

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2024

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 001-39325

**ATLANTIC UNION BANKSHARES CORPORATION**  
(Exact name of registrant as specified in its charter)

Virginia  
(State or other jurisdiction of  
incorporation or organization)

54-1598552  
(I.R.S. Employer  
Identification No.)

4300 Cox Road, Glen Allen, Virginia 23060

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (804) 633-5031

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of exchange on which registered
Common Stock, par value \$1.33 per share	<u>AUB</u>	The New York Stock Exchange
Depository Shares, Each Representing a 1/400 <sup>th</sup> Interest in a Share of 6.875% Perpetual Non-Cumulative Preferred Stock, Series A	<u>AUB.PRA</u>	The New York Stock Exchange
Securities registered pursuant to Section 12(g) of the Act: None		

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements.

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b).

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of common stock held by non-affiliates of the registrant as of June 28, 2024 was approximately \$2,918,606,014 based on the closing share price on that date of \$32.85 per share.

The number of shares of common stock outstanding as of February 20, 2025 was 89,826,664.

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the registrant's definitive proxy statement to be used in conjunction with the registrant's 2025 Annual Meeting of Shareholders are incorporated by reference into Part III of this Form 10-K.

**ATLANTIC UNION BANKSHARES CORPORATION**  
**FORM 10-K**  
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In this Form 10-K, except as otherwise indicated or the context suggests otherwise, references to the “**Company**” refers to Atlantic Union Bankshares Corporation, a Virginia corporation, and the terms “**we**”, “**us**” and “**our**” refer to the Company and its direct and indirect subsidiaries, including Atlantic Union Bank, which we refer to as the “**Bank**.” The “**Federal Reserve**” refers to the Board of Governor of the Federal Reserve System, our primary federal regulator.

“**Our common stock**” refers to the Company’s common stock, par value \$1.33 per share, and the term “**depository shares**” means the Company’s depository shares, each representing a 1/400th ownership interest in a share of the Company’s Series A preferred stock, with a liquidation preference of \$10,000 per share of Series A preferred stock (equivalent to \$25 per depository share). “**Series A preferred stock**” refers to the Company’s 6.875% Perpetual Non-Cumulative Preferred Stock, Series A, par value \$10.00 per share.

The Company entered into an Agreement and Plan of Merger on October 21, 2024 with Sandy Spring Bancorp, Inc., which we refer to as the “**merger agreement**,” pursuant to which the Company will acquire Sandy Spring Bancorp, Inc., which we refer to as “**Sandy Spring**.”

“**American National**” refers to American National Bankshares Inc., which we acquired on April 1, 2024, pursuant to the Agreement and Plan of Merger dated July 24, 2023, by and between the Company and American National, which we refer to as the “**American National merger agreement**.”

The “**Forward Sale Agreements**” refers to the forward sale agreements between the Company and Morgan Stanley & Co. LLC, as forward purchaser (the “**Forward Purchaser**”), each dated as of October 21, 2024, in connection with which the Forward Purchaser or its affiliate borrowed from third parties an aggregate of 11,338,028 shares of our common stock for sale in a registered public offering.

### Glossary of Acronyms

ACL	– Allowance for credit losses
AFS	– Available for sale
ALLL	– Allowance for loan and lease losses, a component of the ACL
AOCI	– Accumulated other comprehensive income (loss)
ASC	– Accounting Standards Codification
ASU	– Accounting Standards Update
BHCA	– Bank Holding Company Act of 1956, as amended
BOLI	– Bank-owned life insurance
bps	– Basis points
CECL	– Current expected credit losses
CFPB	– Consumer Financial Protection Bureau
CRA	– Community Reinvestment Act of 1977
CRE	– Commercial real estate
DHFB	– Dixon, Hubard, Feinour & Brown, Inc.
EPS	– Earnings per common share
FASB	– Financial Accounting Standards Board
FDIC	– Federal Deposit Insurance Corporation
FRB	– Federal Reserve Bank of Richmond
FHLB	– Federal Home Loan Bank of Atlanta
FOMC	– Federal Open Market Committee
FTE	– Fully taxable equivalent
GAAP	– Accounting principles generally accepted in the United States
HTM	– Held to maturity
LHFI	– Loans held for investment
LHFS	– Loans held for sale
MBS	– Mortgage-Backed Securities
NPA	– Nonperforming assets
NYSE	– New York Stock Exchange
PCD	– Purchased credit deteriorated
SBA	– Small Business Administration
SEC	– U.S. Securities and Exchange Commission
SOFR	– Secured Overnight Financing Rate
TLM	– Troubled loan modification

## FORWARD-LOOKING STATEMENTS

Certain statements in this Form 10-K may constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that include, without limitation, statements regarding the expectations and benefits of our proposed merger with Sandy Spring; statements regarding the Forward Sale Agreements and transactions related thereto; statements regarding our expectations with regard to the benefits of the American National acquisition; statements regarding our future ability to recognize the benefits of certain tax assets; statements regarding our business, financial and operating results, including our deposit base and funding; the impact of future economic conditions, anticipated changes in the interest rate environment and the related impacts on our net interest margin, changes in economic conditions; management’s beliefs regarding our liquidity, capital resources, asset quality, CRE loan portfolio, and our customer relationships; and statements that include other projections, predictions, expectations, or beliefs about future events or results or otherwise are not statements of historical fact. Such forward-looking statements are based on certain assumptions as of the time they are made, and are inherently subject to known and unknown risks, uncertainties, and other factors, some of which cannot be predicted or quantified, that may cause actual results, performance, or achievements to be materially different from those expressed or implied by such forward-looking statements. Forward-looking statements are often characterized by the use of qualified words (and their derivatives) such as “expect,” “believe,” “estimate,” “plan,” “project,” “anticipate,” “intend,” “will,” “may,” “view,” “opportunity,” “seek to,” “potential,” “continue,” “confidence,” or words of similar meaning or other statements concerning opinions or judgment of the Company and our management about future events. Although we believe that our expectations with respect to forward-looking statements are based upon reasonable assumptions within the bounds of our existing knowledge of our business and operations, there can be no assurance that actual future results, performance, or achievements of, or trends affecting, us will not differ materially from any projected future results, performance, achievements or trends expressed or implied by such forward-looking statements. Actual future results, performance, achievements or trends may differ materially from historical results or those anticipated depending on a variety of factors, including, but not limited to, the effects of or changes in:

- market interest rates and their related impacts on macroeconomic conditions, customer and client behavior, our funding costs, and our loan and securities portfolios;
- inflation and its impacts on economic growth and customer and client behavior;
- volatility in the financial services sector, including failures or rumors of failures of other depository institutions, along with actions taken by governmental agencies to address such turmoil, and the effects on the ability of depository institutions, including us, to attract and retain depositors and to borrow or raise capital;
- the sufficiency of liquidity and changes in our capital position;
- general economic and financial market conditions, in the United States generally and particularly in the markets in which we operate and which our loans are concentrated, including the effects of declines in real estate values, an increase in unemployment levels and slowdowns in economic growth;
- the failure to close our proposed merger with Sandy Spring when expected or at all because conditions to closing are not satisfied on a timely basis or at all;
- the occurrence of any event, change or other circumstances that could give rise to the right of the Company or Sandy Spring to terminate the merger agreement;
- risks related to Sandy Spring’s business to which we will be subject after closing, including its CRE portfolio;
- any change in the purchase accounting assumptions regarding the Sandy Spring assets to be acquired and liabilities to be assumed used to determine the fair value and credit marks;
- the proposed merger with Sandy Spring may be more expensive or take longer to complete than anticipated, including as a result of unexpected factors or events;
- the diversion of management’s attention from ongoing business operations and opportunities due to the proposed merger with Sandy Spring;
- the dilutive effect of shares of our common stock to be issued in connection with the proposed merger with Sandy Spring or pursuant to the Forward Sale Agreements;
- changes in the Company’s or Sandy Spring’s share price before closing;
- the impact of purchase accounting with respect to the American National acquisition, or any change in the assumptions used regarding the assets acquired and liabilities assumed to determine the fair value and credit marks;
- the possibility that the anticipated benefits of the proposed merger with Sandy Spring or the American National acquisition, including anticipated cost savings and strategic gains, are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the companies or as a result of

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the strength of the economy, competitive factors in the areas where we do business, or as a result of other unexpected factors or events;

- potential adverse reactions or changes to business or employee relationships, including those resulting from the announcement or completion of the proposed merger with Sandy Spring or the American National acquisition;
- monetary, fiscal and regulatory policies of the U.S. government, including policies of the U.S. Department of the Treasury and the Federal Reserve and tariffs;
- the quality or composition of our loan or investment portfolios and changes in these portfolios;
- demand for loan products and financial services in our market areas;
- our ability to manage our growth or implement our growth strategy;
- the effectiveness of expense reduction plans;
- the introduction of new lines of business or new products and services;
- our ability to identify, recruit and retain key employees;
- real estate values in our lending area;
- changes in accounting principles, standards, rules, and interpretations, and the related impact on our financial statements;
- an insufficient ACL or volatility in the ACL resulting from the CECL methodology, either alone or as that may be affected by changing economic conditions, credit concentrations, inflation, changing interest rates, or other factors;
- concentrations of loans secured by real estate, particularly CRE;
- the effectiveness of our credit processes and management of our credit risk;
- our ability to compete in the market for financial services and increased competition from fintech companies;
- technological risks and developments, and cyber threats, attacks, or events;
- operational, technological, cultural, regulatory, legal, credit, and other risks associated with the exploration, consummation and integration of potential future acquisitions, whether involving stock or cash consideration;
- the potential adverse effects of unusual and infrequently occurring events, such as weather-related disasters, terrorist acts, geopolitical conflicts or public health events (such as pandemics), and of governmental and societal responses thereto; these potential adverse effects may include, without limitation, adverse effects on the ability of our borrowers to satisfy their obligations to us, on the value of collateral securing loans, on the demand for our loans or our other products and services, on supply chains and methods used to distribute products and services, on incidents of cyberattack and fraud, on our liquidity or capital positions, on risks posed by reliance on third-party service providers, on other aspects of our business operations and on financial markets and economic growth;
- performance by our counterparties or vendors;
- deposit flows;
- the availability of financing and the terms thereof;
- the level of prepayments on loans and mortgage-backed securities;
- the effects of legislative or regulatory changes and requirements, including as part of the regulatory reform agenda of the Trump administration, including changes in federal, state or local tax laws and changes impacting the rulemaking, supervision, examination and enforcement priorities of the federal banking agencies;
- actual or potential claims, damages, and fines related to litigation or government actions, which may result in, among other things, additional costs, fines, penalties, restrictions on our business activities, reputational harm, or other adverse consequences;
- any event or development that would cause us to conclude that there was an impairment of any asset, including intangible assets, such as goodwill; and
- other factors, many of which are beyond our control.

More information on risk factors that could affect our forward-looking statements is included under the section entitled “Risk Factors” set forth herein. All risk factors and uncertainties described herein should be considered in evaluating forward-looking statements, all forward-looking statements made in this Form 10-K are expressly qualified by the cautionary statements contained in this Form 10-K, and undue reliance should not be placed on such forward-looking statements. The actual results or developments anticipated may not be realized or, even if substantially realized, they may not have the expected consequences to or effects on our businesses or operations. Forward-looking statements speak only as of the date they are made. We do not intend or assume any obligation to update, revise or clarify any forward-looking statements that may be made from time to time by or on behalf of the Company, whether as a result of new information, future events or otherwise, except as required by law.

## SUMMARY OF RISK FACTORS

An investment in our securities involves risks, including those summarized below. For a more complete discussion of these risk factors, see “Item 1A—Risk Factors.”

### **Risks Related to Our Pending Merger with Sandy Spring**

- Dilution from the issuance of our shares in the merger may adversely affect the market price of our common stock.
- Combining the Company and Sandy Spring may be more difficult, costly or time consuming than expected and we may fail to realize the anticipated benefits and cost savings of the merger.
- We and Sandy Spring have, and the combined company will, incur significant transaction and merger costs.
- If we fail to close the merger, such failure may materially adversely effect our stock price and results of operations.
- The market price for our common stock following the closing of the transactions contemplated by the merger agreement may be affected by factors different from those that historically have affected or currently affect our common stock and Sandy Spring common stock.
- Upon closing the merger, we will be subject to the risks of Sandy Spring’s business, including its CRE portfolio.
- We will record goodwill in our acquisition of Sandy Spring, and if it becomes impaired, our earnings could be significantly impacted.
- Our results following the merger may suffer if we do not effectively manage our expanded operations.
- We will be subject to business uncertainties and contractual restrictions while the merger is pending.
- Shareholder litigation could prevent or delay the completion of the merger or otherwise negatively impact our business, financial condition and results of operations.

### **Risks Related to Our Lending Activities**

- Our ACL may be insufficient to absorb credit losses in our loan portfolio.
- Events that negatively impact the real estate market could hurt our business.
- Our loan portfolio contains CRE, construction and development loans and commercial and industrial loans, which may expose us to additional credit risks, and may adversely affect our results of operations and financial condition.
- The loans we make through federal programs are dependent on the federal government’s continuation and support of these programs and on our compliance with program requirements.
- We use independent appraisals and other valuation techniques in evaluating and monitoring loans secured by real estate and other real estate owned, which may not accurately describe the net value of the asset.
- If we fail to effectively manage credit risk, our business and financial condition will suffer.
- Our focus on lending to small to mid-sized community-based businesses may increase our credit risk.
- Nonperforming assets may adversely affect our business, results of operations, and financial condition.
- Our mortgage revenue is cyclical and sensitive to interest rates, changes in economic conditions, decreased economic activity, and slowdowns in the housing market, any of which could adversely impact our profits, and we may be required to repurchase mortgage loans or indemnify buyers against losses, which could harm our liquidity, results of operations and financial condition.
- We are subject to environmental risks.

### **Risks Related to Our Business, Industry, Markets and Market Interest Rates**

- Our business and results of operations may be adversely affected by the financial markets, fiscal, monetary, and regulatory policies, developments impacting the financial services industry specifically and economic conditions.
- We may not be able to maintain a strong core deposit base or access other low-cost funding sources.
- We face substantial competition that could adversely affect our growth and/or operating results.
- Consumers may decide not to use banks, which could materially adversely effect our financial condition and results.
- Changes in interest rates could adversely affect our income and cash flows.
- We may incur losses if asset values decline, including due to changes in interest rates and prepayment speeds.

### **Risks Related to Our Operations**

- A failure and/or breach of our operating or securities systems or infrastructure, or those of our third-party providers, including because of cyber-attacks, could disrupt our business, result in disclosure or misuse of confidential or proprietary information, damage our reputation, increase our costs and cause losses.
- We face information security risks that could result in the disclosure of confidential information, adversely affect our business or reputation, and create significant legal and financial exposure.

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- Our business strategy includes continued growth, and our financial condition and results of operation could be negatively affected if we fail to grow or fail to manage our growth effectively.
- We may be adversely affected by risks associated with future mergers and acquisitions, including execution risk, which could disrupt our business and dilute shareholder value.
- The carrying value of goodwill and other intangible assets may be adversely affected.
- Our risk-management framework may not be effective in mitigating risks and/or losses.
- We could be adversely affected if our design, implementation, or use of models in our business is flawed.
- Failure to keep pace with technological change could adversely affect our business and competitive position, and we may experience operational challenges when implementing new technologies.
- The implementation of new lines of business or new products and services may subject us to additional risk.
- Our business could be adversely affected by the operational functions of such counterparties over which we have limited or no control that provide key components of our infrastructure.
- Our financial condition could be adversely affected if we rely on misleading information.
- We are subject to losses due to errors, omissions or fraud by our employees, clients, counterparties, or others.
- If we are unable to attract, retain, develop, and motivate our human capital, our business, results of operations, and prospects could be adversely affected.
- Our internal controls and procedures may fail or be circumvented, which could have a material adverse effect on our business, financial condition, and results of operation.
- Our business needs and future growth may require additional capital, which may not be available or may be dilutive.
- We are or may become involved from time to time to various claims and lawsuits or information-gathering requests, investigations, and proceedings by governmental and self-regulatory agencies that may lead to adverse consequences, including expenses and ultimate exposures that cannot be ascertained.
- We may not be able to generate sufficient taxable income to fully realize our deferred tax assets.

### **Risks Related to the Regulatory Environment**

- We are subject to extensive regulation that could limit or restrict our activities, and potential legal, regulatory and policy changes under the new presidential administration could affect the banking industry and the economy.
- Current and to-be-effective laws and regulations addressing consumer privacy and data use and security could increase our costs and failure to comply could impact our business, financial condition, and reputation.
- If we fail to maintain sufficient capital, our financial condition, liquidity, and results of operations, as well as our ability to maintain regulatory compliance, would be adversely affected.
- New regulations and new approaches to regulation or enforcement by the CFPB could adversely impact us.
- Any issues with respect to the Bank's compliance with the Bank Secrecy Act, as amended, and its implementing regulations could result in significant civil penalties and have a material adverse effect on our business strategy.
- We are subject to numerous laws designed to protect consumers, including the CRA and fair lending laws, and failure to comply with these laws could lead to material penalties and other sanctions.
- The Federal Reserve may require us to commit capital resources to support the Bank.

### **Risks Related to Our Securities**

- Our ability to pay dividends is limited, and we may be unable to pay dividends in the future.
- The trading volumes in our common stock may not provide adequate liquidity for investors.
- Future capital needs could result in shareholder dilution and may adversely affect the market price of our securities.
- Holders of our indebtedness and depository shares have senior rights to those of our common shareholders.
- Our governing documents and certain provisions of Virginia law could have an anti-takeover effect.
- Our stock price may be volatile, which could result in losses to our investors and litigation against us.
- Settlement provisions in the Forward Sale Agreements could result in substantial dilution to our EPS and return on equity or result in substantial cash payment obligations; and if we become bankrupt or insolvent, the Forward Sale Agreements will terminate, and we would not receive the proceeds from the forward sales.

### **General Risk Factors**

- Failure to maintain our reputation may materially adversely affect our performance.
- Changes in accounting standards could impact reported earnings.
- We are subject to risks associated with climate change and other weather and natural disaster impacts.
- We are subject to environmental, social and governance risks that could adversely affect our reputation, the trading price of our common stock and/or our business, operations, and earnings.

## PART I

### ITEM 1. BUSINESS.

#### GENERAL

##### Overview

Atlantic Union Bankshares Corporation is a financial holding company and bank holding company organized under the laws of the Commonwealth of Virginia and registered under the BHCA. We are headquartered in Richmond, Virginia and provide a wide range of financial services and products to commercial and retail clients through our wholly owned subsidiary bank, Atlantic Union Bank, a Federal Reserve member bank chartered under the laws of the Commonwealth of Virginia.

The Bank is headquartered in Richmond, Virginia and, as of December 31, 2024, operated 129 branches located throughout Virginia and portions of Maryland and North Carolina. In addition, our non-bank financial services affiliates include Atlantic Union Equipment Finance, Inc., which provides equipment financing; Atlantic Union Financial Consultants LLC, which provides brokerage services; and Union Insurance Group, LLC, which offers various lines of insurance products.

At December 31, 2024, we had \$24.6 billion in assets, \$18.5 billion in LHF (net of deferred fees and costs), \$20.4 billion in deposits, and \$3.1 billion in stockholders' equity.

##### Recent Developments

###### *Acquisition of American National Bankshares Inc.*

On April 1, 2024, we completed our merger with American National, the holding company for American National Bank and Trust Company. With the acquisition of American National, we acquired 26 branches, deepening our presence in Central and Western Virginia, and expanding our franchise into contiguous markets in Southern Virginia and in North Carolina.

###### *Pending Merger with Sandy Spring Bancorp, Inc.*

On October 21, 2024, we entered into a merger agreement with Sandy Spring, a Maryland corporation. Under the merger agreement, Sandy Spring will merge with and into the Company, with the Company continuing as the surviving entity. Immediately following the merger, Sandy Spring's wholly owned banking subsidiary, Sandy Spring Bank, will merge with and into the Bank, with the Bank continuing as the surviving bank.

All necessary regulatory and shareholder or stockholder approvals for the merger have been received by the Company and Sandy Spring, as applicable, and the merger is expected to close on April 1, 2025, subject to the satisfaction or waiver of customary closing conditions.

###### *Forward Sale Agreements*

On October 21, 2024, in connection with the execution of the merger agreement with respect to Sandy Spring, we entered into an initial forward sale agreement with Morgan Stanley & Co. LLC (the "Forward Purchaser"), relating to an aggregate of 9,859,155 shares of our common stock. On October 21, 2024, we priced the public offering of shares of our common stock in connection with such forward sale agreement and entered into an underwriting agreement with Morgan Stanley & Co. LLC, as representative for the underwriters named therein, the Forward Purchaser and Morgan Stanley & Co. LLC as forward seller (the "Forward Seller"), relating to the registered public offering and sale of 9,859,155 shares of our common stock at a public offering price of \$35.50 per share (before underwriting discounts and commissions). The underwriters were granted a 30-day option to purchase up to an additional 1,478,873 shares of our common stock. On October 21, 2024, the underwriters exercised in full their option to purchase the additional 1,478,873 shares of our common stock pursuant to the underwriting agreement and, in connection therewith, we entered into an additional forward sale agreement with the Forward Purchaser relating to 1,478,873 shares of our common stock, on terms



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substantially similar to those contained in the initial forward sale agreement (such additional forward sale agreement together with the initial forward sale agreement, the “Forward Sale Agreements”).

We did not initially receive any proceeds from the sale of our common stock sold by the Forward Seller to the underwriters named in the underwriting agreement. We expect to physically settle the Forward Sale Agreements (by the delivery of shares of our common stock) and receive proceeds from the sale of those shares of our common stock upon one or more forward settlement dates within approximately 18 months from the date of the Forward Sale Agreements at the then applicable forward sale price. The forward sale price was initially \$34.08 per share, which is equal to the public offering price per share, less the underwriting discount per share, and would result in net proceeds (before offering expenses) of approximately \$386.4 million to the Company under the Forward Sale Agreements. No physical settlement has occurred through the date of our consolidated financial statements for the year ended December 31, 2024.

## History

The Company was originally incorporated under the laws of the Commonwealth of Virginia in 1991, and we completed our bank holding company formation in July 1993, in connection with the merger of Northern Neck Bankshares Corporation with and into Union Bancorp, Inc. to form Union Bankshares Corporation, which was renamed Atlantic Union Bankshares Corporation in 2019.

Union Bank & Trust Company, a predecessor of Atlantic Union Bank, was formed in 1902, and certain other of the community banks that were acquired and ultimately merged to form what is now Atlantic Union Bank were among the oldest in Virginia at the time they were acquired.

We have a history of growing through both organic growth and strategic acquisitions, particularly with our four most recent acquisitions—StellarOne Corporation in 2014, Xenith Bankshares, Inc. in 2018, Access National Corporation in 2019, and American National in 2024—which allowed us to meaningfully increase our asset size, enhance our scale and expand our footprint throughout Virginia and into portions of Maryland and North Carolina.

The table below indicates the year each of our predecessor community banks was formed, acquired by us, and merged into what is now Atlantic Union Bank.

	Formed	Acquired	Merged
Union Bank & Trust Company	1902	n/a	2010
Northern Neck State Bank	1909	1993	2010
King George State Bank	1974	1996	1999
Rappahannock National Bank	1902	1998	2010
Bay Community Bank	1999	de novo bank	2008
Guaranty Bank	1981	2004	2004
Prosperity Bank & Trust Company	1986	2006	2008
First Market Bank, FSB	2000	2010	2010
StellarOne Bank	1994	2014	2014
Xenith Bank	1987	2018	2018
Access National Bank	1999	2019	2019
American National Bank and Trust Company	1909	2024	2024

## Principal Products and Services

We are a full-service bank offering consumers and businesses a wide range of banking and related financial services, including checking, savings, certificates of deposit, and other depository services, as well as loans for commercial, industrial, residential mortgage, and consumer purposes. We also offer wealth management and trust services to individuals and corporations. In addition, through our wholly owned subsidiaries, we offer equipment financing services, and insurance products. Our customers have access to our products and services in person via our full-service branches and ATMs, and virtually through our mobile and internet banking services. We strive to provide a differentiated customer experience that is authentically human and digital forward.

**Lending Activities.** Our loan portfolio consists primarily of commercial, industrial, residential mortgage, and consumer loans. A substantial portion of our loan portfolio is represented by commercial and residential real estate loans (including

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acquisition and development loans and residential construction loans). The ability of our borrowers to honor their loan contracts is dependent on the real estate market and general economic conditions in those markets, as well as other factors. The majority of our commercial real estate and industrial loans are made to customers in Virginia, Maryland, North Carolina, and South Carolina.

**Mortgage Banking.** Our mortgage unit, Atlantic Union Home Loans, originates the majority of our residential mortgage loans to borrowers within our branch footprint, largely with the intent to sell such loans into the secondary mortgage markets. We also originate certain mortgage loans to our customers outside our branch footprint with the intent to sell such loans into the secondary mortgage markets.

**Equipment Finance.** We provide equipment financing to commercial and corporate customers nationwide through Atlantic Union Equipment Finance, Inc., a wholly owned subsidiary of the Bank. Atlantic Union Equipment Finance provides financing for a wide array of equipment types, including marine, tractors, trailers, buses, construction, manufacturing, and medical.

**Wealth Management, Trust and Insurance.** We offer a wide variety of financial planning, wealth management and trust services to individuals and corporations, which allows us to reach new customers and expand product offerings to our existing loan and deposit customers. We offer financial planning, trust and investment management, and retirement planning services through our team of experienced financial advisors. Through Atlantic Union Financial Consultants, LLC, we offer brokerage services and execute securities transactions through Raymond James Financial Services, Inc., an independent broker dealer.

Our insurance affiliate, Union Insurance Group, LLC, is a wholly owned subsidiary of the Bank that operates under an agreement with Bankers Insurance LLC, a large insurance agency owned by community banks across Virginia and managed by the Virginia Bankers Association. Union Insurance Group generates revenue through the sale of various insurance products through Bankers Insurance LLC, including long-term care insurance and business owner policies.

**Deposit Products and Treasury Services.** Our primary source of funds for our lending and investment activities are our deposit products. We provide both commercial and consumer customers a diverse array of deposit products, including checking accounts, savings accounts, and certificates of deposit, among others. Our deposits are primarily made to customers based in Virginia and portions of Maryland and North Carolina. In addition, we provide our customers a suite of products and services including, among others, credit cards (through an arrangement with Elan Financial Services), treasury management services, and capital market services.

## SEGMENTS

We operate through two reportable operating segments: Wholesale Banking and Consumer Banking, with corporate support functions such as corporate treasury and others included in Corporate Other.

Our Wholesale Banking segment provides loan, leasing, and deposit services, as well as treasury management and capital market services to our wholesale customers primarily throughout Virginia, Maryland, North Carolina, and South Carolina. These customers include CRE and commercial and industrial customers. This segment also includes our equipment finance subsidiary, which has nationwide exposure. Our wealth management business also resides in the Wholesale Banking segment.

Our Consumer Banking segment provides loan and deposit services to consumers and small businesses throughout Virginia, Maryland, and North Carolina. Consumer Banking includes our home loan division and our investment management and advisory services businesses.

## EXPANSION AND STRATEGIC ACQUISITIONS AND INVESTMENTS

We have expanded our market area and increased our market share through a combination of organic growth (internal growth and de novo expansion) and strategic mergers and acquisitions. To date, our strategic acquisitions have included whole bank acquisitions, branch and deposit acquisitions, purchases of existing branches from other banks, and registered investment advisory firms. Our merger and acquisition strategy has focused on institutions that are a strong cultural fit and that are consistent with our philosophy of soundness, profitability, and growth.

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We expect to continue to assess future strategic opportunities based on market and other conditions, applying a number of criteria, including transactions that:

- enhance our footprint, allowing for cost savings and economies of scale, or allow us to expand into contiguous markets, or that otherwise may be strategically compelling (such as transactions that diversify our revenue streams) or add attractive business lines, products, services or technological capabilities;
- meet our financial criteria; and
- are consistent with our risk appetite.

These transactions may include whole bank and non-bank mergers and acquisitions, minority investments, or strategic partner equity investments.

## **HUMAN CAPITAL RESOURCES**

We continuously seek to balance our commitments to our key stakeholders: our teammates, customers, shareholders, regulators, and communities. To accomplish this, it is crucial that we continue to identify, attract and retain talent who desire to enrich the lives of the people and communities that we serve. To facilitate talent attraction and retention, we strive to create an inclusive, safe, and healthy workplace, that provides opportunities for our teammates to grow and develop in their careers, supported by strong compensation, benefits, health and welfare programs.

### **Employee Profile**

As of December 31, 2024, we had 2,125 full-time equivalent employees (who we refer to as “teammates”). None of our teammates are represented by a union or covered under a collective bargaining agreement.

As of December 31, 2024, the average tenure of our teammates was 7.5 years.

### **Our Workplace Culture**

We seek to be recognized as the premier Mid-Atlantic Bank – a high performing company that makes banking easy by providing competitive banking solutions, a highly differentiated customer and teammate experience and a great place to work. Our culture is defined by our purpose to enrich the lives of the people and the communities we serve. Our core values guide our actions to further this purpose and shape how we come together to meet our various stakeholder needs and expectations. We use the term “teammates” to describe our employees because we view the Company as one team, where everyone is valued for their contributions.

Our core values serve as the foundation for how we behave and operate as an organization and will influence our future success. Our core values include being:

- **Caring.** Working together toward common goals, acting with kindness, respect, and a genuine concern for others.
- **Courageous.** Speaking openly, honestly and accepting our challenges and mistakes as opportunities to learn and grow.
- **Committed.** Driven to help our clients, teammates and Company succeed, doing what is right and accountable for our actions.

We are committed to cultivating an inclusive and welcoming workplace where teammate and customer perspectives are valued and respected. We also seek to foster a culture of giving back to the communities where our customers live, work, and play. Charitable donations, small business lending, volunteerism, teaching financial literacy and promoting service within our communities are some of the ways we give back.

## **Compensation and Benefits**

Our compensation programs are designed to attract, retain, and motivate high performing talent and provide market aligned pay programs in support of our business strategies. Our compensation programs are tied to both individual and corporate performances. In addition, we use the services of compensation consultants to advise us on compensation practices and to regularly benchmark our compensation and benefits program against our peers. Our compensation policies and procedures are designed to seek to ensure proper governance and acceptable levels of risk. Individual teammate total pay is influenced by the nature and scope of the job, what other employers pay for comparable jobs, experience, and individual performance. We have established minimum wage levels for all jobs through a formal salary structure that sets a defined salary range for each position. We also offer annual merit-based salary increases to eligible teammates.

Approximately 65% of our teammates are provided with an incentive opportunity under a formal incentive plan with measurable goals and metrics. All incentive programs have both upside and downside potential and are linked to both individual and company performance. Teammates who are not eligible for an incentive plan are eligible to receive cash profit sharing based on our overall financial performance.

We believe that our teammates are best able to deliver a great customer experience if they feel healthy and secure. We offer a variety of benefit programs that flex to meet the needs of teammates, as we strive for a differentiated and personalized experience and to deliver what is most important to teammates throughout the various stages of their lives and careers. We share in the benefit costs with teammates in a way that supports mutual fiscal responsibility, and we seek to assist our teammates in managing health care costs through programs that focus on wellness improvement and appropriate use of health care services. Our benefits programs include healthcare and insurance benefits, various paid time off programs (inclusive of parental leave for both birth and non-birth parents), a 401(k) Plan that includes both a Company match and Company contributions to an Employee Stock Ownership Plan, flexible work arrangements, Employee Assistance Programs, and tuition expense reimbursements. We also offer a holistic wellbeing program that provides opportunities for teammates to earn financial incentives by participating in wellness activities designed to build and sustain healthy habits.

## **Talent Development and Training**

We believe our human capital is our most important asset, and we are committed to investing in the growth and development of our teammates. We have a performance development program that encourages teammate development through informal mentoring and ongoing conversations with their supervisors to seek to align our business objectives with our teammates' personal development and career aspirations. Our performance development program is very important to delivering business results and helps gain greater alignment between strategic goals and individual goals. This program operates on an annual basis and begins with each teammate setting their own individual goals and development plans and ends with an annual review. Teammates are encouraged to take ownership of their development and seek guidance from their managers on goals and development areas.

We also provide training opportunities to foster teammate growth and development, enhance teammate skillsets, and prepare teammates to be successful in their roles. For example, we offer specific, targeted training to all new hires. In addition to professional development, role-based, and regulatory/compliance training, we also offer training resources on the following subjects, among others: anti-bribery; anti-money-laundering; information security; leadership; policies/procedures; ethics; product training; technical/systems; and compensation/benefits. We also offer an enterprise development program, Emerge, intended to engage and retain high potential talent and broaden career mobility within and across lines of business. We emphasize succession planning and provide executive development initiatives designed to cultivate the capabilities of our senior-level talent. We also offer an Executive Leadership Acceleration Program that identifies and prepares top-performing leaders for future executive roles, equipping participants with the strategic skills and perspectives needed to succeed in senior leadership positions. Our leadership development efforts are designed to fortify a robust talent pipeline, allow for continuous growth, and support effective leadership transitions.

All teammates have access to training opportunities through a learning management system and/or learning experience platform. We offer training through multiple modalities, including e-learning, job aids, videos, instructor-led, and on-the-job practice supported by trained mentors. The majority of our training materials are regulation-based and managed through a regulatory and compliance program. In addition to job specific training, all teammates are required to complete

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mandatory compliance courses on a wide range of Company policies and procedures, such as our anti-discrimination policies and ethical standards and in response to regulatory requirements and changes.

**Inclusion and Belonging**

We are committed to fostering, cultivating, and preserving a culture of inclusion and belonging that welcomes varied backgrounds and experiences. We believe that the collective sum of the individual differences, life experiences, knowledge, inventiveness, innovation, self-expression, unique capabilities, and talent that our teammates invest in their work represents a significant part of not only our culture, but our reputation and achievement. We strive to foster a culture and workplace that, among other things, is inclusive and welcoming, treats everyone with respect and dignity, promotes people on their merits, and encourages different ways of thinking, ideas, perspective, and values. We have a dedicated teammate council, co-chaired by our Chief Executive Officer and our Chief Human Resources Officer, that is comprised of a cross-functional group of teammates from varied backgrounds and experiences, and that helps manage our efforts to create a more inclusive workplace.

**COMPETITION**

The financial services industry remains highly competitive and is constantly evolving. We experience strong competition in all aspects of our business. In our market areas, we compete with large national and regional financial institutions, credit unions, other independent community banks, as well as consumer finance companies, mortgage companies, loan production offices, mutual funds, life insurance companies and fintech companies. Competition for deposits and loans is affected by various factors including, without limitation, interest rates offered, the number and location of branches and types of products offered, digital capabilities, and the reputation of the institution. Credit unions increasingly have been allowed to expand their membership definitions, and because they enjoy a favorable tax status, they may be able to offer more attractive loan and deposit pricing. Our non-bank affiliates also operate in highly competitive environments.

In addition, non-bank competitors are increasingly offering products and services that traditionally were only offered by banks. Many of these non-bank competitors are not subject to the same extensive federal regulations that govern bank holding companies and federally insured banks, which may allow them to offer greater lending limits and certain products and services that we do not provide.

We believe our community focused banking framework and philosophy provides us with a competitive advantage, particularly with regard to larger national and regional institutions, allowing us to compete effectively. Additionally, our attention to incorporating digital technology has made it possible for us to provide our customers with electronic, mobile, and internet-based financial solutions, such as online deposit accounts and electronic payment processing. Our deposit market share in Virginia was 6.4% of total bank deposits as of June 30, 2024, based on FDIC deposit data, making us the largest regional bank headquartered in Virginia at that time.

**ECONOMY**

The economies in our market areas are diverse and include local and federal government, military, agriculture, and manufacturing. Based on Virginia Employment Commission data, the state's seasonally adjusted unemployment rate was 3.0% as of December 31, 2024 and 2023 and continued to be below the national rate of 4.1% and 3.7%, respectively, at December 31, 2024 and 2023. Based on Bureau of Labor Statistics data, North Carolina's seasonally adjusted unemployment rate was 3.7% and 3.6%, respectively, at December 31, 2024 and 2023, also below the national rate.

Our operations are affected not only by general economic conditions but also by the policies of various regulatory authorities. In late 2024, the Federal Reserve's interest rate policy shifted as inflationary pressure began to ease and economic growth moderated. Following a period of aggressive rate hikes aimed at curbing inflation in 2022 and 2023, the Federal Reserve lowered rates in late 2024 by 100 bps, compared to 2023, resulting in the current Federal Funds target rate range of 4.25% to 4.50%. The FOMC has noted that it will assess incoming data, the evolving outlook, and the balance of risks and will continue to monitor the implications of incoming information for the economic outlook. In determining future actions with respect to the target rates, the FOMC will take into account a wide range of information, including readings on labor market conditions, inflation pressures and inflation expectations, and financial and international developments. Generally, we expect net interest income to decline in a decreasing rate environment given

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our interest rate risk profile, particularly if our assets reprice faster than our deposits or if we are unable to reduce our deposit rates in a declining rates scenario.

Our management continues to consider the current economic environment and potential future economic conditions, including the threat of an economic recession on our performance, while also seeking to address nonperforming assets, control costs, and work with borrowers to mitigate and protect against risk of loss. Our management also continues to review the pricing of our products and services, in light of current and expected costs due to inflation, to seek to mitigate the inflationary impact on our financial performance.

## **SUPERVISION AND REGULATION**

We are extensively regulated and supervised under both federal and state laws. The following description describes certain aspects of those regulations that are material to us and is not a complete description of all regulations, or aspects of those regulations, that affect us. To the extent statutory or regulatory provisions or proposals are described in this Form 10-K, the description is qualified in its entirety by reference to the statutory or regulatory provisions or proposals. Proposals to change the laws, regulations, and policies governing the banking industry are frequently raised at both the state and federal levels, and we expect that the Trump administration will seek to implement a regulatory reform agenda that is significantly different than the Biden administration, impacting the rulemaking, supervision, examination, and enforcement priorities of the federal banking agencies. These laws and regulations impose compliance costs and create obligations and, in some cases, reporting obligations, and compliance with these laws, regulations, and obligations may require us to use significant resources.

The likelihood and timing of any changes in laws and regulations and the supervisory environment, and the impact such changes may have on us, are difficult to ascertain. In addition to laws and regulations, bank regulatory agencies may issue policy statements, interpretive letters, and similar written guidance applicable to us. A change in applicable laws, regulations, or regulatory guidance, or in the manner such laws, regulations or regulatory guidance are interpreted by regulatory agencies or courts, may have a material adverse effect on our business, operations, and earnings. Changes in the supervisory environment may also have a material adverse effect on our business, operations, and earnings. Supervision, regulation, and examination of banks by regulatory agencies are intended primarily for the protection of depositors and customers, the Deposit Insurance Fund and the U.S. banking and financial system rather than shareholders.

Both the scope of the laws and regulations and the intensity of the supervision to which we are subject have increased in recent years, initially in response to the global financial crisis of 2008, and more recently in light of other factors such as the high-profile bank failures in 2023, stress in the financial markets, technological factors, market changes, and increased scrutiny of proposed bank mergers and acquisitions by federal and state bank regulators. The Trump administration is expected to create further changes, the impact of which is difficult to assess. As described in further detail below, we are subject to additional regulatory requirements because we have over \$10 billion in consolidated assets. Regulatory enforcement and fines have also increased across the banking and financial services sector in recent years, including as a result of, among other things, the implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, as amended (the “Dodd-Frank Act”).

We are also subject to the disclosure and regulatory requirements of the Securities Act of 1933, as amended (the “Securities Act”) and the Securities Exchange Act of 1934, as amended (the “Exchange Act”), both as administered by the SEC, as well as the rules of the NYSE that apply to companies with securities listed on the NYSE.

## The Company

**General.** The Company is registered as a bank holding company with the Federal Reserve under the BHCA and has elected to be a financial holding company. As a financial holding company, we are subject to comprehensive regulation, examination and supervision by the Federal Reserve and are subject to its regulatory reporting requirements. Federal law subjects financial holding companies, such as the Company, to restrictions and qualifications on the types of activities in which they may engage, and to a range of supervisory requirements and activities. The Company is also registered under the bank holding company laws of Virginia and is subject to supervision, regulation, and examination by the Bureau of Financial Institutions, a division of the Virginia State Corporation Commission.

**Permitted Activities.** The BHCA generally limits the activities permissible for a bank holding company to the business of banking, managing or controlling banks, and engaging in such other activities that the Federal Reserve determines by regulation or order to be so closely related to banking as to be a proper incident thereto. In addition, bank holding companies that qualify and elect to be financial holding companies, such as the Company, may engage in any activity, or acquire and retain the shares of a company engaged in any activity, that is either (i) financial in nature or incidental to such financial activity (as determined by the Federal Reserve in consultation with the Secretary of the Treasury) or (ii) complementary to a financial activity and does not pose a substantial risk to the safety and soundness of depository institutions or the financial system generally (as solely determined by the Federal Reserve), without prior approval of the Federal Reserve. These activities include securities underwriting and dealing, insurance underwriting, and making merchant banking investments.

To maintain financial holding company status, a financial holding company and all of its depository institution subsidiaries must be “well capitalized” and “well managed” as defined under applicable Federal Reserve requirements. If a financial holding company ceases to meet these capital and management requirements, the Federal Reserve’s regulations provide that the financial holding company must enter into an agreement with the Federal Reserve to comply with all applicable capital and management requirements. Until the financial holding company returns to compliance, the Federal Reserve may impose limitations or conditions on the conduct of its activities, and the company may not commence any of the broader financial activities permissible for financial holding companies or acquire a company engaged in such financial activities without prior approval of the Federal Reserve. If the company does not return to compliance within 180 days, the Federal Reserve may require the financial holding company to divest its depository institution subsidiaries or to cease engaging in any activity that is financial in nature (or incident to such financial activity) or complementary to a financial activity.

For a financial holding company to start any new activity permitted by the BHCA or to acquire a company engaged in any new activity permitted by the BHCA, each insured depository institution subsidiary of the financial holding company must have received a rating of at least “satisfactory” in its most recent examination under the CRA. See below under “The Bank – Community Reinvestment Act.”

The Federal Reserve may order a bank holding company or its subsidiaries to terminate any activity or to terminate ownership or control of any subsidiary when the Federal Reserve has reasonable cause to believe that a serious risk to the financial safety, soundness, or stability of any bank subsidiary of that bank holding company may result from such an activity.

**Banking Acquisitions; Changes in Control.** The BHCA and related regulations require, among other things, the prior approval of the Federal Reserve in any case where a bank holding company proposes to (i) acquire direct or indirect ownership or control of more than 5% of the outstanding voting stock of any bank or bank holding company (unless it already owns a majority of such voting shares), (ii) acquire all or substantially all of the assets of another bank or bank holding company, or (iii) merge or consolidate with any other bank holding company. In determining whether to approve a proposed bank acquisition, the Federal Reserve will consider public or private interests that may not be aligned with those of the Company’s shareholders or non-deposit creditors.

Late in the Biden administration, the standards by which, bank and financial institution acquisitions would be evaluated have been undergoing review and change by the Office of the Comptroller of the Currency (the “OCC”), FDIC, and U.S. Department of Justice (the “DOJ”), but not by the Federal Reserve. These reviews were incorporated into non-binding guidance. Whether and how the guidance might be further changed or interpreted by the Trump administration is uncertain. In September 2024, the OCC and the FDIC finalized a new Policy Statement Regarding Statutory Factors Under the Bank Merger Act and a new FDIC Statement of Policy on Bank Merger Transactions, respectively. These new

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policy statements outline factors that the OCC and the FDIC will consider when evaluating a proposed bank merger transaction. The Federal Reserve did not release a new merger policy statement.

Also in September 2024, the DOJ withdrew its 1995 Bank Merger Guidelines and announced that it will instead evaluate the competitive impact of bank mergers using its 2023 Merger Guidelines that apply across all industries. Compared to the 1995 Bank Merger Guidelines, the 2023 Merger Guidelines set forth more stringent market concentration limits and add several largely qualitative bases on which the DOJ may challenge a merger. The effect of these changes remains uncertain, but these changes may make it more difficult, costly or otherwise onerous to obtain regulatory approval for an acquisition.

Acquisitions of the Company's voting stock above certain thresholds are subject to prior regulatory notice or approval under federal banking laws, including the BHCA and the Change in Bank Control Act of 1978, as amended (the "CIBCA"). Under the CIBCA, a person or entity generally obtains non-objection from the Federal Reserve before acquiring the power to vote 10% or more of any class of voting stock, including the Company's common stock. Investors should be aware of these requirements when acquiring shares in the Company's stock.

In addition, Virginia law requires the prior approval of the Bureau of Financial Institutions, a division of the Bureau of Financial Institutions, a division of the Virginia State Corporation Commission for (i) the acquisition by a Virginia bank holding company of more than 5% of the voting shares of a Virginia bank or a Virginia bank holding company, or (ii) the acquisition by any other person of control of a Virginia bank holding company or a Virginia bank.

**Source of Strength.** The Company is statutorily required to act as a source of financial and managerial strength to its subsidiary bank. The Company is expected to commit resources to support the Bank, including times when the Company may not be in a financial position to provide such resources.

**Safety and Soundness.** There are a number of obligations and restrictions imposed on bank holding companies and their subsidiary banks by law and regulatory policy that are designed to minimize potential loss to the depositors of such depository institutions and the Deposit Insurance Fund in the event of a depository institution insolvency, receivership, or default.

Under the Federal Deposit Insurance Act, the federal bank regulatory agencies have adopted guidelines prescribing safety and soundness standards. These guidelines establish general standards relating to capital management, internal controls and information systems, internal audit systems, information systems, data security, loan documentation, credit underwriting, interest rate exposure and risk management, vendor management, corporate governance, asset growth and compensation, fees, and benefits. In general, the guidelines require, among other things, appropriate systems and practices to identify and manage the risk and exposures specified in the guidelines. The guidelines prohibit excessive compensation as an unsafe and unsound practice and characterize compensation as excessive when the amounts paid are unreasonable or disproportionate to the services performed by an executive officer or employee, director or principal shareholder. In addition, the federal banking agencies have adopted regulations that authorize but do not require an agency to order an institution that has been given notice by the agency that it is not in compliance with any of the safety and soundness standards to submit a compliance plan. If after being so notified, an institution fails to submit an acceptable compliance plan, the agency must issue an order directing action to correct the deficiency and may issue an order directing other actions of the types, including those that may limit growth or capital distributions.

**Capital Requirements.** The Federal Reserve imposes certain capital requirements on bank holding companies under the BHCA, including a minimum leverage ratio and a minimum ratio of "qualifying" capital to risk-weighted assets. These requirements are described below under "The Bank – Capital Requirements." Subject to its capital requirements and certain other restrictions, the Company is able to borrow money to make a capital contribution to the Bank, and such loans may be repaid from dividends paid by the Bank to the Company.

**Limits on Dividends, Capital Distributions and Other Payments.** The Company is a legal entity, separate and distinct from its subsidiaries. A significant portion of the revenues of the Company result from dividends paid to it by the Bank. There are various legal limitations applicable to the payment of dividends by the Bank to the Company to the payment of dividends by the Company to its shareholders, and to the repurchase by the Company of outstanding shares of its capital stock. Federal Reserve policy provides that bank holding companies, such as the Company, should generally pay dividends to shareholders only if (i) the organization's net income available to common shareholders over the past year has been sufficient to fully fund the dividends; (ii) the prospective rate of earnings retention appears consistent with the



organization's capital needs, asset quality and overall financial condition; and (iii) the organization will continue to meet minimum capital adequacy ratios. In addition, the Bank is subject to various statutory and regulatory restrictions on its ability to pay dividends to the Company. Under current regulations, prior approval from the Federal Reserve is required if cash dividends declared by the Bank in any given year exceed net income for that year, plus retained net profits of the two preceding years. The payment of dividends by the Bank or the Company may be limited by other factors, such as requirements to maintain capital above regulatory guidelines. Bank regulatory agencies have the authority to prohibit the Bank or the Company from engaging in an unsafe or unsound practice in conducting its respective business. The payment of dividends or the repurchase of outstanding capital stock, depending on the financial condition of the Bank, or the Company, could be deemed to constitute such an unsafe or unsound practice.

Under the Federal Deposit Insurance Act, insured depository institutions such as the Bank, are prohibited from making capital distributions, including the payment of dividends, if, after making such distributions, the institution would become "undercapitalized" (as such term is used in the statute). Based on the Bank's current financial condition, the Company does not expect that this provision will have any impact on its ability to receive dividends from the Bank.

## **The Bank**

**General.** The Bank is chartered by the Commonwealth of Virginia and is supervised and regularly examined by the Bureau of Financial Institutions, a division of the Virginia State Corporation Commission. The Bank, as a member of the Federal Reserve System, is also supervised and regularly examined by the Federal Reserve. The Bank is also subject to regulation and supervision by the CFPB, as an institution with more than \$10 billion in assets. The various laws and regulations administered by the bank regulatory agencies affect corporate practices, such as the payment of dividends, incurrence of debt, and acquisition of financial institutions and other companies; they also affect business practices, such as the payment of interest on deposits, the charging of interest on loans, types of business conducted, and location of offices. Certain of these laws and regulations are referenced above under "The Company".

**Interchange Fees.** Interchange fees, or "swipe" fees, are charges that merchants pay to the Bank and other card-issuing banks for processing electronic payment transactions. Under the final rules, which are applicable to financial institutions that have assets of \$10 billion or more, the maximum permissible interchange fee is equal to the sum of 21 cents plus 5 bps of the transaction value for many types of debit interchange transactions. The rules permit an upward adjustment to an issuer's debit card interchange fee of no more than one cent per transaction if the issuer develops and implements policies and procedures reasonably designed to achieve certain fraud-prevention standards. The Federal Reserve also has rules governing routing and exclusivity that require issuers to offer two unaffiliated networks for routing transactions on each debit or prepaid product.

In October 2023, the Federal Reserve issued proposed rules that would reduce the maximum permissible interchange fee cap. The proposed rules would also adopt an approach for future adjustments to the interchange fee cap, which would occur every other year based on data received by the Federal Reserve in biennial surveys of covered financial institutions. It is unclear when or whether this rule will be finalized.

**Capital Requirements.** The Federal Reserve and the other federal banking agencies have issued risk-based and leverage capital guidelines applicable to U.S. banking organizations. Those regulatory agencies may from time to time require that a banking organization maintain capital above the minimum levels because of its financial condition or actual or anticipated growth.

The Federal Reserve has adopted capital requirements and calculations of risk-weighted assets to implement the Basel III regulatory capital reforms from the Basel Committee on Banking Supervision and certain provisions of the Dodd-Frank Act.

Under these risk-based capital requirements of the Federal Reserve, the Company and the Bank are required to maintain the following to be considered adequately capitalized: (i) a minimum ratio of total capital to risk-weighted assets of at least 8.0%, (ii) a minimum ratio of Tier 1 capital to risk-weighted assets of at least 6.0%, and (iii) a minimum ratio of common equity Tier 1 capital to risk-weighted assets of at least 4.5%.

The Federal Reserve's capital requirements also impose a capital conservation buffer requirement of 2.5% of risk-weighted assets. The capital conservation buffer is designed to absorb losses during periods of economic stress. Banking

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institutions with a ratio of common equity Tier 1 to risk-weighted assets above the minimum but below the conservation buffer will face constraints on dividends, equity repurchases, and compensation based on the amount of the shortfall.

Each of the federal bank regulatory agencies also has established a minimum leverage capital ratio of Tier 1 capital to average adjusted assets (“Tier 1 leverage ratio”). The guidelines require a minimum Tier 1 leverage ratio of 3.0% for advanced approach banking organizations; all other banking organizations are required to maintain a minimum Tier 1 leverage ratio of 4.0%. In addition, for a depository institution to be considered “well capitalized” under the regulatory framework for Prompt Corrective Action, its Tier 1 leverage ratio must be at least 5.0%. Banking organizations that have experienced internal growth or made acquisitions are expected to maintain strong capital positions substantially above the minimum supervisory levels without significant reliance on intangible assets.

The Federal Reserve’s final rules prescribe a standardized approach for risk weightings for a risk-sensitive number of categories, depending on the nature of the assets, generally ranging from 0% for U.S. government and agency securities to 600% for certain equity exposures, and resulting in higher risk weights for a variety of asset classes.

The Federal Reserve’s regulatory capital rules also provide that the Company’s trust preferred securities qualify as Tier 2 capital. The Company has \$170.5 million of trust preferred securities outstanding and approximately \$24.6 billion in assets as of December 31, 2024.

As of December 31, 2024, the Company and the Bank were well above minimum requirements and requirements for “well capitalized” status, as applicable. The capital ratios for the Company and the Bank as of December 31, 2024 are set forth below:

	<b>Minimum Regulatory Capital Ratio</b>	<b>Minimum Ratio Plus Capital Conservation Buffer</b>	<b>Well-Capitalized Minimums <sup>(1)</sup></b>	<b>Actual</b>
<b>Common Equity Tier 1 Capital Ratio</b>				
Consolidated	4.50 %	7.00 %	NA	9.96 %
Atlantic Union Bank	4.50 %	7.00 %	6.50 %	12.44 %
<b>Tier 1 Risk-Based Capital Ratio</b>				
Consolidated	6.00 %	8.50 %	6.00 %	10.76 %
Atlantic Union Bank	6.00 %	8.50 %	8.00 %	12.44 %
<b>Total Risk-Based Capital Ratio</b>				
Consolidated	8.00 %	10.50 %	10.00 %	13.61 %
Atlantic Union Bank	8.00 %	10.50 %	10.00 %	13.30 %
<b>Tier 1 Leverage Ratio</b>				
Consolidated	4.00 %	NA	NA	9.29 %
Atlantic Union Bank	4.00 %	NA	5.00 %	10.74 %

<sup>(1)</sup> Reflects the well-capitalized standard applicable to the Bank and the well-capitalized standard applicable to the Company under the Federal Reserve Board’s Regulation Y.

In July 2023, the Federal Reserve Board and the FDIC issued proposed rules to implement the final components of the Basel III agreement, commonly known as the “Basel III endgame.” These proposed rules contained provisions that would apply to banks with \$100 billion or more in total assets. In September 2024, a re-proposal to the Basel III endgame was announced that would cover all major areas of the rule: credit risk; operational risk; and market risk. Under the re-proposal, banks with assets between \$100 and \$250 billion would no longer be subject to the changes of the Basel III endgame, other than the requirement to recognize unrealized gains and losses of their securities in regulatory capital. Neither the proposed rules nor the re-proposed rules for the Basel III endgame would apply to holding companies or banks with less than \$100 billion in assets, such as the Company and the Bank, but the final impacts of these rules cannot yet be predicted, as the agencies have not made final decisions on any aspect of the re-proposals. It is uncertain if and when final rules will be adopted, and if so, whether and to what extent they will differ from the proposal.

On August 26, 2020, the federal bank regulatory agencies adopted a final rule that allowed the Company to phase in the impact of adopting the CECL methodology up to two years, with a three-year transition period to phase out the

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cumulative benefit to regulatory capital provided during the two-year delay. The Company elected to phase in the regulatory capital impact as permitted under this final rule. The CECL transition amount is being phased out of regulatory capital over a three-year period that began in 2022 and ended in 2024. Refer to Item 7 “Management’s Discussion and Analysis of Financial Condition and Results of Operations” section “Capital Resources” of this Form 10-K for information regarding the impact of this final rule on the Company’s regulatory capital.

**Deposit Insurance.** The Bank’s deposits are insured by the FDIC in the standard insurance amount of \$250,000 per depositor for each account ownership type. The FDIC has adopted a large-bank pricing assessment structure, set a target “designated reserve ratio” of 2% for the Deposit Insurance Fund, and in lieu of dividends, provides for a lower assessment rate schedule, when the reserve ratio reaches 2% and 2.5%. An institution’s assessment rate is based on a statistical analysis of financial ratios that estimates the likelihood of failure over a three-year period, which considers the institution’s weighted average capital adequacy, asset quality, management, earnings, liquidity, and sensitivity, or CAMELS, composite rating and is subject to further adjustments including related to levels of unsecured debt and brokered deposits.

In November 2023, the FDIC approved a special assessment to recover the loss to the Deposit Insurance Fund associated with the closures of Silicon Valley Bank and Signature Bank in early 2023. The assessment base for the special assessment is equal to an insured depository institution’s estimated uninsured deposits reported as of December 31, 2022, adjusted to exclude the first \$5 billion of uninsured deposits. The special assessment will be collected at an annual rate of approximately 13.4 bps for an anticipated total of eight quarterly assessment periods beginning with the first quarterly assessment period in 2024, with the first payment due on June 28, 2024. While the special assessment will be collected at a quarterly rate of 3.36 bps for the initial eight-quarter collection period, given the update to the loss estimates and the increase in the aggregate special assessment base resulting from amendments to the reported amount of estimated uninsured deposits related to the bank failures, as of September 2024, the FDIC was projecting that the special assessment will be collected for an additional two quarters beyond the initial eight-quarter collection period, at a lower rate.

For the years ended December 31, 2024, 2023, and 2022, we incurred deposit insurance assessment expenses of \$18.3 million, \$18.0 million, and \$8.3 million, respectively. The 2024 and 2023 expenses included the impact of the 2 bps initial base deposit insurance assessment rate increase, effective the first quarter of 2023, as well as \$840,000 and \$3.4 million for the years ended 2024 and 2023, respectively, attributable to the FDIC’s special assessment described above.

**Transactions with Affiliates.** The authority of the Bank to engage in transactions with related parties or affiliates, or to make loans to insiders, is limited by Sections 23A and 23B of the Federal Reserve Act of 1913 and Regulation W. Loan transactions with an affiliate generally must be collateralized and certain transactions between the Bank and its affiliates, including the sale of assets, the payment of money or the provision of services, must be on terms and conditions that are substantially the same, or at least as favorable to the Bank, as those prevailing for comparable nonaffiliated transactions. In addition, the Bank generally may not purchase securities issued or underwritten by affiliates.

**Prompt Corrective Action.** Federal banking regulators are authorized and, under certain circumstances, required to take certain actions against banks that fail to meet their capital requirements. The federal bank regulatory agencies have additional enforcement authority with respect to undercapitalized depository institutions. “Well capitalized” institutions may generally operate without additional supervisory restriction. With respect to “adequately capitalized” institutions, such banks cannot normally pay dividends or make any capital contributions that would leave it undercapitalized, they cannot pay a management fee to a controlling person if, after paying the fee, it would be undercapitalized, and they cannot accept, renew, or roll over any brokered deposit unless the bank has applied for and been granted a waiver by the FDIC.

Immediately upon becoming “undercapitalized,” a depository institution becomes subject to the provisions of Section 38 of the Federal Deposit Insurance Act, which: (i) restrict payment of capital distributions and management fees; (ii) require that the appropriate federal banking agency monitor the condition of the institution and its efforts to restore its capital; (iii) require submission of a capital restoration plan; (iv) restrict the growth of the institution’s assets; and (v) require prior approval of certain expansion proposals. The appropriate federal banking agency for an undercapitalized institution also may take any number of discretionary supervisory actions if the agency determines that any of these actions is necessary to resolve the problems of the institution at the least possible long-term cost to the Deposit Insurance Fund, subject in certain cases to specified procedures. These discretionary supervisory actions include: (i) requiring the institution to raise additional capital; (ii) restricting transactions with affiliates; (iii) requiring

divestiture of the institution or the sale of the institution to a willing purchaser; and (iv) any other supervisory action that the agency deems appropriate. These and additional mandatory and permissive supervisory actions may be taken with respect to significantly undercapitalized and critically undercapitalized institutions. The Bank met the definition of being “well capitalized” as of December 31, 2024.

The prompt corrective action regulations pursuant to Section 38 of the Federal Deposit Insurance Act require for well-capitalized status a minimum Tier 1 leverage ratio of 5.0%, a minimum common equity Tier 1 capital ratio of 6.5%, a minimum Tier 1 capital ratio of 8.0%, and a minimum total capital ratio of 10.0%.

**Community Reinvestment Act.** The Bank is subject to the requirements of the CRA. The CRA imposes on financial institutions an affirmative and ongoing obligation to meet the credit needs of the local communities, including low- and moderate-income neighborhoods. If the Bank receives a rating from the Federal Reserve of less than “satisfactory” under the CRA, restrictions on operating activities would be imposed. In addition, in order for a financial holding company, like the Company, to commence any new activity permitted by the BHCA, or to acquire any company engaged in any new activity permitted by the BHCA, each insured depository institution subsidiary of the financial holding company must have received a rating of at least “satisfactory” in its most recent examination under the CRA. The Bank received a “satisfactory” CRA rating in its most recent examination.

On October 24, 2023, the federal bank regulatory agencies jointly issued a final rule to modernize CRA regulations consistent with the following key goals: (i) to encourage banks to expand access to credit, investment, and banking services in low to moderate income communities; (ii) to adapt to changes in the banking industry, including internet and mobile banking and the growth of non-branch delivery systems; (iii) to provide greater clarity and consistency in the application of the CRA regulations, including adoption of a new metrics-based approach to evaluating bank retail lending and community development financing; and (iv) to tailor CRA evaluations and data collection to bank size and type, recognizing that differences in bank size and business models may impact CRA evaluations and qualifying activities. As currently written, most of the final CRA rule’s requirements will be applicable beginning January 1, 2026, with certain requirements, including the data reporting requirements, to become applicable as of January 1, 2027. However, the legality of the final rule is being challenged and a preliminary injunction against enforcing new rules implementing the new CRA regulations has been granted. Additionally, the final CRA rule may be impacted by President Trump’s presidential memorandum entitled “Regulatory Freeze Pending Review” discussed below. The Bank is actively monitoring the status of the legal challenge and is continuing to evaluate the expected impact of the modified CRA regulations. We cannot currently predict the nature and timing of future developments that may potentially impact the final CRA rule.

**FHLB.** The Bank is a member of the FHLB of Atlanta, which is one of 12 regional Federal Home Loan Banks that provide funding to their members for making housing loans as well as for affordable housing and community development loans. Each Federal Home Loan Bank serves as a reserve, or central bank, for the members within its assigned region, and makes loans to its members in accordance with policies and procedures established by the Board of Directors of the applicable Federal Home Loan Bank. As a member, the Bank must purchase and maintain stock in the FHLB.

**Anti-money laundering and U.S. economic sanctions compliance.** The Bank is subject to the Bank Secrecy Act, as amended (the “Bank Secrecy Act”), and its implementing regulations, which require financial institutions to, among other things, implement and maintain anti-money laundering and countering the financing of terrorism (“AML/CFT”) compliance programs designed to prevent money laundering and the financing of terrorism and to adhere to recordkeeping and reporting requirements which require the Bank to collect and maintain information about its customers and, in some instances, its legal entity customers’ beneficial owners. For example, the Bank Secrecy Act, as amended, and its implementing regulations require banks and other covered financial institutions to verify their customers’ identity at account opening and to establish written procedures to identify and verify the identity of the beneficial owners of legal entity customers. The Bank Secrecy Act and its implementing regulations also require banks and other covered financial institutions to implement and maintain risk-based procedures for conducting ongoing customer due diligence to, among other things, (1) understand the nature and purpose of customer relationships to develop a customer risk profile and (2) conduct ongoing monitoring to identify and report suspicious transactions and, on a risk basis, maintain and update customer information. Banks and other covered financial institutions are required to integrate their customer due diligence policies, procedures and process within their broader AML/CFT compliance programs.

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The Anti-Money Laundering Act of 2020, enacted on January 1, 2021 as part of the National Defense Authorization Act (“AMLA”), amends the Bank Secrecy Act but does not directly impose new requirements on banks. In an effort to increase transparency in the U.S. financial system and prevent shell entities from being used to launder money or hide assets, AMLA includes the Corporate Transparency Act (the “CTA”), which requires the U.S. Treasury Department’s Financial Crimes Enforcement Network (“FinCEN”) to, among other things, establish a national beneficial ownership information registry. In September 2022, FinCEN issued the final Beneficial Ownership Information Reporting Requirements rule (the “BOI Reporting Rule”), which, effective January 1, 2024, requires certain “reporting companies” to file beneficial ownership information reports with FinCEN that will be stored in the national beneficial ownership registry and will detail the reporting company’s beneficial owners. A federal court has suspended enforcement of the BOI Reporting Rule pending ongoing litigation regarding the constitutionality of the CTA and, thus, it is not clear what impact the CTA and BOI Reporting Rule will have on the Bank.

The U.S. Treasury Department’s Office of Foreign Assets Control (“OFAC”) is responsible for administering U.S. economic sanctions, which prohibit certain transactions with designated foreign countries, nationals and others. OFAC-administered sanctions take on many different forms. For example, sanctions may include: (1) restrictions on trade with or investment in a sanctioned country, including prohibitions on U.S. persons engaging in financial transactions relating to, making investments in, or providing investment-related advice or assistance to, a sanctioned country; and (2) blocking assets in which certain sanctioned foreign governments, entities or individuals have an interest, by prohibiting transfers of property subject to U.S. jurisdiction, including property in the possession or control of U.S. persons. OFAC maintains a list of designated persons, groups or entities that are the target of sanctions, including the “Specially Designated Nationals and Blocked Persons List.” The assets of designated persons, groups or entities are blocked and U.S. persons are generally prohibited from dealing with any such persons. Moreover, blocked assets, for example property and bank deposits, cannot be paid out, withdrawn, set off or transferred in any manner without a license from OFAC. If the Bank finds a name on any transaction, account or wire transfer associated with a sanctioned person, it must freeze or block such account or transaction, file a blocked property report with OFAC and notify the appropriate authorities.

**Volcker Rule.** The Dodd-Frank Act prohibits banks and their affiliates from engaging in proprietary trading and investing in, sponsoring, and having certain relationships with private funds such as hedge funds or private equity funds that would be considered an investment company for purposes of the Volcker Rule. The compliance requirements under regulations implementing the Volcker Rule are tailored based on the size and scope of trading activities. Because its total trading assets and liabilities are maintained under \$1 billion, the Company is categorized with “limited” total trading assets and liabilities and benefits from a presumption of compliance with the Volcker Rule.

**Consumer Financial Protection.** The Bank is subject to a number of federal and state consumer protection laws that extensively govern its relationship with its customers. These laws include, but are not limited to, the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Truth in Lending Act, the Truth in Savings Act, the Electronic Fund Transfer Act, the Home Mortgage Disclosure Act, the Fair Housing Act, the Real Estate Settlement Procedures Act, the Service Members Civil Relief Act, the Consumer Financial Protection Act and their respective state law counterparts. If we fail to comply with these laws and regulations, we may be subject to various penalties or enforcement actions. Failure to comply with consumer protection requirements may also result in delays in obtaining or failure to obtain any required bank regulatory approval for our proposed merger or acquisition transactions.

The CFPB has broad rulemaking, supervisory and enforcement powers under various federal consumer financial protection laws, including the laws referenced above, other fair lending laws, and certain other statutes. The CFPB also has examination and primary enforcement authority with respect to consumer financial laws for depository institutions with \$10 billion or more in assets, including, among other things, the authority to prohibit “unfair, deceptive, or abusive” acts and practices in connection with the offering of consumer financial products. The CFPB may issue cease-and-desist orders against banks and other entities that violate consumer financial laws. The CFPB also may institute civil actions against banks and other entities that violate federal consumer financial laws, and such civil actions may result in civil penalties or injunctions. Further, regulatory positions taken by the CFPB may influence how other regulatory agencies apply the consumer financial protection laws and regulations subject to such regulatory positions. The CFPB may issue regulations that impact products and services offered by the Company or the Bank. The regulations could reduce the fees that we receive, alter the way we provide our products and services or expose us to greater risk of private litigation or regulatory enforcement action.

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For example, the CFPB has, among other things, issued final rules as part of an initiative to reduce the amounts and types of fees financial institutions may charge. On December 12, 2024, the CFPB issued a final rule that would amend Regulation E and Regulation Z, which implement the Truth in Lending Act, and treat discretionary overdraft services offered by financial institutions with more than \$10 billion in assets as credit. As a result, in connection with such discretionary overdraft services, consumers would receive new disclosures and would be evaluated for their ability to repay the obligation. The final rule would exempt “courtesy” overdraft services, which are services where the overdraft fee covers only the break-even cost of the service or falls within a CFPB-prescribed break-even cost. Fees charged in excess of break-even overdraft costs would be treated as finance charges. The final rule also prohibits covered financial institutions from conditioning the extension of overdraft credit on a consumer’s compulsory use of preauthorized transfers under Regulation E. A covered financial institution must offer a consumer at least one method of repaying an overdraft credit balance other than by preauthorized electronic fund transfer. The final rule has an effective date of October 1, 2025.

On October 22, 2024, the CFPB issued a final rule to implement Section 1033 of the Dodd-Frank Act, which requires covered financial institutions to make consumer data about financial services and products more readily available to consumers and authorized third parties. The final rule adds consumer protection obligations on financial institutions and third parties authorized by the consumer to collect and use that data. Financial institutions are required to make specified information available through an electronic interface including 24 months of transactional data available, account information (e.g., account balance, upcoming bills, basic account verification) information to initiate payment to and from accounts, and terms and conditions under which the account or card was provided. The final rule establishes five deadlines based on assets size with the first date on April 1, 2026, and the second compliance date, which would be expected to apply to the Bank, of April 1, 2027.

Under President Trump’s presidential memorandum entitled “Regulatory Freeze Pending Review” discussed below, rules with future effective dates may be re-evaluated. We cannot currently predict the nature and timing of future developments that may potentially impact CFPB rules and proposals.

***Mortgage Banking Regulation.*** In connection with making mortgage loans, we are subject to rules and regulations that, among other things, establish standards for loan origination and servicing, prohibit discrimination, provide for inspections and appraisals of property, require credit reports on prospective borrowers, in some cases restrict certain loan features and fix maximum interest rates and fees, require the disclosure of certain basic information to mortgagors concerning credit and settlement costs, limit payment for settlement services to the reasonable value of the services rendered and require the maintenance and disclosure of information regarding the disposition of mortgage applications based on race, gender, geographical distribution and income level, and establish requirements for servicing mortgage loans including loan mitigation. We are also subject to rules and regulations that require the collection and reporting of significant amounts of information with respect to mortgage loans and borrowers.

Our mortgage origination activities are subject to Regulation Z, which implements the Truth in Lending Act. Certain provisions of Regulation Z require creditors to make a reasonable and good faith determination based on verified and documented information that a consumer applying for a mortgage loan has a reasonable ability to repay the loan according to its terms. Creditors are required to determine consumers’ ability to repay in one of two ways. The first alternative requires the creditor to consider the following eight underwriting factors when making the credit decision: (i) current or reasonably expected income or assets; (ii) current employment status; (iii) the monthly payment on the covered transaction; (iv) the monthly payment on any simultaneous loan; (v) the monthly payment for mortgage-related obligations; (vi) current debt obligations, alimony, and child support; (vii) the monthly debt-to-income ratio or residual income; and (viii) credit history. Alternatively, the creditor can originate “qualified mortgages,” which are entitled to a presumption that the creditor making the loan satisfied the ability-to-repay requirements. In general, a “qualified mortgage” is a mortgage loan without negative amortization, interest-only payments, balloon payments, or terms exceeding 30 years. In addition, to be a qualified mortgage, the points and fees paid by a consumer cannot exceed 3% of the total loan amount.

Qualified mortgages that are higher-priced (e.g., subprime loans) garner a rebuttable presumption of compliance with the ability-to-repay rules, while qualified mortgages that are not “higher-priced” (e.g., prime loans) are given a safe harbor of compliance. To meet the mortgage credit needs of a broader customer base, we are predominantly an originator of mortgages that are intended to comply with the ability-to-pay requirements.

**Real Estate Lending Standards and Guidance.** The federal banking agencies have adopted uniform regulations setting forth standards for extensions of credit that are secured by real estate. Under these regulations, the Bank must adopt and maintain written policies establishing appropriate limits and standards for extensions of credit that are secured by real estate. These policies must establish loan portfolio diversification standards, prudent underwriting standards (including loan-to-value limits) that are clear and measurable, loan administration procedures and documentation, approval and reporting requirements.

The federal banking agencies have also jointly issued guidance on “Concentrations in Commercial Real Estate Lending,” which defines CRE loans as exposures secured by raw land, land development and construction (including 1-4 family residential construction), multi-family property, and non-farm nonresidential property where the primary or a significant source of repayment is derived from rental income or the proceeds of the sale, refinancing, or permanent financing of the property. The guidance requires that appropriate processes be in place to identify, monitor and control risks associated with real estate lending concentrations. If a concentration is present, management must employ heightened risk management practices that address key elements, including board and management oversight and strategic planning, portfolio management, development of underwriting standards, risk assessment and monitoring through market analysis and stress testing, and maintenance of increased capital levels as needed to support the level of CRE lending. The guidance states that the following metrics may indicate a concentration of CRE loans, but that these metrics are neither limits nor a safe harbor: (1) total reported loans for construction, land development, and other land represent 100% or more of total risk-based capital; or (2) total reported loans secured by multi-family properties, nonfarm non-residential properties (excluding those that are owner-occupied), and loans for construction, land development, and other land represent 300% or more of total risk-based capital and the bank’s CRE loan portfolio has increased 50% or more during the prior 36 months

**Data Privacy and Cybersecurity.** We are, or may in the future become, subject to a variety of complex and evolving laws, regulations, rules and standards at the federal, state and local levels regarding data privacy and cybersecurity. Data privacy and cybersecurity are currently areas of considerable legislative and regulatory attention, with new or modified laws, regulations, rules and standards being frequently adopted and potentially subject to divergent interpretation or application in a manner that may create inconsistent or conflicting requirements for businesses. Data privacy and cybersecurity laws and regulations often impose strict requirements regarding the collection, storage, handling, use, disclosure, transfer, protection and other processing of personal information, which may have adverse consequences on our business, including incurring significant compliance costs, requiring changes to our business or operations and imposing severe penalties for non-compliance. Specifically, we are subject to various laws and regulations that address the privacy of nonpublic personal financial information of customers. As a financial institution, we must provide our customers information regarding our policies and procedures with respect to the handling of customers’ personal information. We must also conduct an internal risk assessment of our ability to protect customer information. These data privacy laws and regulations generally prohibit financial institutions from providing a customer’s personal financial information to unaffiliated parties without prior notice and approval from the customer.

For example, at the federal level, the federal banking regulators have adopted certain rules, including pursuant to the amended Gramm-Leach-Bliley Act in 2018 (“GLBA”), that limit the ability of banks and other financial institutions to disclose non-public personal information about consumers to third parties. In addition, consumers may also prevent disclosure among affiliated companies of certain non-public personal information that is assembled or used to determine eligibility for a product or service, such as that shown on consumer credit reports and application information. Consumers also have the option to direct banks and other financial institutions not to share certain information about transactions and experiences with affiliated companies for the purpose of marketing products or services. Additionally, an amendment to Regulation S-P, an implementing regulation promulgated under the GLBA, was adopted by the SEC on May 16, 2024 and requires broker-dealers and investment advisors to, among other things, adopt and implement an incident response program as part of their formal data security policies and procedures and report data breaches to affected individuals whose sensitive customer information was, or is reasonably likely to have been, accessed or used without authorization within 30 days of becoming aware of such data breach.

Additionally, the federal bank regulatory agencies have adopted guidelines for establishing information security standards and cybersecurity programs for implementing safeguards under the supervision of a financial institution’s board of directors. These guidelines, along with related regulatory materials, increasingly focus on risk management and processes related to information technology and the use of third parties in the provision of financial products and services. For example, the federal bank regulatory agencies expect financial institutions to establish lines of defense and to ensure that their risk management processes address the risk posed by compromised customer credentials and also

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expect financial institutions to maintain sufficient business continuity planning processes to ensure rapid recovery, resumption and maintenance of the institution's operations after a cyberattack. If we fail to meet the expectations set forth in this regulatory guidance, we could be subject to various regulatory actions and any remediation efforts may require us to devote significant resources.

The federal bank regulatory agencies issued a final rule to improve the sharing of information about cyber incidents that may affect the U.S. banking system. The rule requires a banking organization to notify its primary federal regulator of any significant "computer-security incident" as soon as possible and no later than 36 hours after the banking organization determines that a notification incident has occurred. Notification is required for incidents that have materially disrupted or degraded—or are reasonably likely to materially disrupt or degrade—for example, business line(s) that would result in a material loss of revenue, a banking organization's ability to deliver certain banking products and services, or operations, the failure of which would pose a threat to the stability of the U.S. financial sector. In addition, the rule requires a bank service provider to notify affected banking organization customers as soon as possible when the provider determines that it has experienced a computer-security incident that has materially disrupted or degraded or is reasonably likely to materially disrupt or degrade covered services provided to such banking organization customers for four or more hours. The rule became effective May 1, 2022.

Additionally, the enactment of the Cyber Incident Reporting for Critical Infrastructure Act ("CIRCA") in 2022, once rulemaking is complete, will require, among other things, covered entities to report significant cyber incidents, including ransomware attacks, to the Cybersecurity and Infrastructure Security Agency ("CISA") within 72 hours from the time the covered entity reasonably believes the incident occurred (and within 24 hours of making a ransom payment as a result of a ransomware attack). The CISA proposed a rule under the CIRCA in April 2024 that, among other things, would clarify the scope of cyber incidents to be reported and would further define covered entities subject to the CIRCA to expressly include companies in the financial services sector that are required to report cyber incidents to their respective primary federal regulators.

The Company and its nonbanking subsidiaries are also subject to rules and regulations issued by the Federal Trade Commission, which regulates unfair or deceptive acts or practices, including with respect to data privacy and cybersecurity. Additionally, like other lenders, the Bank uses credit bureau data in its underwriting activities. Use of such data is regulated under the Fair Credit Reporting Act, which also regulates reporting information to credit bureaus, prescreening individuals for credit offers, sharing of information between affiliates, and using affiliate data for marketing purposes. Similar state laws may impose additional requirements on the Company and its subsidiaries.

Data privacy and cybersecurity are areas of increasing state legislative focus. Several states have adopted regulations requiring certain financial institutions to implement cybersecurity programs and providing detailed requirements with respect to these programs, including data encryption requirements. Many states have also implemented, or are considering implementing, comprehensive data privacy and cybersecurity laws and regulations, such as the California Consumer Privacy Act, as amended by the California Privacy Rights Act, and the Virginia Consumer Data Protection Act ("VCDPA"). The VCDPA grants Virginia residents the right to access, correct, delete, know, and opt-out of the sale and processing for targeted advertising purposes of their personal information, similar to the protections provided by similar consumer data privacy laws in California and in Europe. The VCDPA also imposes data protection assessment requirements and authorizes the Attorney General of Virginia to enforce the VCDPA but does not provide a private right of action for consumers. The Bank is exempt from the VCDPA, but certain third-party vendors of the Company or the Bank are subject to the VCDPA, which could negatively impact the products or services that we obtain from those vendors. In addition, laws in all 50 U.S. states generally require businesses to provide notice under certain circumstances to individuals whose personal information has been disclosed as a result of a data breach. Moreover, Congress has considered, and is currently considering, various proposals for more comprehensive data privacy and cybersecurity legislation, to which we and/or the Bank may be subject if passed. These laws and regulations impose compliance costs and create obligations and, in some cases, reporting obligations, and compliance with these laws, regulations, and obligations may require us to use significant resources. With increased focus on data privacy and cybersecurity, we are continuing to monitor legislative, regulatory, and supervisory developments related thereto. For more information on our cybersecurity practices, see Item 1C. "Cybersecurity."

***Incentive Compensation.*** The Dodd-Frank Act requires the federal banking agencies and the SEC to establish joint regulations or guidelines prohibiting incentive-based payment arrangements at specified regulated entities with at least \$1 billion in total consolidated assets, that encourage inappropriate risks by providing an executive officer, employee, director, or principal shareholder with excessive compensation, fees, or benefits that could lead to material financial loss



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to the entity. In 2016, the SEC and the federal banking agencies proposed rules that prohibit covered financial institutions (including bank holding companies and banks) from establishing or maintaining incentive-based compensation arrangements that encourage inappropriate risk taking by providing covered persons (consisting of senior executive officers and significant risk takers, as defined in the rules) with excessive compensation, fees, or benefits that could lead to material financial loss to the financial institution. It is unclear when or whether this rule will be finalized.

### **Future Regulation**

From time to time, various legislative and regulatory initiatives are introduced in Congress and state legislatures, as well as by regulatory agencies. Such initiatives may include proposals to expand or contract the powers of bank holding companies and depository institutions or proposals to substantially change the financial institution regulatory system. Such legislation or regulation could change banking statutes and our operating environment in substantial and unpredictable ways. If enacted or implemented, such legislation or regulation could increase or decrease our cost of doing business, limit or expand permissible activities, or affect the competitive balance among banks, savings associations, credit unions, and other financial institutions. We cannot predict whether any such legislation or regulation will be enacted or implemented, and, if so, the effect that it would have on our financial condition or results of operations. For example, in January 2025, the Federal Reserve stated that Vice Chair for Supervision Michael Barr would step down from the position, effective February 28, 2025. The Federal Reserve stated that it will not issue any major rulemakings from the time of the announcement until a new vice chair for supervision is confirmed by the U.S. Senate. In addition, in January 2025, President Trump issued a presidential memorandum titled “Regulatory Freeze Pending Review” that directs federal agencies to (1) not propose or issue any rules until they are reviewed and approved by a department or agency head appointed by President Trump, (2) immediately withdraw any unpublished rules to allow for the review by a department or agency head as described above, and (3) consider postponing for 60 days from the date of the executive order the effective date for any rules that have been published in the Federal Register, or any rules that have been issued but have not taken effect, to allow for review of any questions of fact, law, or policy.

### **Effect of Governmental Monetary Policies**

Our operations are affected not only by general economic conditions but also by the policies of various regulatory authorities. In particular, the Federal Reserve uses monetary policy tools to impact money market and credit market conditions and interest rates to influence general economic conditions. These policies have a significant impact on our overall growth and distribution of loans, investments, and deposits; they affect market interest rates charged on loans or paid for time and savings deposits and can significantly influence employment and inflation rates. Federal Reserve monetary policies have had a significant effect on the operating results of commercial banks, including us, in the past and are expected to do so in the future.

### **Filings with the SEC**

Our annual reports on Form 10-K, quarterly reports on Form 10-Q, and current reports on Form 8-K and amendments to those reports filed or furnished to the SEC pursuant to the Exchange Act are available at no cost on our investor relations website, <http://investors.atlanticunionbank.com>, as soon as reasonably practicable after we file, or furnish, such documents with the SEC. The information contained on our website is not a part of this Form 10-K, nor incorporated by reference into this Form 10-K or of any other filing with the SEC. Our SEC filings are also available at no cost through the SEC’s website at <http://www.sec.gov>.

### **ITEM 1A. RISK FACTORS.**

An investment in our securities involves risks and uncertainties. In addition to the other information set forth in this Form 10-K, including the information addressed under “Forward-Looking Statements,” investors in our securities should carefully consider the risk factors discussed below. These factors could materially and adversely affect our business, financial condition, liquidity, results of operations, and capital position and could cause our actual results to differ materially from our historical results or the results contemplated by the forward-looking statements contained in this Form 10-K, in which case the trading price of our securities could decline. The risk factors discussed below highlight the risks that we believe are material to us, but do not necessarily include all risks that we may face, and an investor in our securities should not interpret the disclosure of a risk in the following risk factors to state or imply that the risk has not already materialized.

***Risks Related to Our Pending Merger with Sandy Spring***

**The dilution caused by the issuance of shares of our common stock in connection with the merger with Sandy Spring may adversely affect the market price of our common stock.**

We expect to issue approximately 41 million shares of our common stock as merger consideration to Sandy Spring stockholders, and assuming full physical settlement, we expect to issue 11,338,028 shares of our common stock pursuant to the Forward Sale Agreements. The dilution caused by the issuance of the new shares of our common stock may result in fluctuations in the market price of our common stock, including a stock price decrease.

**Combining the Company and Sandy Spring may be more difficult, costly or time consuming than expected and the combined company may fail to realize the anticipated benefits and cost savings of the merger.**

Upon completing the merger with Sandy Spring, we will begin the process of integrating its business with ours. A successful integration will depend substantially on our ability to consolidate operations, corporate cultures, systems and procedures, to eliminate redundancies and to realize the anticipated cost savings. If we and Sandy Spring are not able to successfully achieve these objectives, the anticipated benefits of the merger may not be realized fully or at all or may take longer to realize than expected. In addition, the actual cost savings and anticipated benefits of the merger could be less than anticipated, and integration may result in additional unforeseen expenses. We may not be able to combine our business with the business of Sandy Spring without encountering difficulties that could adversely affect our ability to maintain relationships with existing clients, customers, depositors and employees, such as:

- the loss of key employees;
- the disruption of operations and business;
- inability to maintain and increase competitive presence;
- loan and deposit attrition, customer loss and revenue loss;
- possible inconsistencies in standards, control procedures and policies;
- additional costs or unexpected problems with operations, personnel, technology and credit; and/or
- problems with the assimilation of new operations, systems, sites or personnel, which could divert resources from regular banking operations.

Any disruption to the businesses could cause customers to remove their accounts and move their business to a competing financial institution. Integration efforts between the two companies may also divert management attention and resources. Additionally, general market and economic conditions or governmental actions affecting the financial industry generally may inhibit our successful integration of Sandy Spring.

Further, we entered into the merger agreement to acquire Sandy Spring with the expectation that the acquisition will result in various benefits including, among other things, benefits relating to enhanced revenues, a strengthened market position for the combined company, cross selling opportunities, technological efficiencies, cost savings and operating efficiencies. Achieving the anticipated benefits of the transactions contemplated by the merger agreement is subject to a number of uncertainties, including whether we integrate Sandy Spring in an efficient, effective and timely manner, and general competitive factors in the marketplace. Failure to achieve these anticipated benefits on the anticipated timeframe, or at all, could result in a reduction in the price of our common stock as well as in increased costs, decreases in the amount of expected revenues and diversion of management's time and energy and could materially and adversely affect our business, financial condition and operating results. Additionally, upon consummation of the transactions contemplated by the merger agreement, we will make fair value estimates of certain assets and liabilities in recording the acquisition. Actual values of these assets and liabilities could differ from our estimates, which could result in our not achieving the anticipated benefits of the merger. Finally, any cost savings that are realized may be offset by losses in revenues or other charges to earnings.

We and Sandy Spring have operated and, until the completion of the merger, must continue to operate, independently. It is possible that the integration process could result in the loss of key employees, the disruption of our ongoing business, inability to maintain and increase competitive presence, additional costs or unexpected problems with operations, personnel, technology and credit, or inconsistencies in standards, controls, procedures and policies that adversely affect each company's ability to maintain relationships with clients, customers, depositors and employees or to achieve the anticipated benefits and cost savings of the merger. Integration efforts may also divert management attention during this

transition period and for an undetermined period after completion of the merger, which may have an adverse effect on the combined company.

**We and Sandy Spring have, and the combined company following the merger will, incur significant transaction and merger-related costs in connection with the transactions contemplated by the merger agreement.**

We and Sandy Spring have incurred and expect to incur significant non-recurring costs associated with combining the operations of Sandy Spring with our operations. These costs include legal, financial advisory, accounting, consulting and other advisory fees, severance/employment-related costs, public company filing fees and other regulatory fees, printing costs and other related costs. We have begun collecting information to formulate detailed integration plans to deliver anticipated cost savings. Additional unanticipated costs may be incurred in the integration of our business with the business of Sandy Spring, and there are many factors beyond our or Sandy Spring's control that could affect the total amount or timing of integration costs. Although we expect that the elimination of duplicative costs, as well as the realization of other efficiencies related to the integration of the businesses, may offset incremental transaction and merger-related costs over time, this net benefit may not be achieved in the near term, or at all.

Whether or not the merger is consummated, we, Sandy Spring and the combined company will incur substantial expenses in pursuing the merger and this may adversely impact our and the combined company's earnings. Completion of the transactions contemplated by the merger agreement is conditioned on customary closing conditions. There can be no assurance that such closing conditions will be satisfied without additional cost, on the anticipated timeframe, or at all.

**The merger agreement with Sandy Spring may be terminated in accordance with its terms and the merger may not be completed. Such failure to complete the transactions contemplated by the merger agreement could have a material and adverse effect on our stock price and results of operations.**

If the transactions contemplated by the merger agreement with Sandy Spring, including the merger, are not completed for any reason, we and/or Sandy Spring may experience negative reactions from the financial markets and from our respective customers and employees. For example, our business may have been impacted adversely by the failure to pursue other beneficial opportunities due to the focus of our management on the merger, without realizing any of the anticipated benefits of completing the merger. Moreover, our stock price may decline because costs related to such transactions, such as legal, accounting and financial advisory fees, must be paid even if such transactions, including the merger, are not completed. Moreover, we may be required to pay a termination fee of \$56.0 million to Sandy Spring upon a termination of the merger agreement in certain circumstances. In addition, if the transactions contemplated by the merger agreement are not completed, whether because of our failure to receive required regulatory approvals in a timely fashion or because one of the parties has breached its obligations in a way that permits Sandy Spring to terminate the merger agreement, or for any other reason, our stock price may decline to the extent that the current market price reflects a market assumption that the merger will be beneficial and will be completed. We and/or Sandy Spring also could be subject to litigation related to any failure to complete the merger or to proceedings commenced against either company to perform our obligations under the merger agreement.

**The market price for our common stock following the closing of the transactions contemplated by the merger agreement with Sandy Spring may be affected by factors different from those that historically have affected or currently affect our common stock and Sandy Spring common stock.**

Subject to the terms and conditions of the merger agreement, upon completion of the merger, holders of shares of Sandy Spring common stock will receive shares of our common stock as merger consideration. The combined company's business and financial position will differ from our and Sandy Spring's respective businesses and financial positions before the completion of the merger and, accordingly, the results of operations of the combined company will be affected by some factors that are different from those currently affecting our results of operations and those currently affecting the results of operations of Sandy Spring. Accordingly, the market price and performance of our common stock is likely to be different from the performance of our common stock in the absence of the merger. In addition, general fluctuations in stock markets could have a material adverse effect on the market for, or liquidity of, our common stock, regardless of our actual operating performance.

**Upon completion of the transactions contemplated by the merger agreement with Sandy Spring, we will be subject to the risks related to Sandy Spring's business, including its CRE loan portfolio.**

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Upon completion of the transactions contemplated by the merger agreement, we will be subject to risks related to Sandy Spring's business and will take on its loans, investments and other obligations. This will increase our credit risk and, if such obligations are not repaid or losses are incurred on such obligations, there could be material and adverse effects on our business. Additionally, where our businesses overlap, any risks we face may be increased. For example, we and Sandy Spring each have significant credit exposure in CRE. At December 31, 2024, Sandy Spring's CRE loan portfolio totaled \$7.9 billion, or 68% of its total loan portfolio, which includes \$1.7 billion of commercial owner-occupied real estate loans. A large concentration of CRE loans in the combined company involves additional risks because the value of real estate can fluctuate significantly in a short period of time as a result of market conditions in any of the geographic bank markets in which such real estate is located, as well as because funds for acquisition, development and construction loans are advanced based on estimates of costs and the estimated value of the completed project and therefore have a greater risk of default in a weaker economy. Construction projects require prudent underwriting, including determination of a borrower's ability to complete the project, while staying within budget and on time in accordance with construction plans. Economic events, supply chain issues, labor market disruptions, and other factors outside the control of Sandy Spring and our control, or that of the borrowers, could negatively impact the future cash flow and market values of affected properties. Within six months of the completion of the transactions contemplated by the merger agreement, we expect to sell at least \$2.0 billion of the CRE loans originally held by either Sandy Spring Bank or the Bank to one or more unrelated third parties after a bidding process. When complete, it is expected that the sale would reduce the combined company's CRE concentration, improve its loan/deposit liquidity profile, and bring the capital ratios of the newly combined entity closer in line with those we maintain pre-merger. However, there is no assurance that we will be able to find a prospective purchaser or sell the loans at a price or other terms acceptable to us. Integrating Sandy Spring's CRE loans into our existing portfolio may also exacerbate the existing risks we already undertake with our own portfolio comprised meaningfully of CRE loans, as described in this Form 10-K under "Item 1A. Risk Factors—We have significant credit exposure in CRE, which may expose us to additional credit risks, and may adversely affect our business, financial condition, and results of operations," and may result in new ones.

**As a result of the transactions contemplated by the merger agreement and our acquisition of Sandy Spring, we will record goodwill in connection with such acquisition, and if it becomes impaired, our earnings could be significantly impacted.**

Under current accounting methods, goodwill is not amortized but, instead, is subject to impairment tests on at least an annual basis and more frequently if an event occurs or circumstances change that reduce the fair value of a reporting unit below its carrying amount. In connection with our acquisition of Sandy Spring, we will record goodwill in the fair value amount of such acquisition. Although we do not anticipate impairment charges, if we conclude that some portion of such goodwill is impaired, a non-cash charge for the amount of such impairment would be recorded against earnings.

A goodwill impairment charge could be caused by a decline in our stock price or the occurrence of a triggering event that compounds negative financial results. Further, because a large portion of Sandy Spring's portfolio is secured by CRE loans, if such portfolio were to be seen as less valuable in a deteriorating real estate market, or if we were to sell a portion of Sandy Spring's CRE loans at a less favorable price following the acquisition, we may be required to record an impairment on our acquisition of Sandy Spring. Therefore, following the transactions contemplated by the merger agreement, including the merger, and our recording of goodwill in connection therewith, if such goodwill becomes impaired, our earnings could be significantly and adversely affected.

**The future results of the combined company following the merger with Sandy Spring may suffer if the combined company does not effectively manage its expanded operations.**

Following the merger with Sandy Spring, the size of the business of the combined company will increase significantly beyond the current size of either our or Sandy Spring's business. The combined company's future success will depend, in part, upon its ability to manage this expanded business, which may pose challenges for management, including challenges related to the management and monitoring of new operations and associated increased costs and complexity. The combined company may also face increased scrutiny from governmental authorities as a result of the significant increase in the size of its business.

Both Atlantic Union Bank and Sandy Spring Bank are regulated and supervised by the Federal Reserve as well as the CFPB. In addition, at the state level, Atlantic Union Bank is chartered by the Commonwealth of Virginia and is supervised and regularly examined by the Bureau of Financial Institutions, a division of the Virginia State Corporation Commission, while Sandy Spring Bank is a state-chartered bank and trust company subject to supervision by the Office

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of Financial Regulation, part of the Maryland Department of Labor. The laws, regulations and regulatory guidance applicable to both banks will therefore differ in ways that may affect the operations of the combined company. Additionally, the internal policies of Atlantic Union Bank and Sandy Spring Bank with regards to their investment portfolios may differ on factors such as hold limits per bond issuer, life of the bond or credit risk appetite. As a result, there are assets on the balance sheet of Sandy Spring Bank that the bank subsidiary of the combined company is not expected to hold, whether based on differences in regulatory oversight or internal policies, and we may dispose of such assets contemporaneous with or subsequent to, the closing of the merger. The disposition of certain assets in a high-interest rate environment, such as we have in the past experienced, are currently experiencing and may experience again in the future, could result in a sale of assets at a market price that is different than the estimated book value of such assets and impact regulatory capital ratios at the time of the closing of the merger. Further, we may replace such disposed assets with lower-yielding investments, any of which could impact our future earnings and return on equity.

There can be no assurances that the combined company will be successful or that it will realize the expected operating efficiencies, cost savings or other benefits currently anticipated from the merger.

### **We and Sandy Spring will be subject to business uncertainties and contractual restrictions while the merger is pending.**

Uncertainty about the effect of the merger on employees, customers (including depositors and borrowers), suppliers and vendors may have an adverse effect on us and Sandy Spring. These uncertainties may impair our and Sandy Spring's ability to attract, retain and motivate key personnel and customers (including depositors and borrowers) until the merger is completed, as such personnel and customers may experience uncertainty about their future roles and relationships following the completion of the merger. Additionally, these uncertainties could cause customers and others that deal with us or Sandy Spring to seek to change existing business relationships with us or Sandy Spring or fail to extend an existing relationship with us or Sandy Spring, as applicable. Competitors may target each party's existing customers by highlighting potential uncertainties and integration difficulties that may result from the merger.

In addition, subject to certain exceptions, we and Sandy Spring have agreed to operate our respective businesses in the ordinary course consistent with past practice in all material respects before closing, and we and Sandy Spring have agreed not to take certain actions, which could cause us or Sandy Spring to be unable to pursue other beneficial opportunities that may arise before the completion of the merger.

### **Shareholder litigation could prevent or delay the completion of the merger or otherwise negatively impact our business, financial condition and results of operations.**

Shareholders of Atlantic Union and/or stockholders of Sandy Spring have filed and may file lawsuits against the Company, Sandy Spring and/or the directors and officers of either company in connection with the merger. One of the conditions to the closing is that no law, order, injunction or decree issued by any court or governmental entity of competent jurisdiction that would prevent, prohibit or make illegal the completion of the merger, the subsidiary bank merger, or any of the other transactions contemplated by the merger agreement be in effect. If any plaintiff were successful in obtaining an injunction prohibiting the Company or Sandy Spring from completing the merger, the subsidiary bank merger, or any of the other transactions contemplated by the merger agreement, then such injunction may delay or prevent the effectiveness of the merger and could result in significant costs to either party, including any cost associated with the indemnification of its directors and officers. We and Sandy Spring have incurred and may incur additional costs relating to the defense or settlement of any shareholder lawsuits filed in connection with the merger. Shareholder lawsuits may divert management attention from management of each company's business or operations. Such litigation could have an adverse effect on such party's business, financial condition and results of operations and could prevent or delay the completion of the merger.

### **Risks Related to Our Lending Activities**

#### **Our ACL may prove to be insufficient to absorb credit losses in our loan portfolio, which may adversely affect our business, financial condition, and results of operations.**

Our success depends significantly on the quality of our assets, particularly loans. Like all financial institutions, we are exposed to the risk that our borrowers may not repay their loans according to their terms, and the collateral securing the

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payment of these loans may be insufficient to fully compensate us for the outstanding balance of the loan plus the costs to dispose of the collateral.

We maintain an ACL, which includes the ALLL, at a level we believe is adequate to absorb expected losses in our loan portfolio as of the corresponding balance sheet date. The process to determine the ACL uses models and assumptions that require us to make difficult and complex judgments that are often interrelated. This includes forecasting how borrowers will perform in changing and unprecedented economic conditions. The ability of our borrowers to repay their obligations will likely be impacted by changes in future economic conditions, which in turn could impact the accuracy of our loss forecasts and allowance estimates. There is also the possibility that we have failed or will fail to accurately identify the appropriate economic indicators, to accurately estimate the timing of future changes in economic conditions, or to estimate accurately the impacts of future changes in economic conditions to our borrowers, which similarly could impact the accuracy of our loss forecasts and allowance estimates.

If the models, estimates, and assumptions we use to establish reserves or the judgments we make in extending credit to our borrowers prove inaccurate in predicting future events, we may suffer unexpected losses. The ACL is our best estimate of expected credit losses; however, there is no guarantee that it will be sufficient to address credit losses, particularly if the economic outlook deteriorates significantly and quickly. In such an event, we may increase our ACL, which would reduce our earnings. Additionally, to the extent that economic conditions worsen, impacting our consumer and commercial borrowers or underlying collateral, and credit losses are worse than expected, as may be caused by inflation, an economic recession or otherwise, we may increase our provision for loan losses, which could have an adverse effect on our business, financial condition, and results of operations.

**A significant portion of our loan portfolio is secured by real estate, and events that negatively impact the real estate market could hurt our business.**

A significant portion of our loan portfolio is secured by real estate located in our core banking markets. The real estate collateral in each case provides an alternate source of repayment in the event of default by the borrower and may deteriorate in value during the time the credit is extended. A decline in local economic conditions may have a greater effect on our earnings and capital than on the earnings and capital of other financial institutions whose real estate loan portfolios are more geographically diverse. Deterioration in national real estate market conditions, or in conditions in specific local real estate markets, could cause us to adjust our opinion of the level of credit quality in our loan portfolio. Such a determination may lead to an additional increase in our ACL, which could also adversely affect our business, financial condition, and results of operations. Additionally, changes in the real estate market could also affect the value of foreclosed assets, which could cause additional losses when management determines it is appropriate to sell the assets.

**We have significant credit exposure in CRE, which may expose us to additional credit risks, and may adversely affect our business, financial condition, and results of operations.**

Our CRE portfolio consists primarily of non-owner-operated properties and other commercial properties. These types of loans are generally viewed as having more risk of default than residential real estate loans and depend on cash flows from the owner's business or the property's tenants to service the debt. The borrower's cash flows may be affected significantly by general economic conditions, a downturn in the local economy or in occupancy rates in the market where the property is located, any of which could increase the likelihood of default. CRE loans also typically have larger loan balances, and, therefore, the deterioration of one or a few of these loans could cause a significant increase in the percentage of our non-performing loans. An increase in non-performing loans could result in a loss of earnings from these loans, an increase in the provision for loan losses, and an increase in charge-offs, all of which could have a material adverse effect on our business, financial condition, and results of operations.

The banking regulatory agencies have recently expressed concerns about weaknesses in the current CRE market. Banking regulators generally give CRE lending greater scrutiny and may require banks with higher levels of CRE loans to implement enhanced risk management practices, including stricter underwriting, internal controls, risk management policies, more granular reporting, and portfolio stress testing, as well as possibly higher levels of allowances for losses and capital levels as a result of CRE lending growth and exposures. If our banking regulators determine that our CRE lending activities are particularly risky and are subject to such heightened scrutiny, we may incur significant additional costs or be required to restrict certain of our CRE lending activities. Furthermore, failures in our risk management policies, procedures and controls could adversely affect our ability to manage this portfolio going forward and could

result in an increased rate of delinquencies in, and increased losses from, this portfolio, which could have a material adverse effect on our business, financial condition, and results of operations.

**Our loan portfolio contains construction and development loans, which may expose us to additional credit risks, and may adversely affect our results of operations and financial condition.**

Construction and development loans are generally viewed as having more risk than residential real estate loans. Risk of loss on a construction and development loan depends largely upon whether our initial estimate of the property's value at completion of construction equals or exceeds the cost of the property construction (including interest), the availability of permanent take-out financing and the builder's ability to ultimately sell or rent the property. During the construction phase, a number of factors can result in delays and cost overruns. If estimates of value are inaccurate or if actual construction costs exceed estimates, the value of the property securing the loan may be insufficient to ensure full repayment when completed through a permanent loan or by seizure of collateral. Our construction and development loans are primarily secured by real estate, and we believe that, for the majority of these loans, the real estate collateral by itself may not be a sufficient source for repayment of the loan if real estate values decline. If we are required to liquidate the collateral securing a construction and development loan to satisfy the debt and such collateral is not a sufficient source of repayment, our earnings and capital may be adversely affected.

**Our commercial and industrial loans have contributed significantly to our loan growth, which may expose us to additional credit risks, and may adversely affect our results of operations and financial condition.**

We make commercial and industrial loans to support our borrowers' need for short-term or seasonal cash flow and equipment/vehicle purchases. These loans are typically based on the borrowers' ability to repay the loans from the cash flow of their businesses. These loans may involve greater risk because the availability of funds to repay each loan depends substantially on the success of the business itself, and, therefore, these loans are more susceptible to a risk of loss during a downturn in the business cycle. In addition, the assets securing these loans may depreciate over time, may be difficult to appraise and liquidate, and may fluctuate in value based on the success of the business. This type of collateral may not yield substantial recovery in the event a default occurs, and the business is liquidated, which could have a material adverse effect on our business, financial condition, and results of operations.

**The loans we make through federal programs are dependent on the federal government's continuation and support of these programs and on our compliance with program requirements.**

We participate in various U.S. government agency loan guarantee programs, including programs operated by the SBA. If we fail to follow any applicable regulations, guidelines or policies associated with a particular guarantee program, these loans may lose the associated guarantee, exposing us to credit risk we would not otherwise be exposed to or have underwritten, or result in our inability to continue originating loans under such programs, either of which could have a material adverse effect on our business, financial condition, or results of operations.

**We use independent appraisals and other valuation techniques in evaluating and monitoring loans secured by real estate and other real estate owned, which may not accurately describe the net value of the asset.**

A significant portion of our loan portfolio consists of loans secured by real estate. In considering whether to make a loan secured by real estate, we generally require an appraisal of the property. However, an appraisal is only an estimate of the value of the property at the time the appraisal is made and, as real estate values may change significantly in relatively short periods of time (especially in periods of heightened economic uncertainty), this estimate may not accurately describe the net value of the real estate after the loan is made. Independent appraisers may also make mistakes of fact or judgment that adversely affect the reliability of their appraisals. In addition, we rely on appraisals and other valuation techniques to establish the value of our other real estate owned that we acquire through foreclosure proceedings and to determine certain loan impairments. If any of these valuations are inaccurate, our consolidated financial statements may not reflect the correct value of our other real estate owned, and our ACL may not reflect accurate loan impairments. Additionally, if a default occurs on a loan secured by real estate that is less valuable than originally estimated, we may not be able to recover the outstanding balance of the loan. This could have an adverse effect on our business, financial condition, and results of operations.

**If we fail to effectively manage credit risk, our business and financial condition will suffer.**

We must effectively manage credit risk. There are risks inherent in making any loan and extending loan commitments and letters of credit, including risks with respect to the period of time over which the loan may be repaid, risks relating to proper loan underwriting and guidelines, risks resulting from changes in economic and industry conditions, risks inherent in dealing with individual borrowers and risks resulting from uncertainties as to the future value of collateral. There is no assurance that our credit risk monitoring and loan underwriting and approval procedures are or will be adequate or will reduce the inherent risks associated with lending. To manage credit risk successfully, we maintain disciplined and prudent underwriting standards and ensure that our lenders follow those standards. The weakening of these standards for any reason may result in loan defaults, foreclosures and additional charge-offs and may necessitate that we significantly increase our ACL, each of which could adversely affect our net income. Any failure to manage such credit risks may adversely affect our business, financial condition, and results of operations.

**Our focus on lending to small to mid-sized community-based businesses may increase our credit risk.**

We make most of our commercial business and CRE loans to small business or middle market customers. These businesses generally have fewer financial resources in terms of capital or borrowing capacity than larger entities, frequently have smaller market share than their competitors, may be more vulnerable to economic downturns, often need substantial additional capital to expand or compete, and may experience substantial volatility in operating results, any of which, individually or in the aggregate, may impair their ability as a borrower to repay their loans, which could adversely affect our business, results of operations, and financial condition. Moreover, we made some of these loans in recent years, and the borrowers may not have experienced a complete business or economic cycle. Any deterioration of the borrowers' businesses may hinder their ability to repay their loans, which could have a material adverse effect on our business, financial condition, and results of operations.

**Nonperforming assets take significant time to resolve and may adversely affect our business, results of operations, and financial condition.**

Our nonperforming assets adversely affect our net income in various ways. We do not record interest income on nonaccrual loans, which adversely affects our income and increases loan administration costs. When we receive collateral through foreclosures and similar proceedings, we are required to mark the related loan to the then fair market value of the collateral less estimated selling costs, which may result in a loss. An increase in the level of nonperforming assets also increases our risk profile and may affect the minimum capital levels our regulators believe are appropriate for us in light of such risks. We use various techniques such as workouts, restructurings, and loan sales to manage problem assets. Increases in or negative adjustments in the value of these problem assets, the underlying collateral, or in the borrowers' performance or financial condition, could adversely affect our business, results of operations, and financial condition. In addition, the resolution of nonperforming assets requires significant commitments of time from management and staff, which can be detrimental to the performance of their other responsibilities. There can be no assurance that we will not experience increases in our nonperforming assets in the future, or that our nonperforming assets will not result in losses in the future.

**Our mortgage revenue is cyclical and sensitive to interest rates, changes in economic conditions, decreased economic activity, and slowdowns in the housing market, any of which could adversely impact our profits.**

We originate residential mortgage loans, largely for sale into the secondary mortgage markets, under the Atlantic Union Home Loans Division brand of the Bank, which lends to borrowers nationwide. The success of our mortgage business depends on our ability to originate loans and sell them to investors, in each case at or near current volumes. Loan production levels are sensitive to changes in the level of interest rates and changes in economic conditions. Any sustained period of decreased activity caused by fewer refinancing transactions, higher interest rates, housing price pressure, or loan underwriting restrictions would adversely affect our mortgage originations and, consequently, could significantly reduce our income from mortgage activities. As a result, these conditions would also adversely affect our results of operations.

**We may be required to repurchase mortgage loans or indemnify buyers against losses in some circumstances, which could harm our liquidity, results of operations and financial condition.**



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When mortgage loans are sold, whether as whole loans or pursuant to a securitization, we are required to make customary representations and warranties to purchasers, guarantors, and insurers, including the government-sponsored enterprises, about the mortgage loans and the manner in which they were originated. Whole loan sale agreements require repurchase or substitute mortgage loans, or indemnify buyers against losses, in the event we breach these representations or warranties. In addition, we may be required to repurchase mortgage loans as a result of early payment default of the borrower on a mortgage loan. If repurchase and indemnity demands increase and such demands are valid claims and are in excess of our provision for potential losses, our liquidity, results of operations, and financial condition may be adversely affected.

### **We are subject to environmental risks.**

We own certain of our properties, and a significant portion of our loan portfolio is secured by real property. In the ordinary course of business, we may foreclose on and take title to properties, securing certain loans. As a result, we could be subject to environmental liabilities with respect to these properties. If hazardous or toxic substances are found, we may be liable for remediation costs, as well as for personal injury and property damage. Environmental laws may require us to incur substantial expenses and may materially reduce the affected property's value or limit our ability to use or sell the affected property. In addition, future laws or more stringent interpretations or enforcement policies with respect to existing laws may increase our exposure to environmental liability. Although we have policies and procedures to obtain an environmental study during the underwriting process for certain CRE loan originations and to perform an environmental review before initiating any foreclosure action on real property, these reviews may not be sufficient to detect all potential environmental hazards. The remediation costs and any other financial liabilities associated with an environmental hazard could have a material adverse effect on our business, financial condition, and results of operations.

### **Risks Related to Our Business, Industry, Markets, and Market Interest Rates**

#### **Our business and results of operations may be adversely affected by the financial markets, fiscal, monetary, and regulatory policies, developments impacting the financial services industry specifically and economic conditions generally.**

General economic, political, social and health conditions in the U.S. and abroad affect markets in the U.S. and our business. In particular, markets in the U.S. may be affected by the level and volatility of interest rates, availability and market conditions of financing, unexpected changes in gross domestic product, economic growth or its sustainability, inflation, supply chain disruptions, consumer spending, employment levels, labor shortages, wage stagnation, federal government shutdowns, developments related to the U.S. federal debt ceiling, energy prices, home prices, commercial property values, bankruptcies, a default by a significant market participant or class of counterparties, fluctuations or other significant changes in both debt and equity capital markets and currencies, liquidity of the global financial markets, the growth of global trade and commerce, trade policies, tariffs, a U.S. withdrawal from or significant renegotiation of trade agreements, trade wars, the availability and cost of capital and credit, disruption of communication, transportation or energy infrastructure and investor sentiment and confidence. Markets may also be adversely affected by the current or anticipated impact of climate change, extreme weather events or natural disasters, the emergence or continuation of widespread health emergencies or pandemics, cyberattacks or campaigns, military conflict, acts of war or terrorism, or other geopolitical events. Market fluctuations may impact net interest margin and affect our business liquidity. Also, any sudden or prolonged market downturn in the U.S., as a result of the above factors or otherwise, could result in a decline in net interest income and noninterest income and adversely affect our results of operations and financial condition, including capital and liquidity levels. Events in the financial services industry, such as the high-profile bank failures in 2023, may also cause concern and uncertainty about the financial services industry generally, which may result in sudden deposit outflows, increased borrowing and funding costs, and increased competition for liquidity, any of which could have a material adverse impact on our business, financial condition, and results of operations.

Our financial performance generally, and in particular, the ability of borrowers to pay interest on and repay the principal of outstanding loans and the value of collateral securing those loans, as well as demand for loans and other products and services we offer and whose success we rely on to drive our growth, is also highly dependent on the business environment in the primary markets where we operate. Unlike larger financial institutions that are more geographically diversified, we are a regional bank that focuses on providing banking and financial services to customers primarily in Virginia, and in certain markets in Maryland, North Carolina, South Carolina, and Washington, D.C. The economic conditions in these markets may be different from, and in some instances worse than, the economic conditions in the United States as a whole. An economic downturn or prolonged recession can result in a deterioration of our credit

quality, an increase in the number of loan delinquencies, defaults and charge-offs, foreclosures, additional provisions for loan losses, adverse asset values and a reduction in deposits and assets under management or administration. Unlike many larger institutions, we are not able to spread the risks of unfavorable local economic conditions across a large number of diversified economies. An economic downturn could, therefore, result in losses that materially and adversely affect our business.

**We may not be able to maintain a strong core deposit base or access other low-cost funding sources.**

We rely on bank deposits to be a low cost and stable source of funding. In addition, our future growth will largely depend on our ability to maintain and grow a strong core deposit base. If we are unable to continue to attract and retain core deposits, to obtain third party financing on favorable terms, or to have access to interbank or other liquidity sources, we may not be able to grow our assets as quickly. Deposit levels may be affected by various industry factors, including general interest rate levels, returns available to customers on alternative investments, conditions in the financial services industry specifically and general economic conditions that impact the amount of liquidity in the economy and savings levels, and also by factors that impact customers' perception of our financial condition and capital and liquidity levels. If a large number of our depositors or depositors with a high concentration of deposits sought to withdraw their deposits suddenly, we could encounter difficulty meeting such a significant deposit outflow, which could negatively impact our profitability, reputation, and liquidity. Significant unanticipated deposit outflows have occurred at other financial institutions, and may occur in the future, compounded by advances in technology that increase the speed at which deposits can be moved from bank to bank or outside the banking system, as well as the speed and reach with which information, concerns, and rumors can spread through media, in each case potentially exacerbating liquidity concerns. While we believe our funding sources are adequate to meet any significant unanticipated deposit withdrawal, we may not be able to manage the risk of deposit volatility effectively, which could have a material adverse effect on our liquidity, business, financial condition, and results of operations. We also compete with banks and other financial services companies for deposits. If our competitors raise the rates, they pay on deposits in response to interest rate changes initiated by the FOMC or for other reasons of their choice, our funding costs may increase, either because we raise our rates to retain deposits or because of deposit outflows that require us to rely on more expensive sources of funding. Higher funding costs could reduce our net interest margin and net interest income. Any decline in available funding could adversely affect our ability to continue to implement our business strategy which could have a material adverse effect on our liquidity, business, financial condition, and results of operations.

**We face substantial competition that could adversely affect our growth and/or operating results.**

We operate in a competitive market for financial services and face intense competition from other financial institutions both in making loans and attracting deposits, which can greatly affect pricing for our products and services and could adversely affect our cost of funds. Our primary competitors include community, regional, national and internet banks, as well as credit unions and mortgage companies. Many of these financial institutions are significantly larger and have established customer bases, greater financial resources, and higher lending limits. In addition, credit unions are exempt from corporate income taxes, providing a significant competitive pricing advantage compared to banks. In addition, as customer preferences and expectations continue to evolve, technology has lowered barriers to entry and made it possible for nonbanks to offer products and services traditionally provided by banks, such as automatic transfer and automatic payment systems. In addition, many of these nonbank competitors are not subject to the same extensive federal regulations that govern bank holding companies and federally insured banks. As a result, some of our competitors have the ability to offer products and services that we are unable to offer or to offer such products and services at more competitive rates.

**Consumers may increasingly decide not to use banks to complete their financial transactions, which could materially adversely effect our business, financial condition, and results of operations.**

Technology and other changes are allowing parties to complete financial transactions through alternative methods that have historically involved banks. For example, consumers can now maintain funds that would have historically been held as bank deposits in brokerage accounts, mutual funds, or general-purpose reloadable prepaid cards. Consumers can also complete transactions such as paying bills and/or transferring funds directly without the assistance of banks. We face increasing competition from fintech companies, as trends toward digital financial transactions have accelerated. The process of eliminating banks as intermediaries, known as "disintermediation," could result in the loss of fee income, as well as the loss of customer deposits and the related income generated from those deposits. The loss of these revenue

streams and the higher cost of deposits as a source of funds could have a material adverse effect on our business, financial condition, and results of operations.

**Changes in interest rates could adversely affect our income and cash flows.**

Our income and cash flows depend to a great extent on the difference between the interest rates earned on interest-earning assets, such as loans and investment securities, and the interest rates paid on interest-bearing liabilities, such as deposits and borrowings. These rates are highly sensitive to many factors beyond our control, including general economic conditions and the policies of the Federal Reserve and other governmental and regulatory agencies. In 2024, the Federal Reserve's interest rate policy shifted as inflationary pressure began to ease and economic growth moderated. Following a period of aggressive rate hikes in 2022 and 2023 aimed at curbing inflation, the Federal Reserve lowered rates in 2024 by 100 bps, compared to 2023, resulting in the current Federal Funds target rate range of 4.25% to 4.50%. While the FOMC foreshadowed additional decreases to the target rates in 2025, it also noted it will continue to assess additional information and implications for the economic outlook in determining future actions with respect to target rates.

Our net interest margin is the difference between the yield we earn on our assets and the interest rate we pay for deposits and our other sources of funding. We generally seek to maintain a neutral position in terms of the volume of assets and liabilities that mature or re-price during any period so that we may reasonably maintain our net interest margin; however, interest rate fluctuations, loan and securities prepayments, loan production, deposit flows, and competitive pressures are constantly changing and influence our ability to maintain a neutral position. Generally, our earnings will be more sensitive to fluctuations in interest rates depending on the variance in volume of assets and liabilities that mature and re-price in any period. The extent and duration of the sensitivity will depend on the cumulative variance over time, the velocity and direction of changes in interest rates, shape and slope of the yield curve, and whether we are more asset sensitive or liability sensitive. Accordingly, our net interest margin may be adversely affected. In addition, our ability to reflect such interest rate changes in the pricing of our products is influenced by competitive pressures. We may not be able to reflect changes in interest rates in rates charged on loans or paid on deposits due to competitive pressures, which would negatively impact our financial condition and results of operations.

**We may incur losses if asset values decline, including due to changes in interest rates and prepayment speeds.**

We have a large portfolio of financial instruments, including derivative assets and liabilities, debt securities, loans and loan commitments, and certain other assets and liabilities that we measure at fair value that are subject to valuation and impairment assessments. We determine these values based on applicable accounting guidance, which, for financial instruments measured at fair value, requires an entity to base fair value on exit price and to maximize the use of observable inputs and minimize the use of unobservable inputs in fair value measurements. The fair values of these financial instruments include adjustments for market liquidity, credit quality, funding impact on certain derivatives and other transaction-specific factors, where appropriate.

Gains or losses on these instruments can have a direct impact on our results of operations, unless we have effectively hedged our exposures. If interest rates continue to rise, then we could have continuing changes in spreads that may adversely impact the fair value of securities and, accordingly, for debt securities classified as available for sale, may adversely affect accumulated other comprehensive income and, thus, capital levels. Decreases in interest rates may increase prepayment speeds of certain assets, and, therefore, may adversely affect net interest income.

Fair values may be impacted by declining values of the underlying assets or the prices at which observable market transactions occur and the continued availability of these transactions or indices. The financial strength of counterparties, with whom we have economically hedged some of our exposure to these assets, also will affect the fair value of these assets. Sudden declines and volatility in the prices of assets may curtail or eliminate trading activities in these assets, which may make it difficult to sell, hedge or value these assets. The inability to sell or effectively hedge assets reduces our ability to limit losses in such positions, and the difficulty in valuing assets may increase our risk-weighted assets, which requires us to maintain additional capital and increases our funding costs.

***Risks Related to Our Operations***

**A failure and/or breach of our operating or securities systems or infrastructure, or those of our third-party vendors and other service providers, including because of cyber-attacks, could disrupt our business, result in a disclosure or misuse of confidential or proprietary information, damage our reputation, increase our costs and cause losses.**

Operational risk exposures could adversely impact our results of operations, liquidity and financial condition, as well as cause reputational harm. The potential for operational risk exposure exists throughout our business and, as a result of our interactions with, and reliance on, third parties, is not limited to our own internal operational functions. We depend on our ability to process, record and monitor a large number of client transactions on a continuous basis. As client, public, and regulatory expectations regarding operational and information security have increased, we must continue to safeguard and monitor our operational systems and infrastructure for potential failures, disruptions, and breakdowns. Although we have information and data security, business continuity plans and other safeguards in place, our business operations may be adversely affected by significant and widespread disruption to our physical infrastructure or operating systems that support our businesses and clients.

For example, our ability to conduct business may be adversely affected by any significant disruptions to us or to third parties with whom we interact or upon whom we rely. In addition, our ability to implement backup systems and other safeguards with respect to third-party systems is more limited than with respect to our own systems. Our financial, accounting, data processing, backup or other operating or security systems and infrastructure may fail to operate properly or become disabled or damaged as a result of a number of factors, including events that are wholly or partially beyond our control, which could adversely affect our ability to process transactions or provide services. Such events may include: sudden increases in customer transaction volume; electrical, telecommunications or other major physical infrastructure outages; natural disasters such as tornadoes, hurricanes and floods; pandemics; and events arising from local or larger scale political or social matters, including wars and terrorist acts. In addition, we may need to take our systems offline if they become infected with malware or a computer virus or as a result of another form of cyber-attack. In the event that backup systems are used, they may not process data as quickly as our primary systems and some data might not have been saved to backup systems, potentially resulting in a temporary or permanent loss of such data. We frequently update our systems to support our operations and growth and to remain compliant with all applicable laws, rules and regulations. This updating entails significant costs and creates risks associated with implementing new systems and integrating them with existing ones, including business interruptions. Implementation and testing of controls related to our computer systems, security monitoring and retaining and training personnel required to operate our systems also entail significant costs. While we have insurance to cover our operations, it may not be adequate to compensate for losses from a major interruption.

Any failure or interruption in the operation of our communications and information systems could impair or prevent the effective operation of our customer relationship management, general ledger, deposit, lending or other functions. While we have policies and procedures designed to prevent or limit the effect of a failure or interruption in the operation of our information systems, there can be no assurance that any such failures or interruptions will not occur or, if they do, that they will be adequately addressed. The occurrence of any failures or interruptions impacting our information systems could damage our reputation, result in a loss of customer business, and expose us to additional regulatory scrutiny, civil litigation, and possible financial liability, any of which could have a material adverse effect on our business, financial condition, and results of operations.

**We face information security risks, including denial of service attacks, hacking, social engineering attacks targeting our employees and customers, malware intrusion or data corruption attempts, terrorist activities, and identity theft, that could result in the disclosure of confidential information, adversely affect our business or reputation, and create significant legal and financial exposure.**

Our computer systems and network infrastructure and those of third parties, on which we are highly dependent, are subject to security risks and could be susceptible to cyber-attacks, such as denial of service attacks, hacking, social engineering attacks targeting our employees and customers, malware intrusion or data corruption attempts, terrorist activities or identity theft. Our business relies on the secure processing, transmission, storage and retrieval of confidential, proprietary and other information in our computer and data management systems and networks, and in the computer and data management systems and networks of third parties. In addition, to access our network, products and

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services, our customers and other third parties may use personal mobile devices or computing devices that are outside of our network environment and are subject to their own cybersecurity risks.

We, our customers, regulators and other third parties, including other financial services institutions and companies engaged in data processing, have been subject to, and are likely to continue to be the target of, cyber-attacks. These cyber-attacks include computer viruses, malicious or destructive code, phishing attacks, denial of service attacks, ransomware, improper access by employees or service providers, attacks on personal email of employees, ransom demands to not expose security vulnerabilities in our systems or the systems of third parties or other security breaches that could result in the unauthorized release, gathering, monitoring, misuse, loss or destruction of confidential, proprietary and other information of ours, our employees, our customers or of third parties, damage our systems or otherwise materially disrupt our or our customers' or other third parties' network access or business operations. As cyber threats continue to evolve, we may be required to expend significant additional resources to continue to modify or enhance our protective measures or to investigate and remediate any information security vulnerabilities or incidents. Despite efforts to ensure the integrity of our systems and implement controls, processes, policies, and other protective measures, we may not be able to anticipate all security breaches, nor may we be able to implement guaranteed preventive measures against such security breaches. Cyber threats are rapidly evolving, and we may not be able to anticipate or prevent all such attacks and could be held liable for any security breach or loss.

Cybersecurity risks for banking organizations have significantly increased in recent years, in part because of the proliferation of new technologies and the use of the internet and telecommunications technologies to conduct financial transactions. Cybersecurity risks have also significantly increased in recent years in part due to the increased sophistication and activities of organized crime affiliates, terrorist organizations, hostile foreign governments, disgruntled employees or service providers, activists, and other external parties, including those involved in corporate espionage. Targeted social engineering attacks and "spear phishing" attacks are becoming more sophisticated and are extremely difficult to prevent. In such an attack, an attacker will attempt to fraudulently induce employees, customers, or other users of our systems to disclose sensitive information in order to gain access to its data or that of its clients. In addition, our customers access our products and services using personal devices that are necessarily external to our security control systems. There has also been a significant proliferation of consumer information available on the internet resulting from breaches of third-party entities, including personal information, log-in credentials, and authentication data. While we were not directly involved in these third-party breach events, the stolen information can create a threat for our customers if their Bank log-in credentials are the same as or similar to the credentials that have been compromised on other internet sites. This threat could include the risk of unauthorized account access, data loss and fraud. The use of artificial intelligence, "bots" or other automation software can increase the velocity and efficacy of these types of attacks. As our employees are generally continuing to operate under our hybrid work model, our remote interaction with service providers, partners and other third parties on systems, networks, and environments over which we have less control increases our cybersecurity risk exposure. We will likely face an increasing number of attempted cyber-attacks as we expand our mobile and other internet-based products and services, as well as our usage of mobile and cloud technologies and as we provide more of these services to a greater number of retail banking customers. Persistent attackers may succeed in penetrating defenses given enough resources, time, and motive. The techniques used by cyber criminals change frequently, may not be recognized until launched and may not be recognized until well after a breach has occurred. The risk of a security breach caused by a cyber-attack at a service provider or by unauthorized service provider access has also increased in recent years. Additionally, the existence of cyber-attacks or security breaches at third-party service providers with access to our data may not be disclosed to us in a timely manner.

We also face indirect technology, cybersecurity and operational risks relating to the customers, clients and other third parties with whom we do business or upon whom we rely to facilitate or enable our business activities, including, for example, financial counterparties, regulators, providers of critical infrastructure such as internet access and electrical power, and software providers. As a result of increasing consolidation, interdependence and complexity of financial entities and technology systems, a technology failure, cyber-attack or other information or security breach that significantly degrades, deletes, or compromises the systems or data of one or more financial entities could have a material impact on counterparties or other market participants, including us. This consolidation, interconnectivity and complexity increases the risk of operational failure, on both individual and industry-wide bases, as disparate systems need to be integrated, often on an accelerated basis. Any third-party technology failure, cyber-attack or other information or security breach, termination or constraint could, among other things, adversely affect our ability to effect transactions, service our clients, manage our exposure to risk or expand our business. In addition, we, our employees and our customers, are increasingly transitioning our and their computing infrastructure to cloud-based computing, storage, data processing, networking and other services, which may increase these security risks.

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Cyber-attacks or other information or security breaches, whether directed at us or third parties, may result in a material loss or have material consequences. Furthermore, the public perception that a cyber-attack on our systems has been successful, whether or not this perception is correct, may damage our reputation with customers and third parties with whom we do business. Hacking of personal information and identity theft risks, in particular, could cause serious reputational harm. A successful penetration or circumvention of system security could cause us serious negative consequences, including our loss of customers and business opportunities, significant business disruption to our operations and business, misappropriation or destruction of our confidential information and/or that of our customers and/or other third parties, or damage to our or our customers' and/or third parties' computers or systems, and could result in a violation of applicable privacy laws and other laws, litigation exposure, regulatory fines, penalties or intervention, loss of confidence in our security measures, reputational damage, reimbursement or other compensatory costs, additional remediation and/or compliance costs, increased insurance premiums and could adversely impact our results of operations, liquidity, and financial condition.

Although to date we have not experienced any material losses related to cyber-attacks or other information security breaches, there can be no assurance that we will not suffer such losses in the future.

### **Our business strategy includes continued growth, and our financial condition and results of operation could be negatively affected if we fail to grow or fail to manage our growth effectively.**

We intend to continue pursuing a growth strategy for our business. Our ability to continue to grow successfully will depend on a variety of factors, including economic conditions in the markets in which we operate as well as in the U.S. and globally, continued availability of desirable business opportunities, and competitive responses from other financial and non-financial institution competitors in our market areas. In addition, our ability to manage growth successfully depends on a variety of factors, including whether we can maintain adequate capital levels, maintain cost controls, effectively manage asset quality, effectively manage increasing regulatory compliance requirements, and successfully integrate any businesses acquired into our organization, including our proposed merger with Sandy Spring.

While we believe we have the management and other resources and internal systems in place to successfully manage our future growth, there can be no assurance growth opportunities will be available or growth will be successfully managed. As consolidation within the financial services industry continues, the competition for growth opportunities, including through strategic acquisition, may increase, and many of our competitors for growth opportunities will have greater financial resources than us. In addition, if we are unable to successfully manage future expansion in our operations, we may experience compliance and operational problems, have to slow the pace of growth, or have to incur additional expenses to support such growth, any of which could adversely affect our business. Particularly in light of prevailing economic and competitive conditions, we cannot assure you we will be able to expand our market presence in our existing markets or successfully enter new markets or that any such expansion will not adversely affect our results of operations. Failure to manage our growth effectively could have a material adverse effect on our business, future prospects, financial condition, or results of operations, and could adversely affect our ability to successfully implement our business strategy. Also, if our growth occurs more slowly than anticipated or declines, our operating results could be materially adversely affected.

### **We may be adversely affected by risks associated with future mergers and acquisition, including execution risk which could disrupt our business and dilute shareholder value.**

Our business growth, profitability, and market share has been enhanced by us engaging in strategic mergers and acquisitions, such as our merger with American National and our proposed merger with Sandy Spring, either within or contiguous to our existing footprint. We expect to continue to evaluate merger and acquisition opportunities that are presented to us in our current and expected markets and conduct due diligence related to those opportunities, as well as negotiate to acquire or merge with other institutions. We have in the past, and may in the future, issue equity securities, including common stock and securities convertible into shares of our common stock in connection with future acquisitions. We also may issue debt to finance one or more transactions, including subordinated debt issuances, which could cause us to become more susceptible to economic downturns and competitive pressures. Generally, acquisitions of financial institutions involve the payment of a premium over book and market values, resulting in dilution of our book value and fully diluted earnings per share, as well as dilution to our existing shareholders.

Our merger and acquisition activities, including our proposed merger with Sandy Spring, could involve a number of additional risks, including, among others, the risks of:

- incurring time and expense associated with identifying and evaluating potential merger or acquisition targets;
- our inability to obtain regulatory and other approvals necessary to consummate mergers, acquisitions or other expansion activities, or the risk that such regulatory approvals are delayed, impeded, or conditioned due to existing or new regulatory issues surrounding us, the target institution or the proposed combined entity as a result of, among other things, issues related to compliance with the Bank Secrecy Act, and its implementing regulations, fair lending laws, fair housing laws, consumer protection laws, unfair, deceptive or abusive acts or practices regulations, or the Community Reinvestment Act;
- diversion of our management's attention to the negotiation of a transaction, and the integration of the operations and personnel of the combining businesses;
- potential exposure to unknown or contingent liabilities of the acquired or merged company;
- litigation with respect to the proposed transaction;
- potentially inaccurate estimates and judgments used by us to evaluate credit, operations, management and market risks with respect to the acquired or merged company;
- unexpected asset quality problems;
- experiencing higher operating expenses relative to operating income from the new operations;
- significant problems relating to the conversion of the financial and customer data of the entity;
- assuming businesses with internal control deficiencies; and
- the possible loss of our key employees and customers or those of the acquired or merged company.

There is no assurance that, following any future mergers or acquisitions, including our proposed merger with Sandy Spring, our integration efforts will be successful or that we, after giving effect to the acquisition, will achieve the strategic objectives, operating efficiencies, increased revenues comparable to or better than our historical experience, or other benefits expected in the acquisition, and failure to realize such strategic objectives, operating efficiencies, expected revenue increases, cost savings, increases in market presence or other benefits could have a material adverse effect on our business, financial condition, and results of operations.

**The carrying value of goodwill and other intangible assets may be adversely affected.**

When we complete an acquisition, goodwill and other intangible assets are often recorded on the date of acquisition as an asset. Current accounting guidance requires goodwill to be tested for impairment, in aggregate and at a reportable segment level, and we perform this impairment analysis at least annually. A significant adverse change in our expected future cash flows or a sustained adverse change in the price of our common stock, at the reportable segment level and/or the aggregate level, could require our goodwill and other intangible assets to become impaired. If impaired, we would incur a charge to earnings that would have a significant impact on our results of operations. The carrying value of our goodwill and net amortizable intangibles were approximately \$1.2 billion and \$84.6 million, respectively, at December 31, 2024.

**Our risk-management framework may not be effective in mitigating risks and/or losses.**

We maintain an enterprise risk management program that is designed to identify, assess, mitigate, monitor, and report the risks that we face. These risks include: strategic, credit, market (including interest-rate, capital, and liquidity), operational, regulatory (compliance), legal, and technology. While we assess and seek to improve this program on an ongoing basis, there can be no assurance that our risk management framework and related controls will effectively mitigate all risk and limit losses in our business. If conditions or circumstances arise that expose flaws or gaps in our risk-management program, or if our controls break down, our results of operations and financial condition may be adversely affected. We must also develop and maintain a culture of risk management among our employees, as well as manage risks associated with third parties, and we could fail to do so effectively. If our risk management framework is not effective, we could suffer unexpected losses and become subject to litigation, negative regulatory consequences, or reputational damage among other adverse consequences, which could materially adversely affect our business, financial condition, results of operations, and prospects.

**We use models in our business, and we could be adversely affected if our design, implementation, or use of models is flawed.**

The use of statistical and quantitative models and other quantitatively based analyses is central to bank decision-making and regulatory compliance processes, and the employment of such analyses is becoming increasingly widespread in our operations. We use quantitative models to price products and services, measure risk, calculate the quantitative portion of our allowance for loan losses, estimate asset and liability values, assess capital and liquidity, manage our balance sheet, create financial forecasts, and otherwise conduct our business and operations. We anticipate that model-derived insights will penetrate further into bank decision-making, and particularly risk management efforts. While these quantitative techniques and approaches improve our decision-making, they also create the possibility that faulty data or flawed quantitative approaches could yield adverse outcomes or regulatory scrutiny. Additionally, because of the complexity inherent in these approaches, misunderstanding or misuse of their outputs could similarly result in suboptimal decision-making. We also rely on model inputs that are provided by third parties. To the extent that any flawed models or inaccurate model outputs are used in reports to banking agencies or the public, we could be subjected to supervisory actions, private litigation, and other proceedings that may adversely affect our business, financial condition, and results of operations.

**Failure to keep pace with technological change could adversely affect our business and ability to remain competitive, and we may experience operational challenges when implementing new technologies.**

The financial services industry is continually undergoing technological change with frequent introductions of new technology-driven products and services, and we anticipate that new technologies will continue to emerge. Our continued success depends, in part, on our ability to address the needs of our customers by using technology to provide products and services that satisfy customer demands and create efficiencies in our operations. Developing or acquiring access to new technologies and incorporating those technologies into our products and services, or using them to expand our products and services, may require significant investments, may take considerable time to complete, and ultimately may not be successful. If we fail to maintain or enhance our competitive position with respect to technology, whether because of a failure to anticipate customer expectations, substantially fewer resources to invest in technological improvements than our larger competitors, or because our technological developments fail to perform as desired or are not rolled out in a timely manner, we may lose market share or incur additional expense. In addition, any future implementation of technological changes and upgrades to maintain current systems may cause operational and customer challenges upon implementation and for some time afterwards. Key challenges include service interruptions, transaction processing errors and system conversion delays, which may cause us to lose customers or fail to comply with applicable laws, and may cause us to incur additional expenses, which may be substantial and could have a material adverse effect on our business, financial condition, results of operations, and future prospects.

**The implementation of new lines of business or new products and services may subject us to additional risk.**

We continuously evaluate our service offerings and, from time to time, may implement new lines of business or offer new products and services within existing lines of business. There are substantial risks and uncertainties associated with these efforts, particularly in instances where the markets are not fully developed. In developing and marketing new lines of business and/or new products and services, we may invest significant time and resources. Initial timetables for the introduction and development of new lines of business and/or new products or services may not be achieved and price and profitability targets may not prove feasible. External factors, such as competitive alternatives and shifting market preferences, may also impact the successful implementation of a new line of business and/or a new product or service. Furthermore, strategic planning remains important as we adopt innovative products, services, and processes in response to the evolving demands for financial services and the entrance of new competitors, such as out-of-market banks and fintech companies. Any new line of business and/or new product or service could have a significant impact on the effectiveness of our system of internal controls, so we must responsibly innovate in a manner that is consistent with sound risk management and is aligned with our overall business strategies. Failure to successfully manage these risks in the development and implementation of new lines of business and/or new products or services could have a material adverse effect on our business, results of operations, and financial condition.

**Our business could be adversely affected by the operational functions of business counterparties over which we have limited or no control.**

Multiple major U.S. retailers and a major consumer credit reporting agency have experienced data systems incursions in recent years reportedly resulting in the thefts of credit and debit card information, online account information, and other personal and financial data of hundreds of millions of individuals. Retailer incursions affect cards issued and deposit accounts maintained by many banks, including us. Although our systems are not breached in retailer incursions, these



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incursions can still cause customers to be dissatisfied with us and otherwise adversely affect our reputation. These events can also cause us to reissue a significant number of cards and take other costly steps to avoid significant theft or loss to us and our customers. In some cases, we may be required to reimburse customers for the losses they incur. Credit reporting agency intrusions affect our customers and can require these customers and us to increase account monitoring and take remedial action to prevent unauthorized account activity or access. Other possible points of intrusion or disruption not within our control include internet service providers, electronic mail portal providers, social media portals, distant-server (“cloud”) service providers, electronic data security providers, telecommunications companies, and smart phone manufacturers.

### **We rely on other companies to provide key components of our business infrastructure.**

Third parties provide key components of our business infrastructure, such as data processing, recording, and monitoring transactions, online banking interfaces and services, core processing, internet connections, and network access. Any disruption in the services provided by these third parties or any failure of these third parties to handle current or higher volumes of use could adversely affect our ability to deliver products and services to our customers and otherwise conduct our business. Financial, technological or operational difficulties of a third-party service provider could also negatively impact our operations if those difficulties result in the interruption or discontinuation of services provided by that party. In addition, one or more of our third-party service providers may become subject to cyber-attacks or information security breaches that could result in the unauthorized release, gathering, monitoring, misuse, loss of destruction of our or our client’s confidential, proprietary and other information, or otherwise disrupt our or our clients’ or other third parties’ business operations. While we have processes in place to monitor our third-party service providers’ data and information security safeguards, we do not control such service providers’ day-to-day operations and a successful attack or security breach at one or more of such third-party service providers is not within our control. The occurrence of any such breaches, disruption in services provided by such third parties or other failures could damage our reputation, result in a loss of customer business, and expose us to additional regulatory scrutiny, civil litigation, and possible financial liability, any of which could have a material adverse effect on our financial condition and results of operations. We may not be insured against all types of losses from third-party failures and our insurance coverage may not be adequate to cover all losses resulting from system failures, third-party breaches, or other disruptions. Replacing these third-party service providers could also create significant delays and expense. Accordingly, the use of such third parties creates an unavoidable inherent risk to our business operations. Additionally, we are exposed to the risk that a service disruption at a common service provider to our third-party service providers could impede their ability to provide service to us. Notwithstanding any attempts to diversify our reliance on third parties, we may not be able to effectively mitigate operational risks relating to our vendors’ use of common service providers.

### **We depend on the accuracy and completeness of information about clients and counterparties, and our financial condition could be adversely affected if we rely on misleading information.**

In deciding whether to extend credit or to enter into other transactions with clients and counterparties, we may rely on information furnished to us by or on behalf of clients and counterparties, including financial statements and other financial information, which we do not independently verify. We also may rely on representations of clients and counterparties as to the accuracy and completeness of that information and, with respect to financial statements, on reports of independent auditors. For example, in deciding whether to extend credit to clients, we may assume that a customer’s audited financial statements conform to GAAP and present fairly, in all material respects, the financial condition, results of operations, and cash flows of the borrower. Our earnings are significantly affected by our ability to properly originate, underwrite and service loans. Our financial condition and results of operations could be negatively impacted to the extent we incorrectly assess the creditworthiness of borrowers due to our reliance on financial statements that do not comply with GAAP or are materially misleading.

### **We are subject to losses due to errors, omissions or fraud by our employees, clients, counterparties or other third parties.**

We are exposed to many types of operational risk, including the risk of fraud by third parties, customers and employees, clerical recordkeeping errors, and transactional errors. While our procedures are designed to follow customary, industry-specific security precautions and while we provide employees with ongoing training and regular communications and guidance to combat fraud, our efforts might not be successful in mitigating or reducing fraudulent attempts resulting in financial losses, increased litigation risk and reputational harm.

Our business also depends on our employees, as well as third-party service providers, to process a large number of increasingly complex transactions. We could be materially and adversely affected if employees, clients, counterparties, or other third parties caused an operational breakdown or failure, either from human error, fraudulent manipulation, or purposeful damage to any of our operations or systems.

**Competition for talent is substantial. If we are unable to attract, retain, develop and motivate our human capital, our business, results of operations, and prospects could be adversely affected.**

We are a customer-focused and relationship-driven organization, and our performance is heavily dependent on the talents and efforts of our management team and other key employees. Our future success depends on our continuing ability to attract, develop, motivate and retain highly qualified and skilled employees. The loss of any of our senior management or key employees could materially and adversely affect our ability to build on the efforts that they have undertaken and to execute our business plan, and we may not be able to find adequate replacements. The loss of personnel with extensive customer relationships may also lead to the loss of business if the customers were to follow that employee to a competitor. Our ability to attract and retain employees could also be impacted by changing workforce concerns, expectations, practices, and preferences, including remote work and hybrid work preferences, and increasing labor shortages and competition for labor, which could increase labor costs. If we do not succeed in attracting well-qualified employees or developing, retaining and motivating our employees, our business, results of operations, and prospects could be adversely affected.

**Our internal controls and procedures may fail or be circumvented, which could have a material adverse effect on our business, financial condition, and results of operation.**

Maintaining and adapting our internal controls over financial reporting, disclosure controls and procedures and effective corporate governance policies and procedures (“controls and procedures”) is expensive and requires significant management attention. Moreover, as we continue to grow, our controls and procedures may become more complex and require additional resources to ensure they remain effective amid dynamic regulatory and other guidance. Failure to implement effective controls and procedures or circumvention of our controls and procedures could, among other things, cause us to fail to meet our public reporting obligations, harm our reputation, or cause investors to lose confidence in our reported financial information, all of which could have a material adverse effect on our business, financial condition, results of operation, and the trading price of our securities.

**Our business needs and future growth may require us to raise additional capital, but that capital may not be available or may be dilutive.**

We are required by federal and state regulatory authorities to maintain adequate levels of capital to support our operations. We may need to raise additional capital in the future to have sufficient capital resources and liquidity to meet our commitments and fund our business needs and future growth, particularly if our asset quality or earnings were to deteriorate significantly, or if we develop an asset concentration that requires the support of additional capital. Our ability to raise capital, if needed, in the future to meet capital needs or otherwise will depend on conditions in the capital markets at that time, which are outside our control, and on our financial performance. Accordingly, there is no assurance as to our ability to raise additional capital if needed on terms acceptable to us. If we cannot raise additional capital when needed, our ability to further expand our operations through internal growth and acquisitions could be materially impaired. In addition, if we decide to raise additional equity capital, our current shareholders’ interests could be diluted.

**We are or may become party from time to time to various claims and lawsuits incidental to our business. Litigation is subject to many uncertainties such that the expenses and ultimate exposure with respect to many of these matters cannot be ascertained.**

From time to time, we, our directors, and our management are, or may become, the subject of various claims and legal actions by customers, employees, shareholders and others. Whether such claims and legal actions are legitimate or unfounded, if such claims and legal actions are not resolved in our favor, they may result in significant financial liability and/or adversely affect our reputation and our products and services, as well as impact customer demand for those products and services. In light of the potential cost and uncertainty involved in litigation, we have in the past and may in the future settle matters even when we believe we have a meritorious defense. Certain claims may seek injunctive relief, which could disrupt the ordinary conduct of our business and operations or increase our cost of doing business. Our insurance or indemnities may not cover all claims that may be asserted against us. In addition, we may not be able to

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obtain appropriate types or levels of insurance in the future or be able to obtain adequate replacement policies with acceptable terms. Any judgments or settlements in any pending litigation or future claims, litigation or investigation could have a material adverse effect on our business, reputation, financial condition, and results of operations.

**We are or may become involved from time to time in information-gathering requests, investigations, and proceedings by governmental and self-regulatory agencies that may lead to adverse consequences.**

From time to time, we are, or may become, the subject of self-regulatory agency information-gathering requests, reviews, investigations and proceedings, and other forms of regulatory inquiry, including by bank regulatory agencies, the SEC and law enforcement authorities. The results of such proceedings could lead to significant civil or criminal penalties, including monetary penalties, damages, adverse judgments, settlements, fines, injunctions, restrictions on the way we conduct our business, or reputational harm.

**We may not be able to generate sufficient taxable income to fully realize our deferred tax assets.**

We have net operating loss carryforwards and other tax attributes that relate to our deferred tax assets. In assessing the realizability of our deferred tax assets, management considers whether it is more likely than not that we will realize our deferred tax assets, based on management's expectation that we will generate taxable income in future years sufficient to absorb substantially all of our net operating loss carryforwards and other tax attributes. In the second quarter of 2024, management concluded it was more likely than not that the benefit for certain state net operating loss carry forwards will not be realized, and we recorded a valuation allowance of \$4.4 million, which was recorded as additional income tax expense for the second quarter of 2024. If we are unable to generate sufficient taxable income, we may not be able to fully realize our deferred tax assets and would be required to record an additional valuation allowance against these assets. Any additional valuation allowance would also be recorded as income tax expense and would adversely affect our net income. Conversely, if we were to determine that we would be able to realize our deferred tax assets in the future in excess of the net carrying amounts, we would decrease the recorded valuation allowance through a decrease in income tax expense in the period in which that determination was made.

***Risks Related to the Regulatory Environment***

**We are subject to extensive regulation that could limit or restrict our activities.**

We operate in a highly regulated industry and are subject to examination, supervision, and comprehensive regulation by various federal and state agencies, including the Federal Reserve, the CFPB, the FDIC, and the Bureau of Financial Institutions, a division of the Virginia State Corporation Commission. In addition, because we exceed \$10 billion in total assets, we are subject to additional regulatory requirements compared to financial institutions with less than \$10 billion in total assets, including, among other things, potentially higher FDIC assessment rates, a cap on the interchange fees that we can charge on debit card transactions and enhanced supervision as a larger financial institution. This regulation is imposed primarily to protect depositors, the FDIC Deposit Insurance Fund, consumers, and the banking system as a whole. We also are regulated by the SEC and the Financial Industry Regulatory Authority, which regulation is designed to protect investors. The financial services industry also faces stricter and more aggressive enforcement of laws at federal, state, and local levels—particularly in connection with business and other practices that may harm or appear to harm consumers or affect the financial system more broadly. In addition, financial institutions often are less inclined to litigate with governmental authorities because of the regulatory and supervisory framework.

Our compliance with these regulations is costly and potentially restricts certain of our activities, including payment of dividends, mergers and acquisitions, investments, loans, and interest rates charged, interest rates paid and deposits and locations of our offices. We are also subject to capital guidelines established by our regulators, which require us to maintain sufficient capital to support our growth. The laws and regulations applicable to the banking industry could change at any time. The extent and timing of any regulatory reform as well as any effect on our business and financial results, are uncertain. Additionally, legislation or regulation may impose unexpected or unintended consequences, the impact of which is difficult to predict. Because government regulation greatly affects the business and financial results of all commercial banks and bank holding companies, our cost of compliance could adversely affect our ability to operate profitably.

**Uncertainty surrounding potential legal, regulatory and policy changes by the new presidential administration may directly impact the financial services industry and the broader economy.**

At this time, it is difficult to predict the legislative and regulatory changes that will result from the combination of President Trump's reelection and both Houses of Congress having majority memberships from the Republican party. However, we expect the Trump administration will seek to implement a regulatory reform agenda that is significantly different than that of the Biden administration. Furthermore, the change in presidential administration has, and is expected to continue to, result in certain changes in the leadership and senior staffs of the federal banking agencies. Such changes are likely to impact the rulemaking, supervision, examination and enforcement priorities and policies of the agencies. In addition, changes in key personnel at the agencies that regulate such banking organizations, including the federal banking agencies, may result in differing interpretations of existing rules and guidelines and potentially different enforcement priorities. The potential impact of any changes in agency personnel, policies, priorities, regulations and interpretations on the financial services sector, including us, cannot be predicted.

The new presidential administration and Congress also may cause broader economic changes due to changes in governing ideology and governing style, as well as changes to the size, scope and operations of the federal government. These changes could have varied effects on the economy that are difficult to predict. For example, changes in trade and fiscal policy could affect broader patterns of trade and economic growth. Additionally, comprehensive changes to the federal government could be materially adverse to the regional and local economies where we conduct business and to our customers, which, in turn, could be materially adverse to our business, financial condition and results of operations.

**Current and to-be-effective laws and regulations addressing consumer privacy and data use and security could increase our costs and failure to comply with such laws and regulation could impact our business, financial condition, and reputation.**

We are subject to a number of laws concerning consumer privacy and data use and security, including information safeguard rules under the Gramm-Leach-Bliley Act. These rules require that financial institutions develop, implement, and maintain a written, comprehensive information security program containing safeguards that are appropriate to the financial institution's size and complexity, the nature and scope of the financial institution's activities, and the sensitivity of any customer information at issue. The United States has experienced a heightened legislative and regulatory focus on privacy and data security, including requiring consumer notification in the event of a data breach. In addition, most states have enacted security breach legislation requiring varying levels of consumer notification in the event of certain types of security breaches, and certain states, including Virginia, have enacted significant new consumer data privacy protections that can significantly limit a company's use of customer financial data and impose significant compliance burdens on companies that collect or use that data. Additional new regulations in these areas may increase compliance costs, which could negatively impact our earnings. In addition, failure to comply with these privacy and data use and security laws and regulations, including by reason of inadvertent disclosure of confidential information, could result in fines, sanctions, penalties, or other adverse consequences and loss of consumer confidence, which could materially adversely affect our business, results of operations, and reputation.

**We are required to maintain capital to meet regulatory requirements, and if we fail to maintain sufficient capital, whether due to losses, an inability to raise capital or otherwise, our financial condition, liquidity, and results of operations, as well as our ability to maintain regulatory compliance, would be adversely affected.**

The Company and the Bank each must meet regulatory capital requirements and maintain sufficient liquidity. Banking organizations experiencing growth, especially those making acquisitions, are expected to hold additional capital above regulatory minimums. From time to time, regulators implement changes to these regulatory capital adequacy guidelines. In addition, regulators may require us to maintain higher levels of regulatory capital based on our condition, risk profile, or growth plans or conditions in the banking industry or economy.

The application of more stringent capital requirements could, among other things, result in lower returns on equity, require us to raise additional capital, and result in regulatory actions if we were unable to comply with such requirements. Our failure to remain "well capitalized" for bank regulatory purposes could affect customer confidence, our ability to grow, our costs of funds and FDIC insurance costs, our ability to pay dividends on our common and preferred stock and make distributions on our trust preferred securities, our ability to make acquisitions, and our business, financial condition, and results of operations. Under regulatory rules, if the Bank ceases to be a "well

capitalized” institution for bank regulatory purposes, the interest rates that it pays and its ability to accept brokered deposits may be restricted.

**We are subject to the CFPB’s broad regulatory and enforcement authority and new regulations, and new approaches to regulation or enforcement by the CFPB could adversely impact us.**

The CFPB has examination and enforcement authority over us and has broad rulemaking authority to administer and carry out the purposes and objectives of federal consumer financial protection laws. Among other things, the CFPB is authorized to issue rules identifying and prohibiting acts or practices that are unfair, deceptive, or abusive in connection with any transaction with a consumer for a consumer financial product or service, or the offering of a consumer financial product or service. The CFPB has broad discretion to interpret the term “abusive” to cover a wide range of acts or practices. New regulations, or new approaches to regulation or enforcement by the CFPB could adversely impact our deposit, consumer lending, mortgage lending, loan collection or overdraft coverage programs and, as a result, could have a material adverse effect on our business, financial condition and results of operations. There is ongoing uncertainty as to how the CFPB’s strategies, priorities and approaches to regulation and enforcement, including its examination and enforcement processes, may change as a result of changes to the U.S. presidential administration and Congress, and any such changes could adversely impact our business, financial condition and results of operations.

On December 7, 2023, we consented to the issuance of a Consent Order by the CFPB pursuant to which we agreed, without admitting or denying any of the facts or conclusions, to implement a redress and compliance plan to pay at least \$5 million to certain current and former customers of the Bank who opted-in to the Bank’s discretionary overdraft service during a specified time period and pay a \$1.2 million civil monetary penalty. We remain subject to the restrictions and obligations of the Consent Order. Our failure to comply and to successfully implement the requirements of the Consent Order may result in additional regulatory enforcement or civil action, including civil monetary penalties against the Bank and its officers and directors or enforcement of the Consent Order through court proceedings, which could have a material adverse effect on our business, results of operations, financial condition, and stock price.

**The Bank is subject to the Bank Secrecy Act and its implementing regulations and U.S. economic sanctions, and any issues with respect to the Bank’s compliance with the Bank Secrecy Act and its implementing regulations, and U.S. economic sanctions could result in significant civil penalties and have a material adverse effect on our business strategy.**

The Bank Secrecy Act, as amended, and its implementing regulations require the Bank to, among other things, implement and maintain an effective AML/CFT compliance program and file suspicious activity reports, when appropriate. The Bank is also required to comply with U.S. economic sanctions, which are administered by OFAC. U.S. economic sanctions may include: (1) restrictions on trade with or investment in a sanctioned country, including prohibitions on U.S. persons engaging in financial transactions relating to, making investments in, or providing investment-related advice or assistance to, a sanctioned country; and (2) blocking assets in which certain sanctioned foreign governments, entities or individuals have an interest, by prohibiting transfers of property subject to U.S. jurisdiction, including property in the possession or control of U.S. persons. The federal banking agencies routinely examine banks for compliance with the Bank Secrecy Act and its implementing regulations and U.S. economic sanctions. If a federal banking agency determines that our or the Bank’s AML/CFT compliance program are ineffective, we could be subject to liability, including civil money penalties and regulatory restrictions, such as limitations on our ability to pay dividends, requirements to obtain regulatory approval before proceeding with certain aspects of our business plan and restrictions on our growth and assets. Noncompliance with the Bank Secrecy Act and its implementing regulations could also cause a federal banking agency to prohibit us from closing a transaction to acquire another bank or to prohibit such a transaction even if formal approval is not required. Failure to maintain and implement effective AML/CFT and sanctions compliance programs could also have serious reputational consequences for us.

**We are subject to numerous laws designed to protect consumers, including the Community Reinvestment Act and fair lending laws, and failure to comply with these laws could lead to material penalties and other sanctions.**

The CRA, Equal Credit Opportunity Act, Fair Housing Act, and other fair lending laws and regulations impose nondiscriminatory lending requirements on financial institutions. The U.S. Department of Justice and other federal agencies are responsible for enforcing these laws and regulations. A successful regulatory challenge to an institution’s performance under the CRA or fair lending laws and regulations could result in a wide variety of sanctions, including damages and civil money penalties, injunctive relief, restrictions on mergers and acquisitions activity, restrictions on

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expansion, and restrictions on entering new business lines. Private parties may also have the ability to challenge an institution's performance under fair lending laws in private class action litigation. Such actions could have a material adverse effect on our business, financial condition, results of operations, and future prospects.

**The Federal Reserve may require us to commit capital resources to support the Bank.**

Applicable law and the Federal Reserve require a bank holding company to act as a source of financial and managerial strength to a subsidiary bank and to commit resources to support such subsidiary bank. Under the "source of strength" doctrine, the Federal Reserve may require a bank holding company to make capital injections into a troubled subsidiary bank and may charge the bank holding company with engaging in unsafe and unsound practices for failure to commit resources to such a subsidiary bank. Under these requirements, in the future, we could be required to provide financial assistance to our Bank if the Bank experiences financial distress.

A capital injection may be required at times when we do not have the resources to provide it, and therefore we may be required to borrow the funds. In the event of a bank holding company's bankruptcy, the bankruptcy trustee will assume any commitment by the holding company to a federal bank regulatory agency to maintain the capital of a subsidiary bank. Moreover, bankruptcy law provides that claims based on any such commitment will be entitled to a priority of payment over the claims of the holding company's general unsecured creditors, including the holders of its note obligations. Thus, any borrowing that must be done by the holding company in order to make the required capital injection becomes more difficult and expensive and will adversely impact the holding company's cash flows, financial condition, results of operations and prospects.

**Risks Related to Our Securities**

**Our ability to pay dividends is limited, and we may be unable to pay dividends in the future.**

Our ability to pay dividends is limited by regulatory restrictions and the need to maintain sufficient consolidated capital. In addition, the Company is a financial holding company that conducts substantially all of its operations through the Bank and other subsidiaries. As a result, the Company relies on dividends from its subsidiaries, particularly the Bank, for substantially all of its revenues. The ability of the Bank to pay dividends to us is limited by its obligations to maintain sufficient capital and by other general restrictions on its dividends that are applicable to state member banks that are regulated by the Federal Reserve and the Bureau of Financial Institutions, a division of the Virginia State Corporation Commission. For information on these regulatory restrictions on the right of the Bank to pay dividends to us and on the right of the Company to pay dividends to its shareholders, see Part I—Item 1—"Supervision and Regulation—Limits on Dividend and Other Payments." If we do not satisfy these regulatory requirements, or if the Bank does not have sufficient earnings to make payments to us while maintaining adequate capital levels, we will be unable to pay dividends on our common stock or depository shares, which represent a fractional interest in the Company's Series A preferred stock, and may be unable to service debt or pay obligations, causing our business, financial condition and results of operations to be materially adversely affected.

Any declaration and payment of dividends on our common stock will depend upon our earnings and financial condition, liquidity and capital requirements, the general economic and regulatory climate, our ability to service any equity or debt obligations senior to the common stock, including our depository shares, and other factors deemed relevant by the board of directors. Furthermore, consistent with our business plans, growth initiatives, capital availability, projected liquidity needs, and other factors, we have made, and will continue to make, capital management decisions and policies that could adversely impact the amount of dividends, if any, paid to our shareholders. Although we currently expect to continue to pay quarterly dividends, any future determination relating to our dividend policy will be made by our board of directors and will depend on a number of factors.

**The trading volumes in our common stock may not provide adequate liquidity for investors.**

Shares of our common stock are listed on the NYSE; however, the average trading volume is less than that of other larger financial institutions. A public trading market having the desired characteristics of depth, liquidity and orderliness depends on the presence in the marketplace of a sufficient number of willing buyers and sellers of our common stock at any given time. This presence depends on the individual decisions of investors and general economic and market conditions over which we have no control. Given these factors, a shareholder may have difficulty selling shares of our common stock at an attractive price (or at all). Additionally, shareholders may not be able to sell a substantial number of

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our common stock shares for the same price at which shareholders could sell a smaller number of shares. Given the current daily average trading volume of our common stock, significant sales of our common stock in a brief period of time, or the expectation of these sales, could cause a significant decline in the price of our common stock.

**Future capital needs could result in shareholder dilution and may adversely affect the market price of our common stock and preferred stock (or depositary shares representing a fractional interest in our preferred stock).**

We are generally not restricted from issuing additional shares of our common stock or preferred stock up to the number of shares authorized in our articles of incorporation. We may issue additional shares of our common stock, preferred stock (or depositary shares representing a fractional interest in our preferred stock), or securities convertible into common stock, in the future for a number of reasons, including to finance our operations and business strategy (including mergers and acquisitions), to adjust our ratio of debt to equity, to address regulatory capital concerns, or to satisfy our obligations upon the exercise of outstanding stock awards. If we choose to raise capital by selling shares of our common stock, preferred stock (or depositary shares representing a fractional interest in our preferred stock) or securities convertible into common stock for any reason, the issuance would have a dilutive effect on the holders of our common stock, preferred stock (or depositary shares representing a fractional interest in our preferred stock) and could have a material negative effect on the market price of such securities and could be dilutive to shareholders.

**Holders of our indebtedness and of depositary shares related to our Series A preferred stock have rights that are senior to those of our common shareholders.**

At December 31, 2024, we had outstanding subordinated notes, trust preferred securities and accompanying subordinated debentures and preferred stock totaling \$418.5 million. Payments of the principal and interest on the subordinated notes and the subordinated debentures accompanying the trust preferred securities and dividends on the preferred stock are senior to payments with respect to shares of our common stock. We also conditionally guarantee payments of the principal and interest on the trust preferred securities. As a result, we must make payments on these debt instruments (including the related trust preferred securities) and preferred shares before any dividends can be paid on our common stock and, in the event of bankruptcy, dissolution or liquidation, the holders of the debt and preferred shares must be satisfied before any distributions can be made on our common stock. We have the right to defer distributions on the subordinated debentures related to the trust preferred securities (and the related guarantee of payments on the trust preferred securities) for up to five years, during which time no dividends may be paid on our common stock. If our financial condition deteriorates or if we do not receive required regulatory approvals, we may be required to defer distributions on the subordinated debentures related to the trust preferred securities (and the related guarantee of payments on the trust preferred securities).

We may from time to time issue or acquire additional senior or subordinated indebtedness or preferred stock that would have to be repaid before our shareholders would be entitled to receive any of our assets.

**Our governing documents and the provisions of Virginia law to which we are subject contain certain provisions that could have an anti-takeover effect and may delay, make more difficult or prevent an attempted acquisition of the Company that you may favor.**

Our articles of incorporation and bylaws and the Virginia Stock Corporation Act contain certain provisions designed to enhance the ability of our board of directors to respond to attempts to acquire control of the Company. These provisions and the ability to set the voting rights, preferences, and other terms of any series of preferred stock that may be issued, may be deemed to have an anti-takeover effect and may discourage takeovers (which certain shareholders may deem to be in their best interest). To the extent that such takeover attempts are discouraged, temporary fluctuations in the market price of our common stock resulting from actual or rumored takeover attempts may be inhibited. These provisions also could discourage or make more difficult a merger, tender offer, or proxy contest, even though you may favor such transactions, and could potentially adversely affect the market price of our common stock.

**Our stock price may be volatile, which could result in losses to our investors and litigation against us.**

Stock price volatility may make it more difficult for you to resell your common stock or depositary shares when you want and at prices you find attractive. Our stock price can fluctuate significantly in response to a variety of factors, some of which are unrelated to our financial performance, including, among other things:

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- actual or anticipated variations in quarterly results of operations;
- changes in our coverage by securities analysts and/or changes in their estimates of our financial performance or recommendations;
- operating and stock price performance of other companies that investors deem comparable to us;
- news reports relating to trends, concerns and other issues in the financial services industry;
- perceptions in the marketplace regarding us and/or our competitors;
- new technology used, or services offered, by competitors;
- significant acquisitions or business combinations, strategic partnerships, joint ventures or capital commitments by or involving us or our competitors;
- failure to integrate acquisitions or realize anticipated benefits from acquisitions;
- changes in government regulations;
- geopolitical conditions such as acts or threats of terrorism, military conflicts, the effects (or perceived effects) of pandemics and trade relations; or
- the realization of any of the other risks presented in this Form 10-K.

General market fluctuations, including real or anticipated changes in the strength of the local economy; industry factors and general economic and political conditions and events, such as economic slowdowns or recessions; interest rate changes, oil price volatility or credit loss trends could also cause our stock price to decrease regardless of our operating results.

Moreover, in the past, securities class action lawsuits have been instituted against some companies following periods of volatility in the market price of its securities. We could in the future be the target of similar litigation. Securities litigation could result in substantial costs and divert management's attention and resources from our normal business.

### **Settlement provisions contained in the Forward Sale Agreements could result in substantial dilution to our earnings per share and return on equity or result in substantial cash payment obligations.**

Morgan Stanley & Co. LLC, as forward purchaser (the "Forward Purchaser") under the Forward Sale Agreements, has the right to accelerate the Forward Sale Agreements and require us to physically settle on a date specified by the Forward Purchaser if:

- it (or its affiliate) (i) is unable to borrow a number of shares of our common stock equal to the number of shares of our common stock underlying the Forward Sale Agreements because of the lack of sufficient shares being made available for share borrowing by lenders or (ii) would incur a stock loan rate greater than the rate specified in the Forward Sale Agreements to continue to borrow such shares;
- certain ownership thresholds applicable to the Forward Purchaser, its affiliates and other persons who may form a beneficial share ownership group or whose ownership positions would be aggregated with the Forward Purchaser are exceeded;
- we declare any dividend or distribution on our common stock that constitutes an extraordinary dividend or is payable in (i) cash in excess of a specified amount (other than extraordinary dividends), (ii) securities of another company owned (directly or indirectly) by us as a result of a spin-off or similar transaction or (iii) any other type of securities (other than our common stock), rights, warrants or other assets for payment at less than the prevailing market price, as reasonably determined by the Forward Purchaser;
- there is an announcement of any event or transaction that, if consummated, would result in certain extraordinary events (as such term is defined in the Forward Sale Agreements and which includes certain mergers (other than the merger with Sandy Spring or the subsidiary bank merger contemplated by the merger agreement) and tender offers and the delisting of our common stock); or
- certain other events of default, termination events or other specified events occur, including, among other things, any material misrepresentation made by us in connection with entering into the Forward Sale Agreements or the occurrence of a hedging disruption or a change in law (as such terms are defined in the Forward Sale Agreements).

The Forward Purchaser's decision to exercise its right to accelerate the settlement of the Forward Sale Agreements will be made irrespective of our need for capital. In such cases, we could be required to issue and deliver shares of our common stock under the physical settlement provisions of the Forward Sale Agreements irrespective of our capital needs, which would result in dilution to our earnings per share and return on equity.



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We expect to physically settle the Forward Sale Agreements (by the delivery of shares of our common stock) and receive proceeds from the sale of those shares of our common stock upon one or more forward settlement dates within approximately eighteen (18) months from the date of the Forward Sale Agreements. We may also elect cash settlement or net share settlement for all or a portion of our obligations under the Forward Sale Agreements. Upon physical settlement or, if we so elect, net share settlement of the Forward Sale Agreements, delivery of shares of our common stock in connection with such physical settlement or (to the extent that we are obligated to deliver shares of our common stock) net share settlement will result in dilution to our earnings per share and return on equity. If we elect cash settlement or net share settlement with respect to all or a portion of the shares of our common stock underlying the Forward Sale Agreements, then we expect that the Forward Purchaser (or an affiliate thereof) will purchase a number of shares of our common stock necessary to satisfy its or its affiliate's obligation to return the shares of our common stock borrowed from third parties in connection with sales of shares of our common stock related to the Forward Sale Agreements and, if applicable in connection with net share settlement, to deliver shares of our common stock to us. If the market value of our common stock at the time of such purchase (as determined pursuant to the terms of the Forward Sale Agreements) is above the forward sale price under the Forward Sale Agreements at that time, then we would pay or deliver, as the case may be, to the Forward Purchaser under the Forward Sale Agreements, an amount in cash, or a number of shares of our common stock with a market value (as determined pursuant to the terms of the Forward Sale Agreements), equal to such difference. Any such difference could be significant.

In addition, the purchase of shares of our common stock in connection with the Forward Purchaser or its affiliate unwinding its hedge positions could cause the price of our common stock to increase over such time (or reduce or prevent a decrease over such time), thereby increasing the amount of cash we would owe to the Forward Purchaser (or decreasing the amount of cash that the Forward Purchaser would owe us) upon a cash settlement of the Forward Sale Agreements or increasing the number of shares of our common stock we would deliver to the Forward Purchaser (or decreasing the number of shares of our common stock that the Forward Purchaser would deliver to us) upon net share settlement of the Forward Sale Agreements. We will not be able to control the manner in which the Forward Purchaser (or its affiliate) unwinds its hedge positions.

Moreover, the forward sale price that we expect to receive upon physical settlement of the Forward Sale Agreements will be subject to increase or decrease based on a specified rate less a spread, and subject to price adjustment and other provisions of the Forward Sale Agreements, including a decrease based on amounts related to expected dividends on our common stock on dates specified in the Forward Sale Agreements and if the cost to the Forward Purchaser (or its affiliate) of borrowing a number of shares of our common stock underlying the Forward Sale Agreements exceeds a specified amount. If the specified rate is less than the spread on any day, the interest rate factor will result in a daily reduction of the applicable forward sale price. Reductions in the applicable forward sale price could also increase the amount of cash we would owe to the Forward Purchaser (or decrease the amount of cash that the Forward Purchaser would owe us) upon a cash settlement of the Forward Sale Agreements or increase the number of shares of our common stock we would deliver to the Forward Purchaser (or decrease the number of shares of our common stock that the Forward Purchaser would deliver to us) upon net share settlement of the Forward Sale Agreements.

In case of our bankruptcy or insolvency, the Forward Sale Agreements will automatically terminate, and we would not receive the proceeds from the forward sales of our common stock.

If we file for or consent to a proceeding seeking a judgment in bankruptcy or insolvency or any other relief under any bankruptcy or insolvency law or other similar law affecting creditors' rights, or we or a regulatory authority with jurisdiction over the Company presents a petition for the winding-up or liquidation of the Company, and we consent to such a petition, then the Forward Sale Agreements will automatically terminate. If the Forward Sale Agreements so terminate under these circumstances, we would not be obligated to deliver to the Forward Purchaser any of our shares of common stock not previously delivered, and the Forward Purchaser would be discharged from its obligation to pay the applicable forward sale price per share in respect of any of our shares of common stock not previously settled under the Forward Sale Agreements. Therefore, to the extent that there are any shares of our common stock with respect to which the Forward Sale Agreements have not been settled at the time of the commencement of any such bankruptcy or insolvency proceedings, we would not receive the forward sale price per share in respect of those shares of our common stock.

**General Risk Factors**

**Our ability to maintain our reputation is critical to the success of our business, and the failure to do so may materially adversely affect our performance.**

Our reputation is critical to the success of our business. As such, we strive to conduct our business in a manner that enhances our reputation. We do this, in part, by recruiting, hiring and retaining employees who share our core values of being an integral part of the communities we serve; delivering superior service to our customers; and caring about our customers and employees. Damage to our reputation could undermine the confidence of our current and potential customers in our ability to provide financial services. Such damage could also impair the confidence of our counterparties and business partners, and ultimately affect our ability to effect transactions. Maintenance of our reputation depends not only on our success in maintaining our core values and controlling and mitigating the various risks described herein, but also on our success in identifying and appropriately addressing issues that may arise in areas such as potential conflicts of interest, anti-money laundering, client personal information and privacy issues, record-keeping, regulatory investigations and any litigation that may arise from the failure or perceived failure of us to comply with legal and regulatory requirements. Additionally, whereas negative publicity once was driven primarily by adverse news coverage in traditional media, the widespread use of social media platforms by us, our employees, third parties, and others, facilitates the rapid dissemination of information or misinformation, which may increase the risk of negative publicity and potential harm to our reputation. If our reputation is negatively affected, by the actions of our employees or otherwise, our business and, therefore, our operating results may be materially adversely affected. Further, negative public opinion can expose us to litigation and regulatory action as we seek to implement our growth strategy, which could adversely affect our business, financial condition and results of operations.

**Changes in accounting standards could impact reported earnings.**

The authorities that promulgate accounting standards, including the FASB, SEC, and other regulatory authorities, periodically change the financial accounting and reporting standards that govern the preparation of our consolidated financial statements. These changes are difficult to predict and can materially impact how we record and report our financial condition and results of operations. In some cases, we could be required to apply a new or revised standard retrospectively to financial statements for prior periods. Such changes could also require us to incur additional personnel or technology costs.

**We are subject to physical and financial risks associated with climate change and other weather and natural disaster impacts.**

We are subject to the growing risk of climate change. Among the risks associated with climate change are more frequent severe weather events. Severe weather events such as hurricanes, tropical storms, tornados, winter storms, freezes, flooding and other large-scale weather catastrophes in our markets subject us to significant risks and more frequent severe weather events magnify those risks. Large-scale weather catastrophes or other significant climate change effects that either damage or destroy residential or multifamily real estate underlying mortgage loans or real estate collateral, could decrease the value of our real estate collateral or increase our delinquency rates in the affected areas and thus diminish the value of our loan portfolio. In addition, the effects of climate change may have a significant effect on our geographic markets and could disrupt our operations or the operations of our customers, third party service providers, or supply chains more generally. Those disruptions could result in declines in economic conditions in our geographic markets or industries in which our borrowers operate and impact their ability to repay loans or maintain deposits. Climate change could also impact our assets or employees directly or lead to changes in customer preferences that could negatively affect our growth or business strategies. In addition, our reputation and customer relationships could be damaged due to our practices related to climate change, including our or our customers' involvement in certain industries or projects associated with causing or exacerbating climate change. In recent years, the federal banking regulators have focused on the physical and financial risks to financial institutions associated with climate change, which may result in increased requirements regarding the disclosure and management of climate risks and related lending activities, as well as increased compliance costs, although some initial indications from the Trump administration are that this focus may begin to decline.

**We are subject to environmental, social and governance, or ESG, risks that could adversely affect our reputation, the trading price of our common stock and/or our business, operations, and earnings.**

We have multiple stakeholders, among them shareholders, customers, employees, federal and state regulatory authorities, and political entities. Often those stakeholders have differing, and sometimes conflicting, priorities and expectations regarding ESG issues. In addition, certain federal and state laws and regulations related to ESG issues may include provisions that conflict with other laws and regulations, which may increase our costs or limit our ability to conduct business in certain jurisdictions. For example, there is an increasing number of state-level anti-ESG initiatives in the U.S. that may conflict with other regulatory requirements or our various stakeholders' expectations. In addition, corporate diversity, equity and inclusion ("DEI") practices have recently come under increasing scrutiny. For example, in January 2025, President Trump signed a number of executive orders, including orders focused on affirmative action programs of federal contractors, which indicate increased scrutiny of DEI initiatives at private, non-governmental entities, including publicly traded companies. The executive orders, and recent actions taken by federal executive branch agencies and federal and state attorneys general may also indicate an increased focus on investigating certain private entities with respect to DEI programs and policies, including certain publicly traded companies. The federal executive branch agencies are expected to continue their focus on DEI programs and policies, including to further define what may constitute an "illegal" DEI program or policy. Such divergent, sometimes conflicting views on ESG-related matters increase the risk that any action or lack thereof by us on such matters will be perceived negatively by some stakeholders. Failing to comply with expectations and standards from investors, customers, regulators, policymakers and other stakeholders regarding ESG-related issues, or taking action in conflict with one or another of those stakeholder's expectations, could also lead to loss of business, adverse publicity, an adverse impact on our reputation, customer complaints, or public protests.

Any adverse publicity or adverse impact on our reputation in connection with ESG, any shifts in investing priorities among investors, or any loss of business resulting from any of the foregoing, may result in adverse effects on the trading price of our common stock and/or our business, operations and earnings.

#### **ITEM 1B. UNRESOLVED STAFF COMMENTS.**

We have no unresolved staff comments to report.

#### **ITEM 1C. CYBERSECURITY.**

##### **Overview**

The cybersecurity threat landscape is volatile and dynamic, requiring a robust and resilient framework to reduce and mitigate cybersecurity risk. Our cybersecurity risk includes exposure to failures or interruptions of service or security breaches resulting from malicious technological attacks that impact the confidentiality, integrity, or availability of our or third parties' operations, systems, or data. We seek to mitigate cybersecurity risk and associated reputational and compliance risk by, among other things:

- leveraging the National Institute of Standards and Technology framework, which organizes cybersecurity risks into five categories: identify, protect, detect, respond and recover;
- maintaining privacy policies, management oversight, accountability structures, and technology design processes to protect private and personal data;
- actively monitoring and mitigating cybersecurity threats and risks with a three lines of defense structure to provide oversight, governance, challenge, and testing;
- managing a third-party cybersecurity oversight program;
- maintaining oversight of our information security program by senior management, our board-level Risk Committee, and our Board of Directors; and
- using a comprehensive Cybersecurity Incident Response Plan intended to provide a documented framework to enable us to mitigate the impact of, and recover from, any cyberattacks, and facilitate communication to internal and external stakeholders, as appropriate.

We had no material cybersecurity incidents in 2024. While to date, we have not experienced a significant compromise, attack, or loss of data related to cybersecurity attacks, due to the nature of our business, we are under constant threat of an attack and could experience a significant cybersecurity event in the future. Attacks are increasingly sophisticated and increasing in volume, and attackers respond rapidly to changes in defensive measures. Accordingly, risks related to a cybersecurity event, including litigation and enforcement risks, are elevated due to the dynamic nature and sophistication and frequency of these threats, and the expanding use of

Internet banking, mobile banking and other technology-based products in our industry. Potential risks we could face from a cybersecurity event are discussed in “Risk Factors” above.

### **Risk Management and Strategy**

Our cybersecurity risk management strategy is integrated into our enterprise risk management framework and is embedded in each of our three lines of defense. We use a combination of management expertise and Board oversight, as discussed below, as well as outside consultants to assist us in overseeing our cybersecurity risk management program. We deploy safeguards designed to protect customer information and our own corporate information and technology. We have programs and processes in place designed to mitigate known attacks, and we use both internal and external resources to scan for vulnerabilities in our applications, systems, and platforms. We implement backup and recovery systems and require the same of our third-party service providers.

We devote significant resources to cybersecurity and risk management processes and continue to expand investments in information security and cybersecurity by attracting and retaining top talent, fostering continuous education and improvement, and leveraging advanced technology and innovative solutions, including partnerships with third-party vendors, to strengthen our information security and cybersecurity capabilities. We use independent third-party service providers to perform penetration testing of our infrastructure to help us better understand the effectiveness of our controls, improve our defenses, and conduct assessments of our program for compliance with regulatory requirements, industry guidelines, and best practices. We also engage with outside risk experts and industry groups, including other peer institutions, as needed, to help us evaluate potential future threats and trends, particularly with respect to emerging information security and fraud risks. In addition, we use a Third-Party Risk Management program to help mitigate risks with our third- and fourth-party providers; however, our ability to monitor our service providers’ cybersecurity practices is limited. We generally have agreements with our service providers that include requirements related to cybersecurity and data privacy, however, we cannot guarantee that such agreements will prevent a cyber incident from impacting our systems or information. Additionally, we may not be able to obtain adequate or any reimbursement from our service providers in the event we suffer any such incidents. Due to applicable laws and regulations or contractual obligations, we may be held responsible for cyber incidents attributed to our service providers in relation to any data that we share with them.

### **Governance**

Through established governance structures, including our problem and incident management process and Cybersecurity Incident Response Plan, we have processes and procedures to help facilitate appropriate and effective oversight of cybersecurity risk. These processes and procedures help enable our three lines of defense and management to identify, protect, detect, respond, and recover from cybersecurity risks, monitor threats, and provide for further escalation to executive management, our management-level Disclosure Committee, our board-level Risk Committee, or to the full Board, as appropriate.

### ***Role of the Board of Directors***

Our Board of Directors plays a critical role in the oversight of risk, including risks from cybersecurity threats, and has established a risk oversight structure that seeks to ensure that cybersecurity risks are identified, monitored, assessed, and mitigated appropriately. In that regard, our Board is actively engaged in the oversight of our cyber risk profile, which includes, but is not limited to, risks from cybersecurity threats, enterprise cyber strategy, and key cyber initiatives. Our Board regularly receives reports on such matters from our Chief Information Officer, Chief Information Security Officer, and other relevant personnel. Our Board also meets with our internal and external auditors, and federal and state regulators to review and discuss reports on risk, examination, and regulatory compliance matters.

Our board-level Risk Committee is responsible for assisting the Board in its oversight of risk, including cybersecurity threats, and for overseeing our enterprise risk management framework. The Risk Committee actively engages with our Chief Risk Officer and other members of management to discuss major risk exposures, establish risk management principles, and determine our risk appetite, and regularly reports on its activities, and makes recommendations to, the full Board. The Risk Committee receives a quarterly summary analysis of cybersecurity risks, threats, and incidents. In addition, the Risk Committee is engaged, as needed, in accordance with our Cybersecurity Incident Response Plan.

***Role of Management***

Our cybersecurity risk management program is built on three lines of defense, which collectively are designed to identify, assess, and manage our material risks from cybersecurity threats. Our Chief Risk Officer is responsible for implementing our enterprise risk management framework and reports directly to our Chief Executive Officer.

Our Information Security department, which is our first line of defense, operates under our Chief Information Security Officer, who manages preventative and detective controls to protect against cybersecurity risks and responds to cyber incidents and data breaches. Our Chief Information Security Officer has 28 years of cybersecurity experience, with 13 years servicing financial institutions in senior leadership or executive security roles. At least annually, the first line of defense conducts mandatory teammate training on information security and provides ongoing information security education and awareness for teammates, such as online training classes, mock phishing attacks and information security awareness materials. The first line of defense also conducts regular exercises that simulate mock cyber-attacks and provide lessons learned that continuously improve our incident response plans. Our cybersecurity risk management program is designed to maintain and challenge our information security defense system, as well as monitor, respond, evaluate, and escalate cyber threats. We also have a business risk manager within our first line of defense whose role is to focus on evaluating, managing, and escalating technology risks. The escalation process includes regular escalation reports of problem incidents, including cybersecurity threats, which allows for collaborative threat management by the first and second lines of defense.

The second line of defense independently evaluates, monitors, and challenges our risk mitigation efforts to proactively identify cybersecurity risks, including early-stage engagement and risk management with emerging threats. Second line teammates provide effective challenge to the cybersecurity risk management efforts of the first line through ongoing engagement in problem incidents, regular reviews of cybersecurity risk reporting, and inquiries into the sufficiency of risk management activities. Our second line of defense leads our management-level Technology and Third-Party Risk Committee, which governs our technology and third-party risk tolerances, including cybersecurity. This committee includes the Chief Information Security Officer and is co-sponsored by the Chief Information Officer, the Chief Risk Officer, and the Director of Vendor Risk Management and Sourcing. These individuals have relevant financial, technical, and business degrees, hold relevant certifications, and each have over 20 years of experience in their respective areas of expertise, with a minimum of ten years in leadership roles, including multiple years at financial institutions. The Committee is responsible for escalating key risks to our Management Risk Committee, which includes all members of our Executive Leadership Team, as well as our Head of Business Risk, who operates within our first line of defense.

Internal Audit serves as the third line of defense and provides independent assurance on how effectively we are mitigating, managing, and challenging our cybersecurity risks.

**ITEM 2. PROPERTIES.**

We own or lease buildings that are used in the normal course of our business. The Company leases its corporate headquarters, located at 4300 Cox Road, Glen Allen, Virginia. At December 31, 2024, the Bank operated 129 branches throughout Virginia and in portions of Maryland and North Carolina. Our properties and branches are used by both our Wholesale Banking and Consumer Banking segments. See Note 1 “Summary of Significant Accounting Policies,” Note 5 “Premises and Equipment,” Note 7 “Leases,” and Note 18 “Segment Reporting and Revenue” in the “Notes to the Consolidated Financial Statements” of this Form 10-K for information with respect to the amounts at which our premises and equipment are carried and our commitments under long-term leases.

**ITEM 3. LEGAL PROCEEDINGS.**

In the ordinary course of our operations, we are party to various legal proceedings. Based on the information presently available and after consultation with legal counsel, management believes that the ultimate outcome in such legal proceedings, in the aggregate, will not have a material adverse effect on our business, financial condition, or results of operations.

As previously disclosed, on February 9, 2022, pursuant to the CFPB’s Notice and Opportunity to Respond and Advise process, the CFPB Office of Enforcement notified the Bank that it was considering recommending that the CFPB take legal action against the Bank in connection with alleged violations of Regulation E, 12 C.F.R. § 1005.17, and the Consumer Financial Protection Act, 12 U.S.C. §§ 5531 and 5536, in connection with the Bank’s overdraft practices and policies. In March 2023, the CFPB commenced settlement discussions with us, and on December 7, 2023, the Bank entered into a Consent Order with the CFPB to resolve the matter. A copy of the Consent Order is available on the CFPB’s website. The terms of the Consent Order require, among other things, that the Bank submit a redress plan to the CFPB pursuant to which the Bank will pay restitution in an amount of at least \$5.0 million to certain current and former customers of the Bank who opted-in to the Bank’s discretionary overdraft service during a specified time period and pay a \$1.2 million civil monetary penalty. See Note 10, “Commitments and Contingencies” in the “Notes to the Consolidated Financial Statements” of this Form 10-K for additional information.

**ITEM 4. MINE SAFETY DISCLOSURES.**

None.

## PART II

### ITEM 5. - MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.

#### Information on Common Stock, Market Prices and Dividends

Our common stock is listed on the NYSE and trades under the symbol "AUB." There were 89,770,231 shares of our common stock outstanding at the close of business on December 31, 2024. This figure does not include the 11,338,028 shares of our common stock that were sold relating to the Forward Sale Agreements entered into on October 21, 2024 in connection with the execution of the merger agreement with Sandy Spring, as discussed in Part I, Item 1. "Business—General—Recent Developments—Forward Sale Agreements," as no physical settlement has occurred under such agreements. There were 8,747 shareholders of record of our common stock at the close of business on December 31, 2024.

During 2024, we declared three quarterly dividends of \$0.32 per share on our common stock in the first three quarters of 2024 and one quarterly dividend of \$0.34 per share in the fourth quarter of 2024 for an annual total of \$1.30 per share.

Although we currently expect to continue to pay quarterly dividends, any future dividend determinations will be made by our Board of Directors and will depend on a number of factors, including (i) our historic and projected financial condition, liquidity and results of operations, (ii) our capital levels and needs, (iii) tax considerations, (iv) any acquisitions or potential acquisitions that we may examine, (v) statutory and regulatory prohibitions and other limitations, (vi) the terms of contractual arrangements that restrict our ability to pay cash dividends, (vii) general economic conditions, and (viii) other factors deemed relevant by our Board of Directors. We are not obligated to pay dividends on our common stock and we are subject to certain regulatory restrictions on paying dividends on our common stock.

Because we are a financial holding company and do not engage directly in business activities of a material nature, our ability to pay dividends to our shareholders depends, in large part, on our receipt of dividends from the Bank, which is also subject to numerous limitations on the payment of dividends under federal banking laws, regulations and policies. See "Supervision and Regulation—The Company—Limits on Dividends, Capital Distributions and Other Payments." In addition, regulatory restrictions on the ability of the Bank to transfer funds to the Company at December 31, 2024 are set forth in Note 20 "Parent Company Financial Information," in the "Notes to the Consolidated Financial Statements" contained in Item 8 "Financial Statements and Supplementary Data" of this Form 10-K.

#### Stock Repurchase Programs and Other Repurchases

During the years ended December 31, 2024 and 2023, we had no active share repurchase programs.

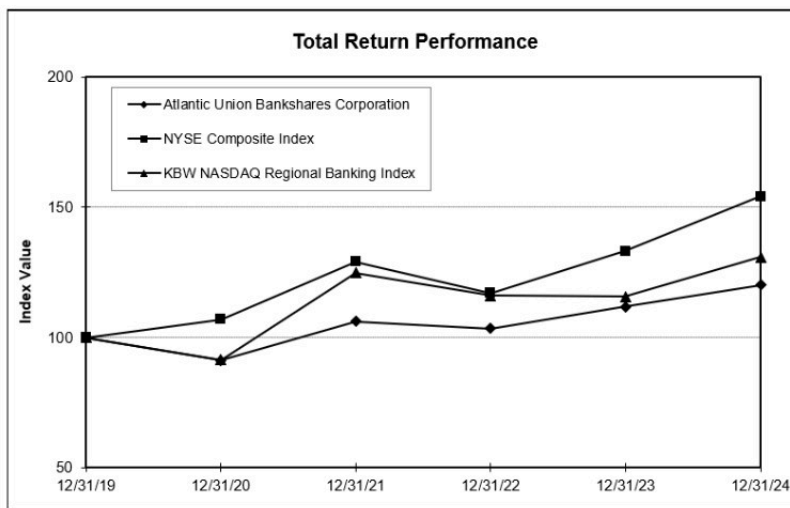
The following information provides details of our common stock repurchases for the three months ended December 31, 2024:

Period	Total number of shares purchased <sup>(1)</sup>	Average price paid per share (\$)	Total number of shares purchased as part of publicly announced plans or programs	Approximate dollar value of shares that may yet be purchased under the plans or programs (\$)
October 1 - October 31, 2024	3,058	36.50	—	—
November 1 - November 30, 2024	1,220	42.31	—	—
December 1 - December 31, 2024	1,092	42.00	—	—
Total	5,370	38.94	—	—

<sup>(1)</sup> For the three months ended December 31, 2024, 5,370 shares were withheld upon the vesting of restricted shares granted to employees of the Company in order to satisfy tax withholding obligations.

**Five-Year Stock Performance Graph**

The following stock performance graph compares the yearly percentage change in the cumulative shareholder return on our common stock during the five years ended December 31, 2024, with (i) the Total Return Index for the NYSE Composite, and (ii) the Total Return Index for KBW NASDAQ Regional Banking. This comparison assumes \$100 was invested on December 31, 2019 in our common stock and the comparison groups and assumes the reinvestment of all cash dividends prior to any tax effect and retention of all stock dividends.



Index	Period Ended					
	12/31/2019	12/31/2020	12/31/2021	12/31/2022	12/31/2023	12/31/2024
Atlantic Union Bankshares Corporation	\$ 100.00	\$ 91.10	\$ 106.14	\$ 103.35	\$ 111.76	\$ <b>120.12</b>
NYSE Composite Index	100.00	106.99	129.11	117.04	133.16	<b>154.19</b>
KBW NASDAQ Regional Banking Index	100.00	91.29	124.74	116.10	115.64	<b>130.90</b>

Source: S&P Global Market Intelligence (2025)

The stock performance and related table shall not be deemed to be “soliciting material” or to be “filed” with the SEC or subject to Regulation 14A or 14C or to the liabilities of Section 18 of the Exchange Act, except to the extent that we specifically request that such information be treated as soliciting material or specifically incorporate it by reference into a filing under the Securities Act or the Exchange Act.

**ITEM 6. [RESERVED]**



## **ITEM 7. - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

The following discussion and analysis provides information about the major components of our results of operations and financial condition, liquidity, and capital resources. This discussion and analysis should be read in conjunction with our "Consolidated Financial Statements" and our "Notes to the Consolidated Financial Statements," which include our significant accounting policies, presented in Item 8 "Financial Statements and Supplementary Data" contained in this Form 10-K. Amounts are rounded for presentation purposes; however, some of the percentages presented are computed based on unrounded amounts.

In the following discussion and analysis, we provide certain financial information determined by methods other than in accordance with GAAP. These non-GAAP financial measures are a supplement to GAAP, which we use to prepare our financial statements, and should not be considered in isolation or as a substitute for comparable measures calculated in accordance with GAAP. In addition, our non-GAAP financial measures may not be comparable to non-GAAP financial measures of other companies. We use the non-GAAP financial measures discussed herein in our analysis of our performance. Management believes that these non-GAAP financial measures provide additional understanding of our ongoing operations, enhance the comparability of our results of operations with prior periods and show the effects of significant gains and charges in the periods presented without the impact of items or events that may obscure trends in our underlying performance. Non-GAAP financial measures may be identified with the symbol <sup>(+)</sup> and may be labeled as adjusted. Refer to the "Non-GAAP Financial Measures" section within this Item 7 for more information about these non-GAAP financial measures, including a reconciliation of these measures to the most directly comparable GAAP financial measures.

### **CRITICAL ACCOUNTING ESTIMATES**

We prepare our consolidated financial statements based on the application of accounting and reporting policies in accordance with GAAP and general practices within the banking industry. Our financial position and results of operations are affected by management's application of accounting policies, which require the use of estimates, assumptions, and judgments, which may prove inaccurate or are subject to variations. Changes in underlying factors, estimates, assumptions, or judgments could result in material changes in our consolidated financial position and/or results of operations.

Certain accounting policies inherently have a greater reliance on the use of estimates, assumptions and judgments and, as such, have a greater possibility of producing results that could be materially different than originally reported. We have identified the allowance for loan and lease losses, fair value measurements, and acquisition accounting as accounting policies that require the most difficult, subjective or complex judgments and, as such, could be most subject to revision as new or additional information becomes available or circumstances change. Therefore, we evaluate these accounting policies and related critical accounting estimates on an ongoing basis and update them as needed. Management has discussed these accounting policies and the critical accounting estimates summarized below with the Audit Committee of the Board of Directors.

Our significant accounting policies are discussed in detail in Note 1 "Summary of Significant Accounting Policies" in the "Notes to the Consolidated Financial Statements" contained in Item 8 "Financial Statements and Supplementary Data" of this Form 10-K.

### ***Allowance for Loan and Lease Losses***

The ALLL represents the estimated balance that we consider adequate to absorb expected credit losses over the expected contractual life of the loan portfolio. We estimate our ALLL using a loan-level probability of default/loss given default methodology for all loans and also consider the need to qualitatively adjust the expected credit losses for information not already captured in the loan-level probability of default/loss given default methodology based on a qualitative framework that adheres to the Interagency Policy Statement on Allowances for Credit Losses.

Determining the appropriateness of the ALLL is complex and requires judgment by management about the effect of matters that are inherently uncertain. Subsequent evaluations of the then-existing loan portfolio, in light of the factors then prevailing, may result in significant changes in the ALLL in future periods. There are both internal factors (i.e., loan balances, credit quality, and the contractual lives of loans) and external factors (i.e., economic conditions such as trends in housing prices, interest rates, gross domestic product, inflation, and unemployment) that can impact the ALLL estimate.

We consider a number of external economic variables in developing the ALLL. We consider various national economic variables in developing the ALLL, including the national unemployment rate, national gross domestic product, the national commercial real estate pricing index, the national home price index, and national retail sales. We use the national unemployment rate in all of our models regardless of the loan portfolio type, and we use a second economic variable in each cohort model depending on the loan portfolio type. The ALLL quantitative estimate is sensitive to changes in the economic variable forecasts during the two-year reasonable and supportable forecast period with a straight-line reversion over the next two years to long-term average loss factors. In determining forecasted expected losses, we use Moody's economic variable forecasts and apply probability weights to the related economic scenarios. Because current economic conditions and forecasts can change and future events are inherently difficult to predict, the anticipated amount of estimated credit losses on loans, and therefore the appropriateness of the ALLL, could change significantly. It is difficult to estimate how potential changes in any one economic factor or input might affect the overall ALLL because we consider a wide variety of factors and inputs in estimating the ALLL and changes in those factors and inputs may not occur at the same rate and may not be consistent across all loan types. Additionally, changes in factors and inputs may be directionally inconsistent, such that an improvement in one factor may offset deterioration in others.

We review the ALLL estimation process regularly for appropriateness as the economic and internal environment are constantly changing. While the ALLL estimate represents our current estimate of expected credit losses, due to uncertainty surrounding internal and external factors, there is potential that the estimate may not be adequate over time to cover credit losses in the portfolio. While we use available information to estimate expected losses on loans, future changes in the ALLL may be necessary based on changes in portfolio composition, portfolio credit quality, economic conditions and/or other factors.

### ***Fair Value Measurements***

We measure certain assets and liabilities at fair value on a recurring basis, including securities and derivative instruments. Fair value estimates are inherently subjective and involve significant assumptions, adjustments, and judgment including, among others, discount rates, rates of return on assets, cash flows, default rates, loss rates, terminal values and liquidation values. A significant change in assumptions may result in a significant change in fair value, which in turn, may result in a higher degree of financial statement volatility and could result in a significant impact on our results of operations, financial condition or disclosures of fair value information.

Under ASC 820, *Fair Value Measurements*, there is a three-level fair value hierarchy that requires the use of inputs that are observable or unobservable, when observable inputs are not available. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our market assumptions. As such, fair value measurements, particularly in level 2 and level 3 of the hierarchy, may require us to use significant assumptions that are subject to change. A change in one assumption could have a significant impact on the fair value estimate and certain assumptions may have offsetting impacts to one another. We prepare a supportable estimate in accordance with ASC 820 but changes in significant assumptions could have a significant impact on our Balance Sheet, Statements of Income, and/or fair value disclosures. For more information on our financial instruments and fair value assessment, refer to Note 1 "Summary of Significant Accounting Policies" and Note 14 "Fair Value Measurements" in the "Notes to Consolidated Financial Statements" contained in Item 8 "Financial Statements and Supplementary Data" of this Form 10-K.

### ***Acquisition Accounting***

We account for mergers and acquisitions that qualify as a business combination under ASC 805, *Business Combinations*, which requires the use of the acquisition method of accounting. Under the acquisition method, we record all identifiable assets acquired, including intangible assets and the liabilities assumed at their fair values as of the acquisition date. Determining fair values of net assets acquired often involves estimates based on third-party valuations, such as appraisals or internal valuations based on discounted cash flow analysis or other valuation techniques. These methodologies are inherently subjective and involve significant assumptions, adjustments, and judgement around the selection of assumptions including, among others, discount rates, future expected cash flows, market conditions, and other future events that are highly subjective in nature and subject to change. The determination of the useful lives over which an intangible asset will be amortized is also subjective. While the selected fair values represented our best estimate of fair value as of the acquisition date, these estimates are inherently uncertain. In addition, the acquisition method of accounting allows for a measurement period to adjust acquisition accounting for up to one year after the acquisition date, for new information that existed at the acquisition date but may not have been known or available at that time.

We evaluate acquired loans at the acquisition date and classify them as either (1) loans that have experienced a more-than insignificant amount of credit deterioration since origination (“PCD” loans) or (2) loans that have not experienced a more-than an insignificant amount of credit deterioration since origination (“non-PCD” loans). The fair value for acquired loans is estimated using a discounted cash flow analysis that considers factors including loan type, interest rate type, prepayment speeds, duration, and current discount rates. These cash flow evaluations are inherently subjective as they require material estimates, all of which may be susceptible to significant change. The fair value adjustment is recorded as a premium or discount to the unpaid principal balance of each acquired loan. PCD loans are recorded at the amount paid. An ALLL on PCD loans is determined using the same methodology as other LHFI, however, there is no initial impact to net income to record the allowance at acquisition. The sum of the PCD loan’s purchase price and ALLL becomes its initial amortized cost basis. The difference between the initial amortized cost basis and the par value of the PCD loan is a noncredit discount or premium, which is amortized into interest income over the life of the loan under ASC 310-20, *Receivables – Nonrefundable Fees and Other Costs*. If the PCD loan has revolving privileges, the discount/premium is amortized/accreted using the straight-line method; otherwise, the effective interest method is used. Subsequent changes to the ALLL on PCD loans are recorded through provision expense. The allowance for credit losses for non-PCD loans is recognized as provision expense upon acquisition using the Company’s existing ACL methodology. For further information, refer to Note 2 “Acquisitions” in the “Notes to Consolidated Financial Statements” contained in Item 8 “Financial Statements and Supplementary Data” of this Form 10-K.

## RECENT ACCOUNTING PRONOUNCEMENTS (ISSUED BUT NOT FULLY ADOPTED)

In December 2023, the FASB issued ASU No. 2023-09 *Income Taxes (Topic 740): Improvements to Income Tax Disclosures*. This guidance requires enhanced disclosure for the rate reconciliation and income taxes paid disclosures and aligns the guidance to SEC Regulation S-X disclosure requirements. The amendments are effective for annual periods beginning after December 15, 2024. ASU No. 2023-09 is not expected to have an impact on the Company's financial condition or results of operations but could change certain disclosures in the Company's SEC filings.

In November 2024, the FASB issued ASU No. 2024-03 *Income Statement—Reporting Comprehensive Income—Expense Disaggregation Disclosures*. This guidance requires enhanced disclosure of income statement expenses. The amendments are effective for fiscal years beginning after December 15, 2026, and interim periods within fiscal years beginning after December 15, 2027. We are evaluating the impact of ASU No. 2024-03 on our consolidated financial statements.

## RESULTS OF OPERATIONS

### *Economic Environment and Industry Events*

We are continually monitoring the impact of various global and national events on our results of operations and financial condition, including inflationary pressures, changes in market interest rates, geopolitical conflicts, deposit competition and liquidity strains, and changes in political leadership. The timing and impact of such events on our results of operation and financial condition will depend on future developments, which are highly uncertain and difficult to predict. In late 2024, the Federal Reserve's interest rate policy shifted as inflationary pressure began to ease and economic growth moderated. Following a period of aggressive rate hikes aimed at curbing inflation in 2022 and 2023, the Federal Reserve lowered rates three times between September and December in 2024 by a total of 100 bps, compared to 2023, resulting in the Federal Funds target rate range of 4.25% to 4.50%. The FOMC, at its January 2025 meeting, decided not to further lower the Federal Funds target range, but instead decided to maintain the target range at 4.25% to 4.50%. While inflation eased substantially in 2024, it was estimated at 2.9% as of December 2024, over the FOMC's 2.0% target, and such estimate increased to 3.0% as of January 2025. The FOMC has noted that it will continue to carefully assess incoming data, the evolving outlook, and the balance of risks in considering additional adjustments to the target range for the Federal Funds rate and that its assessments will take into account a wide range of information, including readings on labor market conditions, inflation pressures and inflation expectations, and financial and international developments. The FOMC noted that it would be prepared to adjust the stance of monetary policy as appropriate if risks emerge that could impede the attainment of the FOMC's goals. The FOMC also confirmed the continued reduction to the Federal Reserve's holdings of U.S. Treasury securities and agency debt and agency MBS. We will continue to deploy various asset liability management strategies to seek to manage our risk related to interest rate fluctuations and monitor balance sheet trends, deposit flows, and liquidity needs to seek to ensure that we are able to meet the needs of our customers and maintain financial flexibility. Refer to "Liquidity" within this Item 7 for additional information about our liquidity and "Quantitative and Qualitative Disclosures about Market Risk" in Part II, Item 7A of this Form 10-K for additional information about our interest rate sensitivity.

Financial institutions continue to deal with macroeconomic headwinds. In 2024, the higher-for-longer interest rate environment and heightened competition for deposits has led to a continued shift within deposit composition toward higher cost products, although the pace of movement has slowed in recent months. The interest rate environment has also affected the affordability of credit to consumers and businesses, moderating loan demand. At December 31, 2024, our LHF and total deposits increased from December 31, 2023 by \$2.8 billion and \$3.6 billion, respectively, primarily due to our acquisition of American National, and our short-term borrowings decreased by \$804.6 million from December 31, 2023, due to paydowns on FHLB borrowings. At December 31, 2024, non-interest-bearing deposits comprised 21.0% of total deposits, compared to 23.6% at December 31, 2023. As of December 31, 2024, we estimate that approximately 70.6% of our deposits were insured or collateralized, and that we maintained available liquidity sources to cover approximately 139.8% of uninsured and uncollateralized deposits. In addition, to further bolster our funding position, we augmented customer deposit growth by also increasing brokered deposits to \$1.2 billion at December 31, 2024, an increase of \$669.5 million from December 31, 2023.

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The recent change in U.S. presidential administration may lead to potentially significant changes to the existence, priorities, scope, practices and/or staffing levels of various regulatory agencies, which may have significant effects on our business and economic and market conditions generally. We cannot predict these changes or their ultimate scope. See “Item 1A – Risk Factors” of this Form 10-K.

Our regulatory capital ratios continued to exceed the standards to be considered well-capitalized under regulatory requirements. See “Capital Resources” within this Item 7 for additional information about our regulatory capital.

***Strategic Initiatives***

**Acquisition of American National Bankshares Inc.**

On April 1, 2024, we completed our acquisition of American National, the holding company for American National Bank and Trust Company. American National’s results of operations are included in our consolidated results since the date of acquisition, and therefore, our fourth quarter and full year 2024 results reflect increased levels of average balances, net interest income, and expense compared to our results for the corresponding period in 2023. For more information, reference Note 2 “Acquisitions” in “Notes to the Consolidated Financial Statements” contained in Item 8 “Financial Statements and Supplementary Data” of this Form 10-K.

**Pending Merger with Sandy Spring Bancorp, Inc.**

On October 21, 2024, we entered into a merger agreement with Sandy Spring. Under the merger agreement, Sandy Spring will merge with and into the Company, with the Company continuing as the surviving entity. Immediately following the merger, Sandy Spring’s wholly owned banking subsidiary, Sandy Spring Bank, will merge with and into the Bank, with the Bank continuing as the surviving bank.

Subject to the terms and conditions of the merger agreement, at the effective time of the merger, each outstanding share of Sandy Spring common stock, other than shares of restricted Sandy Spring common stock and certain shares held by the Company or Sandy Spring, will be converted into the right to receive 0.900 shares of our common stock plus cash in lieu of fractional shares.

All necessary regulatory and shareholder or stockholder approvals for the merger have been received by the Company and Sandy Spring, as applicable, and the merger is expected to close on April 1, 2025, subject to the satisfaction or waiver of customary closing conditions.

As of December 31, 2024, Sandy Spring had total assets of approximately \$14.1 billion, total loans of approximately \$11.5 billion, and total deposits of approximately \$11.7 billion.

## **Forward Sale Agreements**

On October 21, 2024, in connection with the execution of the merger agreement with respect to Sandy Spring, we entered into an initial forward sale agreement with Morgan Stanley & Co. LLC (the “Forward Purchaser”), relating to an aggregate of 9,859,155 shares of our common stock. On October 21, 2024, we priced the public offering of shares of our common stock in connection with such forward sale agreement and entered into an underwriting agreement with Morgan Stanley & Co. LLC, as representative for the underwriters named therein, the Forward Purchaser and Morgan Stanley & Co. LLC as forward seller (the “Forward Seller”), relating to the registered public offering and sale of 9,859,155 shares of our common stock at a public offering price of \$35.50 per share (before underwriting discounts and commissions). The underwriters were granted a 30-day option to purchase up to an additional 1,478,873 shares of our common stock. On October 21, 2024, the underwriters exercised in full their option to purchase the additional 1,478,873 shares of our common stock pursuant to the underwriting agreement and, in connection therewith, we entered into an additional forward sale agreement with the Forward Purchaser relating to 1,478,873 shares of our common stock, on terms substantially similar to those contained in the initial forward sale agreement (such additional forward sale agreement together with the initial forward sale agreement, the “Forward Sale Agreements”).

We did not initially receive any proceeds from the sale of our common stock sold by the Forward Seller to the underwriters named in the underwriting agreement. We expect to physically settle the Forward Sale Agreements (by the delivery of shares of our common stock) and receive proceeds from the sale of those shares of our common stock upon one or more forward settlement dates within approximately 18 months from the date of the Forward Sale Agreements at the then applicable forward sale price. The forward sale price was initially \$34.08 per share, which is equal to the public offering price per share, less the underwriting discount per share, and would result in net proceeds (before offering expenses) of approximately \$386.4 million to the Company under the Forward Sale Agreements. No physical settlement has occurred through the date on which our consolidated financial statements for the year ended December 31, 2024.

In the fourth quarter of 2024, average diluted common shares outstanding increased, driven by the dilutive accounting impact of the Forward Sale Agreements under the treasury stock method of accounting, which required us to reflect the potential shares of our common stock to be issued under the Forward Sale Agreements, even though no shares of our common stock have been issued to date. Accordingly, at December 31, 2024, 1,759,194 shares of our common stock under the Forward Sale Agreements were included in the calculation of diluted earnings per share.

## SUMMARY OF 2024 FINANCIAL RESULTS

### *Executive Overview*

#### **Net Income & Performance Metrics**

- For 2024, net income available to common shareholders was \$197.3 million and basic and diluted EPS were \$2.29 and \$2.24, respectively, compared to net income of \$190.0 million and basic and diluted EPS of \$2.53 for 2023. The provision for credit losses for 2024 totaled \$50.1 million and included an initial provision expense of \$13.2 million on non-PCD loans acquired from American National, which represents the CECL “double count” of the non-PCD credit mark, and \$1.3 million of additional provision for unfunded commitments, also associated with the American National acquisition.
- Adjusted operating earnings available to common shareholders<sup>(+)</sup>, which excludes, merger-related costs (net of taxes) (\$33.5 million in 2024 and \$2.9 million in 2023), strategic cost saving initiatives (net of taxes) principally composed of severance charges related to headcount reductions and charges for exiting leases (\$10.0 million in 2023), a FDIC special assessment (net of taxes) (\$664,000 in 2024 and \$2.7 million in 2023), the legal reserve related to our previously disclosed settlement with the CFPB (net of taxes) (\$6.8 million in 2023), a deferred tax asset write-down (\$4.8 million in 2024), losses on the sale of securities (net of taxes) (\$5.1 million in 2024 and \$32.4 million in 2023), and the gain related to the sale-leaseback transactions (net of taxes) (\$23.4 million in 2023), was \$241.3 million and adjusted diluted operating EPS<sup>(+)</sup> was \$2.74 for 2024, compared to adjusted operating earnings available to common shareholders<sup>(+)</sup> of \$221.2 million and adjusted diluted operating EPS<sup>(+)</sup> of \$2.95 for 2023.

#### **Balance Sheet**

- Total assets were \$24.6 billion at December 31, 2024, an increase of \$3.4 billion or 16.2% from December 31, 2023. Total assets increased from the prior year primarily due to the American National acquisition, as well as organic growth in LHFI.
- Cash and cash equivalents were \$354.1 million at December 31, 2024, a decrease of \$24.1 million or 6.4% from December 31, 2023.
- At December 31, 2024, total investments were \$3.3 billion, an increase of \$164.9 million or 5.2% from December 31, 2023. AFS securities totaled \$2.4 billion at December 31, 2024, an increase of \$210.9 million from December 31, 2023. The increase in AFS securities was primarily due to the American National acquisition. Total net unrealized losses on the AFS securities portfolio were \$402.6 million at December 31, 2024, an increase of \$18.3 million from \$384.3 million at December 31, 2023. Held to maturity securities are carried at cost and totaled \$803.9 million at December 31, 2024, a decrease of \$33.5 million from \$837.4 million at December 31, 2023 with net unrealized losses of \$44.5 million at December 31, 2024, an increase of \$15.2 million from \$29.3 million at December 31, 2023.
- LHFI (net of deferred fees and costs) were \$18.5 billion at December 31, 2024, an increase of \$2.8 billion or 18.1% from December 31, 2023. Average LHFI (net of deferred fees and costs) totaled \$17.6 billion at December 31, 2024, an increase of \$2.7 billion or 18.0% from December 31, 2023. LHFI (net of deferred fees and costs) increased from the prior year primarily due to the American National acquisition, as well as organic loan growth.
- Total deposits at December 31, 2024 were \$20.4 billion, an increase of \$3.6 billion or 21.3% from December 31, 2023. Average deposits at December 31, 2024 were \$19.5 billion, an increase of \$2.9 billion or 17.3% from December 31, 2023. Total deposits increased from the prior year primarily due to increases in interest-bearing customer deposits of \$2.6 billion and demand deposits of \$313.9 million, primarily due to the American National acquisition, as well as a \$669.5 million increase in brokered deposits.
- Total borrowings at December 31, 2024 were \$534.6 million, a decrease of \$777.3 million or 59.3% from December 31, 2023. Total borrowings decreased from the prior year primarily due to repayment of short-term FHLB advances using funds from customer deposit growth.

## NET INCOME

### *Years Ended December 31, 2024 and 2023*

Net income available to common shareholders was \$197.3 million for 2024, an increase of \$7.3 million or 3.8% and represented basic and diluted EPS of \$2.29 and \$2.24, respectively, compared to net income of \$190.0 million and basic and diluted EPS of \$2.53 for 2023. The increase in net income was primarily related to the American National acquisition. Adjusted operating earnings available to common shareholders<sup>(+)</sup> totaled \$241.3 million for 2024, compared to \$221.2 million for 2023, and adjusted diluted operating EPS<sup>(+)</sup> was \$2.74 for 2024, compared to \$2.95 for 2023.

Net interest income for 2024 totaled \$698.5 million, an increase of \$87.5 million or 14.3% from 2023. The increase in net interest income was primarily the result of an increase in interest-earning assets, higher yield on interest-earning assets, and higher net accretion income, partially offset by the impact of higher interest-bearing liabilities and higher cost of funds. The increase in interest-earning assets and interest-bearing deposits was primarily related to the acquisition of American National. The increased asset yield and cost of funds reflect the impact of the FOMC rate increases throughout 2022 and 2023 prior to the Federal Reserve lowering the Federal Funds target rate 100 bps between September and December in 2024. For additional details on net interest income, refer to the section “Net Interest Income” included within this Item 7 of this Form 10-K.

Noninterest income increased \$28.0 million or 30.8% to \$118.9 million for 2024, compared to \$90.9 million for 2023, primarily driven by a decrease in loss on the sale of AFS securities, as well as the impact of the American National acquisition, partially offset by a decrease in other operating income primarily driven by a gain recognized in 2023 related to our sale-leaseback transactions. For additional details on noninterest income, refer to the section “Noninterest Income” included within this Item 7 of this Form 10-K.

Noninterest expense increased \$77.1 million or 17.9% to \$507.5 million for 2024, compared to \$430.4 million for 2023, primarily driven by an increase in merger-related costs due to the American National acquisition and our pending merger with Sandy Spring, as well as an increase in salaries and benefits and other increases in various categories of noninterest expense, most of which were due to the impact of the American National acquisition. These increases were partially offset by a decrease in other expenses, due primarily to higher expenses in the prior year associated with strategic cost saving initiatives and a legal reserve related to our previously disclosed settlement with the CFPB. For additional details on noninterest expense, refer to the section “Noninterest Expense” included within this Item 7 of this Form 10-K.

### *Years Ended December 31, 2023 and 2022*

Net income available to common shareholders was \$190.0 million for 2023, a decrease of \$32.7 million or 14.7% and represented diluted EPS of \$2.53, compared to \$222.6 million and \$2.97, respectively, for 2022. The decrease was primarily driven by a \$27.6 million decrease in noninterest income, a \$26.6 million increase in noninterest expense, and a \$12.6 million increase in the provision for credit losses. The increase in provision expense was due to increased uncertainty in the economic outlook, loan growth during 2023, an increase in net charge-offs, and an increase in the allowance on two individually assessed loans due to changes in borrower-specific circumstances. These changes were partially offset by a \$26.8 million increase in net interest income, and a \$7.4 million decrease in income tax expense. Adjusted operating earnings available to common shareholders<sup>(+)</sup> totaled \$221.2 million for 2023, compared to \$219.0 million for 2022, and diluted adjusted operating EPS<sup>(+)</sup> was \$2.95 for 2023, compared to \$2.92 for 2022.

Net interest income for 2023 totaled \$611.0 million, an increase of \$26.8 million or 4.6% from 2022. The increase in net interest income was primarily driven by higher loan yields due to rising market interest rates and loan growth. This increase was partially offset by an increase in interest expense due to increased deposit and borrowing costs because of higher short-term market interest rates, average interest-bearing deposit growth, and higher average short-term borrowings.

Noninterest income decreased \$27.6 million or 23.3% to \$90.9 million for 2023, from \$118.5 million for 2022, primarily driven by losses incurred on the sale of AFS securities, as well as decreases in fiduciary and asset management fees, mortgage banking income, and loan-related interest rate swap fees. These decreases in noninterest income were partially offset by increases in other operating income, which included gains related to the sale lease-back transactions, service charges on deposit accounts, and other service charges, commissions, and fees.



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Noninterest expense increased \$26.6 million or 6.6% to \$430.4 million for 2023, compared to \$403.8 million for 2022, primarily driven by increases in other expenses, FDIC assessment premiums and other insurance, and salaries and benefits expense. These increases in noninterest expense were partially offset by decreases in amortization of intangible assets, professional services, loan-related expenses, technology and data processing, and occupancy expenses.

**NET INTEREST INCOME**

Net interest income, which represents our principal source of revenue, is the amount by which interest income exceeds interest expense. Our interest margin represents net interest income expressed as a percentage of average earning assets. Changes in the volume and mix of interest-earning assets and interest-bearing liabilities, as well as their respective yields and rates, have a significant impact on our net interest income, net interest margin, and net income. In addition, our interest income includes the accretion of discounts on our acquired loans, which will also affect our net interest income and net interest margin.

We seek to fund increased loan volumes by growing our core deposits, but, subject to internal policy limits on the amount of wholesale funding we may maintain, we may use wholesale funding sources to fund shortfalls, if any, or provide additional liquidity. To the extent that our dependence on wholesale funding sources increased, as was the case during 2024 and 2023, our net interest margin would likely be negatively impacted as it was in 2024 and 2023, as we may not be able to reduce the rates we pay on these funding sources as quickly as we can on core deposits should rates begin to decline.

The following tables show interest income on earning assets and related average yields, as well as interest expense on interest-bearing liabilities and related average rates paid for the years ended December 31, (dollars in thousands):

	2024	2023	Change	
<b>Average interest-earning assets</b>	<b>\$ 21,347,677</b>	<b>\$ 18,368,806</b>	<b>\$ 2,978,871</b>	
<b>Interest and dividend income</b>	<b>\$ 1,227,535</b>	<b>\$ 954,450</b>	<b>\$ 273,085</b>	
<b>Interest and dividend income (FTE) (+)</b>	<b>\$ 1,242,761</b>	<b>\$ 969,360</b>	<b>\$ 273,401</b>	
<b>Yield on interest-earning assets</b>	<b>5.75 %</b>	<b>5.20 %</b>	<b>55</b>	bps
<b>Yield on interest-earning assets (FTE) (+)</b>	<b>5.82 %</b>	<b>5.28 %</b>	<b>54</b>	bps
<b>Average interest-bearing liabilities</b>	<b>\$ 16,074,749</b>	<b>\$ 13,283,466</b>	<b>\$ 2,791,283</b>	
<b>Interest expense</b>	<b>\$ 528,996</b>	<b>\$ 343,437</b>	<b>\$ 185,559</b>	
<b>Cost of interest-bearing liabilities</b>	<b>3.29 %</b>	<b>2.59 %</b>	<b>70</b>	bps
<b>Cost of funds</b>	<b>2.48 %</b>	<b>1.87 %</b>	<b>61</b>	bps
<b>Net interest income</b>	<b>\$ 698,539</b>	<b>\$ 611,013</b>	<b>\$ 87,526</b>	
<b>Net interest income (FTE) (+)</b>	<b>\$ 713,765</b>	<b>\$ 625,923</b>	<b>\$ 87,842</b>	
<b>Net interest margin</b>	<b>3.27 %</b>	<b>3.33 %</b>	<b>(6)</b>	bps
<b>Net interest margin (FTE) (+)</b>	<b>3.34 %</b>	<b>3.41 %</b>	<b>(7)</b>	bps

For 2024, our net interest income was \$698.5 million, an increase of \$87.5 million from 2023. Net interest income (FTE)<sup>(+)</sup> for 2024 was \$713.8 million, an increase of \$87.8 million from 2023. The increases in both net interest income and net interest income (FTE)<sup>(+)</sup> were primarily the result of a \$3.0 billion increase in average interest-earning assets, higher yields on interest-earning assets, and higher net accretion income, partially offset by a \$2.8 billion increase in average interest-bearing liabilities and higher cost of funds. The increase in average interest-earning assets and interest-bearing liabilities were primarily related to the acquisition of American National. In 2024, our net interest margin decreased 6 bps to 3.27% from 3.33% in 2023, and our net interest margin (FTE)<sup>(+)</sup> decreased 7 bps to 3.34% in 2024 from 3.41% in 2023. The decreases in net interest margin and net interest margin (FTE)<sup>(+)</sup> were primarily driven by the increase in the cost of funds, reflecting higher deposit rates and changes in deposit mix as depositors moved to higher yielding deposit products, partially offset by an increase in yield on interest-earning assets, primarily due to the increase in loan balances and accretion income, primarily due to the acquisition of American National, as well as the impact of higher market interest rates.

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	2023	2022	Change	
Average interest-earning assets	\$ 18,368,806	\$ 17,853,216	\$ 515,590	
Interest and dividend income	\$ 954,450	\$ 660,435	\$ 294,015	
Interest and dividend income (FTE) <sup>(+)</sup>	\$ 969,360	\$ 675,308	\$ 294,052	
Yield on interest-earning assets	5.20 %	3.70 %	150	bps
Yield on interest-earning assets (FTE) <sup>(+)</sup>	5.28 %	3.78 %	150	bps
Average interest-bearing liabilities	\$ 13,283,466	\$ 11,873,030	\$ 1,410,436	
Interest expense	\$ 343,437	\$ 76,174	\$ 267,263	
Cost of interest-bearing liabilities	2.59 %	0.64 %	195	bps
Cost of funds	1.87 %	0.42 %	145	bps
Net interest income	\$ 611,013	\$ 584,261	\$ 26,752	
Net interest income (FTE) <sup>(+)</sup>	\$ 625,923	\$ 599,134	\$ 26,789	
Net interest margin	3.33 %	3.27 %	6	bps
Net interest margin (FTE) <sup>(+)</sup>	3.41 %	3.36 %	5	bps

For 2023, net interest income was \$611.0 million, an increase of \$26.8 million from 2022. For 2023, net interest income (FTE)<sup>(+)</sup> was \$625.9 million, an increase of \$26.8 million from the prior year. For 2023, net interest margin increased 6 bps to 3.33% from 3.27% from 2022 and net interest margin (FTE)<sup>(+)</sup> increased 5 bps to 3.41% from 3.36% in the prior year. The increases in net interest income and net interest income (FTE)<sup>(+)</sup> were primarily driven by higher loan yields due to rising market interest rates and loan growth. These increases were partially offset by an increase in interest expense due to increased deposit and borrowing costs as a result of higher short-term market interest rates, higher average interest-bearing deposits, and higher short-term borrowings.

Our net interest margin and net interest margin (FTE)<sup>(+)</sup> includes the impact of acquisition accounting fair value adjustments. Net accretion income related to acquisition accounting was approximately \$40.3 million for 2024 compared to approximately \$3.5 million for 2023, an increase of \$36.8 million due to the American National acquisition. The impact of accretion and amortization related to acquisition accounting fair value adjustments for the years ended December 31, are reflected in the following table (dollars in thousands):

	Loans Accretion	Deposit Amortization	Borrowings Accretion	Total
2022	\$ 7,942	\$ (44)	\$ (828)	\$ 7,070
2023	4,416	(31)	(852)	3,533
<b>2024</b>	<b>44,073</b>	<b>(2,724)</b>	<b>(1,078)</b>	<b>40,271</b>

The following table shows interest income on earning assets and related average yields as well as interest expense on interest-bearing liabilities and related average rates paid for the years ended December 31, (dollars in thousands):

**AVERAGE BALANCES, INCOME AND EXPENSES, YIELDS AND RATES (TAXABLE EQUIVALENT BASIS)**

	2024			2023			2022		
	Average Balance	Interest Income / Expense <sup>(1)</sup>	Yield / Rate <sup>(1)(2)</sup>	Average Balance	Interest Income / Expense <sup>(1)</sup>	Yield / Rate <sup>(1)(2)</sup>	Average Balance	Interest Income / Expense <sup>(1)</sup>	Yield / Rate <sup>(1)(2)</sup>
<b>Assets:</b>									
<b>Securities:</b>									
Taxable	\$ 2,138,786	\$ 91,191	4.26 %	\$ 1,867,679	\$ 67,075	3.59 %	\$ 2,285,423	\$ 59,306	2.59 %
Tax-exempt	1,255,309	41,252	3.29 %	1,325,212	43,520	3.28 %	1,610,914	54,308	3.37 %
Total securities	3,394,095	132,443	3.90 %	3,192,891	110,595	3.46 %	3,896,337	113,614	2.92 %
LHFI, net of deferred fees and costs <sup>(3)(4)</sup>	17,647,589	1,098,151	6.22 %	14,949,487	852,016	5.70 %	13,671,714	558,329	4.08 %
Other earning assets	305,993	12,167	3.98 %	226,428	6,749	2.98 %	285,165	3,365	1.18 %
Total earning assets	21,347,677	\$ 1,242,761	5.82 %	18,368,806	\$ 969,360	5.28 %	17,853,216	\$ 675,308	3.78 %
Allowance for loan and lease losses	(152,540)			(118,789)			(104,485)		
Total non-earning assets	2,667,053			2,262,385			2,200,657		
Total assets	\$ 23,862,190			\$ 20,512,402			\$ 19,949,388		
<b>Liabilities and Stockholders' Equity:</b>									
<b>Interest-bearing deposits:</b>									
Transaction and money market accounts	\$ 9,865,496	\$ 289,492	2.93 %	\$ 8,603,142	\$ 207,102	2.41 %	\$ 8,277,146	\$ 40,460	0.49 %
Regular savings	1,013,175	2,203	0.22 %	997,118	1,803	0.18 %	1,159,630	285	0.02 %
Time deposits <sup>(5)</sup>	4,333,362	192,199	4.44 %	2,711,491	87,784	3.24 %	1,735,983	15,456	0.89 %
Total interest-bearing deposits	15,212,033	483,894	3.18 %	12,311,751	296,689	2.41 %	11,172,759	56,201	0.50 %
Other borrowings <sup>(6)</sup>	862,716	45,102	5.23 %	971,715	46,748	4.81 %	700,271	19,973	2.85 %
Total interest-bearing liabilities	16,074,749	\$ 528,996	3.29 %	13,283,466	\$ 343,437	2.59 %	11,873,030	\$ 76,174	0.64 %
<b>Noninterest-bearing liabilities:</b>									
Demand deposits	4,321,226			4,342,137			5,278,959		
Other liabilities	495,104			446,274			332,350		
Total liabilities	20,891,079			18,071,877			17,484,339		
Stockholders' equity	2,971,111			2,440,525			2,465,049		
Total liabilities and stockholders' equity	\$ 23,862,190			\$ 20,512,402			\$ 19,949,388		
Net interest income (FTE) <sup>(*)</sup>		\$ 713,765			\$ 625,923			\$ 599,134	
Interest rate spread			2.53 %			2.69 %			3.14 %
Cost of funds			2.48 %			1.87 %			0.42 %
Net interest margin (FTE) <sup>(*)</sup>			3.34 %			3.41 %			3.36 %

<sup>(1)</sup> Income and yields are reported on a taxable equivalent basis using the statutory federal corporate tax rate of 21%.

<sup>(2)</sup> Rates and yields are annualized and calculated from actual, not rounded amounts in thousands, which appear above.

<sup>(3)</sup> Nonaccrual loans are included in average loans outstanding.

<sup>(4)</sup> Interest income on loans includes \$44.1 million, \$4.4 million, and \$7.9 million for the years ended December 31, 2024, 2023, and 2022, respectively, in accretion of the fair value adjustments related to acquisitions.

<sup>(5)</sup> Interest expense on time deposits includes \$2.7 million, \$31,000, and \$44,000 for the years ended December 31, 2024, 2023, and 2022, respectively, in accretion of the fair value adjustments related to acquisitions.

<sup>(6)</sup> Interest expense on borrowings includes \$1.1 million, \$852,000, and \$828,000 for the years ended December 31, 2024, 2023, and 2022, respectively, in amortization of the fair value adjustments related to acquisitions.

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The Volume Rate Analysis table below presents changes in our net interest income (FTE)<sup>(+)</sup> and interest expense and distinguishes between the changes related to increases or decreases in our average outstanding balances of interest-earning assets and interest-bearing liabilities (volume), and the changes related to increases or decreases in average interest rates on such assets and liabilities (rate). Changes attributable to both volume and rate have been allocated proportionally. Results, on a taxable equivalent basis, are as follows for the years ended December 31, (dollars in thousands):

	2024 vs. 2023			2023 vs. 2022		
	Increase (Decrease) Due to Change in:			Increase (Decrease) Due to Change in:		
	Volume	Rate	Total	Volume	Rate	Total
<b>Earning Assets:</b>						
<b>Securities:</b>						
Taxable	\$ 10,532	\$ 13,584	\$ 24,116	\$ (12,182)	\$ 19,951	\$ 7,769
Tax-exempt	(2,298)	30	(2,268)	(9,414)	(1,374)	(10,788)
<b>Total securities</b>	<b>8,234</b>	<b>13,614</b>	<b>21,848</b>	<b>(21,596)</b>	<b>18,577</b>	<b>(3,019)</b>
Loans, net <sup>(1)</sup>	163,132	83,003	246,135	56,128	237,559	293,687
Other earning assets	2,778	2,640	5,418	(819)	4,203	3,384
<b>Total earning assets</b>	<b>\$ 174,144</b>	<b>\$ 99,257</b>	<b>\$ 273,401</b>	<b>\$ 33,713</b>	<b>\$ 260,339</b>	<b>\$ 294,052</b>
<b>Interest-Bearing Liabilities:</b>						
<b>Interest-Bearing Deposits:</b>						
Transaction and money market accounts	\$ 33,059	\$ 49,331	\$ 82,390	\$ 1,656	\$ 164,986	\$ 166,642
Regular savings	29	371	400	(45)	1,563	1,518
Time deposits <sup>(2)</sup>	64,510	39,905	104,415	12,709	59,619	72,328
<b>Total interest-bearing deposits</b>	<b>97,598</b>	<b>89,607</b>	<b>187,205</b>	<b>14,320</b>	<b>226,168</b>	<b>240,488</b>
Other borrowings <sup>(3)</sup>	(5,500)	3,854	(1,646)	9,660	17,115	26,775
<b>Total interest-bearing liabilities</b>	<b>92,098</b>	<b>93,461</b>	<b>185,559</b>	<b>23,980</b>	<b>243,283</b>	<b>267,263</b>
<b>Change in net interest income (FTE)<sup>(+)</sup></b>	<b>\$ 82,046</b>	<b>\$ 5,796</b>	<b>\$ 87,842</b>	<b>\$ 9,733</b>	<b>\$ 17,056</b>	<b>\$ 26,789</b>

<sup>(1)</sup> The rate-related changes in interest income on loans includes the impact of higher accretion of the acquisition-related fair value adjustments of \$39.7 million, \$3.5 million, and \$9.1 million for the years ended December 31, 2024, 2023, and 2022, respectively.

<sup>(2)</sup> The rate-related changes in interest expense on deposits includes the impact of higher accretion of the acquisition-related fair value adjustments of \$2.7 million, \$13,000, and \$57,000 for the years ended December 31, 2024, 2023, and 2022, respectively.

<sup>(3)</sup> The rate-related changes in interest expense on other borrowings include the impact of higher amortization of the acquisition-related fair value adjustments of \$226,000, \$24,000, and \$22,000 for the years ended December 31, 2024, 2023, and 2022, respectively.

**NONINTEREST INCOME**

*Years Ended December 31, 2024 and 2023*

	December 31,		Change	
	2024	2023	\$	%
<i>(Dollars in thousands)</i>				
<b>Noninterest income:</b>				
Service charges on deposit accounts	\$ 37,279	\$ 33,240	\$ 4,039	12.2 %
Other service charges, commissions and fees	7,511	7,860	(349)	(4.4)%
Interchange fees	12,134	9,678	2,456	25.4 %
Fiduciary and asset management fees	25,528	17,695	7,833	44.3 %
Mortgage banking income	4,202	2,743	1,459	53.2 %
Loss on sale of securities	(6,493)	(40,989)	34,496	(84.2)%
Bank owned life insurance income	15,629	11,759	3,870	32.9 %
Loan-related interest rate swap fees	9,435	10,037	(602)	(6.0)%
Other operating income	13,653	38,854	(25,201)	(64.9)%
<b>Total noninterest income</b>	<b>\$ 118,878</b>	<b>\$ 90,877</b>	<b>\$ 28,001</b>	<b>30.8 %</b>

For 2024, our noninterest income increased \$28.0 million or 30.8% to \$118.9 million compared to \$90.9 million for 2023, primarily driven by a \$34.5 million decrease in loss on the sale of securities, which included \$41.0 million of losses resulting from our balance sheet repositioning strategy executed in 2023, compared to \$6.5 million of losses in 2024 due to our restructuring of the American National securities portfolio, as well as increases in various other categories of noninterest income, due primarily to the impact of the American National acquisition discussed below. These increases were partially offset by a \$25.2 million decrease in other operating income primarily driven by a \$29.6 million gain recognized in 2023 related to our sale-leaseback transactions.

Our adjusted operating noninterest income<sup>(+)</sup> for 2024, which excludes losses on sale of securities (\$6.5 million in 2024 and \$41.0 million in 2023) and the gain on sale-leaseback transactions (\$29.6 million in 2023), increased \$23.1 million or 22.6%, to \$125.4 million, compared to \$102.3 million for 2023. The increase in adjusted operating noninterest income<sup>(+)</sup> was primarily due to the impact of the American National acquisition, which drove the majority of the \$7.8 million increase in fiduciary and asset management fees, the \$4.0 million increase in service charges on deposit accounts, and the \$2.5 million increase in interchange fees. Outside of the American National acquisition, other operating income increased \$4.4 million primarily due to an increase in equity method investment income. BOLI income increased \$3.9 million primarily due to death benefits received in 2024, and mortgage banking income increased \$1.5 million due to an increase in mortgage loan origination volumes and gain on sale margins. These increases were partially offset by a \$602,000 decrease in loan-related interest rate swap fees due to lower transaction volumes.

**Years Ended December 31, 2023 and 2022**

	December 31,		Change	
	2023	2022	\$	%
<i>(Dollars in thousands)</i>				
<b>Noninterest income:</b>				
Service charges on deposit accounts	\$ 33,240	\$ 30,052	\$ 3,188	10.6 %
Other service charges, commissions and fees	7,860	6,765	1,095	16.2 %
Interchange fees	9,678	9,110	568	6.2 %
Fiduciary and asset management fees	17,695	22,414	(4,719)	(21.1)%
Mortgage banking income	2,743	7,085	(4,342)	(61.3)%
Loss on sale of securities	(40,989)	(3)	(40,986)	NM
Bank owned life insurance income	11,759	11,507	252	2.2 %
Loan-related interest rate swap fees	10,037	12,174	(2,137)	(17.6)%
Other operating income	38,854	19,419	19,435	100.1 %
<b>Total noninterest income</b>	<b>\$ 90,877</b>	<b>\$ 118,523</b>	<b>\$ (27,646)</b>	<b>(23.3)%</b>

NM = Not Meaningful

For 2023, our noninterest income decreased \$27.6 million or 23.3% to \$90.9 million compared to \$118.5 million for 2022, primarily driven by \$41.0 million of losses incurred on the sale of AFS securities executed in the first and third quarters of 2023, partially offset by a \$19.4 million increase in other operating income, which included gains related to sale-leaseback transactions during the third and fourth quarters of 2023, partially offset by a gain on the sale of DHFB in the second quarter of 2022.

Our adjusted operating noninterest income<sup>(+)</sup> for 2023, which excludes losses on sale of securities (\$41.0 million in 2023 and \$3,000 in 2022), gains related to sale-leaseback transactions (\$29.6 million in 2023), and the gain on sale of DHFB (\$9.1 million in 2022), decreased \$7.2 million or 6.5%, to \$102.3 million, compared to \$109.4 million for 2022. The decrease was primarily driven by a \$4.7 million decrease in fiduciary and asset management fees due to a decrease in assets under management driven by the DHFB sale executed in the second quarter of 2022, a \$4.3 million decrease in mortgage banking income due to a decline in mortgage loan origination volumes and decrease in gain on sale margins due to increases in market interest rates, a \$2.1 million decrease in loan-related interest rate swaps primarily due to lower transaction volumes, and a \$1.1 million decrease in other operating income primarily due to the impact from recoveries recognized in the prior year on several fully charged off acquired loans and a decline in equity method investment income, partially offset by increases in capital market transaction-related fees. These decreases were partially offset by a \$3.2 million increase in service charges on deposit accounts due to growth and improved margins in treasury management services and higher Consumer Banking customer activity, and a \$1.1 million increase in other service charges, commissions, and fees due primarily to a merchant services vendor contract signing bonus.

**NONINTEREST EXPENSE**

*Years Ended December 31, 2024 and 2023*

	December 31,		Change	
	2024	2023	\$	%
	<i>(Dollars in thousands)</i>			
<b>Noninterest expense:</b>				
Salaries and benefits	\$ 271,164	\$ 236,682	\$ 34,482	14.6 %
Occupancy expenses	30,232	25,146	5,086	20.2 %
Furniture and equipment expenses	14,582	14,282	300	2.1 %
Technology and data processing	37,520	32,484	5,036	15.5 %
Professional services	16,804	15,483	1,321	8.5 %
Marketing and advertising expense	12,126	10,406	1,720	16.5 %
FDIC assessment premiums and other insurance	20,255	19,861	394	2.0 %
Franchise and other taxes	18,364	18,013	351	1.9 %
Loan-related expenses	5,513	5,619	(106)	(1.9)%
Amortization of intangible assets	19,307	8,781	10,526	119.9 %
Merger-related costs	40,018	2,995	37,023	NM
Other expenses	21,649	40,619	(18,970)	(46.7)%
<b>Total noninterest expense</b>	<b>\$ 507,534</b>	<b>\$ 430,371</b>	<b>\$ 77,163</b>	<b>17.9 %</b>

*NM = Not Meaningful*

For 2024, our noninterest expense increased \$77.1 million or 17.9% to \$507.5 million, compared to \$430.4 million for 2023, primarily driven by a \$37.0 million increase in merger-related costs due to the American National acquisition and our pending merger with Sandy Spring, as well as the increase in salaries and benefits and increases in various other categories of noninterest expense, most of which were due to the impact of the American National acquisition discussed below. These increases were partially offset by a \$19.0 million decrease in other expenses primarily due to expenses in 2023 associated with strategic cost saving initiatives and a legal reserve related to our previously disclosed settlement with the CFPB.

Our adjusted operating noninterest expense<sup>(+)</sup> for 2024, which excludes merger-related costs (\$40.0 million in 2024 and \$3.0 million in 2023), amortization of intangible assets (\$19.3 million in 2024 and \$8.8 million in 2023), expenses associated with strategic cost saving initiatives principally composed of severance charges related to headcount reductions and charges for exiting leases (\$12.6 million in 2023), a legal reserve related to our previously disclosed settlement with the CFPB (\$8.3 million in 2023), and FDIC special assessments (\$840,000 in 2024 and \$3.4 million in 2023), increased \$53.1 million or 13.5% to \$447.4 million, compared to \$394.3 million for 2023. The increase in adjusted operating noninterest expense<sup>(+)</sup> was primarily due to the impact of the American National acquisition, which drove the majority of the \$37.3 million increase in salaries and benefits, the \$5.1 million increase in occupancy expenses, the \$5.0 million increase in technology and data processing, and the \$2.9 million increase in FDIC assessment premiums and other insurance. Outside of the American National acquisition, marketing and advertising expense increased \$1.7 million and professional services increased \$1.3 million related to projects that occurred in 2024. These increases were partially offset by a \$903,000 decrease in other expenses primarily due to a decrease in non-credit related losses on customer transactions.

**Years Ended December 31, 2023 and 2022**

	December 31,		Change	
	2023	2022	\$	%
<i>(Dollars in thousands)</i>				
<b>Noninterest expense:</b>				
Salaries and benefits	\$ 236,682	\$ 228,926	\$ 7,756	3.4 %
Occupancy expenses	25,146	26,013	(867)	(3.3)%
Furniture and equipment expenses	14,282	14,838	(556)	(3.7)%
Technology and data processing	32,484	33,372	(888)	(2.7)%
Professional services	15,483	16,730	(1,247)	(7.5)%
Marketing and advertising expense	10,406	9,236	1,170	12.7 %
FDIC assessment premiums and other insurance	19,861	10,241	9,620	93.9 %
Franchise and other taxes	18,013	18,006	7	NM
Loan-related expenses	5,619	6,574	(955)	(14.5)%
Amortization of intangible assets	8,781	10,815	(2,034)	(18.8)%
Merger-related costs	2,995	—	2,995	100.0 %
Other expenses	40,619	29,051	11,568	39.8 %
<b>Total noninterest expense</b>	<b>\$ 430,371</b>	<b>\$ 403,802</b>	<b>\$ 26,569</b>	<b>6.6 %</b>

*NM = Not Meaningful*

For 2023, our noninterest expense increased \$26.6 million or 6.6% to \$430.4 million, compared to \$403.8 million for 2022, primarily driven by a \$14.6 million increase in other expenses due mainly to expenses associated with strategic cost saving initiatives, the legal reserve related to our previously disclosed settlement with the CFPB, and merger-related costs associated with our pending merger with American National, partially offset by strategic branch closing and facility consolidation costs in 2022 not repeated in 2023, and a \$9.6 million increase in FDIC assessment premiums and other insurance primarily due to the increase in the FDIC assessment rates, effective January 1, 2023 and a FDIC special assessment recognized in the fourth quarter of 2023.

Our adjusted operating noninterest expense<sup>(+)</sup> for 2023, which excludes expenses associated with strategic cost saving initiatives (\$12.6 million in 2023), amortization of intangible assets (\$8.8 million in 2023 and \$10.8 million in 2022), the legal reserve related to our previously disclosed settlement with the CFPB (\$8.3 million in 2023), a FDIC special assessment (\$3.4 million in 2023), merger-related costs associated with our pending merger with American National (\$3.0 million in 2023), and strategic branch closing and facility consolidation costs (\$5.5 million in 2022), increased \$6.8 million or 1.8% to \$394.3 million, compared to \$387.5 million for 2022. The increase was primarily driven by a \$6.3 increase in FDIC assessment premiums and other insurance primarily due to increase in the FDIC assessment rates discussed above, a \$4.9 million increase in salaries and benefits expense, outside of severance charges related to headcount reductions from cost saving initiatives in the second quarter of 2023, and a \$1.2 million increase in marketing and advertising expense. These increases were partially offset by a \$1.2 million decrease in professional services related to strategic projects that occurred in the prior year, a \$991,000 decrease in other expenses primarily due to a decrease in non-credit related losses on customer transactions, a \$955,000 decrease in loan-related expenses primarily due to a decrease in third-party loan servicing, a \$888,000 decrease in technology and data processing due to the fee restructuring of a major contract, and a \$867,000 decrease in occupancy expenses.



**SEGMENT RESULTS**

As discussed in Note 18 “Segment Reporting and Revenue” within Item 8 “Financial Statements and Supplementary Data” of this Form 10-K, effective January 1, 2023, we made an organizational change to move certain lines of business in the wealth management division that primarily serve Wholesale Banking customers from the Consumer Banking segment to the Wholesale Banking segment. As a result, we revised our prior segment operating results for the year ended December 31, 2022, resulting in a reallocation of noninterest income (\$12.5 million) and noninterest expense (\$16.0 million) from the Consumer Banking segment to the Wholesale Banking segment. Based on that reorganizational change, we also reallocated \$9.6 million of goodwill from the Consumer Banking segment to the Wholesale Banking segment and revised our prior segment information for the year ended December 31, 2022. Goodwill was evaluated for impairment prior to and immediately following the organizational change. Refer to Note 6 “Goodwill and Intangible Assets” within Item 8 “Financial Statements and Supplementary Data” of this Form 10-K.

**Wholesale Banking**

Our Wholesale Banking segment provides loan, leasing, and deposit services, as well as treasury management and capital market services to wholesale customers primarily throughout Virginia, Maryland, North Carolina, and South Carolina. These customers include CRE and commercial and industrial customers. This segment also includes our equipment finance subsidiary, which has nationwide exposure. The wealth management business also resides in the Wholesale Banking segment.

The following table presents operating results for the years ended December 31, for the Wholesale Banking segment (dollars in thousands):

	2024	2023	2022 <sup>(1)</sup>
Interest income	\$ 1,222,101	\$ 934,242	\$ 540,076
Interest expense	844,408	663,257	238,273
Net interest income	377,693	270,985	301,803
Provision for credit losses	40,072	34,229	11,758
Net interest income after provision for credit losses	337,621	236,756	290,045
Noninterest income	44,811	36,791	36,557
Noninterest expense	194,704	164,283	158,159
Income before income taxes	\$ 187,728	\$ 109,264	\$ 168,443

<sup>(1)</sup> Operating results include a reallocation from the Consumer Banking segment, due to the January 1, 2023 organizational change discussed above.

**Years Ended December 31, 2024 and 2023**

Wholesale Banking income before income taxes increased \$78.4 million to \$187.7 million for 2024, compared to \$109.3 million for 2023. The increase was primarily due to an increase in net interest income primarily driven by the impact of the American National acquisition and favorable spreads on both the loan and deposit portfolios, partially offset by an increase in the provision for credit losses, which includes initial provision expense on non-PCD loans and unfunded commitments acquired from American National, as well as a specific reserve on an impaired loan in the commercial and industrial portfolio recorded in the fourth quarter. Wholesale Banking’s noninterest income also increased in 2024 compared to 2023, primarily due to the impact of the American National acquisition, which drove the majority of the increases in fiduciary and asset management fees and service charges on deposit accounts. The increases discussed above were partially offset by an increase in noninterest expense primarily due to the impact of the American National acquisition, which drove the majority of the increase in salaries and benefits.

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*Years Ended December 31, 2023 and 2022*

Wholesale Banking income before income taxes decreased \$59.1 million to \$109.3 million for 2023, compared to \$168.4 million for 2022. The decrease was primarily due to a decrease in net interest income driven by spread compression on the deposit portfolio as a result of the rapid rise in interest rates, and an increase in the provision for credit losses due to increased uncertainty in the economic outlook and loan growth during 2023, higher net charge-offs, and an increase in the individually assessed allowance on two loans due to changes in borrower-specific circumstances. In addition, noninterest expense increased in 2023 compared to 2022, primarily due to an increase in salaries and benefits expense, as well as an increase in FDIC assessment premiums and other insurance due to the increase in the FDIC assessment rates, effective January 1, 2023, and a FDIC special assessment recognized in the fourth quarter of 2023.

The following table presents the key balance sheet metrics as of December 31, for the Wholesale Banking segment (dollars in thousands):

	2024	2023
LHFI, net of deferred fees and costs	\$ 15,514,640	\$ 12,688,833
Total Deposits	7,193,403	6,403,432

LHFI, net of deferred fees and costs, for the Wholesale Banking segment increased \$2.8 billion or 22.3% to \$15.5 billion at December 31, 2024 compared to December 31, 2023 primarily driven by the American National acquisition and organic loan growth.

Wholesale Banking deposits increased \$790.0 million or 12.3% to \$7.2 billion at December 31, 2024 compared to December 31, 2023 primarily due to an increase in interest checking accounts, primarily driven by the American National acquisition.

***Consumer Banking***

Our Consumer Banking segment provides loan and deposit services to consumers and small businesses throughout Virginia, Maryland, and North Carolina. Consumer Banking includes the home loan division and investment management and advisory services businesses.

The following table presents operating results for the years ended December 31, for the Consumer Banking segment (dollars in thousands):

	2024	2023	2022 <sup>(1)</sup>
Interest income	\$ 619,855	\$ 452,388	\$ 300,722
Interest expense	318,839	198,542	77,935
Net interest income	301,016	253,846	222,787
Provision for credit losses	10,029	(2,616)	7,231
Net interest income after provision for credit losses	290,987	256,462	215,556
Noninterest income	59,344	51,347	56,899
Noninterest expense	250,178	228,374	219,813
Income before income taxes	\$ 100,153	\$ 79,435	\$ 52,642

<sup>(1)</sup> Operating results include a reallocation to the Wholesale Banking segment, due to the January 1, 2023 organizational change discussed above.

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Consumer Banking income before income taxes increased \$20.8 million to \$100.2 million for 2024 compared to \$79.4 million for 2023. The increase was primarily driven by an increase in net interest income primarily driven by the impact of the American National acquisition and favorable funding credits on deposits, partially offset by an increase in the provision for credit losses, which includes initial provision expense on non-PCD loans and unfunded commitments acquired from American National. Consumer Banking's noninterest income also increased in 2024 compared to 2023, primarily due to the impact of the American National acquisition, which drove the majority of the increases in interchange fee income, fiduciary and asset management fees, and service charges on deposit accounts. The increases discussed above were partially offset by an increase in noninterest expense primarily due to the impact of the American National acquisition, which drove the majority of the increase in salaries and benefits and occupancy expense.

*Years Ended December 31, 2023 and 2022*

Consumer Banking income before income taxes increased \$26.8 million to \$79.4 million for 2023 compared to \$52.6 million for 2022. The increase was primarily driven by an increase in net interest income after provision for credit losses due to favorable funding credits on deposits and increased interest income attributable to the higher interest rate environment and higher average loan balances, partially offset by spread compression on the loan portfolio. Also contributing to the increase in net interest income after provision for credit losses was a decrease in the provision for credit losses primarily driven by runoff in the third-party lending and auto portfolios related to the decision to exit this business. The increase in net interest income after provision for credit losses was partially offset by a decrease in noninterest income, primarily due to a decline in fiduciary and asset management fees driven by a decrease in assets under management primarily due to the sale of DHFB in the second quarter of 2022, and a continued decrease in mortgage banking income from the prior year due to a decline in mortgage loan origination volumes and a decline in gain on sale margins due to increases in market interest rates. In addition, noninterest expense increased in 2023 from 2022, primarily driven by an increase in salaries and benefits expense, as well as an increase in FDIC assessment premiums and other insurance due to the increase in the FDIC assessment rates, effective January 1, 2023, and a FDIC special assessment recognized in the fourth quarter of 2023.

The following table presents the key balance sheet metrics as of December 31, for the Consumer Banking segment (dollars in thousands):

	2024	2023
LHFI, net of deferred fees and costs	\$ 3,085,207	\$ 2,958,811
Total Deposits	11,899,197	9,816,562

LHFI, net of deferred fees and costs, for the Consumer Banking segment increased \$126.4 million or 4.3% to \$3.1 billion at December 31, 2024 compared to December 31, 2023 primarily due to increases in the residential 1-4 family consumer and residential 1-4 family revolving portfolios, primarily driven by the American National acquisition, partially offset by runoff in the third-party lending and auto portfolios related to the decision to exit this business.

Consumer Banking deposits increased \$2.1 billion or 21.2% to \$11.9 billion at December 31, 2024 compared to December 31, 2023 with increases across all deposit categories, primarily driven by the American National acquisition.

## INCOME TAXES

Our provision for income taxes is based on our results of operations, adjusted for the effect of certain tax-exempt income and non-deductible expenses. In addition, we report certain items of income and expense in different periods for financial reporting and tax return purposes. We recognize the tax effects of these temporary differences in the deferred income tax provision or benefit. Deferred tax assets or liabilities are computed based on the difference between the financial statements and income tax bases of assets and liabilities using the applicable enacted marginal tax rate.

As of each reporting date, we consider existing evidence, both positive and negative, that could impact our view regarding our future realization of deferred tax assets. Our bank subsidiary, Atlantic Union Bank, is subject to a bank franchise tax but not a state income tax in Virginia, its primary place of business. We, our subsidiaries, and Atlantic Union Bank's non-bank subsidiaries are subject to Virginia income taxes and may be able to utilize existing state deferred tax assets, depending on a number of factors including those entities' financial results. During 2024, we reviewed our business plan considering the American National acquisition and other business changes and noted shifts within our state income tax footprint and other factors that impacted projected future realization of state deferred tax items, including those attributable to operations in Virginia. As a result, we concluded it is more likely than not that the benefit for certain state net operating loss carryforwards will not be realized, and we recorded a valuation allowance via a non-cash charge to income tax expense. The valuation allowance totaled \$4.4 million at December 31, 2024. We had no valuation allowance in 2023.

Our effective tax rate for the years ended December 31, 2024, 2023, and 2022 was 19.5%, 15.9%, and 16.2%, respectively. The increase in the effective rate for 2024 compared to 2023 is primarily due to the valuation allowance established in 2024, which resulted in a 170 bps increase in the effective tax rate, and the proportionality of tax-exempt income to pre-tax income.

## **BALANCE SHEET**

At December 31, 2024, our consolidated balance sheet includes the impact of the American National acquisition, which closed April 1, 2024, and includes preliminary goodwill of \$288.8 million at December 31, 2024 associated with the American National acquisition.

### ***Assets***

At December 31, 2024, we had total assets of \$24.6 billion, an increase of \$3.4 billion or 16.2% from December 31, 2023. The increase in total assets was primarily due the American National acquisition, as well as organic growth in LHFI.

LHFI were \$18.5 billion at December 31, 2024, an increase of \$2.8 billion or 18.1% from December 31, 2023. For additional information on our loan activity, please refer to the section “Loan Portfolio” included within this Item 7 and Note 4 “Loans and Allowance for Loan and Lease Losses” in the “Notes to Consolidated Financial Statements” contained in Item 8 “Financial Statements and Supplementary Data” of this Form 10-K.

Total investments at December 31, 2024 were \$3.3 billion, an increase of \$164.9 million or 5.2% from December 31, 2023. AFS securities totaled \$2.4 billion at December 31, 2024, an increase of \$210.9 million or 9.5% from December 31, 2023. At December 31, 2024, total net unrealized losses on the AFS securities portfolio were \$402.6 million, compared to \$384.3 million at December 31, 2023. HTM securities totaled \$803.9 million at December 31, 2024, a \$33.5 million decrease from December 31, 2023. Total net unrealized losses on the HTM securities portfolio were \$44.5 million at December 31, 2024, compared to \$29.3 million at December 31, 2023.

### ***Liabilities and Stockholders' Equity***

At December 31, 2024, we had total liabilities of \$21.4 billion, an increase of \$2.8 billion or 15.2% from December 31, 2023, which was primarily driven by an increase in deposits of \$3.6 billion, primarily due to the American National assumed deposits, as well as increased usage of brokered deposits, partially offset by a decrease in total borrowings of \$777.3 million due to paydowns during 2024.

Total deposits at December 31, 2024 were \$20.4 billion, an increase of \$3.6 billion or 21.3% from December 31, 2023. Average deposits at December 31, 2024 increased \$3.6 billion or 21.3% from December 31, 2023. Total deposits increased from December 31, 2023 due to a \$2.6 billion increase in interest-bearing customer deposits and \$313.9 million increase in demand deposits, primarily due to the American National acquisition, as well as an increase of \$669.5 million in brokered deposits. For additional information on deposits, refer to the section “Deposits” included within this Item 7 of this Form 10-K.

Total borrowings at December 31, 2024 were \$534.6 million, a decrease of \$777.3 million or 59.3% compared to \$1.3 billion at December 31, 2023. The decrease in borrowings was primarily due to repayment of short-term FHLB advances using funds from customer deposit growth. For additional information on our borrowing activity, please refer to Note 9 “Borrowings” in the “Notes to Consolidated Financial Statements” contained in Item 8 “Financial Statements and Supplementary Data” of this Form 10-K.

At December 31, 2024, our stockholders' equity was \$3.1 billion, an increase of \$586.6 million or 22.9% from December 31, 2023. The net increase was primarily attributable to the issuance of common stock as merger consideration in the American National acquisition.

During 2024, we declared and paid dividends on our outstanding shares of Series A Preferred Stock of \$687.52 per share (equivalent to \$1.72 per outstanding depository share). During 2024, we also declared and paid cash dividends of \$1.30 per common share, an increase of \$0.08 per share or 6.6% over 2023.

**SECURITIES**

At December 31, 2024, we had total investments of \$3.3 billion or 13.6% of total assets, compared to \$3.2 billion or 15.0% of total assets at December 31, 2023. This increase was primarily due to the American National acquisition. We seek to diversify our investment portfolio to minimize risk, and we focus on purchasing MBS for cash flow and reinvestment opportunities and securities issued by states and political subdivisions due to the tax benefits and the higher tax-equivalent yield offered from these securities. The majority of our MBS are agency-backed securities, which have a government guarantee. For information regarding the hedge transaction related to AFS securities, see Note 11 “Derivatives” in “Notes to the Consolidated Financial Statements” contained in Item 8 “Financial Statements and Supplementary Data” of this Form 10-K.

The table below sets forth a summary of the AFS securities, HTM securities, and restricted stock as of December 31, (dollars in thousands):

	2024	2023
<b>Available for Sale:</b>		
U.S. government and agency securities	\$ 66,013	\$ 63,356
Obligations of states and political subdivisions	468,337	475,447
Corporate and other bonds	244,712	241,889
<b>MBS</b>		
Commercial	301,065	257,646
Residential	1,360,179	1,191,171
Total MBS	1,661,244	1,448,817
Other securities	1,860	1,752
Total AFS securities, at fair value	2,442,166	2,231,261
<b>Held to Maturity:</b>		
Obligations of states and political subdivisions	697,683	699,189
Corporate and other bonds	3,322	4,349
<b>MBS</b>		
Commercial	44,709	51,980
Residential	58,137	81,860
Total MBS	102,846	133,840
Total held to maturity securities, at carrying value	803,851	837,378
<b>Restricted Stock:</b>		
FRB stock	82,902	67,032
FHLB stock	20,052	48,440
Total restricted stock, at cost	102,954	115,472
Total investments	\$ 3,348,971	\$ 3,184,111

The following table summarizes the weighted average yields<sup>(1)</sup> for AFS securities by contractual maturity date of the underlying securities as of December 31, 2024:

	1 Year or Less	1 - 5 Years	5 - 10 Years	Over 10 Years	Total
U.S. government and agency securities	6.09 %	4.61 %	5.23 %	— %	4.63 %
Obligations of states and political subdivisions	4.86 %	3.83 %	2.03 %	2.20 %	2.27 %
Corporate bonds and other securities	5.19 %	6.29 %	4.36 %	5.01 %	4.91 %
<b>MBS:</b>					
Commercial	2.63 %	5.05 %	5.35 %	3.26 %	3.57 %
Residential	3.86 %	7.24 %	5.28 %	2.93 %	3.11 %
Total MBS	2.63 %	6.58 %	5.32 %	2.98 %	3.20 %
Total AFS securities	3.54 %	5.67 %	4.33 %	2.81 %	3.19 %

<sup>(1)</sup> Yields on tax-exempt securities have been computed on an estimated tax-equivalent basis.

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The following table summarizes the weighted average yields<sup>(1)</sup> for HTM securities by contractual maturity date of the underlying securities as of December 31, 2024:

	1 Year or Less	1 - 5 Years	5 - 10 Years	Over 10 Years	Total
<b>Obligations of states and political subdivisions</b>	— %	4.04 %	3.25 %	3.54 %	3.51 %
<b>Corporate bonds and other securities</b>	— %	— %	— %	4.90 %	4.90 %
<b>MBS:</b>					
<b>Commercial</b>	— %	— %	— %	3.71 %	3.71 %
<b>Residential</b>	4.21 %	— %	— %	3.62 %	3.66 %
<b>Total MBS</b>	4.21 %	— %	— %	3.66 %	3.68 %
<b>Total HTM securities</b>	4.21 %	4.04 %	3.25 %	3.57 %	3.54 %

<sup>(1)</sup> Yields on tax-exempt securities have been computed on an estimated tax-equivalent basis.

Weighted average yield is calculated as the tax-equivalent yield on a pro rata basis for each security based on its relative amortized cost.

As of December 31, 2024, we maintained a diversified municipal bond portfolio with approximately 66% of our holdings in general obligation issues and the majority of the remainder primarily backed by revenue bonds. Issuances within the State of Texas represented 19% of the total municipal portfolio; no other state had a concentration above 10%. Substantially all of our municipal holdings are considered investment grade. When purchasing municipal securities, we focus on strong underlying ratings for general obligation issuers or bonds backed by essential service revenues.

**LOAN PORTFOLIO**

LHFI, net of deferred fees and costs, were \$18.5 billion and \$15.6 billion at December 31, 2024 and 2023, respectively, with the growth primarily driven by the increase in LHFI from the acquisition of American National, as well as organic loan growth. Total CRE and commercial and industrial loans represented our largest loan categories at both December 31, 2024 and 2023. We remain committed to originating soundly underwritten loans to qualifying borrowers within our markets.

The following table presents the total and remaining maturities, based on contractual maturity, by loan type, and by rate type (variable or fixed), net of deferred fees and costs, as of December 31, 2024 (dollars in thousands):

	Total Maturities	Less than 1 year	Variable Rate				Fixed Rate			
			Total	1-5 years	5-15 years	More than 15 years	Total	1-5 years	5-15 years	More than 15 years
Construction and Land Development	\$ 1,731,108	\$ 425,493	\$ 974,320	\$ 874,696	\$ 98,794	\$ 830	\$ 331,295	\$ 266,935	\$ 41,507	\$ 22,853
CRE - Owner Occupied	2,370,119	199,948	701,493	264,384	423,080	14,029	1,468,678	947,645	517,313	3,720
CRE - Non-Owner Occupied	4,935,590	689,054	2,440,481	1,427,399	996,920	16,162	1,806,055	1,547,909	258,146	—
Multifamily Real Estate	1,240,209	338,109	579,794	280,313	298,322	1,159	322,306	249,659	72,578	69
Commercial & Industrial	3,864,695	773,310	1,777,893	1,659,199	92,296	26,398	1,313,492	913,005	397,319	3,168
Residential 1-4 Family - Commercial	719,425	160,131	102,617	44,570	53,678	4,369	456,677	394,198	52,459	10,020
Residential 1-4 Family - Consumer	1,293,817	1,043	291,926	2,036	31,029	258,861	1,000,848	19,604	163,356	817,888
Residential 1-4 Family - Revolving	756,944	27,752	616,811	48,190	125,046	443,575	112,381	4,792	40,919	66,670
Auto	316,368	3,914	—	—	—	—	312,454	289,624	22,830	—
Consumer	104,882	13,282	17,134	14,395	2,405	334	74,466	42,961	21,306	10,199
Other Commercial	1,137,464	68,697	180,059	15,901	164,158	—	888,708	399,919	371,750	117,039
<b>Total LHFI</b>	<b>\$ 18,470,621</b>	<b>\$ 2,700,733</b>	<b>\$ 7,682,528</b>	<b>\$ 4,631,083</b>	<b>\$ 2,285,728</b>	<b>\$ 765,717</b>	<b>\$ 8,087,360</b>	<b>\$ 5,076,251</b>	<b>\$ 1,959,483</b>	<b>\$ 1,051,626</b>

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Our highest concentration of credit by loan type is in CRE. CRE loans consist of term loans secured by a mortgage lien on the real property and include both non-owner occupied and owner occupied CRE loans, as well as construction and land development, multifamily real estate, and residential 1-4 family-commercial loans. CRE loans are generally viewed as having more risk of default than residential real estate loans and depend on cash flows from the owner's business or the property's tenants to service the debt. The borrower's cash flows may be affected significantly by general economic conditions, a downturn in the local economy, or in occupancy rates in the market where the property is located, any of which could increase the likelihood of default.

We seek to mitigate risks attributable to our most highly concentrated portfolios and our portfolios that pose unique risks to our balance sheet through our credit underwriting and monitoring processes, including oversight by a centralized credit administration function, approval process, credit policy, and risk management committee, as well as through our seasoned bankers that focus on lending to borrowers with proven track records in markets that we are familiar with. All construction lending risk is controlled by a centralized construction loan servicing department that independently reviews and approves each draw request, including assessing on-going budget adequacy, and monitors project completion milestones. When underwriting CRE loans, we require collateral values in excess of the loan amounts, cash flows in excess of expected debt service requirements, and equity investment in the project. As part of the CRE loan origination process, we also stress test loan interest rates and occupancy rates to determine the impact of different economic conditions on the borrower's ability to maintain adequate debt service.

We also manage our CRE exposure through product type limits, individual loan-size limits for CRE product types, client relationship limits, and transactional risk acceptance criteria, as well as other techniques, including but not limited to, loan syndications/participations, collateral, guarantees, structure, covenants, and other risk reduction techniques. Our CRE loan policies are specific to individual product types and underwriting parameters vary depending on the risk profile of each asset class. We evaluate risk concentrations regularly in our CRE portfolio on both an aggregate portfolio level and on an individual client basis, and regularly review and adjust as appropriate our lending strategies and CRE product-specific approach to underwriting in light of market conditions and our overall corporate strategy and initiatives.

The average loan size of our CRE portfolio was approximately \$1.1 million and \$1.2 million, as of December 31, 2024 and 2023, respectively, and the median loan size in our CRE portfolio was approximately \$242,000 as of December 31, 2024 and approximately \$273,000 as of December 31, 2023.

The following table presents the composition of our CRE loan categories, including the industry classification for CRE non-owner occupied loans, and CRE loans as a percentage of total loans for the years ended December 31, (dollars in thousands):

	2024		2023	
	Balance	%	Balance	%
<b>CRE - Non-Owner Occupied</b>				
Hotel/Motel B&B	\$ 997,185	5.40 %	\$ 828,888	5.30 %
Industrial/Warehouse	892,028	4.83 %	681,447	4.36 %
Office	881,660	4.77 %	775,130	4.96 %
Retail	1,058,591	5.73 %	874,693	5.59 %
Self Storage	435,525	2.36 %	350,829	2.25 %
Senior Living	340,689	1.84 %	364,939	2.33 %
Other	329,912	1.79 %	296,475	1.90 %
<b>Total CRE - Non-Owner Occupied</b>	<b>4,935,590</b>	<b>26.72 %</b>	<b>4,172,401</b>	<b>26.69 %</b>
<b>CRE - Owner Occupied</b>	<b>2,370,119</b>	<b>12.83 %</b>	<b>1,998,787</b>	<b>12.78 %</b>
<b>Construction and Land Development</b>	<b>1,731,108</b>	<b>9.37 %</b>	<b>1,107,850</b>	<b>7.09 %</b>
Multifamily Real Estate	1,240,209	6.71 %	1,061,997	6.79 %
Residential 1-4 Family - Commercial	719,425	3.89 %	522,580	3.34 %
<b>Total CRE Loans</b>	<b>10,996,451</b>	<b>59.52 %</b>	<b>8,863,615</b>	<b>56.69 %</b>
<b>All other loan types</b>	<b>7,474,170</b>	<b>40.48 %</b>	<b>6,771,428</b>	<b>43.31 %</b>
<b>Total LHF1, net of deferred fees and costs</b>	<b>\$ 18,470,621</b>	<b>100.00 %</b>	<b>\$ 15,635,043</b>	<b>100.00 %</b>

Because payments on loans secured by commercial and multifamily properties are often dependent on the successful operation or management of the properties, repayment of these loans may be subject to adverse conditions in the real estate market or the economy. In particular, the repayment of loans secured by non-owner occupied commercial properties depend primarily on the tenant's continuing ability to pay rent to the property owner, who is our borrower, or, if the property owner is unable to find a tenant, the property owner's ability to repay the loan without the benefit of a rental income stream. If the cash flow from the project is reduced, or if leases are not obtained or renewed, the



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borrower’s ability to repay the loan may be impaired. Due to these risks, we proactively monitor our non-owner occupied CRE and multifamily real estate exposures and evaluate these portfolios against our established lending policies, and we believe this monitoring and evaluation helps ensure that these portfolios are geographically diverse and granular. We do not currently monitor owner-occupied CRE loans based on geographical markets as the primary source of repayment for these loans is predicated on the cash flow from the underlying operating entity, which is generally less dependent on conditions in the relevant CRE market. These loans are generally located within our geographical footprint and are generally distributed across industries.

The following table presents the distribution of our CRE non-owner occupied, multifamily real estate, and office portfolio loans by market location based on the underlying loan collateral for the years ended December 31, (dollars in thousands):

	2024			2023		
	CRE Non-Owner Occupied	Office Portfolio <sup>(1)</sup>	Multifamily	CRE Non-Owner Occupied	Office Portfolio <sup>(1)</sup>	Multifamily
Carolinas	\$ 1,115,247	\$ 329,621	\$ 359,031	\$ 719,533	\$ 245,158	\$ 188,411
Western VA	1,050,150	125,483	256,513	745,896	100,270	159,537
Fredericksburg Area	621,525	104,378	62,014	659,351	123,809	96,253
Central VA	604,722	100,674	230,274	602,203	105,500	340,528
Coastal VA/NC	503,234	67,716	165,295	490,606	44,266	153,269
Northern VA/Maryland	619,798	65,663	29,331	583,806	66,061	32,141
Eastern VA	196,174	46,465	104,979	184,349	49,043	89,804
Other	224,740	41,660	32,772	186,657	41,023	2,054
<b>Total</b>	<b>\$ 4,935,590</b>	<b>\$ 881,660</b>	<b>\$ 1,240,209</b>	<b>\$ 4,172,401</b>	<b>\$ 775,130</b>	<b>\$ 1,061,997</b>

<sup>(1)</sup> The office portfolio is a subset of our CRE non-owner occupied loans included in the column to the left.

The shift to work-from-home and hybrid work environments have caused a decrease in the use of office space. As such, we have additional monitoring for our exposure to office space, within our non-owner occupied CRE portfolio, including periodic credit risk assessment of expiring office leases for most of the office portfolio. We do not currently finance large, high-rise, or major metropolitan central business district office buildings, and the office portfolio is generally in suburban markets with strong occupancy levels. The average loan size in our office portfolio was approximately \$1.7 million and approximately \$1.9 million as of December 31, 2024 and 2023, respectively, and the median loan size in our office portfolio was approximately \$571,000 and approximately \$647,000 as of December 31, 2024 and 2023, respectively. The average loan size in our multifamily portfolio was approximately \$2.5 million and approximately \$3.2 million as of December 31, 2024 and 2023, respectively, and the median loan size in our multifamily portfolio was approximately \$646,000 and approximately \$793,000 as of December 31, 2024 and 2023, respectively.

## ASSET QUALITY

### Overview

At December 31, 2024, NPAs as a percentage of total LHFII were 0.32%, an increase of 8 bps from the prior year and included nonaccrual loans of \$58.0 million. Our net charge-offs remain low at 0.05% of total loans for 2024, consistent with the prior year. Our ACL at December 31, 2024 increased by \$45.2 million from the prior year primarily due to a \$13.1 million specific reserve on an impaired loan in the commercial and industrial portfolio, the American National acquisition, organic loan growth during 2024, and the impact of continued uncertainty in the economic outlook on certain portfolios.

In connection with the American National acquisition, we recorded an initial ACL of \$18.5 million that consisted of an ALLL of \$17.1 million, which included a \$3.9 million reserve on acquired PCD loans. We also recorded a \$13.2 million reserve on non-PCD loans established through provision expense, which represents the CECL “double count” of the non-PCD credit mark, and a \$1.4 million RUC through the provision for credit losses.

We continue to experience historically low levels of NPAs, despite the 8 bps increase in the current year primarily due to the \$27.7 million commercial and industrial loan added to NPAs during the fourth quarter of 2024, for which a specific reserve was established as noted above. However, the economic environment could be impacted by a number of factors, such as elevated inflation, even as inflation rates began to improve in 2024, the potential impact of monetary policy as the Federal Reserve continues to evaluate changes in interest rates, and slower economic growth or recession, all of which could increase NPAs in future periods. We continue to refrain from originating or purchasing loans from foreign

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entities, and we selectively originate loans to higher risk borrowers. Our loan portfolio generally does not include exposure to option adjustable-rate mortgage products, high loan-to-value ratio mortgages, interest only mortgage loans, subprime mortgage loans, or mortgage loans with initial teaser rates, which are all considered higher risk instruments.

**Nonperforming Assets**

At December 31, 2024, our NPAs totaled \$58.4 million, an increase of \$21.5 million or 58.2% from December 31, 2023. NPAs as a percentage of total LHFH at December 31, 2024 were 0.32%, an increase of 8 bps from 0.24% at December 31, 2023. The increase in NPAs is primarily due to one nonaccrual loan within the commercial and industrial portfolio of \$27.7 million that has a specific reserve of \$13.1 million.

The following table shows a summary of asset quality balances and related ratios as of and for the years ended December 31, (dollars in thousands):

	2024	2023
<b>Nonaccrual LHFH</b>	\$ 57,969	\$ 36,860
<b>Foreclosed properties</b>	404	29
<b>Total NPAs</b>	58,373	36,889
<b>LHFH past due 90 days and accruing interest</b>	14,143	13,863
<b>Total NPAs and LHFH past due 90 days and accruing interest</b>	\$ 72,516	\$ 50,752

**Balances**

<b>Allowance for loan and lease losses</b>	\$ 178,644	\$ 132,182
<b>Allowance for credit losses</b>	193,685	148,451
<b>Average LHFH, net of deferred fees and costs</b>	17,647,589	14,949,487
<b>LHFH, net of deferred fees and costs</b>	18,470,621	15,635,043

**Ratios**

<b>Nonaccrual LHFH to total LHFH</b>	0.31 %	0.24 %
<b>NPAs to total LHFH</b>	0.32 %	0.24 %
<b>NPAs &amp; LHFH 90 days past due and accruing interest to total LHFH</b>	0.39 %	0.32 %
<b>NPAs to total LHFH &amp; foreclosed property</b>	0.32 %	0.24 %
<b>NPAs &amp; LHFH 90 days past due and accruing interest to total LHFH &amp; foreclosed property</b>	0.39 %	0.32 %
<b>ALLL to nonaccrual LHFH</b>	308.17 %	358.61 %
<b>ALLL to nonaccrual LHFH &amp; LHFH 90 days past due and accruing interest</b>	247.73 %	260.60 %
<b>ACL to nonaccrual LHFH</b>	334.12 %	402.74 %

NPAs include non-accrual loans, which totaled \$58.0 million and \$36.9 million at December 31, 2024 and 2023, respectively. The following table shows the activity in nonaccrual loans for the years ended December 31, (dollars in thousands):

	2024	2023
<b>Beginning Balance</b>	\$ 36,860	\$ 27,038
<b>Net customer payments</b>	(21,586)	(11,850)
<b>Additions</b>	51,671	23,091
<b>Charge-offs</b>	(6,467)	(987)
<b>Loans returning to accruing status</b>	(2,134)	(432)
<b>Transfers to foreclosed property</b>	(375)	—
<b>Ending Balance</b>	\$ 57,969	\$ 36,860

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The following table presents the composition of nonaccrual loans and the coverage ratio, which is the ALLL expressed as a percentage of nonaccrual loans, as of December 31, (dollars in thousands):

	2024	2023
<b>Construction and Land Development</b>	\$ 1,313	\$ 348
<b>Commercial Real Estate - Owner Occupied</b>	2,915	3,001
<b>Commercial Real Estate - Non-Owner Occupied</b>	1,167	12,616
<b>Multifamily Real Estate</b>	132	—
<b>Commercial &amp; Industrial</b>	33,702	4,556
<b>Residential 1-4 Family - Commercial</b>	1,510	1,804
<b>Residential 1-4 Family - Consumer</b>	12,725	11,098
<b>Residential 1-4 Family - Revolving</b>	3,826	3,087
<b>Auto</b>	659	350
<b>Consumer</b>	20	—
<b>Total</b>	<u>\$ 57,969</u>	<u>\$ 36,860</u>
<b>Coverage Ratio</b>	<b>308.17 %</b>	<b>358.61 %</b>

**Past Due Loans**

At December 31, 2024, past due loans still accruing interest totaled \$57.7 million or 0.31% of total LHFI, compared to \$48.4 million or 0.31% of total LHFI at December 31, 2023. Of the total past due loans still accruing interest, \$14.1 million or 0.08% of total LHFI were loans past due 90 days or more at December 31, 2024, compared to \$13.9 million or 0.09% of total LHFI at December 31, 2023.

**Troubled Loan Modifications**

As of December 31, 2024 and 2023, we had TLMs with an amortized cost basis of \$35.2 million and \$51.2 million with an estimated \$454,000 and \$289,000 in allowance for those loans, respectively. As of December 31, 2024 and 2023, unfunded commitments on loans modified and designated as TLMs were \$198,000 and \$1.6 million, respectively.

**Net Charge-offs**

For the year ended December 31, 2024, our net charge-offs were \$8.8 million or 0.05% of total average loans, compared to \$7.6 million or 0.05%, respectively, for the year ended December 31, 2023. The majority of our net charge-offs in 2024 are related to one relationship within the commercial real estate – non-owner occupied portfolio which was previously reserved for in the 2023 ACL, one relationship within the construction and land development portfolio, and overdrawn deposit accounts.

**Provision for Credit Losses**

We recorded a provision for credit losses of \$50.1 million for the year ended December 31, 2024, an increase of \$18.5 million or 58.4% from the prior year. The provision for credit losses for the year ended December 31, 2024 reflected \$51.3 million in provision for loan losses offset by a \$1.2 million release for unfunded commitments. The increased provision for credit losses is primarily due to organic loan growth during 2024, the impact of continued uncertainty in the economic outlook on certain portfolios, and a specific reserve on an impaired loan in the commercial and industrial portfolio recorded in the fourth quarter. Included in the provision for credit losses is \$13.2 million of initial provision expense on non-PCD loans and \$1.4 million on unfunded commitments, each relating to loans acquired from American National, which were recorded in the second quarter of 2024.

**Allowance for Credit Losses**

At December 31, 2024, the ACL was \$193.7 million, comprised of an ALLL of \$178.6 million and a reserve for unfunded commitments of \$15.0 million. The ACL at December 31, 2024 increased by \$45.2 million from December 31, 2023, primarily due to a new \$13.1 million specific reserve on an impaired loan in the commercial and industrial portfolio and the initial \$18.5 million ACL recorded in the American National acquisition, as well as organic loan growth in 2024 and the impact of continued uncertainty in the economic outlook on certain portfolios.

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The following table summarizes the ACL as of December 31, (dollars in thousands):

	2024	2023
<b>Total ALLL</b>	<b>\$ 178,644</b>	<b>\$ 132,182</b>
<b>Total Reserve for Unfunded Commitments</b>	<b>15,041</b>	<b>16,269</b>
<b>Total ACL</b>	<b>\$ 193,685</b>	<b>\$ 148,451</b>
<b>ALLL to total LHFI</b>	<b>0.97 %</b>	<b>0.85 %</b>
<b>ACL to total LHFI</b>	<b>1.05 %</b>	<b>0.95 %</b>

The following table summarizes our net charge-off activity by loan segment for the years ended December 31, (dollars in thousands):

	2024			2023		
	Commercial	Consumer	Total	Commercial	Consumer	Total
<b>Loans charged-off</b>	<b>\$ (11,889)</b>	<b>\$ (4,067)</b>	<b>\$ (15,956)</b>	<b>\$ (8,727)</b>	<b>\$ (3,268)</b>	<b>\$ (11,995)</b>
<b>Recoveries</b>	<b>5,283</b>	<b>1,911</b>	<b>7,194</b>	<b>2,455</b>	<b>1,935</b>	<b>4,390</b>
<b>Net charge-offs</b>	<b>\$ (6,606)</b>	<b>\$ (2,156)</b>	<b>\$ (8,762)</b>	<b>\$ (6,272)</b>	<b>\$ (1,333)</b>	<b>\$ (7,605)</b>
<b>Net charge-offs to average loans<sup>(1)</sup></b>	<b>0.04 %</b>	<b>0.09 %</b>	<b>0.05 %</b>	<b>0.05 %</b>	<b>0.06 %</b>	<b>0.05 %</b>

<sup>(1)</sup> Net charge-off rates are calculated by dividing net charge-offs by average LHFI for the period for each loan category.

The following table summarizes the ALLL activity by loan segment and the percentage of the loan portfolio that the related ALLL covers as of December 31, (dollars in thousands):

	2024			2023		
	Commercial	Consumer	Total	Commercial	Consumer	Total
<b>ALLL</b>	<b>\$ 148,887</b>	<b>\$ 29,757</b>	<b>\$ 178,644</b>	<b>\$ 105,896</b>	<b>\$ 26,286</b>	<b>\$ 132,182</b>
<b>Loan %<sup>(1)</sup></b>	<b>86.6 %</b>	<b>13.4 %</b>	<b>100.0 %</b>	<b>85.3 %</b>	<b>14.7 %</b>	<b>100.0 %</b>
<b>ALLL to total LHFI<sup>(2)</sup></b>	<b>0.93 %</b>	<b>1.20 %</b>	<b>0.97 %</b>	<b>0.79 %</b>	<b>1.14 %</b>	<b>0.85 %</b>

<sup>(1)</sup> The percentage represents the loan balance divided by total loans.

<sup>(2)</sup> The percentage represents ALLL divided by the total LHFI for each category.

The increase in the ALLL for the Commercial segment is primarily due to a specific reserve on an impaired loan, the American National acquisition, loan growth during 2024, and the impact of continued uncertainty in the economic outlook on certain portfolios. The increase in the ALLL from the prior year for the Consumer segment primarily reflects the impact from the American National acquisition.

## DEPOSITS

As of December 31, 2024, our total deposits were \$20.4 billion, an increase of \$3.6 billion or 21.3% compared to December 31, 2023. Total interest-bearing deposits consisted of interest checking accounts, money market accounts, savings accounts, time deposits, and brokered deposits. Our time deposits balances with customers totaled \$4.1 billion and accounted for 27.5% of total interest-bearing customer deposits at December 31, 2024, compared to \$2.8 billion and 23.1% at December 31, 2023. We use purchased brokered deposits as part of our overall liquidity management strategy on an as needed basis; brokered deposits were purchased in 2024 and 2023 through nationally recognized networks. At December 31, 2024, our brokered deposits totaled \$1.2 billion, a \$669.5 million increase from December 31, 2023.

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The following table presents the deposit balances, including brokered deposits, by major category as of December 31, (dollars in thousands):

	2024		2023	
	Amount	% of total deposits	Amount	% of total deposits
<b>Deposits:</b>				
Interest checking accounts	\$ 5,494,550	26.9 %	\$ 4,697,819	27.9 %
Money market accounts	4,291,097	21.0 %	3,850,679	22.9 %
Savings accounts	1,025,896	5.0 %	909,223	5.4 %
Customer time deposits of \$250,000 and over	1,202,657	5.9 %	674,939	4.0 %
Other customer time deposits	2,888,476	14.2 %	2,173,904	12.9 %
Time Deposits	4,091,133	20.1 %	2,848,843	16.9 %
Total interest-bearing customer deposits	14,902,676	73.0 %	12,306,564	73.1 %
Brokered deposits	1,217,895	6.0 %	548,384	3.3 %
Total interest-bearing deposits	16,120,571	79.0 %	12,854,948	76.4 %
Demand deposits	4,277,048	21.0 %	3,963,181	23.6 %
<b>Total Deposits <sup>(1)</sup></b>	<b>\$ 20,397,619</b>	<b>100.0 %</b>	<b>\$ 16,818,129</b>	<b>100.0 %</b>

<sup>(1)</sup> Includes uninsured deposits of \$7.1 billion and \$5.8 billion as of December 31, 2024 and December 31, 2023, respectively, and collateralized deposits of \$1.1 billion and \$861.6 million as of December 31, 2024 and December 31, 2023, respectively. Amounts are based on estimated amounts of uninsured deposits as of the reported period.

Maturities of time deposits in excess of FDIC insurance limits were as follows as of December 31, (dollars in thousands):

	2024	2023
<b>3 Months or Less</b>	\$ 291,391	\$ 141,146
<b>Over 3 Months through 6 Months</b>	159,194	62,006
<b>Over 6 Months through 12 Months</b>	78,090	32,672
<b>Over 12 Months</b>	51,982	43,865
<b>Total</b>	<b>\$ 580,657</b>	<b>\$ 279,689</b>

**CAPITAL RESOURCES**

Capital resources represent funds, earned or obtained, over which financial institutions can exercise greater or longer control in comparison with deposits and borrowed funds. Our management reviews our capital adequacy on an ongoing basis with reference to size, composition, and quality of our resources and consistency with regulatory requirements and industry standards. We seek to maintain a capital structure that will assure an adequate level of capital to support anticipated asset growth and to absorb potential losses, while allowing us to effectively leverage our capital to maximize return to shareholders.

On January 31, 2025, we announced that our Board of Directors declared a quarterly dividend on our outstanding shares of our Series A preferred stock. The dividend of \$171.88 per share (equivalent to \$0.43 per outstanding depository share) is payable on March 3, 2025 to preferred shareholders of record as of February 14, 2025. Our Board of Directors also declared a quarterly dividend of \$0.34 per share of common stock, which is payable on February 28, 2025 to common shareholders of record as of February 14, 2025.

Under the Basel III capital rules, we must comply with the following minimum capital ratios: (i) a common equity Tier 1 capital ratio of 7.0% of risk-weighted assets; (ii) a Tier 1 capital ratio of 8.5% of risk-weighted assets; (iii) a total capital ratio of 10.5% of risk-weighted assets; and (iv) a leverage ratio of 4.0% of total assets. These ratios, with the exception of the leverage ratio, include a 2.5% capital conservation buffer, which is designed to absorb losses during periods of economic stress. Banking institutions with a ratio of common equity Tier 1 to risk-weighted assets above the minimum but below the conservation buffer will face constraints on dividends, equity repurchases, and compensation based on the amount of the shortfall.

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On August 26, 2020, the federal bank regulatory agencies adopted a final rule that allowed us to phase in the impact of adopting the CECL methodology up to two years, with a three-year transition period to phase out the cumulative benefit to regulatory capital provided during the two-year delay. We elected to phase in the regulatory capital impact as permitted under this final rule. The CECL transition amount was phased into the regulatory capital over a three-year period that began in 2022 and ended in 2024.

The following table summarizes our regulatory capital and related ratios as of December 31, (dollars in thousands):

	2024	2023
<b>Common equity Tier 1 capital</b>	<b>\$ 2,063,163</b>	<b>\$ 1,790,183</b>
<b>Tier 1 capital</b>	<b>2,229,519</b>	<b>1,956,539</b>
<b>Tier 2 capital</b>	<b>589,879</b>	<b>508,279</b>
<b>Total risk-based capital</b>	<b>2,819,398</b>	<b>2,464,818</b>
<b>Risk-weighted assets</b>	<b>20,713,030</b>	<b>18,187,785</b>
<b>Capital ratios:</b>		
<b>Common equity Tier 1 capital ratio</b>	<b>9.96 %</b>	<b>9.84 %</b>
<b>Tier 1 capital ratio</b>	<b>10.76 %</b>	<b>10.76 %</b>
<b>Total capital ratio</b>	<b>13.61 %</b>	<b>13.55 %</b>
<b>Leverage ratio (Tier 1 capital to average assets)</b>	<b>9.29 %</b>	<b>9.63 %</b>
<b>Capital conservation buffer ratio <sup>(1)</sup></b>	<b>4.76 %</b>	<b>4.76 %</b>
<b>Common equity to total assets</b>	<b>12.11 %</b>	<b>11.29 %</b>
<b>Tangible common equity to tangible assets <sup>(+)</sup></b>	<b>7.21 %</b>	<b>7.15 %</b>

<sup>(1)</sup> Calculated by subtracting the regulatory minimum capital ratio requirements from the Company's actual ratio results for Common equity, Tier 1, and Total risk-based capital. The lowest of the three measures represents the Company's capital conservation buffer ratio.

<sup>(+)</sup> Refer to "Non-GAAP Financial Measures" within this Item 7 for more information about this non-GAAP financial measure, including a reconciliation of this measure to the most directly comparable financial measure calculated in accordance with GAAP.

For more information about our off-balance sheet obligations and cash requirements refer to section "Liquidity" included within this Item 7.

## MARKET RISK

### Interest Sensitivity

Market risk is the risk of loss arising from adverse changes in the fair value of financial instruments due to changes in interest rates, exchange rates, and equity prices. Our market risk is composed primarily of interest rate risk. Our asset liability management committee is responsible for reviewing our interest rate sensitivity position and establishing policies to monitor and limit exposure to this risk. Our Board of Directors reviews and approves the policies established by our asset liability management committee.

We monitor interest rate risk using three complementary modeling tools: static gap analysis, earnings simulation modeling, and economic value simulation (net present value estimation). Each of these models measures changes in a variety of interest rate scenarios. While each of the interest rate risk models has limitations, taken together, they represent a reasonably comprehensive view of the magnitude of our interest rate risk, the distribution of risk along the yield curve, the level of risk through time, and the amount of exposure to changes in certain interest rate relationships. We use the static gap analysis, which measures aggregate re-pricing values, less often because it does not effectively consider the optionality embedded into many assets and liabilities and, therefore, we do not address it here. We use earnings simulation and economic value simulation models on a regular basis, which more effectively measure the cash flow and optionality impacts, and these models are discussed below.

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We determine the overall magnitude of interest sensitivity risk and then we create policies and practices governing asset generation and pricing, funding sources and pricing, and off-balance sheet commitments. These policies and practices are based on management's expectations regarding future interest rate movements, the states of the national, regional and local economies, and other financial and business risk factors. We use simulation modeling to measure and monitor the effect of various interest rate scenarios and business strategies on our net interest income. This modeling reflects interest rate changes and the related impact on net interest income and net income over specified time horizons.

**Earnings Simulation Modeling**

Management uses earnings simulation modeling to measure the sensitivity of our net interest income to changes in interest rates. The model calculates an earnings estimate based on current and projected balances and rates. This method is subject to the accuracy of the assumptions that underlie the process, but we believe it provides a better analysis of the sensitivity of earnings to changes in interest rates than other analyses, such as the static gap analysis noted above.

We derive the assumptions used in the model from historical trends and management's outlook, including expected loan growth, loan prepayment rates, projected loan origination spreads, deposit growth rates, changes to deposit product betas and non-maturity deposit decay rates, and projected yields and rates. These assumptions may not be realized and unanticipated events and circumstances may also occur that cause the assumptions to be inaccurate. The model also does not take into account any future actions of management to mitigate the impact of interest rate changes. Our asset liability management committee monitors the assumptions at least quarterly and periodically adjusts them as it deems appropriate. In the modeling, we assume that all maturities, calls, and prepayments in the securities portfolio are reinvested in like instruments, and we base the MBS prepayment assumptions on industry estimates of prepayment speeds for portfolios with similar coupon ranges and seasoning. We also use different interest rate scenarios and yield curves to measure the sensitivity of earnings to changing interest rates. Interest rates on different asset and liability accounts move differently when the short-term market rate changes and these differences are reflected in the different rate scenarios. We adjust deposit betas, decay rates and loan prepayment speeds periodically in our models for non-maturity deposits and loans.

We use our earnings simulation model to estimate earnings in rate environments where rates are instantaneously shocked up or down around a "most likely" rate scenario, based on implied forward rates and futures curves. The analysis assesses the impact on net interest income over a 12-month period after an immediate increase or "shock" in rates, of 100 bps up to 300 bps. The model, under all scenarios, does not drop the index below zero.

The following table represents the interest rate sensitivity on our net interest income across the rate paths modeled for balances for the years ended December 31, (dollars in thousands):

	Change In Net Interest Income	
	2024	2023
	%	%
<b>Change in Yield Curve:</b>		
+300 bps	6.23	4.41
+200 bps	4.50	3.20
+100 bps	2.48	1.79
Most likely rate scenario	—	—
-100 bps	(2.35)	(1.68)
-200 bps	(5.85)	(3.92)
-300 bps	(10.64)	(7.62)

If an institution is asset sensitive its assets reprice more quickly than its liabilities and net interest income would be expected to increase in a rising interest rate environment and decrease in a falling interest rate environment. If an institution is liability sensitive its liabilities reprice more quickly than its assets and net interest income would be expected to decrease in a rising interest rate environment and increase in a falling interest rate environment.

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From a net interest income perspective, we were more asset sensitive as of December 31, 2024 compared to 2023. This shift is due, in part, to the changing market characteristics of certain loan and deposit products and, in part, due to various other balance sheet strategies. We expect net interest income to increase with an immediate increase or shock in market rates. In a decreasing interest rate environment, we expect a decline in net interest income as interest-earning assets re-price more quickly than interest-bearing deposits.

**Economic Value Simulation Modeling**

We use economic value simulation modeling to calculate the estimated fair value of assets and liabilities over different interest rate environments. We calculate the economic values based on discounted cash flow analysis. The net economic value of equity is the economic value of all assets minus the economic value of all liabilities. The change in net economic value over different rate environments is an indication of the longer-term earnings capability of the balance sheet. We use the same assumptions in the economic value simulation model as in the earnings simulation model. The economic value simulation model uses instantaneous rate shocks to the balance sheet.

The following table reflects the estimated change in net economic value over different rate environments using economic value simulation for the balances as of December 31, (dollars in thousands):

	Change In Economic Value of Equity	
	2024	2023
	%	%
<b>Change in Yield Curve:</b>		
+300 bps	(6.98)	(8.11)
+200 bps	(4.75)	(5.36)
+100 bps	(2.47)	(2.53)
Most likely rate scenario	—	—
-100 bps	1.88	2.34
-200 bps	0.94	3.07
-300 bps	(1.09)	0.76

As of December 31, 2024, our economic value of equity is generally less liability sensitive in a rising interest rate environment compared to its position as of December 31, 2023, primarily due to the composition of our Consolidated Balance Sheets and also due to the pricing characteristics and assumptions of certain deposits and loans.

**LIQUIDITY**

Liquidity represents an institution's ability to meet present and future financial obligations through either the sale or maturity of existing assets or the acquisition of additional funds through liability management. Our largest source of liquidity on a consolidated basis is the customer deposit base generated by our wholesale and consumer businesses. These deposits provide relatively stable and low-cost funding. Total deposits at December 31, 2024 were \$20.4 billion, an increase of \$3.6 billion or 21.3% from December 31, 2023. Average deposits at December 31, 2024 were \$19.5 billion, an increase of \$2.9 billion or 17.3% from December 31, 2023. Total deposits increased from the prior year primarily due to a \$2.6 billion increase in interest-bearing customer deposits and a \$313.9 million increase in demand deposits, primarily due to the American National acquisition, as well as an increase of \$669.5 million in brokered deposits. Refer to "Deposits" within this Item 7 for additional information on this topic.

We closely monitor changes in the industry and market conditions that may impact our liquidity and will use other borrowing means or other liquidity and funding strategies sources to fund our liquidity needs. We also closely track the potential impacts on our liquidity from declines in the fair value of our securities portfolio due to changing market interest rates and developments in the banking industry that may change the availability of traditional sources of liquidity or market expectations with respect to available sources and amounts of additional liquidity.



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We consider our liquid assets to include cash, interest-bearing deposits with banks, money market investments, federal funds sold, LHFS, and securities and loans maturing or re-pricing within one year. As of December 31, 2024, our liquid assets totaled \$8.8 billion or 35.6% of total assets, and liquid earning assets totaled \$8.6 billion or 39.0% of total earning assets. Asset liquidity is also provided by managing loan and securities maturities and cash flows. As of December 31, 2024, loan payments of approximately \$8.0 billion or 43.5% of total LHF1 are expected within one year based on contractual terms and expected prepayments, and approximately \$355.1 million or 10.6% of total investments as of December 31, 2024 are scheduled to be paid down within one year based on contractual terms and expected prepayments.

Additional sources of liquidity available to us include our capacity to borrow additional funds when necessary through federal funds lines with several correspondent banks, a line of credit with the FHLB, the Federal Reserve Discount Window, the purchase of brokered certificates of deposit, a corporate line of credit with a large correspondent bank, and debt and capital issuances. Management believes our overall liquidity to be sufficient to satisfy our depositors' requirements and to meet our customers' credit needs.

During 2024, the Company improved its borrowing capacity at the FHLB and FRB since secured borrowing facilities provide the most reliable sources of funding, especially during times of market turbulence and financial distress. In 2024, the Company added Commercial and Industrial, Construction, lot/land, and other consumer loans to the population of loans pledged to the FRB. At the FHLB, the Company expanded the population of loans pledged, primarily CRE loans and securities.

For additional information and the available balances on various lines of credit, please refer to Note 9 "Borrowings" in the "Notes to the Consolidated Financial Statements" contained in Item 8 "Financial Statements and Supplementary Data" of this Form 10-K. In addition to lines of credit, we may also borrow additional funds by purchasing certificates of deposit through a nationally recognized network of financial institutions. For additional information on cash requirements for known contractual and other obligations, please refer to "Capital Resources" within this Item 7.

#### **Cash Requirements**

Our cash requirements outside of lending transactions consist primarily of borrowings, leases, debt, and capital instruments which are used as part of our overall liquidity and capital management strategy. We expect that the cash required to repay these obligations will be sourced from future debt and capital issuances and from other general liquidity sources as described under "Liquidity" within this Item 7.

The following table presents our contractual obligations related to our major cash requirements and the scheduled payments due at the various intervals over the next year and beyond as of December 31, 2024 (dollars in thousands):

	<b>Total</b>	<b>Less than 1 year</b>	<b>More than 1 year</b>
<b>Long-term debt <sup>(1)</sup></b>	<b>\$ 250,000</b>	<b>\$ —</b>	<b>\$ 250,000</b>
<b>Trust preferred capital notes <sup>(1)</sup></b>	<b>184,542</b>	<b>—</b>	<b>184,542</b>
<b>Leases <sup>(2)</sup></b>	<b>115,442</b>	<b>14,663</b>	<b>100,779</b>
<b>Repurchase agreements</b>	<b>56,275</b>	<b>56,275</b>	<b>—</b>
<b>Total contractual obligations</b>	<b>\$ 606,259</b>	<b>\$ 70,938</b>	<b>\$ 535,321</b>

<sup>(1)</sup> Excludes related unamortized premium/discount and interest payments.

<sup>(2)</sup> Represents lease payments due on non-cancellable operating leases at December 31, 2024. Excluded from these tables are variable lease payments or renewals.

For more information pertaining to the previous table, refer to Note 7 "Leases" and Note 9 "Borrowings" in the "Notes to the Consolidated Financial Statements" contained in Item 8 "Financial Statements and Supplementary Data" of this Form 10-K.

### ***Off-Balance Sheet Obligations***

In the normal course of business, we are party to financial instruments with off-balance sheet risk to meet the financing needs of our customers and to reduce our own exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit and letters of credit. These instruments involve elements of credit and interest rate risk in excess of the amount recognized in our Consolidated Balance Sheets. The contractual amounts of these instruments reflect the extent of our involvement in particular classes of financial instruments. For more information on these commitments, refer to Note 10 “Commitments and Contingencies” in the “Notes to the Consolidated Financial Statements” contained in Item 8 “Financial Statements and Supplementary Data” of this Form 10-K.

Our exposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit and letters of credit is represented by the contractual amount of these instruments. We use the same credit policies in making commitments and conditional obligations as we do for on-balance sheet instruments. Unless noted otherwise, we do not require collateral or other security to support off-balance sheet financial instruments with credit risk.

We are also a lessor in sales-type and direct financing leases for equipment, as noted in Note 7 “Leases” in the “Notes to the Consolidated Financial Statements” contained in Item 8 “Financial Statements and Supplementary Data” of this Form 10-K. Our future commitments related to the aforementioned leases totaled \$621.3 million and \$472.7 million, respectively, at December 31, 2024 and December 31, 2023.

During the third quarter of 2024, we entered into Forward Sale Agreements in connection with our proposed merger with Sandy Spring. For more information, refer to Note 12 “Stockholders’ Equity” in the “Notes to the Consolidated Financial Statements” contained in Item 8 “Financial Statements and Supplementary Data” of this Form 10-K.

### ***Impact of Inflation and Changing Prices***

Our financial statements included in Item 8 “Financial Statements and Supplementary Data” of this Form 10-K have been prepared in accordance with GAAP, which requires the financial position and operating results to be measured principally in terms of historic dollars without considering the change in the relative purchasing power of money over time due to inflation. Inflation affects our results of operations mainly through increased operating costs, but since nearly all of our assets and liabilities are monetary in nature, changes in interest rates generally affect our financial condition to a greater degree than changes in the rate of inflation. Although interest rates are greatly influenced by changes in the inflation rate, they do not necessarily change at the same rate or in the same magnitude as the inflation rate. Management reviews pricing of our products and services, in light of current and expected costs due to inflation, to seek to mitigate the inflationary impact on our financial performance.

**NON-GAAP FINANCIAL MEASURES**

In this Form 10-K, we have provided supplemental performance measures determined by methods other than in accordance with GAAP. These non-GAAP financial measures are a supplement to GAAP, which we used to prepare our financial statements, and should not be considered in isolation or as a substitute for comparable measures calculated in accordance with GAAP. In addition, our non-GAAP financial measures may not be comparable to non-GAAP financial measures of other companies. We use the non-GAAP financial measures discussed herein in our analysis of our performance. Management believes that these non-GAAP financial measures provide additional understanding of ongoing operations, enhance the comparability of our results of operations with prior periods and show the effects of significant gains and charges in the periods presented without the impact of items or events that may obscure trends in our underlying performance.

We believe interest and dividend income (FTE), which is used in computing yield on interest-earning assets (FTE), provides valuable additional insight into the yield on interest-earning assets (FTE) by adjusting for differences in the tax treatment of interest income sources. We believe net interest income (FTE) and total revenue (FTE), which are used in computing net interest margin (FTE), provide valuable additional insight into the net interest margin by adjusting for differences in the tax treatment of interest income sources. The entire FTE adjustment is attributable to interest income on earning assets, which is used in computing the yield on earning assets. Interest expense and the related cost of interest-bearing liabilities and cost of funds ratios are not affected by the FTE components.

The following table reconciles non-GAAP financial measures from the most directly comparable GAAP financial measures for each of the years ended December 31, (dollars in thousands):

	2024	2023	2022
<b>Interest Income (FTE)</b>			
Interest and dividend income (GAAP)	\$ 1,227,535	\$ 954,450	\$ 660,435
FTE adjustment	15,226	14,910	14,873
Interest and dividend income (FTE) (non-GAAP)	\$ 1,242,761	\$ 969,360	\$ 675,308
Average earning assets	\$ 21,347,677	\$ 18,368,806	\$ 17,853,216
Yield on interest-earning assets (GAAP)	5.75 %	5.20 %	3.70 %
Yield on interest-earning assets (FTE) (non-GAAP)	5.82 %	5.28 %	3.78 %
<b>Net Interest Income (FTE)</b>			
Net interest income (GAAP)	\$ 698,539	\$ 611,013	\$ 584,261
FTE adjustment	15,226	14,910	14,873
Net interest income (FTE) (non-GAAP)	\$ 713,765	\$ 625,923	\$ 599,134
Noninterest income (GAAP)	118,878	90,877	118,523
Total revenue (FTE) (non-GAAP)	\$ 832,643	\$ 716,800	\$ 717,657
Average earning assets	\$ 21,347,677	\$ 18,368,806	\$ 17,853,216
Net interest margin (GAAP)	3.27 %	3.33 %	3.27 %
Net interest margin (FTE) (non-GAAP)	3.34 %	3.41 %	3.36 %

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Tangible assets and tangible common equity are used in the calculation of certain profitability, capital, and per share ratios. We believe tangible assets, tangible common equity and the related ratios are meaningful measures of capital adequacy because they provide a meaningful basis for period-to-period and company-to-company comparisons, which we believe will assist investors in assessing our capital and our ability to absorb potential losses. We believe tangible common equity is an important indication of our ability to grow organically and through business combinations as well as our ability to pay dividends and to engage in various capital management strategies.

The following table reconciles non-GAAP financial measures from the most directly comparable GAAP financial measures as of December 31, (dollars in thousands):

	2024	2023	2022
<b><u>Tangible Assets</u></b>			
Ending Assets (GAAP)	\$ 24,585,323	\$ 21,166,197	\$ 20,461,138
Less: Ending goodwill	1,214,053	925,211	925,211
Less: Ending amortizable intangibles	84,563	19,183	26,761
Ending tangible assets (non-GAAP)	<u>\$ 23,286,707</u>	<u>\$ 20,221,803</u>	<u>\$ 19,509,166</u>
<b><u>Tangible Common Equity</u></b>			
Ending Equity (GAAP)	\$ 3,142,879	\$ 2,556,327	\$ 2,372,737
Less: Ending goodwill	1,214,053	925,211	925,211
Less: Ending amortizable intangibles	84,563	19,183	26,761
Less: Perpetual preferred stock	166,357	166,357	166,357
Ending tangible common equity (non-GAAP)	<u>\$ 1,677,906</u>	<u>\$ 1,445,576</u>	<u>\$ 1,254,408</u>
Average equity (GAAP)	\$ 2,971,111	\$ 2,440,525	\$ 2,465,049
Less: Average goodwill	1,139,422	925,211	930,315
Less: Average amortizable intangibles	73,984	22,951	34,627
Less: Average perpetual preferred stock	166,356	166,356	166,356
Average tangible common equity (non-GAAP)	<u>\$ 1,591,349</u>	<u>\$ 1,326,007</u>	<u>\$ 1,333,751</u>
Common equity to total assets (GAAP)	12.11 %	11.29 %	10.78 %
Tangible common equity to tangible assets (non-GAAP)	7.21 %	7.15 %	6.43 %

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Adjusted operating measures exclude, as applicable, expenses related to merger-related costs, deferred tax asset write-down, FDIC special assessments, strategic cost saving initiatives (principally composed of severance charges related to headcount reductions and charges for exiting certain leases), legal reserves associated with our previously disclosed settlement with the CFPB, strategic branch closing and related facility consolidation costs (principally composed of real estate, leases and other assets write downs, as well as severance and expense reduction initiatives), loss on sale of securities, gain on sale-leaseback transaction, and gain on sale of DHFB. We believe these non-GAAP adjusted measures provide investors with important information about the continuing economic results of our operations.

The following table reconciles non-GAAP financial measures from the most directly comparable GAAP financial measures for each of the years ended December 31, (dollars in thousands, except per share amounts):

	2024	2023	2022
<b>Adjusted Operating Earnings &amp; EPS</b>			
Net income (GAAP)	\$ 209,131	\$ 201,818	\$ 234,510
Plus: Merger-related costs, net of tax	33,476	2,850	—
Plus: Deferred tax asset write-down	4,774	—	—
Plus: FDIC special assessments, net of tax	664	2,656	—
Plus: Strategic cost saving initiatives, net of tax	—	9,959	—
Plus: Legal reserve, net of tax	—	6,809	—
Plus: Strategic branch closing and facility consolidation costs, net of tax	—	—	4,351
Less: Loss on sale of securities, net of tax	(5,129)	(32,381)	(2)
Less: Gain on sale-leaseback transaction, net of tax	—	23,367	—
Less: Gain on sale of DHFB, net of tax	—	—	7,984
Adjusted operating earnings (non-GAAP)	\$ 253,174	\$ 233,106	\$ 230,879
Less: Dividends on preferred stock	11,868	11,868	11,868
Adjusted operating earnings available to common shareholders (non-GAAP)	\$ 241,306	\$ 221,238	\$ 219,011
Weighted average common shares outstanding, diluted	87,909,237	74,962,363	74,953,398
Earnings per common share, diluted (GAAP)	\$ 2.24	\$ 2.53	\$ 2.97
Adjusted operating earnings per common share, diluted (non-GAAP)	\$ 2.74	\$ 2.95	\$ 2.92

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Adjusted operating noninterest expense excludes, as applicable, expenses related to the amortization of intangible assets, merger-related costs, FDIC special assessments, strategic cost saving initiatives (principally composed of severance charges related to headcount reductions and charges for exiting certain leases), legal reserves associated with our previously disclosed settlement with the CFPB, and strategic branch closing and related facility consolidation costs (principally composed of real estate, leases and other assets write downs, as well as severance and expense reduction initiatives). Adjusted operating noninterest income excludes loss on sale of securities, gain on sale-leaseback transaction and gain on sale of DHFB. These measures are similar to the measures we use when analyzing corporate performance and are also similar to the measure we use for incentive compensation. We believe these adjusted measures provide investors with important information about the continuing economic results of our operations.

The following table reconciles non-GAAP financial measures from the most directly comparable GAAP financial measures for each of the years ended December 31, (dollars in thousands):

	2024	2023	2022
<b><u>Adjusted Operating Noninterest Expense &amp; Noninterest Income</u></b>			
Noninterest expense (GAAP)	\$ 507,534	\$ 430,371	\$ 403,802
Less: Amortization of intangible assets	19,307	8,781	10,815
Less: Merger-related costs	40,018	2,995	—
Less: FDIC special assessments	840	3,362	—
Less: Strategic cost saving initiatives	—	12,607	—
Less: Legal reserve	—	8,300	—
Less: Strategic branch closing and facility consolidation costs	—	—	5,508
Adjusted operating noninterest expense (non-GAAP)	\$ 447,369	\$ 394,326	\$ 387,479
Noninterest income (GAAP)	\$ 118,878	\$ 90,877	\$ 118,523
Less: Loss on sale of securities	(6,493)	(40,989)	(3)
Less: Gain on sale-leaseback transaction	—	29,579	—
Less: Gain on sale of DHFB	—	—	9,082
Adjusted operating noninterest income (non-GAAP)	\$ 125,371	\$ 102,287	\$ 109,444

**ITEM 7A. - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

This information is incorporated herein by reference to the information in section “Market Risk” within Item 7. “Management’s Discussion and Analysis of Financial Condition and Results of Operations” of this Form 10-K.

**ITEM 8. - FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.**

**Report of Independent Registered Public Accounting Firm**

To the Shareholders and the Board of Directors of Atlantic Union Bankshares Corporation

**Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of Atlantic Union Bankshares Corporation and subsidiaries (the “Company”) as of December 31, 2024 and 2023, the related consolidated statements of income, comprehensive income (loss), changes in stockholders’ equity and cash flows for each of the three years in the period ended December 31, 2024, and the related notes (collectively referred to as the “consolidated financial statements”). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company at December 31, 2024 and 2023, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2024, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company’s internal control over financial reporting as of December 31, 2024, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework), and our report dated February 27, 2025 expressed an unqualified opinion thereon.

**Basis for Opinion**

These financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on the Company’s financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

**Critical Audit Matters**

The critical audit matters communicated below are matters arising from the current period audit of the financial statements that were communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matters below, providing separate opinions on the critical audit matters or on the accounts or disclosures to which they relate.

***Business Combination - Fair Value of Acquired Loans***

*Description of the Matter* As discussed in Note 2 to the consolidated financial statements, the Company acquired American National Bank (AMNB) on April 1, 2024. The Company accounted for this transaction as a business combination with the assets acquired and liabilities assumed being measured based at their fair values as of the acquisition date. The fair value of acquired loans held for investment (LHFI) was \$2.151 billion. As disclosed by the Company, the fair values for LHFI were estimated using a discounted cash flow analysis that considered factors including loan type, interest rate type, prepayment speeds, duration, and current discount rates. The discount rates used for loans were based on current market rates for new originations of comparable loans and factored in adjustments for any expected liquidity events.

Auditing the Company's estimate of the fair value of acquired LHFI was subjective due to the judgment required by management in developing the discount rates used in the discounted cash flow methodology. This required a high degree of auditor judgment and effort in performing procedures and evaluating audit evidence obtained related to the judgments made by management and required the use of professionals with specialized skill and knowledge

*How We Addressed the Matter in Our Audit* We obtained an understanding, evaluated the design, and tested the operating effectiveness of the Company's process for estimating the acquired loans fair value, including management's controls over establishing the discount rate used in the discounted cash flow methodology; and evaluating the completeness and accuracy of key inputs and assumptions used in the discounted cash flow methodology, including loan data.

To test the estimated fair value of acquired loans, our audit procedures included, among others: (i) involving valuation specialists to assist us in testing management's methodology and significant assumptions used in measuring the fair value of the acquired loan portfolio, (ii) involving valuation specialists to develop, independent expectations for discount rates and compared management's assumptions to the independently developed ranges based on third party market data, (iii) the audit team tested, the completeness and accuracy of the underlying loan data provided by management that was used in the discounted cash flow model, and (iv) the audit team searched for and evaluated information that corroborates or contradicts management's selected assumptions, including current external economic information and historical Company-specific information.

***Allowance for Loan and Lease Losses (ALLL)***

*Description of the Matter* At December 31, 2024, the Company's ALLL was \$178.6 million. As more fully described in Note 1 and Note 4 of the consolidated financial statements, the Company's ALLL represents management's current estimate of expected credit losses over the life of the loans held for investment (LHFI) portfolio. The Company uses a probability/loss given default (PD/LGD) model to estimate the quantitative credit losses over a two-year forecast period before reverting to long-term average historical loss rates on a straight-line basis over the following two-year period. The Company considers qualitative factors to adjust model output when estimating the ALLL to account for expected loan losses not addressed in the models, including uncertainty regarding forecasted economic conditions and its impact on future credit losses.

Auditing management's estimate of the ALLL was especially challenging and highly judgmental due to the significant judgments required in establishing certain components of the qualitative factors.



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*How We Addressed  
the Matter in Our  
Audit*

We obtained an understanding, evaluated the design, and tested the operating effectiveness of controls over the ALLL process that included, among others, controls over the review of the model methodology (including model governance), accuracy of data and key allowance inputs such as loan risk ratings, the review of economic forecast data, and management's review and approval over the use of qualitative factors.

Our audit response included involving EY specialists to evaluate the conceptual soundness of the comprehensive framework of the ALLL, including certain qualitative elements, in addition to validating model methodology and model performance. To test the qualitative adjustments, we evaluated the identification and measurement of the adjustments, including the basis for concluding the adjustments were warranted when considering the model methodology and the historical data used in the adjustments. We tested the completeness and accuracy of data used by the Company to estimate the qualitative adjustments by agreeing underlying data to internal sources, and where applicable external sources, and replicating the analyses used by the Company to measure the adjustments. We evaluated the overall ALLL, inclusive of qualitative elements, and whether the recorded ALLL appropriately reflects expected credit losses on the portfolio. Finally, we also reviewed external industry data, peer-bank allowance coverage ratios and subsequent event information and considered whether it corroborated or contradicted the Company's overall estimate of the ALLL.

/s/ Ernst & Young LLP

We have served as the Company's auditor since 2015.

Richmond, Virginia

February 27, 2025

## **Report of Independent Registered Public Accounting Firm**

To the Shareholders and the Board of Directors of Atlantic Union Bankshares Corporation

### **Opinion on Internal Control over Financial Reporting**

We have audited Atlantic Union Bankshares Corporation and subsidiaries' internal control over financial reporting as of December 31, 2024, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). In our opinion, Atlantic Union Bankshares Corporation and subsidiaries (the Company) maintained, in all material respects, effective internal control over financial reporting as of December 31, 2024, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheets of the Company as of December 31, 2024 and 2023, the related consolidated statements of income, comprehensive income (loss), changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 2024, and the related notes, and our report dated February 27, 2025 expressed an unqualified opinion thereon.

### **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects.

Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### **Definition and Limitations of Internal Control Over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Ernst & Young LLP

Richmond, Virginia

February 27, 2025

**ATLANTIC UNION BANKSHARES CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**AS OF DECEMBER 31, 2024 AND 2023**  
*(Dollars in thousands, except share data)*

	2024	2023
<b>ASSETS</b>		
<b>Cash and cash equivalents:</b>		
Cash and due from banks	\$ 196,435	\$ 196,754
Interest-bearing deposits in other banks	153,695	167,601
Federal funds sold	3,944	13,776
<b>Total cash and cash equivalents</b>	<b>354,074</b>	<b>378,131</b>
<b>Securities available for sale, at fair value</b>	<b>2,442,166</b>	<b>2,231,261</b>
<b>Securities held to maturity, at carrying value</b>	<b>803,851</b>	<b>837,378</b>
<b>Restricted stock, at cost</b>	<b>102,954</b>	<b>115,472</b>
<b>Loans held for sale</b>	<b>9,420</b>	<b>6,710</b>
<b>Loans held for investment, net of deferred fees and costs</b>	<b>18,470,621</b>	<b>15,635,043</b>
<b>Less: allowance for loan and lease losses</b>	<b>178,644</b>	<b>132,182</b>
<b>Total loans held for investment, net</b>	<b>18,291,977</b>	<b>15,502,861</b>
<b>Premises and equipment, net</b>	<b>112,704</b>	<b>90,959</b>
<b>Goodwill</b>	<b>1,214,053</b>	<b>925,211</b>
<b>Amortizable intangibles, net</b>	<b>84,563</b>	<b>19,183</b>
<b>Bank owned life insurance</b>	<b>493,396</b>	<b>452,565</b>
<b>Other assets</b>	<b>676,165</b>	<b>606,466</b>
<b>Total assets</b>	<b>\$ 24,585,323</b>	<b>\$ 21,166,197</b>
<b>LIABILITIES</b>		
<b>Noninterest-bearing demand deposits</b>	<b>\$ 4,277,048</b>	<b>\$ 3,963,181</b>
<b>Interest-bearing deposits</b>	<b>16,120,571</b>	<b>12,854,948</b>
<b>Total deposits</b>	<b>20,397,619</b>	<b>16,818,129</b>
<b>Securities sold under agreements to repurchase</b>	<b>56,275</b>	<b>110,833</b>
<b>Other short-term borrowings</b>	<b>60,000</b>	<b>810,000</b>
<b>Long-term borrowings</b>	<b>418,303</b>	<b>391,025</b>
<b>Other liabilities</b>	<b>510,247</b>	<b>479,883</b>
<b>Total liabilities</b>	<b>21,442,444</b>	<b>18,609,870</b>
<b>Commitments and contingencies (Note 10)</b>		
<b>STOCKHOLDERS' EQUITY</b>		
<b>Preferred stock, \$10.00 par value</b>	<b>173</b>	<b>173</b>
<b>Common stock, \$1.33 par value</b>	<b>118,519</b>	<b>99,147</b>
<b>Additional paid-in capital</b>	<b>2,280,547</b>	<b>1,782,286</b>
<b>Retained earnings</b>	<b>1,103,326</b>	<b>1,018,070</b>
<b>Accumulated other comprehensive loss</b>	<b>(359,686)</b>	<b>(343,349)</b>
<b>Total stockholders' equity</b>	<b>3,142,879</b>	<b>2,556,327</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 24,585,323</b>	<b>\$ 21,166,197</b>
<b>Common shares outstanding</b>	<b>89,770,231</b>	<b>75,023,327</b>
<b>Common shares authorized</b>	<b>200,000,000</b>	<b>200,000,000</b>
<b>Preferred shares outstanding</b>	<b>17,250</b>	<b>17,250</b>
<b>Preferred shares authorized</b>	<b>500,000</b>	<b>500,000</b>

See accompanying notes to consolidated financial statements.

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**ATLANTIC UNION BANKSHARES CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**YEARS ENDED DECEMBER 31, 2024, 2023, AND 2022**  
*(Dollars in thousands, except per share amounts)*

	2024	2023	2022
<b>Interest and dividend income:</b>			
Interest and fees on loans	\$ 1,093,004	\$ 846,923	\$ 555,614
Interest on deposits in other banks	10,751	6,071	2,612
Interest and dividends on securities:			
Taxable	91,191	67,075	59,306
Nontaxable	32,589	34,381	42,903
<b>Total interest and dividend income</b>	<b>1,227,535</b>	<b>954,450</b>	<b>660,435</b>
<b>Interest expense:</b>			
Interest on deposits	483,894	296,689	56,201
Interest on short-term borrowings	23,236	27,148	5,393
Interest on long-term borrowings	21,866	19,600	14,580
<b>Total interest expense</b>	<b>528,996</b>	<b>343,437</b>	<b>76,174</b>
<b>Net interest income</b>	<b>698,539</b>	<b>611,013</b>	<b>584,261</b>
<b>Provision for credit losses</b>	<b>50,089</b>	<b>31,618</b>	<b>19,028</b>
<b>Net interest income after provision for credit losses</b>	<b>648,450</b>	<b>579,395</b>	<b>565,233</b>
<b>Noninterest income:</b>			
Service charges on deposit accounts	37,279	33,240	30,052
Other service charges, commissions and fees	7,511	7,860	6,765
Interchange fees	12,134	9,678	9,110
Fiduciary and asset management fees	25,528	17,695	22,414
Mortgage banking income	4,202	2,743	7,085
Loss on sale of securities	(6,493)	(40,989)	(3)
Bank owned life insurance income	15,629	11,759	11,507
Loan-related interest rate swap fees	9,435	10,037	12,174
Other operating income	13,653	38,854	19,419
<b>Total noninterest income</b>	<b>118,878</b>	<b>90,877</b>	<b>118,523</b>
<b>Noninterest expenses:</b>			
Salaries and benefits	271,164	236,682	228,926
Occupancy expenses	30,232	25,146	26,013
Furniture and equipment expenses	14,582	14,282	14,838
Technology and data processing	37,520	32,484	33,372
Professional services	16,804	15,483	16,730
Marketing and advertising expense	12,126	10,406	9,236
FDIC assessment premiums and other insurance	20,255	19,861	10,241
Franchise and other taxes	18,364	18,013	18,006
Loan-related expenses	5,513	5,619	6,574
Amortization of intangible assets	19,307	8,781	10,815
Merger-related costs	40,018	2,995	—
Other expenses	21,649	40,619	29,051
<b>Total noninterest expenses</b>	<b>\$ 507,534</b>	<b>\$ 430,371</b>	<b>\$ 403,802</b>
Income before income taxes	259,794	239,901	279,954
Income tax expense	50,663	38,083	45,444
<b>Net income</b>	<b>209,131</b>	<b>201,818</b>	<b>234,510</b>
Dividends on preferred stock	11,868	11,868	11,868
<b>Net income available to common shareholders</b>	<b>\$ 197,263</b>	<b>\$ 189,950</b>	<b>\$ 222,642</b>
Basic earnings per common share	\$ 2.29	\$ 2.53	\$ 2.97
Diluted earnings per common share	\$ 2.24	\$ 2.53	\$ 2.97
Dividends declared per common share	\$ 1.30	\$ 1.22	\$ 1.16
Basic weighted average number of common shares outstanding	86,149,978	74,961,390	74,949,109
Diluted weighted average number of common shares outstanding	87,909,237	74,962,363	74,953,398

See accompanying notes to consolidated financial statements.

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**ATLANTIC UNION BANKSHARES CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
**YEARS ENDED DECEMBER 31, 2024, 2023, AND 2022**

(Dollars in thousands)

	2024	2023	2022
<b>Net income</b>	<b>\$ 209,131</b>	<b>\$ 201,818</b>	<b>\$ 234,510</b>
Other comprehensive income (loss):			
<b>Cash flow hedges:</b>			
Change in fair value of cash flow hedges (net of tax, \$243, \$3,308, and \$14,100, for the years ended December 31, 2024, 2023, 2022, respectively)	(913)	12,445	(53,043)
<b>AFS securities:</b>			
Unrealized holding (losses) gains arising during period (net of tax, \$5,247, \$7,710, and \$102,789, for the years ended December 31, 2024, 2023, 2022, respectively)	(19,739)	29,006	(386,684)
Reclassification adjustment for losses included in net income (net of tax, \$1,364, \$8,608, and \$1, for the years ended December 31, 2024, 2023, 2022, respectively) <sup>(1)</sup>	5,129	32,381	2
<b>HTM securities:</b>			
Reclassification adjustment for accretion of unrealized gains on AFS securities transferred to HTM (net of tax) <sup>(2)</sup>	(6)	(11)	(18)
<b>Bank owned life insurance:</b>			
Unrealized holding (losses) gains arising during period	(16)	10	2,205
Reclassification adjustment for (gains) losses included in net income <sup>(3)</sup>	(792)	1,106	617
<b>Other comprehensive (loss) income</b>	<b>(16,337)</b>	<b>74,937</b>	<b>(436,921)</b>
<b>Comprehensive income (loss)</b>	<b>\$ 192,794</b>	<b>\$ 276,755</b>	<b>\$ (202,411)</b>

<sup>(1)</sup> The gross amounts reclassified into earnings are reported as "Other operating income" on the Company's Consolidated Statements of Income with the corresponding income tax effect being reflected as a component of income tax expense.

<sup>(2)</sup> The gross amounts reclassified into earnings are reported within interest income on the Company's Consolidated Statements of Income with the corresponding income tax effect being reflected as a component of income tax expense.

<sup>(3)</sup> Reclassifications in earnings are reported in "Salaries and benefits" expense on the Company's Consolidated Statements of Income.

See accompanying notes to consolidated financial statements.

**ATLANTIC UNION BANKSHARES CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**YEARS ENDED DECEMBER 31, 2024, 2023, AND 2022**

(Dollars in thousands, except share amounts)

	Common Stock	Preferred Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
<b>Balance - December 31, 2021</b>	\$ 100,101	\$ 173	\$ 1,807,368	\$ 783,794	\$ 18,635	\$ 2,710,071
Net income - 2022				234,510		234,510
Other comprehensive loss (net of taxes of \$116,893)					(436,921)	(436,921)
Dividends on common stock (\$1.16 per share)				(86,899)		(86,899)
Dividends on preferred stock (\$687.52 per share)				(11,868)		(11,868)
Stock purchased under stock repurchase plan (1,278,899 shares)	(1,700)		(46,531)			(48,231)
Issuance of common stock under Equity Compensation Plans, stock issuance for services rendered, and vesting of restricted stock, net of shares held for taxes (355,834 shares)	472		994			1,466
Stock-based compensation expense			10,609			10,609
<b>Balance - December 31, 2022</b>	<u>98,873</u>	<u>173</u>	<u>1,772,440</u>	<u>919,537</u>	<u>(418,286)</u>	<u>2,372,737</u>
Net income - 2023				201,818		201,818
Other comprehensive income (net of taxes of \$19,623)					74,937	74,937
Dividends on common stock (\$1.22 per share)				(91,417)		(91,417)
Dividends on preferred stock (\$687.52 per share)				(11,868)		(11,868)
Issuance of common stock under Equity Compensation Plans, stock issuance for services rendered, and vesting of restricted stock, net of shares held for taxes (206,181 shares)	274		(1,255)			(981)
Stock-based compensation expense			11,101			11,101
<b>Balance - December 31, 2023</b>	<u>99,147</u>	<u>173</u>	<u>1,782,286</u>	<u>1,018,070</u>	<u>(343,349)</u>	<u>2,556,327</u>
Net income - 2024				209,131		209,131
Other comprehensive loss (net of taxes of \$4,128)					(16,337)	(16,337)
Issuance of common stock in regard to acquisition (14,349,239 shares)	19,052		486,694			505,746
Dividends on common stock (\$1.30 per share)				(112,007)		(112,007)
Dividends on preferred stock (\$687.52 per share)				(11,868)		(11,868)
Issuance of common stock under Equity Compensation Plans, stock issuance for services rendered, and vesting of restricted stock, net of shares held for taxes (240,473 shares)	320		(2,229)			(1,909)
Stock-based compensation expense			13,796			13,796
<b>Balance - December 31, 2024</b>	<u>\$ 118,519</u>	<u>\$ 173</u>	<u>\$ 2,280,547</u>	<u>\$ 1,103,326</u>	<u>\$ (359,686)</u>	<u>\$ 3,142,879</u>

See accompanying notes to consolidated financial statements.

**ATLANTIC UNION BANKSHARES CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**YEARS ENDED DECEMBER 31, 2024, 2023, AND 2022**  
*(Dollars in thousands)*

	2024	2023	2022
<b>Operating activities:</b>			
Net income	\$ 209,131	\$ 201,818	\$ 234,510
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for credit losses	50,089	31,618	19,028
Depreciation of premises and equipment	12,754	12,913	14,157
Amortization, net	22,558	28,045	31,275
(Accretion) amortization related to acquisitions, net	(21,309)	4,788	3,297
Losses on securities sales, net	6,493	40,989	3
BOLI income	(15,629)	(11,759)	(11,507)
Deferred tax expense	34,145	2,171	25,055
Writedown of ROU assets, foreclosed properties, and equipment	216	1,930	4,903
Gains on sales of foreclosed properties, former bank premises, and premises and equipment, net	(1,349)	(30,365)	(3,752)
Gain on sale of DHFB	—	—	(9,082)
Loans held for sale:			
Originations and purchases	(209,577)	(141,065)	(305,943)
Proceeds from sales	209,429	138,278	321,709
Changes in operating assets and liabilities:			
Net increase in other assets	(83)	(23,177)	(13,185)
Net increase in other liabilities	11,588	21,861	109,205
<b>Net cash provided by operating activities</b>	<b>308,456</b>	<b>278,045</b>	<b>419,673</b>
<b>Investing activities:</b>			
Securities AFS and restricted stock:			
Purchases	(627,540)	(533,170)	(179,667)
Proceeds from sales	642,985	899,872	40,686
Proceeds from maturities, calls and paydowns	268,897	178,185	331,718
Securities HTM:			
Purchases	(5,880)	(13,826)	(258,183)
Proceeds from maturities, calls and paydowns	35,533	20,329	33,997
Net change in other investments	(25,997)	(14,073)	(15,708)
Net increase in LHFI	(644,294)	(1,192,309)	(1,244,843)
Net purchases of premises and equipment	(7,393)	(5,101)	(2,855)
Proceeds from BOLI settlements	5,645	353	3,909
Proceeds from sales of foreclosed properties, former bank premises, and premises and equipment	7,369	56,462	13,538
Net cash received in acquisition	54,988	—	—
<b>Net cash used in investing activities</b>	<b>(295,687)</b>	<b>(603,278)</b>	<b>(1,277,408)</b>
<b>Financing activities:</b>			
Net increase (decrease) in:			
Non-interest-bearing deposits	162,455	(920,058)	(324,085)
Interest-bearing deposits	831,221	1,806,479	(355,349)
Short-term borrowings	(902,894)	(398,004)	1,200,967
Common stock:			
Repurchases	—	—	(48,231)
Issuance	228	778	3,875
Dividends paid	(123,875)	(103,285)	(98,767)
Vesting of restricted stock, net of shares held for taxes	(3,961)	(2,494)	(3,228)
<b>Net cash (used in) provided by financing activities</b>	<b>(36,826)</b>	<b>383,416</b>	<b>375,182</b>
<b>(Decrease) increase in cash and cash equivalents</b>	<b>(24,057)</b>	<b>58,183</b>	<b>(482,553)</b>
<b>Cash, cash equivalents and restricted cash at beginning of the period</b>	<b>378,131</b>	<b>319,948</b>	<b>802,501</b>
<b>Cash, cash equivalents and restricted cash at end of the period</b>	<b>\$ 354,074</b>	<b>\$ 378,131</b>	<b>\$ 319,948</b>

**ATLANTIC UNION BANKSHARES CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**YEARS ENDED DECEMBER 31, 2024, 2023, AND 2022**  
*(Dollars in thousands)*

	2024	2023	2022
<b>Supplemental Disclosure of Cash Flow Information</b>			
Cash payments for:			
Interest	\$ 516,486	\$ 326,983	\$ 70,662
Income taxes	3,754	19,496	1,625
<b>Supplemental schedule of noncash investing and financing activities</b>			
Transfers from loans to foreclosed properties	375	—	404
Transfers from bank premises to other real estate owned	8,573	139	4,490
Transfers to LHFI from LHFS	—	—	899
Issuance of common stock in exchange for net assets in acquisition	505,402	—	—
<b>Transactions related to acquisition</b>			
Assets acquired	2,946,897	—	—
Liabilities assumed	2,730,266	—	—

*See accompanying notes to consolidated financial statements.*



**ATLANTIC UNION BANKSHARES CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**YEARS ENDED DECEMBER 31, 2024, 2023, AND 2022**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Atlantic Union Bankshares Corporation* – Headquartered in Richmond, Virginia, Atlantic Union Bankshares Corporation (NYSE: AUB) is the holding company for Atlantic Union Bank (the “Bank”) and provides banking and related financial products and services to consumers and businesses. Except as otherwise indicated or the context suggests otherwise, references to the “Company” refers to Atlantic Union Bankshares Corporation and its subsidiaries.

*Basis of Financial Information* – The accounting policies and practices of Atlantic Union Bankshares Corporation and subsidiaries conform to accounting principles generally accepted in the United States (“GAAP”) and follow general practices within the banking industry. The consolidated financial statements include the accounts of the Company, which is a financial holding company and a bank holding company that owns all of the outstanding common stock of its banking subsidiary, Atlantic Union Bank, which owns Union Insurance Group, LLC, Atlantic Union Financial Consultants, LLC, and Atlantic Union Equipment Finance, Inc.

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for credit losses (“ACL”), the fair value of financial instruments, and valuation of acquired assets and liabilities.

*Acquisition Accounting* – The Company accounts for its mergers and acquisitions that qualify as a business combination under Accounting Standards Codification (“ASC”) 805, *Business Combinations*, which requires the use of the acquisition method of accounting, resulting in all identifiable assets acquired and liabilities assumed being recorded at their fair values as of the acquisition date, with the acquisition and merger-related transaction expenses and restructuring costs expensed in the period incurred. The determination of fair values requires management to make estimates about discount rates, future expected cash flows, market conditions, and other future events that are highly subjective in nature and subject to change. The excess of the consideration paid over the fair value of the net assets acquired is recorded as goodwill. The results of operations of the acquired entity are included in the consolidated statement of income from the acquisition date.

The Company evaluates acquired loans at the acquisition date and classifies them as either – (1) loans that have experienced a more-than insignificant amount of credit deterioration since origination (“PCD” loans) or (2) loans that have not experienced a more-than insignificant amount of credit deterioration since origination (“non-PCD” loans). At acquisition, the allowance on PCD loans is booked directly to the ACL using the Company’s existing ACL methodology, but there is no initial impact to net income. Subsequent to acquisition, future changes in estimates of expected credit losses on PCD loans are recognized as provision expense (or reversal of provision expense). The ACL for non-PCD loans is recognized as provision expense in the same reporting period as the business acquisition, using the Company’s existing ACL methodology. Refer to Allowance for Credit Losses and Acquired Loans further below for additional information on the Company’s accounting policy over acquired loans and ACL.

Under ASC 805, the Company may adjust provisional fair values of assets acquired and liabilities assumed in a business combination for a measurement period of up to one year from the acquisition date if additional information about the facts and circumstances that existed as of the acquisition date becomes available. Any future measurement period adjustments, if necessary, will be recognized in the reporting period in which the adjustment amount is determined.

See also Note 2 “Acquisitions” in this Form 10-K for additional discussion of the Company’s acquisitions.

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***Principles of Consolidation*** – The accompanying consolidated financial statements include financial information related to the Company and entities in which it has a controlling financial interest and includes Voting Interest Equities that are majority-owned subsidiaries and Variable Interest Entities (“VIEs”) where the Company is the primary beneficiary, as applicable. In preparing the consolidated financial statements, all significant inter-company accounts and transactions are eliminated. Assets held in an agency or fiduciary capacity are not included in the consolidated financial statements.

***Segment Reporting*** – Operating segments are components of a business where separate financial information is available and evaluated regularly by the chief operating decision makers in deciding how to allocate resources and in assessing performance. The Company’s chief operating decision makers are the President and Chief Executive Officer of the Company, the President and Chief Operating Officer of the Bank, and the Chief Financial Officer of the Company. ASC 280, *Segment Reporting*, requires information to be reported about a company’s operating segments using a “management approach,” meaning it is based on the way management organizes segments internally to make operating decisions and assess performance. The Company has two reportable operating segments: Wholesale Banking and Consumer Banking, with corporate support functions such as corporate treasury and others included in Corporate Other.

- **Wholesale Banking:** The Wholesale Banking segment provides loan, leasing, and deposit services, as well as treasury management and capital market services to wholesale customers primarily throughout Virginia, Maryland, North Carolina, and South Carolina. These customers include commercial real estate and commercial and industrial customers. This segment also includes the Company’s equipment finance subsidiary, which has nationwide exposure. The wealth management business also resides in the Wholesale Banking segment.
- **Consumer Banking:** The Consumer Banking segment provides loan and deposit services to consumers and small businesses throughout Virginia, Maryland, and North Carolina. Consumer Banking includes the home loan division and investment management and advisory services businesses.
- **Corporate Other:** Corporate Other includes the Company’s Corporate Treasury functions, such as management of the investment securities portfolio, long-term debt, short-term liquidity and funding activities, balance sheet risk management, and other corporate support functions, as well as intercompany eliminations.

The application and development of management reporting methodologies is a dynamic process subject to periodic enhancements. As these enhancements are made, financial results presented by each reportable segment may be periodically revised. Inter-segment transactions are recorded at cost and eliminated as part of the consolidation process. A management fee for operations and administrative support services is charged to all subsidiaries and eliminated in the consolidated totals.

The following is additional information on the methodologies used in preparing the operating segment results:

- **Net interest income:** Interest income from loans held for investment (“LHFI”) and interest expense from deposits are reflected within respective operating segments. The Company uses a funds transfer pricing methodology which utilizes the matched funding approach to allocate a cost of funds used or credit for funds provided to all operating segment loans and deposits.
- **Provision for credit losses:** Provision for credit losses is assigned to operating segments at the instrument-level based on the operating segment that the related loan or security resides in.
- **Noninterest income:** Noninterest fees and other revenue associated with loans or customers are included within each operating segment.
- **Noninterest expense:** Certain noninterest expenses incurred by corporate support functions are allocated based on assumptions regarding the extent to which each operating segment actually uses the services.
- **Goodwill:** Goodwill is assigned to reportable operating segments based on the relative fair value of each segment.

***Cash and Cash Equivalents*** – For purposes of reporting cash flows, the Company defines cash and cash equivalents as cash, cash due from banks, interest-bearing deposits in other banks, short-term money market investments, other interest-bearing deposits, and federal funds sold.

Restricted cash is comprised of cash maintained at various correspondent banks as collateral for the Company's derivative portfolio and is included in interest-bearing deposits in other banks on the Company's Consolidated Balance Sheets.

*Securities and Other Investments* – The Company purchases securities that are classified as trading, held to maturity, or available for sale based on management's intent and will periodically reassess. Management determines the appropriate classification of debt and equity securities at the time of purchase. Amortization of purchase premiums or discounts on investment securities is included in interest income on the Consolidated Statements of Income. Premiums and discounts on investment securities are generally amortized on the level-yield method without anticipating prepayments, except for mortgage-backed securities ("MBS") where prepayments are anticipated. Premiums on callable debt securities are amortized to their earliest call date and discounts on callable debt securities are amortized to their maturity date. Gains and losses on sales are recorded on the trade date and determined using the specific identification method.

- **Available for Sale ("AFS") Debt Securities:** Debt securities that management intends to hold for an indefinite period, including securities used as part of the Company's asset/liability strategy that may be sold in response to changes in interest rates, liquidity needs, or other factors are classified as AFS. AFS securities are reported at fair value with unrealized gains or losses, net of deferred taxes, included in accumulated other comprehensive loss in stockholders' equity.
- **Held to Maturity ("HTM") Debt Securities:** Debt securities that the Company has the positive intent and ability to hold to maturity are classified as HTM. HTM securities are reported at amortized cost. Transfers of debt securities into the HTM category from the AFS category are made at fair value at the date of transfer. The unrealized holding gain or loss at the date of transfer is retained in other comprehensive income (loss) and in the amortized cost of the HTM securities. Such amounts are accreted over the remaining life of the security with no impact on future net income.
- **Equity Securities:** Equity securities without a readily determinable fair value are accounted for using the equity method of accounting if the investment gives the Company the ability to exercise significant influence, but the Company does not have a controlling financial interest in the investee. Under the equity method, securities are recorded at cost, less any impairment, and are adjusted for the Company's share of the earnings, losses, and/or dividends reported by equity method investees which is classified as income on the Consolidated Statements of Income. Equity securities for which the Company does not have the ability to exercise significant influence are accounted for using the cost method of accounting. Under the cost method, equity securities are carried at cost less any impairment and adjusted for certain distributions and additional investments. Equity securities in unconsolidated entities with a readily determinable fair value that are not accounted for under the equity method are measured at fair value through net income. Equity securities are presented in other assets on the Consolidated Balance Sheet.
- **Tax Equity Investments:** The Company invests in various tax credit investments, including primarily those in private investment funds that make equity investments in multifamily affordable housing properties that provide affordable housing and historic tax credits for these investments, as well as solar tax credit investments. The Company accounts for its eligible tax equity investments using the proportional amortization method. Under the proportional amortization method, the Company amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the net investment performance in the income statements as a component of income tax expense/(benefit). Tax equity investments are presented in other assets on the Consolidated Balance Sheet.
- **Restricted Stock, at cost:** Due to restrictions placed upon the Bank's common stock investments in the Federal Reserve Bank of Richmond ("FRB") and the Federal Home Loan Bank of Atlanta ("FHLB"), these securities have been classified as restricted equity securities and are carried at cost and evaluated for impairment based on the Company's expectation of the ultimate recoverability of the stock's par value. These restricted securities are not subject to the investment security classifications and are included as a separate line item on the Company's Consolidated Balance Sheets. The Company accrues dividends on FRB stock when the Bank is entitled to receive them in accordance with regulatory requirements, which are recorded in Interest income on the Company's Consolidated Statements of Income.

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**Variable Interest Entity (“VIE”)** – A VIE is a corporation, partnership, limited liability company, or any other legal structure used to conduct activities or hold assets. VIEs by design, either lack sufficient equity to permit the entity to finance its activities without additional subordinated financial support from other parties or have equity investors that do not have the ability to make significant decisions relating to the entity’s operations through voting rights, do not have the obligation to absorb the expected losses, or do not have the right to receive the residual returns of the entity. Consolidation of a VIE is appropriate if a reporting entity holds a controlling financial interest in the VIE and is the primary beneficiary.

The primary beneficiary of a VIE is the party that has both the power to direct the activities of the VIE that most significantly impact the VIE’s economic performance, and through its interests in the VIE, the obligation to absorb losses or the right to receive benefits from the VIE that could potentially be significant to the VIE. To assess whether the Company has the power to direct the activities of a VIE that most significantly impact the VIE’s economic performance, the Company considers all relevant facts and circumstances, including its role in establishing the VIE and its ongoing rights and responsibilities. This assessment includes, first, identifying the activities that most significantly impact the VIE’s economic performance, and second, identifying which party, if any, has power over those activities.

The Company has investments in certain partnerships and limited liability entities that have been evaluated and determined to be VIEs but the Company is not the primary beneficiary, and therefore, does not consolidate them. The investments in these entities are recorded in Other Assets on the Company’s Consolidated Balance Sheet and consist primarily of growth-oriented private funds and tax equity investments.

**Loans Held for Sale (“LHFS”)** – LHFS are loans for which the Company does not have the intent or ability to hold for the foreseeable future and primarily consist of residential real estate loans originated for sale in the secondary market. Credit risk associated with such loans is mitigated by entering into sales commitments with third-party investors to purchase the loans when they are originated. This practice has the effect of minimizing the amount of such loans that are unsold and the interest rate risk at any point in time. The Company does not service these loans after they are sold. The Company records residential real estate LHFS under the fair value option. The Company may periodically have other non-residential real estate LHFS that are recorded using lower of amortized cost or fair value less costs to sell, and any write downs or subsequent recoveries are recognized through a valuation allowance and gains on sale are recorded in “Other operating income” on the Company’s Consolidated Statements of Income.

**Loans Held for Investment (“LHFI”)** – Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances adjusted for any charge-offs, the allowance for loan and lease losses (“ALLL”), any deferred fees and costs on originated loans, and unamortized purchase discounts or premiums on acquired loans. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs and purchase discounts and premiums, are deferred and recognized as an adjustment of the related loan yield using the effective interest method.

The Company has two loan portfolio segments: Commercial and Consumer. These loan portfolio segments are further disaggregated into classes of financing receivable. Below is a summary of the current loan portfolios:

### **Commercial:**

- **Commercial & Industrial** – Loans generally made to support borrowers’ needs for short-term or seasonal cash flow and equipment/vehicle purchases. Repayment relies upon the successful operation of the business. This type of lending typically carries a lower level of commercial credit risk as compared to other commercial lending. The Company manages this risk by using general underwriting policies and procedures for these types of loans and by avoiding concentrations to any one business or industry.
- **Commercial Real Estate – Owner Occupied** – Term loans made to support owner occupied real estate properties that rely upon the successful operation of the business occupying the property for repayment. General market conditions and economic activity may affect these types of loans. In addition to using specific underwriting policies and procedures for these types of loans, the Company manages risk by avoiding concentrations to any one business or industry.
- **Commercial Real Estate – Non-Owner Occupied** – Term loans typically made to borrowers to support income producing properties that rely upon the successful operation of the property for repayment. General market

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conditions and economic activity may impact the performance of these types of loans. In addition to using specific underwriting policies and procedures for these types of loans, the Company manages risk by diversifying the lending to various property types, such as retail, office, office warehouse, and hotel as well as avoiding concentrations to any one business, industry, property type or market.

- **Construction and Land Development** – Construction loans generally made to commercial and residential developers and builders for specific construction projects. The successful repayment of these types of loans is generally dependent upon (a) a commitment for permanent financing from the Company or other lender, or (b) from the sale of the constructed property. These loans carry more risk than both types of commercial real estate term loans due to the dynamics of construction projects, changes in interest rates, the long-term financing market, and state and local government regulations. As in commercial real estate term lending, the Company manages risk by using specific underwriting policies and procedures for these types of loans and by avoiding excessive concentrations to any one business, industry, property type, or market.

Also included in this category are loans generally made to residential home builders to support their lot and home construction inventory needs. Repayment relies upon the sale of the underlying residential real estate project. This type of lending carries a higher level of risk as compared to other commercial lending. This class of lending manages risks related to residential real estate market conditions, a functioning primary and secondary market in which to finance the sale of residential properties, and the borrower's ability to manage inventory and run projects. The Company manages this risk by lending to experienced builders and developers by using specific underwriting policies and procedures for these types of loans and by avoiding excessive concentrations with any particular customer or geographic region.

- **Multifamily Real Estate** – Loans made to real estate investors to support permanent financing for multifamily residential income producing properties that rely on the successful operation of the property for repayment. This operation mainly involves property maintenance, re-leasing upon tenant turnover and collection of rents due from tenants. This type of lending carries a lower level of risk as compared to other commercial lending. The Company manages this risk by avoiding concentrations with any particular customer and if necessary, in any particular submarket.
- **Other Commercial** – Portfolios carry risks associated with the creditworthiness of the borrower and changes in the economic environment. The Company manages these risks by using general underwriting policies and procedures for these types of loans and experienced underwriting. Loans that support small business lines of credit and agricultural lending are included in this category.
- **Residential 1-4 Family – Commercial** – Loans made to commercial borrowers where the loan is secured by residential property. The Residential 1-4 Family - Commercial loan portfolio carries risks associated with the creditworthiness of the tenant, the ability to re-lease the property when vacancies occur, and changes in loan-to-value ratios. The Company manages these risks through policies and procedures, such as limiting loan-to-value ratios at origination, requiring guarantees, experienced underwriting, and requiring standards for appraisers.

### **Consumer:**

- **Auto** – The consumer indirect auto lending portfolio carries certain risks associated with the values of the collateral that management must mitigate. The Company focuses its indirect auto lending on one to two-year-old used vehicles where substantial depreciation has already occurred thereby minimizing the risk of significant loss of collateral values in the future. This type of lending places reliance on computer-based loan approval systems to supplement other underwriting standards.
- **Consumer** – Included in this category are loans to consumer borrowers for various personal and household purposes as well as loans purchased through various third-party lending programs. These portfolios carry risks associated with the borrower, changes in the economic environment, and the vendors themselves. The Company manages these risks through policies that require minimum credit scores and other underwriting requirements, robust analysis of actual performance versus expected performance, as well as ensuring compliance with the Company's vendor management program.

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- **Residential 1-4 Family – Consumer** – Loans generally made to consumer residential borrowers. The Residential 1-4 Family - Consumer loan portfolio carries risks associated with the creditworthiness of the borrower and changes in loan-to-value ratios. The Company manages these risks through policies and procedures such as limiting loan-to-value ratios at origination, experienced underwriting, requiring standards for appraisers, and not making subprime loans.
- **Residential 1-4 Family – Revolving** – The consumer portfolio carries risks associated with the creditworthiness of the borrower and changes in loan-to-value ratios. The Company manages these risks through policies and procedures, such as limiting loan-to-value ratios at origination, using experienced underwriting, requiring standards for appraisers, and not making subprime loans.

### **Nonaccruals, Past Dues, and Charge-offs:**

The policy for placing commercial and consumer loans on nonaccrual status is generally when the loan is 90 days delinquent unless the credit is well secured and in process of collection. Consumer loans are typically charged-off when management judges the loan to be uncollectible but generally no later than 120 days past due for non-real estate secured loans and 180 days for real estate secured loans. Non-real estate secured consumer loans are generally not placed on nonaccrual status prior to charge off. Commercial loans are typically written down to net realizable value when it is determined that the Company will be unable to collect the principal amount in full and the amount is a confirmed loss. Loans in all classes of portfolios are considered past due or delinquent when a contractual payment has not been satisfied. Loans are placed on nonaccrual status or charged off at an earlier date if collection of principal and interest is considered doubtful and in accordance with regulatory requirements. The process for charge-offs is discussed in detail within the “Allowance for Loan and Lease Losses” section of this Note 1.

For both the commercial and consumer loan portfolio segments, all interest accrued but not collected for loans placed on nonaccrual status or charged-off is reversed against interest income and accrual of interest income is terminated. Payments and interest on these loans are accounted for using the cost-recovery method by applying all payments received as a reduction to the outstanding principal balance until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. The determination of future payments being reasonably assured varies depending on the circumstances present with the loan; however, the timely payment of contractual amounts owed for six consecutive months is a primary indicator. The authority to move loans into or out of accrual status is limited to Special Assets managers and the Chief Credit Officer.

**Allowance for Credit Losses** – The ACL consists of the ALLL, reserve for unfunded commitments, and the allowance for credit losses on securities. The Company’s ACL is governed by the Company’s Allowance Committee, which reports to the Audit Committee and contains representatives from the Company’s finance, credit, and risk teams, and is responsible for approving the Company’s estimate of expected credit losses and resulting ACL. The Allowance Committee considers the quantitative model results and qualitative factors when approving the final ACL. The Company’s ACL model is subject to the Company’s model risk management program, which is overseen by the Technology and Third-Party Risk Committee that reports to the Company’s Management Risk Committee and Board Risk Committee. The ALLL includes qualitative adjustments to capture the impact of factors or uncertainties not reflected in the quantitative model. These qualitative adjustments are comprised of relevant internal and external factors within the qualitative framework that adheres to the Interagency Policy Statement on Allowances for Credit Losses.

**Allowance for Loan and Lease Losses:** The provision for loan losses is an amount sufficient to bring the ALLL to an estimated balance that management considers adequate to absorb expected losses in the portfolio. The ALLL is a valuation account that is deducted from the loans' amortized cost basis to present the net amount expected to be collected on the loans. Loans are charged off against the ALLL when management believes the amount is no longer collectible. Subsequent recoveries of previously charged off amounts are recorded as increases to the ALLL; however, expected recoveries are not to exceed the aggregate of amounts previously charged-off.

**Determining the Contractual Term** – Expected credit losses are estimated over the contractual term of the loans, adjusted for expected prepayments when appropriate. The contractual term excludes expected extensions, renewals, and modifications unless the extensions or renewal options are included in the original or modified contract at the reporting date and are not unconditionally legally cancelable by the Company.

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The Company's ALLL measures the expected lifetime loss using pooled assumptions and loan-level details for financial assets that share common risk characteristics and evaluates an individual reserve in instances where the financial assets do not share the same risk characteristics.

Collectively Assessed Reserve Consideration – Loans that share common risk characteristics are considered collectively assessed. Loss estimates within the collectively assessed population are based on a combination of pooled assumptions and loan-level characteristics.

The Company uses a loan-level probability of default/loss given default methodology for all loan portfolios. The Company considers various national economic variables in developing the ALLL. The national unemployment rate is used for all cohort models, regardless of portfolio type, and a second economic variable, such as national gross domestic product, national commercial real estate pricing index, national home price index, and national retail sales, is used for each model depending on the portfolio type. The ALLL quantitative estimate is sensitive to changes in the economic variable forecasts during the reasonable and supportable period. The Company's ALLL is based on a two-year reasonable and supportable forecast period with a straight-line reversion over the next two years to long-term average loss factors.

In determining forecasted expected losses, the Company uses Moody's economic variable forecasts and applies probability weights to the related economic scenarios.

The estimated loan losses that are forecasted using the methodology described above are then adjusted for changes in qualitative factors not inherently considered in the quantitative analysis. The qualitative factors include, among others, industry concentrations of the loan portfolio, expected changes to the economic forecasts, model imprecision, and factors related to credit administration.

Because current economic conditions and forecasts can change and future events are inherently difficult to predict, the anticipated amount of estimated credit losses on loans, and therefore the appropriateness of the ALLL, could change significantly. It is difficult to estimate how potential changes in any one economic factor or input might affect the overall allowance because a wide variety of factors and inputs are considered in estimating the allowance and changes in those factors and inputs considered may not occur at the same rate and may not be consistent across all loan types. Additionally, changes in factors and inputs may be directionally inconsistent, such that an improvement in one factor may offset deterioration in others.

Individually Assessed Reserve Consideration – Loans that do not share similar risk characteristics with any loan segments are evaluated on an individual basis. The individual reserve component relates to loans that have shown substantial credit deterioration as measured by nonaccrual status, risk rating, and/or delinquency status. In addition, the Company has elected the practical expedient that would include loans for individual assessment consideration if the repayment of the loan is expected substantially through the operation or sale of collateral because the borrower is experiencing financial difficulty. Where the expected source of repayment is from the sale of collateral, the ALLL is based on the fair value of the underlying collateral, less selling costs, compared to the amortized cost basis of the loan. If the ALLL is based on the operation of the collateral, the reserve is calculated based on the fair value of the collateral calculated as the present value of expected cash flows from the operation of the collateral, compared to the amortized cost basis. If the Company determines that the value of a collateral dependent loan is less than the recorded investment in the loan, the Company charges off the deficiency if it is determined that such amount is deemed uncollectible. Typically, a loss is confirmed when the Company is moving toward foreclosure or final disposition.

The Company obtains appraisals from an approved list of independent, third-party appraisers located in the market in which the collateral is located. In some cases for special property types, the Company may obtain appraisals from appraisers who specialize in the property type nationwide that are located outside of the market where the collateral is located. The Company's approved appraiser list is continuously maintained by the Company's Real Estate Valuation Department, which seeks to ensure the list only includes such appraisers that have the experience, reputation, character, and knowledge of the respective real estate market and property type. At a minimum, it is ascertained that the appraiser is currently licensed in the state in which the property is located, experienced in the appraisal of properties similar to the property being appraised, has knowledge of current real estate market conditions and financing trends, and is reputable. The Company's internal Real Estate Valuation Department, which reports to the Enterprise Risk Management group, performs either a technical or administrative review of all appraisals obtained in accordance with the Company's Appraisal Policy. The Appraisal Policy mirrors the Federal regulations governing appraisals, specifically the Interagency Appraisal and Evaluation Guidelines and the Financial Institutions Reform, Recovery, and Enforcement Act. The Real

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Estate Valuation Department performs a technical review of the overall quality of the appraisal and an administrative review confirms that all of the required components of an appraisal are present. The Company obtains independent appraisals or valuations on all individually assessed loans and obtains an updated appraisal or valuation every twelve months. Adjustments to real estate appraised values are only permitted to be made by the Real Estate Valuation Department and must be approved by the Chief Appraiser. The individually assessed analysis is reviewed and approved by Special Assets managers. External valuation sources are the primary source to value collateral dependent loans; however, the Company may also utilize values obtained through other valuation sources. These alternative sources of value are used only if deemed to be more representative of value based on updated information regarding collateral resolution. The ALLL on loans individually assessed is updated, reviewed, and approved on a quarterly basis at or near the end of each reporting period.

The Company performs regular credit reviews of the loan portfolio to review the credit quality and adherence to its underwriting standards. The credit reviews include annual commercial loan reviews performed by the Company's commercial bankers in accordance with the commercial loan policy, relationship reviews that accompany annual loan renewals, and independent reviews by its Credit Risk Review Group. Upon origination, each commercial loan is assigned a risk rating ranging from one to nine, with loans closer to one having less risk. This risk rating scale is the Company's primary credit quality indicator for commercial loans. Consumer loans are not risk rated unless past due status, bankruptcy, or other event results in the assignment of a Substandard or worse risk rating in accordance with the consumer loan policy. Delinquency status is the Company's primary credit quality indicator for Consumer loans.

**Reserve for Unfunded Commitments:** The Company estimates expected credit losses over the contractual period in which the Company is exposed to credit risk via a contractual obligation to extend credit, unless that obligation is unconditionally cancellable by the Company. The reserve for unfunded commitments is adjusted as a provision for credit loss expense and is measured using the same measurement objectives as the ALLL. The estimate includes consideration of the likelihood that funding will occur and an estimate of expected credit losses on commitments expected to be funded and is included in "Other Liabilities" on the Company's Consolidated Balance Sheets.

**Credit Impairment and ACL on AFS Securities:** The Company evaluates the fair value and credit quality of its AFS securities on at least a quarterly basis. In the event the fair value of a security falls below its amortized cost basis, the security is evaluated to determine whether the decline in value was caused by changes in market interest rates or security credit quality. The primary indicators of credit quality for the Company's AFS portfolio are security type and credit rating, which are influenced by a number of security-specific factors that may include obligor cash flow, geography, seniority, structure, credit enhancement, and other factors.

If unrealized losses are related to credit quality, the Company estimates the credit related loss by evaluating the present value of cash flows expected to be collected from the security with the amortized cost basis of the security. If the present value of cash flows expected to be collected is less than the amortized cost basis of the security and a credit loss exists, an ACL is recorded for the credit loss, limited by the amount that the fair value is less than amortized cost basis. Non-credit related declines in fair value are recognized in other comprehensive income (loss), net of applicable taxes. Changes in the ACL are recorded as a provision for or reversal of credit loss expense. Charge-offs are recorded against the ACL when management believes the amount is no longer collectible. A debt security is placed on nonaccrual status at the time any principal or interest payments become 90 days delinquent.

**ACL on HTM Securities:** The Company evaluates the credit risk of its HTM securities on at least a quarterly basis. The Company estimates expected credit losses on HTM debt securities on an individual basis based on the probability of default/loss given default methodology. The primary indicators of credit quality for the Company's HTM portfolio are security type and credit rating, which is influenced by a number of factors including obligor cash flow, geography, seniority, and others. The majority of the Company's HTM securities with credit risk are obligations of states and political subdivisions.

**Accrued Interest Receivable** – The Company has elected to exclude accrued interest from the amortized cost basis in its determination of the ALLL, as well as the ACL reserve for securities. Accrued interest receivable is included in "Other Assets" on the Company's Consolidated Balance Sheets. The Company's policy is to write-off accrued interest receivable through reversal of interest income when it becomes probable the Company will not be able to collect the accrued interest.



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**Acquired Loans** – Acquired loans are recorded at their fair value at the acquisition date without carryover of the acquiree’s previously established ALLL. The fair value of the loans is determined using market participant assumptions in estimating the amount and timing of both principal and interest cash flows expected to be collected on the loans and then applying a market-based discount rate to those cash flows. During evaluation upon acquisition, acquired loans are also classified as either PCD or Non-PCD. Acquired loans are subject to the Company’s ALLL policy upon acquisition.

For Non-PCD loans, the difference between the fair value and unpaid principal balance of the loan at acquisition date (premium or discount) is amortized or accreted into interest income over the life of the loans in accordance with ASC 310-20, *Receivables – Nonrefundable Fees and Other Costs*. If the acquired performing loan has revolving privileges, it is accounted for using the straight-line method; otherwise, the effective interest method is used.

PCD loans are loans that have experienced more-than-insignificant credit deterioration since origination. PCD loans are recorded at the amount paid. An ALLL is determined using the same methodology as other LHFI. The sum of the loan’s purchase price and ALLL becomes its initial amortized cost basis. The difference between the initial amortized cost basis and the par value of the loan is a noncredit discount or premium, which is amortized into interest income over the life of the loan under ASC 310-20, *Receivables – Nonrefundable Fees and Other Costs*. If the loan has revolving privileges, the discount/premium is amortized/accreted using the straight-line method; otherwise, the effective interest method is used. Subsequent changes to the ALLL are recorded through provision expense.

**Loan Modifications** – The Company refers to loan modifications where the borrower is experiencing financial difficulty and the modification is in the form of principal forgiveness, interest rate reductions, term extensions, other-than-insignificant payment delays, or a combination of the above modifications, as troubled loan modifications (“TLMs”). The Company accounts for TLMs consistently with its accounting policy for accounting for loan modifications. The ALLL on TLMs is measured using the same method as all other LHFI.

The Company evaluates all loan modifications according to the accounting guidance for loan refinancing and restructuring to determine whether the modification should be accounted for as a new loan or a continuation of the existing loan. If the modification meets the criteria to be accounted for as a new loan, any deferred fees and costs remaining prior to the modification are recognized in income and any new deferred fees and costs are recorded on the loan as part of the modification. If the modification does not meet the criteria to be accounted for as a new loan, any new deferred fees and costs resulting from the modification are added to the existing amortized cost basis of the loan.

**Financial Instruments with Off-Balance Sheet Risk** – The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit and letters of credit. Such financial instruments are recorded when they are funded.

Commitments to extend credit are agreements to lend to customers as long as there are no violations of any conditions established in the contracts. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Because many of the commitments may expire without being completely drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

Letters of credit are conditional commitments issued by the Company to guarantee the performance of customers to third parties. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers.

These instruments involve elements of credit and interest rate risk in excess of the amount recognized on the Company’s Consolidated Balance Sheets. The contractual amounts of these instruments reflect the extent of the Company’s involvement in particular classes of financial instruments.

The Company’s exposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit and letters of credit written is represented by the contractual amount of these instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. Unless noted otherwise, the Company does not require collateral or other security to support off-balance sheet financial instruments with credit risk. The Company records an indemnification reserve based on historical statistics and loss rates related to mortgage loans previously sold.

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***Premises and Equipment*** – Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are computed using the straight-line method based on the type of asset involved. The Company's policy is to capitalize additions and improvements and to depreciate the cost thereof over their estimated useful lives ranging from 3 years to 40 years. Leasehold improvements are amortized over the shorter of the life of the related lease or the estimated life of the related asset. Maintenance and repairs are expensed as they are incurred.

***Goodwill and Intangible Assets*** – The Company follows ASC 350, *Intangibles – Goodwill and Other*, which prescribes the accounting for goodwill and intangible assets. The Company's goodwill is associated with completed merger transactions. Goodwill is generally determined as the excess of the fair value of the consideration transferred, plus the fair value of any noncontrolling interests in the acquiree over the fair value of the net assets acquired and liabilities assumed as of the acquisition date. Goodwill and intangible assets determined to have an indefinite useful life are not amortized and are tested for impairment at least annually or more frequently if events and circumstances exist that indicate that a goodwill impairment test should be performed. Goodwill is the only intangible asset with an indefinite life included on the Company's Consolidated Balance Sheets.

The Company performs its goodwill impairment analysis annually on April 30<sup>th</sup> at the reporting unit level whereby the Company compares the estimated fair value of the reporting unit to its carrying value. If the estimated fair value of a reporting unit exceeds its carrying value, goodwill is not considered impaired. The Company engages a third-party valuation specialist to assist management in performing its annual goodwill impairment analysis. To determine the fair value of a reporting unit, the Company utilizes a combination of two separate quantitative methods, the market value approach, which considers comparable publicly-traded companies, and the income approach which estimates future cash flows. Critical assumptions that are used as part of these calculations include: the selection of comparable publicly-traded companies and selection of market comparable acquisition transactions, the discount rate, the forecast of future earnings and cash flows of the reporting unit, economic conditions, which impact the assumptions related to interest, growth rates, loss rates, the cost savings expected to be realized by a market participant, the control premium associated with the reporting unit and a relative weight given to the valuations derived by the two valuation methods. In the normal course of business, the Company routinely monitors the impact of the changes in the financial markets and includes these assessments in our impairment process.

Intangible assets with definite useful lives are amortized over their estimated useful lives, which range from 4 years to 15 years, to their estimated residual values. Core deposit intangibles are amortized using an accelerated method and other amortizable intangible assets are amortized using various methods.

Long-lived assets, including intangible assets subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized in the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of are separately presented on the Company's Consolidated Balance Sheets and reported at the lower of the carrying amount or fair value less costs to sell, and no longer depreciated.

***Leases*** – The Company enters into both lessor and lessee arrangements and determines if an arrangement is a lease at inception. As both a lessee and lessor, the Company elected the practical expedient to account for lease and non-lease components as a single lease component for all asset classes as permitted by ASC 842, *Leases*.

**Lessor Arrangements:** The Company's lessor arrangements consist of sales-type and direct financing leases for equipment made to our equipment finance customers. Lease payment terms are fixed and are typically payable in monthly installments. The lease arrangements may contain renewal options and purchase options that allow the lessee to purchase the leased equipment at the end of the lease term. The leases generally do not contain non-lease components. Prior to lease inception, the Company estimates the expected residual value of the leased property at the end of the lease term by considering both internal and third-party appraisals. In certain cases, the Company obtains lessee-provided partial or full residual value guarantees and third-party residual guarantees to reduce its residual asset risk. Residual value insurance is obtained on certain lease transactions for the Company to manage asset value risk. The Company's ongoing risk management strategy for residual assets includes conducting regular reviews of estimated residual values.

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The net investment in sales-type and direct financing leases consists of the carrying amount of the lease receivables plus unguaranteed residual assets, net of unearned income and any deferred selling profit on direct financing leases. The lease receivables include the lessor's right to receive lease payments and the guaranteed residual asset value the lessor expects to derive from the underlying assets at the end of the lease term. The Company's net investment in sales-type and direct financing leases are included in "Loans held for investment, net of deferred fees and costs" on the Company's Consolidated Balance Sheets. Lease income is recorded in "Interest and fees on loans" on the Company's Consolidated Statements of Income.

**Lessee Arrangements:** The Company's lessee arrangements consist of operating and finance leases; however, the majority of the leases have been classified as non-cancellable operating leases and are primarily for real estate leases. The Company's real estate lease agreements do not contain residual value guarantees and most agreements do not contain restrictive covenants. The Company does not have any material arrangements where the Company is in a sublease contract.

Lessee arrangements with an initial term of 12 months or less are not recorded on the Consolidated Balance Sheets. The right of use ("ROU") assets and lease liabilities associated with operating and finance leases greater than 12 months are recorded in the Company's Consolidated Balance Sheets; ROU assets within "Other assets" and lease liabilities within "Other liabilities." ROU assets represent the Company's right to use an underlying asset over the course of the lease term and lease liabilities represent the Company's obligation to make lease payments arising from the lease. The initial measurement of lease liabilities and ROU assets are the same for operating and finance leases. Lease liabilities are recognized at the commencement date based on the present value of the remaining lease payments, discounted using the implicit rate, if available, or the incremental borrowing rate. As most of the Company's leases do not provide an implicit rate, the Company uses an incremental borrowing rate based on the information available at commencement date in determining the present value of lease payments. ROU assets are recognized at commencement date based on the initial measurement of the lease liability, any lease payments made excluding lease incentives, and any initial direct costs incurred. Most of the Company's operating leases include one or more options to renew and if the Company is reasonably certain to exercise those options, it would be included in the measurement of the operating ROU assets and lease liabilities.

Lease expense for operating lease payments is recognized on a straight-line basis over the lease term and recorded in "Occupancy expenses" on the Company's Consolidated Statements of Income. Finance lease expenses consist of straight-line amortization expense of the ROU assets recognized over the lease term and interest expense on the lease liability. Total finance lease expenses for the amortization of the ROU assets are recorded in "Occupancy expenses" on the Company's Consolidated Statements of Income and interest expense on the finance lease liability is recorded in "Interest on long-term borrowings" on the Company's Consolidated Statements of Income.

***Borrowings*** – The Company classifies all borrowings that will mature within a year from the date on which the Company enters into them as short-term borrowings. Total short-term borrowings consist primarily of securities sold under agreements to repurchase, which are secured transactions with customers and generally mature the day following the date sold, advances from the FHLB, federal funds purchased (which are secured overnight borrowings from other financial institutions), and other lines of credit.

***Foreclosed Properties*** – Assets acquired through or in lieu of loan foreclosures are held for sale and are initially recorded at fair value less selling costs at the date of foreclosure, establishing a new cost basis. When the carrying amount exceeds the acquisition date fair value less selling costs, the excess is charged off against the ALLL. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less costs to sell; any valuation adjustments occurring from post-acquisition reviews are charged to expense as incurred. Revenue and expenses from operations and changes in the valuation allowance are included in "Other expenses" on the Company's Consolidated Statements of Income.

*Transfers of Financial Assets* – Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company – put presumptively beyond reach of the transferor and its creditors, even in bankruptcy or other receivership, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.

*Bank Owned Life Insurance* – The Company has purchased life insurance on certain key employees and directors. These policies are recorded at their cash surrender value and are included in a separate line item on the Company’s Consolidated Balance Sheets. Income generated from policies is recorded as noninterest income. The Company is exposed to credit risk to the extent an insurance company is unable to fulfill its financial obligations under a policy.

*Derivatives* – The Company is exposed to economic risks arising from its business operations and uses derivatives primarily to manage risk associated with changing interest rates, to hedge specified assets and liabilities, and to assist customers with their risk management objectives. The Company may be required to recognize certain contracts and commitments as derivatives when the characteristics of those contracts and commitments meet the definition of a derivative. The Company designates certain derivatives as hedging instruments in a qualifying hedge accounting relationship (cash flow or fair value hedge). The remaining derivatives are classified as free-standing derivatives that do not qualify for hedge accounting.

The Company accounts for its derivative financial instruments in accordance with ASC Topic 815, *Derivatives and Hedging*. Derivatives are recognized at fair value and presented as “Other assets” and “Other liabilities” on the Company’s Consolidated Balance Sheets as applicable. The related gains or losses are included in operating activities as changes in other assets and other liabilities in the Company’s Consolidated Statements of Cash Flow. Changes in fair value are recorded based on whether the derivative is designated and qualified for hedge accounting. For Cash Flow hedges, changes in fair value are recorded in other comprehensive income (loss) and are reclassified to Other Operating Income in the Company’s Consolidated Statements of Income when the hedged transaction is reflected in earnings. For Fair Value hedges, the change in the fair value of the hedge and the hedged item are included in Other operating income in the Company’s Consolidated Statements of Income. Changes in fair value on derivatives not designated for hedge accounting are included in Other operating income in the Company’s Consolidated Statements of Income. Actual cash receipts and/or payments and related accruals on derivatives related to hedges are recorded as adjustments to the interest income or interest expense associated with the hedged item. For the over-the-counter derivatives cleared with central clearinghouses, the variation margin is treated as settlement of the related derivatives fair values.

Derivative instruments contain an element of credit risk that arises from the potential failure of a counterparty to perform according to the terms of the contract. The Company’s exposure to derivative counterparty credit risk at any point in time is equal to the amount reported as a derivative asset on the Company’s Consolidated Balance Sheets assuming no recoveries of underlying collateral. The Company reduces counterparty risk through various mitigating measures including clearing certain over-the-counter derivatives with central clearinghouses through futures commission merchants due to applicable regulatory requirements and entering into legally enforceable master netting agreements and collateral agreements, where possible, with certain derivative counterparties to mitigate the risk of default on a bilateral basis. These bilateral agreements typically provide the right to offset exposures and require one counterparty to post collateral on derivative instruments in a net liability position to the other counterparty. The Company does not offset such financial instruments for financial reporting purposes, and these offsetting positions are not considered to be material to the Company’s consolidated financial statements.

**Derivatives designated as accounting hedges:**

To qualify for hedge accounting, derivatives must be highly effective at reducing the risk associated with the exposure being hedged and must be designated as a hedge at the inception of the derivative contract. The Company considers a hedge to be highly effective if the change in fair value of the derivative hedging instrument is within 80% to 125% of the opposite change in the fair value of the hedged item attributable to the hedged risk. During the life of the hedge, the Company formally assesses whether derivatives designated as hedging instruments continue to be highly effective in offsetting changes in the fair value or cash flows of hedged items. If it is determined that a hedge has ceased to be highly effective, the Company will discontinue hedge accounting prospectively. At such time, previous adjustments to the carrying value of the hedged item are reversed into current earnings and the derivative instrument is reclassified to a trading position recorded at fair value.

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- **Cash Flow** - The Company designates derivatives as cash flow hedges when they are used to manage exposure to variability in cash flows related to forecasted transactions on variable rate financial instruments. The Company uses interest rate swap agreements as part of its hedging strategy by exchanging a notional amount, equal to the principal amount of the borrowings or commercial loans, for fixed-rate interest based on benchmarked interest rates. The original terms and conditions of the interest rate swaps vary and range in length.
- **Fair Value** - Derivatives are designated as fair value hedges when they are used to manage exposure to changes in the fair value of certain financial assets and liabilities, referred to as the hedged items, which fluctuate in value as a result of movements in interest rates. Fair value hedges include interest rate swap agreements on fixed rate loans and fixed rate callable AFS securities.

### **Derivatives not designated as accounting hedges:**

- **Interest Rate Contracts** -The Company enters into interest rate contracts with borrowers to help meet their financing needs. Upon entering into interest rate contracts, the Company enters into offsetting positions with a third party in order to minimize interest rate risk. These interest rate contracts include loan swaps and interest rate cap agreements.
- **Risk Participation Agreements** -The Company enters into Risk Participation Agreements where it may either sell or assume credit risk related to a borrower's performance under certain non-hedging interest rate derivative contracts on participated loans. The Company manages its credit risk under Risk Participation Agreements by monitoring the creditworthiness of the borrowers based on the Company's normal credit review process.
- **Foreign Exchange Contracts** -The Company enters into certain foreign exchange derivative contracts that are not designated as accounting hedges primarily to support the banking needs of certain commercial banking customers.
- **Interest Rate Lock Commitments** -The Company enters into commitments to originate mortgage loans whereby the interest rate on the loan is determined prior to funding ("rate lock commitments"). For commitments issued in connection with potential loans intended for sale, the Company enters into positions of forward month MBS to be announced contracts on a mandatory basis or on a one-to-one forward sales contract on a best-efforts basis to control interest rate risk. Both the rate lock commitment and the forward to be announced contract are considered to be derivatives. Certain risks arise from the forward delivery contracts in that the counterparties to the contracts may not be able to meet the terms of the contracts. Additional risks inherent in mandatory delivery programs include the risk that, if the Company does not close the loans subject to rate lock commitments, it will still be obligated to deliver MBS to the counterparty under the forward sales agreement.

**Stock Compensation Plan** – The Company issues equity awards to employees and directors through either stock awards, restricted stock awards ("RSAs"), or PSUs. The Company complies with ASC 718, *Compensation – Stock Compensation*, which requires the costs resulting from all stock-based payments to employees be recognized in the Company's consolidated financial statements.

- The fair value of PSUs are determined and fixed on the grant date based on the Company's stock price, adjusted for the exclusion of dividend equivalents, and the Monte Carlo simulation valuation was used to determine the grant date fair value of PSUs granted.
- The fair value of RSAs and stock awards are based on the trading price of the Company's stock on the date of the grant.

The Company has outstanding stock options. The fair value of the stock options is estimated based on the date of issuance or acquisition using the Black-Scholes option valuation. The converted option price of the Company's common stock at acquisition is used for determining the associated compensation expense for nonvested stock awards. Key assumptions used in the valuation are dividend yield, expected life, expected volatility, and the risk-free rate.

The Company has elected to recognize forfeitures as they occur as a component of compensation expense as permitted by ASC 718, *Compensation – Stock Compensation*.

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*Accounting for Costs Associated with Exit or Disposal Activities* – A liability for costs associated with exit or disposal activities, other than in a business combination, is recognized when the liability is incurred. The liability is measured at fair value, with adjustments for changes in estimated cash flows recognized in earnings.

*Revenue from Contracts with Customers* – The majority of the Company’s noninterest income is accounted for in accordance with ASC 606, *Revenue from Contracts with Customers* and comes from short term contracts associated with fees for services provided on deposit accounts and credit cards and fiduciary and asset management fees from the Consumer and Wholesale Banking segments.

The Company’s performance obligations on revenue from deposit accounts and interchange fees from the Consumer and Wholesale Banking segments are generally satisfied immediately, when the transaction occurs, or by month-end. Performance obligations on revenue from fiduciary and asset management fees from the Consumer Banking segment are generally satisfied monthly or quarterly. For a majority of fee income on deposit accounts, the Company is a principal controlling the promised good or service before transferring it to the customer. For income related to most wealth management income, however, the Company is an agent responsible for arranging for the provision of goods and services by another party. Mortgage banking income is earned from the Consumer Banking segment when the originated loans are sold to an investor on the secondary market. The loans are classified as LHFS before being sold. The change in fair value of the residential real estate LHFS, loan commitments, and related derivatives is recorded as a component of “Mortgage banking income” on the Company’s Consolidated Statements of Income.

*Income Taxes* – Deferred income tax assets and liabilities are determined using the asset and liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the temporary differences between the book and tax bases of the various balance sheet assets and liabilities. Deferred income tax assets are also recorded for any tax attributes, such as net operating loss and tax credit carryforwards. Any changes in tax rates and laws are reflected in the period of the enactment date. Deferred taxes are reduced by a valuation allowance when, in the Company’s opinion, it is more likely than not that some portion or all of the deferred tax assets will not be realized.

The provision for current income tax expense is based upon the results of operations, adjusted for the effect of certain tax-exempt income and non-deductible expenses. In addition, certain items of income and expense are reported in different periods for financial reporting and tax return purposes.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, the Company believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50% likely to be realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits on the Company’s Consolidated Balance Sheets along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

Interest and penalties associated with unrecognized tax benefits are classified as additional income taxes on the Company’s Consolidated Statements of Income. The Company and its wholly-owned subsidiaries file a federal consolidated income tax return; each entity provides for income taxes based on its contribution to income or loss of the consolidated group.

*Advertising Costs* – The Company expenses advertising costs as incurred.

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*Earnings Per Common Share (“EPS”)* – Basic EPS is computed by dividing net income available to common shareholders by the weighted average number of common shares outstanding during the year. Diluted EPS reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance, such as stock options, unvested restricted shares, and the dilutive effect of the Forward Sale Agreements as described in Note 12 “Stockholders’ Equity” in this Form 10-K. Potential common shares that may be issued by the Company are determined using the treasury stock method.

*Comprehensive Income* – Comprehensive income represents all changes in equity that result from recognized transactions and other economic events of the period. Other comprehensive income (loss) refers to revenues, expenses, gains, and losses under GAAP that are included in comprehensive income but excluded from net income, such as unrealized gains and losses on certain investments in debt and equity securities and interest rate swaps.

*Fair Value* – The Company follows ASC 820, *Fair Value Measurement*, to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures.

### **Fair Value Hierarchy:**

ASC 820 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company’s market assumptions. The three levels of the fair value hierarchy under ASC 820 based on these two types of inputs are as follows:

- Level 1 valuation is based on quoted prices in active markets for identical assets and liabilities;
- Level 2 valuation is based on observable inputs including quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets and liabilities in less active markets, and model-based valuation techniques for which significant assumptions can be derived primarily from or corroborated by observable data in the markets; and
- Level 3 valuation is based on model-based techniques that use one or more significant inputs or assumptions that are unobservable in the market. These unobservable inputs reflect the Company’s assumptions about what market participants would use and information that is reasonably available under the circumstances without undue cost and effort.

### **Valuation Process:**

Level 2 AFS and HTM securities are valued by a third-party portfolio accounting service vendor whose primary source for security valuation is the Intercontinental Exchange Data Service, or ICE, which evaluates securities based on market data. ICE uses evaluated pricing models that vary by asset class and includes available trade, bid, and other market information. Generally, the methodology includes broker quotes, proprietary models, vast descriptive terms and conditions databases, as well as extensive quality controls. The vendor utilizes proprietary valuation matrices for valuing all municipal securities. The initial curves for determining the price, movement, and yield relationships within the municipal matrices are derived from industry benchmark curves or sourced from a municipal trading desk. The securities are further broken down according to issuer, credit support, state of issuance, and rating to incorporate additional spreads to the industry benchmark curves. The Company primarily uses the Bloomberg Valuation Service, an independent information source that draws on quantitative models and market data contributed from over 4,000 market participants, to validate third party valuations. Any material differences between valuation sources are researched by further analyzing the various inputs that are utilized by each pricing source.

The Company’s Level 3 HTM securities are comprised of asset-backed securities. Valuations of the asset-backed securities are provided by a third-party vendor specializing in the SBA markets, and are based on underlying loan pool information, market data, and recent trading activity for similar securities. The Company reviews the valuations for reasonableness in the context of market conditions and to similar bonds in the Company’s portfolio. Any material differences between valuation sources are researched by further analyzing the various inputs that are utilized by each pricing source.

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**Reclassifications** – The accompanying consolidated financial statements and notes reflect certain reclassifications in prior periods to conform to the current presentation.

**Adoption of New Accounting Standards** – In November 2023, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2023-07 *Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures*, which requires enhanced segment reporting disclosures. This guidance requires that interim disclosures align to the annual disclosure requirements and introduces additional disclosures intended to provide more insight into segment operations. The amendments are effective for fiscal years beginning after December 14, 2023, and interim periods within fiscal years beginning after December 15, 2024. The Company adopted ASU 2023-07 effective December 31, 2024. ASU 2023-07 did not have an impact on the Company’s financial condition or results of operations but did result in additional disclosures. For further information, refer to Note 18 “Segment Reporting and Revenue” in this Form 10-K.

In March 2023, the FASB issued ASU No. 2023-02, *Investments—Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Tax Credit Structures Using the Proportional Amortization Method*. Prior to the issuance of ASU 2023-02, companies could only apply the proportional amortization method to low-income-housing tax credit structures. Topic 323 allows for the expansion of use of the proportional amortization method to all tax equity investments that meet certain conditions. Under the proportional amortization method, the initial cost of the investment is amortized in proportion to the income tax credits and other income tax benefits received, and this net amount is presented as a component of income tax expense (benefit). The amendments are effective for fiscal years beginning after December 15, 2023, including interim periods within those fiscal years. Early adoption is permitted. The Company early adopted ASU 2023-02 effective October 1, 2023, and it did not have a significant impact on its consolidated financial statements.

In March 2022, the FASB issued ASU No. 2022-01, *Derivatives and Hedging (Topic 815): Fair Value Hedging - Portfolio Layer Method* to allow nonprepayable financial assets to be included in a closed portfolio hedge using the portfolio layer method, and to allow multiple hedged layers to be designated for a single closed portfolio of financial assets or one or more beneficial interests secured by a portfolio of financial instruments. The amendments are effective for fiscal years beginning after December 15, 2022, including interim periods within those fiscal years. The Company adopted ASU No. 2022-01 effective January 1, 2023, and it did not have a significant impact on its consolidated financial statements.

In March 2022, the FASB issued ASU No. 2022-02, *Financial Instruments- Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures*. This ASU eliminates the accounting guidance for troubled debt restructurings by creditors and instead requires that an entity evaluate whether a loan modification represents a new loan or a continuation of an existing loan, consistent with the accounting for other loan modifications. The amendment also introduces new disclosure requirements for modifications to loans made to a borrower experiencing financial difficulty in the form of principal forgiveness, interest rate reductions, term extensions, or other-than-insignificant payment delays. The Company refers to these modifications to borrowers experiencing financial difficulty as Troubled Loan Modifications, or TLMs. In addition, the amendments require that an entity disclose current-period gross write-offs by year of origination for financing receivables and net investments in leases within the scope of Subtopic 326-20. The amendments are effective for fiscal years beginning after December 15, 2022, including interim periods within those fiscal years. The Company adopted the amendments of ASU 2022-02 effective January 1, 2023 on a prospective basis.

In March 2020, the FASB issued ASC 848, *Reference Rate Reform*. This guidance provides temporary, optional guidance to ease the potential burden in accounting for reference rate reform associated with the London Interbank Offered Rate, or LIBOR, transition. LIBOR and other interbank offered rates are widely used benchmark or reference rates that have been used in the valuation of loans, derivatives, and other financial contracts. ASC 848 provides optional expedients and exceptions for applying GAAP to contract modifications and hedging relationships, subject to meeting certain criteria, that reference LIBOR or another reference rate expected to be discontinued. ASC 848 is intended to help stakeholders during the global market-wide reference rate transition period. The LIBOR cessation date for U.S. dollar settings was June 30, 2023. The amendments are effective as of March 12, 2020 through December 31, 2024 and can be adopted at an instrument level. The Company has elected the practical expedients provided in ASC 848 related to (1) accounting for contract modifications on its loans and securities tied to LIBOR and (2) asserting probability of the hedged item occurring, regardless of any expected modification in terms related to reference rate reform for the newly executed cash flow hedges. This amendment did not have a significant impact on the Company’s consolidated financial statements.



## 2. ACQUISITIONS

### American National Bankshares Inc. Acquisition

On April 1, 2024, the Company completed its previously announced merger with American National Bankshares Inc. (“American National”), the holding company for American National Bank and Trust Company, headquartered in Danville, Virginia. Under the terms of the American National merger agreement, at the effective time of the merger, each outstanding share of American National common stock was converted into 1.35 shares of the Company’s common stock, resulting in 14.3 million additional shares issued, or aggregate consideration of \$505.5 million, based on the closing price per share of the Company’s common stock as quoted on NYSE on March 28, 2024, which was the last trading day prior to the consummation of the acquisition. With the acquisition of American National, the Company acquired 26 branches, deepening its presence in Central and Western Virginia, and expanding its franchise into contiguous markets in Southern Virginia and in North Carolina.

As a result of the American National acquisition, the Company recorded preliminary goodwill totaling \$288.8 million at December 31, 2024, which reflects expected synergies and economies of scale from the acquisition, allocated between the Company’s Wholesale Banking (\$210.8 million) and Consumer Banking (\$78.0 million) reporting segments, which is not deductible for tax purposes. While the Company believed the information available on April 1, 2024 provided a reasonable basis for estimating fair value, the Company obtained additional information and evidence within the one year measurement period, that resulted in changes to the estimated fair value amounts and associated goodwill for which measurement period adjustments were recorded. Measurement period adjustments recorded during the third and fourth quarters of 2024 related to the Company’s foreclosed properties, deferred tax assets, long-term borrowings, and franchise tax accruals, which resulted in a \$6.5 million increase in the preliminary goodwill recognized as part of the American National acquisition during the second quarter of 2024. Valuations subject to change include, but are not limited to: LHFI, identified intangible assets, certain deposits, income taxes, and certain other assets and liabilities. In addition, certain reclassification adjustments were made to other assets and other liabilities to conform to the Company’s current balance sheet presentation.

The following table provides a summary of the consideration transferred and the fair value of the assets acquired and liabilities assumed as of the date of the acquisition, reflecting the aforementioned measurement period and reclassification adjustments (dollars in thousands):

<b>Purchase price consideration</b>	<b>\$ 505,473</b>
<b>Fair value of assets acquired:</b>	
Cash and cash equivalents	\$ 55,060
Securities AFS	507,764
LHFS	2,611
LHFI	2,151,517
Premises and equipment	35,802
Core deposit intangibles and other intangibles	84,687
Bank owned life insurance	30,627
Other assets	78,829
<b>Total assets</b>	<b>\$ 2,946,897</b>
<b>Fair value of liabilities assumed:</b>	
Deposits	\$ 2,583,089
Short-term borrowings	98,336
Long-term borrowings	25,890
Other liabilities	22,951
<b>Total liabilities</b>	<b>\$ 2,730,266</b>
<b>Fair value of net assets acquired</b>	<b>\$ 216,631</b>
<b>Preliminary goodwill</b>	<b>\$ 288,842</b>

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The Company assessed the fair value based on the following methods for the significant assets acquired and liabilities assumed:

*Cash and cash equivalents:* The fair value was determined to approximate the carrying amount based on the short-term nature of these assets.

*Securities AFS:* The fair value of the investment portfolio was based on quoted market prices and dealer quotes and pricing obtained from independent pricing services.

*LHFS:* The LHFS portfolio was recorded at fair value based on quotes or bids from third parties.

*LHFI:* Fair values for LHFI were estimated using a discounted cash flow analysis that considered factors including loan type, interest rate type, prepayment speeds, duration, and current discount rates. The discount rates used for loans were based on current market rates for new originations of comparable loans and factored in adjustments for any expected liquidity events. Expected cash flows were derived using inputs that considered estimated credit losses and prepayments.

*Premises and equipment:* The fair value of bank premises and equipment held for use was valued by obtaining recent market data for similar property types with adjustments for characteristics of individual properties.

*Core deposit intangible ("CDI") and other intangibles:* CDI represents the future economic benefit of acquired customer deposits. The fair value of the CDI asset was estimated based on a discounted cash flow methodology that incorporated expected customer attrition rates, cost of deposit base, net maintenance cost associated with customer deposits, and the cost for alternative funding sources. The discount rates used were based on market rates. Other intangibles include customer relationship intangible assets and non-compete intangible assets. Customer relationship intangible assets represent the value associated with customer relationships related to the wealth management business that was acquired. Non-compete intangible assets represent the value associated with non-compete agreements for former employees in place at the date of the acquisition.

*BOLI:* The fair value of BOLI is carried at its current cash surrender value, which is the most reasonable estimate of fair value.

*Deposits:* The fair value of interest-bearing and non-interest-bearing deposits is the amount payable on demand at the acquisition date. The fair value of time deposits was estimated using a discounted cash flow calculation that includes a market rate analysis of the current rates offered by market participants for certificates of deposits that mature in the same period.

*Short-Term Borrowings:* Acquired short term borrowings consist of FHLB overnight borrowings and borrowings under repurchase agreements. The fair value of the short-term borrowings was determined to approximate the carrying amounts.

*Long-Term Borrowings:* The fair values of the Company's long-term borrowings, including trust preferred securities, were estimated using discounted cash flow analyses, based on the current incremental borrowing rates for similar types of borrowing arrangements.

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The following table presents for illustrative purposes only certain pro forma information as if the Company had acquired American National on January 1, 2022. These results combine the historical results of American National in the Company's Consolidated Statements of Income and while certain adjustments were made for the estimated impact of certain fair value adjustments and other acquisition-related activity, they are not indicative of what would have occurred had the acquisition taken place on January 1, 2022. No adjustments have been made to the pro forma results regarding possible revenue enhancements, provision for credit losses, or expense efficiencies. Pro forma adjustments below include the net impact of American National's accretion and the elimination of merger-related costs, as disclosed below. The Company expects to achieve further operating cost savings and other business synergies, including branch closures, as a result of the acquisition, which are not reflected in the pro forma amounts below (dollars in thousands):

	<u>2024<sup>(2)</sup></u>	<u>Pro forma</u>	<u>2022<sup>(2)</sup></u>
	<i>(unaudited)</i>	<u>2023<sup>(2)</sup></u>	<i>(unaudited)</i>
		<i>(unaudited)</i>	
<b>Total revenues<sup>(1)</sup></b>	<b>\$ 851,403</b>	<b>\$ 846,174</b>	<b>\$ 853,195</b>
<b>Net income available to common shareholders<sup>(3)</sup></b>	<b>\$ 241,819</b>	<b>\$ 238,662</b>	<b>\$ 276,773</b>

<sup>(1)</sup> Includes net interest income and noninterest income.

<sup>(2)</sup> Includes the net impact of American National's accretion adjustments of \$5.0 million, \$19.7 million, and \$19.7 million for the years ended December 31, 2024, 2023, and 2022, respectively.

<sup>(3)</sup> For the years ended December 31, 2024, 2023, and 2022, excludes merger-related costs as noted below.

Merger-related costs, net of tax, were \$33.5 million, \$2.9 million, and \$0 for the years ended December 31, 2024, 2023, and 2022, respectively. In 2024, merger-related costs include expenses for both the completed American National acquisition and the pending merger with Sandy Spring Bancorp, Inc. ("Sandy Spring"), while 2023 costs related solely to the American National acquisition. Merger-related costs include costs such as employee severance, professional fees, system conversion, and lease and contract termination expenses, which have been expensed as incurred, and are recorded in "Merger-related costs" on the Company's Consolidated Statements of Income.

The Company's operating results for the year ended December 31, 2024 include the operating results of the acquired assets and assumed liabilities of American National subsequent to the acquisition on April 1, 2024. Due to the merging of certain processes and the conversion of American National's systems during the second quarter of 2024, historical reporting for the former American National operations is impracticable and thus disclosures of the revenue from the assets acquired and income before income taxes is impracticable for the period subsequent to acquisition.

### 3. SECURITIES AND OTHER INVESTMENTS

#### *Available for Sale*

The amortized cost, gross unrealized gains and losses, and estimated fair values of AFS securities as of December 31, are summarized as follows (dollars in thousands):

	Amortized Cost	Gross Unrealized		Estimated Fair Value
		Gains	(Losses)	
<b>2024</b>				
U.S. government and agency securities	\$ 65,650	\$ 390	\$ (27)	\$ 66,013
Obligations of states and political subdivisions	597,956	84	(129,703)	468,337
Corporate and other bonds <sup>(1)</sup>	253,526	505	(9,319)	244,712
<b>Commercial MBS</b>				
Agency	285,949	348	(44,678)	241,619
Non-agency	61,552	4	(2,110)	59,446
<b>Total commercial MBS</b>	<b>347,501</b>	<b>352</b>	<b>(46,788)</b>	<b>301,065</b>
<b>Residential MBS</b>				
Agency	1,478,648	1,375	(216,754)	1,263,269
Non-agency	99,622	672	(3,384)	96,910
<b>Total residential MBS</b>	<b>1,578,270</b>	<b>2,047</b>	<b>(220,138)</b>	<b>1,360,179</b>
Other securities	1,860	—	—	1,860
<b>Total AFS securities</b>	<b>\$ 2,844,763</b>	<b>\$ 3,378</b>	<b>\$ (405,975)</b>	<b>\$ 2,442,166</b>

<sup>(1)</sup> Other bonds include asset-backed securities.

The amortized cost, gross unrealized gains and losses, and estimated fair values of AFS securities as of December 31, are summarized as follows (dollars in thousands):

	Amortized Cost	Gross Unrealized		Estimated Fair Value
		Gains	(Losses)	
<b>2023</b>				
U.S. government and agency securities	\$ 62,367	\$ 1,023	\$ (34)	\$ 63,356
Obligations of states and political subdivisions	586,865	33	(111,451)	475,447
Corporate and other bonds <sup>(1)</sup>	261,656	7	(19,774)	241,889
<b>Commercial MBS</b>				
Agency	233,775	274	(41,181)	192,868
Non-agency	66,743	—	(1,965)	64,778
<b>Total commercial MBS</b>	<b>300,518</b>	<b>274</b>	<b>(43,146)</b>	<b>257,646</b>
<b>Residential MBS</b>				
Agency	1,312,538	114	(205,635)	1,107,017
Non-agency	89,840	141	(5,827)	84,154
<b>Total residential MBS</b>	<b>1,402,378</b>	<b>255</b>	<b>(211,462)</b>	<b>1,191,171</b>
Other securities	1,752	—	—	1,752
<b>Total AFS securities</b>	<b>\$ 2,615,536</b>	<b>\$ 1,592</b>	<b>\$ (385,867)</b>	<b>\$ 2,231,261</b>

<sup>(1)</sup> Other bonds include asset-backed securities.

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The following table shows the gross unrealized losses and fair value of the Company's AFS securities with unrealized losses. These are aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position (dollars in thousands).

	Less than 12 months		More than 12 months		Total	
	Fair Value	Unrealized Losses	Fair Value <sup>(2)</sup>	Unrealized Losses	Fair Value	Unrealized Losses
<b>December 31, 2024</b>						
U.S. government and agency securities	\$ 1,935	\$ (2)	\$ 1,286	\$ (25)	\$ 3,221	\$ (27)
Obligations of states and political subdivisions	6,560	(322)	444,056	(129,381)	450,616	(129,703)
Corporate and other bonds <sup>(1)</sup>	8,620	(27)	145,655	(9,292)	154,275	(9,319)
<b>Commercial MBS</b>						
Agency	31,291	(359)	160,880	(44,319)	192,171	(44,678)
Non-agency	24,864	(1,188)	21,110	(922)	45,974	(2,110)
Total commercial MBS	56,155	(1,547)	181,990	(45,241)	238,145	(46,788)
<b>Residential MBS</b>						
Agency	104,477	(546)	895,714	(216,208)	1,000,191	(216,754)
Non-agency	6,067	(98)	27,851	(3,286)	33,918	(3,384)
Total residential MBS	110,544	(644)	923,565	(219,494)	1,034,109	(220,138)
Total AFS securities	\$ 183,814	\$ (2,542)	\$ 1,696,552	\$ (403,433)	\$ 1,880,366	\$ (405,975)
<b>December 31, 2023</b>						
U.S. government and agency securities	\$ —	\$ —	\$ 1,980	\$ (34)	\$ 1,980	\$ (34)
Obligations of states and political subdivisions	11,758	(2,090)	455,931	(109,361)	467,689	(111,451)
Corporate and other bonds <sup>(1)</sup>	89,450	(531)	144,155	(19,243)	233,605	(19,774)
<b>Commercial MBS</b>						
Agency	35,665	(547)	143,657	(40,634)	179,322	(41,181)
Non-agency	—	—	64,778	(1,965)	64,778	(1,965)
Total commercial MBS	35,665	(547)	208,435	(42,599)	244,100	(43,146)
<b>Residential MBS</b>						
Agency	59,707	(491)	1,011,809	(205,144)	1,071,516	(205,635)
Non-agency	9,022	(41)	40,085	(5,786)	49,107	(5,827)
Total residential MBS	68,729	(532)	1,051,894	(210,930)	1,120,623	(211,462)
Total AFS securities	\$ 205,602	\$ (3,700)	\$ 1,862,395	\$ (382,167)	\$ 2,067,997	\$ (385,867)

<sup>(1)</sup> Other bonds include asset-backed securities.

<sup>(2)</sup> Comprised of 726 and 757 individual securities as of December 31, 2024 and December 31, 2023, respectively.

The Company has evaluated AFS securities in an unrealized loss position for credit related impairment at December 31, 2024 and 2023 and concluded no impairment existed based on several factors which included: (1) the majority of these securities are of high credit quality, (2) unrealized losses are primarily the result of market volatility and increases in market interest rates, (3) the contractual terms of the investments do not permit the issuer(s) to settle the securities at a price less than the cost basis of each investment, (4) issuers continue to make timely principal and interest payments, and (5) the Company does not intend to sell any of the investments and the accounting standard of "more likely than not" has not been met for the Company to be required to sell any of the investments before recovery of its amortized cost basis.

Additionally, the majority of the Company's MBS are issued by Federal National Mortgage Association, Federal Home Loan Mortgage Corporation, and Government National Mortgage Association and do not have credit risk given the implicit and explicit government guarantees associated with these agencies. In addition, the non-agency mortgage-backed and asset-backed securities generally received a 20% simplified supervisory formula approach rating. The Company's AFS investment portfolio is generally highly-rated or agency backed. At December 31, 2024 and 2023, all AFS securities were current with no securities past due or on non-accrual, and no ACL was held against the Company's AFS securities portfolio.

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The following table presents the amortized cost and estimated fair value of AFS securities as of December 31, by contractual maturity (dollars in thousands). Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	2024		2023	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
Due in one year or less	\$ 35,954	\$ 35,808	\$ 52,427	\$ 51,936
Due after one year through five years	215,517	215,513	150,271	149,545
Due after five years through ten years	286,487	271,443	282,309	261,720
Due after ten years	2,306,805	1,919,402	2,130,529	1,768,060
<b>Total AFS securities</b>	<b>\$ 2,844,763</b>	<b>\$ 2,442,166</b>	<b>\$ 2,615,536</b>	<b>\$ 2,231,261</b>

Refer to Note 10 "Commitments and Contingencies" in this Form 10-K for information regarding the estimated fair value of AFS securities that were pledged to secure public deposits, repurchase agreements, and for other purposes as permitted or required by law as of December 31, 2024 and 2023.

Accrued interest receivable on AFS securities totaled \$10.1 million and \$9.5 million at December 31, 2024 and 2023 respectively, and is included in "Other assets" on the Company's Consolidated Balance Sheets. For the years ended December 31, 2024, 2023, and 2022, accrued interest receivable write-offs were not material to the Company's consolidated financial statements.

*Held to Maturity*

The carrying value, gross unrealized gains and losses, and estimated fair values of HTM securities as of December 31, are summarized as follows (dollars in thousands):

	Carrying Value	Gross Unrealized		Estimated Fair Value
		Gains	(Losses)	
<b>2024</b>				
Obligations of states and political subdivisions	\$ 697,683	\$ 715	\$ (31,763)	\$ 666,635
Corporate and other bonds <sup>(1)</sup>	3,322	—	(82)	3,240
<b>Commercial MBS</b>				
Agency	26,787	—	(6,185)	20,602
Non-agency	17,922	28	(659)	17,291
<b>Total commercial MBS</b>	<b>44,709</b>	<b>28</b>	<b>(6,844)</b>	<b>37,893</b>
<b>Residential MBS</b>				
Agency	37,808	—	(6,288)	31,520
Non-agency	20,329	—	(282)	20,047
<b>Total residential MBS</b>	<b>58,137</b>	<b>—</b>	<b>(6,570)</b>	<b>51,567</b>
<b>Total HTM securities</b>	<b>\$ 803,851</b>	<b>\$ 743</b>	<b>\$ (45,259)</b>	<b>\$ 759,335</b>

<sup>(1)</sup> Other bonds include asset-backed securities.

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The carrying value, gross unrealized gains and losses, and estimated fair values of HTM securities as of December 31, are summarized as follows (dollars in thousands):

	Carrying Value	Gross Unrealized		Estimated Fair Value
		Gains	(Losses)	
<b>2023</b>				
Obligations of states and political subdivisions	\$ 699,189	\$ 6,175	\$ (23,464)	\$ 681,900
Corporate and other bonds <sup>(1)</sup>	4,349	—	(100)	4,249
Commercial MBS				
Agency	27,477	—	(5,570)	21,907
Non-agency	24,503	37	(449)	24,091
Total commercial MBS	51,980	37	(6,019)	45,998
Residential MBS				
Agency	40,562	—	(5,713)	34,849
Non-agency	41,298	122	(342)	41,078
Total residential MBS	81,860	122	(6,055)	75,927
Total HTM securities	\$ 837,378	\$ 6,334	\$ (35,638)	\$ 808,074

<sup>(1)</sup> Other bonds include asset-backed securities.

The following table presents the amortized cost of HTM securities as of December 31, by security type and credit rating (dollars in thousands):

	Obligations of states and political subdivisions	Corporate and other bonds	Mortgage-backed securities	Total HTM securities
<b>2024</b>				
<b>Credit Rating:</b>				
AAA/AA/A	\$ 686,923	\$ —	\$ 5,748	\$ 692,671
BBB/BB/B	1,144	—	—	1,144
Not Rated – Agency <sup>(1)</sup>	—	—	64,595	64,595
Not Rated – Non-Agency <sup>(2)</sup>	9,616	3,322	32,503	45,441
<b>Total</b>	<b>\$ 697,683</b>	<b>\$ 3,322</b>	<b>\$ 102,846</b>	<b>\$ 803,851</b>
<b>2023</b>				
<b>Credit Rating:</b>				
AAA/AA/A	\$ 688,499	\$ —	\$ 9,720	\$ 698,219
BBB/BB/B	1,166	—	—	1,166
Not Rated – Agency <sup>(1)</sup>	—	—	68,039	68,039
Not Rated – Non-Agency <sup>(2)</sup>	9,524	4,349	56,081	69,954
<b>Total</b>	<b>\$ 699,189</b>	<b>\$ 4,349</b>	<b>\$ 133,840</b>	<b>\$ 837,378</b>

<sup>(1)</sup> Generally considered not to have credit risk given the government guarantees associated with these agencies.

<sup>(2)</sup> Non-agency mortgage-backed and asset-backed securities have limited credit risk, supported by most receiving a 20% simplified supervisory formula approach rating.

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The following table presents the amortized cost and estimated fair value of HTM securities as of December 31, by contractual maturity (dollars in thousands). Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	2024		2023	
	Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value
<b>Due in one year or less</b>	\$ 3,369	\$ 3,358	\$ 3,065	\$ 3,058
<b>Due after one year through five years</b>	18,293	18,547	34,093	34,613
<b>Due after five years through ten years</b>	115,243	109,358	45,919	45,263
<b>Due after ten years</b>	666,946	628,072	754,301	725,140
<b>Total HTM securities</b>	<u>\$ 803,851</u>	<u>\$ 759,335</u>	<u>\$ 837,378</u>	<u>\$ 808,074</u>

Refer to Note 10 “Commitments and Contingencies” in this Form 10-K for information regarding the estimated fair value of HTM securities that were pledged to secure public deposits as permitted or required by law as of December 31, 2024 and 2023.

Accrued interest receivable on HTM securities totaled \$8.4 million at both December 31, 2024 and 2023, and is included in “Other assets” on the Company’s Consolidated Balance Sheets. For the years ended December 31, 2024, 2023 and 2022, accrued interest receivable write-offs were not material to the Company’s consolidated financial statements.

The Company’s HTM investment portfolio primarily consists of highly-rated municipal securities. At December 31, 2024 and 2023, the Company’s HTM securities were all current, with no securities past due or on non-accrual. The Company’s HTM securities ACL was immaterial at December 31, 2024 and 2023.



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Restricted Stock, at cost

The FHLB required the Bank to maintain stock in an amount equal to 4.75% and 4.25% of outstanding borrowings and a specific percentage of the member's total assets at December 31, 2024 and 2023, respectively. The FRB requires the Company to maintain stock with a par value equal to 6% of its outstanding capital. At December 31, 2024 and 2023, restricted stock consists of FRB stock in the amount of \$82.9 million and \$67.0 million, respectively, and FHLB stock in the amount of \$20.1 million and \$48.4 million, respectively.

Tax Equity Investments

For the years ended December 31, 2024, 2023, and 2022, the Company recognized amortization of \$8.8 million, \$4.8 million, and \$4.1 million, respectively, and tax credits and tax savings of \$10.3 million, \$5.7 million, and \$4.9 million, respectively, associated with these investments within "Income tax expense" on the Company's Consolidated Statements of Income. The carrying value of the Company's investments in these tax equity investments was \$88.7 million and \$64.3 million at December 31, 2024 and 2023, respectively. At December 31, 2024 and 2023, the Company's recorded liability totaled \$55.6 million and \$39.5 million, respectively, for the related unfunded commitments, which are expected to be paid throughout the years 2025 through 2039.

Realized Gains and Losses

The following table presents the gross realized gains and losses on and the proceeds from the sale of securities during the years ended December 31, (dollars in thousands):

	2024	2023	2022
<b>Realized gains (losses):<sup>(1)</sup></b>			
Gross realized gains	\$ 33	\$ 1,355	\$ —
Gross realized losses	(6,526)	(42,344)	(3)
Net realized losses	\$ (6,493)	\$ (40,989)	\$ (3)
Proceeds from sales of securities	\$ 642,985	\$ 899,872	\$ 40,686

<sup>(1)</sup> Includes gains (losses) on sales and calls of securities

#### 4. LOANS AND ALLOWANCE FOR LOAN AND LEASE LOSSES

The following tables exclude LHFS for the year ended December 31, 2024, and include loans acquired in the American National acquisition as of December 31, 2024. Refer to Note 2 “Acquisitions” in this Form 10-K for further information about the American National acquisition. The Company’s LHFI are stated at their face amount, net of deferred fees and costs, and consisted of the following for the years ended December 31, (dollars in thousands):

	2024	2023
Construction and Land Development	\$ 1,731,108	\$ 1,107,850
CRE – Owner Occupied	2,370,119	1,998,787
CRE – Non-Owner Occupied	4,935,590	4,172,401
Multifamily Real Estate	1,240,209	1,061,997
Commercial & Industrial	3,864,695	3,589,347
Residential 1-4 Family – Commercial	719,425	522,580
Residential 1-4 Family – Consumer	1,293,817	1,078,173
Residential 1-4 Family – Revolving	756,944	619,433
Auto	316,368	486,926
Consumer	104,882	120,641
Other Commercial	1,137,464	876,908
Total LHFI, net of deferred fees and costs <sup>(1)</sup>	18,470,621	15,635,043
Allowance for loan and lease losses	(178,644)	(132,182)
Total LHFI, net	\$ 18,291,977	\$ 15,502,861

<sup>(1)</sup> Total loans included unamortized premiums and discounts, and unamortized deferred fees and costs totaling \$220.6 million and \$79.7 million as of December 31, 2024 and 2023, respectively.

Accrued interest receivable on LHFI totaled \$73.7 million and \$72.5 million at December 31, 2024 and 2023, respectively. Accrued interest receivable write-offs were not material to the Company’s consolidated financial statements for the years ended December 31, 2024, 2023, and 2022.

The following table shows the aging of the Company’s LHFI portfolio, by class, as of December 31, 2024 (dollars in thousands):

	Current	30-59 Days Past Due	60-89 Days Past Due	Greater than 90 Days and still Accruing	Nonaccrual	Total Loans
Construction and Land Development	\$ 1,729,637	\$ 38	\$ —	\$ 120	\$ 1,313	\$ 1,731,108
CRE – Owner Occupied	2,362,458	2,080	1,074	1,592	2,915	2,370,119
CRE – Non-Owner Occupied	4,926,168	1,381	—	6,874	1,167	4,935,590
Multifamily Real Estate	1,238,711	1,366	—	—	132	1,240,209
Commercial & Industrial	3,820,564	9,405	69	955	33,702	3,864,695
Residential 1-4 Family – Commercial	715,604	697	665	949	1,510	719,425
Residential 1-4 Family – Consumer	1,266,467	5,928	7,390	1,307	12,725	1,293,817
Residential 1-4 Family – Revolving	747,474	1,824	2,110	1,710	3,826	756,944
Auto	311,354	3,615	456	284	659	316,368
Consumer	103,528	804	486	44	20	104,882
Other Commercial	1,132,960	2,167	2,029	308	—	1,137,464
Total LHFI, net of deferred fees and costs	\$ 18,354,925	\$ 29,305	\$ 14,279	\$ 14,143	\$ 57,969	\$ 18,470,621
% of total loans	99.37 %	0.16 %	0.08 %	0.08 %	0.31 %	100.00 %

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The following table shows the aging of the Company's LHF portfolio, by class, as of December 31, 2023 (dollars in thousands):

	<u>Current</u>	<u>30-59 Days Past Due</u>	<u>60-89 Days Past Due</u>	<u>Greater than 90 Days and still Accruing</u>	<u>Nonaccrual</u>	<u>Total Loans</u>
Construction and Land Development	\$ 1,107,183	\$ 270	\$ 24	\$ 25	\$ 348	\$ 1,107,850
CRE – Owner Occupied	1,991,632	1,575	—	2,579	3,001	1,998,787
CRE – Non-Owner Occupied	4,156,089	545	184	2,967	12,616	4,172,401
Multifamily Real Estate	1,061,851	—	146	—	—	1,061,997
Commercial & Industrial	3,579,657	4,303	49	782	4,556	3,589,347
Residential 1-4 Family – Commercial	518,150	567	676	1,383	1,804	522,580
Residential 1-4 Family – Consumer	1,053,255	7,546	1,804	4,470	11,098	1,078,173
Residential 1-4 Family – Revolving	611,584	2,238	1,429	1,095	3,087	619,433
Auto	480,557	4,737	872	410	350	486,926
Consumer	119,487	770	232	152	—	120,641
Other Commercial	870,339	6,569	—	—	—	876,908
Total LHF, net of deferred fees and costs	<u>\$ 15,549,784</u>	<u>\$ 29,120</u>	<u>\$ 5,416</u>	<u>\$ 13,863</u>	<u>\$ 36,860</u>	<u>\$ 15,635,043</u>
% of total loans	99.45 %	0.19 %	0.03 %	0.09 %	0.24 %	100.00 %

The following table shows the Company's amortized cost basis of loans on nonaccrual status with no related ALLL, as of December 31, (dollars in thousands):

	<u>2024</u>	<u>2023</u>
Commercial & Industrial	\$ 2,510	\$ —
CRE – Non-Owner Occupied	—	4,835
Total LHF	<u>\$ 2,510</u>	<u>\$ 4,835</u>

There was no interest income recognized on nonaccrual loans during the years ended December 31, 2024, 2023 and 2022.

Troubled Loan Modifications

As of December 31, 2024 and 2023, the Company had loan modifications to borrowers experiencing financial difficulty (“TLMs”) with an amortized cost basis of \$35.2 million and \$51.2 million, respectively, and an associated ALLL of \$454,000 and \$289,000, respectively.

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The following tables present the amortized cost basis of TLMs as of December 31, (dollars in thousands):

	2024	
	Amortized Cost	% of Total Class of Financing Receivable
<b>Combination - Other-Than-Insignificant Payment Delay and Term Extension</b>		
CRE – Non-Owner Occupied	\$ 16,937	0.34 %
Other Commercial	3,273	0.29 %
<b>Total Combination - Other-Than-Insignificant Payment Delay and Term Extension</b>	<b>\$ 20,210</b>	
<b>Term Extension</b>		
Construction and Land Development	\$ 49	NM
Commercial and Industrial	1,434	0.04 %
CRE – Non-Owner Occupied	11,383	0.23 %
CRE – Owner Occupied	842	0.04 %
Residential 1-4 Family – Consumer	509	0.04 %
<b>Total Term Extension</b>	<b>\$ 14,217</b>	
<b>Combination - Term Extension and Interest Rate Reduction</b>		
Residential 1-4 Family – Consumer	\$ 724	0.06 %
Residential 1-4 Family – Revolving	26	NM
<b>Total Combination - Term Extension and Interest Rate Reduction</b>	<b>\$ 750</b>	
<b>Total</b>	<b>\$ 35,177</b>	

NM = Not Meaningful

	2023	
	Amortized Cost	% of Total Class of Financing Receivable
<b>Combination - Other-Than-Insignificant Payment Delay and Term Extension</b>		
CRE – Non-Owner Occupied	\$ 20,766	0.50 %
<b>Total Combination - Other-Than-Insignificant Payment Delay and Term Extension</b>	<b>\$ 20,766</b>	
<b>Term Extension</b>		
Construction and Land Development	\$ 18,999	1.71 %
Commercial and Industrial	3,542	0.10 %
CRE – Owner Occupied	766	0.04 %
Residential 1-4 Family – Consumer	1,137	0.11 %
<b>Total Term Extension</b>	<b>\$ 24,444</b>	
<b>Combination - Term Extension and Interest Rate Reduction</b>		
Residential 1-4 Family – Consumer	\$ 1,177	0.11 %
Residential 1-4 Family – Revolving	15	NM
<b>Total Combination - Term Extension and Interest Rate Reduction</b>	<b>\$ 1,192</b>	
<b>Principal Forgiveness</b>		
CRE – Non-Owner Occupied	\$ 4,835	0.12 %
<b>Total Principal Forgiveness</b>	<b>\$ 4,835</b>	
<b>Total</b>	<b>\$ 51,237</b>	

NM = Not Meaningful

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The following tables describe the financial effects of TLMs on a weighted average basis for TLMs within that loan type as of December 31,:

2024	
<b>Combination - Other-Than-Insignificant Payment Delay and Term Extension</b>	
Loan Type	Financial Effect
CRE – Non-Owner Occupied	Added a weighted-average 1.6 years to the life of loans.
Other Commercial	Added a weighted-average 1.5 years to the life of loans.
<b>Term Extension</b>	
Loan Type	Financial Effect
Commercial and Industrial	Added a weighted-average 0.8 years to the life of loans.
CRE – Owner Occupied	Added a weighted-average 3.0 years to the life of loans.
CRE – Non-Owner Occupied	Added a weighted-average 2.3 years to the life of loans.
2023	
<b>Combination - Other-Than-Insignificant Payment Delay and Term Extension</b>	
Loan Type	Financial Effect
CRE – Non-Owner Occupied	Added a weighted-average 1.0 year to the life of loans.
<b>Term Extension</b>	
Loan Type	Financial Effect
Construction and Land Development	Added a weighted-average 1.3 years to the life of loans.
Commercial and Industrial	Added a weighted-average 0.2 years to the life of loans.
CRE – Owner Occupied	Added a weighted-average 0.5 years to the life of loans.
Residential 1-4 Family – Consumer	Added a weighted-average 10.8 years to the life of loans.
<b>Combination - Term Extension and Interest Rate Reduction</b>	
Loan Type	Financial Effect
Residential 1-4 Family – Consumer	Added a weighted-average 20.3 years to the life of loans and reduced the weighted average contractual interest rate from 8.2% to 7.5%.
Residential 1-4 Family – Revolving	Added a weighted-average 19.1 years to the life of loans and reduced the weighted average contractual interest rate from 10.5% to 7.3%.
<b>Principal Forgiveness</b>	
Loan Type	Financial Effect
CRE – Non-Owner Occupied	Reduced the amortized cost basis of loans by \$3.5 million.

The Company considers a default of a TLM to occur when the borrower is 90 days past due following the modification or a foreclosure and repossession of the applicable collateral occurs. During the years ended December 31, 2024 and 2023, the Company did not have any material loans that went into default that had been modified and designated as TLMs in the twelve-month period prior to the time of default.

The Company monitors the performance of TLMs to determine the effectiveness of the modifications. During the years ended December 31, 2024 and 2023, the Company did not have any material loans that have been modified and designated as TLMs that were past due.

As of December 31, 2024 and 2023, unfunded commitments on loans modified and designated as TLMs were \$198,000 and \$1.6 million, respectively.

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Allowance for Loan and Lease Losses

The following tables show the ALLL activity by loan segment for the years ended December 31, (dollars in thousands):

	2024			2023		
	Commercial	Consumer	Total	Commercial	Consumer	Total
<b>Balance at beginning of period</b>	\$ 105,896	\$ 26,286	\$ 132,182	\$ 82,753	\$ 28,015	\$ 110,768
Initial Allowance on PCD American National loans	2,609	1,287	3,896	—	—	—
Loans charged-off	(11,889)	(4,067)	(15,956)	(8,727)	(3,268)	(11,995)
Recoveries credited to allowance	5,283	1,911	7,194	2,455	1,935	4,390
Initial Provision - Non-PCD American National loans	11,213	2,016	13,229	—	—	—
Provision charged to operations	35,775	2,324	38,099	29,415	(396)	29,019
<b>Balance at end of period</b>	<u>\$ 148,887</u>	<u>\$ 29,757</u>	<u>\$ 178,644</u>	<u>\$ 105,896</u>	<u>\$ 26,286</u>	<u>\$ 132,182</u>

The following table presents additional information related to the acquired American National loan portfolio at the acquisition date, including the initial ACL at acquisition on the PCD loans (dollars in thousands):

	April 1, 2024
<b>PCD Loans:</b>	
Book value of acquired loans at acquisition	\$ 89,418
Initial ACL at acquisition	(3,896)
Non-credit discount at acquisition	(10,466)
Purchase Price	<u>\$ 75,056</u>
<b>Non-PCD Loans:</b>	
Fair Value	\$ 2,073,037
Gross contractual amounts receivable	2,503,707
Estimate of contractual cash flows not expected to be collected	10,887

Credit Quality Indicators

Credit quality indicators are used to help estimate the collectability of each loan class within the Commercial and Consumer loan segments. For classes of loans within the Commercial segment, the primary credit quality indicator used for evaluating credit quality and estimating the ALLL is risk rating categories of Pass, Watch, Special Mention, Substandard, and Doubtful. For classes of loans within the Consumer segment, the primary credit quality indicator used for evaluating credit quality and estimating ALLL is delinquency bands of current, 30-59, 60-89, 90+, and nonaccrual. While other credit quality indicators are evaluated and analyzed as part of the Company's credit risk management activities, these indicators are primarily used in estimating the ALLL. The Company evaluates the credit risk of its loan portfolio on at least a quarterly basis.

The Company presents loan and lease portfolio segments and classes by credit quality indicator and vintage year. The Company defines the vintage date for the purpose of this disclosure as the date of the most recent credit decision. Renewals are categorized as new credit decisions and reflect the renewal date as the vintage date, except for renewals of loans modified for borrowers experiencing financial difficulty or TLMs, which are presented in the original vintage.

See Note 1 "Summary of Significant Accounting Policies" in this Form 10-K for additional information on the Company's policies and for further information on the Company's credit quality indicators.

Commercial Loans

The Company uses a risk rating system as the primary credit quality indicator for classes of loans within the Commercial segment. The Company defines pass loans as risk rated 1-5 and criticized loans as risk rated 6-9. The risk levels, as described below, do not necessarily follow the regulatory definitions of risk levels with the same name. A general description of the characteristics of the risk levels follows:

Pass is determined by the following criteria:

- Risk rated 0 loans have little or no risk and are with General Obligation Municipal Borrowers;
- Risk rated 1 loans have little or no risk and are generally secured by cash or cash equivalents;
- Risk rated 2 loans have minimal risk to well qualified borrowers and no significant questions as to safety;
- Risk rated 3 loans are satisfactory loans with strong borrowers and secondary sources of repayment;
- Risk rated 4 loans are satisfactory loans with borrowers not as strong as risk rated 3 loans and may exhibit a greater degree of financial risk based on the type of business supporting the loan.

Watch is determined by the following criteria:

- Risk rated 5 loans are pass loans that warrant more than the normal level of supervision and have the possibility of an event occurring that may weaken the borrower's ability to repay;

Special Mention is determined by the following criteria:

- Risk rated 6 loans have increasing potential weaknesses beyond those at which the loan originally was granted and if not addressed could lead to inadequately protecting the Company's credit position.

Substandard is determined by the following criteria:

- Risk rated 7 loans are substandard loans and are inadequately protected by the current sound worth or paying capacity of the obligor or the collateral pledged; these have well defined weaknesses that jeopardize the liquidation of the debt with the distinct possibility the Company will sustain some loss if the deficiencies are not corrected.

Doubtful is determined by the following criteria:

- Risk rated 8 loans are doubtful of collection and the possibility of loss is high but pending specific borrower plans for recovery, its classification as a loss is deferred until its more exact status is determined;
- Risk rated 9 loans are loss loans which are considered uncollectable and of such little value that their continuance as bankable assets is not warranted.

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The table below details the amortized cost and gross write-offs of the classes of loans within the Commercial segment by risk level and year of origination as of December 31, (dollars in thousands):

	2024							
	Term Loans Amortized Cost Basis by Origination Year					Prior	Revolving Loans	Total
	2024	2023	2022	2021	2020			
<b>Construction and Land Development</b>								
Pass	\$ 350,344	\$ 630,033	\$ 372,483	\$ 120,851	\$ 14,180	\$ 46,671	\$ 120,240	\$ 1,654,802
Watch	3	22,790	18,172	384	—	717	—	42,066
Special Mention	739	1,771	1,629	226	1,332	1,139	—	6,836
Substandard	162	80	22,237	745	1,467	2,713	—	27,404
<b>Total Construction and Land Development</b>	<b>\$ 351,248</b>	<b>\$ 654,674</b>	<b>\$ 414,521</b>	<b>\$ 122,206</b>	<b>\$ 16,979</b>	<b>\$ 51,240</b>	<b>\$ 120,240</b>	<b>\$ 1,731,108</b>
Current period gross write-off	\$ —	\$ —	\$ (1,109)	\$ —	\$ —	\$ —	\$ —	\$ (1,109)
<b>CRE – Owner Occupied</b>								
Pass	\$ 152,865	\$ 243,842	\$ 293,260	\$ 262,430	\$ 248,187	\$ 1,014,962	\$ 27,316	\$ 2,242,862
Watch	4,455	1,391	1,424	1,854	2,507	35,093	79	46,803
Special Mention	1,153	6,659	1,577	2,102	2,266	11,556	2,389	27,702
Substandard	24,722	1,188	1,921	352	2,433	21,996	140	52,752
<b>Total CRE – Owner Occupied</b>	<b>\$ 183,195</b>	<b>\$ 253,080</b>	<b>\$ 298,182</b>	<b>\$ 266,738</b>	<b>\$ 255,393</b>	<b>\$ 1,083,607</b>	<b>\$ 29,924</b>	<b>\$ 2,370,119</b>
Current period gross write-off	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (354)	\$ —	\$ (354)
<b>CRE – Non-Owner Occupied</b>								
Pass	\$ 349,991	\$ 514,460	\$ 692,155	\$ 835,195	\$ 381,544	\$ 1,838,343	\$ 40,741	\$ 4,652,429
Watch	—	150	7,465	11,855	—	70,113	13,013	102,596
Special Mention	384	—	18,342	883	7,387	47,286	—	74,282
Substandard	—	12,609	—	1,130	36,796	55,677	71	106,283
<b>Total CRE – Non-Owner Occupied</b>	<b>\$ 350,375</b>	<b>\$ 527,219</b>	<b>\$ 717,962</b>	<b>\$ 849,063</b>	<b>\$ 425,727</b>	<b>\$ 2,011,419</b>	<b>\$ 53,825</b>	<b>\$ 4,935,590</b>
Current period gross write-off	\$ —	\$ —	\$ —	\$ —	\$ (3,386)	\$ —	\$ —	\$ (3,386)
<b>Commercial &amp; Industrial</b>								
Pass	\$ 787,683	\$ 593,676	\$ 534,064	\$ 300,348	\$ 124,214	\$ 227,352	\$ 982,085	\$ 3,549,422
Watch	2,458	30,428	48,661	6,980	486	2,434	24,153	115,600
Special Mention	2,289	12,328	15,458	4,001	2,183	19,125	64,204	119,588
Substandard	9,214	2,340	3,423	4,139	472	1,327	29,839	50,754
Doubtful	—	—	1,598	—	—	—	27,733	29,331
<b>Total Commercial &amp; Industrial</b>	<b>\$ 801,644</b>	<b>\$ 638,772</b>	<b>\$ 603,204</b>	<b>\$ 315,468</b>	<b>\$ 127,355</b>	<b>\$ 250,238</b>	<b>\$ 1,128,014</b>	<b>\$ 3,864,695</b>
Current period gross write-off	\$ —	\$ (42)	\$ (1,081)	\$ (145)	\$ (147)	\$ (928)	\$ (1,187)	\$ (3,530)
<b>Multifamily Real Estate</b>								
Pass	\$ 80,345	\$ 34,060	\$ 259,493	\$ 229,950	\$ 205,699	\$ 302,186	\$ 35,706	\$ 1,147,439
Watch	—	—	1,719	73,780	129	2,434	—	75,628
Special Mention	—	—	—	—	250	1,185	—	1,435
Substandard	—	14,210	—	—	—	1,497	—	15,707
<b>Total Multifamily Real Estate</b>	<b>\$ 80,345</b>	<b>\$ 48,270</b>	<b>\$ 261,212</b>	<b>\$ 303,730</b>	<b>\$ 206,078</b>	<b>\$ 304,868</b>	<b>\$ 35,706</b>	<b>\$ 1,240,209</b>
Current period gross write-off	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
<b>Residential 1-4 Family – Commercial</b>								
Pass	\$ 49,068	\$ 66,307	\$ 115,526	\$ 108,751	\$ 79,090	\$ 250,273	\$ 9,617	\$ 678,632
Watch	274	504	1,277	737	730	6,571	152	10,245
Special Mention	—	—	23,435	215	331	1,500	—	25,481
Substandard	517	—	—	229	588	3,480	253	5,067
<b>Total Residential 1-4 Family – Commercial</b>	<b>\$ 49,859</b>	<b>\$ 66,811</b>	<b>\$ 140,238</b>	<b>\$ 109,932</b>	<b>\$ 80,739</b>	<b>\$ 261,824</b>	<b>\$ 10,022</b>	<b>\$ 719,425</b>
Current period gross write-off	\$ —	\$ —	\$ —	\$ —	\$ (18)	\$ —	\$ —	\$ (18)
<b>Other Commercial</b>								
Pass	\$ 233,480	\$ 196,703	\$ 169,440	\$ 157,815	\$ 82,990	\$ 161,984	\$ 106,368	\$ 1,108,780
Watch	—	1,926	6,170	1,525	5,293	4,419	—	19,333
Special Mention	—	84	1,059	3,163	—	582	—	4,888
Substandard	—	1,060	3,272	—	30	2	99	4,463
<b>Total Other Commercial</b>	<b>\$ 233,480</b>	<b>\$ 199,773</b>	<b>\$ 179,941</b>	<b>\$ 162,503</b>	<b>\$ 88,313</b>	<b>\$ 166,987</b>	<b>\$ 106,467</b>	<b>\$ 1,137,464</b>
Current period gross write-off	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (3,492)	\$ —	\$ (3,492)
<b>Total Commercial</b>								
Pass	\$ 2,003,776	\$ 2,279,081	\$ 2,436,421	\$ 2,015,340	\$ 1,135,904	\$ 3,841,771	\$ 1,322,073	\$ 15,034,366
Watch	7,190	57,189	84,888	97,115	9,145	119,347	37,397	412,271
Special Mention	4,565	20,842	61,500	10,590	13,749	82,373	66,593	260,212
Substandard	34,615	31,487	30,853	6,595	41,786	86,692	30,402	262,430
Doubtful	—	—	1,598	—	—	—	27,733	29,331
<b>Total Commercial</b>	<b>\$ 2,050,146</b>	<b>\$ 2,388,599</b>	<b>\$ 2,615,260</b>	<b>\$ 2,129,640</b>	<b>\$ 1,200,584</b>	<b>\$ 4,130,183</b>	<b>\$ 1,484,198</b>	<b>\$ 15,998,610</b>
Total current period gross write-off	\$ —	\$ (42)	\$ (2,190)	\$ (145)	\$ (3,551)	\$ (4,774)	\$ (1,187)	\$ (11,889)



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The table below details the amortized cost and gross write-offs of the classes of loans within the Commercial segment by risk level and year of origination as of December 31, (dollars in thousands):

	2023							Revolving Loans	Total
	Term Loans Amortized Cost Basis by Origination Year					Prior			
	2023	2022	2021	2020	2019				
<b>Construction and Land Development</b>									
Pass	\$ 289,786	\$ 440,473	\$ 192,148	\$ 19,536	\$ 10,934	\$ 38,841	\$ 64,137	\$ 1,055,855	
Watch	84	3,611	16,249	—	—	2,127	—	22,071	
Special Mention	—	—	4,444	1,332	—	367	—	6,143	
Substandard	114	1,244	1,248	20,705	205	265	—	23,781	
Total Construction and Land Development	\$ 289,984	\$ 445,328	\$ 214,089	\$ 41,573	\$ 11,139	\$ 41,600	\$ 64,137	\$ 1,107,850	
Current period gross write-off	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (11)	\$ —	\$ (11)	
<b>CRE – Owner Occupied</b>									
Pass	\$ 175,627	\$ 257,889	\$ 194,030	\$ 239,549	\$ 259,502	\$ 750,180	\$ 23,689	\$ 1,900,466	
Watch	5,919	1,311	4,768	4,422	9,146	27,829	399	53,794	
Special Mention	786	849	249	—	5,150	9,549	611	17,194	
Substandard	362	—	—	326	—	26,645	—	27,333	
Total CRE – Owner Occupied	\$ 182,694	\$ 260,049	\$ 199,047	\$ 244,297	\$ 273,798	\$ 814,203	\$ 24,699	\$ 1,998,787	
Current period gross write-off	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (141)	\$ —	\$ (141)	
<b>CRE – Non-Owner Occupied</b>									
Pass	\$ 374,221	\$ 548,262	\$ 710,122	\$ 334,449	\$ 492,782	\$ 1,419,882	\$ 35,276	\$ 3,914,994	
Watch	—	1,520	1,690	—	32,326	82,930	—	118,466	
Special Mention	—	—	—	—	—	67,001	12,155	79,156	
Substandard	4,837	—	2,121	17,956	5,899	28,972	—	59,785	
Total CRE – Non-Owner Occupied	\$ 379,058	\$ 549,782	\$ 713,933	\$ 352,405	\$ 531,007	\$ 1,598,785	\$ 47,431	\$ 4,172,401	
Current period gross write-off	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (3,528)	\$ —	\$ (3,528)	
<b>Commercial &amp; Industrial</b>									
Pass	\$ 981,290	\$ 617,805	\$ 409,973	\$ 178,578	\$ 122,160	\$ 168,368	\$ 923,359	\$ 3,401,533	
Watch	2,708	38,711	512	1,379	18,065	4,943	22,832	89,150	
Special Mention	108	32,714	981	3,310	1,722	1,513	19,865	60,213	
Substandard	—	146	343	2,000	925	3,181	31,856	38,451	
Total Commercial & Industrial	\$ 984,106	\$ 689,376	\$ 411,809	\$ 185,267	\$ 142,872	\$ 178,005	\$ 997,912	\$ 3,589,347	
Current period gross write-off	\$ —	\$ —	\$ (101)	\$ —	\$ —	\$ (17)	\$ (1,812)	\$ (1,930)	
<b>Multifamily Real Estate</b>									
Pass	\$ 21,911	\$ 129,854	\$ 321,918	\$ 222,172	\$ 45,879	\$ 250,887	\$ 50,060	\$ 1,042,681	
Watch	—	—	—	—	—	914	—	914	
Special Mention	—	—	—	250	—	81	—	331	
Substandard	14,222	—	—	—	3,703	146	—	18,071	
Total Multifamily Real Estate	\$ 36,133	\$ 129,854	\$ 321,918	\$ 222,422	\$ 49,582	\$ 252,028	\$ 50,060	\$ 1,061,997	
Current period gross write-off	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	
<b>Residential 1-4 Family – Commercial</b>									
Pass	\$ 41,631	\$ 67,495	\$ 77,321	\$ 69,779	\$ 44,498	\$ 203,125	\$ 604	\$ 504,453	
Watch	49	387	580	220	757	8,854	107	10,954	
Special Mention	47	—	—	—	—	1,302	—	1,349	
Substandard	57	—	614	279	624	3,997	253	5,824	
Total Residential 1-4 Family – Commercial	\$ 41,784	\$ 67,882	\$ 78,515	\$ 70,278	\$ 45,879	\$ 217,278	\$ 964	\$ 522,580	
Current period gross write-off	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	
<b>Other Commercial</b>									
Pass	\$ 201,252	\$ 180,346	\$ 165,732	\$ 114,838	\$ 123,515	\$ 62,284	\$ 9,850	\$ 857,817	
Watch	14,355	—	—	32	4	3,977	—	18,368	
Special Mention	93	—	—	—	—	630	—	723	
Total Other Commercial	\$ 215,700	\$ 180,346	\$ 165,732	\$ 114,870	\$ 123,519	\$ 66,891	\$ 9,850	\$ 876,908	
Current period gross write-off	\$ —	\$ (101)	\$ —	\$ —	\$ —	\$ (3,016)	\$ —	\$ (3,117)	
<b>Total Commercial</b>									
Pass	\$ 2,085,718	\$ 2,242,124	\$ 2,071,244	\$ 1,178,901	\$ 1,099,270	\$ 2,893,567	\$ 1,106,975	\$ 12,677,799	
Watch	23,115	45,540	23,799	6,053	60,298	131,574	23,338	313,717	
Special Mention	1,034	33,563	5,674	4,892	6,872	80,443	32,631	165,109	
Substandard	19,592	1,390	4,326	41,266	11,356	63,206	32,109	173,245	
Total Commercial	\$ 2,129,459	\$ 2,322,617	\$ 2,105,043	\$ 1,231,112	\$ 1,177,796	\$ 3,168,790	\$ 1,195,053	\$ 13,329,870	
Total current period gross write-off	\$ —	\$ (101)	\$ (101)	\$ —	\$ —	\$ (6,713)	\$ (1,812)	\$ (8,727)	

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Consumer Loans

For Consumer loans, the Company evaluates credit quality based on the delinquency status of the loan. The following table details the amortized cost and gross write-offs of the classes of loans within the Consumer segment based on their delinquency status and year of origination as of December 31, (dollars in thousands):

	2024							Revolving Loans	Total
	Term Loans Amortized Cost Basis by Origination Year						Prior		
	2024	2023	2022	2021	2020				
<b>Residential 1-4 Family – Consumer</b>									
Current	\$ 137,808	\$ 171,237	\$ 287,376	\$ 277,653	\$ 151,177	\$ 241,203	\$ 13	\$ 1,266,467	
30-59 Days Past Due	233	405	14	470	954	3,852	—	5,928	
60-89 Days Past Due	—	28	216	5,546	—	1,600	—	7,390	
90+ Days Past Due	—	150	94	—	—	1,063	—	1,307	
Nonaccrual	—	505	2,953	1,109	207	7,951	—	12,725	
<b>Total Residential 1-4 Family – Consumer</b>	<b>\$ 138,041</b>	<b>\$ 172,325</b>	<b>\$ 290,653</b>	<b>\$ 284,778</b>	<b>\$ 152,338</b>	<b>\$ 255,669</b>	<b>\$ 13</b>	<b>\$ 1,293,817</b>	
Current period gross write-off	\$ —	\$ (76)	\$ (3)	\$ —	\$ —	\$ (142)	\$ —	\$ (221)	
<b>Residential 1-4 Family – Revolving</b>									
Current	\$ 17,522	\$ 33,934	\$ 45,558	\$ 10,407	\$ 3,578	\$ 1,731	\$ 634,744	\$ 747,474	
30-59 Days Past Due	—	11	81	—	30	—	1,702	1,824	
60-89 Days Past Due	—	—	—	—	—	—	2,110	2,110	
90+ Days Past Due	—	178	130	—	—	—	1,402	1,710	
Nonaccrual	—	139	112	—	45	—	3,530	3,826	
<b>Total Residential 1-4 Family – Revolving</b>	<b>\$ 17,522</b>	<b>\$ 34,262</b>	<b>\$ 45,881</b>	<b>\$ 10,407</b>	<b>\$ 3,653</b>	<b>\$ 1,731</b>	<b>\$ 643,488</b>	<b>\$ 756,944</b>	
Current period gross write-off	\$ —	\$ —	\$ —	\$ (28)	\$ —	\$ —	\$ (189)	\$ (217)	
<b>Auto</b>									
Current	\$ 2,251	\$ 55,170	\$ 145,517	\$ 68,282	\$ 28,923	\$ 11,211	\$ —	\$ 311,354	
30-59 Days Past Due	—	507	1,571	1,053	218	266	—	3,615	
60-89 Days Past Due	—	97	233	87	—	39	—	456	
90+ Days Past Due	—	10	149	74	31	20	—	284	
Nonaccrual	—	94	305	113	118	29	—	659	
<b>Total Auto</b>	<b>\$ 2,251</b>	<b>\$ 55,878</b>	<b>\$ 147,775</b>	<b>\$ 69,609</b>	<b>\$ 29,290</b>	<b>\$ 11,565</b>	<b>\$ —</b>	<b>\$ 316,368</b>	
Current period gross write-off	\$ —	\$ (243)	\$ (835)	\$ (335)	\$ (82)	\$ (75)	\$ —	\$ (1,570)	
<b>Consumer</b>									
Current	\$ 13,664	\$ 7,932	\$ 12,490	\$ 6,998	\$ 5,903	\$ 27,967	\$ 28,574	\$ 103,528	
30-59 Days Past Due	26	73	87	9	10	542	57	804	
60-89 Days Past Due	15	54	56	10	14	333	4	486	
90+ Days Past Due	—	4	31	3	4	—	2	44	
Nonaccrual	—	—	13	7	—	—	—	20	
<b>Total Consumer</b>	<b>\$ 13,705</b>	<b>\$ 8,063</b>	<b>\$ 12,677</b>	<b>\$ 7,027</b>	<b>\$ 5,931</b>	<b>\$ 28,842</b>	<b>\$ 28,637</b>	<b>\$ 104,882</b>	
Current period gross write-off	\$ (6)	\$ (206)	\$ (116)	\$ (31)	\$ (782)	\$ (756)	\$ (162)	\$ (2,059)	
<b>Total Consumer</b>									
Current	\$ 171,245	\$ 268,273	\$ 490,941	\$ 363,340	\$ 189,581	\$ 282,112	\$ 663,331	\$ 2,428,823	
30-59 Days Past Due	259	996	1,753	1,532	1,212	4,660	1,759	12,171	
60-89 Days Past Due	15	179	505	5,643	14	1,972	2,114	10,442	
90+ Days Past Due	—	342	404	77	35	1,083	1,404	3,345	
Nonaccrual	—	738	3,383	1,229	370	7,980	3,530	17,230	
<b>Total Consumer</b>	<b>\$ 171,519</b>	<b>\$ 270,528</b>	<b>\$ 496,986</b>	<b>\$ 371,821</b>	<b>\$ 191,212</b>	<b>\$ 297,807</b>	<b>\$ 672,138</b>	<b>\$ 2,472,011</b>	
Total current period gross write-off	\$ (6)	\$ (525)	\$ (954)	\$ (394)	\$ (864)	\$ (973)	\$ (351)	\$ (4,067)	

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The following table details the amortized cost and gross write-offs of the classes of loans within the Consumer segment based on their delinquency status and year of origination as of December 31, (dollars in thousands):

	2023							Revolving Loans	Total
	Term Loans Amortized Cost Basis by Origination Year					Prior			
	2023	2022	2021	2020	2019				
<b>Residential 1-4 Family – Consumer</b>									
Current	\$ 120,480	\$ 266,261	\$ 265,255	\$ 154,440	\$ 32,591	\$ 214,214	\$ 14	\$ 1,053,255	
30-59 Days Past Due	273	2,195	705	249	181	3,943	—	7,546	
60-89 Days Past Due	208	—	—	—	—	1,596	—	1,804	
90+ Days Past Due	—	—	1,713	—	—	2,757	—	4,470	
Nonaccrual	205	875	870	—	38	9,110	—	11,098	
<b>Total Residential 1-4 Family – Consumer</b>	<b>\$ 121,166</b>	<b>\$ 269,331</b>	<b>\$ 268,543</b>	<b>\$ 154,689</b>	<b>\$ 32,810</b>	<b>\$ 231,620</b>	<b>\$ 14</b>	<b>\$ 1,078,173</b>	
Current period gross write-off	\$ —	\$ (16)	\$ (21)	\$ —	\$ (69)	\$ (95)	\$ —	\$ (201)	
<b>Residential 1-4 Family – Revolving</b>									
Current	\$ 42,593	\$ 54,560	\$ 11,756	\$ 4,348	\$ 937	\$ 1,115	\$ 496,275	\$ 611,584	
30-59 Days Past Due	—	14	—	—	39	—	2,185	2,238	
60-89 Days Past Due	181	148	—	—	—	26	1,074	1,429	
90+ Days Past Due	—	—	—	—	—	—	1,095	1,095	
Nonaccrual	—	154	27	51	—	—	2,855	3,087	
<b>Total Residential 1-4 Family – Revolving</b>	<b>\$ 42,774</b>	<b>\$ 54,876</b>	<b>\$ 11,783</b>	<b>\$ 4,399</b>	<b>\$ 976</b>	<b>\$ 1,141</b>	<b>\$ 503,484</b>	<b>\$ 619,433</b>	
Current period gross write-off	\$ —	\$ —	\$ (3)	\$ —	\$ —	\$ —	\$ (55)	\$ (58)	
<b>Auto</b>									
Current	\$ 77,293	\$ 210,692	\$ 107,568	\$ 52,742	\$ 24,877	\$ 7,385	\$ —	\$ 480,557	
30-59 Days Past Due	526	2,022	1,095	612	292	190	—	4,737	
60-89 Days Past Due	61	326	298	58	96	33	—	872	
90+ Days Past Due	36	210	24	112	23	5	—	410	
Nonaccrual	39	120	63	69	59	—	—	350	
<b>Total Auto</b>	<b>\$ 77,955</b>	<b>\$ 213,370</b>	<b>\$ 109,048</b>	<b>\$ 53,593</b>	<b>\$ 25,347</b>	<b>\$ 7,613</b>	<b>\$ —</b>	<b>\$ 486,926</b>	
Current period gross write-off	\$ (64)	\$ (487)	\$ (295)	\$ (145)	\$ (69)	\$ (80)	\$ —	\$ (1,140)	
<b>Consumer</b>									
Current	\$ 12,453	\$ 23,303	\$ 10,442	\$ 7,999	\$ 15,176	\$ 24,056	\$ 26,058	\$ 119,487	
30-59 Days Past Due	21	156	28	32	129	366	38	770	
60-89 Days Past Due	11	82	40	14	47	21	17	232	
90+ Days Past Due	63	72	10	—	—	4	3	152	
<b>Total Consumer</b>	<b>\$ 12,548</b>	<b>\$ 23,613</b>	<b>\$ 10,520</b>	<b>\$ 8,045</b>	<b>\$ 15,352</b>	<b>\$ 24,447</b>	<b>\$ 26,116</b>	<b>\$ 120,641</b>	
Current period gross write-off	\$ (43)	\$ (66)	\$ (124)	\$ (851)	\$ (23)	\$ (679)	\$ (83)	\$ (1,869)	
<b>Total Consumer</b>									
Current	\$ 252,819	\$ 554,816	\$ 395,021	\$ 219,529	\$ 73,581	\$ 246,770	\$ 522,347	\$ 2,264,883	
30-59 Days Past Due	820	4,387	1,828	893	641	4,499	2,223	15,291	
60-89 Days Past Due	461	556	338	72	143	1,676	1,091	4,337	
90+ Days Past Due	99	282	1,747	112	23	2,766	1,098	6,127	
Nonaccrual	244	1,149	960	120	97	9,110	2,855	14,535	
<b>Total Consumer</b>	<b>\$ 254,443</b>	<b>\$ 561,190</b>	<b>\$ 399,894</b>	<b>\$ 220,726</b>	<b>\$ 74,485</b>	<b>\$ 264,821</b>	<b>\$ 529,614</b>	<b>\$ 2,305,173</b>	
Current period gross write-off	\$ (107)	\$ (569)	\$ (443)	\$ (996)	\$ (161)	\$ (854)	\$ (138)	\$ (3,268)	

As of December 31, 2024 and 2023, the Company did not have any material revolving loans convert to term.

## 5. PREMISES AND EQUIPMENT

The following table presents the premises and equipment balances as of December 31, (dollars in thousands):

	2024	2023
<b>Land</b>	\$ 28,517	\$ 22,072
<b>Land improvements and buildings</b>	126,907	100,105
<b>Leasehold improvements</b>	21,731	22,705
<b>Furniture and equipment</b>	84,717	84,948
<b>Construction in progress</b>	1,264	1,527
<b>Total</b>	263,136	231,357
<b>Accumulated depreciation and amortization</b>	(150,432)	(140,398)
<b>Premises and equipment, net</b>	\$ 112,704	\$ 90,959

Depreciation expense for the years ended December 31, 2024, 2023, and 2022 was \$12.8 million, \$12.9 million and \$14.2 million, respectively. Refer to Note 7 “Leases” in this Form 10-K for further discussion regarding the Company’s leasing arrangements.

Refer to Note 14 “Fair Value Measurements” in this Form 10-K for further discussion regarding the Company’s fair value methodology. Write downs are included in “Other Expenses” within noninterest expense on the Company’s Consolidated Statements of Income.

The increase in premises and equipment at December 31, 2024, compared to 2023, was primarily due to the American National acquisition, which closed on April 1, 2024. Refer to Note 2 “Acquisitions” in this Form 10-K for further discussion regarding the American National acquisition.

## 6. GOODWILL AND INTANGIBLE ASSETS

The Company’s intangible assets consist of core deposits, goodwill, and other intangibles arising from acquisitions. Refer to Note 1 “Summary of Significant Accounting Policies” in this Form 10-K for more information on the Company’s goodwill and intangible asset policies. The Company analyzed its intangible assets on a quarterly basis throughout 2024, and concluded no impairment existed as of the balance sheet date.

The Company recorded preliminary goodwill related to the American National acquisition of \$288.8 million at December 31, 2024. During the year ended December 31, 2024, the Company adjusted the purchase price allocation related to the acquisition for certain provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date. Measurement period and reclassification adjustments recorded during the third and fourth quarters of 2024 related to the Company’s foreclosed properties, deferred taxes, and long-term borrowings, which resulted in an increase of \$5.2 million and \$1.3 million, respectively, in the amount of preliminary goodwill recorded in the second quarter of 2024. Refer to Note 2 “Acquisitions” in this Form 10-K for more information on the Company’s goodwill and intangible assets.

Effective January 1, 2023, the Company made an organizational change to move certain lines of business in the wealth management division that primarily serve Wholesale Banking customers from the Consumer Banking segment to the Wholesale Banking segment. As a result, the Company re-allocated \$9.6 million and \$1.6 million of goodwill and intangible assets, respectively, from the Consumer Banking segment to the Wholesale Banking segment. The Company determined that there was no impairment to the Bank’s goodwill prior to or after re-allocating goodwill. The Company revised its goodwill and intangible assets segment information for the year ended December 31, 2022 based on this organizational change.

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The following table provides information on the significant components of goodwill and other acquired intangible assets as of December 31, (dollars in thousands):

	Gross Carrying Value	Additions: American National Acquisition <sup>(1)</sup>	Accumulated Amortization	Net Carrying Value
<b>2024</b>				
Goodwill	\$ 925,211	\$ 288,842	\$ —	\$ 1,214,053
Core deposit intangibles	85,491	74,410	(85,768)	74,133
Other amortizable intangibles	3,977	10,277	(3,824)	10,430
<b>2023</b>				
Goodwill	\$ 925,211	\$ —	\$ —	\$ 925,211
Core deposit intangibles	85,491	—	(68,599)	16,892
Other amortizable intangibles	3,977	—	(1,686)	2,291

<sup>(1)</sup> Includes initial goodwill of \$282.3 million and goodwill adjustments totaling \$6.5 million related to the American National acquisition.

The following table presents the Company's goodwill and intangible assets by operating segment as of December 31, (dollars in thousands):

	Wholesale Banking	Consumer Banking	Corporate Other	Total
<b>2024</b>				
Goodwill <sup>(1)</sup>	\$ 850,035	\$ 364,018	\$ —	\$ 1,214,053
Intangible Assets <sup>(2)</sup>	8,714	778	75,071	84,563
<b>2023</b>				
Goodwill	\$ 639,180	\$ 286,031	\$ —	\$ 925,211
Intangible Assets	1,302	989	16,892	19,183

<sup>(1)</sup> Wholesale Banking and Consumer Banking includes gross carrying values of \$210.8 million and \$78.0 million, respectively, which were added in 2024 related to the American National acquisition.

<sup>(2)</sup> Wholesale Banking and Corporate Other includes gross carrying values of \$8.4 million and \$76.3 million, respectively, which were added in 2024 related to the American National acquisition.

Amortization expense of intangibles for the years ended December 31, 2024, 2023, and 2022 totaled \$19.3 million, \$8.8 million, and \$10.8 million, respectively.

As of December 31, 2024, the estimated remaining amortization expense of intangibles is as follows for the years ended (dollars in thousands):

<b>2025</b>	19,950
<b>2026</b>	16,245
<b>2027</b>	12,936
<b>2028</b>	10,151
<b>2029</b>	7,872
<b>Thereafter</b>	17,409
<b>Total estimated amortization expense</b>	<b>\$ 84,563</b>

## 7. LEASES

### Lessor Arrangements

The Company's lessor arrangements consist of sales-type and direct financing leases for equipment, including vehicles and machinery, with terms ranging from 5 months to 122 months. At December 31, 2024 and 2023, the carrying value of residual assets covered by residual value guarantees and residual value insurance was \$102.6 million and \$84.1 million, respectively.

Total net investment in sales-type and direct financing leases consists of the following as of December 31, (dollars in thousands):

	2024	2023
<b>Sales-type and direct financing leases:</b>		
Lease receivables, net of unearned income and deferred selling profit	\$ 529,657	\$ 409,264
Unguaranteed residual values, net of unearned income and deferred selling profit	34,546	21,484
<b>Total net investment in sales-type and direct financing leases</b>	<b>\$ 564,203</b>	<b>\$ 430,748</b>

### Lessee Arrangements

The Company's lessee arrangements consist of operating and finance leases; however, the majority of the leases have been classified as non-cancellable operating leases and are primarily for real estate leases with remaining lease terms of up to 21 years.

In the third quarter of 2023, the Bank entered into and closed on an agreement for the purchase and sale of 27 properties, which included 25 branches and a drive thru and parking lot, each adjacent to a sold branch, to a single purchaser, for an aggregate purchase price of \$45.8 million. The Bank also executed a sale-leaseback transaction in the fourth quarter of 2023 involving the sale of one branch location to a single purchaser, for an aggregate purchase price of \$3.6 million. Concurrently with each sale-leaseback transaction, the Bank entered into absolute net lease agreements with the purchaser under which the Bank will lease the properties for an initial term of 17 years with specified renewal options. Each lease agreement includes a 1.5% annual rent escalation during the initial term and 2.0% rent escalation during the renewal terms, if exercised. The sale-leaseback transactions executed in 2023 resulted in pre-tax gains of \$29.6 million for the year ended December 31, 2023, included in Other Operating Income in the accompanying Consolidated Statements of Income. As a result of these transactions, the Company recorded operating lease ROU assets and corresponding operating lease liabilities during 2023 of \$41.3 million and \$41.2 million, respectively.

The tables below provide information about the Company's lessee lease portfolio and other supplemental lease information as of and for the years ended December 31, (dollars in thousands):

	2024		2023	
	Operating	Finance	Operating	Finance
<b>ROU assets</b>	\$ 74,782	\$ 3,751	\$ 71,788	\$ 4,669
<b>Lease liabilities</b>	79,642	5,769	78,043	7,052
<b>Lease Term and Discount Rate of Operating leases:</b>				
Weighted-average remaining lease term (years)	10.96	4.08	11.75	5.08
Weighted-average discount rate <sup>(1)</sup>	6.24 %	1.17 %	6.21 %	1.17 %

<sup>(1)</sup> A lease implicit rate or an incremental borrowing rate is used based on information available at commencement date of lease or at remeasurement date.

	2024	2023
<b>Cash paid for amounts included in measurement of lease liabilities:</b>		
Operating Cash Flows from Finance Leases	\$ 74	\$ 89
Operating Cash Flows from Operating Leases	14,529	12,457
Financing Cash Flows from Finance Leases	1,283	1,236
<b>ROU assets obtained in exchange for lease obligations:</b>		
Operating leases	\$ 5,548	\$ 43,357

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	2024	2023
<b>Net Operating Lease Cost</b>	\$ 13,473	\$ 10,344
<b>Finance Lease Cost:</b>		
Amortization of right-of-use assets	919	919
Interest on lease liabilities	74	89
<b>Total Lease Cost</b>	<u>\$ 14,466</u>	<u>\$ 11,352</u>

The maturities of lessor and lessee arrangements outstanding as of December 31, 2024 are presented in the table below for the years ending, (dollars in thousands):

	Lessor	Lessee	
	Sales-type and Direct Financing	Operating	Finance
<b>2025</b>	131,121	14,663	1,392
<b>2026</b>	120,552	12,168	1,427
<b>2027</b>	121,061	10,810	1,462
<b>2028</b>	94,345	9,740	1,499
<b>2029</b>	68,214	8,179	127
<b>Thereafter</b>	86,018	59,882	—
<b>Total undiscounted cash flows</b>	621,311	115,442	5,907
<b>Less: Adjustments <sup>(1)</sup></b>	91,654	35,800	138
<b>Total <sup>(2)</sup></b>	<u>\$ 529,657</u>	<u>\$ 79,642</u>	<u>\$ 5,769</u>

<sup>(1)</sup> Lessor – unearned income and unearned guaranteed residual value; Lessee – imputed interest.

<sup>(2)</sup> Represents lease receivables for lessor arrangements and lease liabilities for lessee arrangements.

## 8. DEPOSITS

The following table presents the deposit balances as of December 31, (dollars in thousands):

	2024	2023
<b>Deposits:</b>		
Interest checking accounts	\$ 5,494,550	\$ 4,697,819
Money market accounts	4,291,097	3,850,679
Savings accounts	1,025,896	909,223
Customer time deposits of \$250,000 and over	1,202,657	674,939
Other customer time deposits	2,888,476	2,173,904
Time Deposits	<u>4,091,133</u>	<u>2,848,843</u>
Total interest-bearing customer deposits	14,902,676	12,306,564
Brokered deposits <sup>(1)</sup>	1,217,895	548,384
Total interest-bearing deposits	\$ 16,120,571	\$ 12,854,948
Demand deposits	4,277,048	3,963,181
<b>Total Deposits</b>	<u>\$ 20,397,619</u>	<u>\$ 16,818,129</u>

<sup>(1)</sup> Includes time deposits of \$751.0 million and \$378.1 million as of December 31, 2024 and 2023, respectively.

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The following table presents the scheduled maturities of time deposits as of December 31, 2024 (dollars in thousands):

<b>2025</b>	<b>4,211,605</b>
<b>2026</b>	<b>541,335</b>
<b>2027</b>	<b>60,829</b>
<b>2028</b>	<b>13,626</b>
<b>2029</b>	<b>12,317</b>
<b>Thereafter</b>	<b>2,450</b>
<b>Total scheduled maturities of time deposits</b>	<b>\$ 4,842,162</b>

The Company classifies deposit overdrafts as LHF1 within “Other Commercial”, and these deposits totaled \$2.8 million and \$2.2 million at December 31, 2024 and 2023, respectively.

**9. BORROWINGS**

Total short-term borrowings consist of the following as of December 31, (dollars in thousands):

	<b>2024</b>	<b>2023</b>
<b>Securities sold under agreements to repurchase</b>	<b>\$ 56,275</b>	<b>\$ 110,833</b>
<b>Federal Funds Purchased</b>	<b>—</b>	<b>90,000</b>
<b>FHLB Advances</b>	<b>60,000</b>	<b>720,000</b>
<b>Total short-term borrowings</b>	<b>\$ 116,275</b>	<b>\$ 920,833</b>
<b>Average outstanding balance during the period</b>	<b>\$ 445,339</b>	<b>\$ 573,553</b>
<b>Average interest rate during the period</b>	<b>5.22 %</b>	<b>4.73 %</b>
<b>Average interest rate at end of period</b>	<b>3.34 %</b>	<b>5.15 %</b>

The Company maintains federal funds lines with several correspondent banks; the available balance was \$597.0 million and \$682.0 million at December 31, 2024 and 2023, respectively. The Company also maintains an alternate line of credit at a correspondent bank; and the available balance was \$25.0 million at both December 31, 2024 and 2023. Additionally, the Company had a collateral dependent line of credit with the FHLB of up to \$7.4 billion at December 31, 2024 and \$6.2 billion at December 31, 2023. The Company’s secured line of credit capacity totaled \$2.8 billion and \$1.7 billion, of which \$2.4 billion and \$988.7 million were available at December 31, 2024 and December 31, 2023, respectively. The Company also has the ability to borrow additional funds through the Federal Reserve Discount Window. The Company’s borrowing capacity with the Federal Reserve Discount Window totaled \$3.0 billion and \$295.4 million, none of which was used at December 31, 2024, and December 31, 2023, respectively.

Refer to Note 10 “Commitments and Contingencies” in this Form 10-K for additional information on the Company’s pledged collateral. The Company has certain restrictive covenants related to certain asset quality, capital, and profitability metrics associated with these lines and was in compliance with these covenants as of December 31, 2024 and December 31, 2023.

The Company was eligible to borrow from the Federal Reserve's Bank Term Funding Program (“BTFP”), which provided additional contingent liquidity through the pledging of certain qualifying securities. The BTFP was a one-year program, which ended March 11, 2024. The Company had access to the funds and pledged assets during the qualifying period, however, the Company did not borrow funds under the BTFP program.

Long-term Borrowings

As part of the American National acquisition, in 2024, the Company assumed junior subordinated debenture obligations related to several trusts that issued the obligations to several trust preferred capital securities totaling \$28.5 million in total principal amount. Refer to the table below for contractual rates and maturity terms.



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Total long-term borrowings consist of the following as of December 31, 2024 (dollars in thousands):

	<u>Principal</u>	<u>Spread to</u> <u>3-Month SOFR</u>	<u>Rate</u> <sup>(3)</sup>	<u>Maturity</u>	<u>Investment</u> <sup>(4)</sup>
<b>Trust Preferred Capital Securities</b>					
Trust Preferred Capital Note – Statutory Trust I	\$ 22,500	2.75 % <sup>(1)</sup>	7.32 %	6/17/2034	\$ 696
Trust Preferred Capital Note – Statutory Trust II	36,000	1.40 % <sup>(1)</sup>	5.97 %	6/15/2036	1,114
VFG Limited Liability Trust I Indenture	20,000	2.73 % <sup>(1)</sup>	7.30 %	3/18/2034	619
FNB Statutory Trust II Indenture	12,000	3.10 % <sup>(1)</sup>	7.67 %	6/26/2033	372
Gateway Capital Statutory Trust I	8,000	3.10 % <sup>(1)</sup>	7.67 %	9/17/2033	248
Gateway Capital Statutory Trust II	7,000	2.65 % <sup>(1)</sup>	7.22 %	6/17/2034	217
Gateway Capital Statutory Trust III	15,000	1.50 % <sup>(1)</sup>	6.07 %	5/30/2036	464
Gateway Capital Statutory Trust IV	25,000	1.55 % <sup>(1)</sup>	6.12 %	7/30/2037	774
MFC Capital Trust II	5,000	2.85 % <sup>(1)</sup>	7.42 %	1/23/2034	155
AMNB Statutory Trust I <sup>(5)</sup>	20,000	1.35 % <sup>(1)</sup>	5.92 %	6/30/2036	619
MidCarolina Trust I <sup>(5)</sup>	5,000	3.45 % <sup>(2)</sup>	7.76 %	11/7/2032	155
MidCarolina Trust II <sup>(5)</sup>	3,500	2.95 % <sup>(2)</sup>	7.26 %	1/7/2034	109
<b>Total Trust Preferred Capital Securities</b>	<b>\$ 179,000</b>				<b>\$ 5,542</b>
<b>Subordinated Debt</b> <sup>(6)</sup>					
2031 Subordinated Debt	250,000	— %	2.875 %	12/15/2031	
<b>Total Subordinated Debt</b> <sup>(7)</sup>	<b>\$ 250,000</b>				
Fair Value Discount <sup>(8)</sup>	(16,239)				
Investment in Trust Preferred Capital Securities	5,542				
<b>Total Long-term Borrowings</b>	<b>\$ 418,303</b>				

<sup>(1)</sup> Three-Month Chicago Mercantile Exchange Secured Overnight Financing Rate (“SOFR”) + 0.262%.

<sup>(2)</sup> Three-Month Chicago Mercantile Exchange SOFR.

<sup>(3)</sup> Rate as of December 31, 2024. Calculated using non-rounded numbers.

<sup>(4)</sup> Represents the junior subordinated debentures owned by the Company in trust and is reported in "Other assets" on the Company's Consolidated Balance Sheets.

<sup>(5)</sup> Assumed in the American National acquisition and adjusted to fair value at the time of acquisition.

<sup>(6)</sup> Subordinated notes qualify as Tier 2 capital for the Company for regulatory purposes.

<sup>(7)</sup> Fixed-to-floating rate notes. On December 15, 2026, the interest rate changes to a floating rate of the then current Three-Month Term SOFR plus a spread of 186 basis points through its maturity date or earlier redemption. The notes may be redeemed before maturity on any interest payment date occurring on or after December 15, 2026.

<sup>(8)</sup> Remaining discounts of \$14.0 million and \$2.2 million on Trust Preferred Capital Securities and Subordinated Debt, respectively.

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Total long-term borrowings consist of the following as of December 31, 2023 (dollars in thousands):

	Principal	Spread to 3-Month SOFR <sup>(1)</sup>	Rate <sup>(2)</sup>	Maturity	Investment <sup>(3)</sup>
<b>Trust Preferred Capital Securities</b>					
Trust Preferred Capital Note – Statutory Trust I	\$ 22,500	2.75 %	8.34 %	6/17/2034	\$ 696
Trust Preferred Capital Note – Statutory Trust II	36,000	1.40 %	6.99 %	6/15/2036	1,114
VFG Limited Liability Trust I Indenture	20,000	2.73 %	8.32 %	3/18/2034	619
FNB Statutory Trust II Indenture	12,000	3.10 %	8.69 %	6/26/2033	372
Gateway Capital Statutory Trust I	8,000	3.10 %	8.69 %	9/17/2033	248
Gateway Capital Statutory Trust II	7,000	2.65 %	8.24 %	6/17/2034	217
Gateway Capital Statutory Trust III	15,000	1.50 %	7.09 %	5/30/2036	464
Gateway Capital Statutory Trust IV	25,000	1.55 %	7.14 %	7/30/2037	774
MFC Capital Trust II	5,000	2.85 %	8.44 %	1/23/2034	155
Total Trust Preferred Capital Securities	\$ 150,500				\$ 4,659
<b>Subordinated Debt <sup>(4)</sup></b>					
2031 Subordinated Debt	250,000	— %	2.875 %	12/15/2031	
Total Subordinated Debt <sup>(5)</sup>	\$ 250,000				
Fair Value Discount <sup>(6)</sup>	(14,134)				
Investment in Trust Preferred Capital Securities	4,659				
<b>Total Long-term Borrowings</b>	<b>\$ 391,025</b>				

<sup>(1)</sup> Three-month Chicago Mercantile Exchange SOFR + 0.262%.

<sup>(2)</sup> Rate as of December 31, 2023. Calculated using non-rounded numbers.

<sup>(3)</sup> Represents the junior subordinated debentures owned by the Company in trust and is reported in "Other assets" on the Company's Consolidated Balance Sheets.

<sup>(4)</sup> Subordinated notes qualify as Tier 2 capital for the Company for regulatory purposes.

<sup>(5)</sup> Fixed-to-floating rate notes. On December 15, 2026, the interest rate changes to a floating rate of the then current Three-Month Term SOFR plus a spread of 186 basis points through its maturity date or earlier redemption. The notes may be redeemed before maturity on any interest payment date occurring on or after December 15, 2026.

<sup>(6)</sup> Remaining discounts of \$11.7 million and \$2.5 million on Trust Preferred Capital Securities and Subordinated Debt, respectively.

As of December 31, 2024, the contractual maturities of long-term debt are as follows for the years ending (dollars in thousands):

	Trust Preferred Capital Notes	Subordinated Debt	Fair Value Discount <sup>(1)</sup>	Total Long-term Borrowings
2025	—	—	(1,481)	(1,481)
2026	—	—	(1,510)	(1,510)
2027	—	—	(1,541)	(1,541)
2028	—	—	(1,575)	(1,575)
2029	—	—	(1,606)	(1,606)
Thereafter	184,542	250,000	(8,526)	426,016
<b>Total long-term borrowings</b>	<b>\$ 184,542</b>	<b>\$ 250,000</b>	<b>\$ (16,239)</b>	<b>\$ 418,303</b>

<sup>(1)</sup> Includes discount on Trust Preferred Capital Securities and Subordinated Debt.

## 10. COMMITMENTS AND CONTINGENCIES

### Litigation Matters

In the ordinary course of its operations, the Company and its subsidiaries are subject to loss contingencies related to legal and regulatory proceedings. The Company establishes accruals for those matters when a loss contingency is considered probable and the related amount is reasonably estimable. When applicable, the Company estimates loss contingencies and whether there is an accruable probable loss. When the Company is able to estimate such losses and when it is reasonably possible that the Company could incur losses in excess of the amounts accrued, the Company discloses the aggregate estimation of such possible losses.

As previously disclosed, on February 9, 2022, pursuant to the Consumer Financial Protection Bureau's ("CFPB's") Notice and Opportunity to Respond and Advise process, the CFPB Office of Enforcement notified the Bank that it was considering recommending that the CFPB take legal action against the Bank in connection with alleged violations of Regulation E, 12 C.F.R. § 1005.17, and the Consumer Financial Protection Act, 12 U.S.C. §§ 5531 and 5536, in connection with the Bank's overdraft practices and policies. In March 2023, the CFPB commenced settlement discussions with the Company to resolve the matter, and on December 7, 2023, the Bank entered into a Consent Order with the CFPB to resolve the matter.

As of December 31, 2024, the Company has recorded a probable and estimable liability in connection with this matter.

### Financial Instruments with Off-Balance Sheet Risk

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit and letters of credit. The Company also records an indemnification reserve based on historical statistics and loss rates related to mortgage loans previously sold, included in "Other Liabilities" on the Company's Consolidated Balance Sheets. At December 31, 2024 and 2023, the Company's reserve for unfunded commitments and indemnification reserve totaled \$15.3 million and \$16.5 million, respectively.

The following table presents the balances of commitments and contingencies as of December 31, (dollars in thousands):

	2024	2023
<b>Commitments with off-balance sheet risk:</b>		
Commitments to extend credit <sup>(1)</sup>	\$ 5,987,562	\$ 5,961,238
Letters of credit	145,985	140,498
<b>Total commitments with off-balance sheet risk</b>	<b>\$ 6,133,547</b>	<b>\$ 6,101,736</b>

<sup>(1)</sup> Includes unfunded overdraft protection.

As of December 31, 2024, the Company had approximately \$184.6 million in deposits in other financial institutions of which \$134.7 million served as collateral for cash flow, fair value and loan swap derivatives. As of December 31, 2023, the Company had approximately \$218.5 million in deposits in other financial institutions of which \$154.4 million served as collateral for cash flow, fair value and loan swap derivatives. The Company had approximately \$47.2 million and \$60.8 million in deposits in other financial institutions that were uninsured at December 31, 2024 and 2023, respectively. At least annually, the Company's management evaluates the loss risk of its uninsured deposits held at financial counterparties.

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For asset/liability management purposes, the Company uses interest rate contracts to hedge various exposures or to modify the interest rate characteristics of various balance sheet accounts. For the over-the-counter derivatives cleared with the central clearinghouses, the variation margin is treated as a settlement of the related derivatives fair values. See Note 11 “Derivatives” in this Form 10-K for additional information.

As part of the Company’s liquidity management strategy, the Company pledges collateral to secure various financing and other activities that occur during the normal course of business. The Company has improved its borrowing capacity at the FHLB and FRB since secured borrowing facilities provide the most reliable sources of funding, especially during times of market turbulence and financial distress. In 2024, the Company added Commercial and Industrial, Construction, lot/land, and other consumer loans to the population of loans pledged to the FRB. At the FHLB, the Company expanded the population of loans pledged, primarily CRE loans and securities. The following tables present the types of collateral pledged as of December 31, (dollars in thousands):

<b>Pledged Assets 2024</b>					
	<b>Cash</b>	<b>AFS Securities <sup>(1)</sup></b>	<b>HTM Securities <sup>(1)</sup></b>	<b>Loans <sup>(2)</sup></b>	<b>Total</b>
Public deposits	\$ —	\$ 771,486	\$ 601,421	\$ —	\$ 1,372,907
Repurchase agreements	—	93,667	—	—	93,667
FHLB advances	—	579,947	9,417	4,089,049	4,678,413
Derivatives	134,668	62,199	—	—	196,867
Federal Reserve Discount Window	—	—	—	4,358,701	4,358,701
Other purposes	—	18,713	—	—	18,713
Total pledged assets	<u>\$ 134,668</u>	<u>\$ 1,526,012</u>	<u>\$ 610,838</u>	<u>\$ 8,447,750</u>	<u>\$ 10,719,268</u>

<sup>(1)</sup> Balance represents market value.

<sup>(2)</sup> Balance represents book value.

<b>Pledged Assets 2023</b>					
	<b>Cash</b>	<b>AFS Securities <sup>(1)</sup></b>	<b>HTM Securities <sup>(1)</sup></b>	<b>Loans <sup>(2)</sup></b>	<b>Total</b>
Public deposits	\$ —	\$ 749,398	\$ 621,494	\$ —	\$ 1,370,892
Repurchase agreements	—	174,075	—	—	174,075
FHLB advances	—	48,718	—	2,960,926	3,009,644
Derivatives	154,382	61,311	—	—	215,693
Federal Reserve Discount Window <sup>(3)</sup>	—	411,661	17,356	418,468	847,485
Other purposes	—	15,591	—	—	15,591
Total pledged assets	<u>\$ 154,382</u>	<u>\$ 1,460,754</u>	<u>\$ 638,850</u>	<u>\$ 3,379,394</u>	<u>\$ 5,633,380</u>

<sup>(1)</sup> Balance represents market value.

<sup>(2)</sup> Balance represents book value.

<sup>(3)</sup> Includes AFS and HTM securities pledged under the Bank Term Funding Program.

## 11. DERIVATIVES

The Company has cash flow and fair value hedges that are derivatives designated as accounting hedges. The Company also has derivatives not designated as accounting hedges that include foreign exchange contracts, interest rate contracts, and Risk Participation Agreements. The Company’s mortgage banking derivatives do not have a material impact to the Company and are not included within the derivatives disclosures noted below.

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The following table summarizes key elements of the Company's derivative instruments as of December 31, (dollars in thousands):

	2024			2023		
	Notional or Contractual Amount <sup>(1)</sup>	Derivative <sup>(2)</sup>		Notional or Contractual Amount <sup>(1)</sup>	Derivative <sup>(2)</sup>	
		Assets	Liabilities		Assets	Liabilities
<b>Derivatives designated as accounting hedges:</b>						
Interest rate contracts: <sup>(3)</sup>						
Cash flow hedges	\$ 900,000	\$ —	\$ 6,467	\$ 900,000	\$ 1,419	\$ 4,359
Fair value hedges:						
Loans	72,807	1,469	—	78,072	1,633	—
Securities	50,000	1,157	—	50,000	1,329	—
<b>Derivatives not designated as accounting hedges:</b>						
Interest rate contracts <sup>(3)(4)</sup>	7,529,494	94,772	192,683	6,595,975	88,646	202,202
Foreign exchange contracts	12,449	47	398	12,726	16	1,219
Cash collateral (received)/pledged <sup>(5)</sup>	\$ —	\$ (15,685)	\$ —	\$ —	\$ (14,879)	\$ —

<sup>(1)</sup> Notional amounts are not recorded on the Company's Consolidated Balance Sheets and are generally used only as a basis on which interest and other payments are determined.

<sup>(2)</sup> Balances represent fair value of derivative financial instruments.

<sup>(3)</sup> The Company's cleared derivatives are classified as a single-unit of accounting, resulting in the fair value of the designated swap being reduced by the variation margin, which is treated as settlement of the related derivatives fair value for accounting purposes and is reported on a net basis.

<sup>(4)</sup> Includes Risk Participation Agreements.

<sup>(5)</sup> The fair value of derivative assets and liabilities is presented on a gross basis. The Company has not applied collateral netting; as such the amounts of cash collateral received or pledged are not offset against the derivative assets and derivative liabilities in the Consolidated Balance Sheets.

The following table summarizes the carrying value of the Company's hedged assets in fair value hedges and the associated cumulative basis adjustments included in those carrying values as of December 31, (dollars in thousands):

	2024		2023	
	Carrying Amount of Hedged Assets/(Liabilities) Amount <sup>(1)</sup>	Cumulative Amount of Basis Adjustments Included in the Carrying Amount of the Hedged Assets/(Liabilities)	Carrying Amount of Hedged Assets/(Liabilities) Amount <sup>(1)</sup>	Cumulative Amount of Basis Adjustments Included in the Carrying Amount of the Hedged Assets/(Liabilities)
<b>Line items on the Consolidated Balance Sheets in which the hedged item is included:</b>				
Securities available-for-sale <sup>(1)(2)</sup>	\$ 73,603	\$ (1,150)	\$ 82,203	\$ (1,323)
Loans <sup>(3)</sup>	72,807	(10,063)	78,072	(9,392)

<sup>(1)</sup> These amounts include the amortized cost basis of the investment securities designated in hedging relationships for which the hedged item is the last layer expected to be remaining at the end of the hedging relationship. The amount of the designated hedged item at December 31, 2024 and 2023 totaled \$50 million.

<sup>(2)</sup> Carrying value represents amortized cost.

<sup>(3)</sup> The fair value of the swaps associated with the derivative related to hedged items at December 31, 2024 and 2023 was an unrealized gain of \$10.2 million and \$9.6 million, respectively.

## 12. STOCKHOLDERS' EQUITY

### Forward Sale Agreements

On October 21, 2024, in connection with the execution of the merger agreement with respect to Sandy Spring, the Company entered into an initial forward sale agreement with Morgan Stanley & Co. LLC (the "Forward Purchaser") relating to an aggregate of 9,859,155 shares of the Company's common stock. On October 21, 2024, the Company priced the public offering of shares of the Company's common stock in connection with such forward sale agreement and entered into an underwriting agreement with Morgan Stanley & Co. LLC, as representative for the underwriters named therein, the Forward Purchaser and Morgan Stanley & Co. LLC as forward seller (the "Forward Seller"), relating to the registered public offering and sale of 9,859,155 shares of the Company's common stock at a public offering price of \$35.50 per share (before underwriting discounts and commissions). The underwriters were granted a 30-day option to purchase up to an additional 1,478,873 shares of the Company's common stock. On October 21, 2024, the underwriters exercised in full their option to purchase the additional 1,478,873 shares of the Company's common stock pursuant to the underwriting agreement and, in connection therewith, the Company entered into an additional forward sale agreement with the Forward Purchaser relating to 1,478,873 shares of the Company's common stock, on terms substantially similar to those contained in the initial forward sale agreement (such additional forward sale agreement together with the initial forward sale agreement, the "Forward Sale Agreements").

The Company did not initially receive any proceeds from the sale of the Company's common stock sold by the Forward Seller to the underwriters named in the underwriting agreement. The Company expects to physically settle the Forward Sale Agreements (by the delivery of shares of the Company's common stock) and receive proceeds from the sale of those shares of the Company's common stock upon one or more forward settlement dates within approximately 18 months from the date of the Forward Sale Agreements at the then applicable forward sale price. The forward sale price was initially \$34.08 per share, which is equal to the public offering price per share, less the underwriting discount per share, and would result in net proceeds (before offering expenses) of approximately \$386.4 million to the Company under the Forward Sale Agreements. No physical settlement has occurred through the date on which these consolidated financial statements were issued.

Until the settlement of the Forward Sale Agreements, earnings per share dilution will be determined under the treasury stock method. Share dilution occurs when the average market price of the Company's common stock is higher than the average forward sale price (as determined under the terms of the Forward Sale Agreements). At December 31, 2024, 1,759,194 shares of the Company's common stock under the Forward Sale Agreements were included in the calculation of diluted earnings per share.

### Share Repurchase Programs

The Company's share repurchase program activity is dependent on management's determination of its capital deployment needs, subject to market, economic, and regulatory conditions. Authorized repurchase programs allow the Company to repurchase its common stock through either open market transactions or privately negotiated transactions. During the years ended December 31, 2024 and 2023, there were no active share repurchase programs. The Company had a repurchase program authorized on December 10, 2021, that resulted in the Company repurchasing an aggregate of 1.3 million shares or \$48.2 million of the Company's common stock before it expired on December 9, 2022.

### Series A Preferred Stock

On June 9, 2020, the Company issued and sold 6,900,000 depositary shares, each representing a 1/400th ownership interest in a share of its Series A preferred stock, with a liquidation preference of \$10,000 per share of Series A preferred stock (equivalent to \$25 per depositary share), including 900,000 depositary shares pursuant to the exercise in full by the underwriters of their option to purchase additional depositary shares.

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*Accumulated Other Comprehensive Income (Loss)*

The change in accumulated other comprehensive income (“AOCI”) (loss) for the year ended December 31, 2024 is summarized as follows, net of tax (dollars in thousands):

	Unrealized Gains (Losses) on AFS Securities	Unrealized Gains (Losses) for AFS Securities Transferred to HTM	Change in Fair Value of Cash Flow Hedges	Unrealized Gains (Losses) on BOLI	Total
AOCI (loss) - December 31, 2023	\$ (302,532)	\$ 6	\$ (42,165)	\$ 1,342	\$ (343,349)
Other comprehensive (loss) income:					
Other comprehensive loss before reclassification	(19,739)	—	(913)	(16)	(20,668)
Amounts reclassified from AOCI into earnings	5,129	(6)	—	(792)	4,331
Net current period other comprehensive loss	(14,610)	(6)	(913)	(808)	(16,337)
<b>AOCI (loss) - December 31, 2024</b>	<b>\$ (317,142)</b>	<b>\$ —</b>	<b>\$ (43,078)</b>	<b>\$ 534</b>	<b>\$ (359,686)</b>

The change in AOCI (loss) for the year ended December 31, 2023 is summarized as follows, net of tax (dollars in thousands):

	Unrealized Gains (Losses) on AFS Securities	Unrealized Gains (Losses) for AFS Securities Transferred to HTM	Change in Fair Value of Cash Flow Hedges	Unrealized Gains (Losses) on BOLI	Total
AOCI (loss) - December 31, 2022	\$ (363,919)	\$ 17	\$ (54,610)	\$ 226	\$ (418,286)
Other comprehensive (loss) income:					
Other comprehensive income before reclassification	29,006	—	12,445	10	41,461
Amounts reclassified from AOCI into earnings	32,381	(11)	—	1,106	33,476
Net current period other comprehensive income (loss)	61,387	(11)	12,445	1,116	74,937
AOCI (loss) - December 31, 2023	\$ (302,532)	\$ 6	\$ (42,165)	\$ 1,342	\$ (343,349)

The change in AOCI (loss) for the year ended December 31, 2022 is summarized as follows, net of tax (dollars in thousands):

	Unrealized Gains (Losses) on AFS Securities	Unrealized Gains (Losses) for AFS Securities Transferred to HTM	Change in Fair Value of Cash Flow Hedges	Unrealized Gains (Losses) on BOLI	Total
AOCI - December 31, 2021	\$ 22,763	\$ 35	\$ (1,567)	\$ (2,596)	\$ 18,635
Other comprehensive (loss) income:					
Other comprehensive (loss) income before reclassification	(386,684)	—	(53,043)	2,205	(437,522)
Amounts reclassified from AOCI into earnings	2	(18)	—	617	601
Net current period other comprehensive (loss) income	(386,682)	(18)	(53,043)	2,822	(436,921)
AOCI (loss) - December 31, 2022	\$ (363,919)	\$ 17	\$ (54,610)	\$ 226	\$ (418,286)

### 13. REGULATORY MATTERS AND CAPITAL

Capital resources represent funds, earned or obtained, over which financial institutions can exercise greater or longer control in comparison with deposits and borrowed funds. Management seeks to maintain a capital structure that will assure an adequate level of capital to support anticipated asset growth and to absorb potential losses, yet allow management to effectively leverage its capital to maximize return to shareholders. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on financial statements of the Company and the Bank. Under capital adequacy guidelines and the regulatory framework for Prompt Corrective Action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt Corrective Action provisions are not applicable to financial holding companies and bank holding companies, but only to their bank subsidiaries.

As of December 31, 2024 and 2023, the most recent notification from the FRB categorized the Bank as “well capitalized” under the regulatory framework for Prompt Corrective Action. To be categorized as “well-capitalized,” an institution must maintain minimum total risk-based, Tier 1 risk-based, Tier 1 leverage, and common equity Tier 1 ratios as set forth in the following tables. There are no conditions or events since that notification that management believes have changed the Bank’s category.

On August 26, 2020, the federal bank regulatory agencies adopted a final rule that allowed the Company to phase in the impact of adopting the current expected credit losses (“CECL”) methodology up to two years, with a three-year transition period to phase out the cumulative benefit to regulatory capital provided during the two-year delay. Refer to Item 7 “Management’s Discussion and Analysis of Financial Condition and Results of Operations” section “Capital Resources” of this Form 10-K for additional information regarding the impact of this final rule on the Company’s regulatory capital.



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The Company and the Bank's capital amounts and ratios are also presented in the following table as of December 31, (dollars in thousands):

	Actual		Required for Capital Adequacy Purposes <sup>(1)</sup>		Required in Order to Be Well Capitalized Under Prompt Corrective Action	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>2024</b>						
<b>Common equity Tier 1 capital to risk weighted assets:</b>						
Consolidated	\$ 2,063,163	9.96 %	\$ 932,152	4.50%	NA	NA
Atlantic Union Bank	2,563,499	12.44 %	927,311	4.50%	1,339,449	6.50%
<b>Tier 1 capital to risk weighted assets:</b>						
Consolidated	2,229,519	10.76 %	1,243,226	6.00%	1,243,226	6.00%
Atlantic Union Bank	2,563,499	12.44 %	1,236,414	6.00%	1,648,552	8.00%
<b>Total capital to risk weighted assets:</b>						
Consolidated	2,819,398	13.61 %	1,657,251	8.00%	2,071,564	10.00%
Atlantic Union Bank	2,740,617	13.30 %	1,648,491	8.00%	2,060,614	10.00%
<b>Tier 1 capital to average adjusted assets (Leverage):</b>						
Consolidated	2,229,519	9.29 %	959,965	4.00%	NA	NA
Atlantic Union Bank	2,563,499	10.74 %	954,748	4.00%	1,193,435	5.00%
<b>2023</b>						
<b>Common equity Tier 1 capital to risk weighted assets:</b>						
Consolidated	\$ 1,790,183	9.84 %	\$ 818,681	4.50%	NA	NA
Atlantic Union Bank	2,256,291	12.48 %	813,566	4.50%	1,175,152	6.50%
<b>Tier 1 capital to risk weighted assets:</b>						
Consolidated	1,956,539	10.76 %	1,091,007	6.00%	1,091,007	6.00%
Atlantic Union Bank	2,256,291	12.48 %	1,084,755	6.00%	1,446,340	8.00%
<b>Total capital to risk weighted assets:</b>						
Consolidated	2,464,817	13.55 %	1,455,243	8.00%	1,819,053	10.00%
Atlantic Union Bank	2,378,204	13.15 %	1,446,816	8.00%	1,808,520	10.00%
<b>Tier 1 capital to average adjusted assets (Leverage):</b>						
Consolidated	1,956,539	9.63 %	812,685	4.00%	NA	NA
Atlantic Union Bank	2,256,291	11.16 %	808,706	4.00%	1,010,883	5.00%

<sup>(1)</sup> Amounts and ratios shown do not include the impact of a capital conservation buffer of 2.50%.

#### 14. FAIR VALUE MEASUREMENTS

The Company follows ASC 820, *Fair Value Measurement* to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. ASC 820 clarifies that fair value of certain assets and liabilities is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between willing market participants.

ASC 820 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. The three levels of the fair value hierarchy under ASC 820 based on these two types of inputs are as follows:

- Level 1 Valuation is based on quoted prices in active markets for identical assets and liabilities.
- Level 2 Valuation is based on observable inputs including quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets and liabilities in less active markets, and model-based valuation techniques for which significant assumptions can be derived primarily from or corroborated by observable data in the markets.
- Level 3 Valuation is based on model-based techniques that use one or more significant inputs or assumptions that are unobservable in the market. These unobservable inputs reflect the Company's assumptions about what market participants would use and information that is reasonably available under the circumstances without undue cost and effort.

##### Assets and Liabilities Measured at Fair Value on a Recurring Basis

The following describes the valuation techniques used by the Company to measure certain financial assets and liabilities recorded at fair value on a recurring basis in the financial statements. Refer to Note 1 "Summary of Significant Accounting Policies" in this Form 10-K for additional information on the valuation techniques used by the Company.

- **AFS Securities:** AFS securities are recorded at fair value on a recurring basis.

The Company's investment portfolio is primarily valued using fair value measurements that are considered to be Level 2. The Company has contracted with a third-party portfolio accounting service vendor for valuation of its securities portfolio; no material differences were identified during the valuation for the years ended December 31, 2024 and 2023.

The carrying value of restricted FRB and FHLB stock approximates fair value based on the redemption provisions of each entity and is therefore excluded from the table below.

- **Loans Held for Sale:** Residential loans originated for sale in the open market are carried at fair value. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale (Level 2). Gains and losses on the sale of loans are recorded in current period earnings as a component of "Mortgage banking income" on the Company's Consolidated Statements of Income.

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- Derivative Instruments:** The Company records derivative instruments at fair value on a recurring basis. The Company utilizes derivative instruments as part of the management of interest rate risk to modify the re-pricing characteristics of certain portions of the Company's interest-bearing assets and liabilities, as well as to manage the Company's exposure to credit risk related to the borrower's performance under interest rate derivatives. The Company has contracted with a third-party vendor to provide valuations for derivatives using standard valuation techniques and therefore classifies such valuations as Level 2. Third-party valuations are validated by the Company using the Bloomberg Valuation Service's derivative pricing functions. The Company determines the fair value of rate lock commitments, delivery contracts, and forward sales contracts of MBS by measuring the change in the value of the underlying asset, while taking into consideration the probability that the rate lock commitments will close or be funded. No significant differences were identified during the valuations as of December 31, 2024 and 2023. The Company has considered counterparty credit risk in the valuation of its derivative assets and has considered its own credit risk in the valuation of its derivative liabilities.

The following table presents the balances of financial assets and liabilities measured at fair value on a recurring basis as of December 31, (dollars in thousands):

	Fair Value Measurements at 2024 using			
	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs	Balance
	Level 1	Level 2	Level 3	
<b>ASSETS</b>				
AFS securities:				
U.S. government and agency securities	\$ 62,199	\$ 3,814	\$ —	\$ 66,013
Obligations of states and political subdivisions	—	468,337	—	468,337
Corporate and other bonds <sup>(1)</sup>	—	244,712	—	244,712
MBS	—	1,661,244	—	1,661,244
Other securities	—	1,860	—	1,860
LHFS	—	9,420	—	9,420
Financial Derivatives <sup>(2)</sup>	—	97,445	—	97,445
<b>LIABILITIES</b>				
Financial Derivatives <sup>(2)</sup>	\$ —	\$ 199,548	\$ —	\$ 199,548

<sup>(1)</sup> Other bonds include asset-backed securities.

<sup>(2)</sup> Includes hedged and non-hedged derivatives.

	Fair Value Measurements at 2023 using			
	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs	Balance
	Level 1	Level 2	Level 3	
<b>ASSETS</b>				
AFS securities:				
U.S. government and agency securities	\$ 61,311	\$ 2,045	\$ —	\$ 63,356
Obligations of states and political subdivisions	—	475,447	—	475,447
Corporate and other bonds <sup>(1)</sup>	—	241,889	—	241,889
MBS	—	1,448,817	—	1,448,817
Other securities	—	1,752	—	1,752
LHFS	—	6,710	—	6,710
Financial Derivatives <sup>(2)</sup>	—	93,027	—	93,027
<b>LIABILITIES</b>				
Financial Derivatives <sup>(2)</sup>	\$ —	\$ 206,561	\$ —	\$ 206,561

<sup>(1)</sup> Other bonds include asset-backed securities.

<sup>(2)</sup> Includes hedged and non-hedged derivatives.

Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets after they are evaluated for impairment. The primary assets accounted for at fair value on a nonrecurring basis are related to LHFS, foreclosed properties, former bank premises, and collateral-dependent loans that are individually assessed. When the asset is secured by real estate, the Company measures the fair value utilizing an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser using observable market data. Management may discount the value from the appraisal in determining the fair value if, based on its understanding of the market conditions, the collateral had been impaired below the appraised value (Level 3). The nonrecurring valuation adjustments for these assets did not have a significant impact on the Company's consolidated financial statements.

Fair Value of Financial Instruments

ASC 825, *Financial Instruments*, requires disclosure about fair value of financial instruments for interim periods and excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company. Cash and Cash Equivalents: The carrying amount is a reasonable estimate of fair value.

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- **HTM Securities:** The Company's investment portfolio is primarily valued using fair value measurements that are considered to be Level 2; however, there are a few investments that are considered to be Level 3. The Company has contracted with a third-party portfolio accounting service vendor for valuation of its securities portfolio; no material differences were identified during the valuations as of December 31, 2024 and 2023.
- **Loans and Leases:** The fair value of loans and leases were estimated using an exit price, representing the amount that would be expected to be received if the Company sold the loans and leases. The fair value of performing loans and leases were estimated through use of discounted cash flows. Credit loss assumptions were based on market probability of default/loss given default for loan and lease cohorts. The discount rate was based primarily on recent market origination rates. Fair value of loans and leases individually assessed and their respective levels within the fair value hierarchy are described in the previous section related to fair value measurements of assets that are measured on a nonrecurring basis.
- **Accrued Interest:** The carrying amounts of accrued interest approximate fair value.
- **Bank Owned Life Insurance:** The carrying value of BOLI approximates fair value. The Company records these policies at their cash surrender value, which is estimated using information provided by insurance carriers.
- **Deposits:** The fair value of demand deposits, savings accounts, brokered deposits, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of certificates of deposits were valued using a discounted cash flow calculation that includes a market rate analysis of the current rates offered by market participants for certificates of deposits that mature in the same period.
- **Borrowings:** The carrying amounts of federal funds purchased, borrowings under repurchase agreements and any other short-term borrowings approximate their fair value. The fair values of the Company's long-term borrowings, including trust preferred securities are estimated using discounted cash flow analyses, based on the current incremental borrowing rates for similar types of borrowing arrangements.

The carrying values and estimated fair values of the Company's financial instruments as of December 31, are as follows (dollars in thousands):

	Fair Value Measurements at 2024 using				
	Carrying Value	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs	Total Fair Value
		Level 1	Level 2	Level 3	Balance
<b>ASSETS</b>					
Cash and cash equivalents	\$ 354,074	\$ 354,074	\$ —	\$ —	\$ 354,074
AFS securities	2,442,166	62,199	2,379,967	—	2,442,166
HTM securities	803,851	—	758,400	935	759,335
Restricted stock	102,954	—	102,954	—	102,954
LHFS	9,420	—	9,420	—	9,420
LHFI, net of deferred fees and costs	18,470,621	—	—	17,896,688	17,896,688
Financial Derivatives <sup>(1)</sup>	97,445	—	97,445	—	97,445
Accrued interest receivable	92,541	—	92,541	—	92,541
BOLI	493,396	—	493,396	—	493,396
<b>LIABILITIES</b>					
Deposits	\$ 20,397,619	\$ —	\$ 20,393,673	\$ —	\$ 20,393,673
Borrowings	534,578	—	471,671	—	471,671
Accrued interest payable	26,214	—	26,214	—	26,214
Financial Derivatives <sup>(1)</sup>	199,548	—	199,548	—	199,548

<sup>(1)</sup> Includes hedged and non-hedged derivatives.

Fair Value Measurements at 2023 using					
	Carrying Value	Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	Total Fair Value Balance
<b>ASSETS</b>					
Cash and cash equivalents	\$ 378,131	\$ 378,131	\$ —	\$ —	\$ 378,131
AFS securities	2,231,261	61,311	2,169,950	—	2,231,261
HTM securities	837,378	—	806,834	1,240	808,074
Restricted stock	115,472	—	115,472	—	115,472
LHFS	6,710	—	6,710	—	6,710
LHFI, net of deferred fees and costs	15,635,043	—	—	15,148,256	15,148,256
Financial Derivatives <sup>(1)</sup>	93,027	—	93,027	—	93,027
Accrued interest receivable	91,370	—	91,370	—	91,370
BOLI	452,565	—	452,565	—	452,565
<b>LIABILITIES</b>					
Deposits	\$ 16,818,129	\$ —	\$ 16,799,791	\$ —	\$ 16,799,791
Borrowings	1,311,858	—	1,154,694	—	1,154,694
Accrued interest payable	20,528	—	20,528	—	20,528
Financial Derivatives <sup>(1)</sup>	206,561	—	206,561	—	206,561

<sup>(1)</sup> Includes hedged and non-hedged derivatives.

The Company assumes interest rate risk (the risk that general interest rate levels will change) as a result of its normal operations. As a result, the fair values of the Company's financial instruments will change when interest rate levels change and that change may be either favorable or unfavorable to the Company. Management attempts to match maturities of assets and liabilities to the extent believed necessary to minimize interest rate risk. Borrowers with fixed rate obligations, however, are less likely to prepay in a rising rate environment and more likely to prepay in a falling rate environment. Conversely, depositors who are receiving fixed rates are more likely to withdraw funds before maturity in a rising rate environment and less likely to do so in a falling rate environment. Management monitors rates and maturities of assets and liabilities and attempts to minimize interest rate risk by adjusting terms of new loans and deposits and by investing in securities with terms that mitigate the Company's overall interest rate risk.

## 15. EMPLOYEE BENEFITS AND STOCK BASED COMPENSATION

The Company has a 401(k) Plan designed to qualify under Section 401 of the Internal Revenue Code of 1986, as amended, that allows employees to defer a portion of their eligible compensation as savings for retirement. The 401(k) Plan provides for the Company to match employee contributions based on each employee's elected contribution percentage. For each employee's 1% through 3% dollar contributions, the Company will match 100% of such dollar contributions, and for each employee's 4% through 5% dollar contributions, the Company will match 50% of such dollar contributions. All employees are eligible to participate in the 401(k) Plan after meeting minimum age and service requirements. The Company historically maintained a separate Employee Stock Ownership Plan ("ESOP"), but effective as of January 1, 2023 this plan was merged into the 401(k) Plan as a separate source for Company contributions. All employees of the Company meeting minimum age and service requirements are eligible to receive an allocation into the ESOP account within the 401(k) Plan. The Company makes discretionary profit-sharing contributions into the 401(k) Plan (including the ESOP account), and other cash bonus payments. Company discretionary contributions to the 401(k) Plan (including the ESOP account) are allocated to participant accounts in proportion to each participant's compensation and vest according to the respective vesting schedule for each source of contributions into the 401(k) Plan. Employee contributions into the ESOP account within the 401(k) Plan are not allowed.

The following 401(k) Plan match and other discretionary contributions were made to the Company's employees, in accordance with the descriptions above for the years ended December 31, (dollars in thousands):

	2024	2023	2022
<b>401(k) Plan Company Match</b>	<b>\$ 8,279</b>	<b>\$ 7,091</b>	<b>\$ 7,037</b>
<b>401(k) Plan ESOP Contribution</b>	<b>800</b>	<b>804</b>	<b>750</b>
<b>Cash</b>	<b>913</b>	<b>696</b>	<b>667</b>
<b>Total</b>	<b>\$ 9,992</b>	<b>\$ 8,591</b>	<b>\$ 8,454</b>

The Company maintains certain deferred compensation arrangements with employees and certain current and former members of the Board of Directors. Under these deferred compensation plans, the Company had an obligation of \$22.6 million at December 31, 2024 and \$16.4 million at December 31, 2023. The Company owns life insurance policies on plan beneficiaries as an informal funding vehicle to meet future benefit obligations. At December 31, 2024 and 2023, the Company also had liabilities for post-retirement benefits payable to other partial beneficiaries under some of these life insurance policies of \$12.5 million and \$12.3 million, respectively.

The Atlantic Union Bankshares Corporation Stock and Incentive Plan, as amended and restated, became effective on May 4, 2021 (the "Plan"), and authorizes the Company to issue up to 4,000,000 shares of its common stock. No awards may be granted under the Plan after May 3, 2031. As of December 31, 2024, there were 666,206 shares available for future issuance under the Plan. The Plan was originally adopted by the Board on November 2, 2010, and became effective on January 1, 2011, following shareholder approval, and was later amended and restated by the Board on January 29, 2015, which amendment and restatement became effective on April 21, 2015, following shareholder approval.

The Plan authorizes the granting of stock-based awards to key employees and non-employee directors of the Company and its subsidiaries in the form of: (i) stock options; (ii) restricted stock, (iii) restricted stock units, (iv) stock awards; (v) performance stock units; and (vi) performance cash awards. The Company issues new shares to satisfy stock-based awards. For option awards, the option price cannot be less than the fair market value of the stock on the grant date. Stock option awards have a maximum term of ten years from the date of grant, and generally become exercisable over a five-year period beginning on the first anniversary of the date of grant. The Company does not currently grant any stock options; however, the Company acquired stock options in prior acquisitions, most recently the acquisition of Access National Corporation, although no such stock options remained outstanding at December 31, 2024. Awards of restricted stock and performance stock units typically have vesting schedules over a three-year period and the expense is recognized over the vesting period.

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The Company recognized stock-based compensation expense, which is included in “Salaries and benefits” expense on the Company’s Consolidated Statements of Income as follows for the years ended December 31, (dollars in thousands, except per share data):

	2024	2023	2022
<b>Stock-based compensation expense</b>	<b>\$ 13,796</b>	<b>\$ 11,101</b>	<b>\$ 10,609</b>
<b>Reduction of income tax expense</b>	<b>2,897</b>	<b>2,331</b>	<b>2,228</b>
<b>Per share compensation cost</b>	<b>\$ 0.12</b>	<b>\$ 0.12</b>	<b>\$ 0.11</b>

Stock Options

The following table summarizes the stock option activity during the year ended December 31, 2024:

	Stock Options (shares)	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Aggregate Intrinsic Value
<b>Outstanding as of December 31, 2023</b>	<b>10,993</b>	<b>\$ 31.83</b>	<b>0.06</b>	<b>\$ 51,777</b>
Granted	—	—		
Exercised	(7,163)	31.83		
Forfeited	—	—		
Expired	(3,830)	31.83		
<b>Outstanding as of December 31, 2024</b>	<b>—</b>	<b>\$ —</b>	<b>—</b>	<b>\$ —</b>
<b>Exercisable as of December 31, 2024</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>

During the year ended December 31, 2024, there were 7,163 stock options exercised with a total intrinsic value (the amount by which the stock price exceeded the exercise price) and fair value of approximately \$25,000 and \$253,000, respectively. Cash received from the exercise of stock options for the year ended December 31, 2024 was approximately \$228,000, and the tax benefit realized from tax deductions associated with options exercised during the year was approximately \$2,000. The total intrinsic value of all stock options outstanding was \$0 as of December 31, 2024.

During the year ended December 31, 2023, there were 23,796 stock options exercised with a total intrinsic value (the amount by which the stock price exceeded the exercise price) and fair value of approximately \$87,000 and \$864,500, respectively. Cash received from the exercise of stock options for the year ended December 31, 2023 was approximately \$777,500, and the tax benefit realized from tax deductions associated with options exercised during the year was approximately \$9,000. The total intrinsic value of all stock options outstanding was \$52,000 as of December 31, 2023.

During the year ended December 31, 2022, there were 111,774 stock options exercised with a total intrinsic value (the amount by which the stock price exceeded the exercise price) and fair value of approximately \$701,000 and \$4.6 million, respectively. Cash received from the exercise of stock options for the year ended December 31, 2022 was approximately \$3.9 million, and the tax benefit realized from tax deductions associated with options exercised during the year was approximately \$122,000. The total intrinsic value of all stock options outstanding was \$106,000 as of December 31, 2022.

Restricted Stock

The Plan permits the granting of restricted stock. Generally, awards of restricted stock vest one-third on each of the first, second and third anniversaries from the date of grant. The value of the restricted stock is calculated by multiplying the fair market value of the Company’s common stock on the grant date by the number of restricted shares awarded. Employees have the right to vote the shares and to receive cash or stock dividends on nonvested shares of restricted stock, if any. Nonvested shares of restricted stock are included in the computation of basic earnings per share.



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The following table summarizes the restricted stock activity for the year ended December 31, 2024:

	Number of Shares of Restricted Stock	Weighted Average Grant-Date Fair Value
<b>Unvested as of December 31, 2023</b>	<b>476,630</b>	<b>\$ 37.03</b>
<b>Granted</b>	<b>461,330</b>	<b>33.27</b>
<b>Net settle for taxes</b>	<b>(69,791)</b>	<b>37.13</b>
<b>Vested</b>	<b>(188,616)</b>	<b>36.66</b>
<b>Forfeited</b>	<b>(21,552)</b>	<b>34.90</b>
<b>Unvested as of December 31, 2024</b>	<b>658,001</b>	<b>\$ 34.56</b>

*Performance Stock Units (“PSUs”)*

The Plan permits the granting of PSUs. PSUs are granted to certain employees at no cost to the recipient and are subject to vesting based on achieving certain performance metrics. Outstanding PSUs may be paid in cash or shares of common stock or a combination thereof at the discretion of the Company. Holders of PSUs have no right to vote the shares represented by the units until vested and settled. In 2024, there were two performance measures underlying the PSUs awarded, each weighted at 50%, as follows: (1) relative total shareholder return compared to the other companies comprising the KBW NASDAQ Regional Banking Index, which is a market-based condition; and (2) relative return on average tangible common equity, which is a performance-based condition.

	Number of Shares of PSUs	Weighted Average Grant- Date Fair Value
<b>Unvested as of December 31, 2023</b>	<b>229,262</b>	<b>\$ 37.29</b>
<b>Granted</b>	<b>106,370</b>	<b>30.24</b>
<b>Net settle for taxes</b>	<b>(20,804)</b>	<b>33.52</b>
<b>Vested</b>	<b>(44,694)</b>	<b>33.52</b>
<b>Forfeited</b>	<b>(8,094)</b>	<b>33.52</b>
<b>Unvested as of December 31, 2024 <sup>(1)</sup></b>	<b>262,040</b>	<b>\$ 35.49</b>

<sup>(1)</sup> The number of PSUs with a performance-based condition is presented based on achieving the performance measure at the target level of performance.

During the year ended December 31, 2024, the fair value of PSUs with a performance-based condition was equal to the closing sale price of the Company’s common stock on the grant date. During the years ended December 31, 2024, 2023 and 2022, the fair value of PSUs with a market-based condition was estimated using the Monte Carlo simulation lattice model that uses the assumptions noted in the following table as of December 31,:

	2024	2023	2022
<b>Dividend yield <sup>(1)</sup></b>	<b>N/A</b>	<b>3.19 %</b>	<b>3.95 %</b>
<b>Expected life in years <sup>(2)</sup></b>	<b>2.86</b>	<b>2.85</b>	<b>2.25</b>
<b>Expected volatility <sup>(3)</sup></b>	<b>33.92 %</b>	<b>40.39 %</b>	<b>36.32 %</b>
<b>Risk-free interest rate <sup>(4)</sup></b>	<b>4.47 %</b>	<b>4.39 %</b>	<b>4.18 %</b>
<b>Present value of expected dividends foregone <sup>(5)</sup></b>	<b>3.82</b>	<b>N/A</b>	<b>N/A</b>

<sup>(1)</sup> Calculated as the ratio of the current dividend paid per the stock price on the date of grant.

<sup>(2)</sup> Represents the remaining performance period as of the grant date.

<sup>(3)</sup> Based on the historical volatility for the period commensurate with the expected life of the PSUs.

<sup>(4)</sup> Based upon the zero-coupon U.S. Treasury rate commensurate with the expected life of the PSUs on the grant date.

<sup>(5)</sup> Calculated using projected dividend payments and timing over the remaining performance period.

N/A – assumption not used for respective period.

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The estimated unamortized compensation expense, net of estimated forfeitures, related to, restricted stock, performance stock and stock options issued and outstanding as of December 31, 2024 that will be recognized in future periods is as follows (dollars in thousands):

	Restricted Stock	Performance Stock	Stock Options	Total
2025	\$ 8,429	\$ 2,236	\$ —	\$ 10,665
2026	5,054	1,125	—	6,179
2027	817	—	—	817
2028	6	—	—	6
<b>Total</b>	<b>\$ 14,306</b>	<b>\$ 3,361</b>	<b>\$ —</b>	<b>\$ 17,667</b>

## 16. INCOME TAXES

The Company files income tax returns in the U.S., the Commonwealth of Virginia, and other states. With few exceptions, the Company is no longer subject to U.S. federal or state income tax examinations by tax authorities for years prior to 2021.

Significant components of the Company's net deferred tax assets and liabilities consist of the following as of December 31, (dollars in thousands):

	2024	2023
<b>Deferred tax assets:</b>		
AFS securities	\$ 87,641	\$ 81,507
ACL	42,393	32,505
Loan Fair Value Marks	27,623	2,725
Net operating loss ("NOL") carryforwards	20,399	28,113
Lease liabilities	18,404	18,283
Cash flow hedges	11,671	11,422
Employee compensation and benefit plans	8,556	8,935
Other	9,873	7,970
<b>Total deferred tax assets, gross</b>	<b>226,560</b>	<b>191,460</b>
Less: valuation allowance	(4,419)	—
<b>Total deferred tax assets, net</b>	<b>222,141</b>	<b>191,460</b>
<b>Deferred tax liabilities:</b>		
Premises and equipment	75,701	59,561
Intangibles	20,233	6,037
Lease ROU asset	16,922	16,427
Other	6,354	4,751
<b>Total deferred tax liabilities</b>	<b>119,210</b>	<b>86,776</b>
<b>Net deferred tax assets</b>	<b>\$ 102,931</b>	<b>\$ 104,684</b>

In assessing the ability to realize deferred tax assets, the Company considers the scheduled reversal of temporary differences, projected future taxable income, and tax planning strategies in accordance with ASC 740-10-30, *Income Taxes – Initial Measurement*. As of each reporting date, the Company considers existing evidence, both positive and negative, that could impact the Company's view with regard to future realization of deferred tax assets. The Bank is subject to a bank franchise tax but not a state income tax in Virginia, its primary place of business. The Company, its subsidiaries, and the Bank's non-bank subsidiaries are subject to Virginia income taxes and may be able to utilize existing state deferred tax assets, depending on a number of factors including those entities' financial results. During 2024, the Company reviewed its business plan considering the American National acquisition and other business changes and noted shifts within the state income tax footprint and other factors that impacted projected future realization of state deferred tax items, including those attributable to operations in Virginia. As a result, the Company concluded it is more likely than not that the benefit for certain state net operating loss carryforwards will not be realized, and the Company recorded a valuation allowance via a non-cash charge to income tax expense. The valuation allowance totaled \$4.4 million and \$0 at December 31, 2024 and 2023, respectively.

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The NOL carryforwards at December 31, were as follows (dollars in thousands):

	2024	Expiration Year
<b>NOL carryforwards – federal</b> <sup>(1)</sup> <sup>(2)</sup>	\$ 45,601	2031-2037
<b>NOL carryforwards – federal</b> <sup>(1)</sup>	17,582	N/A
<b>NOL carryforwards – North Carolina</b> <sup>(3)</sup>	70,216	2028-2030
<b>NOL carryforwards – Virginia</b> <sup>(4)</sup>	44,745	N/A

N/A – not applicable as the NOL can be carried forward indefinitely

<sup>(1)</sup> The Company acquired a portion of these carryforwards and will be subject to limitations that could limit the Company's utilization in future periods.

<sup>(2)</sup> Balance includes recognized built in loss carryforwards that are subject to the same limitations as net operating loss carryforwards.

<sup>(3)</sup> Balance is pre-tax and includes the expected effect of the North Carolina rate reprice.

<sup>(4)</sup> Balance is pre-tax, pre-apportionment, and net of the valuation allowance.

The Company analyzed the tax positions taken or expected to be taken in its tax returns for the periods ending December 31, 2024, 2023, and 2022, and had no liability related to uncertain tax positions in accordance with applicable ASC 740, *Income Taxes*.

The components of income tax expense (benefit) for the years ended December 31, were as follows (dollars in thousands):

	2024	2023	2022
<b>Current income tax expense:</b>			
Federal	\$ 16,465	\$ 33,374	\$ 19,285
State	53	2,538	1,104
<b>Total current income tax expense</b>	<b>16,518</b>	<b>35,912</b>	<b>20,389</b>
<b>Deferred tax expense (benefit):</b>			
Federal	24,720	3,646	25,145
State	9,425	(1,475)	(90)
<b>Total deferred income tax expense</b> <sup>(1)</sup>	<b>34,145</b>	<b>2,171</b>	<b>25,055</b>
<b>Total income tax expense</b>	<b>\$ 50,663</b>	<b>\$ 38,083</b>	<b>\$ 45,444</b>

<sup>(1)</sup> Does not reflect the deferred tax effects of unrealized gains and losses on AFS securities, unrealized gains and losses for AFS securities transferred to HTM, unrealized gains and losses on BOLI or changes in fair values of cash flow hedges that are included in Accumulated Other Comprehensive (Loss) Income. Refer to Note 12 "Stockholders' Equity" in this Form 10-K for additional information.

Income tax expense for 2024, 2023, and 2022 varies from the amount computed by applying the statutory U.S. federal income tax rate to income before income taxes. A reconciliation between the expected and actual income tax expense, and resulting effective tax rate, is presented in the following table for the years ended December 31, (dollars in thousands):

	2024	2023	2022
<b>Expected federal income tax expense</b>	\$ 54,557	\$ 50,361	\$ 58,790
<b>Increase (decrease) in taxes resulting from:</b>			
State income tax expense (benefit), net of federal effect	9,446	530	782
Tax-exempt income, net of expense disallowance	(11,104)	(11,123)	(11,615)
Bank owned life insurance	(3,282)	(2,469)	(2,415)
Other, net	1,046	784	(98)
<b>Total income tax expense</b>	<b>\$ 50,663</b>	<b>\$ 38,083</b>	<b>\$ 45,444</b>
<b>Effective income tax rate</b>	<b>19.5%</b>	<b>15.9%</b>	<b>16.2%</b>

For the years ended December 31, 2024, 2023, and 2022 investment tax credits totaled approximately \$9.3 million, \$4.8 million, and \$4.0 million, respectively.

## 17. EARNINGS PER SHARE

Basic EPS is computed by dividing net income available to common shareholders by the weighted average number of common shares outstanding during the period. Diluted EPS is computed using the weighted average number of common shares outstanding during the period, including the effect of dilutive potential common shares outstanding attributable to stock awards and incremental shares related to the Forward Sale Agreements. Refer to Note 12 “Stockholder’s Equity” in this Form 10-K for more information on the Forward Sale Agreements.

The following table presents basic and diluted EPS calculations for the years ended December 31, (in thousands except per share data):

	2024	2023	2022
<b>Net Income:</b>			
Net income	\$ 209,131	\$ 201,818	\$ 234,510
Less: Preferred Stock Dividends	11,868	11,868	11,868
<b>Net income available to common shareholders</b>	<b>\$ 197,263</b>	<b>\$ 189,950</b>	<b>\$ 222,642</b>
<b>Weighted average shares outstanding, basic</b>	<b>86,150</b>	74,961	74,949
Dilutive effect of stock awards and equity forward contracts	1,759	1	4
<b>Weighted average shares outstanding, diluted</b>	<b>87,909</b>	74,962	74,953
<b>Earnings per common share, basic</b>	<b>\$ 2.29</b>	\$ 2.53	\$ 2.97
<b>Earnings per common share, diluted</b>	<b>\$ 2.24</b>	\$ 2.53	\$ 2.97

## 18. SEGMENT REPORTING AND REVENUE

### Operating Segments

Effective January 1, 2023, the Company made an organizational change to move certain lines of business in the wealth management division that primarily serve Wholesale Banking customers from the Consumer Banking segment to the Wholesale Banking segment. As a result, the Company revised its prior segment operating results for the year ended December 31, 2022, resulting in a reallocation of noninterest income (\$12.5 million) and noninterest expense (\$16.0 million) from the Consumer Banking segment to the Wholesale Banking segment. In addition, based on this organizational change, the Company also reallocated \$9.6 million of goodwill from the Consumer Banking segment to the Wholesale Banking segment and revised its prior segment information for the year ended December 31, 2022. Goodwill was evaluated for impairment prior to and immediately following the organizational change. Refer to Note 6 “Goodwill and Intangible Assets” in this Form 10-K.

As of December 31, 2024, the Company has two reportable operating segments, Wholesale Banking and Consumer Banking, with corporate support functions and intercompany eliminations being presented within Corporate Other.

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Segment Results

The following table presents and reconciles income before income taxes compared to the Consolidated Statements of Income. Income before income taxes for the years ended December 31, 2024, 2023, and 2022 totaled \$259.8 million, \$239.9 million, and \$280.0 million, respectively. The information is disaggregated by major source and reportable operating segment for the years ended December 31, (dollars in thousands):

	Wholesale Banking	Consumer Banking	Corporate Other <sup>(1)(2)</sup>	Total
<b>2024</b>				
Interest income	\$ 1,222,101	\$ 619,855	\$ (614,421)	\$ 1,227,535
Interest expense	844,408	318,839	(634,251)	528,996
Net interest income	377,693	301,016	19,830	698,539
Provision for credit losses	40,072	10,029	(12)	50,089
Net interest income after provision for credit losses	337,621	290,987	19,842	648,450
Noninterest income	44,811	59,344	14,723	118,878
Noninterest expenses	194,704	250,178	62,652	507,534
Income (loss) before income taxes	\$ 187,728	\$ 100,153	\$ (28,087)	\$ 259,794
<b>2023</b>				
Interest income	\$ 934,242	\$ 452,388	\$ (432,180)	\$ 954,450
Interest expense	663,257	198,542	(518,362)	343,437
Net interest income	270,985	253,846	86,182	611,013
Provision for credit losses	34,229	(2,616)	5	31,618
Net interest income after provision for credit losses	236,756	256,462	86,177	579,395
Noninterest income	36,791	51,347	2,739	90,877
Noninterest expenses	164,283	228,374	37,714	430,371
Income before income taxes	\$ 109,264	\$ 79,435	\$ 51,202	\$ 239,901
<b>2022 <sup>(3)</sup></b>				
Interest income	\$ 540,076	\$ 300,722	\$ (180,363)	\$ 660,435
Interest expense	238,273	77,935	(240,034)	76,174
Net interest income	301,803	222,787	59,671	584,261
Provision for credit losses	11,758	7,231	39	19,028
Net interest income after provision for credit losses	290,045	215,556	59,632	565,233
Noninterest income	36,557	56,899	25,067	118,523
Noninterest expenses	158,159	219,813	25,830	403,802
Income before income taxes	\$ 168,443	\$ 52,642	\$ 58,869	\$ 279,954

<sup>(1)</sup> For the year ended December 31, 2022, noninterest expenses include \$5.5 million in strategic branch closing and facility consolidation costs.

<sup>(2)</sup> For the year ended December 31, 2023, noninterest expenses include \$12.6 million (\$9.8 million included within other expenses and \$2.8 million included within salaries and benefits), in expenses associated with strategic cost saving initiatives, principally composed of severance costs related to headcount reductions, and charges for exiting certain leases.

<sup>(3)</sup> As discussed above, the segment operating results for the year ended December 31, 2022 include a reallocation from Consumer Banking to Wholesale Banking.

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The following table presents the Company's operating segment results for key balance sheet metrics as of December 31, (dollars in thousands):

	Wholesale Banking	Consumer Banking	Corporate Other	Total
<b>2024</b>				
LHFI, net of deferred fees and costs <sup>(1)</sup>	\$ 15,514,640	\$ 3,085,207	\$ (129,226)	\$ 18,470,621
Goodwill <sup>(2)</sup>	850,035	364,018	—	1,214,053
Deposits	7,193,403	11,899,197	1,305,019	20,397,619
<b>2023</b>				
LHFI, net of deferred fees and costs <sup>(1)</sup>	\$ 12,688,833	\$ 2,958,811	\$ (12,601)	\$ 15,635,043
Goodwill	639,180	286,031	—	925,211
Deposits	6,403,432	9,816,562	598,135	16,818,129

<sup>(1)</sup> Corporate Other includes acquisition accounting fair value adjustments

<sup>(2)</sup> Wholesale Banking and Consumer Banking includes \$210.8 million and \$78.0 million, respectively, related to the American National acquisition. Refer to Note 2 "Acquisitions" and Note 6 "Goodwill and Intangible Assets" for more information.

Revenue

Noninterest income disaggregated by major source for the years ended December 31, consisted of the following (dollars in thousands):

	2024	2023	2022
<b>Noninterest income:</b>			
Service charges on deposit accounts <sup>(1)</sup> :			
Overdraft fees	\$ 21,472	\$ 20,045	\$ 18,749
Maintenance fees & other	15,807	13,195	11,303
Other service charges, commissions, and fees <sup>(1)</sup>	7,511	7,860	6,765
Interchange fees <sup>(1)</sup>	12,134	9,678	9,110
Fiduciary and asset management fees <sup>(1)</sup> :			
Trust asset management fees	14,520	12,396	12,720
Registered advisor management fees	16	—	5,088
Brokerage management fees	10,992	5,299	4,606
Mortgage banking income	4,202	2,743	7,085
Loss on sale of securities	(6,493)	(40,989)	(3)
Bank owned life insurance income	15,629	11,759	11,507
Loan-related interest rate swap fees	9,435	10,037	12,174
Other operating income <sup>(2)(3)</sup>	13,653	38,854	19,419
<b>Total noninterest income</b>	<b>\$ 118,878</b>	<b>\$ 90,877</b>	<b>\$ 118,523</b>

<sup>(1)</sup> Income within scope of ASC 606, Revenue from Contracts with Customers.

<sup>(2)</sup> Includes a \$9.1 million gain related to the sale of DHFB for the year ended December 31, 2022.

<sup>(3)</sup> Includes a \$29.6 million gain related to the sale-leaseback transactions for the year ended December 31, 2023.

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The following tables present noninterest income disaggregated by reportable operating segment for the years ended December 31, (dollars in thousands):

	Wholesale Banking	Consumer Banking	Corporate Other <sup>(1)(2)(3)</sup>	Total
<b>2024</b>				
<b>Noninterest income:</b>				
Service charges on deposit accounts	\$ 11,018	\$ 26,261	\$ —	\$ 37,279
Other service charges and fees	1,843	5,684	(16)	7,511
Fiduciary and asset management fees	18,146	7,382	—	25,528
Mortgage banking income	—	4,202	—	4,202
Other income	13,804	15,815	14,739	44,358
<b>Total noninterest income</b>	<b>\$ 44,811</b>	<b>\$ 59,344</b>	<b>\$ 14,723</b>	<b>\$ 118,878</b>
<b>2023</b>				
<b>Noninterest income:</b>				
Service charges on deposit accounts	\$ 8,562	\$ 24,678	\$ —	\$ 33,240
Other service charges and fees	1,654	6,206	—	7,860
Fiduciary and asset management fees	12,117	5,578	—	17,695
Mortgage banking income	—	2,743	—	2,743
Other income	14,458	12,142	2,739	29,339
<b>Total noninterest income</b>	<b>\$ 36,791</b>	<b>\$ 51,347</b>	<b>\$ 2,739</b>	<b>\$ 90,877</b>
<b>2022 <sup>(4)</sup></b>				
<b>Noninterest income:</b>				
Service charges on deposit accounts	\$ 6,814	\$ 23,238	\$ —	\$ 30,052
Other service charges and fees	1,769	4,996	—	6,765
Fiduciary and asset management fees	12,424	9,990	—	22,414
Mortgage banking income	—	7,085	—	7,085
Other income	15,550	11,590	25,067	52,207
<b>Total noninterest income</b>	<b>\$ 36,557</b>	<b>\$ 56,899</b>	<b>\$ 25,067</b>	<b>\$ 118,523</b>

<sup>(1)</sup> For the year ended December 31, 2022, other income primarily includes a \$9.1 million gain related to the sale of DHFB, income from BOLI, and equity method investment income.

<sup>(2)</sup> For the year ended December 31, 2023, other income primarily includes a \$29.6 million gain related to the sale-leaseback transactions, a \$41.0 million loss incurred on the sale of AFS securities, and income from BOLI.

<sup>(3)</sup> For the year ended December 31, 2024, other income primarily includes income from BOLI, equity method investment income, and \$6.5 million of losses incurred on AFS securities.

<sup>(4)</sup> As discussed above, noninterest income for the year ended December 31, 2022 includes a reallocation from Consumer Banking to Wholesale Banking.

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The following tables present noninterest expense disaggregated by reportable operating segment for the years ended December 31, (dollars in thousands):

	<u>Wholesale Banking</u>	<u>Consumer Banking</u>	<u>Corporate Other</u>	<u>Total</u>
<b>2024</b>				
<b>Noninterest expenses:</b>				
Salaries and benefits	\$ 70,842	\$ 71,643	\$ 128,679	\$ 271,164
Occupancy expenses	857	17,966	11,409	30,232
Furniture and equipment expenses	161	3,716	10,705	14,582
Loan-related expenses	974	3,178	1,361	5,513
Other expenses <sup>(1)</sup>	121,870	153,675	(89,502)	186,043
<b>Total noninterest expense</b>	<b>\$ 194,704</b>	<b>\$ 250,178</b>	<b>\$ 62,652</b>	<b>\$ 507,534</b>
<b>2023</b>				
<b>Noninterest expenses:</b>				
Salaries and benefits	\$ 59,376	\$ 65,174	\$ 112,132	\$ 236,682
Occupancy expenses	736	12,990	11,420	25,146
Furniture and equipment expenses	195	3,171	10,916	14,282
Loan-related expenses	687	3,886	1,046	5,619
Other expenses <sup>(1)</sup>	103,289	143,153	(97,800)	148,642
<b>Total noninterest expense</b>	<b>\$ 164,283</b>	<b>\$ 228,374</b>	<b>\$ 37,714</b>	<b>\$ 430,371</b>
<b>2022</b>				
<b>Noninterest expenses:</b>				
Salaries and benefits	\$ 55,504	\$ 64,244	\$ 109,178	\$ 228,926
Occupancy expenses	617	13,199	12,197	26,013
Furniture and equipment expenses	259	3,185	11,394	14,838
Loan-related expenses	561	4,989	1,024	6,574
Other expenses <sup>(1)</sup>	101,218	134,196	(107,963)	127,451
<b>Total noninterest expense</b>	<b>\$ 158,159</b>	<b>\$ 219,813</b>	<b>\$ 25,830</b>	<b>\$ 403,802</b>

<sup>(1)</sup> Includes allocated expenses.

**19. RELATED PARTY TRANSACTIONS**

In the ordinary course of business, the Company may have loans issued to its executive officers, directors, and principal shareholders. Pursuant to its policy, such loans are made in the ordinary course of business and do not involve more than the normal risk of collectability.

**20. PARENT COMPANY FINANCIAL INFORMATION**

The primary source of funds for the dividends paid by Atlantic Union Bankshares Corporation (for this note only, the "Parent Company") is dividends received from its subsidiaries. The payments of dividends by the Bank to the Parent Company are subject to certain statutory limitations which contemplate that the current year earnings and earnings retained for the two preceding years may be paid to the Parent Company without regulatory approval. As of December 31, 2024, the aggregate amount of unrestricted funds that could be transferred from the Bank to the Parent Company without prior regulatory approval totaled approximately \$535.8 million or 17.0% of the consolidated net assets.



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Financial information for the Parent Company is as follows:

**PARENT COMPANY  
CONDENSED BALANCE SHEETS  
AS OF DECEMBER 31, 2024 and 2023**  
*(Dollars in thousands)*

	2024	2023
<b><u>ASSETS</u></b>		
Cash	\$ 15,221	\$ 32,336
Investments	1,681	—
Other assets	24,028	30,344
Investment in subsidiaries	3,565,243	2,927,459
<b>Total assets</b>	<b>\$ 3,606,173</b>	<b>\$ 2,990,139</b>
<b><u>LIABILITIES AND STOCKHOLDERS' EQUITY</u></b>		
Long-term borrowings	\$ 247,826	\$ 247,516
Trust preferred capital notes	170,476	143,509
Other liabilities	44,992	42,787
<b>Total liabilities</b>	<b>463,294</b>	<b>433,812</b>
<b>Total stockholders' equity</b>	<b>3,142,879</b>	<b>2,556,327</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 3,606,173</b>	<b>\$ 2,990,139</b>

**PARENT COMPANY**  
**CONDENSED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (LOSS)**  
**YEARS ENDED DECEMBER 31, 2024, 2023, and 2022**  
*(Dollars in thousands)*

	2024	2023	2022
<b>Income:</b>			
Interest and dividend income	\$ 99	\$ —	\$ —
Dividends received from subsidiaries	132,750	122,000	102,215
Other operating loss	(97)	(1,136)	(286)
<b>Total income</b>	<b>132,752</b>	<b>120,864</b>	<b>101,929</b>
<b>Expenses:</b>			
Interest expense	21,791	19,511	14,477
Other operating expenses	19,550	12,479	9,819
<b>Total expenses</b>	<b>41,341</b>	<b>31,990</b>	<b>24,296</b>
<b>Income before income taxes and equity in undistributed net income from subsidiaries</b>	<b>91,411</b>	<b>88,874</b>	<b>77,633</b>
Income tax benefit	(547)	(9,210)	(10,892)
Equity in undistributed net income from subsidiaries	117,173	103,734	145,985
<b>Net income</b>	<b>\$ 209,131</b>	<b>\$ 201,818</b>	<b>\$ 234,510</b>
<b>Comprehensive income (loss)</b>	<b>\$ 192,794</b>	<b>\$ 276,755</b>	<b>\$ (202,411)</b>

**PARENT COMPANY**  
**CONDENSED STATEMENTS OF CASH FLOWS**  
**YEARS ENDED DECEMBER 31, 2024, 2023, and 2022**  
*(Dollars in thousands)*

	2024	2023	2022
<b>Operating activities:</b>			
Net income	\$ 209,131	\$ 201,818	\$ 234,510
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Equity in undistributed net income of subsidiaries	(117,173)	(103,734)	(145,985)
Non-cash dividend	—	—	(27,215)
Acquisition accounting amortization, net	1,078	851	829
Stock-based compensation expense	13,796	11,101	10,609
Deferred tax asset write-down	4,419	—	—
Issuance of common stock for services	970	735	819
Net decrease (increase) in other assets	1,536	3,256	(9,663)
Net increase in other liabilities	1,040	13,201	761
<b>Net cash provided by operating activities</b>	<b>114,797</b>	<b>127,228</b>	<b>64,665</b>
<b>Investing activities:</b>			
Proceeds from sale of former bank premises	—	—	2,524
Increase in equity method investments	(4,516)	(7,363)	(8,830)
Net cash received in acquisitions	212	—	—
<b>Net cash used in investing activities</b>	<b>(4,304)</b>	<b>(7,363)</b>	<b>(6,306)</b>
<b>Financing activities:</b>			
Cash dividends paid	(123,875)	(103,285)	(98,767)
Repurchase of common stock	—	—	(48,231)
Issuance of common stock	228	778	3,875
Vesting of restricted stock, net of shares held for taxes	(3,961)	(2,494)	(3,228)
<b>Net cash used in financing activities</b>	<b>(127,608)</b>	<b>(105,001)</b>	<b>(146,351)</b>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>(17,115)</b>	<b>14,864</b>	<b>(87,992)</b>
<b>Cash, cash equivalents and restricted cash at beginning of the period</b>	<b>32,336</b>	<b>17,472</b>	<b>105,464</b>
<b>Cash, cash equivalents and restricted cash at end of the period</b>	<b>\$ 15,221</b>	<b>\$ 32,336</b>	<b>\$ 17,472</b>
<b>Supplemental schedule of noncash investing and financing activities</b>			
Issuance of common stock in exchange for net assets in acquisition	\$ 505,402	\$ —	\$ —
<b>Transactions related to bank acquisition</b>			
Assets acquired	521,218	—	—
Liabilities assumed	30,398	—	—

## 21. SUBSEQUENT EVENTS

The Company's management has evaluated subsequent events through February 27, 2025, the date the financial statements were issued.

On January 31, 2025, the Company's Board of Directors declared a quarterly dividend on the outstanding shares of its Series A preferred stock. The Series A preferred stock is represented by depositary shares, each representing a 1/400<sup>th</sup> ownership interest in a share of Series A preferred stock. The dividend of \$171.88 per share (equivalent to \$0.43 per outstanding depositary share) is payable on March 3, 2025 to preferred shareholders of record as of February 14, 2025.

The Company's Board of Directors also declared a quarterly dividend of \$0.34 per share of common stock. The common stock dividend is payable on February 28, 2025 to common shareholders of record as of February 14, 2025.

On February 5, 2025, the Company and Sandy Spring issued a joint press release announcing that the Company's shareholders and Sandy Spring's stockholders have approved the previously announced merger agreement at their respective special meetings. The parties also announced that they have received the necessary bank regulatory approvals to complete the merger. The Company and Sandy Spring expect to complete the merger on or about April 1, 2025, subject to the satisfaction or waiver of customary closing conditions.

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.**

None.

**ITEM 9A. CONTROLS AND PROCEDURES.**

*Evaluation of Disclosure Controls and Procedures*

Management, under the supervision and with the participation of the Company's Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures as of December 31, 2024. The term "disclosure controls and procedures," as defined in Rule 13a-15(e) under the Exchange Act, means controls and other procedures that are designed to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of December 31, 2024, the Company's disclosure controls and procedures were effective at the reasonable assurance level.

In designing and evaluating the Company's disclosure controls and procedures, management recognized that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable assurance that the objectives of the disclosure controls and procedures are met. Additionally, in designing disclosure controls and procedures, management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures. The design of any disclosure controls and procedures also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

*Management's Report on Internal Control over Financial Reporting*

Management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rule 13a-15(f) of the Exchange Act. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2024 using the criteria set forth in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") (2013 framework). Based on the assessment using those criteria, management concluded that the internal control over financial reporting was effective on December 31, 2024.

The effectiveness of the Company's internal control over financial reporting as of December 31, 2024 has been audited by Ernst & Young LLP, the independent registered public accounting firm that also audited the Company's consolidated financial statements included in this Form 10-K. Ernst & Young's attestation report on the Company's internal control over financial reporting is included in Item 8 "Financial Statements and Supplementary Data" of this Form 10-K.

*Changes in Internal Control over Financial Reporting*

There was no change in the internal control over financial reporting that occurred during the year ended December 31, 2024 that has materially affected, or is reasonably likely to materially affect, the internal control over financial reporting.

**ITEM 9B. OTHER INFORMATION.**

**Other Information**

Given the timing of the following event, the following information is included in this Annual Report pursuant to Item 5.02 of Form 8-K, “Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensation Arrangements of Certain Officers” in lieu of filing a Form 8-K.

As previously disclosed, on October 21, 2024, we entered into a merger agreement with Sandy Spring. Under the merger agreement, the Company’s board of directors will appoint Daniel J. Schrider and two other members of the Sandy Spring board of directors to the board of directors of the Company and the Bank, with such appointments to be effective as of the effective time of the merger. On February 27, 2025, the Company’s board of directors increased its size to 17 directors and appointed three current members of the board of directors of Sandy Spring—Mona Abutaleb Stephenson, Mark C. Micklem and Daniel J. Schrider—effective as of the effective time of the merger. Ms. Abutaleb, Mr. Micklem and Mr. Schrider were also appointed to serve on the board of directors of the Bank as of the effective time of the merger.

Ms. Abutaleb, Mr. Micklem and Mr. Schrider will each participate in the board of director’s standard non-employee director compensation arrangements as described in Exhibit 10.10 of this Form 10-K, which exhibit is incorporated herein by reference, as such arrangements may be amended from time to time. At this time, no decision has been made regarding which board committees Ms. Abutaleb, Mr. Micklem and Mr. Schrider will serve. When available, such committee assignments will be reported by an amendment to a Current Report on Form 8-K.

Other than the merger agreement with Sandy Spring, there are no arrangements between Ms. Abutaleb, Mr. Micklem and Mr. Schrider and any other person pursuant to which they were selected as directors. There are no transactions between the Company and Ms. Abutaleb, Mr. Micklem and Mr. Schrider that would require disclosure under Item 404(a) of Regulation S-K.

**Trading Arrangements**

During the three months ended December 31, 2024, none of our directors or officers (as defined in Rule 16a-1(f) of the Exchange Act) informed us of the adoption or termination of any Rule 10b5-1 trading arrangement or non-Rule 10b5-1 trading arrangement (as such terms are defined in Item 408 of Regulation S-K of the Securities Act of 1933).

**ITEM 9C. DISCLOSURE REGARDING FOREIGN JURISDICTIONS THAT PREVENT INSPECTIONS.**

Not applicable.

### PART III

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.

##### Insider Trading Policy

We have adopted a Policy Statement on Insider Trading (the “Insider Trading Policy”) that is filed as Exhibit 19.1 to this Form 10-K. Our Insider Trading Policy governs the purchase, sale and/or other dispositions of our securities and applies to all directors, officers, and employees. It is also our policy to take appropriate steps to comply with applicable federal and state securities laws and regulations, as well as applicable stock exchange listing standards, when we engage in transactions in our securities. We believe that our Insider Trading Policy is reasonably designed to promote compliance with insider trading laws, rules and regulations, and any stock exchange listing standards applicable to the Company.

We incorporate by reference the other information required by Item 10 that is contained in our definitive proxy statement for our 2025 annual meeting of shareholders, to be filed within 120 days after December 31, 2024 (the “Proxy Statement”) under the captions:

- “Proposal 1 - Election of Directors—Biographical Information of Our Director Nominees”;
- “Executive Officers”;
- “Delinquent Section 16(a) Reports”;
- “Corporate Governance—Code of Business Conduct and Ethics”;
- “Director Candidates Recommended by Shareholders”; and
- “Corporate Governance—Board Committees and Membership.”

#### ITEM 11. EXECUTIVE COMPENSATION.

We incorporate by reference the information required by Item 11 that is contained in our Proxy Statement under the captions:

- “Director Compensation”;
- “Compensation Discussion and Analysis”;
- “Executive Compensation”;
- “Report of the Compensation Committee”;
- “CEO Compensation Pay Ratio”; and
- “Corporate Governance—Compensation Committee Interlocks and Insider Participation.”

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.**

**Equity Compensation Plan Information**

The following table summarizes information relating to our equity compensation plans, pursuant to which securities are authorized for issuance, as of December 31, 2024:

<b>Plan Category</b>	<b>Number of securities to be issued upon exercise of outstanding options, warrants and rights (A)</b>	<b>Weighted-average exercise price of outstanding options, warrants and rights (B)</b>	<b>Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (A)) (C)</b>
Equity compensation plans approved by security holders	—	\$ —	666,206
Total	—	\$ —	666,206

We incorporate by reference the other information that is required by Item 12 that is contained in our Proxy Statement under the caption “Stock Ownership of Directors, Executive Officers and Certain Beneficial Owners.”

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.**

We incorporate by reference the information required by Item 13 that is contained in our Proxy Statement under the captions “Interests of Directors and Executive Officers in Certain Transactions” and “Corporate Governance—Director Independence.”

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES.**

We incorporate by reference the information required by Item 14 that is contained in our Proxy Statement under the captions “Audit Information and Report of the Audit Committee—Principal Accountant Fees” and “—Audit Committee Pre-Approval Policy.”



**PART IV**

**ITEM 15. EXHIBIT AND FINANCIAL STATEMENT SCHEDULES.**

The following documents are filed as part of this Form 10-K:

**(a)(1) Financial Statements**

The following consolidated financial statements and reports of independent registered public accountants of the Company are in Part II, Item 8 of this Form 10-K:

- Reports of Independent Registered Public Accounting Firm (PCAOB ID 42);
- Consolidated Balance Sheets - December 31, 2024 and 2023;
- Consolidated Statements of Income - Years ended December 31, 2024, 2023, and 2022;
- Consolidated Statements of Comprehensive Income (Loss) -Years ended December 31, 2024, 2023, and 2022;
- Consolidated Statements of Changes in Stockholder’s Equity - Years ended December 31, 2024, 2023, and 2022;
- Consolidated Statements of Cash Flows - Years ended December 31, 2024, 2023, and 2022; and
- Notes to Consolidated Financial Statements for the Years ended December 31, 2024, 2023, and 2022.

**(a)(2) Financial Statement Schedules**

All schedules are omitted since they are not required, are not applicable, or the required information is shown in the consolidated financial statements or notes thereto.

**(a)(3) Exhibits**

The following exhibits are filed as part of this Form 10-K and this list includes the Exhibit Index.

<b>Exhibit No.</b>	<b>Description</b>
2.1	<a href="#">Agreement and Plan of Reorganization, dated as of October 4, 2018, as amended on December 7, 2018, by and between Union Bankshares Corporation and Access National Corporation (incorporated by reference to Annex A to Form S-4/A Registration Statement filed on December 10, 2018; SEC file no. 333-228455)</a>
2.2	<a href="#">Agreement and Plan of Merger, dated July 24, 2023, by and between Atlantic Union Bankshares Corporation and American National Bankshares Inc. (incorporated by reference to Exhibit 2.1 to Current Report on Form 8-K filed on July 25, 2023)**</a>
2.3	<a href="#">Agreement and Plan of Merger, dated as of October 21, 2024, by and between Sandy Spring Bancorp, Inc. and Atlantic Union Bankshares Corporation (incorporated by reference to Exhibit 2.1 to Current Report on Form 8-K filed on October 21, 2024)**</a>
3.1	<a href="#">Amended and Restated Articles of Incorporation of Atlantic Union Bankshares Corporation, effective May 7, 2020 (incorporated by reference to Exhibit 3.1 to Current Report on Form 8-K filed on May 7, 2020)</a>
3.1.1	<a href="#">Articles of Amendment designating the 6.875% Perpetual Non-Cumulative Preferred Stock, Series A, effective June 9, 2020 (incorporated by reference to Exhibit 3.1 to Current Report on Form 8-K filed on June 9, 2020)</a>
3.2	<a href="#">Amended and Restated Bylaws of Atlantic Union Bankshares Corporation, effective as of December 6, 2023 (incorporated by reference to Exhibit 3.2 to Current Report on Form 8-K filed on December 8, 2023)</a>
4.1	<a href="#">Subordinated Indenture, dated as of December 5, 2016, between Union Bankshares Corporation and U.S. Bank National Association, as Trustee (incorporated by reference to Exhibit 4.1 to Current Report on Form 8-K filed on December 5, 2016)</a>

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- 4.2 [Second Supplemental Indenture, dated as of December 8, 2021, between Atlantic Union Bankshares Corporation and U.S. Bank National Association, as Trustee \(including the form of Note attached as an exhibit thereto\) \(incorporated by reference to Exhibit 4.2 to Current Report on Form 8-K filed on December 8, 2021\)](#)
- 4.3 [Form of 2.875% Fixed-to-Floating Rate Subordinated Note due 2031 \(incorporated by reference to Exhibit A in Exhibit 4.2 to Current Report on Form 8-K filed on December 8, 2021\)](#)
- 4.4 [Deposit Agreement, dated June 9, 2020, by and among Atlantic Union Bankshares Corporation, Computershare Inc. and Computershare Trust Company, N.A., and the holders from time to time of Depository Receipts described therein \(incorporated by reference to Exhibit 4.1 to Current Report on Form 8-K filed on June 9, 2020\)](#)
- 4.5 [Form of Depository Receipt representing Depository Shares \(incorporated by reference to Exhibit A to Exhibit 4.1 to Current Report on Form 8-K filed on June 9, 2020\)](#)

Certain instruments relating to long-term debt not being registered have been omitted in accordance with Item 601(b)(4)(iii) of Regulation S-K. The registrant will furnish a copy of any such instrument to the Securities and Exchange Commission upon its request.
- 4.6 [Description of the Company's Capital Stock](#)
- 10.1\* [Amended and Restated Management Continuity Agreement between Atlantic Union Bankshares Corporation, Atlantic Union Bank and Robert M. Gorman, dated January 14, 2022 \(incorporated by reference to Exhibit 10.1 to Annual Report on Form 10-K filed on February 25, 2022\)](#)
- 10.2\* [Amended and Restated Employment Agreement by and between Atlantic Union Bankshares Corporation, Atlantic Union Bank and Robert M. Gorman, dated January 14, 2022 \(incorporated by reference to Exhibit 10.2 to Annual Report on Form 10-K filed on February 25, 2022\)](#)
- 10.3\* [Atlantic Union Bankshares Corporation Supplemental Individual Disability Plan, effective October 1, 2019 \(incorporated by reference to Exhibit 10.4 to Annual Report on Form 10-K filed on February 24, 2023\)](#)
- 10.4\* [Restated Virginia Bankers Association Non-Qualified Deferred Compensation Plan for Executives of Atlantic Union Bankshares Corporation, as restated effective January 1, 2018 \(incorporated by reference to Exhibit 10.6 to Annual Report on Form 10-K filed on February 25, 2020\)](#)
- 10.4.1\* [First Amendment to Restated Virginia Bankers Association Non-Qualified Deferred Compensation Plan for Executives of Atlantic Union Bankshares Corporation, as restated effective January 1, 2018 \(incorporated by reference to Exhibit 10.5.1 to Annual Report on Form 10-K filed on February 25, 2022\)](#)
- 10.4.2\* [162\(m\) Amendment to the Restated Virginia Bankers Association Non-Qualified Deferred Compensation Plan for Executives of Atlantic Union Bankshares Corporation, as restated effective January 1, 2018 \(incorporated by reference to Exhibit 10.5.2 to Annual Report on Form 10-K filed on February 25, 2022\)](#)
- 10.4.3\* [Amendment to the Restated Virginia Bankers Association Non-Qualified Deferred Compensation Plan for Executives of Atlantic Union Bankshares Corporation, effective September 1, 2019 \(incorporated by reference to Exhibit 10.6.1 to Annual Report on Form 10-K filed on February 25, 2020\)](#)
- 10.4.4\* [Adoption Agreement for the Restated Virginia Bankers Association Non-Qualified Deferred Compensation Plan for Executives of Atlantic Union Bankshares Corporation, effective January 1, 2020 \(incorporated by reference to Exhibit 10.6.2 to Annual Report on Form 10-K filed on February 25, 2020\)](#)
- 10.5\* [Restated Virginia Bankers Association Non-Qualified Deferred Compensation Plan for Directors of Atlantic Union Bankshares Corporation, as restated effective January 1, 2018 \(incorporated by reference to Exhibit 10.7 to Annual Report on Form 10-K filed on February 25, 2020\)](#)

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- 10.5.1\* [First Amendment to the Restated Virginia Bankers Association Non-Qualified Deferred Compensation Plan for Directors of Atlantic Union Bankshares Corporation, as restated effective January 1, 2018 \(incorporated by reference to Exhibit 10.6.1 to Annual Report on Form 10-K filed on February 25, 2022\)](#)
- 10.5.2\* [Amendment to the Restated Virginia Bankers Association Non-Qualified Deferred Compensation Plan for Directors of Atlantic Union Bankshares Corporation, effective September 1, 2019 \(incorporated by reference to Exhibit 10.7.1 to Annual Report on Form 10-K filed on February 25, 2020\)](#)
- 10.5.3\* [Adoption Agreement for the Restated Virginia Bankers Association Non-Qualified Deferred Compensation Plan for Directors of Atlantic Union Bankshares Corporation, effective January 1, 2020 \(incorporated by reference to Exhibit 10.7.2 to Annual Report on Form 10-K filed on February 25, 2020\)](#)
- 10.6\* [Amended and Restated Virginia Bankers Association Deferred Compensation Plan for Directors and Executives of Atlantic Union Bankshares Corporation, as restated effective January 1, 2023 \(incorporated by reference to Exhibit 10.1 to Quarterly Report on Form 10-Q filed on May 4, 2023\)](#)
- 10.6.1\* [Adoption Agreement for the Restated Virginia Bankers Association Nonqualified Supplemental Deferred Compensation Plan of Atlantic Union Bankshares Corporation \(for Directors and Executives\), effective January 1, 2023 \(incorporated by reference to Exhibit 10.2 to Quarterly Report on Form 10-Q filed on May 4, 2023\)](#)
- 10.7\* [Atlantic Union Bankshares Corporation Executive Severance Plan \(as amended and restated effective November 18, 2021\) \(re-filed to update Schedule A thereto\)](#)
- 10.7.1\* [Form of Severance Agreement and Release of Claims \(incorporated by reference to Exhibit 10.7.1 to Annual Report on Form 10-K filed on February 24, 2023\)](#)
- 10.8\* [Amended and Restated Employment Agreement by and between Atlantic Union Bankshares Corporation, Atlantic Union Bank and John C. Asbury, dated January 14, 2022 \(incorporated by reference to Exhibit 10.9 to Annual Report on Form 10-K filed on February 25, 2022\)](#)
- 10.9\* [Amended and Restated Management Continuity Agreement by and between Atlantic Union Bankshares Corporation, Atlantic Union Bank and John C. Asbury, dated January 14, 2022 \(incorporated by reference to Exhibit 10.10 to Annual Report on Form 10-K filed on February 25, 2022\)](#)
- 10.10\* [Schedule of Atlantic Union Bankshares Corporation Non-Employee Director Compensation](#)
- 10.11\* [Management Incentive Plan \(incorporated by reference to Exhibit 10.12 to Quarterly Report on Form 10-Q filed on May 2, 2024\)](#)
- 10.12\* [Atlantic Union Bankshares Corporation Executive Stock Ownership Policy, adopted December 10, 2020 \(incorporated by reference to Exhibit 10.13 to Annual Report on Form 10-K filed on February 26, 2021\)](#)
- 10.13\* [Atlantic Union Bankshares Corporation Non-Employee Director Stock Ownership Policy, adopted October 29, 2020 \(incorporated by reference to Exhibit 10.21 to Annual Report on Form 10-K filed on February 26, 2021\)](#)
- 10.14\* [Atlantic Union Bankshares Corporation Stock and Incentive Plan, as amended and restated May 4, 2021 \(incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K filed on May 6, 2021\)](#)
- 10.15\* [Employment Agreement by and between Atlantic Union Bankshares Corporation, Atlantic Union Bank and Maria Tedesco, dated January 14, 2022 \(incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K filed on January 18, 2022\)](#)
- 10.16\* [Management Continuity Agreement by and between Atlantic Union Bankshares Corporation, Atlantic Union Bank and Maria Tedesco, dated January 14, 2022 \(incorporated by reference to Exhibit 10.2 to Current Report on Form 8-K filed on January 18, 2022\)](#)

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- 10.17\* [Form of Performance Share Unit Agreement under Atlantic Union Bankshares Corporation Stock and Incentive Plan \(for awards with a relative TSR performance measure granted on or after February 24, 2022\) \(incorporated by reference to Exhibit 10.27 to Annual Report on Form 10-K filed on February 25, 2022\)](#)
- 10.18\* [Form of Time-Based Restricted Stock Agreement under Atlantic Union Bankshares Corporation Stock and Incentive Plan \(for awards on or after February 24, 2022\) \(incorporated by reference to Exhibit 10.28 to Annual Report on Form 10-K filed on February 25, 2022\)](#)
- 10.19\* [Form of Performance Share Unit Agreement under Atlantic Union Bankshares Corporation Stock and Incentive Plan \(for awards with a relative core ROATCE performance measure granted on or after February 23, 2023\) \(incorporated by reference to Exhibit 10.23 to Annual Report on Form 10-K filed on February 24, 2023\)](#)
- 10.20 [Agreement for Purchase and Sale of Real Property, dated September 20, 2023, by and between Atlantic Union Bank and Blue Owl AUB Owner LLC \(incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K filed on September 21, 2023\)\\*\\*](#)
- 10.21\* [Form of Performance Share Unit Agreement under Atlantic Union Bankshares Corporation Stock and Incentive Plan \(for awards with a relative TSR performance measure granted on or after February 22, 2024\) \(incorporated by reference to Exhibit 10.25 to Annual Report on Form 10-K filed on February 22, 2024\)](#)
- 10.22 [Support Agreement, dated as of October 21, 2024, by and between Atlantic Union Bankshares Corporation and each of the stockholders of Sandy Spring Bancorp, Inc. listed on the signatures pages therein \(incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K filed on October 21, 2024\)](#)
- 10.23 [Forward Sale Agreement, dated as of October 21, 2024, between Atlantic Union Bankshares Corporation and Morgan Stanley & Co. LLC \(incorporated by reference to Exhibit 10.2 to Current Report on Form 8-K filed on October 21, 2024\)](#)
- 10.24 [Additional Forward Sale Agreement, dated as of October 21, 2024, between Atlantic Union Bankshares Corporation and Morgan Stanley & Co. LLC \(incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K filed on October 22, 2024\)](#)
- 19 [Atlantic Union Bankshares Corporation Policy Statement on Insider Trading](#)
- 21.1 [Subsidiaries of Atlantic Union Bankshares Corporation](#)
- 23.1 [Consent of Ernst & Young LLP](#)
- 31.1 [Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002](#)
- 31.2 [Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002](#)
- 32.1 [Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002](#)
- 97.1 [Atlantic Union Bankshares Corporation Incentive Compensation Recovery Policy \(incorporated by reference to Exhibit 97.1 to Annual Report on Form 10-K filed on February 22, 2024\)](#)

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- 101.0 Interactive data files formatted in Inline eXtensible Business Reporting Language - pursuant to Rule 405 of Regulation S-T: (i) the Consolidated Balance Sheets as of December 31, 2024 and 2023, (ii) the Consolidated Statements of Income for the years ended December 31, 2024, 2023, and 2022, (iii) the Consolidated Statements of Comprehensive Income (Loss) for the years ended December 31, 2024, 2023, and 2022, (iv) the Consolidated Statements of Changes in Stockholders' Equity for the years ended December 31, 2024, 2023, and 2022, (v) the Consolidated Statements of Cash Flows for the years ended December 31, 2024, 2023, and 2022 and (vi) the Notes to the Consolidated Financial Statements for the years ended December 31, 2024, 2023, and 2022.
- 104.0 The cover page from the Company's Annual Report on Form 10-K for the year ended December 31, 2024, formatted in Inline eXtensible Business Reporting Language (included with Exhibit 101).

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\* Indicates management contract.

\*\* Certain schedules and similar attachments to this exhibit have been omitted pursuant to Item 601(a)(5) or Item 601(b)(2) of Regulation S-K, as applicable. The registrant hereby agrees to furnish a copy of any omitted schedule or similar attachment to the SEC upon request.

**ITEM 16. FORM 10-K SUMMARY.**

Not applicable.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

### Atlantic Union Bankshares Corporation

By: /s/ John C. Asbury Date: February 27, 2025  
John C. Asbury  
President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated on February 27, 2025.

<u>Signature</u>	<u>Title</u>
<u>/s/ Nancy Howell Agee</u> Nancy Howell Agee	Director
<u>/s/ John C. Asbury</u> John C. Asbury	Director, President, and Chief Executive Officer (principal executive officer)
<u>/s/ Patrick E. Corbin</u> Patrick E. Corbin	Director
<u>/s/ Rilla S. Delorier</u> Rilla S. Delorier	Director
<u>/s/ Frank Russell Ellett</u> Frank Russell Ellett	Director
<u>/s/ Paul Engola</u> Paul Engola	Director
<u>/s/ Robert M. Gorman</u> Robert M. Gorman	Executive Vice President and Chief Financial Officer (principal financial and accounting officer)
<u>/s/ Donald R. Kimble</u> Donald R. Kimble	Director
<u>/s/ Patrick J. McCann</u> Patrick J. McCann	Director
<u>/s/ Michelle A. O'Hara</u> Michelle A. O'Hara	Director
<u>/s/ Linda V. Schreiner</u> Linda V. Schreiner	Vice Chair of the Board of Directors
<u>/s/ Joel R. Shepherd</u> Joel R. Shepherd	Director
<u>/s/ Ronald L. Tillett</u> Ronald L. Tillett	Chair of the Board of Directors
<u>/s/ Keith L. Wampler</u> Keith L. Wampler	Director
<u>/s/ F. Blair Wimbush</u> F. Blair Wimbush	Director

**DESCRIPTION OF THE REGISTRANT'S SECURITIES  
REGISTERED PURSUANT TO SECTION 12 OF THE  
SECURITIES EXCHANGE ACT OF 1934, AS AMENDED**

As of the filing date of the Annual Report on Form 10-K (the "Form 10-K") of which this exhibit (this "Exhibit") is a part, Atlantic Union Bankshares Corporation (the "Company") had the following outstanding securities registered pursuant to Section 12 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"): (i) common stock, \$1.33 par value per share (the "Common Stock"), and (ii) depository shares (the "Depository Shares"), each representing a 1/400<sup>th</sup> ownership interest in a share of the Company's 6.875% Perpetual Non-Cumulative Preferred Stock, Series A (the "Series A Preferred Stock").

**Description of Common Stock**

*The following description of the material features of the Common Stock does not purport to be complete and is in all respects subject to, and qualified in its entirety by reference to, the applicable provisions of Virginia law and by the Company's Amended and Restated Articles of Incorporation, effective May 7, 2020, as amended by Articles of Amendment effective June 9, 2020 (the "Articles"), and the Company's Amended and Restated Bylaws, effective December 6, 2023 (the "Bylaws"). The Articles and Bylaws are included as exhibits to the Form 10-K.*

**General**

The Company is authorized to issue 200,000,000 shares of Common Stock. Each share of Common Stock has the same relative rights as, and is identical in all respects to, each other share of Common Stock. All of the outstanding shares of Common Stock are fully paid and nonassessable.

**Dividends**

The Company's shareholders are entitled to receive dividends or distributions that the Company's Board of Directors (the "Board") may declare out of funds legally available for those payments. The payment of distributions by the Company is subject to the restrictions of Virginia law applicable to the declaration of distributions by a corporation. A Virginia corporation generally may not authorize and make distributions if, after giving effect to the distribution, it would be unable to meet its debts as they become due in the usual course of business or if the corporation's total assets would be less than the sum of its total liabilities plus the amount that would be needed, if it were dissolved at that time, to satisfy the preferential rights of shareholders whose rights are superior to the rights of those receiving the distribution. In addition, the payment of distributions to shareholders is subject to any prior rights of holders of outstanding preferred stock.

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As a bank holding company, the Company's ability to pay dividends is affected by the ability of Atlantic Union Bank, its bank subsidiary, to pay dividends to the Company. The ability of the Company's bank subsidiary, as well as the Company, to pay dividends in the future is, and could be further influenced by bank regulatory requirements and capital guidelines.

### **Liquidation Rights**

In the event of any liquidation, dissolution or winding up of the Company, the holders of shares of the Common Stock will be entitled to receive, after payment of all debts and liabilities of the Company and after satisfaction of all liquidation preferences applicable to any preferred stock, all remaining assets of the Company available for distribution in cash or in kind.

### **Voting Rights**

Holders of the Common Stock are entitled to one vote per share, and in general, a majority of votes cast with respect to a matter is sufficient to authorize action upon routine matters. Directors are elected by a majority of the votes cast in uncontested director elections. The Company maintains a "plurality vote" standard in contested director elections (i.e., where the number of nominees exceeds the number of directors to be elected). Holders of the Common Stock are not entitled to cumulative voting rights in the election of directors.

### **Directors**

The Board is elected annually with directors serving an annual one-year term. The number of directors comprising the Board is fixed from time to time by the Board in accordance with the Articles and Bylaws. Under the Articles, directors may be removed only for cause upon the affirmative vote of at least two-thirds of the outstanding shares entitled to vote. Vacancies occurring in the Board by reason of an increase in the number of directors may be filled by the Board, and any directors so chosen shall hold office until the next election of directors by the shareholders. Any other vacancy in the Board, whether by reason of death, resignation, removal or otherwise, may be filled by the remaining directors and any directors so chosen shall hold office until the next election of the class for which such directors shall have been chosen and until their successors are elected and qualified.

### **No Preemptive Rights; Redemption and Assessment**

Holders of shares of the Common Stock will not be entitled to preemptive rights with respect to any shares that may be issued. The Common Stock is not subject to redemption or any sinking fund and the outstanding shares are fully paid and nonassessable.

### **Securities Are Not Insured by the FDIC**

Investments in the Common Stock or any of the Company's equity or debt securities will not qualify as deposits or savings accounts and will not be insured or guaranteed by the FDIC or any other governmental agency and are subject to investment risk, including the possible loss of principal.

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## **Certain Anti-Takeover Provisions of the Company's Articles and Bylaws and Virginia Law**

*General.* The Articles and Bylaws and the Virginia Stock Corporation Act (the "Virginia SCA") contain certain provisions designed to enhance the ability of the Board to deal with attempts to acquire control of the Company. These provisions, and the ability to set the voting rights, preferences and other terms of any series of preferred stock that may be issued, may be deemed to have an anti-takeover effect and may discourage takeovers (which certain shareholders may deem to be in their best interest). To the extent that such takeover attempts are discouraged, temporary fluctuations in the market price of the Common Stock resulting from actual or rumored takeover attempts may be inhibited. These provisions also could discourage or make more difficult a merger, tender offer or proxy contest, even though such transaction may be favorable to the interests of shareholders, and could potentially adversely affect the market price of the Common Stock.

The following briefly summarizes protective provisions that are contained in the Articles and Bylaws and provided by the Virginia SCA. This summary is necessarily general and is not intended to be a complete description of all the features and consequences of those provisions, and is qualified in its entirety by reference to the Articles and Bylaws and the statutory provisions contained in the Virginia SCA.

*Supermajority Provision.* The Virginia SCA provides that, unless a corporation's articles of incorporation provide for a greater or lesser vote, certain significant corporate actions must be approved by the affirmative vote of more than two-thirds of the votes entitled to be cast on the matter. Certain corporate actions requiring a more than two-thirds vote include:

- adoption of plans of merger or share exchange;
- sales of all or substantially all of a corporation's assets other than in the ordinary course of business; and
- adoption of plans of dissolution.

The Virginia SCA provides that a corporation's articles may either increase the vote required to approve those actions or may decrease the vote required to not less than a majority of all the votes cast by each voting group entitled to vote at a meeting at which a quorum of the voting group exists.

The Articles state that the actions set out above must be approved by a majority of all votes entitled to be cast on the transaction by each voting group entitled to vote at a meeting at which a quorum of the voting group is present, provided that the transaction has been approved and recommended by at least two-thirds of the directors in office at the time of such approval and recommendation. If the transaction is not so approved and recommended, then the transaction must be approved by the vote of 80% or more of all votes entitled to be cast on such transaction by each voting group entitled to vote on the transaction.

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The provisions of the Articles and the Virginia SCA could tend to make the acquisition of the Company more difficult to accomplish without the cooperation or favorable recommendation of the Board.

*State Anti-Takeover Statutes.* Virginia has two anti-takeover statutes in force, the Affiliated Transactions Statute and the Control Share Acquisitions Statute.

The Affiliated Transaction Statute of the Virginia SCA contains provisions governing “affiliated transactions.” These include various transactions such as mergers, share exchanges, sales, leases, or other dispositions of material assets, issuances of securities, dissolutions, and similar transactions with an “interested shareholder.” An interested shareholder is generally the beneficial owner of more than 10% of any class of a corporation’s outstanding voting shares. During the three years following the date a shareholder becomes an interested shareholder, any affiliated transaction with the interested shareholder must be approved by both a majority (but not less than two) of the “disinterested directors” (those directors who were directors before the interested shareholder became an interested shareholder or who were recommended for election by a majority of the disinterested directors) and by the affirmative vote of the holders of two-thirds of the corporation’s voting shares other than shares beneficially owned by the interested shareholder. These requirements do not apply to affiliated transactions if, among other things, a majority of the disinterested directors approve the interested shareholder’s acquisition of voting shares making such a person an interested shareholder before such acquisition. Beginning three years after the shareholder becomes an interested shareholder, the corporation may engage in an affiliated transaction with the interested shareholder if:

- the transaction is approved by the holders of two-thirds of the corporation’s voting shares, other than shares beneficially owned by the interested shareholder;
- the affiliated transaction has been approved by a majority of the disinterested directors; or
- subject to certain additional requirements, in the affiliated transaction the holders of each class or series of voting shares will receive consideration meeting specified fair price and other requirements designed to ensure that all shareholders receive fair and equivalent consideration, regardless of when they tendered their shares.

Under the Virginia SCA’s Control Share Acquisitions Statute, voting rights of shares of stock of a Virginia corporation acquired by an acquiring person or other entity at ownership levels of 20%, 33 1/3%, and 50% of the outstanding shares may, under certain circumstances, be denied. The voting rights may be denied:

- unless conferred by a special shareholder vote of a majority of the outstanding shares entitled to vote for directors, other than shares held by the acquiring person and officers and directors of the corporation; or
  - among other exceptions, such acquisition of shares is made pursuant to a merger agreement with the corporation or the corporation’s articles of incorporation or bylaws permit the acquisition of such shares before the acquiring person’s acquisition thereof.
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If authorized in the corporation's articles of incorporation or bylaws, the statute also permits the corporation to redeem the acquired shares at the average per share price paid for such shares if the voting rights are not approved or if the acquiring person does not file a "control share acquisition statement" with the corporation within 60 days of the last acquisition of such shares. If voting rights are approved for control shares comprising more than 50% of the corporation's outstanding stock, objecting shareholders may have the right to have their shares repurchased by the corporation for "fair value."

Corporations may provide in their articles of incorporation or bylaws to opt-out of the Affiliated Transactions Statute or the Control Share Acquisitions Statute. The Company has not opted-out of the Affiliated Transactions Statute or the Control Share Acquisitions Statute, and the Bylaws provide that it may, but is not required to, redeem shares of the Common Stock which have been the subject of a "control share acquisition" as defined in the Control Share Acquisitions Statute.

*Authorized Preferred Stock.* As described below, the Articles authorize the issuance of preferred stock and the Board may, subject to application of Virginia law and federal banking regulations, authorize the issuance of preferred stock at such times, for such purposes and for such consideration as the Board may deem advisable without further shareholder approval. The issuance of preferred stock under certain circumstances may have the effect of discouraging an attempt by a third party to acquire control of the Company by, for example, authorizing the issuance of a series of preferred stock with rights and preferences designed to impede the proposed transaction.

*Liability and Indemnification of Officers and Directors.* The Virginia SCA provides that in any proceeding brought by or in the right of a corporation or brought by or on behalf of shareholders of the corporation, the damages assessed against an officer or director arising out of a single transaction, occurrence or course of conduct may not exceed the lesser of (a) the monetary amount, including the elimination of liability, specified in the articles of incorporation or, if approved by the shareholders, in the bylaws as a limitation on or elimination of the liability of the officer or director, or (b) the greater of (i) \$100,000 or (ii) the amount of cash compensation received by the officer or director from the corporation during the twelve months immediately preceding the act or omission for which liability was imposed. The liability of an officer or director is not limited under the Virginia SCA or a corporation's articles of incorporation and bylaws if the officer or director engaged in willful misconduct or a knowing violation of the criminal law or of any federal or state securities law.

The Articles provide that, to the full extent that the Virginia SCA permits the limitation or elimination of liability of directors or officers, a director or officer of the Company is not liable to the Company or its shareholders for monetary damages.

A Virginia corporation generally is authorized to indemnify its directors and officers in civil and criminal actions if they acted in good faith and believed their conduct to be in the best interests of the corporation and, in the case of criminal actions, had no reasonable cause to believe that the conduct was unlawful. The Virginia SCA requires such indemnification when a director or, unless limited by a corporation's articles of incorporation, officer entirely prevails in the defense of any proceeding to which he or she was a party because he or she is or was a director or officer

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of the corporation, and further provides that a corporation may make any other or further indemnity (including indemnity to a proceeding by or in the right of the corporation), and may make additional provision for advances and reimbursement of expenses, if authorized by its articles of incorporation or shareholder-adopted bylaw or resolution, except an indemnity against willful misconduct or a knowing violation of the criminal law. The Virginia SCA establishes a statutory limit on liability of officers and directors of a corporation for damages assessed against them in a suit brought by or in the right of the corporation or brought by or on behalf of shareholders of the corporation and authorizes a corporation to specify a lower monetary limit on liability (including the elimination of liability for monetary damages) in the corporation's articles of incorporation or bylaws; however, the liability of an officer or director will not be limited if such officer or director engaged in willful misconduct or a knowing violation of the criminal law or of any federal or state securities law.

The Articles provide that, to the full extent permitted by the Virginia SCA, the Company is required to indemnify a director or officer against liabilities, fines, penalties and claims imposed upon or asserted against him or her by reason of having been a director or officer and against all expenses reasonably incurred by him or her in connection therewith, except in relation to matters as to which he or she is liable by reason of his or her willful misconduct or knowing violation of criminal law.

*Dissenters' and Appraisal Rights.* The Virginia SCA provides that appraisal or dissenters' rights are not available to holders of shares of any class or series of shares of a Virginia corporation in a merger when the stock is either listed on a national securities exchange, such as the New York Stock Exchange, or is held by at least 2,000 shareholders of record and has a public float of at least \$20 million. Despite this exception, appraisal or dissenters' rights will be available to holders of common stock of a Virginia corporation in a merger if:

- the articles of incorporation provide for appraisal or dissenters' rights regardless of an available exception (the Articles do not authorize such special appraisal or dissenters' rights);
- in the case of a merger or share exchange, shareholders are required by the terms of the merger to accept anything for their shares other than cash, shares of the surviving or acquiring corporation, or shares of another corporation that are either listed on a national securities exchange or held by more than 2,000 shareholders of record having a public float of at least \$20 million, or a combination of cash or such shares; or
- the merger is an "affiliated transaction," as described under "– State Anti-Takeover Statutes" above, and it has not been approved by a majority of the disinterested directors.

The Common Stock is listed on the New York Stock Exchange. Therefore, unless one of the exceptions outlined above applies to a given transaction, holders of the Common Stock are not entitled to appraisal or dissenters' rights.

*Amendments to the Company's Articles of Incorporation and Bylaws.* The Virginia SCA generally requires that in order for an amendment to the articles of incorporation to be adopted it

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must be approved by each voting group entitled to vote on the proposed amendment by more than two-thirds of all the votes entitled to be cast by that voting group, unless the Virginia SCA otherwise requires a greater vote, or the articles of incorporation provide for a greater or lesser vote, or a vote by separate voting groups. However, under the Virginia SCA, no amendment to the articles of incorporation may be approved by a vote that is less than a majority of all the votes cast on the amendment by each voting group entitled to vote at a meeting at which a quorum of the voting group exists.

Under the Virginia SCA, unless another process is set forth in the articles of incorporation or bylaws, a majority of the directors (except to the extent authority to amend the bylaws is reserved by the Virginia SCA), or, if a quorum exists at a meeting of shareholders, a majority of the shareholders present and entitled to vote may adopt, amend or repeal the bylaws.

The Articles state that an amendment to the articles of incorporation must be approved by a majority of all the votes entitled to be cast on the amendment by each voting group entitled to vote at a meeting at which a quorum of the voting group is present, provided that the amendment has been approved and recommended by at least two-thirds of the directors in office at the time of such approval and recommendation. If the amendment is not so approved and recommended by two-thirds of the directors in office, then the amendment must be approved by the affirmative vote of 80% or more of all of the votes entitled to be cast on such amendment by each voting group entitled to vote.

The Bylaws may be amended, altered, or repealed by the Board any time. The Company's shareholders have the power to rescind, alter, amend, or repeal any bylaws and to enact bylaws which, if so expressed by the shareholders, may not be rescinded, altered, amended, or repealed by the Board.

*Increasing the Number of Directors.* Under Virginia law, a board of directors may amend or repeal bylaws unless its company's articles of incorporation or other provisions of Virginia law reserve such power exclusively in the shareholders or the shareholders, in adopting or amending particular bylaws, expressly prohibit the board of directors from amending or repealing that bylaw. The Articles do not reserve the power to amend the Bylaws to increase or decrease the number of directors exclusively to the shareholders and no bylaw, and no amendment thereto, expressly prohibits the Board from amending the Bylaws to increase or decrease the number of directors. Any newly created directorships resulting from an increase in the number of authorized directors shall be filled by the affirmative vote of a majority of the directors then in office. As a result, if faced with an attempt to take control of the Board, the Board may increase the size of the Board and install directors opposed to the hostile takeover attempt.

*Inability of Shareholders to Call Special Meetings.* Pursuant to the Bylaws, special meetings of shareholders may be called only by the Chair or Vice Chair of the Board, the Chief Executive Officer, the President, the Board or the Board's Executive Committee. As a result, shareholders are not able to act on matters other than at annual shareholders meetings unless they are able to persuade the Chief Executive Officer, President, the Chair or the Vice Chair of the Board to call a special meeting.

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*Advance Notification Requirements.* The Bylaws require a shareholder who desires to nominate a candidate for election to the Board or to raise new business at an annual shareholders meeting to provide the Company advance notice not later than the close of business on the ninetieth day, nor earlier than the close of business on the one-hundred twentieth day, prior to the first anniversary of the commencement of the preceding year's annual meeting of shareholders, provided, however, that in the event that the date of the annual meeting is more than thirty days before or more than seventy days after such anniversary date, notice by such shareholder must be so delivered not earlier than the close of business on the one-hundred twentieth day prior to such annual meeting and not later than the close of business on the later of the ninetieth day prior to such annual meeting or the tenth day following the day on which public announcement of the date of such meeting is first made by the Company. In no event shall the public announcement of an adjournment or postponement of an annual meeting of shareholders commence a new time period (or extend any time period) for the giving of a shareholder's notice as described above. The Bylaws further condition the presentation of shareholder nominations for director or proposals for business on compliance with a number of conditions. In addition, a shareholder must also comply with applicable rules of the Securities and Exchange Commission in order for his or her shareholder proposal to be included in the Company's proxy statement relating to the annual meeting.

### **Listing of Common Stock**

The Common Stock is listed on the New York Stock Exchange under the symbol "AUB."

### **Description of Preferred Stock**

*The following description of the material features of the Preferred Stock does not purport to be complete and is in all respects subject to, and qualified in its entirety by reference to, the applicable provisions of Virginia law and by the Articles and the Bylaws.*

### **General**

The Series A Preferred Stock is a single series of the Preferred Stock. Shares of the Series A Preferred Stock are fully paid and nonassessable. The depositary is the sole holder of shares of the Series A Preferred Stock. The holders of Depositary Shares are required to exercise their proportional rights in the Series A Preferred Stock through the depositary, as described below under "Description of Depositary Shares."

Shares of the Series A Preferred Stock rank senior to the Common Stock and at least equally with each other series of preferred stock the Company has or may issue if provided for in the articles of amendment relating to such preferred stock or otherwise (except for any senior stock that may be issued with the requisite consent of the holders of the Series A Preferred Stock and all other parity stock, if any), with respect to the payment of dividends and distributions of assets upon liquidation, dissolution or winding up of the Company. See "— Other Preferred Stock" below. In addition, the Company will generally be able to pay dividends and distributions upon liquidation, dissolution or winding up only out of lawfully available assets for such payment (after satisfaction of all claims for indebtedness and other non-equity claims). Further, the Series

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A Preferred Stock may be fully subordinated to interests held by the U.S. government in the event that the Company enters into a receivership, insolvency, liquidation, or similar proceeding, including a proceeding under the Orderly Liquidation Authority of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the “Dodd-Frank Act”).

The Series A Preferred Stock is not convertible into, or exchangeable for, shares of any other class or series of stock or other securities of the Company. The Series A Preferred Stock has no stated maturity and will not be subject to any sinking fund or other obligation of the Company to redeem or repurchase the Series A Preferred Stock.

The Company reserves the right to reopen the Series A Preferred Stock and issue additional shares of the Series A Preferred Stock either through public or private sales at any time and from time to time that may or may not involve additional Depositary Shares. The additional shares would form a single series with the Series A Preferred Stock already outstanding. In addition, the Company may from time to time, without notice to or consent of holders of the Series A Preferred Stock or the Depositary Shares, issue additional shares of preferred stock that rank equally with or junior to the Series A Preferred Stock.

## **Dividends**

### ***General***

Dividends on the Series A Preferred Stock are not cumulative. If the Board or a duly authorized committee of the Board does not declare a dividend on the Series A Preferred Stock in respect of a dividend period, then no dividend shall be deemed to have accrued for such dividend period, be payable on the applicable dividend payment date, or be cumulative, and the Company will have no obligation to pay any dividend for that dividend period, whether or not the Board or a duly authorized committee of the Board declares a dividend on the Series A Preferred Stock for any subsequent dividend period. A dividend period is the period from and including a dividend payment date to but excluding the next dividend payment date.

Holders of Series A Preferred Stock are entitled to receive, when, as, and if declared by the Board or a duly authorized committee of the Board, out of assets legally available for the payment of dividends under Virginia law, non-cumulative cash dividends based on the liquidation preference of the Series A Preferred Stock at a rate equal to 6.875% per annum for each quarterly dividend period from the original issue date of the Depositary Shares through the redemption date of the Series A Preferred Stock, if any. In the event that the Company issues additional shares of Series A Preferred Stock after the original issue date, dividends on such shares will accrue from the original issue date of such additional shares.

If declared by the Board or a duly authorized committee of the Board, the Company will pay dividends on the Series A Preferred Stock quarterly in arrears, on March 1, June 1, September 1 and December 1 of each year (each such date, a “dividend payment date”). If any date on which dividends would otherwise be payable is not a business day, then the dividend payment date will be the next business day without any adjustment to the amount of dividends paid. A business day

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means any weekday that is not a legal holiday in New York, New York, and is not a day on which banking institutions in New York, New York, are closed.

Dividends are payable to holders of record of Series A Preferred Stock as they appear on the Company's stock register on the applicable record date, which shall be the 15th calendar day before the applicable dividend payment date, or such other record date, not exceeding 30 days before the applicable payment date, as shall be fixed by the Board or a duly authorized committee of the Board. The corresponding record dates for the Depository Shares will be the same as the record dates for the Series A Preferred Stock.

A dividend period is the period from and including a dividend payment date to but excluding the next dividend payment date. Dividends payable on the Series A Preferred Stock will be computed on the basis of a 360-day year consisting of twelve 30-day months.

Dollar amounts resulting from that calculation will be rounded to the nearest cent, with one-half cent being rounded upward. Dividends on the Series A Preferred Stock will cease to accrue on the redemption date, if any, as described below under “— Redemption,” unless the Company defaults in the payment of the redemption price of the shares of the Series A Preferred Stock called for redemption.

### ***Additional Information***

The Company's ability to pay dividends on the Series A Preferred Stock depends on the ability its subsidiaries, including Atlantic Union Bank, to pay dividends to the Company. The ability of the Company and its subsidiaries to pay dividends in the future is subject to bank regulatory requirements and capital guidelines and policies established by the Virginia Bureau of Financial Institutions and the Federal Reserve System (the “Federal Reserve”).

So long as any share of Series A Preferred Stock remains outstanding, (1) no dividend shall be declared or paid or set aside for payment and no distribution shall be declared or made or set aside for payment on any junior stock (other than (i) a dividend payable solely in junior stock or (ii) any dividend in connection with the implementation of a shareholders' rights plan, or the redemption or repurchase of any rights under any such plan), (2) no shares of junior stock shall be repurchased, redeemed or otherwise acquired for consideration by the Company, directly or indirectly (other than (i) as a result of a reclassification of junior stock for or into other junior stock, (ii) the exchange or conversion of one share of junior stock for or into another share of junior stock, (iii) through the use of the proceeds of a substantially contemporaneous sale of other shares of junior stock, (iv) purchases, redemptions or other acquisitions of shares of junior stock in connection with any employment contract, benefit plan or other similar arrangement with or for the benefit of employees, officers, directors or consultants, (v) purchases of shares of junior stock pursuant to a contractually binding requirement to buy junior stock existing prior to the preceding dividend period, including under a contractually binding stock repurchase plan, (vi) the purchase of fractional interests in shares of junior stock pursuant to the conversion or exchange provisions of such stock or the security being converted or exchanged, (vii) purchases or other acquisitions by any of the Company's broker-dealer subsidiaries solely for the purpose of market making, stabilization or customer facilitation transactions in junior stock in the

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ordinary course of business, (viii) purchases by any of the Company's broker-dealer subsidiaries of the Company's capital stock for resale pursuant to an offering by the Company of such capital stock underwritten by such broker-dealer subsidiary, or (ix) the acquisition by the Company or any of its subsidiaries of record ownership in junior stock for the beneficial ownership of any other persons (other than for the beneficial ownership by the Company or any of its subsidiaries), including as trustees or custodians), nor shall any monies be paid to or made available for a sinking fund for the redemption of any such securities by the Company and (3) no shares of parity stock, if any, shall be repurchased, redeemed or otherwise acquired for consideration by the Company, directly or indirectly, during a dividend period (other than (i) pursuant to pro rata offers to purchase all, or a pro rata portion, of the Series A Preferred Stock and such parity stock, if any, (ii) as a result of a reclassification of parity stock for or into other parity stock, (iii) the exchange or conversion of parity stock for or into other parity stock or junior stock, (iv) through the use of the proceeds of a substantially contemporaneous sale of other shares of parity stock, (v) purchases of shares of parity stock pursuant to a contractually binding requirement to buy parity stock existing prior to the preceding dividend period, including under a contractually binding stock repurchase plan, (vi) the purchase of fractional interests in shares of parity stock pursuant to the conversion or exchange provisions of such stock or the security being converted or exchanged, (vii) purchases or other acquisitions by any of the Company's broker-dealer subsidiaries solely for the purpose of market making, stabilization or customer facilitation transactions in parity stock in the ordinary course of business, (viii) purchases by any of the Company's broker-dealer subsidiaries of the Company's capital stock for resale pursuant to an offering by the Company of such capital stock underwritten by such broker-dealer subsidiary, or (ix) the acquisition by the Company or any of its subsidiaries of record ownership in parity stock for the beneficial ownership of any other persons (other than for the beneficial ownership by the Company or any of its subsidiaries), including as trustees or custodians), nor shall any monies be paid to or made available for a sinking fund for the redemption of any such securities by the Company unless, in each case, the full dividends for the preceding dividend period on all outstanding shares of Series A Preferred Stock have been paid in full or declared and a sum sufficient for the payment thereof has been set aside for payment.

The Company will not declare or pay or set apart funds for the payment of dividends on any parity stock, unless the Company has paid or set apart funds for the payment of dividends on the Series A Preferred Stock. When dividends are not paid in full upon the shares of Series A Preferred Stock and parity stock, if any, all dividends declared upon shares of Series A Preferred Stock and parity stock, if any, will be declared on a proportional basis so that the amount of dividends declared per share will bear to each other the same ratio that accrued dividends for the then-current dividend period per share on the Series A Preferred Stock, and accrued dividends, including any accumulations, if any, on parity stock, if any, bear to each other.

As used in this Exhibit, "junior stock" means the Common Stock and any other class or series of stock of the Company hereafter authorized over which the Series A Preferred Stock has preference or priority in the payment of dividends or in the distribution of assets on any liquidation, dissolution or winding up of the Company. As of the filing date of the Form 10-K, the Common Stock is the only series of junior stock outstanding.

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As used in this Exhibit, “parity stock” means any other class or series of stock of the Company that ranks on a parity with the Series A Preferred Stock with respect to the payment of dividends and distributions of assets upon liquidation, dissolution or winding up of the Company. As of the filing date of the Form 10-K, there are no series of parity stock outstanding. See “— Other Preferred Stock” below.

As used in this Exhibit, “senior stock” means any other class or series of stock of the Company ranking senior to the Series A Preferred Stock with respect to the payment of dividends and distributions of assets upon liquidation, dissolution or winding up of the Company. As of the filing date of the Form 10-K, there are no series of senior stock outstanding. See “— Other Preferred Stock” below.

Subject to the considerations described above, and not otherwise, dividends (payable in cash, stock or otherwise), as may be determined by the Board or a duly authorized committee of the Board, may be declared and paid on the Common Stock and any other stock ranking equally with or junior to the Series A Preferred Stock from time to time out of any assets legally available for such payment, and the holders of Series A Preferred Stock shall not be entitled to participate in any such dividend.

Dividends on the Series A Preferred Stock will not be declared, paid or set aside for payment to the extent such act would cause the Company to fail to comply with applicable laws and regulations, including applicable capital adequacy guidelines.

## **Redemption**

### ***Optional Redemption***

The Series A Preferred Stock is not subject to any mandatory redemption, sinking fund or other similar provisions. The Company may redeem the Series A Preferred Stock at its option, in whole or in part, from time to time, on any dividend payment date on or after September 1, 2025, at a redemption price equal to \$10,000 per share (equivalent to \$25 per Depositary Share), plus any declared and unpaid dividends on the shares of Series A Preferred Stock called for redemption up to the redemption date. Neither the holders of Series A Preferred Stock nor holders of Depositary Shares will have the right to require the redemption or repurchase of the Series A Preferred Stock.

### ***Redemption Following a Regulatory Capital Treatment Event***

The Company may redeem the Series A Preferred Stock in whole but not in part at any time within 90 days following a regulatory capital treatment event, in whole but not in part, at a redemption price equal to \$10,000 per share (equivalent to \$25 per Depositary Share), plus any declared and unpaid dividends on the shares of Series A Preferred Stock called for redemption up to the redemption date. A “regulatory capital treatment event” means the good faith determination by the Company that, as a result of (i) any amendment to, or change (including any announced prospective change) in, the laws or regulations of the United States or any political subdivision of or in the United States that is enacted or becomes effective after the

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initial issuance of any share of Series A Preferred Stock; (ii) any proposed change in those laws or regulations that is announced or becomes effective after the initial issuance of any share of Series A Preferred Stock; or (iii) any official administrative decision or judicial decision or administrative action or other official pronouncement interpreting or applying those laws or regulations that is announced after the initial issuance of any share of Series A Preferred Stock, there is more than an insubstantial risk that the Company will not be entitled to treat the full liquidation value of the shares of Series A Preferred Stock then outstanding as “Tier 1 Capital” (or its equivalent) for purposes of the capital adequacy guidelines of Federal Reserve Regulation Y (or, as and if applicable, the capital adequacy guidelines or regulations of any successor appropriate federal banking regulator or agency), as then in effect and applicable, for as long as any share of Series A Preferred Stock is outstanding. Redemption of the Series A Preferred Stock is subject to the Company’s receipt of any required prior approvals from the Federal Reserve and to the satisfaction of any conditions set forth in the capital guidelines of the Federal Reserve applicable to the redemption of the Series A Preferred Stock.

### ***Redemption Procedures***

If shares of the Series A Preferred Stock are to be redeemed, the notice of redemption shall be sent to the holders of record of the Series A Preferred Stock to be redeemed not less than 15 days nor more than 60 days prior to the date fixed for redemption thereof (provided that, if the Depositary Shares representing the Series A Preferred Stock are held in book-entry form through DTC, the Company may give such notice in any manner permitted by DTC). Each notice of redemption will include a statement setting forth:

- the redemption date;
- the number of shares of Series A Preferred Stock to be redeemed and, if less than all the shares held by the holder are to be redeemed, the number of shares of Series A Preferred Stock to be redeemed from the holder;
- the redemption price; and
- the place or places where the certificates evidencing shares of Series A Preferred Stock are to be surrendered for payment of the redemption price.

On and after the redemption date, dividends will cease to accrue on shares of Series A Preferred Stock, and such shares of Series A Preferred Stock shall no longer be deemed outstanding and all rights of the holders of such shares will terminate, including the rights described under “— Voting Rights” below, except the right to receive the redemption price plus any declared and unpaid dividends on the shares of Series A Preferred Stock called for redemption up to the redemption date. See “Description of Depositary Shares” for information about redemption of the Depositary Shares relating to the Series A Preferred Stock.

In case of any redemption of only part of the shares of the Series A Preferred Stock at the time outstanding, the shares to be redeemed shall be selected pro rata or by lot. Subject to the

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provisions hereof, the Board shall have full power and authority to prescribe the terms and conditions upon which shares of Series A Preferred Stock shall be redeemed from time to time.

Under the Federal Reserve's current risk-based capital guidelines applicable to bank holding companies, any redemption of the Series A Preferred Stock is subject to prior approval by the Federal Reserve. Any redemption of the Series A Preferred Stock is subject to the Company's receipt of any required prior approval by the Federal Reserve and to the satisfaction of any conditions set forth in the capital guidelines or regulations of the Federal Reserve applicable to redemption of the Series A Preferred Stock.

Neither the holders of the Series A Preferred Stock nor the holders of the related Depositary Shares have the right to require the redemption or repurchase of the Series A Preferred Stock.

### **Liquidation Rights**

In the event the Company liquidates, dissolves or wind-ups its business and affairs, either voluntarily or involuntarily, holders of the Series A Preferred Stock are entitled to receive a liquidating distribution of \$10,000 per share (equivalent to \$25 per Depositary Share), plus any declared and unpaid dividends, without accumulation of any undeclared dividends before the Company makes any distribution of assets to the holders of the Common Stock or any other class or series of shares ranking junior to the Series A Preferred Stock. Holders of the Series A Preferred Stock will not be entitled to any other amounts from the Company after they have received their full liquidating distribution.

In any such distribution, if the assets of the Company are not sufficient to pay the liquidation preferences plus declared and unpaid dividends in full to all holders of the Series A Preferred Stock and all holders of parity stock, if any, as to such distribution with the Series A Preferred Stock, the amounts paid to the holders of Series A Preferred Stock and parity stock, if any, will be paid pro rata in accordance with the respective aggregate liquidating distribution owed to those holders. If the liquidation preference plus declared and unpaid dividends has been paid in full to all holders of Series A Preferred Stock and parity stock, if any, the holders of the Company's junior stock shall be entitled to receive all remaining assets of the Company according to their respective rights and preferences.

In addition, the Company will generally be able to pay dividends and distributions upon liquidation, dissolution or winding up only out of lawfully available assets for such payment (after satisfaction of all claims for indebtedness and other non-equity claims). Further, the Series A Preferred Stock may be fully subordinated to interests held by the U.S. government in the event that the Company enters into a receivership, insolvency, liquidation, or similar proceeding, including a proceeding under the Orderly Liquidation Authority of the Dodd-Frank Act.

For purposes of this section, the merger or consolidation of the Company with any other entity, including a merger or consolidation in which the holders of Series A Preferred Stock receive cash, securities or property for their shares, or the sale, lease or exchange of all or substantially all of the assets of the Company for cash, securities or other property, shall not constitute a liquidation, dissolution or winding up of the Company.

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Because the Company is a holding company, the Company's rights and the rights of the Company's creditors and the Company's shareholders, including the holders of the Series A Preferred Stock, to participate in the assets of any of the Company's subsidiaries, including Atlantic Union Bank, upon that subsidiary's liquidation or recapitalization may be subject to the prior claims of that subsidiary's creditors, except to the extent that the Company is a creditor with recognized claims against the subsidiary.

### **Voting Rights**

Except as provided below, the holders of the Series A Preferred Stock have no voting rights.

#### ***Right to Elect Two Directors upon Nonpayment***

If the Company fails to pay, or declare and set apart for payment, dividends on outstanding shares of the Series A Preferred Stock for six quarterly dividend periods, whether or not consecutive, the number of directors on the Board shall be increased by two at the Company's first annual meeting of the shareholders held thereafter, and at such meeting and at each subsequent annual meeting until continuous noncumulative dividends for at least one year on all outstanding shares of Series A Preferred Stock entitled thereto shall have been paid in full, the holders of shares of Series A Preferred Stock shall have the right, voting as a class together with holders of any other equally ranked series of preferred stock that have similar voting rights, if any, to elect such two additional members of the Board to hold office for a term of one year; provided that the Board shall at no time include more than two additional directors elected by holders of shares of Series A Preferred Stock and any other equally ranked series of preferred stock having similar voting rights, if any, voting together as one class. Upon such payment in full, the terms of the two additional directors so elected shall forthwith terminate, and the number of directors shall be reduced by two, and such voting right of the holders of shares of Series A Preferred Stock shall cease, subject to increase in the number of directors as described above and to re-vesting of such voting right in the event of each and every additional failure in the payment of dividends for six quarterly dividend periods, whether or not consecutive, as described above. In addition, if and when the rights of holders of Series A Preferred Stock terminate for any reason, including under circumstances described above under "—Redemption," such voting rights shall terminate along with the other rights (except, if applicable, the right to receive the redemption price plus any declared and unpaid dividends), and the terms of any additional directors elected by the holders of Series A Preferred Stock and any other equally ranked series of preferred stock having similar voting rights, if any, shall terminate automatically and the number of directors reduced by two, assuming that the rights of holders of such equally ranked series of preferred stock have similarly terminated.

Under regulations adopted by the Federal Reserve, if the holders of any series of preferred stock are or become entitled to vote separately for the election of directors as a class, such series, along with any other holders of stock that are entitled to vote for the election of directors with that series, will be deemed a class of voting securities. A company holding 25% or more of that class, or less if it otherwise exercises a "controlling influence" over the Company, will be subject to regulation as a bank holding company under the Bank Holding Company Act of 1956, as

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amended (the “BHC Act”). In addition, at the time the series is deemed a class of voting securities, any other bank holding company or systemically significant nonbank financial company will be required to obtain the prior approval of the Federal Reserve under the BHC Act to acquire or retain more than 5% of that class. Any other person (other than a bank holding company or systemically significant nonbank financial company) will be required to obtain the non-objection of the Federal Reserve under the Change in Bank Control Act of 1978, as amended, to acquire or retain 10% or more of that class.

#### ***Other Voting Rights***

So long as any shares of Series A Preferred Stock remain outstanding, the affirmative vote or consent of the holders of at least two-thirds of all outstanding shares of the Series A Preferred Stock, voting separately as a class, shall be required to:

- authorize or increase the authorized amount of, or issue shares of, any class or series of senior stock, or issue any obligation or security convertible into or evidencing the right to purchase any such shares;
- amend the provisions of the Articles so as to adversely affect the powers, preferences, privileges or rights of the Series A Preferred Stock, taken as a whole; provided, however, that any increase in the amount of the authorized or issued Series A Preferred Stock or authorized Common Stock or preferred stock or the creation and issuance, or an increase in the authorized or issued amount, of other series of preferred stock ranking equally with or junior to the Series A Preferred Stock with respect to the payment of dividends (whether such dividends are cumulative or non-cumulative) or the distribution of assets upon liquidation, dissolution or winding up of the Company will not be deemed to adversely affect the powers, preferences, privileges or rights of the Series A Preferred Stock; or
- consummate a binding share-exchange or reclassification involving the Series A Preferred Stock, or a merger or consolidation with or into another entity unless (i) the shares of the Series A Preferred Stock remain outstanding or are converted into or exchanged for preference securities of the new surviving entity and (ii) the shares of the remaining Series A Preferred Stock or new preferred securities have terms that are not materially less favorable than the Series A Preferred Stock.

The foregoing voting provisions will not apply if, at or prior to the time when the act with respect to which such vote would otherwise be required shall be effected, all outstanding shares of Series A Preferred Stock shall have been redeemed.

#### ***Voting Rights under Virginia Law***

Except as expressly set forth in the Articles, the Virginia SCA does not provide any additional voting rights to the holders of the Series A Preferred Stock. Therefore, under the Virginia SCA, the holders of the Series A Preferred Stock will only have those voting rights set forth above under “— Voting Rights.”

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## **Other Preferred Stock**

The Articles authorize the Board to create and provide for the issuance of one or more series of preferred stock, par value \$10.00 per share, without the approval of the Company's shareholders. The Board can also determine the terms, including the designations, powers, preferences and rights (including conversion, voting and other rights) and the qualifications, limitations or restrictions, of any preferred stock. Currently, 500,000 shares of the Company's capital stock are classified as preferred stock under the Articles. As of the filing date of the Form 10-K, the Company has 6,900,000 Depositary Shares issued and outstanding, representing 17,250 shares of Series A Preferred Stock. The representative Depositary Shares are summarized below under "Description of Depositary Shares."

## **Depositary Agent, Transfer Agent and Registrar**

Computershare Trust Company, N.A. is the depositary, and, collectively with Computershare Inc., is the transfer agent and registrar for the Series A Preferred Stock. The Company may, in its sole discretion, remove the depositary in accordance with the Deposit Agreement (as defined below); provided that the Company will appoint a successor depositary who will accept such appointment prior to the effectiveness of its removal.

## **Information Rights**

During any period in which the Company is not subject to Section 13 or 15(d) of the Exchange Act and any shares of the Series A Preferred Stock are outstanding, the Company will use its best efforts to (i) make available on its website at <https://www.atlanticunionbank.com> copies of the annual and quarterly reports that would be required to be filed with the SEC on Forms 10-K and 10-Q, respectively, if the Company was subject to Section 13 or 15(d) of the Exchange Act (other than any exhibits that would have been required), within the time periods that would apply if the Company was required to file those reports with the SEC if the Company was a "non-accelerated filer" within the meaning of the Exchange Act; and (ii) promptly, upon request, supply copies of such reports to any holder or prospective holder of the Series A Preferred Stock. In addition, the Company will use its best efforts to mail (or otherwise provide) its annual and quarterly reports to all holders of the Series A Preferred Stock, as their names and addresses appear in the Company's record books and without cost to such holders, within 15 days after the respective dates by which a periodic report on Form 10-K or Form 10-Q, as the case may be, would have been required to be filed with the SEC, if the Company was subject to Section 13 or 15(d) of the Exchange Act, in each case, based on the dates on which the Company would be required to file such periodic reports if it was a "non-accelerated filer" within the meaning of the Exchange Act.

## **Preemptive and Conversion Rights**

The holders of the Series A Preferred Stock do not have any preemptive or conversion rights.

## **Description of Depositary Shares**

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*The following description of the material features of the Depositary Shares relating to the Series A Preferred Stock does not purport to be complete and is in all respects subject to, and qualified in their entirety by reference to, the applicable provisions of Virginia law and by the Articles and the Bylaws.*

## **General**

The Depositary Shares represent proportional fractional interests in shares of the Series A Preferred Stock. Each Depositary Share represents a 1/400th interest in a share of the Series A Preferred Stock, and is evidenced by depositary receipts. The Company has deposited the underlying shares of the Series A Preferred Stock with a depositary pursuant to a deposit agreement among the Company, Computershare Trust Company, N.A., acting as depositary, Computershare Inc. and the holders from time to time of the depositary receipts evidencing the Depositary Shares (the "Deposit Agreement"). Subject to the terms of the Deposit Agreement, each holder of a Depositary Share is entitled, through the depositary, in proportion to the applicable fraction of a share of Series A Preferred Stock represented by such Depositary Share, to all the rights and preferences of the Series A Preferred Stock represented thereby (including dividend, voting, redemption and liquidation rights).

## **Dividends and Other Distributions**

Each dividend payable on a Depositary Share will be in an amount equal to 1/400th of the dividend declared and payable on the related share of the Series A Preferred Stock.

The depositary will distribute any cash dividends or other cash distributions received in respect of the deposited Series A Preferred Stock to the record holders of Depositary Shares relating to the underlying Series A Preferred Stock in proportion to the number of Depositary Shares held by the holders. If the Company makes a distribution other than in cash, the depositary will distribute any property received by it to the record holders of Depositary Shares entitled to those distributions, unless it determines that the distribution cannot be made proportionally among those holders or that it is not feasible to make a distribution. In that event, the depositary may, with the Company's approval, sell the property and distribute the net proceeds from the sale to the holders of the Depositary Shares.

Record dates for the payment of dividends and other matters relating to the Depositary Shares will be the same as the corresponding record dates for the Series A Preferred Stock.

The amounts distributed to holders of Depositary Shares will be reduced by any amounts required to be withheld by the depositary or by the Company on account of taxes or other governmental charges. The depositary may refuse to make any payment or distribution, or any transfer, exchange, or withdrawal of any Depositary Shares or the shares of the Series A Preferred Stock until such taxes or other governmental charges are paid.

## **Redemption of Depositary Shares**

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If the Company redeems the Series A Preferred Stock represented by the Depositary Shares, the Depositary Shares will be redeemed from the proceeds received by the depositary resulting from the redemption of the Series A Preferred Stock held by the depositary. The redemption price per Depositary Share is expected to be equal to 1/400th of the redemption price per share payable with respect to the Series A Preferred Stock (or \$25 per Depositary Share), plus any declared and unpaid dividends.

Whenever the Company redeems shares of Series A Preferred Stock held by the depositary, the depositary will redeem, as of the same redemption date, the number of Depositary Shares representing shares of Series A Preferred Stock so redeemed. If fewer than all of the outstanding Depositary Shares are redeemed, the depositary will select the Depositary Shares to be redeemed pro rata or by lot. The depositary will send notice of redemption to record holders of the depositary receipts not less than 15 and not more than 60 days prior to the date fixed for redemption of the Series A Preferred Stock and the related Depositary Shares (provided that, if the Depositary Shares representing the Series A Preferred Stock are held in book-entry form through DTC, the depositary may give such notice in any manner permitted by DTC).

### **Voting the Preferred Stock**

Because each Depositary Share represents a 1/400th interest in a share of the Series A Preferred Stock, holders of depositary receipts will be entitled to 1/400th of a vote per Depositary Share under those limited circumstances in which holders of the Series A Preferred Stock are entitled to a vote.

When the depositary receives notice of any meeting at which the holders of the Series A Preferred Stock are entitled to vote, the depositary will send the information contained in the notice to the record holders of the Depositary Shares relating to the Series A Preferred Stock. Each record holder of the Depositary Shares on the record date, which will be the same date as the record date for the Series A Preferred Stock, may instruct the depositary to vote the amount of the Series A Preferred Stock represented by the holder's Depositary Shares. To the extent possible, the depositary will vote the amount of the Series A Preferred Stock represented by Depositary Shares in accordance with the instructions it receives. The Company has agreed to take all reasonable actions that the depositary determines are necessary to enable the depositary to vote as instructed. If the depositary does not receive specific instructions from the holders of any Depositary Shares representing the Series A Preferred Stock, it will not vote the amount of the Series A Preferred Stock represented by such Depositary Shares.

### **Depositary Agent, Transfer Agent and Registrar**

Computershare Trust Company, N.A. is the depositary and, collectively with Computershare Inc., is the transfer agent and registrar for the Depositary Shares. The Company may, in its sole discretion, remove the depositary in accordance with the Deposit Agreement; provided that the

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Company will appoint a successor depositary who will accept such appointment prior to the effectiveness of its removal.

**Listing of Depositary Shares**

The Depositary Shares are listed on the New York Stock Exchange under the symbol “AUB.PRA.”

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## ATLANTIC UNION BANKSHARES CORPORATION

## EXECUTIVE SEVERANCE PLAN

SUMMARY PLAN DESCRIPTION  
AND PLAN DOCUMENT

This Summary Plan Description sets forth and describes the benefits under the Atlantic Union Bankshares Corporation Executive Severance Plan (the “Plan”). The terms of the Plan and the Summary Plan Description of the Plan are combined in this single document. Atlantic Union Bankshares Corporation has established the Plan to provide benefits to certain executives in the event of their termination of employment under certain circumstances as described in the Plan. The Plan was originally adopted by the Board of Directors of Atlantic Union Bankshares Corporation (the “Board”) on December 10, 2015 and became effective on January 1, 2016, and has been amended and restated from time to time. This amendment and restatement of the Plan is effective November 18, 2021.

1. **Purpose.**

The purpose of the Plan is to assist the Company (as defined below) in recruiting and retaining executives and to provide financial assistance and additional protection to eligible executives of the Company whose employment is terminated under certain circumstances. The Plan is not intended to provide benefits for executives who voluntarily terminate employment (except in limited circumstances when the termination is for Good Reason in connection with a Change in Control, as described below) or for executives whose employment is terminated because of reasons of retirement, death or disability.

2. **Plan Administrator.**

(a) The Company is the Plan Administrator. The Company also has been designated as the Plan’s agent for service of legal process. The Company EIN No. is 54-1598552. The Plan number is 511. The Plan Year is the calendar year.

(b) The Company may adopt such rules, regulations, and bylaws and make such decisions as it deems necessary or desirable for the proper administration of the Plan. The Company has sole discretionary authority to resolve disputed questions of fact, to determine eligibility for benefits, to interpret and apply the provisions of the Plan, to resolve any inconsistencies and ambiguities, and to make the final decisions about payment of Plan benefits. The determinations and interpretations of the Company shall be conclusive and binding upon all persons affected, and there shall be no appeal from any ruling by the Company that is within its authority, except as provided pursuant to Section 7 of the Plan. When making a determination or calculation, the Company shall be entitled to rely upon information furnished by its employees and agents. The Company may delegate any of its duties, rights or responsibilities as Plan Administrator under the Plan to an individual or a committee of its choosing and at its discretion.

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3. **Definitions.**

In addition to the words and phrases defined in other sections of the Plan, the following words and phrases shall be defined as follows for purposes of the Plan:

(a) **Cause.** Only the following shall constitute Cause as it relates to a termination of employment covered under the Plan and as determined by the Company in its discretion:

- (i) willful failure to perform any of the duties and responsibilities required of a position (other than by reason of disability) or willful failure to follow reasonable instructions or policies of the Company, after being advised in writing of such failure and being given a reasonable opportunity and period (as determined by the Company in its discretion) to remedy such failure;
- (ii) breach of fiduciary duties owed to the Company;
- (iii) conviction of or entering of a guilty plea or a plea of no contest with respect to a felony or a crime of moral turpitude or commission of an act of misappropriation or embezzlement of funds or property of the Company;
- (iv) the breach of a material term of the Plan or violation in any material respect of any code or standard of conduct generally applicable to employees of the Company, after being advised in writing of such breach or violation and being given a reasonable opportunity and period (as determined by the Company in its discretion) to remedy such breach or violation;
- (v) fraud or dishonesty with respect to Company; or
- (vi) the willful engaging in conduct that, if it became known by any regulatory or governmental agency or the public, is reasonably likely to result in material injury to the Company, monetarily or otherwise.

(b) **Change in Control.** For purposes of the Plan, a “Change in Control” means:

- (i) The acquisition by any Person of beneficial ownership of twenty percent (20%) or more of the then outstanding shares of common stock of the Company, provided that an acquisition directly from Atlantic Union Bankshares Corporation (excluding an acquisition by virtue of the exercise of a conversion privilege) shall not constitute a Change in Control; or
- (ii) Individuals who constitute the Board on January 1, 2018 (the “Incumbent Board”) cease during a twelve-month period to constitute a majority of the Board, provided that any director whose nomination was approved by a vote of at least two-thirds of the directors then comprising the Incumbent Board will be considered a member of the Incumbent Board, but excluding any such

individual whose initial assumption of office is in connection with an actual or threatened election contest relating to the election of the members of the Board; or

- (iii) Consummation by Atlantic Union Bankshares Corporation of a reorganization, merger, share exchange or consolidation (a “Reorganization”), provided that a Reorganization will not constitute a Change in Control if, upon consummation of the Reorganization, each of the following conditions is satisfied:
  - (A) More than fifty percent (50%) of the then outstanding shares of common stock of the corporation resulting from the Reorganization is beneficially owned by all or substantially all of the former shareholders of Atlantic Union Bankshares Corporation in substantially the same proportions as their ownership existed in Atlantic Union Bankshares Corporation immediately prior to the Reorganization; and
  - (B) No person beneficially owns twenty percent (20%) or more of either (1) the then outstanding shares of common stock of the corporation resulting from the Reorganization or (2) the combined voting power of the then outstanding voting securities of such corporation entitled to vote generally in the election of directors; and
  - (C) At least a majority of the members of the board of directors of the corporation resulting from the Reorganization were members of the Incumbent Board at the time of the execution of the initial agreement providing for the Reorganization.
- (iv) Approval by the shareholders of Atlantic Union Bankshares Corporation of a complete liquidation or dissolution of Atlantic Union Bankshares Corporation, or the consummation of a sale or other disposition of all or substantially all of the assets of Atlantic Union Bankshares Corporation.
- (v) For purposes of this Plan, “Person” means any individual, entity or group (within the meaning of Section 13(d)(3) of the Securities Exchange Act of 1934 (the “Exchange Act”), other than an employee benefit plan (or related trust) sponsored or maintained by Atlantic Union Bankshares Corporation or any affiliated company, and “beneficial ownership” has the meaning given the term in Rule 13d-3 under the Exchange Act.

(c) Code. The Internal Revenue Code of 1986, as amended.

(d) Company. Atlantic Union Bankshares Corporation and any of its affiliates, unless the context clearly indicates otherwise.

(e) Effective Date. November 18, 2021 or, if later, the date at which an Executive is listed on Schedule A to the Plan.

(f) ERISA. The Employee Retirement Income Security Act of 1974.

(g) Executive. A person employed by the Company in a key or critical position as recommended by the Chief Executive Officer, approved by the Compensation Committee of the Board and listed on Schedule A to the Plan, provided that such Schedule A may be amended from time to time by the Compensation Committee of the Board to add or remove positions in accordance with Section 8(a) of the Plan.

(h) Good Reason. For purposes of the Plan, “Good Reason” means the following conditions arising without the consent of the Executive:

- (i) A material diminution in the Executive’s base compensation;
- (ii) A material diminution in the Executive’s authority, duties or responsibilities;
- (iii) A material diminution in the change in the geographic location at which the Executive must perform services; or
- (iv) Any other action or inaction of the Company that constitutes a material breach of the terms or provisions of the Plan.

Notwithstanding the above, and without limitation, “Good Reason” shall not include any resignation by the Executive where Cause for the Executive’s termination by the Company exists. The Executive must give the Company notice of any event or condition that would constitute “Good Reason” within ninety (90) days of the event or condition which would constitute “Good Reason,” and upon the receipt of such notice the Company shall have thirty (30) days to remedy such event or condition. If such event or condition is not remedied within such thirty (30)-day period, any termination of employment by the Executive for “Good Reason” must occur within thirty (30) days after the period for remedying such condition or event has expired.

(i) Participant. An Executive who is eligible to receive Severance Pay under Section 4 of the Plan.

(j) Severance Pay. Payments made to a Participant under Section 5 of the Plan for periods beyond termination of employment.

#### 4. Eligibility.

The Plan makes Severance Pay available only to Executives whose employment with the Company is terminated solely due to one of the below circumstances set forth in Sections 4(a) or 4(b) and subject to the exceptions set forth in Section 4(c) below and any other limitations set forth in the Plan, as determined by the Plan Administrator in its sole discretion. For the avoidance of

doubt, an Executive whose employment is terminated under Section 4(b) will not be treated as having a termination under Section 4(a).

(a) Termination Without Cause Not in Connection With a Change in Control. If the Executive's employment is terminated by the Company at any time without Cause, the Company will provide written notice to the Executive at least thirty (30) days prior to the termination date. In the event of termination without Cause not in connection with a Change in Control, the Executive shall become a Participant and shall be entitled to the Severance Pay specified in Sections 5(a)(i) and 5(b) of the Plan, subject to the satisfaction of the requirements set forth in Section 4(d) and any other Plan limitations.

(b) Termination Without Cause or For Good Reason in Connection With a Change in Control. Employment is terminated in connection with a Change in Control only if such termination occurs within a three (3) year period following the Change in Control. If the Executive's employment is terminated by the Company without Cause or by the Executive for Good Reason within three (3) years following a Change in Control, the Executive shall become a Participant and shall be entitled to the Severance Pay specified in Section 5(a)(ii)(A) or (B) and Section 5(b) of the Plan, subject to the satisfaction of the requirements set forth in Section 4(d) and any other Plan limitations.

(c) No Eligibility. Notwithstanding the above, Severance Pay will not be paid under the Plan to an Executive: (i) who is involuntarily terminated following the Executive's refusal of an offer of reassignment with the Company to another job or position that is reasonably comparable to the Executive's prior position, as determined by the Company, at a location that is within thirty-five (35) miles of the Executive's prior position; or (ii) for whom the Company has grounds to terminate for Cause or who is involuntarily terminated by the Company for Cause; or (iii) who voluntarily terminates employment for any reason (other than Good Reason in connection with a Change in Control as set forth in Section 4(b) above); or (iv) whose employment is terminated due to his retirement, death or disability; or (v) who is a party to an agreement with the Company or is eligible to participate in another plan of the Company which provides severance or severance type benefits upon a termination of employment. In no event shall an Executive be entitled to duplicate severance benefits in connection with a termination of employment. For example, an Executive who is eligible to receive benefits under the Plan will not be eligible to receive severance pay under the Atlantic Union Bankshares Corporation Severance Pay Plan as in effect as of May 20, 2019 and as amended from time to time. The obligation of the Company to make payments under the Plan shall be expressly conditioned upon the Executive not receiving duplicate benefits.

(d) Release of Claims and Non-Solicitation Agreement. Notwithstanding any other provision of the Plan, Severance Pay provided under Sections 5(a)(i) or 5(a)(ii), as applicable, and 5(b) below will only be paid if the Executive signs, submits and does not revoke a Release of Claims & Non-Solicitation Agreement in the form provided by the Company (the "Agreement"). The Agreement will be provided no later than the date of termination of employment and must be signed and returned within forty-five (45) days. If the Agreement does not become irrevocable before the sixtieth (60<sup>th</sup>) day following termination of employment, then no Severance Pay provided under Sections 5(a) and 5(b) shall be paid and any rights thereto shall be forfeited.

5. **Severance Pay.**

A Participant whose employment terminates under circumstances described in Sections 4(a) or 4(b) of the Plan shall be entitled to receive the following Severance Pay, subject to the eligibility requirements in Section 4 (including the release requirement in Section 4(d)).

(a) **Lump Sum Severance Payment.** The Participant will be paid in one lump sum within sixty (60) days of the Participant's termination of employment an amount as defined below under either Section 5(a)(i) or 5(a)(ii)(A) or (B), less applicable withholdings. Under no circumstances will a Participant be entitled to Severance Pay under both Sections 5(a)(i) and 5(a)(ii) or under both Section 5(a)(ii)(A) and (B).

- (i) For a Participant whose employment terminates under Section 4(a), an amount equal to (A) the Participant's annualized base salary in effect on the date of termination, plus (B) the product of the annual incentive bonus paid or payable to the Participant, including by reason of deferral, for the most recently completed year (or, if an incentive payment was not paid because an incentive plan was not yet in place, an amount approved by the Compensation Committee of the Board) and a fraction, the numerator of which is the number of days in the current year through the date of termination of employment and the denominator of which is 365, plus (C) twelve (12) times the monthly rate of the Company subsidy for health and dental plans for active employees in effect for the Participant on the date of termination.
- (ii) For a Participant whose employment terminates under Section 4(b), an amount equal to:
  - (A) for a Participant listed as Tier 1 on Schedule A,
    - 1. the product of two times the Participant's (y) annualized base salary as in effect on the date of termination plus (z) highest annual incentive bonus paid or payable, including by reason of deferral, for the two most recently completed years; plus
    - 2. the product of twenty-four (24) times the monthly rate of the Company subsidy for health and dental plans for active employees in effect for the Participant on the date of termination; and
  - (B) for a Participant listed as Tier 2 on Schedule A,
    - 1. the product of one times the Participant's (y) annualized base salary in effect on the date of termination plus (z) the highest annual incentive bonus paid or payable, including by reason of deferral, for the two most recently completed years; plus



2. the product of twelve (12) times the monthly rate of the Company subsidy for health and dental plans for active employees in effect for the Participant on the date of termination.

(b) Outplacement Services. The Company will provide outplacement services for the Participant for twelve (12) months following termination of employment. Services will be provided according to Company guidelines in existence at the time of termination.

(c) Non-Cash Incentives. Any unvested equity awards, including but not limited to restricted stock awards, performance share awards, and stock options, previously awarded to a Participant will be subject to the terms and conditions as set forth in any award agreement or to the extent no award agreement exists then the terms of the stock incentive plan under which the awards were granted.

(d) Accrued Obligations. Any earned but unpaid obligations under any other benefit plan of the Company, to the extent payable thereunder, will be paid at the time and the form provided thereunder. For the avoidance of any doubt, the Company will pay to the Participant any earned, but unpaid annual incentive compensation for any year ending prior to the year in which the termination of employment occurs, payable in accordance with the terms of, and at the time provided under, the applicable annual incentive compensation plan, but the Company will not pay any annual incentive compensation for the year during which the termination of employment occurs unless the applicable annual incentive compensation plan specifically provides that such a bonus will be paid.

(e) Withholding. Normal federal and state withholding taxes will apply to all payments.

6. Section 409A.

(a) It is intended that the payments and the provision of all benefits under the Plan are to be exempt from the requirements of Section 409A of the Code and the Plan shall be interpreted in a manner as to comply with such exemption.

(b) To the extent any payment or provision of any benefit is considered to be deferred compensation subject to Section 409A of the Code, such payment or benefit shall be provided and paid in a manner, and at such time and in such form, as complies with the applicable requirements of Section 409A of the Code to avoid the unfavorable tax consequences provided for therein for non-compliance. If any payment or provision of any benefit under the Plan to an Participant is considered to be a substitute for any payment or benefit subject to Section 409A of the Code previously provided for under another agreement or plan of the Company, then such payment or benefit shall be provided and paid in a manner, and at such time and in such form, as provided under such prior plan or agreement, to the extent required under Section 409A of the Code.

(c) If the Participant is deemed on the date of separation of service with the Company to be a “specified employee,” as defined in Section 409A(a)(2)(B) of the Code, then any payment or provision of any benefit under this Agreement that is considered deferred compensation subject to Section 409A of the Code shall not be made or provided prior to the earlier of (A) the expiration of the six-month period measured from the date of separation of service or (B) the date of the Participant’s death.

(d) To the extent any payment or provision of any benefit under this Agreement is considered deferred compensation subject to Section 409A of the Code with regard to the payment of such payment or benefit, a “termination of employment” shall have the same meaning as “separation of service,” as that phrase is defined in Section 409A of the Code (taking into account all rules and presumptions provided for in the Section 409A regulations).

(e) If under the Plan, an amount is to be paid in two or more installments, for purposes of Section 409A of the Code, each installment shall be treated as a separate payment. When, if ever, a payment under the Plan specifies a payment period with reference to a number of days (e.g., “payment shall be made within sixty (60) days following termination”), the actual date of payment within the specified period shall be within the sole discretion of the Company.

(f) Neither the Company, the Company’s affiliates, nor any of the Company’s officers, directors, employees, agents or representatives shall be liable to the Participant if any amounts payable pursuant to this Plan or otherwise become subject to any additional tax, interest or penalties as a result of the application of Section 409A of the Code.

7. **Claims.**

(a) All claims for benefits should be submitted in writing to the Plan Administrator within ninety (90) days of the date as of which the Participant’s employment was terminated. The Plan Administrator will conduct a full and fair review of the claim for benefits. The Plan Administrator will deliver to the Participant or beneficiary (the “Claimant”) a written decision on that claim within ninety (90) days after the receipt of the request for review, except if there are special circumstances (such as the need to hold a hearing) requiring an extension of time for processing, the ninety (90)-day period may be extended up to one hundred eighty (180) days. If the Plan Administrator determines that an extension of time for processing is required, the Plan Administrator will furnish written or electronic notice of the extension to the Claimant before the end of the initial ninety (90)-day period, which notice will describe the special circumstances necessitating the additional time and date the Plan Administrator expects to render its decision on the claim. In the event of the denial of a claim, the Plan Administrator will provide notice to the Claimant including the specific reasons for the denial, specific references to the Plan provision(s) upon which the denial is based, description of any information or material information necessary for the Claimant to perfect his claim and reason why such material or information is necessary, and the time limits applicable to such procedures, including a statement of the Claimant’s right to bring a civil action under Section 502(a) of ERISA following an adverse determination on review.

(b) Any Claimant whose claim is denied shall have the right to request, in writing directed to the Plan Administrator, the review of such denial within sixty (60) days of receipt of written or electronic notice of denial. The Claimant will be provided upon request and free of

charge reasonable access to and copies of all documents, records and other information relevant to the Claimant's claim for benefits. Any review requested by the Claimant of a determination by the Plan Administrator shall take into account all comments, documents, records and other information submitted by the Claimant relating to the claim, without regard to whether such information was submitted or considered in the initial benefit determination. The Plan Administrator will deliver to the Participant or beneficiary a written decision on that claim within 60 days after the receipt of the request for review, except if there are special circumstances (such as the need to hold a hearing) requiring an extension of time for processing, the sixty (60)-day period may be extended up to one hundred twenty (120) days. Any such notice of the extension will be provided to the Claimant before the end of the initial sixty (60)-day period and will describe the special circumstances necessitating the additional time and the date by which the Plan Administrator expects to render its decision on review. The decision on review shall include specific reasons for the decision, written in a manner calculated to be understood by the Claimant and with specific references to the relevant Plan provisions on which the decision is based. The decision on review also will include a statement that the Claimant is entitled to receive, upon request and free of charge, reasonable access to, and copies of, all documents, records and other information relevant to the Claimant's claim for benefits and a statement of the Claimant's right to bring an action under Section 502(a) of ERISA. A document, record or other information is "relevant" to a claim if it was relied upon in making the benefit determination, was submitted, considered, or generated in the course of making the benefit determination, without regard to whether such document, record, or other information was relied upon in making the benefit determination, and demonstrates compliance with the administrative processes and safeguards required in making the benefit determination. In no event shall a Claimant be entitled to challenge a decision of the Plan Administrator, in court or in any other administrative proceeding until the claim procedures provided herein are exhausted. Any legal action challenging a final denial of benefits must be brought within one hundred eighty (180) days of the issuance of the final denial decision.

8. **Miscellaneous.**

(a) The Company, with the approval of its Board (or the Compensation Committee of the Board, in accordance with the Company's bylaws), has the right to amend, modify or terminate the Plan, including the attached Schedule A, at any time if it determines that it is necessary or desirable to do so. No amendment, modification or termination of the Plan shall adversely affect Severance Pay payments that have been paid or have begun to be paid.

(b) The Plan is a welfare benefit plan the funds for which are provided by the Company as benefits are paid. There is no separate trust or assets to pay benefits. Executives do not contribute to the benefits under the Plan. Executives do not have a vested interest in their benefits under the Plan.

(c) Except as required by applicable law, Participants may not assign to anyone else their rights to receive any payment under the Plan and any attempt to do so shall be null and void and of no effect, and a Participant's Plan benefit is not subject to attachment or other legal or equitable process.

(d) Nothing in the Plan shall be construed as creating any contract of employment between the Company and any Participant, including any contract for employment for any specific

duration, nor shall it limit the right of the Company to terminate any Participant's employment at any time for any reason whatsoever.

(e) Whenever the context so admits, the use of the masculine gender shall be deemed to include the feminine and vice versa, either gender shall be deemed to include the neuter and vice versa; and the use of the singular shall be deemed to include the plural and vice versa. Section headings are used herein for convenience of reference only and shall not affect the meaning of any provision of the Plan.

(f) The Plan will be construed in accordance with and governed by the laws of the Commonwealth of Virginia to the extent such laws are not otherwise superseded by the laws of the United States.

(g) If any provision of the Plan shall be held illegal or invalid for any reason, said illegality shall not affect the remaining provisions of the Plan, but the Plan shall be constructed and enforced as if said illegal and invalid provision had never been included herein.

## 9. **Participant's Rights.**

(a) As a Participant in the Plan, you are entitled to certain rights and protections under ERISA. ERISA provides that all Participants shall be entitled to:

- (i) Examine, without charge, at the Plan Administrator's office and at other specified locations, all documents governing the Plan, and a copy of the latest annual report (Form 5500 series), if required to be filed by the Plan, with the U.S. Department of Labor and available at the Public Disclosure Room of the Employee Benefits Security Administration.
- (ii) Obtain, upon written request to the Plan Administrator, copies of all Plan documents, and copies of the latest annual report (Form 5500 Series), if any. The Plan Administrator may make a reasonable charge for the copies.

(b) In addition to creating rights for Participants ERISA imposes duties upon the people who are responsible for the operation of the employee benefit plan. The people who operate your Plan, called "fiduciaries" of the Plan, have a duty to do so prudently and in the interest of you and other Plan Participants and beneficiaries. No one, including your employer, or any other person, may fire you or otherwise discriminate against you in any way to prevent you from obtaining a welfare benefit or exercising your rights under ERISA. If your claim for a welfare benefit is denied or ignored, in whole or in part, you have a right to know why this was done, to obtain copies of documents relating to the decision without charge, and to appeal any denial, all within certain time schedules.

(c) Under ERISA, there are steps you can take to enforce the above rights. For instance, if you request materials from the Plan and do not receive them within 30 days, you may file suit in a federal court. In such a case, the court may require the Plan Administrator to provide the materials and pay you up to \$110 a day until you receive the materials, unless the materials were

not sent because of reasons beyond the control of the Plan Administrator. If you have a claim for benefits which is denied or ignored, in whole or in part, you may file suit in a state or federal court. In addition, if you disagree with the Plan's decision or lack thereof concerning the qualified status of a domestic relations order or a medical child support order, you may file suit in federal court. If it should happen that Plan fiduciaries misuse the Plan's money, or if you are discriminated against for asserting your right, you may seek assistance from the U.S. Department of Labor, or you may file suit in a federal court. The court will decide who should pay court costs and legal fees. If you are successful, the court may order the person you have sued to pay these costs and fees. If you lose, the court may order you to pay these costs and fees, for example, if it finds your claim is frivolous.

(d) If you have any questions about the Plan, you should contact the Plan Administrator. If you have any questions about this statement or about your rights under ERISA, or if you need assistance in obtaining documents from the Plan Administrator, you should contact the nearest Area Office of the Employee Benefits Security Administration, U.S. Department of Labor, listed in your telephone directory or the Division of Technical Assistance and Inquiries, Employee Benefits Security Administration, U.S. Department of Labor, 200 Constitution Avenue N.W., Washington, D.C. 20210. You may also obtain certain publications about your rights and responsibilities under ERISA by calling the publications hotline of the Employee Benefits Security Administration.

Approved by the Chief Executive Officer pursuant to the authority of the Board of Directors of Atlantic Union Bankshares Corporation on November 18, 2021.

## SCHEDULE A

The following list represents all key or critical positions recommended by the Chief Executive Officer and approved by the Compensation Committee of the Board of Directors of the Company as covered under the Plan.

### **Tier 1**

[List of all current Section 16 officers and certain other non-executive officers omitted]

### **Tier 2**

[List of certain non-executive officers omitted]

**SCHEDULE OF NON-EMPLOYEE DIRECTOR COMPENSATION  
OF  
ATLANTIC UNION BANKSHARES CORPORATION**

Effective January 1, 2025

<b>Annual Cash Retainer and Fees by Position <sup>(1)</sup></b>	<b>Amount</b>
Non-Employee Directors <sup>(2)</sup>	\$60,000
Additional Fee to Chairperson of the Board	\$80,000
Additional Fee to Vice Chairperson of the Board	\$20,000
Additional Fee to Audit Committee Chair	\$22,500
Additional Fee to Compensation Committee and Risk Committee Chairs	\$16,000
Additional Fee to Nominating and Corporate Governance Committee ("Nominating") and Trust Committee Chairs	\$14,000
Additional Fee to Audit Committee Members	\$15,000
Additional Fee to Compensation, Nominating, Risk and Trust Committee Members	\$10,000
<b>Certain Per Meeting Fees</b>	<b>Amount</b>
Executive Committee Meeting (in person or telephonic)	\$1,000
Executive Committee Meeting (telephonic lasting under an hour)	\$500
Meetings Above the Maximum Number of Per Year Meetings <sup>(3)</sup>	\$1,000
Special Purpose Committee Meetings	\$500

**Annual Equity Compensation**

Non-employee directors also receive an annual stock retainer of \$80,000 paid quarterly in advance in unrestricted shares of the Company's common stock.

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- (1) Cash retainers are payable in advance in quarterly installments.
- (2) Non-employee directors may elect to receive all or a portion of the Director cash retainer and/or fees in unrestricted shares of the Company's common stock.
- (3) The maximum number of per year Board, Audit Committee, Compensation Committee and Risk Committee meetings is ten, and the maximum number of per year Nominating Committee and Trust Committee meetings is eight. Additional meetings above these amounts will result in the noted per meeting fee.
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## Policy Statement on Insider Trading

### Purpose

Atlantic Union Bankshares Corporation (the "**Company**") is a public company, the common stock of which is traded on the New York Stock Exchange and registered under the Securities Exchange Act of 1934, as amended (the "**Exchange Act**"). Pursuant to the Exchange Act, the Company periodically files reports and proxy statements with the U.S. Securities and Exchange Commission ("**SEC**").

Although the Company respects the right of each director and employee of the Company and its direct and indirect subsidiaries to engage in investment activities and encourages directors and employees to become and remain shareholders of the Company, it is important that such practices avoid any appearance of impropriety, as well as remain in full compliance with the law.

The purpose of this Policy Statement is to reaffirm, in a comprehensive statement, the Company's long-standing policies with regard to the protection of material, nonpublic, and other confidential information, the stringent ethical and legal prohibitions against insider trading and tipping, and the expected standards of conduct of directors and employees of the Company and its direct and indirect subsidiaries in these highly sensitive areas. Failure to adhere strictly to this Policy Statement could both damage the Company's reputation and otherwise result in serious adverse consequences to the Company and the individuals involved.

### Scope

**Persons Subject to this Policy Statement.** This Policy Statement applies to all directors and employees of the Company, Atlantic Union Bank (the "**Bank**") and their respective subsidiaries. For purposes of this Policy Statement, employees include all employees whether full-time, part-time or temporary. This Policy Statement also applies to family members, other members of a person's household and entities controlled by a person covered by this Policy Statement, as described below.

**Transactions Subject to this Policy Statement.** This Policy Statement applies to transactions in the Company's securities (collectively referred to in this Policy Statement as "**Company Securities**"), including the Company's common stock, options to purchase common stock, or any other type of securities that the Company may issue, including (but not limited to) preferred stock, depositary shares, convertible debentures and warrants, as well as derivative securities that are not issued by the Company, such as exchange-traded put or call options or swaps relating to the Company's Securities.



## **Policy Statement on Insider Trading** (applicable to all directors and employees)

No director or employee (whether full-time, part-time or temporary) of the Company, the Bank or any of their respective subsidiaries shall engage in transactions in any Company Securities, except as otherwise specified in this Policy Statement, while in possession of **material, nonpublic** information regarding the Company, the Bank or their respective subsidiaries, so-called "insider trading." Nor shall any director or employee communicate such material, nonpublic information to any person who might use such information to purchase or sell securities, so-called "tipping."

In addition, it is the policy of the Company that no director or employee of the Company, the Bank or their respective subsidiaries who, in the course of working for the Company, the Bank or their respective subsidiaries, learns of material nonpublic information about a company (1) with which the Company, the Bank or their respective subsidiaries does business, such as the Company's distributors, vendors, customers and suppliers, or (2) that is involved in a potential transaction or business relationship with the Company, the Bank or their respective subsidiaries, may engage in transactions in that company's securities until the information becomes public or is no longer material.

Material Information. The question of whether information is "material" is not always easily resolved. Generally speaking, information is deemed "material" where there is a substantial likelihood that a reasonable investor could consider the information important in deciding whether to buy or sell the securities in question, or where the information, if disclosed, could be viewed by a reasonable investor as having significantly altered the "total mix" of information available. Where the nonpublic information relates to a possible or contingent event, materiality depends upon a balancing of both the probability that the event will occur and the anticipated magnitude of the event in light of the totality of a company's activities. Common, but by no means exclusive, examples of "material" information include information concerning:

- earnings, including adjustments of reported earnings;
- changes to previously announced earnings guidance, or the decision to suspend earnings guidance;
- plans of a proposed acquisition or merger;
- plans of a proposed acquisition or disposition of significant assets;
- stock splits, changes in dividend policy, or an offering of additional securities;
- the establishment of a repurchase program for Company Securities;
- significant exposure due to actual or threatened litigation;
- significant governmental regulatory activities;
- a significant cybersecurity incident, such as a data breach; and
- changes in senior management.

Either positive or negative information may be material. Because materiality determinations are often challenged with the benefit of hindsight, if a director or employee has any doubt whether certain information is "material," such doubt should be resolved in favor of not trading until such information has become public or no longer is material.

Nonpublic Information. Information is “nonpublic” until it has been made publicly available to investors generally. In this respect, one must be able to point to some fact or event to show that the information is generally public, such as inclusion in reports filed with the SEC or press releases issued by a company, or by publication in a widely-available newspaper or news website. Even after public disclosure, it is still necessary to provide the investing public with sufficient time to absorb the information. In general, information may be considered to be fully absorbed by the marketplace on the second business day after such information was released. If, for example, the Company were to make an announcement on a Monday, you should not purchase or sell Company Securities until Wednesday (assuming you are not aware of any material, nonpublic information at that time). Depending on the particular circumstances, the Company may determine that a longer or shorter period should apply to the release of specific material nonpublic information.

Prohibitions. Accordingly, in the handling of information obtained as a result of their employment with or service to the Company, the Bank or any of their respective subsidiaries, directors and employees must not:

- Disclose material, nonpublic, or other confidential information to anyone, inside or outside of the Company, including Family Members (as defined below) and friends, except on a strict need-to-know basis and under circumstances that make it reasonable to believe that the information will not be misused or improperly disclosed by the recipient.
- Recommend or suggest that any person or entity engage in transactions in Company Securities, or any other companies, while in possession of material, nonpublic information about those securities.
- Engage in any transactions in Company Securities or any other company, whether directly or indirectly through Family Members or Controlled Entities (as defined below), while in possession of material, nonpublic information regarding those securities.

These prohibitions apply regardless of how the prohibited communication occurs, whether orally, in writing, or through social media channels such as Facebook, Twitter, LinkedIn, electronic bulletin boards or chat rooms.

Family Members and Controlled Entities. For purposes of this Policy Statement, “**Family Members**” means, with respect to any director or employee, anyone who lives in the director or employee’s household, whether or not a family member (including a spouse, child, a child away at college, stepchildren, grandchildren, parents, stepparent, grandparents, siblings and in-laws), , and any family members who do not live in the director or employee’s household but whose transactions in Company securities are directed by him/her or subject to his/her influence or control (e.g., any family member who consults with the director or employee before engaging in any transaction in Company Securities). “**Controlled Entities**” means, with respect to any director or employee, any entities controlled by the director or employee or for which the director or employee controls investment decisions, which may include corporations, partnerships, trusts of which the director or employee is a grantor or trustee, IRAs and 401(k) accounts. Directors and employees are personally responsible for ensuring that the

transactions of Family Members and Controlled Entities do not violate this Policy Statement and, therefore, directors and employees should make Family Members and Controlled Entities aware of the need to confer with them before they engage in any transaction in Company Securities.

Transactions under Company Plans. This Policy Statement does not apply to the following transactions in Company Securities, except as specifically noted:

- Stock Options. This Policy Statement does not apply to the exercise of stock options under any Company incentive stock plan where no broker is involved and no Company Securities are sold in the market to fund the stock option exercise; however, this Policy Statement does apply to (1) any sale of Company Securities as part of a broker-assisted cashless exercise of a stock option; (2) any other market sale for the purpose of generating the cash needed to pay the exercise price of a stock option; and (3) the subsequent sale of any Company Securities obtained as a result of the exercise of a stock option.
- Restricted Stock and Restricted Stock Unit Awards. This Policy Statement does not apply to the vesting of restricted stock or restricted stock units, or the exercise of a tax withholding right pursuant to which you elect to have the Company withhold shares of stock to satisfy tax withholding requirements upon the vesting of any restricted stock or restricted stock units; however, this Policy Statement does apply to any market sale of previously restricted stock or restricted stock units.
- Dividend Reinvestment Plans. This Policy Statement does not apply to automatic purchases of Company Securities under the Company's dividend reinvestment plan; however, this Policy Statement does apply to (1) the election to participate or change the level of participation in such a plan; (2) voluntary purchases from additional contributions to such a plan; and (3) the sale of any Company Securities purchased through any such plan.
- 401(k) Plan. The Company's 401(k) Profit Sharing Plan contains an Employee Stock Ownership Plan ("**ESOP**"). This Policy Statement does not apply to the Company's discretionary contributions of Company Securities under the ESOP; however, this Policy Statement does apply to (1) changes in your investment election, including divestiture of Company Securities in the ESOP into other investment options; (2) the sale of any Company Securities distributed under the ESOP; and (3) the election to participate in the dividend reinvestment feature of the ESOP.

Transactions Not Involving a Purchase or Sale. Bona fide gifts are not transactions subject to this Policy Statement, unless you have reason to believe that the recipient intends to sell the Company Securities while you are aware of material nonpublic information, or you are subject to the trading restrictions specified below under the heading "Additional Restrictions."

Post-Termination Transactions. If a director or employee is aware of material, nonpublic information when he/she terminates service or employment, he/she may not engage in

any transaction in Company Securities until that information has become public or is no longer material.

Company Assistance and Administration. The General Counsel shall serve as the Compliance Coordinator (“**Compliance Coordinator**”) for purposes of this Policy Statement. In the General Counsel’s absence, the Associate General Counsel – Corporate and Securities shall fulfill the responsibilities of the Compliance Coordinator, and in the Associate General Counsel – Corporate and Securities’ absence, the Chief Financial Officer shall fulfill the responsibilities of the Compliance Coordinator. A director or employee who has a question about this Policy Statement or who is unsure whether certain information is “material” or “nonpublic” should seek additional guidance from the Compliance Coordinator.

In general, all directors and employees should scrupulously avoid taking personal advantage of any material, nonpublic information that they may acquire, no matter how they may have acquired it. **Compliance with this Policy Statement is the personal obligation of each director and employee.**

Unauthorized or Inadvertent Disclosure. The SEC’s Regulation FD prohibits the selective disclosure of material nonpublic information to certain specified persons, and is intended to eliminate situations in which a company may disclose material nonpublic information to investment analysts or selected institutional investors, before disclosing the information to the general public. As such, the **only** persons authorized to speak on behalf of the Company to broker-dealers, investment analysts, investment advisers, shareholders, investment companies and similar associated or affiliated persons are the Company’s President and Chief Executive Officer, Chief Financial Officer and Director of Investor Relations, or other persons specifically designated by them to speak with respect to a particular topic or purpose (each an “**Authorized Spokesperson**”).

If you are not an Authorized Spokesperson and you receive an inquiry from a broker-dealer, investment analyst, investment adviser, shareholder, investment company or similar associated or affiliated persons, you must forward such inquiry to the Director of Investor Relations. **Under no circumstances should you attempt to handle any inquiry without prior authorization from an Authorized Spokesperson.**

If a director or employee becomes aware that material nonpublic information has been disclosed to a person outside the Company who is not obligated to keep the information confidential, the director or employee must **immediately** report all the facts to the Compliance Coordinator so that the Company may take appropriate remedial action. Under SEC rules, the Company often has only 24 hours after learning of an inadvertent disclosure to publicly disclose such information.

**Violations of the laws against insider trading and tipping by Company directors and employees can expose them and the Company to severe civil and criminal liability, including civil treble damages, criminal penalties of \$5 million, and imprisonment of twenty years.**

## **Hedging and Other Transactions** (applicable to all directors and employees)

The Company seeks to align the interests of directors and employees who own Company Securities with the economic interests of the Company's other shareholders. Accordingly, this section provides for restrictions on hedging, pledging, and margin account transactions.

Hedging. Beginning July 1, 2018, no director or employee of the Company, the Bank or any of their respective subsidiaries may enter into any transaction designed to hedge or offset decreases in the market value of Company Securities or any speculative transaction involving Company Securities, such as short sales, puts, calls, forward sales or purchase contracts, swaps, or other derivative transactions (collectively, "**hedging transactions**"). Such transactions may allow the director or employee to experience the benefits of owning Company Securities without the risks of price fluctuations in the securities. Hedging transactions entered into prior to July 1, 2018 are disfavored but do not violate this Policy Statement.

Margin Accounts; Pledging. Under a margin arrangement, a broker may sell Company Securities in a margin account at any time without the director's or employee's consent if the value falls below the margin requirements. If the sale is made when the director or employee is aware of material, non-public information, the director or employee may become subject to insider trading liability, even though he or she did not request the sale. Similar risks arise when an employee pledges (or hypothecates) Company Securities as collateral to secure a bank loan or other obligation. The Company discourages directors and employees from entering into transactions in which Company Securities are held in margin brokerage accounts or pledged as collateral to secure an obligation (collectively, "**pledge transactions**"). In addition, beginning July 1, 2018, Section 16 Insiders and Covered Persons (as defined below) *may not* enter into any transaction by which Company Securities may be held in a margin account or pledged as collateral to secure an obligation.

## **Additional Restrictions** (applicable to Section 16 Insiders and Covered Persons)

This Policy Statement applies additional restrictions to persons who, because of the nature of their employment or position, are most likely to have access to material, nonpublic information regarding the Company, the Bank and their respective subsidiaries. Persons subject to these additional restrictions are "Section 16 Insiders" and "Covered Persons," as well as the Family Members and Controlled Entities of such Section 16 Insiders and Covered Persons.

Section 16 Insiders are all directors and executive officers of the Company and any other person who performs a significant policy-making function for the Company, all of whom are required to file Section 16 reports with the SEC with respect to their transactions in Company Securities (as discussed below). Section 16 Insiders are designated on the attached Schedule A as such schedule may be updated from time to time by the Company's Board of Directors.

Covered Persons are all employees designated on the attached Schedule B as such schedule may be updated from time to time by the Chief Financial Officer or the General Counsel.

Pre-Clearance Procedures. All Section 16 Insiders and Covered Persons are required to refrain from engaging in any transaction in Company Securities, either directly or indirectly through a Family Member or Controlled Entity, even when no blackout period (as described below) is in effect, unless they have first pre-cleared the transaction with the Compliance Coordinator. In order to comply with the pre-clearance requirement, Section 16 Insiders and Covered Persons must notify the Compliance Coordinator by e-mail at least two business days prior to engaging in the transaction and must certify to the Compliance Coordinator that they are not in possession of any material, nonpublic information. The Compliance Coordinator is under no obligation to approve a transaction submitted for pre-clearance. The Compliance Coordinator will use reasonable efforts to approve or deny, in a timely manner, a transaction submitted properly for pre-clearance. If the request is approved, the Section 16 Insider or Covered Person may proceed with the transaction immediately. Approval will remain valid until the close of trading five business days following the day on which approval was given unless otherwise stated in the approval. If the request is denied, the Section 16 Insider or Covered Person should not engage in the proposed transaction and should not inform any other person of the restriction.

The Compliance Coordinator's approval of a transaction submitted for pre-clearance does not constitute legal advice, does not constitute confirmation that the Section 16 Insider or Covered Person does not possess material, nonpublic information, and does not in any way insulate the Section 16 Insider or Covered Person from liability under the securities laws or relieve that individual of any of his/her legal obligations. As a reminder, each Section 16 Insider and each Covered Person is individually responsible for ensuring that he/she is not, and Family Members and Controlled Entities are not, trading in Company Securities while in possession of material, nonpublic information.

10b5-1 Plans. The SEC adopted Rule 10b5-1 to assist insiders of public companies in carrying out personal trading programs with reduced risk of violating insider trading laws. Rule 10b5-1 permits insiders to implement written plans to purchase or sell company securities provided the plan meets certain specified conditions, is adopted in good faith and at a time when the insider is not in possession of material, nonpublic information and is in accordance with the Company's "Guidelines for Rule 10b5-1 Plans". To comply with this Policy, any Rule 10b5-1 trading plan, or modifications to such plan, must be approved by the Compliance Coordinator prior to entering into the plan or modification and must meet the requirements of the Company's "Guidelines for Rule 10b5-1 Plans," which may be obtained from the Compliance Coordinator. A Section 16 Insider or Covered Person may not enter into or modify a Rule 10b5-1 trading plan during a blackout period. Once a valid Rule 10b5-1 trading plan is approved by the Compliance Coordinator, trades made pursuant to the plan will not require additional pre-clearance.

The existence of a 10b5-1 trading plan does not eliminate the requirements and prohibitions contained in other relevant securities laws. Any transactions pursuant to a 10b5-1 trading plan must still be reported in compliance with Section 16 of the Exchange Act and must comply with short-swing liability rules under the Exchange Act and Rule 144 under the Securities Act of 1933 (as discussed below).

Quarterly Blackout Periods. Quarterly blackout periods are periods designated by the Company as times during which Section 16 Insiders and Covered Persons may not trade in Company Securities regardless of actual possession or non-possession of material, nonpublic information. These restricted trading periods were designated, in part, to avoid any perceived violation of law. Section 16 Insiders and Covered Persons shall not trade in Company Securities beginning with the business day coinciding with the regularly scheduled meeting of the Company's Board of Directors for the third month of each calendar quarter (March, June, September, and December), and ending on the second business day after the release of quarterly earnings. If, for example, the Company were to release quarterly earnings on a Tuesday, Section 16 Insiders and Covered Persons could not trade in Company securities until Thursday. In the event there is no regularly scheduled meeting of the Company's Board of Directors during the third month of any calendar quarter, Section 16 Insiders and Covered Persons shall not trade in Company securities beginning with the 25<sup>th</sup> day of the third month of such calendar quarter and ending on the second business day after the release of quarterly earnings. In certain circumstances, the quarterly blackout period may begin earlier or later than set forth above, as designated by the General Counsel and Chief Financial Officer, but in no event later than the 25<sup>th</sup> day of the third month of the calendar quarter. In addition, Section 16 Insiders and Covered Persons shall not trade beginning on the business day coinciding with the dividend declaration date and ending on the second business day immediately following the public announcement of such dividend.

Limited Exceptions. The quarterly blackout periods and pre-clearance requirements imposed by this Policy Statement do not apply to those transactions to which this Policy Statement does not apply, as described above under the heading "Transactions Under Company Plans."

Even if a transaction is subject to one of the limited exceptions listed above, Section 16 Insiders and Covered Persons are responsible for complying with applicable law at all times.

Event-Specific Blackout Periods. From time to time, an event (such as negotiation of a merger or acquisition) may occur or may be anticipated to occur that is material to the Company and is not publicly disclosed. During such times, the Company may impose special blackout periods during which directors, executives, and other persons as are designated by the Compliance Coordinator may not engage in any transaction in Company Securities other than the limited exceptions discussed above. Any person made aware of the existence of an event-specific blackout should keep the blackout confidential and not disclose the existence of the blackout to any other person.

Gifts. Section 16 Insiders and Covered Persons must comply with the pre-clearance requirements imposed by this Policy Statement before making any gift (including a bona fide gift) and no such person may make a gift (including a bona fide gift) during a blackout period or when they are otherwise aware of material nonpublic information.

Hedging. Section 16 Insiders and Covered Persons may not enter into transactions designed to hedge or offset decreases in the market value of Company Securities, or any speculative transaction involving Company Securities. Refer to the section in this Policy Statement titled "Hedging and Other Transactions" for details regarding the prohibition on hedging transactions.

Margin Accounts; Pledging. Section 16 Insiders and Covered Persons may not enter into any transaction by which Company Securities may be held in a margin account or pledged as collateral to secure an obligation. Refer to the section in this Policy Statement titled "Hedging and Other Transactions" for details regarding the prohibition on margin accounts and pledging.

Annual Certification. Each Section 16 Insider and Covered Person must, by signing and returning the attached certification form, annually certify that he/she has read, understands, and will abide by this Policy Statement.

### **Section 16 Reporting** **(applicable to Section 16 Insiders)**

Section 16 Insiders are also subject to the reporting requirements under the Exchange Act in Section 16(a), the "short-swing profit" liability rules of Section 16(b) and the prohibition on short sales of Section 16(c). These obligations may continue for up to six months following a Section 16 Insider's termination of employment or Board service.

Section 16(a) Reporting. Section 16(a) requires Section 16 Insiders to report on a Form 3 their initial ownership of any Company securities in which they are deemed to have a financial or "pecuniary" interest, which often includes Company Securities held by certain Family Members and Controlled Entities. Thereafter, if there is any change in the Section 16 Insider's interest in Company Securities, the Section 16 Insider probably will be required to file a Form 4 with the SEC reporting the change. In virtually all cases, the Form 4 must be filed electronically no later than the second business day following the transaction date.

Under SEC rules, the preparation and filing of Section 16(a) reports is the Section 16 Insider's personal responsibility. However, because of the complexities of compliance with Section 16(a) filing requirements, the Company provides Section 16 Insiders with assistance in preparing and filing their reports. To that end, the Compliance Coordinator may assist all Section 16 Insiders to prepare, review and file all Forms 3, 4 and 5.

If a Section 16 Insider has any transaction or change in ownership in his/her Company securities (other than as a result of automatic dividend reinvestment or receipt of an award under any Company incentive stock plan for which the Compliance Coordinator automatically will prepare a Form 4; see below), he/she should report the transaction to the Compliance Coordinator no later than the transaction date. The transaction should be reported even if the transaction was pre-cleared. Based on this information, the Compliance Coordinator will prepare any required Form 4 or 5 on the Section 16 Insider's behalf. Due to the abbreviated two-day period in which to file Form 4s, the Compliance Coordinator may have the Form 4 executed on the Section 16 Insider's behalf using the power of attorney that he/she granted for this purpose and will then file the completed form with the SEC.

If a Section 16 Insider receives Company Securities through an award under any Company incentive stock plan, the Compliance Coordinator automatically will prepare a Form 4 on the Section 16 Insider's behalf.



While the Company has decided to assist Section 16 Insiders with Section 16(a) reporting compliance, each Section 16 Insider should recognize that it will remain his/her individual legal obligation to ensure that all filings are made timely and correctly, even for those filings automatically prepared by the Compliance Coordinator. The Company can only facilitate a Section 16 Insider's compliance to the extent that the Section 16 Insider provides the Company with the necessary information. The Company does not assume any legal responsibility in this regard. Any Section 16 Insider who would like more detailed information regarding his/her Section 16(a) reporting obligations should contact the Compliance Coordinator.

Short-Swing Profits. Under Section 16(b), any combination of non-exempt purchase and sale or non-exempt sale and purchase of Company Securities within a period of less than six months by a Section 16 Insider must be analyzed for "short-swing profits," and all short-swing profits from the matched transactions must be disgorged to the Company. Section 16 Insiders who conduct a non-exempt purchase of Company Securities are strongly encouraged to wait at least six months before engaging in a non-exempt sale of Company Securities and vice versa. Whether or not a Section 16 Insider has had a transaction within the previous six months, all transactions (other than stock option exercises and dividend reinvestment as discussed above) must still be pre-cleared through the Compliance Coordinator. Any Section 16 Insider who would like more detailed information regarding the "short-swing profits" rules should contact the Compliance Coordinator.

Short Sales. Short sales of Company Securities evidence an expectation on the part of the seller that the securities will decline in value and, therefore, signal to the market that the seller has no confidence in the Company or its short-term prospects. In addition, short sales may reduce the seller's incentive to improve the Company's performance. For these reasons, Section 16 Insiders may not engage in short sales of Company Securities. In addition, Section 16(c) of the Exchange Act prohibits the Company's directors and officers from engaging in short sales.

Additional Reporting Under Rule 144. In addition to the Section 16(a) reporting requirements, most sales of Company Securities where the amount sold in any three-month period exceeds 5,000 shares or \$50,000 in value require the Section 16 Insider to file a Form 144 with the SEC no later than the time the Section 16 Insider places the sale order with a broker or executes the trade directly with a market maker.

## **Summary**

The actions of each director and employee with respect to matters governed by this Policy Statement are significant indications of the individual's judgment, ethics, and competence. Accordingly, insensitivity to or disregard of the principles of this Policy Statement may constitute an important element in the evaluation of an employee for retention, assignment, and promotion or a director's service on a board. Any actions in violation of this Policy Statement may be grounds for disciplinary action, as well as expose the individual to severe civil and criminal liability.

As a final proposition, certain employees not specifically designated as Covered Persons but whose responsibilities or functions require or involve routine access to confidential and material, nonpublic information, or who are asked to work on sensitive projects or

transactions should contact the Compliance Coordinator for assistance in determining if they should execute a transaction in Company securities in an abundance of caution.

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**CERTIFICATION**

I have read this Policy Statement on Insider Trading, understand the application of the Policy Statement to me, my Family Members, and my Controlled Entities, and I agree to abide by the Policy Statement.

Date -

Signature - - -

Name (Printed) - -

## Subsidiaries of Atlantic Union Bankshares Corporation

<b>Subsidiary</b>	<b>State of Incorporation or Organization</b>
Atlantic Union Bank	Virginia
Atlantic Union Equipment Finance, Inc.	Virginia
AUB Investments, Inc.	Delaware
Atlantic Union Financial Consultants, LLC	Virginia
Union Insurance Group, LLC	Virginia

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**Consent of Independent Registered Public Accounting Firm**

We consent to the incorporation by reference in the following Registration Statements, as listed below, of Atlantic Union Bankshares Corporation and in the related Prospectuses, where applicable, of our reports dated February 27, 2025, with respect to the consolidated financial statements of Atlantic Union Bankshares Corporation and the effectiveness of internal control over financial reporting of Atlantic Union Bankshares Corporation, included in this Annual Report (Form 10-K) of Atlantic Union Bankshares Corporation for the fiscal year ended December 31, 2024.

Registration Statement Numbers	Form	Description
333-281290	Form S-3ASR	Common Stock, Preferred Stock, Depositary Shares, Debt Securities, Warrants, Purchase Contracts, Units
333-102012	Form S-3	Common stock
333-81199	Form S-3	Common stock
333-255994	Form S-8	Atlantic Union Bankshares Corporation Stock and Incentive Plan (as amended and restated effective May 4, 2021)
333-203580	Form S-8	Union Bankshares Corporation Stock and Incentive Plan
333-193364	Form S-8	FNB Corporation 2000 Incentive Stock Plan, FNB Corporation 2006 Incentive Stock Plan, StellarOne Corporation Stock Incentive Plan and StellarOne Corporation Stock and Incentive Compensation Plan
333-175808	Form S-8	Union First Market Bankshares Corporation 2011 Stock Incentive Plan
333-113842	Form S-8	Union Bankshares Corporation Non-Employee Directors' Stock Plan
333-113839	Form S-8	Union Bankshares Corporation 2003 Stock Incentive Plan
333-228455	Form S-8 via post-effective amendment to Form S-4	Access National Corporation 2017 Equity Compensation Plan and Access National Corporation 2009 Stock Option Plan

/s/ Ernst & Young LLP

Richmond, Virginia

February 27, 2025

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Certification of Principal Executive Officer Pursuant to Exchange Act Rule 13a-14(a)/15d-14(a) as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, John C. Asbury, certify that:

1. I have reviewed this annual report on Form 10-K of Atlantic Union Bankshares Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 27, 2025

/s/ John C. Asbury  
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John C. Asbury,  
President and Chief Executive Officer

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A signed original of this written statement required by Section 302 of the Sarbanes-Oxley Act of 2002 has been provided to Atlantic Union Bankshares Corporation and will be retained by Atlantic Union Bankshares Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

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Certification of Principal Financial Officer Pursuant to Exchange Act Rule 13a-14(a)/15d-14(a) as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Robert M. Gorman, certify that:

1. I have reviewed this annual report on Form 10-K of Atlantic Union Bankshares Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 27, 2025

/s/ Robert M. Gorman

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Robert M. Gorman,

Executive Vice President and Chief Financial Officer



A signed original of this written statement required by Section 302 of the Sarbanes-Oxley Act of 2002 has been provided to Atlantic Union Bankshares Corporation and will be retained by Atlantic Union Bankshares Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

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CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Atlantic Union Bankshares Corporation (the “Company”) on Form 10-K for the fiscal year ended December 31, 2024 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), the undersigned Chief Executive Officer and Chief Financial Officer of the Company hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002 (the “Act”), that based on their knowledge: 1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and 2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods covered in the Report.

/s/ John C. Asbury

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John C. Asbury, President and Chief Executive Officer

February 27, 2025

/s/ Robert M. Gorman

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Robert M. Gorman, Executive Vice President and Chief Financial Officer

February 27, 2025

A signed original of this written statement required by Section 906 of the Act has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

*This certification accompanies the Report pursuant to Section 906 of the Act and shall not, except to the extent required by such Act, be deemed filed by the Company for purposes of Section 18 of the Exchange Act. Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the Company specifically incorporates it by reference.*

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