) losses on sales of other real estate owned and premises, net	54	(135)
Stock-based compensation expense	176	242
Decrease in other assets	210	669
Increase in other liabilities	3,569	423
<b>Net cash and cash equivalents provided by (used in) operating activities</b>	<b>(15,426)</b>	<b>9,557</b>
<b>Investing activities:</b>		
Purchases of securities available for sale	(134,659)	(29,209)
Proceeds from sales of securities available for sale	—	881
Proceeds from maturities, calls and paydowns of securities available for sale	38,877	21,184
Net increase in loans	(8,783)	(76,848)
Purchases of bank premises and equipment, net	(4,030)	(4,022)
<b>Net cash and cash equivalents used in investing activities</b>	<b>(108,595)</b>	<b>(88,014)</b>
<b>Financing activities:</b>		
Net increase in noninterest-bearing deposits	28,012	13,189
Net increase in interest-bearing deposits	42,353	114,080
Net decrease in short-term borrowings	(1,080)	(116,156)
Net (decrease) increase in long-term borrowings	(10,000)	80,000
Cash dividends paid—common stock	(2,455)	(4,989)
Cash dividends paid—preferred stock	(1,198)	—
Tax benefit from the exercise of equity-based awards	4	42
Issuance of common stock	275	1,106
Issuance costs of preferred stock	(50)	—
Stock repurchased under stock repurchase plan	—	(254)
<b>Net cash and cash equivalents provided by financing activities</b>	<b>55,861</b>	<b>87,018</b>
<b>(Decrease) increase in cash and cash equivalents</b>	<b>(68,160)</b>	<b>8,561</b>
<b>Cash and cash equivalents at beginning of the period</b>	<b>148,537</b>	<b>58,279</b>
<b>Cash and cash equivalents at end of the period</b>	<b>\$ 80,377</b>	<b>\$ 66,840</b>
<b>Supplemental Disclosure of Cash Flow Information</b>		
Cash payments for:		
Interest	\$ 27,166	\$ 29,741
Income taxes	—	3,233
<b>Supplemental schedule of noncash investing and financing activities</b>		
Unrealized gains on securities available for sale	\$ 1,851	\$ (1,746)
Transfer of loans to other real estate owned, net	7,558	250
Cumulative effect of a change in accounting principle	—	(1,604)

See accompanying notes to condensed consolidated financial statements.

**UNION BANKSHARES CORPORATION AND SUBSIDIARIES**  
**Notes to Condensed Consolidated Financial Statements (Unaudited)**  
**June 30, 2009**

**1. ACCOUNTING POLICIES**

The consolidated financial statements include the accounts of Union Bankshares Corporation and its subsidiaries (the “Company”). Significant inter-company accounts and transactions have been eliminated in consolidation.

The unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) for interim financial information and follow general practice within the banking industry. Accordingly, the unaudited condensed consolidated financial statements do not include all the information and footnotes required by GAAP for complete financial statements. However, in the opinion of management, all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation of the results of the interim periods presented have been made. The results of operations for the interim periods are not necessarily indicative of the results that may be expected for the full year.

These financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company’s 2008 Annual Report on Form 10-K. If needed, certain previously reported amounts have been reclassified to conform to current period presentation.

**2. MERGERS AND ACQUISITIONS**

On March 30, 2009, the Company and First Market Bank, FSB (“First Market”) announced the signing of an agreement (as amended June 19, 2009), pursuant to which the Company will acquire First Market in an all stock transaction valued at approximately \$105.4 million (based on the preannouncement stock price of \$14.23 as of March 27, 2009 for the Company’s common stock). First Market, a privately held federally chartered savings bank with more than \$1.3 billion in assets, operates 39 branches throughout central Virginia with 31 locations in the greater Richmond metropolitan area. This business combination will be accounted for under the acquisition method of accounting in accordance with Statement of Financial Accounting Standards (“SFAS”) No. 141(R), *Business Combinations*.

**3. STOCK-BASED COMPENSATION**

Effective January 1, 2006, the Company adopted SFAS No. 123R, *Share-Based Payment* (“SFAS No. 123R”). SFAS No. 123R requires the costs resulting from all share-based payments to employees be recognized in the financial statements.

The Company’s 2003 Stock Incentive Plan provides for the granting of incentive stock options, non-statutory stock options, and nonvested stock awards to key employees of the Company. The stock incentive plan makes available 525,000 shares which may be awarded to employees of the Company in the form of incentive stock options intended to comply with the requirements of Section 422 of the Internal Revenue Code of 1986 (“incentive stock options”), non-statutory stock options, and nonvested stock. Under the plan, the option price cannot be less than the fair market value of the stock on the grant date. The stock option’s maximum term is 10 years from the date of grant and vests in equal annual installments of 20 percent over a five-year vesting schedule. The Company issues new shares to satisfy share-based awards. As of June 30, 2009, approximately 305,546 shares were available for issuance under the Company’s 2003 Stock Incentive Plan.

[Table of Contents](#)

For the three and six month periods ended June 30, 2009, the Company recognized stock-based compensation expense of approximately \$87 thousand and \$132 thousand, net of tax, or approximately \$0.01 per share, for both periods, in accordance with SFAS No. 123R.

**Stock Options**

The following table summarizes the stock option activity for the six months ended June 30, 2009:

	Number of Stock Options	Weighted Average Exercise Price
<b>Options outstanding, December 31, 2008</b>	<b>216,077</b>	<b>\$ 21.12</b>
<b>Granted</b>	<b>3,490</b>	<b>12.59</b>
<b>Exercised</b>	<b>(900)</b>	<b>10.67</b>
<b>Forfeited</b>	<b>(1,587)</b>	<b>26.48</b>
<b>Options outstanding, June 30, 2009</b>	<b>217,080</b>	<b>20.98</b>
<b>Options exercisable, June 30, 2009</b>	<b>188,124</b>	<b>20.19</b>

The fair value of each stock option grant was estimated on the date of grant using the Black-Scholes option valuation model that uses the assumptions noted in the following table for the six months ended June 30, 2009 and 2008:

	Six Months Ended June 30,	
	2009	2008
<b>Dividend yield (1)</b>	<b>2.45%</b>	<b>2.29%</b>
<b>Expected life in years (2)</b>	<b>7.2</b>	<b>7.8</b>
<b>Expected volatility (3)</b>	<b>34.84%</b>	<b>29.89%</b>
<b>Risk-free interest rate (4)</b>	<b>2.80%</b>	<b>3.68%</b>
<b>Weighted average fair value per option granted</b>	<b>\$ 3.89</b>	<b>\$ 6.15</b>

(1) Calculated as the ratio of historical dividends paid per share of common stock to the stock price on the date of grant.

(2) Based on the average of the contractual life and vesting schedule for the respective option.

(3) Based on the monthly historical volatility of the Company's stock price over the expected life of the options.

(4) Based upon the U.S. Treasury bill yield curve, for periods within the contractual life of the option, in effect at the time of grant.

The following table summarizes information concerning stock options issued to the Company's employees that are vested or are expected to vest and stock options exercisable as of June 30, 2009 (dollars in thousands, except share and per share amounts):

	Stock Options Vested or	
	Expected to Vest	Exercisable
<b>Stock options</b>	<b>211,769</b>	<b>188,124</b>
<b>Weighted average remaining contractual life in years</b>	<b>4.74</b>	<b>4.28</b>
<b>Weighted average exercise price on shares above water</b>	<b>\$ 10.28</b>	<b>\$ 10.01</b>
<b>Aggregate intrinsic value</b>	<b>\$ 199</b>	<b>\$ 192</b>



## Table of Contents

The total intrinsic value for stock options exercised during the three and six months ended June 30, 2009 was zero and \$12 thousand, respectively. The fair value of stock options vested during the six months ended June 30, 2009 was approximately \$173 thousand. Cash received from the exercise of stock options for the three and six months ended June 30, 2009 was zero and \$10 thousand, respectively. The tax benefit realized from disqualifying dispositions during the six months ended June 30, 2009 was \$4 thousand.

### Nonvested Stock

The 2003 plan permits the granting of nonvested stock, but such grants are limited to one-third of the aggregate number of total awards granted. This equity component of compensation is divided between restricted (time-based) stock grants and performance-based stock grants. The restricted stock vests 50 percent on each of the third and fourth anniversaries of the date of the grant. The performance-based stock is subject to vesting on the fourth anniversary of the date of the grant based on the performance of the Company's stock price. The value of the nonvested stock awards was calculated by multiplying the fair market value of the Company's common stock on grant date by the number of shares awarded. Employees have the right to vote the shares and to receive cash or stock dividends (restricted stock), if any, except for the nonvested stock under the performance-based component (performance stock).

The following table summarizes the nonvested stock activity for the six months ended June 30, 2009:

	Restricted Stock	Weighted Average Grant- Date Fair Value
<b>Balance, December 31, 2008</b>	<b>58,954</b>	<b>\$ 26.95</b>
Granted	4,326	18.41
Vested	(14,313)	25.62
Forfeited	(1,133)	27.55
<b>Balance, June 30, 2009</b>	<b>47,834</b>	<b>26.56</b>

The estimated unamortized compensation expense, net of estimated forfeitures, related to nonvested stock and stock options issued and outstanding as of June 30, 2009 that will be recognized in future periods is as follows (dollars in thousands):

	Stock Options	Restricted Stock	Total
<b>For the six months remaining of 2009</b>	<b>\$ 45</b>	<b>\$ 196</b>	<b>\$241</b>
<b>For year ended December 31, 2010</b>	<b>92</b>	<b>196</b>	<b>288</b>
<b>For year ended December 31, 2011</b>	<b>54</b>	<b>30</b>	<b>84</b>
<b>For year ended December 31, 2012</b>	<b>16</b>	<b>26</b>	<b>42</b>
<b>For year ended December 31, 2013</b>	<b>2</b>	<b>4</b>	<b>6</b>
<b>Total</b>	<b>\$ 209</b>	<b>\$ 452</b>	<b>\$661</b>

[Table of Contents](#)

**4. ALLOWANCE FOR LOAN LOSSES**

The following summarizes activity in the allowance for loan losses for the six months ended June 30, 2009 and 2008 (dollars in thousands):

	June 30, 2009	June 30, 2008
<b>Beginning balance</b>	<b>\$25,496</b>	<b>\$19,336</b>
<b>Recoveries credited to allowance</b>	<b>274</b>	<b>167</b>
<b>Loans charged off</b>	<b>(4,116)</b>	<b>(1,129)</b>
<b>Provision for loan losses</b>	<b>7,985</b>	<b>3,276</b>
<b>Ending balance</b>	<b><u>\$29,639</u></b>	<b><u>\$21,650</u></b>

**5. EARNINGS PER SHARE**

Basic earnings per share ("EPS") is computed by dividing net income available to common shareholders by the weighted average number of common shares outstanding during the period. The computation of diluted EPS uses as the denominator the weighted average number of common shares outstanding during the period, including the effect of potentially dilutive common shares outstanding attributable to stock awards and the warrant issued to the United States Department of the Treasury in connection with the Company's participation in the Treasury's Capital Purchase Program under the Troubled Asset Relief Program. Accretion of discount on preferred stock is treated as a reduction of the numerator in calculating basic and diluted EPS. There were approximately 179,222 and 138,386 shares underlying anti-dilutive stock awards as of June 30, 2009 and 2008, respectively. Dividends paid on nonvested stock awards were approximately \$6 thousand and \$12 thousand as of June 30, 2009 and 2008.

The following is a reconciliation of the denominators of the basic and diluted EPS computations for the three months ended June 30, 2009 and 2008 (dollars and shares in thousands, except per share amounts):

	Net Income Available to Common Shareholders (Numerator)	Weighted Average Common Shares (Denominator)	Per Share Amount
<b>For the Three Months ended June 30, 2009</b>			
Net income	\$ 953	13,576	\$ 0.07
Less: dividends paid and accumulated on preferred stock	738	—	0.05
Less: accretion of discount on preferred stock	124	—	0.01
<b>Basic</b>	<b>\$ 91</b>	<b>13,576</b>	<b>\$ 0.01</b>
Add: potentially dilutive common shares—warrant	—	—	—
Add: potentially dilutive common shares—stock awards	—	39	—
<b>Diluted</b>	<b>\$ 91</b>	<b>13,615</b>	<b>\$ 0.01</b>
<b>For the Three Months ended June 30, 2008</b>			
Net income	\$ 4,333	13,470	\$ 0.32
Less: dividends paid and accumulated on preferred stock	—	—	—
Less: accretion of discount on preferred stock	—	—	—
<b>Basic</b>	<b>\$ 4,333</b>	<b>13,470</b>	<b>\$ 0.32</b>
Add: potentially dilutive common shares—warrant	—	—	—
Add: potentially dilutive common shares—stock awards	—	37	—
<b>Diluted</b>	<b>\$ 4,333</b>	<b>13,507</b>	<b>\$ 0.32</b>
<b>For the Six Months ended June 30, 2009</b>			
Net income	\$ 2,706	13,569	\$ 0.20
Less: dividends paid and accumulated on preferred stock	1,475	—	0.11
Less: accretion of discount on preferred stock	246	—	0.02
<b>Basic</b>	<b>\$ 985</b>	<b>13,569</b>	<b>\$ 0.07</b>
Add: potentially dilutive common shares—warrant	—	—	—
Add: potentially dilutive common shares—stock awards	—	41	—
<b>Diluted</b>	<b>\$ 985</b>	<b>13,610</b>	<b>\$ 0.07</b>
<b>For the Six Months ended June 30, 2008</b>			
Net income	\$ 7,985	13,458	\$ 0.59
Less: dividends paid and accumulated on preferred stock	—	—	—
Less: accretion of discount on preferred stock	—	—	—
<b>Basic</b>	<b>\$ 7,985</b>	<b>13,458</b>	<b>\$ 0.59</b>
Add: potentially dilutive common shares—warrant	—	—	—
Add: potentially dilutive common shares—stock awards	—	39	—
<b>Diluted</b>	<b>\$ 7,985</b>	<b>13,497</b>	<b>\$ 0.59</b>

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## Table of Contents

### **6. TRUST PREFERRED CAPITAL NOTES**

On March 30, 2006, the Company formed Union Bankshares Corporation Statutory Trust II, a wholly owned subsidiary, for the purpose of issuing redeemable capital securities in connection with the acquisition of Prosperity Bank & Trust Company ("Prosperity") that was completed on April 1, 2006. A Trust Preferred Capital Note of \$36.0 million was issued through a pooled underwriting. The securities have a LIBOR-indexed floating rate (three month LIBOR plus 1.40%) which adjusts and is payable quarterly. The interest rate for the period ending June 30, 2009 was 2.00%. The redeemable capital securities may be called at par after five years on March 31, 2011 and each quarterly anniversary of such date until the securities mature in 30 years on March 31, 2036. The principal asset of the Statutory Trust II is \$37.1 million of the Company's junior subordinated debt securities with like maturities and like interest rates to the capital notes, of which \$1.1 million is reflected as the Company's investment in Statutory Trust II reported as "Other assets" within the financial statements.

During the first quarter of 2004, Union Bankshares Corporation Statutory Trust I, a wholly owned subsidiary, was formed for the purpose of issuing redeemable capital securities in connection with the acquisition of Guaranty Financial Corporation ("Guaranty"). A Trust Preferred Capital Note of \$22.5 million was issued through a pooled underwriting. The securities have a LIBOR-indexed floating rate (three month LIBOR plus 2.75%) which adjusts and is payable quarterly. The interest rate for the period ending June 30, 2009 was 3.35%. The redeemable capital securities could be redeemed at par beginning on June 17, 2009 and each quarterly anniversary of such date until the securities mature on June 17, 2034. The principal asset of the Statutory Trust I is \$23.2 million of the Company's junior subordinated debt securities with like maturities and like interest rates to the capital notes, of which \$696 thousand is reflected as the Company's investment in Statutory Trust I reported as "Other assets" within the financial statements.

### **7. SEGMENT REPORTING DISCLOSURES**

The Company has two reportable segments: traditional full service community banks and a mortgage loan origination business. The community bank business includes three banks, which provide loan, deposit, investment, and other banking services to consumer and commercial customers through 58 branch offices located in Virginia. The mortgage segment provides a variety of mortgage loan products principally in Virginia and Maryland. These loans are originated and sold primarily in the secondary market through purchase commitments from investors, which subject the Company to only *de minimis* risk.

Profit and loss is measured by net income after taxes including realized gains and losses on the Company's investment portfolio. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies. Inter-segment transactions are recorded at cost and eliminated as part of the consolidation process.

Both of the Company's reportable segments are service based. The mortgage business is a fee-based business while the banks are driven principally by net interest income. The banks provide a distribution and referral network through their customers for the mortgage loan origination business. The mortgage segment offers a more limited referral network for the banks, due largely to the minimal degree of overlapping geographic markets.

The community bank segment provides the mortgage segment with the short-term funds needed to originate mortgage loans through a warehouse line of credit and charges the mortgage banking segment interest at the three month LIBOR rate plus 25 basis points. These transactions are eliminated in the consolidation process. A management fee for operations and administrative support services is charged to all subsidiaries and eliminated in the consolidated totals.

## Table of Contents

Information about reportable segments and reconciliation of such information to the consolidated financial statements for three and six months ended June 30, 2009 and 2008 is as follows (dollars in thousands):

	Community Banks	Mortgage	Eliminations	Consolidated
<b>Three Months Ended June 30, 2009</b>				
Net interest income	\$ 18,258	\$ 446	\$ —	\$ 18,704
Provision for loan losses	4,855	—	—	4,855
Net interest income after provision for loan losses	13,403	446	—	13,849
Noninterest income	4,178	5,181	(81)	9,278
Noninterest expenses	18,600	3,832	(81)	22,351
Income before (loss) income taxes	(1,019)	1,795	—	776
Income tax (benefit) expense	(807)	630	—	(177)
Net income (loss)	\$ (212)	\$ 1,165	\$ —	\$ 953
Total assets	\$2,607,302	\$70,514	\$ (62,369)	\$2,615,447
<b>Three Months Ended June 30, 2008</b>				
Net interest income	\$ 19,604	\$ 224	\$ —	\$ 19,828
Provision for loan losses	1,676	—	—	1,676
Net interest income after provision for loan losses	17,928	224	—	18,152
Noninterest income	4,548	3,189	(81)	7,656
Noninterest expenses	16,852	3,263	(81)	20,034
Income before income taxes	5,624	150	—	5,774
Income tax expense	1,379	62	—	1,441
Net income	\$ 4,245	\$ 88	\$ —	\$ 4,333
Total assets	\$2,392,340	\$36,751	\$ (33,161)	\$2,395,930
<b>Six Months Ended June 30, 2009</b>				
Net interest income	\$ 35,678	\$ 740	\$ —	\$ 36,418
Provision for loan losses	7,985	—	—	7,985
Net interest income after provision for loan losses	27,693	740	—	28,433
Noninterest income	8,144	8,628	(161)	16,611
Noninterest expenses	35,614	6,825	(161)	42,278
Income before income taxes	223	2,543	—	2,766
Income tax (benefit) expense	(832)	892	—	60
Net income	\$ 1,055	\$ 1,651	\$ —	\$ 2,706
Total assets	\$2,607,302	\$70,514	\$ (62,369)	\$2,615,447
<b>Six Months Ended June 30, 2008</b>				
Net interest income	\$ 38,637	\$ 316	\$ —	\$ 38,953
Provision for loan losses	3,276	—	—	3,276
Net interest income after provision for loan losses	35,361	316	—	35,677
Noninterest income	8,978	6,188	(162)	15,004
Noninterest expenses	33,736	6,393	(162)	39,967
Income before income taxes	10,603	111	—	10,714
Income tax expense	2,676	53	—	2,729
Net income	\$ 7,927	\$ 58	\$ —	\$ 7,985
Total assets	\$2,392,340	\$36,751	\$ (33,161)	\$2,395,930

## 8. STOCK REPURCHASE

The Board of Directors had authorized management of the Company to buy up to 150,000 shares of its outstanding common stock in the open market at prices that management determines to be prudent. This authorization expired May 31, 2009. In March 2008, management repurchased 15,000 shares at a price of \$16.87 per share. No shares were repurchased during the six months ended June 30, 2009.

## 9. RECENT ACCOUNTING PRONOUNCEMENTS

In May 2009, the Financial Accounting Standards Board (“FASB”) issued SFAS No. 165, *Subsequent Events* (“SFAS 165”), which sets forth the circumstances under which an entity should recognize events occurring after the balance sheet date and the disclosures that should be made. Also, this statement requires disclosure of the date through which the entity has evaluated subsequent events (for public companies, and other companies that expect to widely distribute their financial statements, this date is the date of financial statement issuance, and for nonpublic companies, the date the financial statements are available to be issued). The effective date is for interim and annual periods ending after June 15, 2009. The Company adopted SFAS No. 165 during the second quarter of 2009 and the adoption did not have a material effect on the Company’s financial condition and results of operations.

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## Table of Contents

In June 2009, the FASB issued SFAS No. 166, *Accounting for Transfers of Financial Assets, an amendment of FASB Statement No 140* (“SFAS 166”). SFAS 166 removes the concept of a qualifying special-purpose entity and eliminates the exception for qualifying special-purpose entities from consolidation guidance. In addition, SFAS 166 establishes specific conditions for reporting a transfer of a portion of a financial asset as a sale. If the transfer does not meet established sale conditions, sale accounting can be achieved only if the transferor transfers an entire financial asset or a group of entire financial assets and surrenders control over the entire transferred asset(s). SFAS 166 is effective for fiscal years beginning after November 15, 2009. Accordingly, the Company will adopt the provisions of SFAS 166 in the first quarter 2010. The Company does not expect the adoption of SFAS 166 to have a material effect on the Company’s financial condition and results of operations.

Also in June 2009, the FASB issued SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles* (“SFAS 168”). SFAS 168 establishes the FASB Accounting Standards Codification (the “Codification”) as the single source of authoritative, nongovernmental U.S. GAAP. The Codification does not change U.S. GAAP. All existing accounting standard documents will be superseded and all other accounting literature not included in the Codification will be considered nonauthoritative. SFAS 168 is effective for interim and annual periods ending after September 15, 2009. Accordingly, the Company will adopt the provisions of SFAS 168 in the third quarter 2009. The Company does not expect the adoption of the provisions of SFAS 168 to have a material effect on the Company’s financial condition and results of operations.

### **10. GOODWILL AND INTANGIBLE ASSETS**

The Company adopted SFAS No. 142, *Goodwill and Other Intangible Assets* (“SFAS 142”), which prescribes the accounting for goodwill and intangible assets subsequent to initial recognition. The provisions of SFAS 142 discontinued the amortization of goodwill and intangible assets with indefinite lives but require an impairment review at least annually and more frequently if certain impairment indicators are evident. Based on the annual testing for impairment of goodwill and intangible assets, the Company has recorded no impairment charges to date.

Core deposit intangible assets are being amortized over the period of expected benefit, which ranges from 5 to 15 years. As part of the purchase price allocation for the acquisition of deposits related to the acquisition of six former Provident Bank branches in September 2007, the Company recorded \$1.1 million in core deposit intangible assets and \$4.3 million in goodwill. The core deposit intangible assets recorded for those bank branches are being amortized over an average of 7.9 years. As part of the purchase price allocation for the acquisition of Prosperity in 2006, the Company recorded \$5.5 million in core deposit intangible assets and \$20.6 million in goodwill. The core deposit intangible assets recorded for the Prosperity acquisition are being amortized over an average of 9.1 years. Prior to 2006, the Company’s goodwill and core deposit intangibles recorded under the purchase method of accounting totaled \$31.9 million and \$13.6 million, respectively.

## Table of Contents

Information concerning goodwill and intangible assets is presented in the following table (in thousands):

	<u>Gross Carrying Value</u>	<u>Accumulated Amortization</u>	<u>Net Carrying Value</u>
<b>June 30, 2009</b>			
Amortizable core deposit intangibles	\$ 20,215	\$ 11,563	\$ 8,652
Unamortizable goodwill	56,816	342	56,474
<b>December 31, 2008</b>			
Amortizable core deposit intangibles	\$ 20,215	\$ 10,602	\$ 9,613
Unamortizable goodwill	56,816	342	56,474
<b>June 30, 2008</b>			
Amortizable core deposit intangibles	\$ 20,215	\$ 9,638	\$ 10,577
Unamortizable goodwill	56,816	342	56,474

## **11. COMMITMENTS AND CONTINGENCIES**

Commitments to extend credit are agreements to lend to customers as long as there are no violations of any conditions established in the contracts. Commitments generally have fixed expiration dates or other termination clauses and may require payments of fees. Because many of the commitments may expire without being completely drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. At June 30, 2009 and 2008, the Company had outstanding loan commitments approximating \$468.0 million and \$672.2 million, respectively.

Letters of credit written are conditional commitments issued by the Company to guarantee the performance of customers to third parties. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The amount of standby letters of credit whose contract amounts represent credit risk totaled approximately \$22.5 million and \$29.0 million at June 30, 2009 and 2008, respectively.

At June 30, 2009, Union Mortgage Group, Inc. ("Union Mortgage"), a wholly owned subsidiary of Union Bank and Trust Company, a wholly owned subsidiary of Union Bankshares Corporation, had rate lock commitments to originate mortgage loans amounting to \$112.8 million and loans held for sale of \$64.1 million. Union Mortgage has entered into corresponding commitments on a best-efforts basis to sell loans on a servicing released basis totaling approximately \$176.9 million. These commitments to sell loans are designed to mitigate the mortgage company's exposure to fluctuations in interest rates in connection with rate lock commitments and loans held for sale.

[Table of Contents](#)

12. SECURITIES

The amortized cost, gross unrealized gains and losses and estimated fair values of investment securities as of June 30, 2009 and December 31, 2008 are summarized as follows (in thousands):

	Amortized Cost	Gross Unrealized		Estimated Fair Value
		Gains	(Losses)	
<b>June 30, 2009</b>				
U.S. government and agency securities	\$ 6,111	\$ 28	\$ —	\$ 6,139
Obligations of states and political subdivisions	132,687	1,551	(4,940)	129,298
Corporate and other bonds	17,643	127	(2,416)	15,354
Mortgage-backed securities	233,125	5,269	(271)	238,123
Federal Reserve Bank stock—restricted	3,683	—	—	3,683
Federal Home Loan Bank stock—restricted	13,833	—	—	13,833
Other securities	256	—	(24)	232
<b>Total securities</b>	<b>\$407,338</b>	<b>\$6,975</b>	<b>\$ (7,651)</b>	<b>\$ 406,662</b>
<b>December 31, 2008</b>				
Obligations of states and political subdivisions	\$ 124,090	\$ 1,331	\$ (5,164)	\$ 120,257
Corporate and other bonds	14,242	8	(2,114)	12,136
Mortgage-backed securities	157,098	3,576	(143)	160,531
Federal Reserve Bank stock—restricted	3,383	—	—	3,383
Federal Home Loan Bank stock—restricted	13,171	—	—	13,171
Other securities	255	—	(22)	233
<b>Total securities</b>	<b>\$312,239</b>	<b>\$4,915</b>	<b>\$ (7,443)</b>	<b>\$ 309,711</b>

The following table shows the gross unrealized losses and fair value (in thousands) of the Company's investments with unrealized losses that are not deemed to be other-than-temporarily impaired. These are aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position and are as follows:

	Less than 12 months		More than 12 months		Total	
	Fair value	Unrealized Losses	Fair value	Unrealized Losses	Fair value	Unrealized Losses
<b>As of June 30, 2009</b>						
Obligations of states and political subdivisions	\$ 32,148	\$ (1,290)	\$ 28,087	\$ (3,650)	\$ 60,235	\$ (4,940)
Mortgage-backed securities	44,188	(271)	(217)	—	43,971	(271)
Corporate and other bonds	6,947	(2,042)	3,317	(398)	10,264	(2,440)
<b>Totals</b>	<b>\$ 83,283</b>	<b>\$ (3,603)</b>	<b>\$ 31,187</b>	<b>\$ (4,048)</b>	<b>\$ 114,470</b>	<b>\$ (7,651)</b>
<b>As of December 31, 2008</b>						
Obligations of states and political subdivisions	\$ 54,345	\$ (4,497)	\$ 5,057	\$ (667)	\$ 59,402	\$ (5,164)
Mortgage-backed securities	25,481	(116)	2,597	(27)	28,078	(143)
Corporate and other bonds	9,464	(1,954)	1,609	(182)	11,073	(2,136)
<b>Totals</b>	<b>\$ 89,290</b>	<b>\$ (6,567)</b>	<b>\$ 9,263</b>	<b>\$ (876)</b>	<b>\$ 98,553</b>	<b>\$ (7,443)</b>

As of June 30, 2009, there was \$31.2 million of individual securities that had been in a continuous loss position for more than 12 months. Additionally, these securities had an unrealized loss of \$4 million and consisted primarily of municipal obligations. In April 2009, FASB issued Staff Position ("FSP") FAS 115-2 and FAS 124-2 *Recognition and Presentation of Other-Than-Temporary Impairments* ("FSP FAS 115-2 and FAS 124-2") that amended other-than-temporary impairment ("OTTI") guidance for debt securities regarding recognition and disclosure. The major change in the guidance was that an impairment is other-than-temporary if any of the following conditions exist: the entity intends to sell the security, it is more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis; or the entity does not expect to recover the security's entire amortized cost basis (even if the entity does not intend to sell). If a credit loss exists, but an entity does not intend to sell the impaired debt security and is not more likely than not to be required to sell before recovery, the impairment is other-than-temporary and should be separated into a credit portion to be recognized in earnings and the remaining amount relating to all other factors recognized as other comprehensive loss.

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## Table of Contents

The Company adopted this guidance during the second quarter of 2009. During the current quarter the Company conducted an assessment of the securities portfolio for OTTI consideration. The assessment considers factors such as external credit ratings, delinquency coverage ratios, market price, management's judgment, expectations of future performance and relevant industry research and analysis. Based on the assessment for the current quarter and in accordance with the revised guidance, no OTTI was recognized.

### **13. FAIR VALUE MEASUREMENTS**

The Company adopted SFAS No. 157 *Fair Value*, ("SFAS No. 157") on January 1, 2008 to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. SFAS No. 157 clarifies that fair value of certain assets and liabilities is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between willing market participants.

SFAS No. 157 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. The three levels of the fair value hierarchy under SFAS No. 157 based on these two types of inputs are as follows:

- Level 1 Valuation is based on quoted prices in active markets for identical assets and liabilities.
- Level 2 Valuation is based on observable inputs including quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets and liabilities in less active markets, and model-based valuation techniques for which significant assumptions can be derived primarily from or corroborated by observable data in the market.
- Level 3 Valuation is based on model-based techniques that use one or more significant inputs or assumptions that are unobservable in the market. These unobservable inputs reflect the Company's assumptions about what market participants would use and information that is reasonably available under the circumstances without undue cost and effort.

The following describes the valuation techniques used by the Company to measure certain financial assets and liabilities recorded at fair value on a recurring basis in the financial statements:

#### **Securities available for sale**

Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data (Level 2). If the inputs used to provide the evaluation for certain securities are unobservable and/or there is little, if any, market activity then the security would fall to the lowest level of the hierarchy (Level 3). The carrying value of restricted Federal Reserve Bank and Federal Home Loan Bank stock approximates fair value based on the redemption provisions of each entity and is therefore excluded from the following table.



## [Table of Contents](#)

The following table presents the balances of financial assets and liabilities measured at fair value on a recurring basis at June 30, 2009 (dollars in thousands):

	Fair Value Measurements at June 30, 2009 using			Balance
	Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	
<b>ASSETS</b>				
Securities available for sale	\$ —	389,146	\$ —	\$389,146
<b>Total</b>	<b>\$ —</b>	<b>\$ 389,146</b>	<b>\$ —</b>	<b>\$389,146</b>

Certain financial assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

The following describes the valuation techniques used by the Company to measure certain financial assets recorded at fair value on a nonrecurring basis in the financial statements.

### Loans held for sale

Loans held for sale are carried at the lower of cost or market value. These loans currently consist of residential loans originated for sale in the secondary market. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale (Level 2). As such, the Company records any fair value adjustments on a nonrecurring basis. No nonrecurring fair value adjustments were recorded on loans held for sale during the quarter ended June 30, 2009. Gains and losses on the sale of loans are recorded within income from the mortgage segment on the Consolidated Statements of Income.

### Impaired Loans

Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. The measurement of loss associated with impaired loans can be based on either the observable market price of the loan or the fair value of the collateral. Fair value is measured based on the value of the collateral securing the loans. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable. The vast majority of the Company's collateral is real estate. The value of real estate collateral is determined utilizing an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser using observable market data (Level 2). However, if the collateral is a house or building in the process of construction or if an appraisal of the property is more than two years old, then a Level 3 valuation is considered to measure the fair value. The value of business equipment is based upon an outside appraisal if deemed significant, or the net book value on the applicable business' financial statements if not considered significant using observable market data. Likewise, values for inventory and accounts receivables collateral are based on financial statement balances or aging reports (Level 3). Impaired loans allocated to the Allowance for Loan Losses are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Consolidated Statements of Income. At June 30, 2009 the Company's Level 3 loans consisted of one residential real estate development project of \$12.5 million with a \$2.0 million valuation reserve; one credit relationship secured by real estate (two assisted living facilities) of \$7.3 million with a \$500 thousand valuation reserve; two relationships secured by residential real estate lots of \$3.5 million with a combined \$568 thousand valuation reserve; and four relationships secured by inventory, receivables or equipment of \$2.2 million with a combined \$1.3 million valuation reserve.

## Table of Contents

The following table summarizes the Company's financial assets that were measured at fair value on a nonrecurring basis during the period (dollars in thousands):

	Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	Balance
<b>ASSETS</b>				
Loans held for sale	\$ —	\$ 64,069	\$ —	\$ 64,069
Impaired Loans	—	18,762	21,113	39,875
<b>Total</b>	<b>\$ —</b>	<b>\$ 82,831</b>	<b>\$ 21,113</b>	<b>\$103,944</b>

The Company's nonfinancial assets and nonfinancial liabilities that are recognized or disclosed at fair value on a nonrecurring basis relate to other real estate owned ("OREO"), goodwill and core deposit intangibles. In accordance with SFAS No. 144 *Accounting for the Impairment or Disposal of Long-Lived Assets*, OREO with a carrying value of \$714 thousand was written down to its fair value of \$666 thousand, resulting in an impairment charge of \$48 thousand, which was included in earnings for the three months ended June 30, 2009. Total valuation expenses related to OREO for the three and six months ended June 30, 2009 were \$48 thousand and \$62 thousand, respectively. These expenses related to one residential real estate property.

The following table summarizes the Company's nonfinancial assets that were measured at fair value on a nonrecurring basis during the period (dollars in thousands):

	Fair Value Measurements at June 30, 2009 using			Balance
	Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	
<b>ASSETS</b>				
Other real estate owned	\$ —	\$ 666	\$ —	\$ 666
<b>Total</b>	<b>\$ —</b>	<b>\$ 666</b>	<b>\$ —</b>	<b>\$ 666</b>

FSP FAS 107-1 and APB 28-1, *Interim Disclosures about Fair Value of Financial Instruments*, is effective for interim periods ending after June 15, 2009. This guidance amends SFAS No. 107, *Disclosures about Fair Value of Financial Instruments* ("SFAS No. 107"), to require disclosure about fair value of financial instruments for interim periods. SFAS No. 107 excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company.

### Cash and Cash Equivalents

For those short-term instruments, the carrying amount is a reasonable estimate of fair value.

### Loans

The fair value of performing loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. Fair value for significant nonperforming loans is based on recent external appraisals. If appraisals are not available, estimated cash flows are discounted using a rate commensurate with the risk associated with the estimated cash flows.

## [Table of Contents](#)

### **Deposits**

The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of certificates of deposit is estimated by discounting the future cash flows using the rates currently offered for deposits of similar remaining maturities.

### **Borrowings**

The carrying value of short-term borrowings is a reasonable estimate of fair value. The fair value of long-term borrowings is estimated based on interest rates currently available for debt with similar terms and remaining maturities.

### **Accrued Interest**

The carrying amounts of accrued interest approximate fair value.

### **Commitments to Extend Credit and Standby Letters of Credit**

The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date. At June 30, 2009 the carrying value and fair value of loan commitments and standby letters of credit was immaterial.

The carrying values and estimated fair values of the Company's financial instruments as of June 30, 2009 are in the following table (dollars in thousands):

	June 30, 2009	
	Carrying Amount	Fair Value
<b>Financial assets:</b>		
Cash and cash equivalents	\$ 80,377	\$ 80,377
Securities available for sale	406,662	406,662
Loans held for sale	64,069	64,069
Net loans	1,841,867	1,826,581
Accrued interest receivable	11,209	11,209
<b>Financial liabilities:</b>		
Deposits	1,997,364	2,011,670
Borrowings	322,512	328,363
Accrued interest payable	2,852	2,852



**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders  
Union Bankshares Corporation  
Bowling Green, Virginia

We have reviewed the accompanying condensed consolidated balance sheets of Union Bankshares Corporation and subsidiaries as of June 30, 2009 and 2008, and the related condensed consolidated statements of income for the three-month and six-month periods ended June 30, 2009 and 2008, and the related condensed consolidated statements of changes in stockholders' equity and cash flows for the six-month periods ended June 30, 2009 and 2008. These condensed consolidated financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board, the consolidated balance sheet of Union Bankshares Corporation and subsidiaries as of December 31, 2008, and the related consolidated statements of income, changes in stockholders' equity and cash flows for the year then ended (not presented herein); and in our report dated February 26, 2009, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2008 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

*Yount, Hyde & Barbour, P.C.*

Winchester, Virginia  
August 7, 2009

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## Table of Contents

### **ITEM 2 – MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

Management’s discussion and analysis is presented to aid the reader in understanding and evaluating the financial condition and results of operations of Union Bankshares Corporation and its subsidiaries (collectively the “Company”). This discussion and analysis should be read with the consolidated financial statements, the footnotes thereto, and the other financial data included in this report, as well as the Company’s Annual Report on Form 10-K and management’s discussion and analysis for the year ended December 31, 2008. Highlighted in the discussion are material changes from prior reporting periods and any identifiable trends affecting the Company. Results of operations for the three and six month periods ended June 30, 2009 and 2008 are not necessarily indicative of results that may be attained for any other period. Amounts are rounded for presentation purposes while some of the percentages presented are computed based on unrounded amounts.

### **FORWARD-LOOKING STATEMENTS**

Certain statements in this report may constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that include projections, predictions, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often characterized by the use of qualified words (and their derivatives) such as “expect,” “believe,” “estimate,” “plan,” “project,” “anticipate” or other statements concerning opinions or judgments of the Company and its management about future events. Although the Company believes that its expectations with respect to forward-looking statements are based upon reasonable assumptions within the bounds of its existing knowledge of its business and operations, there can be no assurance that actual results, performance or achievements of the Company will not differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements. Actual future results and trends may differ materially from historical results or those anticipated depending on a variety of factors, including, but not limited to, the effects of and changes in: general economic conditions, the interest rate environment, legislative and regulatory requirements, competitive pressures, new products and delivery systems, inflation, changes in the stock and bond markets, mergers and acquisitions, technology, and consumer spending and savings habits. The Company does not update any forward-looking statements that may be made from time to time by or on behalf of the Company.

### **CRITICAL ACCOUNTING POLICIES**

#### *General*

The accounting and reporting policies of the Company and its subsidiaries are in accordance with accounting principles generally accepted in the United States of America (“GAAP”) and conform to general practices within the banking industry. The Company’s financial position and results of operations are affected by management’s application of accounting policies, including estimates, assumptions and judgments made to arrive at the carrying value of assets and liabilities, and amounts reported for revenues, expenses and related disclosures. Different assumptions in the application of these policies could result in material changes in the Company’s consolidated financial position and/or results of operations.

The more critical accounting and reporting policies include the Company’s accounting for the allowance for loan losses and mergers and acquisitions. The Company’s accounting policies are fundamental to understanding the Company’s consolidated financial position and consolidated results of operations. Accordingly, the Company’s significant accounting policies are discussed in detail in Note 1 “Summary of Significant Accounting Policies” in the “Notes to the Consolidated Financial Statements” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2008.

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## **Table of Contents**

The following is a summary of the Company's critical accounting policies that are highly dependent on estimates, assumptions and judgments.

### ***Allowance for Loan Losses***

The allowance for loan losses is an estimate of the losses that may be sustained in the loan portfolio. The allowance is based on two basic principles of accounting: (i) Statement of Financial Accounting Standard ("SFAS") No. 5, *Accounting for Contingencies* ("SFAS No. 5"), which requires that losses be accrued when occurrence is probable and can be reasonably estimated and (ii) SFAS No. 114, *Accounting by Creditors for Impairment of a Loan* ("SFAS No. 114"), as amended, which requires that losses be accrued based on the differences between the value of collateral, present value of future cash flows or values that are observable in the secondary market and the loan balance.

The Company's allowance for loan losses is the accumulation of various components that are calculated based on independent methodologies. All components of the allowance represent an estimation performed pursuant to either SFAS No. 5 or SFAS No. 114. Management's estimate of each SFAS No. 5 component is based on certain observable data that management believes are most reflective of the underlying credit losses being estimated. This evaluation includes credit quality trends; collateral values; loan volumes; geographic, borrower and industry concentrations; seasoning of the loan portfolio; the findings of internal credit quality assessments and results from external bank regulatory examinations. These factors, as well as historical losses and current economic and business conditions, are used in developing estimated loss factors used in the calculations.

The Company adopted SFAS No. 114, which has been amended by SFAS No. 118, *Accounting by Creditors for Impairment of a Loan – Income Recognition and Disclosures* ("SFAS No. 118"). SFAS No. 114, as amended, requires that the impairment of loans that have been separately identified for evaluation is to be measured based on the present value of expected future cash flows or, alternatively, the observable market price of the loans or the fair value of the collateral. However, for those loans that are collateral dependent (that is, if repayment of those loans is expected to be provided solely by the underlying collateral) and for which management has determined foreclosure is probable, the measure of impairment is to be based on the net realizable value of the collateral. SFAS No. 114, as amended, also requires certain disclosures about investments in impaired loans and the allowance for loan losses and interest income recognized on impaired loans.

Reserves for commercial loans are determined by applying estimated loss factors to the portfolio based on historical loss experience and management's evaluation and "risk grading" of the commercial loan portfolio. Reserves are provided for noncommercial loan categories using historical loss factors applied to the total outstanding loan balance of each loan category. Additionally, environmental factors based on national and local economic conditions, as well as portfolio-specific attributes, are considered in estimating the allowance for loan losses.

While management uses the best information available to establish the allowance for loan and lease losses, future adjustments to the allowance may be necessary if future economic conditions differ substantially from the assumptions used in making the valuations or, if required by regulators, based upon information available to them at the time of their examinations. Such adjustments to original estimates, as necessary, are made in the period in which these factors and other relevant considerations indicate that loss levels may vary from previous estimates.

### ***Mergers and Acquisitions***

The Company's merger and acquisition strategy focuses on high-growth areas with strong market demographics and targets organizations that have a comparable corporate culture, strong performance and good asset quality, among other factors.

Beginning January 1, 2009, business combinations must be accounted for under SFAS No. 141(R), *Business Combinations* ("SFAS No. 141(R)") using the acquisition method of accounting. The

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## Table of Contents

Company has accounted for its previous business combinations under the purchase method of accounting, a cost allocation process which required the cost of an acquisition to be allocated to the individual assets acquired and liabilities assumed based on their estimated fair values. The acquisition method of accounting requires an acquirer to recognize the assets acquired and the liabilities assumed at the acquisition date measured at their fair values as of that date. To determine the fair values, the Company will continue to rely on third party valuations, such as appraisals, or internal valuations based on discounted cash flow analyses or other valuation techniques. Under the acquisition method of accounting, the Company will identify the acquirer and the closing date and apply applicable recognition principles and conditions. Costs that the Company expects, but is not obligated to incur in the future, to effect its plan to exit an activity of an acquiree or to terminate the employment of or relocate an acquiree's employees are not liabilities at the acquisition date. The Company will not recognize these costs as part of applying the acquisition method. Instead, the Company will recognize these costs in its post-combination financial statements in accordance with other applicable GAAP.

Acquisition-related costs are costs the Company incurs to effect a business combination. Those costs include advisory, legal, accounting, valuation, and other professional or consulting fees. Some other examples for the Company include systems conversions, integration planning consultants and advertising costs. The Company will account for acquisition-related costs as expenses in the periods in which the costs are incurred and the services are received, with one exception. The costs to issue debt or equity securities shall be recognized in accordance with other applicable GAAP. These acquisition-related costs are included within the Consolidated Statements of Income classified within the noninterest expense caption.

### **BUSINESS OVERVIEW**

Union Bankshares Corporation is one of the largest community banking organizations based in Virginia, providing full service banking to the Northern, Central, Rappahannock, Tidewater and Northern Neck regions of Virginia through its bank subsidiaries, Union Bank and Trust Company (42 locations in the counties of Albemarle, Caroline, Chesterfield, Fairfax, Fluvanna, Hanover, Henrico, King George, King William, Nelson, Spotsylvania, Stafford, Westmoreland, and the cities of Fredericksburg, Williamsburg, Newport News, Grafton and Charlottesville); Northern Neck State Bank (9 locations in the counties of Richmond, Westmoreland, Essex, Northumberland and Lancaster); and Rappahannock National Bank (7 locations in Washington, Front Royal, Middleburg, Warrenton and Winchester). Union Bank and Trust Company's loan production office in Manassas was open through the first quarter of 2009 but was closed in early April 2009. Union Investment Services, Inc. provides full brokerage services; Union Mortgage Group, Inc. provides a full line of mortgage products; and Union Insurance Group, LLC offers various lines of insurance products. Union Bank and Trust Company also owns a non-controlling interest in Johnson Mortgage Company, LLC.

On March 14, 2008, the Company completed the previously announced merger of its affiliate Prosperity Bank & Trust Company into Union Bank and Trust Company ("Union Bank").

On October 31, 2008, the Company completed the previously announced merger of its affiliate Bay Community Bank into Union Bank.

On March 30, 2009, the Company and First Market Bank, FSB announced the signing of an agreement, as amended on June 19, 2009, pursuant to which the Company will acquire First Market Bank, FSB in an all stock transaction valued at approximately \$105.4 million (based on the preannouncement stock price of \$14.23 as of March 27, 2009 for the Company's common stock). First Market Bank, FSB, a privately held federally chartered savings bank with more than \$1.3 billion in assets, operates 39 branches throughout central Virginia with 31 locations in the greater Richmond metropolitan area. Upon completion of the transaction, expected to occur before year end, the Company will become the largest Virginia based community banking organization with approximately 97 branch locations and total assets of over \$4.0 billion.

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## [Table of Contents](#)

Additional information is available on the Company's website at [www.ubsh.com](http://www.ubsh.com). The shares of the Company are traded on the NASDAQ Global Select Market under the symbol "UBSH."

### **RESULTS OF OPERATIONS**

#### ***Net Income***

Net income for the second quarter ended June 30, 2009 was \$953 thousand, down \$3.4 million from \$4.3 million for the same period a year ago. The decrease was primarily driven by an increase in the provision for loan losses, increased Federal Deposit Insurance Corporation ("FDIC") insurance assessments and a decline in net interest income. These factors were partially offset by increased profitability in the mortgage segment. The Company also incurred acquisition costs related to the announced merger with First Market Bank, FSB, expected to be consummated by year end.

Net income available to common shareholders, which deducts from net income the dividends and discount accretion on preferred stock, was \$91 thousand for the quarter ended June 30, 2009. This decline represents a decrease in earnings per common share, on a diluted basis of \$0.31, from \$0.32 to \$0.01 from the prior year's same quarter. Before dividends and discount accretion on preferred stock, return on average common equity for the three months ended June 30, 2009 was 1.39%, while return on average assets was 0.15%, compared to 8.10% and 0.74%, respectively, for the same period in 2008.

On a linked quarter basis, net income of \$953 thousand for the quarter ended June 30, 2009 declined \$800 thousand from \$1.7 million for the first quarter ended March 31, 2009. Net income available to common shareholders, which deducts from net income the dividends and discount accretion on preferred stock, was \$91 thousand for the current quarter compared to \$985 thousand from the most recent quarter. This represents a decline in earnings per share, on a diluted basis, of \$0.06, from \$0.07 to \$0.01. The second quarter results were largely attributable to increased provision for loan losses and increased FDIC insurance assessments, partially offset by increased net interest income and income from the mortgage segment. Continued historically low interest rates helped drive increased profitability in the mortgage segment during the quarter.

As a supplement to U. S. GAAP, the Company also uses certain alternate financial measures to review its operating performance. Diluted earnings per share on a cash basis for the quarter ended June 30, 2009 was \$0.09 as compared to \$0.35 for the same quarter a year ago and \$0.15 for the quarter ended March 31, 2009. Additionally, cash basis return on average tangible common equity for the quarter ended June 30, 2009 was 3.29% as compared to 12.64% in the prior year's same quarter and 5.42% for the quarter ended March 31, 2009.

#### ***Net Interest Income***

The decline in the target Federal funds rate since last year (from 2.00% to a range of 0% to 0.25%) continued to put significant pressure on the Company's net interest margin and related net interest income during the second quarter. The asset sensitive positioning of the Company's balance sheet combined with the previously mentioned interest rate declines have caused interest-earning assets to reprice faster than the Company's interest-bearing deposits. While this positioning is expected to benefit the Company when interest rates (e.g., Prime rate, Federal funds rate) begin to rise, it will continue to negatively impact the margin in the interim.

For the six months ended June 30, 2009, the Federal Open Market Committee ("FOMC") maintained the target range for the Federal funds rate at 0% to 0.25% and expects that the Federal funds rate will likely remain exceptionally low for an extended period. Additionally, the FOMC agreed to continue



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## Table of Contents

using liquidity and asset-purchase programs to support the financial markets and to stimulate the economy. The Company should benefit from an exceptionally low Federal funds rate through lower borrowing costs and transaction deposit rates, which are generally priced off the short-end of the yield curve.

For the three months ended June 30, 2009, net interest income, on a tax-equivalent basis, decreased \$996 thousand, or 4.8%, to \$19.6 million compared to the same period last year. This decrease was attributable to the decline in interest-earning asset yields outpacing the decline in costs of interest-bearing liabilities, resulting in a reduction in the net interest margin of 62 basis points, from 3.92% to 3.30%. Yields on interest-earning assets declined 95 basis points, driven predominately by lower loan yields and excess liquidity at the Federal Reserve Bank yielding only 0.25%. Costs of interest-bearing liabilities declined only 33 basis points over the same time, principally as a result of lower costs on certificates of deposit and lower Federal Home Loan Bank of Atlanta ("FHLB") advances.

Average money market volumes increased \$235 million from this same time last year, of which approximately \$181 million relates to new volume resulting from the Company's money market promotion. The money market promotion provided customers, who opened these accounts, a 3% yield through June 30, 2009. Following expiration of the offer, yields for these money market deposits adjusted to the Company's regular money market rates, which at the time were 1.60% or lower. Compared to June 30, 2008, liquidity generated by this promotion allowed the Company to reduce reliance on other borrowings by approximately \$56.5 million, and not to reissue any brokered certificates of deposit which had totaled approximately \$40 million. It is expected that the repricing of these money market accounts will positively impact the net interest margin beginning in the third quarter.

On a linked quarter basis, tax-equivalent net interest income increased \$1.0 million, or 5.5%, to \$19.6 million. The tax-equivalent net interest margin increased 8 basis points to 3.30% from 3.22% for the most recent quarter. The net interest margin increase was partially attributable to a steeper decline in costs on interest-bearing liabilities as compared to the yields of interest-earning assets. Yields on interest-earning assets declined 6 basis points to 5.53% while the costs of interest-bearing liabilities declined 14 basis points to 2.63%. The decline in interest-earning asset yields was attributable to lower investment security yields, reduced loan demand and, to a lesser extent, an increase in nonaccrual loans. Excess funds, not utilized due to lower loan demand, have been deployed into taxable investment securities, having yields lower than loans, but greater than alternative Fed Funds sold or Federal Reserve Bank investment options. Improvements in the cost of funds were principally a result of declining costs on certificates of deposit and money market savings accounts.

For the six months ended June 30, 2009, tax-equivalent net interest income decreased \$2.3 million, or 5.5%, to \$38.3 million. The tax-equivalent net interest margin decreased 63 basis points to 3.26% from 3.89% compared to the prior year. The net interest margin decrease was partially attributable to a steeper decline in yields on interest-earning assets as compared to the costs of interest-bearing liabilities. Yields on interest-earning assets declined 112 basis points to 5.56% while the costs of interest-bearing liabilities declined only 53 basis points to 2.70%. The decline in interest-earning asset yields was attributable to lower yields and volume of loans in a declining rate environment, and to a lesser extent, an increase in nonaccrual loans. The decline in the cost of interest-bearing liabilities was attributable to declines in the cost of certificates of deposit, lower volumes and costs of FHLB advances, partially offset by increased volumes in promotional money market savings accounts.

On September 29, 2008, because of significant disruption and uncertainty in the financial markets, the Company borrowed \$50 million in an FHLB advance at a rate of 3.52% with a maturity of September 28, 2009. Also, during the fourth quarter of 2008, the FOMC lowered the Federal funds target from 2.0% to a range of 0% to 0.25%. At that time, the Company considered the FHLB advance to be a contingency plan against unforeseen and unprecedented market movements. The earnings spread between the advance and the corresponding short-term investment yield was negative and consequently has had an unfavorable impact on the Company's net interest margin. The repayment of this advance during the third quarter is expected to favorably impact the net interest margin.

[Table of Contents](#)

**AVERAGE BALANCES, INCOME AND EXPENSES, YIELDS AND RATES (TAXABLE EQUIVALENT BASIS)**

	For The Three Months Ended June 30,								
	2009			2008			2007		
	Average Balance	Interest Income / Expense	Yield / Rate (1)	Average Balance	Interest Income / Expense	Yield / Rate (1)	Average Balance	Interest Income / Expense	Yield / Rate (1)
	<i>(Dollars in thousands)</i>								
<b>Assets:</b>									
<b>Securities:</b>									
Taxable	\$ 258,950	\$ 2,630	4.07%	\$ 177,859	\$ 2,289	5.18%	\$ 169,359	\$ 2,174	5.15%
Tax-exempt	<u>121,400</u>	<u>2,192</u>	7.24%	<u>109,375</u>	<u>1,959</u>	7.20%	<u>97,521</u>	<u>1,760</u>	7.24%
Total securities	380,350	4,822	5.08%	287,234	4,248	5.95%	266,880	3,934	5.91%
Loans, net (2)	1,871,142	27,462	5.89%	1,794,443	29,408	6.59%	1,612,164	31,401	7.81%
Loans held for sale	51,522	580	4.52%	31,021	449	5.82%	22,332	359	6.45%
Federal funds sold	304	—	0.17%	240	1	2.16%	1,802	122	5.49%
Money market investments	104	—	0.00%	152	—	0.01%	146	1	1.72%
Interest-bearing deposits in other banks	84,408	60	0.29%	951	5	2.29%	901	12	5.21%
Other interest-bearing deposits	<u>2,598</u>	<u>—</u>	0.00%	<u>2,598</u>	<u>16</u>	2.42%	<u>2,598</u>	<u>35</u>	5.39%
Total earning assets	2,390,428	32,924	5.53%	2,116,639	34,127	6.48%	1,906,823	35,864	7.54%
Allowance for loan losses	(28,249)			(20,746)			(18,306)		
Total non-earning assets	<u>251,820</u>			<u>249,805</u>			<u>242,636</u>		
Total assets	<u>\$2,613,999</u>			<u>\$2,345,698</u>			<u>\$2,131,153</u>		
<b>Liabilities and Stockholders' Equity:</b>									
<b>Interest-bearing deposits:</b>									
Checking	\$ 203,276	86	0.17%	\$ 228,009	362	0.64%	\$ 208,068	334	0.64%
Money market savings	442,436	2,636	2.39%	207,603	1,149	2.23%	154,105	885	2.30%
Regular savings	<u>100,309</u>	<u>97</u>	0.39%	<u>103,047</u>	<u>140</u>	0.54%	<u>104,743</u>	<u>200</u>	0.76%
<b>Certificates of deposit:</b>									
\$100,000 and over	475,200	3,962	3.34%	439,298	4,348	3.98%	448,728	5,535	4.95%
Under \$100,000	<u>489,752</u>	<u>4,006</u>	3.28%	<u>483,611</u>	<u>4,677</u>	3.89%	<u>451,845</u>	<u>5,086</u>	4.51%
Total interest-bearing deposits	1,710,973	10,787	2.53%	1,461,568	10,676	2.94%	1,367,489	12,040	3.53%
Other borrowings	<u>315,517</u>	<u>2,486</u>	3.18%	<u>372,073</u>	<u>2,804</u>	3.03%	<u>256,380</u>	<u>3,868</u>	6.05%
Total interest-bearing liabilities	2,026,490	13,273	2.63%	1,833,641	13,480	2.96%	1,623,869	15,908	3.93%
<b>Noninterest-bearing liabilities:</b>									
Demand deposits	291,175			277,298			285,414		
Other liabilities	<u>20,540</u>			<u>19,536</u>			<u>17,499</u>		
Total liabilities	2,338,205			2,130,475			1,926,782		
Stockholders' equity	<u>275,794</u>			<u>215,223</u>			<u>204,371</u>		
Total liabilities and stockholders' equity	<u>\$2,613,999</u>			<u>\$2,345,698</u>			<u>\$2,131,153</u>		
Net interest income		<u>\$19,651</u>			<u>\$20,647</u>			<u>\$19,956</u>	
Interest rate spread (3)			2.90%			3.52%			3.61%
Interest expense as a percent of average earning assets			2.23%			2.56%			3.35%
Net interest margin			3.30%			3.92%			4.20%

- (1) Rates and yields are annualized and calculated from actual, not rounded amounts in thousands, which appear above.
- (2) Nonaccrual loans are included in average loans outstanding.
- (3) Income and yields are reported on a taxable equivalent basis using the statutory federal corporate tax rate of 35%.

[Table of Contents](#)

AVERAGE BALANCES, INCOME AND EXPENSES, YIELDS AND RATES (TAXABLE EQUIVALENT BASIS)

	For the Six Months Ended June 30,								
	2009			2008			2007		
	Average Balance	Interest Income / Expense	Yield / Rate (1)	Average Balance	Interest Income / Expense	Yield / Rate (1)	Average Balance	Interest Income / Expense	Yield / Rate (1)
<i>(Dollars in thousands)</i>									
<b>Assets:</b>									
<b>Securities:</b>									
Taxable	\$ 239,572	\$ 5,066	4.26%	\$ 177,298	\$ 4,577	5.19%	\$ 175,324	\$ 4,505	5.18%
Tax-exempt	<u>119,082</u>	<u>4,291</u>	7.27%	<u>108,196</u>	<u>3,890</u>	7.23%	<u>96,529</u>	<u>3,502</u>	7.32%
Total securities	358,654	9,357	5.26%	285,494	8,467	5.96%	271,853	8,007	5.94%
Loans, net (2)	1,870,455	54,720	5.90%	1,781,636	60,520	6.83%	1,589,154	61,061	7.75%
Loans held for sale	45,146	1,011	4.52%	27,265	726	5.35%	21,989	660	6.05%
Federal funds sold	304	—	0.19%	1,592	29	3.66%	2,801	385	5.47%
Money market investments	98	—	0.00%	194	1	0.63%	205	2	1.97%
Interest-bearing deposits in other banks	89,294	114	0.26%	1,017	14	2.68%	1,018	27	5.27%
Other interest-bearing deposits	<u>2,598</u>	<u>—</u>	0.00%	<u>2,598</u>	<u>40</u>	3.12%	<u>2,598</u>	<u>69</u>	5.36%
Total earning assets	2,366,549	65,202	5.56%	2,099,796	69,797	6.68%	1,889,618	70,211	7.49%
Allowance for loan losses	(27,202)			(20,180)			(18,704)		
Total non-earning assets	<u>250,661</u>			<u>249,033</u>			<u>237,918</u>		
Total assets	<u>\$2,590,008</u>			<u>\$2,328,649</u>			<u>\$2,108,832</u>		
<b>Liabilities and Stockholders' Equity:</b>									
<b>Interest-bearing deposits:</b>									
Checking	\$ 200,712	166	0.17%	\$ 223,131	\$ 736	0.66%	\$ 207,137	652	0.63%
Money market savings	421,413	5,125	2.45%	187,817	2,075	2.22%	158,008	1,802	2.30%
Regular savings	97,953	198	0.41%	102,353	308	0.60%	105,022	426	0.82%
<b>Certificates of deposit:</b>									
\$100,000 and over	472,448	8,014	3.42%	444,711	9,420	4.26%	447,017	10,942	4.94%
Under \$100,000	<u>503,204</u>	<u>8,389</u>	3.36%	<u>481,870</u>	<u>9,872</u>	4.12%	<u>452,264</u>	<u>10,078</u>	4.49%
Total interest-bearing deposits	1,695,730	21,892	2.60%	1,439,882	22,411	3.13%	1,369,448	23,900	3.52%
Other borrowings	<u>317,488</u>	<u>5,031</u>	3.20%	<u>381,279</u>	<u>6,814</u>	3.59%	<u>239,017</u>	<u>7,476</u>	6.31%
Total interest-bearing liabilities	2,013,218	26,923	2.70%	1,821,161	29,225	3.23%	1,608,465	31,376	3.93%
<b>Noninterest-bearing liabilities:</b>									
Demand deposits	279,642			272,070			280,430		
Other liabilities	<u>20,977</u>			<u>20,582</u>			<u>17,185</u>		
Total liabilities	2,313,837			2,113,813			1,906,080		
Stockholders' equity	<u>276,171</u>			<u>214,836</u>			<u>202,752</u>		
Total liabilities and stockholders' equity	<u>\$2,590,008</u>			<u>\$2,328,649</u>			<u>\$2,108,832</u>		
Net interest income		<u>\$38,279</u>			<u>\$40,572</u>			<u>\$38,835</u>	
Interest rate spread (3)			2.86%			3.45%			3.56%
Interest expense as a percent of average earning assets			2.29%			2.80%			3.35%
Net interest margin			3.26%			3.89%			4.14%

- (1) Rates and yields are annualized and calculated from actual, not rounded amounts in thousands, which appear above.
- (2) Nonaccrual loans are included in average loans outstanding.
- (3) Income and yields are reported on a taxable equivalent basis using the statutory federal corporate tax rate of 35%.

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## [Table of Contents](#)

### ***Provision for Loan Losses***

The provision for loan losses for the quarter ended June 30, 2009 was \$4.9 million, an increase of \$1.8 million over the most recent quarter and \$3.2 million from the same quarter a year ago. Of the current quarter provision for loan losses, \$2.0 million related to the one residential real estate development project. The increase in the provision for loan losses and the current levels of the allowance for loan losses reflect specific reserves related to nonperforming loans, net charge-off activity, loan growth, delinquency trends and other credit risk factors that the Company considers in assessing the adequacy of the allowance for loan losses. The allowance for loan losses as a percentage of the loan portfolio was 1.58% at June 30, 2009, 1.48% at March 31, 2009 and 1.19% and 1.36% for the periods ending June 30, 2008 and December 31, 2008, respectively.

### ***Noninterest Income***

For the three months ended June 30, 2009, noninterest income increased \$1.6 million, or 21.2%, to \$9.3 million from the second quarter of 2008. Gains on sales of loans in the mortgage segment accounted for \$2.0 million of this increase, related to higher origination volume. Also, other operating income increased \$84 thousand and investment securities gains increased \$8 thousand. Partially offsetting these increases were declines in service charges on deposit accounts and other fee income of \$224 thousand and \$217 thousand, respectively. These declines were predominately the result of lower overdraft and returned check charges and fewer annuity sales than a year ago. Also, partially offsetting the noninterest income increase were losses recognized on the sale of other real estate owned of \$35 thousand. Excluding the contribution from the mortgage segment, noninterest income declined \$370 thousand, or 8.1%, and was primarily related to lower service charges on deposit accounts and other account fees.

On a linked quarter basis, noninterest income increased \$1.9 million, or 26.5%, to \$9.3 million from \$7.3 million at March 31, 2009. Gains on sales of loans in the mortgage segment accounted for \$1.7 million of this increase, related to higher origination volume. Also, other operating income increased \$32 thousand and investment securities gains increased \$12 thousand. The increase also included increases in service charges on deposit accounts and other fee income of \$109 thousand and \$77 thousand, respectively. These were predominately the result of increases in overdraft and return check fees and debit card income over the prior quarter. Excluding the contribution of the mortgage segment, noninterest income increased \$212 thousand, or 5.3%, and primarily related to higher service charges on deposit accounts and other fee income.

For the six months ended June 30, 2009, noninterest income increased \$1.6 million, or 10.7%, to \$16.6 million from \$15.0 million for the same period in 2008. Gains on sales of loans in the mortgage segment accounted for \$2.5 million of this increase, related to higher origination volume. Partially offsetting this increase were declines in service charges on deposit accounts and other fee income of \$348 thousand and \$266 thousand, respectively. These declines were predominately the result of lower overdraft fees and returned check charges (\$432 thousand), brokerage commissions (\$163 thousand), annuity sales (\$128 thousand), third party exchange fee income related to official checks (\$114 thousand) and debit card income (\$110 thousand), partially offset by increased ATM income (\$247 thousand) and service charges on commercial accounts (\$116 thousand). During the same period in 2008, the Company recorded gains of \$127 thousand from the sale of bank owned real estate and \$198 thousand relating to the mandatory redemption of certain classes of common stock to financial institution members of Visa U.S.A. Excluding the contribution of the mortgage segment and prior period gain transactions, noninterest income declined \$508 thousand, or 5.9%, principally as a result of the aforementioned lower service charges on deposit accounts and other fee income.

### ***Noninterest Expense***

For the three months ended June 30, 2009, noninterest expense increased \$2.3 million, or 11.6%, to \$22.4 million compared to the second quarter of 2008. Other operating expenses increased \$2.8 million. FDIC insurance assessment premiums accounted for \$1.9 million of the increase and were comprised of a special insurance assessment of \$1.2 million and an increase in the regular insurance

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## Table of Contents

assessment of \$720 thousand. Acquisition costs associated with the proposed merger of First Market Bank, FSB were \$363 thousand. Other costs contributing to the increase were higher legal expenses of \$225 thousand relating to the Company's problem loan workouts and collection, and increased marketing and advertising costs of \$171 thousand relating to a centennial celebration for a bank affiliate (Northern Neck State Bank) and other advertising campaigns. Salaries and benefits decreased \$407 thousand. Driving the decline was lower payroll expense of \$385 thousand, lower profit sharing expense of \$371 thousand and lower incentive compensation of \$255 thousand, partially offset by higher commission expense in the mortgage segment of \$658 thousand relating to increased loan origination volume. Furniture and equipment expense decreased \$70 thousand and occupancy expenses increased \$16 thousand. Excluding mortgage segment operations, increased FDIC special insurance assessment and acquisition related expenses, noninterest expense increased approximately \$214 thousand, or 1.3%, primarily related to higher FDIC regular insurance assessments, legal expenses and marketing expenses, partially offset by lower payroll expenses.

On a linked quarter basis, noninterest expense increased \$2.4 million, or 12.2%, to \$22.4 million for the three months ended June 30, 2009. Other operating expenses increased \$2.3 million. FDIC insurance assessment premiums accounted for \$1.6 million of the increase and were comprised of a special insurance assessment of \$1.2 million and an increase in the regular insurance assessment of \$361 thousand. Acquisition costs associated with the proposed merger of First Market Bank, FSB increased \$85 thousand to \$363 thousand in the second quarter compared to \$278 thousand in the first quarter. Other costs contributing to the increase were increased legal expenses related to the Company's problem loan workouts and collection activities of \$124 thousand, and increased marketing and advertising costs of \$270 thousand principally related to a centennial celebration for a bank affiliate (Northern Neck State Bank) and other advertising campaigns. Salary and benefit expense increased \$197 thousand, or 1.8%, which included higher commissions in the mortgage segment, partially offset by lower profit sharing and awards and incentive costs. Occupancy expense and furniture and equipment expense declined \$62 thousand and \$47 thousand, respectively. Excluding mortgage segment operations, increased FDIC special insurance assessment and acquisition related expenses, noninterest expense increased approximately \$311 thousand, or 1.9%, primarily related to higher FDIC regular insurance assessments, marketing expenses and legal expenses, offset by lower profit sharing, awards and incentive costs and payroll expenses.

For the six months ended June 30, 2009, noninterest expense increased \$2.3 million, or 5.8 %, to \$42.3 million compared to \$40.0 million for the six month period ended June 30, 2008. Other operating expenses increased \$3.1 million. FDIC insurance assessment premiums accounted for \$2.5 million of the increase and were comprised of a special insurance assessment of \$1.2 million and an increase in the regular insurance assessment of \$1.3 million. Acquisition costs associated with the proposed merger of First Market Bank, FSB were \$641 thousand in 2009. Other costs contributing to the increase were higher legal expenses of \$330 thousand relating to the Company's problem loan workouts and collection activities, and increased marketing and advertising costs of \$184 thousand principally related to a centennial celebration for a bank affiliate (Northern Neck State Bank) and other advertising campaigns. Costs for maintaining an increased portfolio of other real estate owned increased \$106 thousand from \$4 thousand in the same period last year. Offsetting higher expenses were lower salary and benefit costs of \$792 thousand, primarily due to lower profit sharing and incentive compensation, partially offset by higher commission expense in the mortgage segment related to strong origination volume in 2009. Furniture and equipment expenses declined \$126 thousand, or 5.0%, and occupancy expenses increased \$105 thousand, or 3.1%. Excluding mortgage segment operations, increased FDIC special insurance assessment, acquisition related expenses and prior year conversion costs related to merging affiliate banks, noninterest expense increased approximately \$287 thousand, or 0.9%, primarily due to higher FDIC regular insurance assessments, occupancy expenses, marketing expenses and legal expenses, partially offset by lower salaries and benefits expenses.

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## **Table of Contents**

During the first quarter of 2009, to replenish the Deposit Insurance Fund ("DIF"), the FDIC approved a final rule to impose a special insurance assessment of 5 basis points calculated on each bank's total assets minus Tier 1 capital. The special insurance assessment was billed on June 30, payable on September 30 and recorded as a second quarter expense for all financial institutions. During the second quarter of 2009, the Company expensed \$1.2 million related to the FDIC special insurance assessment. The special insurance assessment is in addition to the regular quarterly risk-based assessment. The assessment base for regular quarterly insurance assessments was not changed. The rule also authorizes the FDIC to impose an additional special insurance assessment of up to 5 basis points later in 2009 if additional replenishment of the DIF is needed. The FDIC indicates that this additional special insurance assessment is probable but the amount is uncertain.

For the six months ended June 30, 2009, acquisition costs associated with the proposed merger of First Market Bank, FSB, expected to be consummated by year end, were \$641 thousand and are reported as a component of "Other operating expenses" within the Company's "Condensed Consolidated Statements of Income." These costs were predominately legal and due diligence costs. The Company expects to incur additional acquisition costs both prior to and after the consummation of the merger.

### ***Income Taxes***

The provision for income taxes is based upon the results of operations, adjusted for the effect of certain tax-exempt income and non-deductible expenses. In addition, certain items of income and expense are reported in different periods for financial reporting and tax return purposes. The tax effects of these temporary differences are recognized currently in the deferred income tax provision or benefit. Deferred tax assets or liabilities are computed based on the difference between the financial statement and income tax bases of assets and liabilities using the applicable enacted marginal tax rate.

The Company must also evaluate the likelihood that deferred tax assets will be recovered from future taxable income. If any such assets are not likely to be recovered, a valuation allowance must be recognized. The Company has determined that a valuation allowance is not required for deferred tax assets as of June 30, 2009. The assessment of the carrying value of deferred tax assets is based on certain assumptions, changes in which could have a material impact on the Company's financial statements.

The effective tax rate for the three and six months ended June 30, 2009 were -22.8% and 2.2%, respectively, compared to 25.0% and 25.5%, respectively for the same periods in 2008. The reduction in the effective tax rate was principally related to lower income before tax with a similar amount of nontaxable municipal bond interest income in each period.

## **SEGMENT INFORMATION**

### ***Community Banking Segment***

For the three months ended June 30, 2009, the community bank segment reported a net loss of \$212 thousand, a decline of \$4.5 million from net income of \$4.3 million reported a year ago. Net interest income after provision for loan losses declined \$4.6 million, largely related to \$3.2 million in higher provision for loan losses and declining interest-earning asset yields outpacing the decline in costs of interest-bearing liabilities. Noninterest income declined \$370 thousand, or 8.1%, which included declines in service charges on deposit accounts and other fee income of \$224 thousand and \$217 thousand, respectively. Partially offsetting these declines were increases in other operating income of \$86 thousand and investment securities gains of \$8 thousand. Noninterest expense increased \$1.7 million, or 10.4%, from a year ago. FDIC insurance assessment premiums accounted for \$1.9 million of this increase and were comprised of a special insurance assessment of \$1.2 million and an increase in the regular insurance assessment of \$720 thousand. Acquisition costs associated with the proposed merger of First Market Bank, FSB were \$363 thousand. Other costs contributing to the increase were higher legal expenses of \$226 thousand relating to the Company's problem loan workouts and collection, and increased marketing and advertising costs of \$159 thousand principally relating to a

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## Table of Contents

centennial celebration for a bank affiliate (Northern Neck State Bank) and other advertising campaigns. Salaries and benefits decreased \$1.0 million from a year ago. Driving the decline were lower payroll expenses of \$365 thousand, lower profit sharing expense of \$386 thousand and lower incentive compensation of \$261 thousand. Furniture and equipment expense decreased \$40 thousand and occupancy expenses increased \$96 thousand. Excluding the FDIC special insurance assessment and acquisition related expenses, noninterest expense increased only \$214 thousand, or 1.3%, primarily related to higher regular FDIC insurance assessments, legal and marketing expenses, partially offset by lower salary and benefits expenses.

On a linked quarter basis, community bank segment net income declined \$1.5 million, from net income of \$1.3 million reported in the three months ended March 31, 2009. Net interest income after provision declined \$887 thousand, from \$14.3 million to \$13.4 million, largely related to \$1.7 million in higher provision for loan losses partially offset by increased net interest income of \$838 thousand. The net interest income increase was partially attributable to a steeper decline in costs on interest-bearing liabilities as compared to the yields of interest-earning assets. Noninterest income increased \$212 thousand, or 5.3%, primarily related to increases in service charges on deposit accounts and other fee income of \$109 thousand and \$77 thousand, respectively. Other operating income increased \$34 thousand. Noninterest expense increased \$1.6 million, or 9.3%, which included higher other operating expenses of \$2.3 million. Of the increase in other operating expenses, FDIC insurance assessment premiums accounted for \$1.6 million and were comprised of a special insurance assessment of \$1.2 million and an increase in the regular insurance assessment of \$361 thousand. Acquisition costs associated with the proposed merger of First Market Bank, FSB increased \$85 thousand to \$363 thousand in the second quarter compared to \$278 thousand in the first quarter. Other costs contributing to the increase were increased legal expenses related to the Company's problem loan workouts and collection activities of \$134 thousand, and increased marketing and advertising costs of \$270 thousand principally related to a centennial celebration for a bank affiliate (Northern Neck State Bank) and other advertising campaigns. Salary and benefit expense decreased \$614 thousand. Driving the decline were lower payroll expense of \$227 thousand, lower profit sharing expense of \$150 thousand and lower awards and incentive costs. Occupancy expense and furniture and equipment expense declined \$39 thousand and \$41 thousand, respectively. Excluding the FDIC special insurance assessment, acquisition related expenses and prior year conversion costs related to merging affiliate, noninterest expense increased \$311 thousand, or 1.9%, primarily related to higher regular FDIC insurance assessments, legal and marketing expenses, partially offset by lower salary and benefits expenses.

For the six months ended June 30, 2009, community bank segment net income declined to \$1.1 million from net income of \$7.9 million reported in the six months ended June 30, 2008. Net interest income after provision for loan losses decreased \$7.7 million, from \$35.4 million to \$27.7 million, primarily related to increases in provision for loan losses of \$ 4.7 million and a decline in net interest income of \$3.0 million compared to the prior year. The net interest margin decrease was partially attributable to a steeper decline in yields on interest-earning assets as compared to the costs of interest-bearing liabilities. The decline in interest-earning asset yields was attributable to lower yields and demand for loans in a declining rate environment, and to a lesser extent, an increase in nonaccrual loans. The decline in the cost of interest-bearing liabilities was attributable to declines in the cost of certificates of deposit, lower volumes and costs of FHLB advances partially offset by increased volumes in promotional money market savings accounts. Noninterest income decreased \$834 thousand, or 9.3%, primarily related to declines in service charges on deposit accounts and other fee income of \$348 thousand and \$266 thousand, respectively. These declines were predominately the result of lower overdraft fees and returned check charges (\$432 thousand), brokerage commissions (\$163 thousand), annuity sales (\$128 thousand), third party exchange fee income related to official checks (\$114 thousand) and debit card income (\$110 thousand) partially offset by increased ATM income (\$247 thousand) and service charges on commercial accounts (\$116 thousand). During the same period in 2008, the Company recorded gains of \$127 thousand from the sale of bank owned real estate and \$198 thousand relating to the mandatory redemption of certain classes of common stock to

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## Table of Contents

financial institution members of Visa U.S.A. Excluding the prior period gain transactions, noninterest income declined \$508 thousand, or 5.9%. Noninterest expense increased \$1.9 million, or 5.6%, to \$35.6 million compared to \$33.7 million for the six month period ended June 30, 2008. Other operating expenses increased \$3.1 million. Of the increase in other operating expenses, FDIC insurance assessment premiums accounted for \$2.5 million and were comprised of a special insurance assessment of \$1.2 million and an increase in the regular insurance assessment of \$1.3 million. Acquisition costs associated with the proposed merger of First Market Bank, FSB were \$641 thousand in 2009. Other costs contributing to the increase were higher legal expenses of \$321 thousand relating to the Company's problem loan workouts and collection activities, and increased marketing and advertising costs of \$174 thousand principally related to a centennial celebration for a bank affiliate and other advertising campaigns. Costs for maintaining an increased portfolio of other real estate owned increased \$106 thousand from \$4 thousand in the same period last year. Offsetting higher expenses were lower salary and benefit costs of \$1.4 million, primarily due to lower payroll expenses of \$443 thousand, lower profit sharing expense of \$670 thousand, and lower incentive compensation of \$327 thousand. Furniture and equipment expenses declined \$58 thousand, and occupancy expenses increased \$230 thousand. Excluding increased FDIC special insurance assessment, acquisition related expenses and prior year conversion costs related to merging affiliate banks, noninterest expense increased approximately \$287 thousand, or 0.9%, primarily due to higher FDIC regular insurance assessments, occupancy expenses, marketing expenses and legal expenses, partially offset by lower salaries and benefits expenses.

### *Mortgage Segment*

For the three months ended June 30, 2009, the mortgage segment net income increased \$1.1 million to \$1.2 million from \$88 thousand for the same quarter in 2008. Originations increased \$90.6 million to \$217.6 million, or 71.4%, from the same period last year, resulting in an increase in loan revenue of \$2.0 million, or 62.5%. Increased originations are principally attributable to historically low mortgage rates that have produced a surge in refinance volume. Loan-related expenses, including early payoff and early payment defaults attributable to current economic conditions, totaled \$112 thousand during the period. Total noninterest expenses increased \$568 thousand. Salaries and benefits increased \$635 thousand primarily related to commission expenses on the increased loan volume. Other operating expenses increased \$41 thousand principally due to higher underwriting fees related to loan volume and marketing and advertising in 2009. Occupancy, furniture and equipment expenses declined \$80 thousand and \$29 thousand, respectively, principally due to the nonrenewal of certain leased office locations.

On a linked quarter basis, mortgage segment net income increased \$679 thousand to \$1.2 million from \$486 thousand in the first quarter of 2009. Originations increased \$62.0 million to \$217.6 million, or 39.9%, from the most recent quarter, resulting in an increase in loan revenue of \$1.7 million, or 50.3%, due to attractive mortgage rates, strong refinance loan volume and lower median residential housing prices. Salaries and benefits increased \$811 thousand as a result of the increase in commissions related to loan originations. Other operating expenses increased \$55 thousand and included higher credit bureau fees, underwriting fees and other loan expenses related to loan volume. Occupancy expense and furniture and equipment expenses decreased \$23 thousand and \$4 thousand, respectively, principally due to the nonrenewal of certain leased office locations.

For the six months ended June 30, 2009, mortgage segment net income increased \$1.6 million from \$58 thousand to \$1.7 million. Originations increased \$137.6 million to \$373.5 million, or 58.3%, from the same period last year, resulting in an increase in loan revenue of \$2.4 million, or 39.5%. Salaries and benefits increased \$646 thousand principally due to commission expenses related to increased loan originations. Occupancy costs decreased \$125 thousand and furniture and equipment costs decreased \$68 thousand, both related to the nonrenewal of certain leased office locations.



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## [Table of Contents](#)

### **BALANCE SHEET**

At June 30, 2009, total assets were \$2.6 billion compared to \$2.4 billion and \$2.6 billion at June 30, 2008 and December 31, 2008, respectively. Net loans increased \$39.8 million, or 2.2%, from June 30, 2008 and declined \$6.7 million compared to December 31, 2008. The year over year increase in loan growth was concentrated in the commercial and home equity loan portfolios, partially offset by a decline in construction loans. On a linked quarter basis, net loans decreased \$2.4 million, and the Company's mortgage segment increased loans held for sale by \$30.1 million. Total cash and cash equivalents were \$80.4 million, an increase of \$13.5 million from \$66.8 million at June 30, 2008 and a decrease of \$68.1 million from \$148.5 million at December 31, 2008. The decline from December 31, 2008 is principally a function of reducing brokered certificates of deposits to zero from \$66.7 million as well as redeploying cash into higher yielding investment securities. Deposits increased \$210.5 million, or 11.8%, from the year ago period primarily due to increases in money market savings accounts. The Company reduced brokered certificates of deposit to zero at June 30, 2009, down from \$40.0 million at June 30, 2008. Total borrowings, including repurchase agreements, decreased \$54.0 million from June 30, 2008 to \$322.5 million at June 30, 2009. The Company's equity to assets ratio was 10.49% and 8.91% at June 30, 2009 and 2008, respectively.

Proceeds of \$59 million from the issuance of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series A to the U. S. Treasury added capital of \$10 million to bank affiliates during the fourth quarter of 2008. See "Capital Resource" below for more information on the issuance. Since December 31, 2008, these funds have generally been invested with the Federal Reserve Bank as liquidity for anticipated lending activity, earning a nominal yield. During the second quarter of 2009, the Company began to redeploy some of this excess liquidity into short-term investment securities in order to obtain a more attractive return than Federal funds.

While not immune from the effects of weakening economic conditions, management remains focused on maintaining adequate levels of liquidity and capital during this challenging environment and believes its sound risk management practices in underwriting and lending will enable it to successfully weather this period of economic uncertainty.

#### ***Liquidity***

Liquidity represents an institution's ability to meet present and future financial obligations through either the sale or maturity of existing assets or the acquisition of additional funds through liability management. Management monitors liquidity levels on a daily basis. Liquid assets include cash, interest-bearing deposits with banks, money market investments, Federal funds sold, securities available for sale, loans held for sale and loans maturing or re-pricing within one year. Additional sources of liquidity available to the Company include its capacity to borrow additional funds when necessary through Federal funds lines with several correspondent banks, a line of credit with the FHLB and a corporate line of credit with a large correspondent bank. Management considers the Company's overall liquidity to be sufficient to satisfy its depositors' requirements and to meet its customers' credit needs.

During the first quarter of 2008, the Company issued \$40.0 million of brokered certificates of deposit with an average cost of 3.90%. During the third quarter of 2008, the Company issued an additional \$41.7 million in brokered certificates of deposit with an average cost of 3.04%. These brokered certificates were issued at rates below the then-current prevailing local market rates. The Company reduced brokered certificates of deposit to zero on February 26, 2009 and has not reissued any such certificates. As previously mentioned, on September 29, 2008, the Company borrowed \$50 million in an FHLB advance. These funds mature on September 28, 2009 and are expected to be fully repaid.

As of June 30, 2009, cash, interest-bearing deposits in other banks, money market investments, Federal funds sold, securities available for sale, loans available for sale and loans that mature within one year totaled \$1.1 billion, or 45.0% of total earning assets. As of June 30, 2009, approximately

## Table of Contents

\$864 million, or 46.2%, of total loans are scheduled to mature within one year. In addition to deposits, the Company utilizes Federal funds purchased, FHLB advances, securities sold under agreements to repurchase and customer repurchase agreements, to fund the growth in its loan portfolio, securities purchases, and periodically, wholesale leverage transactions.

### Loan Portfolio

The following table presents the Company's composition of loans, net of unearned income in dollar amounts and as a percentage of total gross loans (dollars in thousands) as of:

	June 30, 2009	% of Total Loans	December 31, 2008	% of Total Loans	June 30, 2008	% of Total Loans
<b>Loans secured by real estate:</b>						
Residential 1-4 family	\$ 298,053	15.9%	\$ 292,003	15.6%	\$ 285,272	15.6%
Commercial	555,782	29.6%	550,680	29.4%	520,807	28.6%
Construction, land development and other land loans	385,292	20.6%	403,502	21.5%	413,284	22.7%
Second mortgages	35,726	1.9%	38,060	2.0%	37,324	2.0%
Equity lines of credit	173,430	9.3%	162,740	8.7%	153,367	8.4%
Multifamily	39,327	2.1%	37,321	2.0%	35,561	1.9%
Farm land	39,262	2.1%	30,727	1.6%	22,933	1.3%
<b>Total real estate loans</b>	<b>1,526,872</b>	<b>81.5%</b>	<b>1,515,033</b>	<b>80.8%</b>	<b>1,468,548</b>	<b>80.5%</b>
<b>Commercial Loans</b>	<b>134,765</b>	<b>7.2%</b>	<b>146,827</b>	<b>7.8%</b>	<b>140,526</b>	<b>7.7%</b>
<b>Consumer installment loans</b>						
Personal	158,663	8.5%	160,161	8.5%	161,084	8.8%
Credit cards	16,011	0.9%	15,723	0.8%	14,041	0.8%
<b>Total consumer installment loans</b>	<b>174,674</b>	<b>9.4%</b>	<b>175,884</b>	<b>9.3%</b>	<b>175,125</b>	<b>9.6%</b>
<b>All other loans</b>	<b>35,195</b>	<b>1.9%</b>	<b>36,344</b>	<b>1.9%</b>	<b>39,507</b>	<b>2.2%</b>
<b>Gross loans</b>	<b>\$1,871,506</b>	<b>100.0%</b>	<b>\$1,874,088</b>	<b>100.0%</b>	<b>\$1,823,706</b>	<b>100.0%</b>

As reflected in the loan table, at June 30, 2009, the largest component of the Company's loan portfolio consisted of real estate loans, concentrated in commercial, construction and residential 1-4 family. The risks attributable to these concentrations are mitigated by the Company's credit underwriting and monitoring process, including oversight by a centralized credit administration function and credit policy and risk management committee, as well as seasoned bankers focusing their lending to borrowers with proven track records in markets with which the Company is familiar.

Approximately \$555.8 million, or 29.6%, of the Company's loan portfolio is comprised of amortizing commercial real estate loans of which approximately 50% is owner-occupied real estate. In addition, \$385.3 million of the loan portfolio is concentrated in real estate construction loans including raw land, land development, residential lots, speculative and presold residential construction and commercial construction loans (both owner-occupied and non-owner occupied). Of this amount, \$150.4 million, or 39.0%, represents land and lot loans; \$67.7 million, or 17.6%, represents speculative and presold residential construction loans (of which \$52.6 million is to home builders); \$84.7 million, or 22.0%, is commercial construction and \$72.4 million, or 18.8%, represents land development loans. These loans are originated and underwritten by the Company's lending staff and are generally secured by real estate located within the Company's various trade areas, principally Fredericksburg, Richmond and Charlottesville. There is not a significant concentration of real estate loans in the Company's Northern Virginia trade area. Softening in residential real estate has impacted the housing absorption rate and pricing. Any prolonging of this current real estate slump will have a greater negative impact on these portfolios.

### Asset Quality

Industry concerns regarding asset quality, precipitated by subprime mortgage lending, declining real estate activity and general economic conditions, continued during the second quarter. These issues are impacting the markets in which the Company operates, mainly by slowing real estate activity and adding to the general economic uncertainty. The risk and performance of the Company's loan

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## Table of Contents

portfolio are reflective of the relatively stable markets in which it operates. While these markets have experienced slow economic activity, they remain in much better condition than the well-publicized markets in Arizona, Florida, California and other states where the Company does not lend and does not have loan loss exposure. The Company's loan portfolio also does not include exposure to subprime mortgage loans.

During the current quarter and for the year, the Company continued to experience deterioration in asset quality and anticipates there may be additional softening in the near-term. The Company has a significant concentration in real estate loans. Residential acquisition and development lending and builder/construction lending have been scaled back as housing activity across our markets has declined. While this softening negatively impacts delinquency and nonperforming asset levels, the collateralized nature of real estate loans serves to better protect the Company from loss.

Necessary resources are being devoted to the ongoing review of the portfolio and the workouts of problem assets to minimize any loss to the Company. Management will continue to monitor delinquencies, risk rating changes, charge-offs, market trends and other indicators of risk in the Company's portfolio, particularly those tied to residential and commercial real estate, and adjust the allowance for loan losses accordingly.

Net charge-offs were \$2.9 million, or 0.63% of loans on an annualized basis, for the quarter ended June 30, 2009, compared to net charge-offs of \$478 thousand, or 0.11%, in the same quarter last year and \$922 thousand, or 0.20 %, for the quarter ended March 31, 2009. Net charge-offs in the current quarter included construction loans of \$1.8 million, credit cards of \$330 thousand, indirect auto loans of \$283 thousand, commercial loans of \$221 thousand, home equity loans of \$165 thousand and the remaining \$101 thousand principally related to consumer loan charge-offs. At June 30, 2009, total past due loans were \$27.9 million, or 1.49% of total loans, up from 0.62% a year ago, but down from 1.93% at March 31, 2009.

At June 30, 2009, nonperforming assets totaled \$52.3 million, an increase of \$39.4 million from a year ago and \$13.1 million from March 31, 2009. The increases in 2009 and 2008 relate principally to loans in the real estate development and housing sector, including construction related businesses. The net increase in the current quarter of \$13.1 million was primarily related to one residential real estate development project. The increase in nonperforming loans has reduced the coverage of these assets as a percentage of the allowance for loan losses from 178% at June 30, 2008 to 79% at June 30, 2009.

Nonperforming assets include \$37.6 million in nonperforming loans. This total includes land development loans of \$13.4 million, residential real estate loans of \$9.1 million, commercial real estate loans of \$9.0 million, commercial and industrial loans of \$3.1 million, land loans of \$1.2 million, and other loans totaling \$1.8 million. Historically, and particularly in the current economic environment, the Company seeks to work with its customers on loan collection matters while taking appropriate actions to minimize any losses. These loans are closely monitored and evaluated for collection with appropriate loss reserves established where necessary.

Nonperforming assets also include \$14.7 million in other real estate owned. This total includes land of \$8.1 million, residential real estate of \$3.0 million, land development loans of \$1.6 million, commercial real estate of \$1.0 million and land for development of bank branch sites of \$1.0 million. Foreclosed properties have been adjusted to their fair values less selling costs at the time of foreclosure and any losses have been taken as loan charge-offs against the allowance for loan losses. Other real estate owned asset valuations are also evaluated at least quarterly in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, and any necessary write down to fair value is recorded as an impairment. During the second quarter of 2009, \$48 thousand was recorded as an impairment related to residential real estate. The year to date total impairment for other real estate owned was \$62 thousand and related to one residential real estate relationship.

## Table of Contents

The following table sets forth selected asset quality data and ratios (dollars in thousands) for the quarter ending:

	June 30, 2009	December 31, 2008	June 30, 2008
<b>Nonaccrual loans</b>	<b>\$ 37,612</b>	<b>\$ 14,412</b>	<b>\$ 12,135</b>
<b>Foreclosed properties</b>	<b>13,642</b>	<b>6,511</b>	<b>304</b>
<b>Real estate investment</b>	<b>1,020</b>	<b>629</b>	<b>476</b>
<b>Total nonperforming assets</b>	<b>\$ 52,274</b>	<b>\$ 21,552</b>	<b>\$ 12,915</b>
<b>Balances</b>			
<b>Allowance for loan losses</b>	<b>\$ 29,639</b>	<b>\$ 25,496</b>	<b>\$ 21,650</b>
<b>Average loans, net of unearned income</b>	<b>1,870,455</b>	<b>1,865,992</b>	<b>1,781,636</b>
<b>Loans, net of unearned income</b>	<b>1,871,506</b>	<b>1,874,088</b>	<b>1,823,706</b>
<b>Ratios</b>			
<b>Allowance for loan losses to loans</b>	<b>1.58%</b>	<b>1.36%</b>	<b>1.19%</b>
<b>Allowance for loan losses to NPAs</b>	<b>56.70%</b>	<b>118.30%</b>	<b>167.63%</b>
<b>Nonperforming assets to loans &amp; other real estate</b>	<b>2.77%</b>	<b>1.15%</b>	<b>0.71%</b>
<b>Net charge-offs to loans</b>	<b>0.63%</b>	<b>0.42%</b>	<b>0.11%</b>

### Capital Resources

Capital resources represent funds, earned or obtained, over which financial institutions can exercise greater or longer control in comparison with deposits and borrowed funds. The adequacy of the Company's capital is reviewed by management on an ongoing basis with reference to size, composition, and quality of the Company's resources consistent with regulatory requirements and industry standards. Management seeks to maintain a capital structure that will assure an adequate level of capital to support anticipated asset growth and to absorb potential losses, yet allow management to effectively leverage its capital to maximize return to shareholders.

The Federal Reserve, the Office of the Comptroller of the Currency and the FDIC have adopted capital guidelines to supplement the existing definitions of capital for regulatory purposes and to establish minimum capital standards. Specifically, the guidelines categorize assets and off-balance sheet items into four risk-weighted categories. The minimum ratio of qualifying total assets is 8.0%, of which 4.0% must be Tier 1 capital, consisting of common equity, retained earnings and a limited amount of perpetual preferred stock, less certain intangible items. The Company had a total risk-based capital ratio of 14.29% and a Tier 1 risk-based capital ratio of 13.04% as of June 30, 2009. In addition, each of the Company's subsidiary banks had risk-based capital ratios exceeding the minimum requirements of "well-capitalized" as established by the Federal Reserve, the Office of the Comptroller of the Currency and the FDIC. The Company's equity to asset ratio was 10.49% at June 30, 2009.

While the subsidiary banks' risk-based capital levels are considered "well-capitalized" by regulatory definition, a prolonged period of earnings at current levels and dividend payouts could negatively impact capital ratios. The Company has a capital planning and monitoring process in place as it strives to maintain its historical strong capital levels and remain "well-capitalized." During the first and second quarters of 2009, the Company reduced its dividend to \$0.12 and \$0.06 per share, respectively, to shareholders to reflect the recent financial performance of the Company and to maintain its strong capital base during this uncertain and difficult economic period.

In connection with its acquisitions of Prosperity and Guaranty, the Company issued trust preferred capital notes to fund the cash portion of those acquisitions, collectively totaling \$58.5 million. The total of the trust preferred capital notes currently qualify for Tier 1 capital of the Company for regulatory purposes.

## Table of Contents

In December 2008, the Company issued 59,000 shares of the Company's Preferred Stock having a liquidation preference of \$1,000 per share, for a total price of \$59 million. The issuance was made pursuant to the United States Department of the Treasury's Capital Purchase Program under the Troubled Asset Relief Program. The Series A Preferred Stock pays a cumulative dividend at a rate of 5% per year during the first five years and thereafter at 9% per year. The transaction closed on December 19, 2008. At the time of issuance, the Treasury also received a warrant to purchase 422,636 shares of the Company's common stock at an initial per share exercise price of \$20.94. The warrant expires 10 years from the issuance date.

The following summarizes the Company's regulatory capital and related ratios (dollars in thousands):

	June 30, 2009	December 31, 2008	June 30, 2008
<b>Tier 1 capital</b>	<b>\$ 268,516</b>	\$ 268,126	\$ 204,852
<b>Tier 2 capital</b>	<b>25,790</b>	25,191	21,650
<b>Total risk-based capital</b>	<b>294,306</b>	293,317	226,502
<b>Risk-weighted assets</b>	<b>2,059,366</b>	2,015,008	1,972,993
<b>Capital ratios:</b>			
<b>Tier 1 risk-based capital ratio</b>	<b>13.04%</b>	13.31%	10.38%
<b>Total risk-based capital ratio</b>	<b>14.29%</b>	14.56%	11.48%
<b>Leverage ratio (Tier 1 capital to average adjusted assets)</b>	<b>10.53%</b>	11.14%	8.98%
<b>Stockholders' equity to assets</b>	<b>10.49%</b>	10.73%	8.91%
<b>Average tangible common equity to average tangible assets</b>	<b>6.12%</b>	6.39%	6.51%

## **NON-GAAP MEASURES**

In reporting the results as of June 30, 2009, the Company has provided supplemental performance measures on an operating or tangible basis. Such measures exclude amortization expense related to intangible assets, such as core deposit intangibles. The Company believes these measures are useful to investors as they exclude non-operating adjustments resulting from acquisition activity and allow investors to see the combined economic results of the organization. For the three and six months ended June 30, 2009, cash basis operating dilutive earnings per share were \$0.09 and \$0.24 per share as compared to \$0.35 and \$0.64 per share for the same periods in 2008. Annualized cash basis returns on average tangible assets for the three and six months ended June 30, 2009 were 0.20% and 0.27%, respectively, as compared to 0.82% and 0.77%, respectively, for the same periods in 2008. Annualized cash basis returns on average tangible equity for the three and six months ended June 30, 2009 were 3.29% and 4.35%, respectively, as compared to 12.64% and 11.76%, respectively, for the same periods in 2008.

These measures are a supplement to GAAP used to prepare the Company's financial statements and should not be viewed as a substitute for GAAP measures. In addition, the Company's non-GAAP measures may not be comparable to non-GAAP measures of other companies.

## Table of Contents

A reconciliation of these non-GAAP measures from their respective GAAP basis measures is presented in the following table (dollars in thousands, except share and per share amounts):

	Three Months Ended June 30		Six Months Ended June 30	
	2009	2008	2009	2008
<b>Net income</b>	\$ 953	\$ 4,333	\$ 2,706	\$ 7,985
<b>Plus: core deposit intangible amortization, net of tax</b>	313	317	625	632
<b>Cash basis operating earnings</b>	<u>1,266</u>	<u>4,650</u>	<u>3,331</u>	<u>8,617</u>
<b>Average assets</b>	2,613,999	2,345,698	2,590,008	2,328,649
<b>Less: average goodwill</b>	56,474	56,474	56,474	56,474
<b>Less: average core deposit intangibles</b>	8,887	10,812	9,123	11,051
<b>Average tangible assets</b>	<u>2,548,638</u>	<u>2,278,412</u>	<u>2,524,411</u>	<u>2,261,124</u>
<b>Average equity</b>	275,794	215,223	276,171	214,836
<b>Less: average goodwill</b>	56,474	56,474	56,474	56,474
<b>Less: average core deposit intangibles</b>	8,887	10,812	9,123	11,051
<b>Less: average preferred equity</b>	56,258	—	56,204	—
<b>Average tangible equity</b>	<u>154,175</u>	<u>147,937</u>	<u>154,370</u>	<u>147,311</u>
<b>Weighted average shares outstanding, diluted</b>	13,615,294	13,506,929	13,609,625	13,496,874
<b>Cash basis earnings per share, diluted</b>	\$ 0.09	\$ 0.35	\$ 0.24	\$ 0.64
<b>Cash basis return on average tangible assets</b>	0.20%	0.82%	0.27%	0.77%
<b>Cash basis return on average tangible equity</b>	3.29%	12.64%	4.35%	11.76%

### ITEM 3 – QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the risk of loss arising from adverse changes in the fair value of financial instruments due to changes in interest rates, exchange rates and equity prices. The Company's market risk is composed primarily of interest rate risk. The Asset and Liability Management Committee ("ALCO") of the Company is responsible for reviewing the interest rate sensitivity position of the Company and establishing policies to monitor and limit exposure to this risk. The Company's Board of Directors reviews and approves the guidelines established by ALCO.

Interest rate risk is monitored through the use of three complementary modeling tools: static gap analysis, earnings simulation modeling and economic value simulation (net present value estimation). Each of these models measures changes in a variety of interest rate scenarios. While each of the interest rate risk models has limitations, taken together they represent a reasonably comprehensive view of the magnitude of interest rate risk in the Company, the distribution of risk along the yield curve, the level of risk through time, and the amount of exposure to changes in certain interest rate relationships. Static gap, which measures aggregate re-pricing values, is less utilized because it does not effectively measure the options risk impact on the Company and is not addressed here. Earnings simulation and economic value models, which more effectively measure the cash flow and optionality impacts, are utilized by management on a regular basis and are explained below.

#### EARNINGS SIMULATION ANALYSIS

Management uses simulation analysis to measure the sensitivity of net interest income to changes in interest rates. The model calculates an earnings estimate based on current and projected balances and rates. This method is subject to the accuracy of the assumptions that underlie the process, but it provides a better analysis of the sensitivity of earnings to changes in interest rates than other analyses, such as the static gap analysis discussed above.

Assumptions used in the model are derived from historical trends and management's outlook and include loan and deposit growth rates and projected yields and rates. Such assumptions are monitored and periodically adjusted as appropriate. All maturities, calls and prepayments in the securities

## Table of Contents

portfolio are assumed to be reinvested in like instruments. Mortgage loans and mortgage backed securities prepayment assumptions are based on industry estimates of prepayment speeds for portfolios with similar coupon ranges and seasoning. Different interest rate scenarios and yield curves are used to measure the sensitivity of earnings to changing interest rates. Interest rates on different asset and liability accounts move differently when the prime rate changes and are reflected in the different rate scenarios.

The Company uses its simulation model to estimate earnings in rate environments where rates ramp up or down around a “most likely” rate scenario, based on implied forward rates. The analysis assesses the impact on net interest income over a 12 month time horizon by applying 12-month rate ramps, with interest rates rising gradually, versus an immediate increase or “shock” in rates, of 100 basis points up to 200 basis points. The ramp down 200 basis points analysis is not meaningful as interest rates are at historic lows and cannot drop another 200 basis points. The model, under all scenarios, does not drop the index below zero. The following table represents the interest rate sensitivity on net interest income for the Company across the rate paths modeled for balances ending June 30, 2009 (dollars in thousands):

	Change In Net Interest Income	
	%	\$
<b>Change in Yield Curve:</b>		
+200 basis points	-1.93%	(1,813)
+100 basis points	-0.91%	(857)
Most likely rate scenario	0.00%	—
-100 basis points	-1.84%	(1,724)
-200 basis points	-4.90%	(4,598)

## ECONOMIC VALUE SIMULATION

Economic value simulation is used to calculate the estimated fair value of assets and liabilities over different interest rate environments. Economic values are calculated based on discounted cash flow analysis. The net economic value of equity is the economic value of all assets minus the economic value of all liabilities. The change in net economic value over different rate environments is an indication of the longer-term earnings capability of the balance sheet. The same assumptions are used in the economic value simulation as in the earnings simulation. The economic value simulation uses instantaneous rate shocks to the balance sheet where the earnings simulation uses rate ramps over 12 months. The following chart reflects the estimated change in net economic value over different rate environments using economic value simulation for the balances ending June 30, 2009 (dollars in thousands):

	Change In Economic Value Of Equity	
	%	\$
<b>Change in Yield Curve:</b>		
+200 basis points	-6.69%	(23,740)
+100 basis points	-2.79%	(9,905)
Most likely rate scenario	0.00%	—
-100 basis points	-3.61%	(12,809)
-200 basis points	-12.49%	(44,322)

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## Table of Contents

### **ITEM 4 – CONTROLS AND PROCEDURES**

The Company maintains “disclosure controls and procedures,” as such term is defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the “Exchange Act”), which are designed to ensure that information required to be disclosed in reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to management, including the Chief Executive Officer and the Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating its disclosure controls and procedures, management recognized that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable assurance that the objectives of the disclosure controls and procedures are met. Additionally, in designing disclosure controls and procedures, management necessarily was required to apply its judgment in evaluating the cost benefit relationship of possible disclosure controls and procedures. The design of any disclosure controls and procedures also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

Based on their evaluation as of the end of the period covered by this quarterly report on Form 10-Q, the Chief Executive Officer and Chief Financial Officer have concluded that the disclosure controls and procedures were effective at the reasonable assurance level. There was no change in the internal control over financial reporting that occurred during the quarter ended June 30, 2009 that has materially affected, or is reasonably likely to materially affect, the internal control over financial reporting.

## **PART II—OTHER INFORMATION**

### **ITEM 1 – LEGAL PROCEEDINGS**

In the ordinary course of its operations, the Company is a party to various legal proceedings. Based on the information presently available, and after consultation with legal counsel, management believes that the ultimate outcome in such proceedings, in the aggregate, will not have a material adverse effect on the business or the financial condition or results of operations of the Company.

### **ITEM 1A – RISK FACTORS**

As of June 30, 2009, there were no material changes to the risk factors previously disclosed in the Company’s Annual Report on Form 10-K for the year ended December 31, 2008.

### **ITEM 2 – UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

- (a) Sales of Unregistered Securities – None
- (b) Use of Proceeds – Not Applicable
- (c) Issuer Purchases of Securities – None

### **ITEM 4 – SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

The Company held its Annual Meeting of Stockholders on April 21, 2009, at which time stockholders were asked to consider three proposals, as follows:

1. to elect three (3) directors to serve as Class I directors for three-year terms, and



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**Table of Contents**

The vote tabulation was as follows:

Election of three Class I directors to serve for a term of three years:

<b>Director</b>	<b>Votes For</b>	<b>Votes Withheld</b>
Douglas E. Caton	10,329,731	121,266
R. Hunter Morin	10,323,720	127,277
Ronald L. Tillett	10,341,656	109,341

2. to ratify the appointment of Yount, Hyde & Barbour, P.C. as the Company's independent registered public accounting firm for 2009, and

The vote tabulation was as follows:

Ratification to appoint Yount, Hyde & Barbour, P.C. as the Company's independent registered public accounting firm for 2009:

<b>Votes For</b>	<b>Votes Against</b>	<b>Abstain</b>
10,308,337	99,645	43,015

3. to approve, in an advisory (non-binding) vote, the compensation of executives disclosed in the Proxy Statement.

The vote tabulation was as follows:

Approve, in an advisory (non-binding) vote, the compensations of executives disclosed in the

Proxy Statement:

<b>Votes For</b>	<b>Votes Against</b>	<b>Abstain</b>
9,772,926	275,085	402,986

The following directors' terms of office continued after the 2009 annual meeting:

G. William Beale  
Daniel I. Hansen  
Ronald L. Hicks  
Patrick J. McCann  
Hullihen W. Moore.  
W. Tayloe Murphy, Jr.  
A. D. Whittaker

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[Table of Contents](#)

**ITEM 6 – EXHIBITS**

The following exhibits are filed as part of this Form 10-Q and this list includes the Exhibit Index:

<u>Exhibit No.</u>	<u>Description</u>
2.01	First Amended and Restated Agreement and Plan of Reorganization, entered into on June 19, 2009 and dated and made effective as of March 30, 2009, between Union Bankshares Corporation and First Market Bank, FSB (incorporated by reference to Item 8.01 to the Current Report on Form 8-K filed on June 22, 2009).
31.01	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.02	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.01	Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Union Bankshares Corporation  
(Registrant)

Date: August 7, 2009

By: /s/ G. William Beale  
G. William Beale,  
President and Chief Executive Officer

Date: August 7, 2009

By: /s/ D. Anthony Peay  
D. Anthony Peay,  
Executive Vice President and Chief Financial Officer

## CERTIFICATIONS

I, G. William Beale, certify that:

1. I have reviewed this report on Form 10-Q of Union Bankshares Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2009

/s/ G. William Beale

G. William Beale,  
President and Chief Executive Officer

## CERTIFICATIONS

I, D. Anthony Peay, certify that:

1. I have reviewed this report on Form 10-Q of Union Bankshares Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2009

/s/ D. Anthony Peay

D. Anthony Peay,  
Executive Vice President and Chief Financial Officer

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Union Bankshares Corporation (the "Company") on Form 10-Q for the period ending June 30, 2009 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned Chief Executive Officer and Chief Financial Officer of the Company hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002 that based on their knowledge and belief: 1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and 2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods covered in the Report.

/s/ G. William Beale

G. William Beale, President and Chief Executive Officer

/s/ D. Anthony Peay

D. Anthony Peay, Executive Vice President and Chief Financial Officer

Date: August 7, 2009

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002 has been provided to Union Bankshares Corporation and will be retained by Union Bankshares Corporation and furnished to the Securities and Exchange Commission or its staff upon request.