## **United States SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

### FORM 8-K

### CURRENT REPORT Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 24, 2007

### UNION BANKSHARES CORPORATION

(Exact name of registrant as specified in its charter)

Virginia (State or other jurisdiction of incorporation) 0-20293 (Commission File Number) 54-1598552 (I.R.S. Employer Identification No.)

212 North Main Street
P.O. Box 446
Bowling Green, Virginia 22427
(Address of principal executive offices, including Zip Code)

Registrant's telephone number, including area code: (804) 633-5031

the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see al Instruction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)
Pre-commencement communications pursuant to Rule 13c-4(c) under the Exchange Act (17 CFR 240.13c-4(c))

### Item 2.02 Results of Operations and Financial Condition

On October 24, 2007, Union Bankshares Corporation issued a press release announcing its financial results for the three and nine months ended September 30, 2007. A copy of the Company's press release is attached as Exhibit 99.1 hereto and is hereby incorporated herein by reference.

### Item 5.03 Amendments to Articles of Incorporation or Bylaws

The Board of Directors of Union Bankshares Corporation ("UBSH" or the "Company") adopted Amended and Restated Bylaws (the "Amended and Restated Bylaws"), effective as of October 24, 2007. The Company had not amended its Bylaws since 1993. The Amended and Restated Bylaws include several substantive revisions and amendments that reflect the current corporate governance profile of the Company, permit the Company to issue certificated and uncertificated shares of its common stock, and generally update the prior version of the 1993 Bylaws. New sections were added relating to the conduct of shareholder meetings, the execution of instruments on behalf of the Company, and the construction of the Amended and Restated Bylaws and the Company's Articles of Incorporation. Some revisions were also made to provide for consistent language and clarity within the Amended and Restated Bylaws. The Amended and Restated Bylaws are attached as Exhibit 3(ii) to this Current Report on Form 8-K and incorporated herein by reference.

### Item 7.01 Regulation FD Disclosure

The following information and exhibit is being furnished pursuant to Regulation FD.

On October 24, 2007, Union Bankshares Corporation (the "Company") issued a press release announcing the declaration of a quarterly dividend payable November 30, 2007 to stockholders of record as of November 18, 2007. A copy of the Company's press release is attached as Exhibit 99.1 hereto and is hereby incorporated herein by reference.

### Item 9.01 Financial Statements and Exhibits

- (d) Exhibits.
  - 99.1 Union Bankshares Corporation press release dated October 24, 2007.
  - 3(ii) Bylaws of Union Bankshares Corporation as amended and restated effective as of October 24, 2007

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### UNION BANKSHARES CORPORATION

Date: October 24, 2007

By: /s/ D. Anthony Peay
D. Anthony Peay
Executive Vice President and
Chief Financial Officer

### BYLAWS

OF

### UNION BANKSHARES CORPORATION

As Amended and Restated effective as of October24, 2007

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### ARTICLE I MEETINGS OF SHAREHOLDERS

- SECTION 1. PLACES OF MEETINGS. All meetings of the shareholders shall be held at the principal office of the Corporation or at such other place as may be stated in the notice of any such meeting.
- SECTION 2. ANNUAL MEETING. The annual meeting of the shareholders of the Corporation shall be held at a time and place to be determined by the Chairman or Vice Chairman of the Board, if any, the Chief Executive Officer, the President, the Board of Directors or the Board's Executive Committee, which time and place shall be stated in the notice of the annual meeting.
- SECTION 3. SPECIAL MEETINGS. Except as otherwise specifically provided by law, any special meeting of the shareholders shall be held only upon the call of the Chairman or Vice Chairman of the Board, if any, the Chief Executive Officer, the President, the Board of Directors or the Board's Executive Committee.
- SECTION 4. NOTICE OF SHAREHOLDER BUSINESS. Except as otherwise provided by law, at any annual or special meeting of shareholders, only such business shall be conducted as shall have been properly brought before the meeting in accordance with this Section.
- (a) In order to be properly brought before the meeting, such business must have been either (i) specified in the written notice of the meeting (or any supplement thereto) given the shareholders of record on the record date of such meeting by or at the direction of the Board of Directors, (ii) brought before the meeting at the direction of the Board of Directors or the officer presiding over the meeting, (iii) specified in written notice given by or on behalf of a shareholder of record on the record date for such meeting entitled to vote thereat or a duly authorized proxy for such shareholder, in accordance with all the following requirements.
- (b) A notice referred to in clause 4(a)(iii) hereof must be delivered personally to, or mailed to and received at, the principal executive office of the Corporation, addressed to the attention of the Secretary, not more than ten (10) days after the date of the initial notice referred to in clause 4(a)(i) hereof, in the case of business to be brought before a special meeting of shareholders, and not less than thirty (30) days prior to the first anniversary date of the initial notice referred to in clause 4(a)(i) above of the previous year's annual meeting, in the case of business to be brought before an annual meeting of shareholders, provided, however, that such notice shall

not be required to be given more than ninety (90) days prior to the annual meeting of shareholders. Such notice referred to in clause 4(a)(iii) above shall set forth:

- (1) a full description of each such item of business proposed to be brought before the meeting including the complete text of any resolution to be presented, the reasons for wanting to conduct such business, and any material interest of the shareholder in such business;
  - (2) the name and address as they appear on the Corporation's books of the shareholder proposing to bring such business before the meeting;
- (3) the class and number of shares held of record, held beneficially and represented by proxy by such person as of the record date for the meeting (if such date has then been made publicly available) and as of the date of such notice;
- (4) if any item of such business involves a nomination for director, all information regarding each such nominee that would be required to be set forth in a definitive proxy statement filed with the Securities and Exchange Commission under Regulation 14A and pursuant to Section 14 of the Securities Exchange Act of 1934, as amended, or any successors thereto, and the written consent of each such nominee to serve if elected; and
- (5) all other information that would be required to be filed with the Securities and Exchange Commission if, with respect to the business proposed to be brought before the meeting, the person proposing such business was a participant in a solicitation subject to Regulation 14A under Section 14 of the Securities Exchange Act of 1934, as amended, or any successors thereto.
- (c) Any matter brought before a meeting of shareholders upon the affirmative recommendation of the Board of Directors where such matter is included in the written notice of the meeting (or any supplement thereto) and accompanying proxy statement given to shareholders of record on the record date for such meeting by or at the direction of the Board of Directors is deemed to be properly before the shareholders for a vote and does not need to be moved or seconded from the floor of such meeting. No business shall be brought before any meeting of shareholders of the Corporation otherwise than as provided in this Section 4.

SECTION 5. NOTICE OF MEETING. Written notice stating the place, date, and time of each annual and any special meeting of the shareholders, and the purpose or purposes for which the meeting is called, shall be given not less than ten (10) nor more than sixty (60) days previous thereto (except as otherwise required or permitted by law), either personally or by mail, by or at the direction of the Chairman or Vice Chairman of the Board, the President, the Secretary, or by the persons calling the meeting, to each shareholder of record entitled to vote at the meeting.

SECTION 6. WAIVER OF NOTICE. Notice of any meeting may be waived before or after the date and time of the meeting in a writing signed by the shareholder entitled to notice and delivered to the Secretary, or by the shareholder who attends the meeting in person or by proxy without objecting to the transaction of business.

SECTION 7. QUORUM. Any number of shareholders together holding a majority of the shares issued and outstanding of the Corporation entitled to vote (which shall not include any treasury stock, if any, held by the Corporation), who shall be present in person or represented by proxy at any meeting, shall constitute a quorum for the transaction of business, including the election of directors, except as otherwise provided by statute, the Articles of Incorporation, or the Bylaws. If less than a quorum shall be present or represented by proxy at the time for which a meeting shall have been called, the meeting may be adjourned from time to time by a majority of the shareholders present or represented by proxy, without notice other than by announcement at the meeting, until a quorum shall be present or represented by proxy. When a quorum is once present to organize a meeting, it is not broken by the subsequent withdrawal of any shareholder.

SECTION 8. PROXIES. A shareholder may appoint a proxy to vote for him or otherwise act for him by signing an appointment form, either personally or by his attorney in fact, and the proxy is effective when received by the Secretary or other officer or agent authorized to tabulate votes.

**SECTION 9. ORGANIZATION**. The Chairman of the Board and in his absence, the Vice Chairman of the Board, or in the absence of the Chairman and Vice Chairman of the Board, the President, and in the absence of the President, a chairman appointed by the Board of Directors shall call the meeting of the shareholders to order and shall act as chairman thereof. A chairman cannot be elected by the shareholders present.

**SECTION 10. VOTING.** At any meeting of the shareholders, each shareholder entitled to vote, who is present in person or by proxy appointed by an instrument in writing, subscribed by such shareholder or by his duly authorized attorney, shall have one vote for each share of stock registered in his name.

SECTION 11. LIST OF SHAREHOLDERS. At each meeting of the shareholders, a full, true and complete list, in alphabetical order, of all the shareholders of record entitled to vote at such meeting, with the number of shares held by each, certified by the Secretary, any Assistant Secretary, or the Transfer Agent, shall be furnished.

SECTION 12. CONDUCT OF MEETINGS. The Board of Directors of the Corporation may, to the extent not prohibited by law, adopt by resolution such rules and regulations for the conduct of the meeting of shareholders as it shall deem appropriate. Except to the extent inconsistent with such rules and regulations as adopted by the Board of Directors, the presiding officer of any meeting of shareholders shall have the right and authority to prescribe such rules, regulations and procedures and to do all such acts as, in the judgment of such officer, are appropriate for the proper conduct of the meeting. Such rules, regulations or procedures, whether adopted by the Board of Directors or prescribed by the presiding officer, may to the extent not prohibited by law include, without limitation, the following: (i) the establishment of an agenda or order of business for the meeting; (ii) rules and procedures for maintaining order at the meeting and the safety of those present; (iii) limitations on attendance at or participation in the meeting to shareholders of record of the Corporation, their duly authorized and constituted proxies and any such other persons as the presiding officer shall determine; (iv) restrictions on the entry to the meeting after the time fixed for the commencement thereof; and (v) limitations on the time allotted to questions or comments by participants. Unless, and to the extent, determined by the Board of Directors or the presiding officer of the meeting, meetings of shareholders shall not be required to be held in accordance with the rules of parliamentary procedure.

### ARTICLE II DIRECTORS

SECTION 1. GENERAL POWERS. The business and affairs of the Corporation shall be managed by the Board of Directors, and, except as otherwise expressly provided by law or by the Articles of Incorporation, or by these Bylaws, all of the powers of the Corporation shall be vested in the Board of Directors.

SECTION 2. NUMBER AND QUALIFICATION. The number of directors comprising the Board of Directors shall be fixed from time to time by the Board of Directors and in accordance with the Articles of Incorporation.

Directors shall be citizens of the Commonwealth of Virginia. Within thirty (30) days after election to the Board of Directors, each director, if not already a shareholder of record, shall become a shareholder of record. A majority of the directors actually elected and serving at the time of any given meeting shall constitute a quorum for the transaction of business and the act of the majority of the directors present at a meeting at which a quorum is present shall be the act of the Board of Directors.

SECTION 3. ELECTION OF DIRECTORS. The directors shall be elected at the annual meeting of shareholders in accordance with the Articles of Incorporation.

SECTION 4. CHAIRMAN OF THE BOARD. At the annual meeting of the Board of Directors following each annual meeting of shareholders, the Board of Directors shall elect a Chairman and a Vice Chairman from among its members to preside at meetings of the Board. In their absence, the President shall perform the duties of the Chairman.

SECTION 5. MEETINGS OF DIRECTORS. An annual meeting of the Board of Directors shall be held as soon as possible after the annual meeting of shareholders without notice thereof. The Board of Directors may also adopt a schedule of additional meetings, which, together with the annual meeting referred to in the preceding sentence, shall be considered the regular meetings of the Board of Directors. Special meetings may be held whenever called by or at the direction of either the Chairman or Vice Chairman of the Board, the President, or by any two directors then in office. Unless otherwise specified in any notice thereof, any and all business may be transacted at a special meeting. Meetings of the Board of Directors shall be held at places in or outside the Commonwealth of Virginia and at such times and places as designated by the Board, or by the person or persons calling the meeting. The Secretary, or officer performing such duties, shall give at least twenty-four (24) hours notice by electronic mail, telegraph, facsimile telecommunication, letter, or telephone of all special meetings of the directors. Notice need not be given of regular meetings held at such times and places designated by the Board. Meetings may be held at any time without notice if all of the directors are present, or if those not present waive notice either before or after the meeting.

**SECTION 6. ACTION WITHOUT A MEETING.** Any action which is required or which may be taken at a meeting of the directors or of a committee, may be taken without a meeting if a consent in writing, setting forth the actions so to be taken, shall be signed before or after such action by all of the directors, or all of the members of the committee, as the case may be. A director's consent may be made and delivered in writing, including by electronic communication or by facsimile telecommunication.

**SECTION 7. PARTICIPATION BY CONFERENCE TELEPHONE**. The Board of Directors may permit any or all directors to participate in a meeting of the directors by, or conduct the meeting through the use of, conference telephone or any other means of communication by which all directors participating may simultaneously hear each other during the meeting. A director participating in a meeting by such means shall be deemed to be present in person at the meeting.

**SECTION 8. MAXIMUM AGE FOR DIRECTORS.** No person who is age 70 or older shall be eligible to serve on the Board of Directors after the annual meeting following his 70th birthday with the exception of those individuals whom the Board of Directors has, from time to time, determined to be exempt from this policy.

### ARTICLE III COMMITTEES OF THE BOARD

**SECTION 1. COMMITTEES.** There shall be an Executive Committee and such other committees as the Board of Directors may, from time to time, create for such purposes and with such powers as the Board may determine.

The Chairman of the Board shall recommend committee members at the annual meeting of the Board of Directors following the annual meeting of shareholders.

SECTION 2. EXECUTIVE COMMITTEE. The Executive Committee shall consist of not less than three (3) members of the Board, or such other number as the Board may appoint. The Executive Committee shall have power to do any and all acts and to exercise any and all authority during the intervals between the meetings of the Board of Directors which the Board of Directors is authorized and empowered to exercise, except as otherwise limited under applicable law, the Articles of Incorporation, or the Bylaws of the Corporation.

(a) The Executive Committee shall fix its own rules of proceeding and shall meet where and as provided by such rules, but in every case the presence of at least a majority of the Executive Committee shall be necessary to constitute a quorum. In every case, the affirmative vote of a majority of all the members of the Executive Committee present at the meeting shall be necessary for the adoption of any resolution.

- (b) The Chief Executive Officer of the Corporation shall serve as Chairman of the Executive Committee. The Chairman shall preside at meetings of the Executive Committee and shall have such other powers and duties as shall be conferred upon him from time to time by the Board of Directors.
  - (c) All actions of the Executive Committee shall be reported to the Board of Directors at its next succeeding meeting.
- **SECTION 3. NOMINATING COMMITTEE.** The Board of Directors shall appoint each year a Nominating Committee in accordance with the terms of the Nominating Committee Charter which the Board of Directors shall adopt and amend as the Board of Directors shall determine from time to time.
- SECTION 4. AUDIT COMMITTEE. The Board of Directors shall appoint each year an Audit Committee in accordance with the terms of the Audit Committee Charter which the Board of Directors shall adopt and amend as the Board of Directors shall determine from time to time.
- SECTION 5. COMPENSATION COMMITTEE. The Board of Directors shall appoint each year a Compensation Committee in accordance with the terms of the Compensation Committee Charter which the Board of Directors shall adopt and amend as the Board of Directors shall determine from time to time.
- SECTION 6. MEETINGS. Regular meetings of any standing or special committee may be held without call or notice at such times or places as such committee from time to time may fix. Other meetings of any such committee may be called by the Chairman or Vice Chairman of the Board, the President or any two members of such committee, upon giving notice of the time, place and purposes of each such meeting to each member at either his business or residence address, as shown by the records of the Secretary, at least forty-eight (48) hours previously thereto if mailed, and twenty-four (24) hours previously thereto if delivered in person, given orally, by telephone, telegraph, facsimile telecommunication, or electronic communication. Any director or member may waive notice of any meeting and the attendance of a director or member at a meeting shall constitute a waiver of notice of such meeting except where a director or member attends for the express purpose of objecting to the transaction of business at the meeting on the grounds that the meeting is not lawfully called or convened.

### ARTICLE IV OFFICERS

SECTION 1. OFFICERS GENERALLY. The officers of the Corporation shall be a President, who shall also serve as the Chief Executive Officer, a Secretary, a Chief Financial Officer, one or more Executive Vice Presidents, one or more Vice Presidents, and persons elected to such other offices as may be established from time to time by the Board of Directors. All officers shall be elected by the Board of Directors, and shall hold office until their successors are elected and qualify. Any number of offices may be held by the same person as the Board of Directors may determine. The Chief Executive Officer may from time to time appoint other officers, and any such appointment shall be reported to the Board of Directors at its next regularly scheduled meeting after any such appointment.

SECTION 2. OFFICER VACANCIES. Any vacancy occurring in any office by reason of death, resignation, termination, removal or otherwise may be filled at any meeting of the Board of Directors.

SECTION 3. POWERS AND DUTIES. The President shall be the Chief Executive Officer of the Corporation and shall have power and responsibility for carrying out the policies of the Board of Directors. The officers of the Corporation shall have such powers and duties as generally pertain to their offices, as well as such powers and duties as may be authorized or conferred upon them from time to time by the Board of Directors, except that in any event each officer shall exercise such powers and perform such duties as may be required by law.

### ARTICLE V CAPITAL STOCK

SECTION 1. EVIDENCE OF SHARES OF CAPITAL STOCK. Shares of the Corporation's capital stock, when fully paid, may be certificated or uncertificated, as provided under Virginia law, and in the case of certificated shares, in such form as may be prescribed by the Board of Directors and may (but need not) bear the seal of the Corporation or a facsimile thereof. When issued, all certificates shall be signed by the Chairman or Vice Chairman of the Board or the President, and also by the Secretary or the Assistant Secretary, which signatures may be facsimiles thereof.

SECTION 2. CERTIFICATES TO BE ENTERED. All certificates shall be consecutively numbered, and shall contain the names of the owners, the number of shares and the date of issue, a record whereof shall be entered in the Corporation's books or the books of the Corporation's transfer agent, if

applicable. The Corporation shall be entitled to treat the holder of record of certificated or uncertificated shares as the legal and equitable owner thereof and accordingly shall not be bound to recognize any equitable or other claim with respect thereto on the part of any other person so far as the right to vote and to participate in dividends is concerned.

SECTION 3. TRANSFER OF STOCK. The stock of the Corporation shall be transferable or assignable on the books of the Corporation's transfer agent, if any, or on the books of the Corporation by the holders in person or by attorney on surrender of the certificate or certificates for such shares duly endorsed, and, if sought to be transferred by attorney, accompanied by a written power of attorney to have the same transferred on the books of the Corporation or on the books of the Corporation's transfer agent, if applicable.

SECTION 4. LOST, DESTROYED AND MUTILATED CERTIFICATES. The holder of stock of the Corporation shall immediately notify the Corporation of any loss, destruction, or mutilation of the certificate therefore, and the Board of Directors, or the Secretary, may in its discretion cause one or more new certificates for the same number of shares in the aggregate to be issued to such shareholder upon the surrender of the mutilated certificate, or upon satisfactory proof of such loss or destruction accompanied by the deposit of a bond in such form and amount and with such surety as the Board of Directors may require.

SECTION 5. REGULATIONS. The Board of Directors may make such rules and regulations as it may deem expedient regulating the issue, transfer and registration of certificated or uncertificated shares of stock of the Corporation.

SECTION 6. DETERMINATION OF SHAREHOLDERS OF RECORD. The share transfer books may be closed by order of the Board of Directors for not more than seventy (70) days for the purpose of determining shareholders entitled to notice of or to vote at any meeting of the shareholders or any adjournment thereof (or entitled to receive any distribution or in order to make a determination of shareholders for any other purpose). In lieu of closing such books, the Board of Directors may fix in advance as the record date for any such determination a date not more than seventy (70) days before the date on which such meeting is to be held (or such distribution made or other action requiring such determination is to be taken). If the books are not thus closed or the record date is not thus fixed, the record date shall be the close of business on the day before the effective date of the notice to shareholders.

### ARTICLE VI MISCELLANEOUS PROVISIONS

- SECTION 1. SEAL. The seal of the Corporation shall contain the name of the Corporation and shall be in such form as shall be approved by the Board of Directors.
- SECTION 2. FISCAL YEAR. The fiscal year of the Corporation shall begin on the 1st day of January and end on the 31st day of December.
- **SECTION 3. EXAMINATION OF BOOKS.** The Board of Directors, or the President, subject to the laws of the Commonwealth of Virginia, shall have the power to determine from time to time whether and to what extent and under what conditions and limitations the accounts and books of the Corporation, or any of them, shall be open to the inspection of the shareholders.
- SECTION 4. EXECUTION OF INSTRUMENTS. The Chief Executive Officer, in the ordinary course of business, may enter into any contract or execute and deliver any instrument in the name and on behalf of the Corporation. The Chief Executive Officer may sign, execute, and deliver in the name of the Corporation powers of attorney, contracts, bonds, notes, corporate obligations, and other documents. The Board of Directors or the Chief Executive Officer may authorize management members or any other officer, employee or agent to enter into any contract or execute and deliver any instrument in the name and on behalf of the Corporation. Any such authorization may be general or limited to specific contracts or instruments.
- SECTION 5. CONSTRUCTION. In the event of any conflict between the provisions of these Bylaws as in effect from time to time and the provisions of the Articles of Incorporation of the Corporation as in effect from time to time, the provisions of the Articles of Incorporation shall be controlling. As used in these Bylaws, the term "Articles of Incorporation" shall mean the articles of incorporation of the Corporation filed with the State Corporation Commission pursuant to Section 13.1-618 of the Virginia Stock Corporation Act, as amended from time to time. As used herein, unless the context otherwise requires: (i) the terms defined herein shall have the meaning set forth herein for all purposes; (ii) the terms "include," "includes," and "including" are deemed to be followed by "without limitation" whether or not they are in fact followed by such words or words of like import; (iii) "writing," "written" and comparable terms refer to printing, typing, handwriting and other means of reproducing words in a visible form; (iv) "hereof," "herein," "hereunder" and comparable terms refer to the entirety of these Bylaws and not to any

particular article, section or other subdivision hereof; and (v) references to any gender include references to all genders, and references to the singular include references to the plural and vice versa.

SECTION 6. AMENDMENT OF BYLAWS. These Bylaws may be amended, altered, or repealed by the Board of Directors at any meeting. The shareholders shall have the power to rescind, alter, amend, or repeal any Bylaws and to enact Bylaws which, if so expressed by the shareholders, may not be rescinded, altered, amended, or repealed by the Board of Directors.

SECTION 7. REDEMPTION OF CERTAIN SHARES. In accordance with the provisions of Section 13.1-728.7 of Article 14.1 of the Virginia Stock Corporation Act, the Corporation may, but is not required to, redeem shares of its common stock which have been the subject of a control share acquisition (as defined in that Article) under the circumstances set forth in A and B of Section 13.1-728.7.

This is to certify that these Amended and Restated Bylaws were adopted by the Board of Directors of Union Bankshares Corporation on October 18, 2007 as the Bylaws of the Corporation with an effective date of October 24, 2007.

Dated this 24th day of October 2007.

Janis Orfe Corporate Secretary



**Contact:** D. Anthony Peay - (804) 632-2112

Executive Vice President/ Chief Financial Officer

Distribute to: Virginia State/Local News lines, NY Times, AP, Reuters, S&P, Moody's, Dow Jones, Investor Relations Service

October 24, 2007 4:00p.m. Traded: NASDAQ Symbol: UBSH

### UNION BANKSHARES CORPORATION REPORTS NET INCOME AND DECLARES QUARTERLY DIVIDEND

FOR IMMEDIATE RELEASE (Bowling Green, Virginia) — Union Bankshares Corporation (the "Company") (NASDAQ: UBSH - News) net income declined from the most recent quarter by \$284 thousand, or 5.0%, from \$5.6 million to \$5.4 million for the quarter ended September 30, 2007. This represents a decline in earnings per share, on a diluted basis, of 5.0%, or \$.02. This net decline was largely attributable to a full quarter of operating costs related to the Company's new operations center, costs associated with the acquisition and operation of six new branches as well as additional provisions for loan losses.

"As we enter the fourth quarter, the proverbial crystal ball looks cloudy" said G. William Beale, President and Chief Executive Officer of Union Bankshares Corporation. "There continue to be many positive indicators such as increases in loan activity, a more normally sloped yield curve, low unemployment and continued strong asset quality. On the other hand, we also see indicators that cause us concern which we will continue to monitor. The residential housing market slump continues to deepen and commercial construction pipelines are not as full. Consumer delinquency, while still low by historic measures, has started to increase. The pace of deposit growth has slowed and pricing competition for funds has kept us from taking full advantage of the recent decline in short term rates.

History would indicate that those periods following inverted yield curves, declines in residential housing activity and softening commercial real estate present interesting operating challenges to the banking industry. Those times also present interesting opportunities. We will aggressively pursue opportunities to acquire customers, while staying focused on the challenges.

Lastly, the month of September marked the integration of six acquired bank branches and related deposits. As expected, we will experience short-term earnings drag as acquisition and operating costs precede top line revenue growth. We remain excited about the growth opportunities related to this acquisition and welcome our newest colleagues to the Union Bankshares family."

For the three months ended September 30, 2007, net income was \$5.4 million, down 17.9%, from \$6.5 million for the same quarter in 2006. Earnings per share, on a diluted basis, decreased \$.09, or 18.4%, from \$.49 to \$.40 for the same quarter a year ago. Return on average equity for the quarter ended September 30, 2007 was 10.32%, while return on average assets for the same period was .97%, compared to 13.54% and 1.26%, respectively, from the prior year's same

quarter. This decline was largely the result of lower net interest income due to funding pressure and cost of funds outpacing yields on earning assets. Additionally, continued slowing in the mortgage banking sector contributed to the net decline. The operation of two bank branches (de novo), the relocation of another, as well as the purchase of six bank branches, effective September 7, 2007, and the necessary operational costs to support this growth contributed to the lower results when compared to the same period a year ago.

For the nine months ended September 30, 2007, net income was \$16.1 million, down 17.4% from \$19.5 million compared to the same period a year ago. This represents a decrease in earnings per share, on a diluted basis of \$.26, or 17.8%, from \$1.46 to \$1.20. Return on average equity for the nine months ended September 30, 2007 was 10.59%, while return on average assets was 1.01%, compared to 13.86% and 1.33%, respectively, for the same period in 2006. This decrease was partially related to increases in funding costs to support loan growth, as well as a continued slowing in the mortgage banking sector and increases in noninterest expenses.

As a supplement to U.S. generally accepted accounting principles ("GAAP"), the Company also uses certain alternate financial measures to review its operating performance. Earnings per share on a cash basis for the quarter ended September 30, 2007 were \$.42 as compared to \$.51 for the same quarter a year ago and \$.44 for the quarter ended June 30, 2007. Additionally, cash basis return on average tangible equity for the third quarter ended September 30, 2007 was 15.90% as compared to 21.11% in the prior year's third quarter and 16.91% for the quarter ended June 30, 2007. Earnings per share, on a cash basis and cash basis return on average tangible equity, were \$1.27 and 16.24%, and \$1.52 and 20.43%, respectively, for the nine months ending September 30, 2007 and 2006.

### NET INTEREST INCOME

The flat/inverted yield curve and competition for low cost deposits continued to impact the Company's net interest margin. For the three months ended September 30, 2007, net interest income, on a tax-equivalent basis, remained flat at \$20.1 million compared to last year's same period. This same income on a larger earning asset base reflects a decline in net interest margin, on a tax-equivalent basis, from 4.32% to 4.07%. This 25 basis point margin decline was driven by increased costs of interest-bearing liabilities which rose to 3.99%, or 31 basis points, compared to increased yields on earning assets, which rose only 8 basis points to 7.49%. Declines in low-cost deposits and demand deposits have put pressure on the funding side of the balance sheet, resulting in growth in certificates of deposit and purchased funding from the Federal Home Loan Bank of Atlanta ("FHLB"). Average interest-earning assets for the quarter ended September 30, 2007 increased approximately \$111.5 million, or 6.0%, over the same period a year ago. This growth was driven primarily by increases in the commercial and construction loan portfolios. Average interest-bearing liabilities for the period ended September 30, 2007 increased approximately \$12.0 million, or 8.3%, over the same period a year ago. This growth was driven primarily by increases in certificates of deposit and FHLB advances offset by lower demand deposit, savings and money market account volumes. Included in these amounts are approximately \$43.3 million in deposits acquired through the purchase of six bank branches, of which \$34.7 million were interest-bearing liabilities.

On a linked quarter basis, the tax-equivalent net interest margin for the quarter ended September 30, 2007 declined 13 basis points from 4.20% to 4.07% from the most recent quarter. Net interest income increased by \$160 thousand to \$20.1 million for the quarter ended September 30, 2007. The nominal increase in net interest income was due to favorable loan growth (principally within

the commercial and equity line portfolios) yielding 7.73%, but represented an 8 basis point decline in yield from the prior quarter. Contributing to the lower net interest margin was increased reliance on short-term advances from FHLB.

For the nine months ended September 30, 2007, net interest income, on a tax-equivalent basis, declined \$352 thousand or .6% to \$58.9 million compared to last year's same period. This compares to a corresponding decline in net interest margin, on a tax-equivalent basis, from 4.45% to 4.12%. This 33 basis point margin decline was driven by increases in certificates of deposit and FHLB advances offset by lower savings and money market volumes. Total cost of interest-bearing liabilities increased 62 basis points, to 3.95%, compared to earning asset yield increases of only 26 basis points, to 7.49%. Strong loan growth (principally within the commercial and construction loan portfolios) of \$144.1 million, or 9.8%, over the same period a year ago helped to lesson the effect of high cost interest bearing liabilities outpacing the yields on earning assets.

The recent 50 basis point cut in the target Fed Funds rate resulted in the immediate repricing of the Company's loans tied to prime. The liability side of the balance sheet also showed some immediate repricing, as overnight borrowings adjusted. Competition for deposits, however, has caused their rates to be less responsive to the Fed Funds rate decrease. Management anticipates continued pressure on the net interest margin in the near term and internal modeling indicates a decline in the margin to approximately 4.00% by year end.

For the nine months ended September 30, 2007, approximately \$8.0 million (\$6.2 million during the first quarter and \$1.8 million during the second quarter) of investment securities were called by the issuers, resulting in gains of \$508 thousand (\$301 thousand during the first quarter and \$207 thousand during the second quarter). The proceeds from these calls plus additional funds were used to pay off approximately \$15.0 million of higher cost (6.3%) FHLB advances. Penalties of approximately \$513 thousand (\$316 thousand during the first quarter and \$197 thousand during the second quarter) associated with the early payoff of these advances have been reflected as an interest expense adjustment in the net interest margin for the nine months ended September 30, 2007. Absent this interest expense adjustment, net interest margin would have been 4.16%, instead of 4.12% for the nine months ending September 30, 2007.

### LOAN LOSS PROVISION/ASSET QUALITY

Despite increasing industry concerns over credit issues, the Company's asset quality remains strong. Net charge-offs, which were \$229 thousand (.05% of average loans) for the quarter ended September 30, 2007, compared to net charge-offs of \$56 thousand in the same quarter last year and \$88 thousand for the quarter ended June 30, 2007, remain at low levels. At September 30, 2007, nonperforming assets totaled \$8.5 million, including a single credit relationship totaling \$7.4 million.

The provision for loan losses decreased from \$485 thousand in the third quarter of 2006 to \$432 thousand for the same quarter in 2007. On a linked quarter basis, the provision for loan losses increased \$242 thousand. This net increase was primarily due to loan growth. For the nine months ended September 30, 2007, the provision for loan losses decreased \$1.4 million from \$1.3 million from the same period a year ago. This decline was largely attributable to the reduction of estimated loss exposure (\$750 thousand recapture noted during the first quarter of 2007 on a continuing non-performing loan) to a single credit relationship. Without regard for the above recapture, the provision for loan losses declined \$659 thousand over this same period.

The Company entered into a workout agreement with the borrower in the aforementioned single credit relationship during March 2004. Under the terms of the agreement, the Company extended further credit secured by additional property with significant equity. During the first quarter of 2007, such equity was extracted from this relationship, reducing nonperforming assets totals on this relationship from \$10.6 million as of September 30, 2006 to \$7.9 million, and resulting in the recapture of \$750 thousand in specific reserves. In the second quarter of 2007, approximately \$400 thousand of this relationship returned to accrual status, further reducing the nonperforming balance to \$7.5 million as of the end of June 30, 2007. This balance has been further reduced (due to payments) to \$7.4 million at September 30, 2007. Despite the lengthy nature of this workout, the Company continues to have dialogue with the borrower toward a resolution of the affiliated loans and anticipates that this workout will result in further reductions of the Company's overall exposure to the borrower. The loans to this relationship continue to be secured by real estate (two assisted living facilities).

Nationally, industry concerns over asset quality have increased due in large part to issues related to subprime mortgage lending, declining real estate activity and general economic concerns. While the Company has experienced reduced real estate activity, the markets in which the Company operates remain stable and there has been no significant deterioration in the quality of the Company's loan portfolio. Management will continue to monitor delinquencies, risk rating changes, charge-offs and other indicators of risk in the Company's portfolio.

### NONINTEREST INCOME

Noninterest income for the three months ended September 30, 2007 declined \$737 thousand, or 10.5%, from \$7.0 million to \$6.3 million compared to last year's same quarter. This decline reflects lower mortgage segment income from the sale of loans of approximately \$780 thousand, or 27.8%, from the same quarter a year ago. During the three months ended September 30, 2007, the Company recorded a gain on the sale of its former operations center of \$324 thousand. The Company recorded gains from the sale of investment securities of \$276 thousand as well as income from a Small Business Investment Company ("SBIC") of \$150 thousand in the same period a year ago. Excluding these non-recurring transactions (sale of the former operations center, prior year securities gains and SBIC income) and mortgage segment operations, noninterest income increased approximately \$148 thousand, or 3.8%. This net increase comes from a combination of increases in other service charges and deposit account charges.

On a linked quarter basis, noninterest income increased \$70 thousand, or 1.1%, from the quarter ended June 30, 2007. These results include the current period gain from the sale of the Company's former operations center of \$324 thousand, as well as gains of \$207 thousand related to investment securities called by the issuer during the second quarter of 2007. Excluding the aforementioned gains on the called investment securities or former operations center gain, noninterest income declined approximately \$47 thousand, or 0.8%, and was principally attributable to lower gains on the sale of loans from the mortgage segment.

For the nine months ended September 30, 2007, noninterest income decreased \$2.2 million, or 10.5%, from \$20.9 million to \$18.7 million for the same period in 2006. The decrease was principally driven by lower gains on sales within the mortgage segment of \$2.3 million. During the third quarter of 2007, the Company sold its former operations center for a gain of \$324 thousand. Additionally during 2007, investment securities were called by the issuer at a gain of \$508 thousand. Prior year gains on the sale of real estate of \$856 thousand, recorded during the first quarter of 2006, are also factored in the overall results for the nine months ended September 30, 2007 compared to a year ago.

#### NONINTEREST EXPENSE

Noninterest expense for the three months ended September 30, 2007 increased \$537 thousand, or 3.1%, to \$18.0 million compared to last year's same period. Salaries and benefits decreased slightly by \$379 thousand, or 3.9%, and were mainly attributable to lower commission expense from the mortgage segment and lower profit sharing expense. Other operating expenses increased \$625 thousand, or 11.7%, this was principally related to the operation of two additional bank branches (de novo), the purchase of six bank branches, and the relocation of one bank branch for closer proximity to and convenience of customers, as well as the necessary infrastructure enhancements to support the Company's continued growth. Some of the infrastructure enhancements include voice over internet protocol (e.g., VoIP) and the associated hardware and software to support this technology. Other initiatives include online check deposit technology, enhancements to our internet banking delivery channel (increased bandwidth) and improvements in data security and business continuity. Occupancy expenses increased \$228 thousand, or 17.1%, and were principally attributable to increased facilities costs associated with the Company's continued expansion. Some of these increased costs included depreciation, property insurance, rental expenses and, to a lesser extent, utility costs. In addition, the Company moved into its new 70,000 square foot operations center during the second quarter of 2007. This facility will allow for more effective and efficient deployment of the Company's support services and provide sufficient space for anticipated growth over the next ten years. The third quarter of 2007 contained approximately \$114 thousand of depreciation related to this new operations center in Caroline County. Other occupancy costs of approximately \$34 thousand relate to the acquired facilities of six bank branches as stated above. Furniture and equipment expenses increased \$63 thousand, or 5.5%, and were attributable to the related depreciation and softwa

On a linked quarter basis, noninterest expense increased by \$312 thousand, or 1.8%, to \$18.0 million from \$17.7 million for the period ended September 30, 2007. Decreases in salaries and benefits of \$388 thousand, or 4.0%, are primarily attributable to lower incentive compensation and lower commissions from the mortgage segment. Increases in occupancy expenses of \$138 thousand, or 9.7%, are principally due to a full quarter of operations (as stated above) of the new 70,000 square foot operations center and costs associated with the newly acquired six bank branches. Other operating expenses increased \$465 thousand, or 8.4%, principally driven by the direct and operational costs associated with the acquisition of six bank branches as well as third quarter marketing campaigns. Furniture and equipment expenses increased \$97 thousand, or 8.7%, as a result of a full quarter of depreciation on the Company's new operations center and one month of expenses related to the acquisition of six bank branches.

For the nine months ended September 30, 2007, noninterest expense increased \$3.3 million, or 6.6%, from \$50.3 million to \$53.6 million for the same period in 2006. These figures include the acquisition of Prosperity Bank & Trust Company ("Prosperity") on April 1, 2006; therefore, results of operations include nine months of Prosperity activity for 2007 and only six months for 2006. Excluding this year's first quarter of noninterest expense related to Prosperity of \$1.0 million, total noninterest expense increased \$2.4 million, or 4.7%, when compared to the prior year. The following increases exclude the first quarter 2007 noninterest expenses of Prosperity. Other operating expenses increased \$1.5 million, or 10.2%, and principally related to two additional bank branches (de novo), the relocation of one bank branch, six recently acquired bank

branches as well as telecommunications enhancements. These telecommunications enhancements include the Company's internet banking delivery channel (increased bandwidth), improvements in data security and business continuity. Salary and benefits increased \$115 thousand, or .4%, is attributable to normal compensation adjustments offset by lower profit sharing expenses as well as lower commissions from the mortgage segment. Occupancy expense increased \$601 thousand, or 16.4%, and was principally related to the Company's fixed asset expansion (bank branches and new operations center). These costs include depreciation, property insurance and to a lesser extent utility costs. Furniture and equipment expense increased \$119 thousand, or 3.6%.

### BALANCE SHEET

At September 30, 2007, total assets were approximately \$2.2 billion compared to \$2.1 billion at December 31, 2006 and September 30, 2006. Net loans increased \$135.0 million, or 8.8%, and \$136.6 million, or 8.9%, from December 31, 2006 and September 30, 2006, respectively. Loan growth was concentrated in the commercial real estate and construction loan portfolios from the same quarter a year ago (\$66.5 million and \$30.2 million, respectively) and from December 31, 2006 (\$71.5 million and \$30.3 million, respectively). Total cash and cash equivalents declined slightly to \$50.5 million at September 30, 2007 from \$50.8 million the same period a year ago. Deposits grew \$32.7 million, or 2.0%, over September 30, 2006 levels, but decreased \$3.6 million, or .2%, from December 31, 2006. The growth over September 30, 2006 was principally attributed to certificates of deposit whereas the decline from year-end 2006 related principally to demand and NOW accounts. Total borrowings also increased by \$82.2 million and \$110.3 million to \$199.2 million, from September 30, 2006 and December 31, 2006, respectively. The Company's equity to assets ratio remains strong at 9.38% at September 30, 2007.

### SEGMENT INFORMATION

#### Community Banking Segment

For the three months ended September 30, 2007, net income for the community banking segment decreased 14.7% or \$949 thousand from \$6.5 million to \$5.5 million from the same quarter last year. This decline was partially attributable to net interest margin compression (from 4.23% to 3.91%) which resulted in a **net interest income** decline of \$410 thousand, or 2.1%, over the same period. This same decline was \$805 thousand, or 4.0%, for the three months ending June 2007 over June 2006. The provision for loan loss decreased \$53 thousand, from \$485 thousand to \$432 thousand during this period.

Noninterest income increased \$46 thousand, or 1.1%, in the third quarter of 2007 from the same period a year earlier. The increase was primarily related to a gain on the sale of the Company's former operations center totaling \$324 thousand. Offsetting this increase were third quarter 2006 gains on the sale of investment securities of \$276 thousand and income from an investment in a SBIC of \$150 thousand. Excluding the current period gain on sale of the former operations center and the prior year investment securities gains and SBIC income, noninterest income increased approximately \$148 thousand, or \$3.8%, over the same quarter a year ago.

Noninterest expense increased \$963 thousand, or 6.5%, mainly due to increases in other operating expenses of \$575 thousand, occupancy expenses of \$232 thousand, furniture and fixtures of \$80 thousand and salary and benefits of \$76 thousand. These increased costs were related to the opening of two new branches (Twin Hickory and Front Royal) as well as the costs associated with the Company's new operations center, all in service after the third quarter of 2006. Other increases in operating expenses are reflective of our continued investment in people and technology necessary to support our growth and service goals.

On a linked quarter basis, community bank segment net income declined \$276 thousand, or 4.8%, for the period ended September 30, 2007. Increases in net interest income and noninterest income (gain on the sale of the former operations center) were less than increases in the provision for loan loss and noninterest expenses (marketing and new branch operating and acquisition costs). Net interest income after the provision for loan losses decreased \$72 thousand, or .4%. Noninterest income increased \$177 thousand, or 4.3%, and was primarily attributable to the current period gain recorded from the sale of the Company's former operations center of \$324 thousand and lower gains on called investment securities of \$114 thousand (prior quarter gains related to called investment securities were \$207 thousand). Noninterest expense increased \$448 thousand, or 2.9%, and was primarily related to the recent six bank branch acquisition and associated operating expenses, a full quarter of costs associated with the Company's new operations center, and increased marketing expenses related to Company marketing campaigns offset by lower incentive compensation.

For the nine months ended September 30, 2007, compared to the same period in 2006, net income for the community banking segment decreased 14.0%, or approximately \$2.7 million, from \$19.3 million to \$16.6 million. Net interest income declined \$1.0 million, or 1.8%. Moreover, during the first quarter of 2007, \$750 thousand of specific loan loss reserves were released. Net interest income after the provision for loan loss recapture increased \$386 thousand, or an increase of 0.7%, from a year ago. Noninterest income for the nine months ended September 30, 2007 remained relatively flat and increased \$84 thousand. Excluding the gains from the called investment securities of \$508 thousand, the gain recorded from the sale of the former operations center of \$324 thousand in 2007 or prior year gains from the sale of real estate of \$856 thousand, investment securities of \$276 thousand or SBIC income of \$150 thousand, the increase in noninterest income was \$534 thousand, or 4.8%, over the prior year. Noninterest expense increased \$4.5 million, or 10.7%, to \$46.4 million for the nine months ending September 30, 2007 compared to the same period a year ago. Salary and benefits contributed \$1.8 million of this increase and other operating expense comprised \$1.8 million. Occupancy and furniture and fixtures expense were \$615 thousand and \$252 thousand, respectively. Additionally, nine months of Prosperity's noninterest expenses were included in 2007 compared to only six months for the same period in 2006 (acquired April 1, 2006). This represents approximately \$1.0 million of the total increase in noninterest expenses.

### Mortgage Segment

For the three months ended September 30, 2007, net income for the mortgage segment declined \$222 thousand, from \$51 thousand net income to a net loss of \$171 thousand, compared to the same quarter in 2006. Although loan profitability ratios were similar to those achieved during the prior year, overall loan volume decreased 25.9% from the same period last year, resulting in a similar decline in loan revenue. The housing market for both new construction and existing sales continued to slump during the quarter, providing fewer origination opportunities than during the same quarter last year. Reduced mortgage loan demand combined with less liquidity in the secondary market and more stringent underwriting requirements have slowed both purchase and refinance production.

On a linked quarter basis, mortgage segment net income declined \$8 thousand from a net loss of \$163 thousand to a net loss of \$171 thousand. While originations declined 8.1%, revenue from loan fees fell only 4.9% because of the origination of more profitable loan products. A series of cost reduction measures resulted in a decline of noninterest expense of 5.3%.

For the nine months ended September 30, 2007, mortgage segment net income declined \$694 thousand, from net income of \$221 thousand to a net loss of \$473 thousand. This was principally due to a 25.6% decline in loan originations, from \$377.0 million to \$280.7 million, for the nine months ending September 30, 2006 and 2007, respectively.

The mortgage segment continues to focus origination efforts on superior quality loans. While more stringent guidelines have been established by investors on many loan products, the Company does not anticipate that the deterioration of the sub-prime market will have a significant adverse effect on its performance.

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### QUARTERLY DIVIDEND DECLARATION

The Board of Directors of Union Bankshares Corporation (the "Company") (NASDAQ: UBSH - News) has declared a quarterly dividend of \$.185 per share. This dividend matches the quarterly dividend of \$.185 paid on August 31, 2007 and is an 8.8% increase from the \$.17 quarterly dividend paid on November 30, 2006. Based on the closing price of the Company's stock on October 23, 2007 (\$22.96) the dividend yield is 3.2%. The dividend is payable on November 30, 2007 to shareholders of record as of November 18, 2007.

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### ABOUT UNION BANKSHARES CORPORATION

Union Bankshares Corporation is one of the largest community banking organizations based in Virginia, providing full service banking to the Northern, Central, Rappahannock, Tidewater and Northern Neck regions of Virginia through its bank subsidiaries, Union Bank and Trust Company (34 locations in the counties of Albemarle, Caroline, Chesterfield, Fluvanna, Hanover, Henrico, King George, King William, Nelson, Spotsylvania, Stafford, Westmoreland and the Cities of Fredericksburg and Charlottesville); Northern Neck State Bank (9 locations in the counties of Richmond, Westmoreland, Essex, Northumberland and Lancaster); Rappahannock National Bank (7 locations in Washington, Front Royal, Middleburg, Warrenton, and Winchester, Virginia); Bay Community Bank (4 locations in Williamsburg, Newport News and Grafton), and Prosperity Bank & Trust Company (3 locations in Springfield and Burke, Virginia). Union Bank and Trust Company also operates a loan production office in Manassas. In addition to banking services, Union Investment Services, Inc. provides full brokerage services; Union Mortgage Group, Inc. provides a full line of mortgage products; and Union Insurance Group, LLC offers various lines of insurance products. Bay Community Bank also owns a non-controlling interest in Johnson Mortgage Company, LLC.

Additional information is available on the Company's website at <u>www.ubsh.com</u>. The shares of the Company are traded on the NASDAQ Global Select Market under the symbol "UBSH".

### FORWARD-LOOKING STATEMENTS

Certain statements in this report may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that include projections, predictions, expectations or beliefs about future events or results or otherwise are

not statements of historical fact. Such statements are often characterized by the use of qualified words (and their derivatives) such as "expect," "believe," "estimate," "plan," "project," "anticipate" or other statements concerning opinions or judgment of the Company and its management about future events. Although the Company believes that its expectations with respect to forward-looking statements are based upon reasonable assumptions within the bounds of its existing knowledge of its business and operations, there can be no assurance that actual results, performance or achievements of the Company will not differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements. Actual future results and trends may differ materially from historical results or those anticipated depending on a variety of factors, including, but not limited to, the effects of and changes in: general economic conditions, the interest rate environment, legislative and regulatory requirements, competitive pressures, new products and delivery systems, inflation, changes in the stock and bond markets, technology, and consumer spending and savings habits. The Company does not update any forward-looking statements that may be made from time to time by or on behalf of the Company.

### UNION BANKSHARES CORPORATION AND SUBSIDIARIES KEY FINANCIAL RESULTS

(in thousands, except share data)

		Three Months Ended					Nine Mont			
		09/30/07		09/30/06	(	06/30/07	_	09/30/07	(	09/30/06
Results of Operations										
Interest and dividend income	\$	36,251	\$	34,169	\$	35,129	\$	,	\$	94,806
Interest expense		16,903		14,404		15,908		48,278		37,024
Net interest income		19,348		19,765		19,221		56,729		57,782
Provision for loan losses		432		485		190		(113)		1,296
Net interest income after provision for loan losses		18,916		19.280		19.031		56.842		56,486
Noninterest income		6,282		7,019		6,212		18,703		20,901
Noninterest expenses		17,978		17,441		17,666		53,603		50,270
Income before income taxes		7,220	_	8,858		7,577	_	21,942		27,117
Income tax expense		1,863		2,330		1,936		5,796		7,568
Net income	\$	5,357	\$	6,528	\$	5,641	\$	16,146	\$	19,549
Net income	J.	3,337	Þ	0,328	φ	3,041	Ф	10,140	Þ	19,349
Interest earned on loans (FTE)	\$	32,644	\$	29,601	\$	31.760	\$	94.363	\$	83,222
Interest earned on securities (FTE)	Ψ	4.099	Ψ.	4.344		3,934		12.105		12,126
Interest earned on securities (FTE)		37,020		34,526		35,864		107,227		96,326
Net interest income (FTE)		20,116		20,122		19,956		58,951		59,303
Interest expense on certificates of deposit		10,613		9,078		10,621		31,631		23,673
Interest expense on interest-bearing deposits		12,079		10,502		12,040		35,976		28,035
Core deposit intangible amortization		471		457		457		1,386		1,219
Net income - community bank segment	\$	5,528	\$	6,477	\$	5,804	\$	16,619	\$	19,328
Net income - mortgage segment		(171)		51		(163)		(473)		221
ev Performance Ratios										
Return on average assets (ROA)		0.97%		1.26%		1.06%		1.01%		1.33
Return on average equity (ROE)		10.32%		13.54%		11.07%		10.59%		13.86
Efficiency ratio		70.14%		65.12%		69.46%		71.06%		63.89
Efficiency ratio - community bank segment		66.40%		61.38%		65.47%		67.21%		59.89
Net interest margin (FTE)		4.07%		4.32%		4.20%		4.12%		4.45
Yields on earning assets (FTE)		7.49%		7.41%		7.54%		7.49%		7.23
Cost of interest-bearing liabilities (FTE)		3.99%		3.68%		3.93%		3.95%		3.33
Noninterest expense less noninterest income / average assets		2.12%		2.01%		2.16%		2.18%		2.00
·										
er Share Data		0.40		0.40		0.40	•		•	
Earnings per share, basic	\$	0.40	\$	0.49	\$	0.42	\$	1.21	\$	1.48
Earnings per share, diluted		0.40		0.49		0.42		1.20		1.46
Cash basis earnings per share, diluted		0.42		0.51		0.44		1.27		1.52
Cash dividends paid		0.19		0.16		0.18		0.54		0.46
Market value per share		22.71		29.55		23.20		22.71		29.55
Book value per share		15.59		14.62		15.28		15.59		14.62
Tangible book value per share		10.46		9.89		10.54		10.46		9.89
Price to earnings ratio, diluted		14.31		15.20		13.74		14.15		15.14
Price to book value ratio		1.46		2.02		1.52		1.46		2.02
Weighted average shares outstanding, basic		3,350,143		3,245,484		3,332,263		3,329,797		3,221,779
Weighted average shares outstanding, diluted		3,420,199		3,367,030		3,412,933		3,415,537		3,349,207
Shares outstanding at end of period	1.	3,388,789	1	3,273,964	13	3,342,270	1	3,388,789	13	3,273,964
inancial Condition										
Assets	\$	2,219,032	\$	2,077,210	\$ 2	2,166,914	s	2,219,032	\$ 3	2,077,210
Loans, net of unearned income		1,683,742		1,547,788		1,636,345	Ψ	1,683,742		1,547,788
Earning Assets		1,985,891		1,870,681		1,935,522		1,985,891		1,870,681
Goodwill		56,075		50,049		51,881		56,075		50,049
Core deposit intangibles, net		12,407		12,798		11,426		12,407		12,798
Deposits		1,662,341		1,629,621	1	1,648,136		1,662,341		1,629,621
Stockholders' equity		208,251		194,071		203,905		208,251		194,071
Tangible equity		139,769		131,224		140,598		139,769		131,224
rangiole equity		139,709		131,224		140,590		139,709		131,424

Assets Loans, net of unearned income Loans held for sale Securities Earning assets Deposits	\$2,190,166 1,657,002 21,350 276,537 1,960,836 1,637,453	\$2,053,601 1,519,694 25,531	\$2,131,153 1,612,164	\$2,135,837	09/30/06
Assets Loans, net of unearned income Loans held for sale Securities Earning assets	1,657,002 21,350 276,537 1,960,836	1,519,694 25,531		\$2,135,837	¢1 067 690
Loans, net of unearned income Loans held for sale Securities Earning assets	1,657,002 21,350 276,537 1,960,836	1,519,694 25,531		\$2,135,837	¢1 067 690
Loans held for sale Securities Earning assets	21,350 276,537 1,960,836	25,531	1,612,164		\$1,967,680
Securities Earning assets	276,537 1,960,836			1,612,018	1,467,932
Earning assets	1,960,836		22,332	21,774	26,272
		291,317	266,880	273,432	274,002
Deposits	1,637,453	1,849,353	1,906,823	1,913,214	1,780,253
		1,596,896	1,652,903	1,645,690	1,545,809
Certificates of deposit	888,862	815,660	900,573	895,770	767,175
Interest-bearing deposits	1,353,293	1,300,181	1,367,489	1,364,004	1,264,499
Borrowings	327,515	251,470	256,380	268,436	220,022
Interest-bearing liabilities	1,680,808	1,551,651	1,623,869	1,632,440	1,484,521
Stockholders' equity	205,848	191,328	204,371	203,796	188,517
Tangible equity	141,307	128,295	140,844	140,365	133,112
asset Quality					
Allowance for Loan Losses					
Beginning balance of allowance for loan losses	\$ 18,353	\$ 18,662	\$ 18,251	\$ 19,148	\$ 17,116
Add: Allowance from acquired banks	_	_	_	_	785
Add: Recoveries	23	94	84	238	347
Less: Charge-offs	252	150	172	717	453
Add: Provision for loan losses	432	485	190	(113)	1,296
Ending balance of allowance for loan losses	\$ 18,556	\$ 19,091	\$ 18,353	\$ 18,556	\$ 19,091
Allowance for loan losses / total outstanding loans	1.10%	1.23%	1.12%	1.10%	1.23
	1.10%	1.25%	1.1270	1.10%	1.23
Nonaccrual loans	\$ 8,307	\$ 11,199	\$ 8,232	\$ 8,307	\$ 11,199
Other real estate and foreclosed properties	217	\$ 11,199	217	217	\$ 11,199
* *					
Total nonperforming assets	8,524	11,199	8,449	8,524	11,199
Loans > 90 days and still accruing	1,439	670	1,176	1,439	670
Total nonperforming assets and loans > 90 days and still accruing	\$ 9,963	\$ 11,869	\$ 9,625	\$ 9,963	\$ 11,869
Nonperforming assets / total outstanding loans	0.51%	0.72%	0.52%	0.51%	0.72
Nonperforming assets / allowance for loan losses	45.94%	58.66%	46.04%	45.94%	58.66
Other Data					
Mortgage loan originations	\$ 87,861	\$ 118,630	\$ 95,578	\$ 280,675	\$ 377,024
% of originations that are refinances	33.51%	35.87%	42.47%	41.11%	34.28
End of period full-time employees	675	632	650	675	632
Number of full-service branches	57	49	51	57	49
Number of community banks (subsidiaries)	5	5	5	5	5
Number of full automatic transaction machines (ATM's)	144	132	137	144	132
Alternative Performance Measures (1) Net income	\$ 5.357	\$ 6.528	¢ 5.641	\$ 16.146	\$ 19.549
		*	\$ 5,641	, ., .	
Plus: Core deposit intangible amortization, net of tax	306	297	297	901	792
Cash basis operating earnings	\$ 5,663	\$ 6,825	\$ 5,938	\$ 17,047	\$ 20,341
Average assets	\$2,190,166	\$2,053,601	\$2,131,153	\$2,135,837	\$1,967,680
Less: Average goodwill	52,975	50,026	51,881	51,659	43,781
Less: Average core deposit intangibles	11,566	13,007	11,646	11,772	11,624
Average tangible assets	\$2,125,625	\$1,990,568	\$2,067,626	\$2,072,406	\$1,912,275
Average equity	\$ 205,848	\$ 191,328	\$ 204,371	\$ 203,796	\$ 188,517
Less: Average goodwill	52,975	50,026	51,881	51,659	43,781
Less: Average core deposit intangibles	11,566	13,007	11,646	11,772	11,624
Average tangible equity	\$ 141,307	\$ 128,295	\$ 140,844	\$ 140,365	\$ 133,112
Cod hade comband that d	e 0.42	0.51		e 127	
Cash basis earnings per share, diluted	\$ 0.42	\$ 0.51	\$ 0.44	\$ 1.27	\$ 1.52
Cash basis return on average tangible assets Cash basis return on average tangible equity	1.06% 15.90%	1.36% 21.11%	1.15% 16.91%	1.10% 16.24%	1.42° 20.43°

<sup>(1)</sup> As a supplement to accounting principles generally accepted in the United States ("GAAP"), management also reviews operating performance based on its "cash basis earnings" to fully analyze its core business. Cash basis earnings exclude amortization expense attributable to intangibles (goodwill and core deposit intangibles) that do not qualify as regulatory capital. Financial ratios based on cash basis earnings exclude the amortization of nonqualifying intangible assets from earnings and the unamortized balance of nonqualifying intangibles from assets and equity.

In management's opinion, cash basis earnings are useful to investors because by excluding non-operating adjustments stemming from the consolidation of our organization, they allow investors to see clearly the combined economic results of our multi-bank company. These non-GAAP disclosures should not, however, be viewed in direct comparison with non-GAAP measures of other companies.

# UNION BANKSHARES CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Dollars in thousands, except share amounts)

	September 30,  2007 (Unaudited)	December 31, 2006 (Audited)	September 30, 2006 (Unaudited)	
ASSETS	(Unauanea)	(Audueu)	(Chauanea)	
Cash and cash equivalents:				
Cash and due from banks	\$ 45,712	\$ 55,511	\$ 46,170	
Interest-bearing deposits in other banks	1,238	950	1,774	
Money market investments	192	322	275	
Other interest-bearing deposits	2,598	2,598	2,598	
Federal funds sold	732	16,509	38	
Total cash and cash equivalents	50,472	75,890	50,855	
Securities available for sale, at fair value	276,672	282,824	291,431	
Loans held for sale	20,717	20,084	26,777	
Loans, net of unearned income	1,683,742	1,549,445	1,547,788	
Less allowance for loan losses	18,556	19,148	19,091	
Net loans	1,665,186	1,530,297	1,528,697	
Bank premises and equipment, net	75,398	63,461	58,580	
Other real estate owned	217			
Core deposit intangibles, net	12,407	12,341	12,798	
Goodwill	56,075	50,049	50,049	
Other assets	61,888	57,945	58,023	
Total assets	\$ 2,219,032	\$ 2,092,891	\$ 2,077,210	
LIABILITIES				
Noninterest-bearing demand deposits	\$ 286,675	\$ 292,262	\$ 302,770	
Interest-bearing deposits:	Ψ 200,070	\$ 2,2,202	\$ 202,770	
NOW accounts	205,063	212,328	204,371	
Money market accounts	162,183	165,202	171,304	
Savings accounts	107,232	107,163	114,392	
Time deposits of \$100,000 and over	446,401	442,953	413,135	
Other time deposits	454,787	446,000	423,649	
Total interest-bearing deposits	1,375,666	1,373,646	1,326,851	
Total deposits	1,662,341	1,665,908	1,629,621	
Total ucposits	1,002,541	1,005,708	1,027,021	
Securities sold under agreements to repurchase	70,493	62,696	61,392	
Other short-term borrowings	129,700	_	27,409	
Trust preferred capital notes	60,310	60,310	60,310	
Long-term borrowings	69,500	88,850	89,500	
Other liabilities	18,437	15,711	14,907	
Total liabilities	2,010,781	1,893,475	1,883,139	
Commitments and contingencies				
STOCKHOLDERS' EQUITY				
Common stock, \$1.33 par value, shares authorized 36,000,000; issued and outstanding, 13,388,789 shares, 13,303,520 shares, and 13,273,964 shares, respectively.	17,813	17,716	17,699	
Surplus	39,693	38,047	37,115	
Retained earnings	151,104	142,168	137,992	
Accumulated other comprehensive income (loss)	(359)	1,485	1,265	
Total stockholders' equity	208,251	199,416	194,071	
Total liabilities and stockholders' equity	\$ 2,219,032	\$ 2,092,891	\$ 2,077,210	
2 Star Indontities and Stockholders equity	<del>\$ 2,217,032</del>	<del>+ 2,072,071</del>	<del>\$ 2,077,210</del>	

# UNION BANKSHARES CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Dollars in thousands, except per share amounts) (Unaudited)

		Three Months Ended September 30		Nine Months Ended September 30	
	2007	2006	2007	2006	
Interest and dividend income:					
Interest and fees on loans	\$32,530	\$29,847	\$ 94,022	\$83,377	
Interest on Federal funds sold	221	520	606	838	
Interest on deposits in other banks	20	26	47	44	
Interest on money market investments	1	1	3	3	
Interest on other interest-bearing deposits	34	34	103	94	
Interest and dividends on securities:					
Taxable	2,230	2,619	6,735	7,337	
Nontaxable	1,215	1,122	3,491	3,113	
Total interest and dividend income	36,251	34,169	105,007	94,806	
Interest expense:					
Interest on deposits	12,078	10,502	35,977	28,036	
Interest on Federal funds purchased	432	487	1,000	747	
Interest on short-term borrowings	2,256	1,349	4,223	3,333	
Interest on long-term borrowings	2,137	2,066	7,078	4,908	
Total interest expense	16,903	14,404	48,278	37,024	
Net interest income	19,348	19,765	56,729	57,782	
Provision for (recapture of) loan losses	432	485	(113)	1,296	
Net interest income after provision for (recapture of) loan losses	18,916	19,280	56,842	56,486	
Noninterest income:					
Service charges on deposit accounts	1,947	1,877	5,590	5,301	
Other service charges, commissions and fees	1,525	1,467	4,526	4,171	
Gains on securities transactions, net	93	279	601	286	
Gains on sales of loans	2,024	2,804	6,500	8,756	
Gains (losses) on sales of other real estate	317	(7)	308	872	
Other operating income	376	599	1,178	1,515	
Total noninterest income	6,282	7,019	18,703	20,901	
Noninterest expenses:					
Salaries and benefits	9,230	9,609	28,787	28,284	
Occupancy expenses	1,560	1,332	4,373	3,660	
Furniture and equipment expenses	1,213	1,150	3,510	3,336	
Other operating expenses	5,975	5,350	16,933	14,990	
Total noninterest expenses	17,978	17,441	53,603	50,270	
Income before income taxes	7,220	8,858	21,942	27,117	
Income tax expense	1,863	2,330	5,796	7,568	
Net income	\$ 5,357	\$ 6,528	\$ 16,146	\$19,549	
Earnings per share, basic	\$ 0.40	\$ 0.49	\$ 1.21	\$ 1.48	
Earnings per share, diluted	\$ 0.40	\$ 0.49	\$ 1.20	\$ 1.46	

### AVERAGE BALANCES, INCOME AND EXPENSES, YIELDS AND RATES (TAXABLE EQUIVALENT BASIS)

	For the Three Months Ended September 30,								
		2007			2006		2005		
	Average Balance	Interest Income / Expense	Yield / Rate (1)	Average Balance	Interest Income / Expense	Yield / Rate (1)	Average Balance	Interest Income / Expense	Yield / Rate (1)
				(Dolla	ars in thousand	ds)			
Assets:									
Securities:									
Taxable	\$ 171,600	\$ 2,230	5.16%	\$ 196,351	\$ 2,619	5.29%	\$ 151,889	\$ 1,882	4.92%
Tax-exempt	104,937	1,869	7.07%	94,966	1,725	7.21%	75,084	1,411	7.46%
Total securities	276,537	4,099	5.88%	291,317	4,344	5.92%	226,973	3,293	5.76%
Loans, net (2) (3)	1,657,002	32,292	7.73%	1,519,694	29,171	7.62%	1,321,982	22,791	6.84%
Loans held for sale	21,350	352	6.53%	25,531	430	6.68%	51,906	803	6.14%
Federal funds sold	1,674	221	5.59%	8,288	520	5.61%	11,478	68	2.35%
Money market investments	216	1	2.17%	203	2	3.67%	84	1	3.12%
Interest-bearing deposits in other banks	1,459	21	5.61%	1,722	25	5.81%	1,153	10	3.54%
Other interest-bearing deposits	2,598	34	5.26%	2,598	34	5.24%	2,598	22	3.35%
Total earning assets	1,960,836	37,020	7.49%	1,849,353	34,526	7.41%	1,616,174	26,988	6.62%
Allowance for loan losses	(18,361)			(18,815)			(16,645)		
Total non-earning assets	247,691			223,063			156,054		
Total assets	\$2,190,166			\$2,053,601			\$1,755,583		
Liabilities and Stockholders' Equity:									
Interest-bearing deposits:									
Checking	\$ 201,803	330	0.65%	\$ 200,591	211	0.42%	\$ 200,800	192	0.38%
Money market savings	157,729	935	2.35%	166,633	942	2.24%	187,633	841	1.78%
Regular savings	104,899	201	0.76%	117,297	271	0.92%	119,965	263	0.87%
Certificates of deposit:	ĺ								
\$100,000 and over	443,292	5,537	4.96%	402,793	4,770	4.70%	265,594	2,470	3.69%
Under \$100,000	445,570	5,076	4.52%	412,867	4,308	4.14%	368,199	3,003	3.24%
Total interest-bearing deposits	1,353,293	12,079	3.54%	1,300,181	10,502	3.20%	1,142,191	6,769	2.35%
Other borrowings	327,515	4,825	5.84%	251,470	3,902	6.16%	168,067	1,748	4.13%
Total interest-bearing liabilities	1,680,808	16,904	3.99%	1,551,651	14,404	3.68%	1,310,258	8,517	2.58%
Noninterest-bearing liabilities:									
Demand deposits	284,160			296,715			255,752		
Other liabilities	19,350			13,907			14,781		
Total liabilities	1,984,318			1,862,273			1,580,791		
Stockholders' equity	205,848			191,328			174,792		
Total liabilities and stockholders' equity	\$2,190,166			\$2,053,601			\$1,755,583		
Net interest income		\$20,116			\$20,122			\$18,471	
Interest rate spread (4)		_	3.50%			3.73%		_	4.04%
Interest expense as a percent of average earning assets			3.42%			3.09%			2.09%
Net interest margin			4.07%			4.32%			4.53%
1 tot meet est mai gm			7.07 /0			7.52/0			7.33/

<sup>(1)</sup> 

Rates and yields are annualized and calculated from actual, not rounded amounts in thousands, which appear above. Foregone interest on previously charged off credits of \$350 thousand and \$94 thousand has been excluded for 2006 and 2005, respectively. (2) (3) (4)

Nonaccrual loans are included in average loans outstanding.

Income and yields are reported on a taxable equivalent basis using the statutory federal corporate tax rate of 35%.

### AVERAGE BALANCES, INCOME AND EXPENSES, YIELDS AND RATES (TAXABLE EQUIVALENT BASIS)

	For the Nine Months Ended September 30,									
		2007			2006					
		Interest	Wald / Date		Interest	Wald / Date		Interest	372-14 / D-4-	
	Average Balance	Income / Expense	Yield / Rate (1)	Average Balance	Income / Expense	Yield / Rate (1)	Average Balance	Income / Expense	Yield / Rate (1)	
					rs in thousand					
Assets:										
Securities:										
Taxable	\$ 174,069	\$ 6,735	5.17%	\$ 186,806	\$ 7,337	5.25%	\$ 152,636	\$ 5,711	5.00%	
Tax-exempt	99,363	5,370	7.23%	87,196	4,789	7.34%	74,863	4,264	7.62%	
Total securities	273,432	12,105	5.92%	274,002	12,126	5.92%	227,499	9,975	5.86%	
Loans, net (2) (3)	1,612,018	93,351	7.74%	1,467,932	81,935	7.46%	1,302,522	64,267	6.60%	
Loans held for sale	21,774	1,012	6.21%	26,272	1,287	6.55%	40,733	1,884	6.18%	
Federal funds sold	2,017	606	5.53%	8,167	838	5.19%	5,621	79	1.88%	
Money market investments	209	3	2.04%	136	3	3.07%	80	2	2.57%	
Interest-bearing deposits in other banks	1,166	47	5.41%	1,146	44	5.09%	1,989	43	2.86%	
Other interest-bearing deposits	2,598	103	5.33%	2,598	93	4.85%	2,598	56	2.88%	
Total earning assets	1,913,214	107,227	7.49%	1,780,253	96,326	7.23%	1,581,042	76,306	6.45%	
Allowance for loan losses	(18,589)			(18,232)			(16,573)			
Total non-earning assets	241,212			205,659			151,836			
Total assets	\$2,135,837			\$1,967,680			\$1,716,305			
Liabilities and Stockholders' Equity:										
Interest-bearing deposits:										
Checking	\$ 205,340	982	0.64%	\$ 202,286	\$ 593	0.39%	\$ 198,749	515	0.35%	
Money market savings	157,913	2,737	2.32%	175,772	2,948	2.24%	187,670	2,206	1.57%	
Regular savings	104,981	626	0.80%	119,266	821	0.92%	119,626	727	0.81%	
Certificates of deposit:										
\$100,000 and over	445,762	16,477	4.94%	371,957	12,304	4.42%	243,875	6,429	3.52%	
Under \$100,000	450,008	15,154	4.50%	395,218	11,369	3.85%	363,816	8,410	3.09%	
Total interest-bearing deposits	1,364,004	35,976	3.53%	1,264,499	28,035	2.96%	1,113,736	18,287	2.20%	
Other borrowings	268,436	12,300	6.13%	220,022	8,988	5.46%	178,786	5,237	3.92%	
Total interest-bearing liabilities	1,632,440	48,276	3.95%	1,484,521	37,023	3.33%	1,292,522	23,524	2.43%	
Noninterest-bearing liabilities:										
Demand deposits	281,686			281,310			240,872			
Other liabilities	17,915			13,332			13,566			
Total liabilities	1,932,041			1,779,163			1,546,960			
Stockholders' equity	203,796			188,517			169,345			
Total liabilities and stockholders' equity	\$2,135,837			\$1,967,680			\$1,716,305			
Net interest income		\$ 58,951			\$59,303			\$52,782		
Interest rate spread (4)			3.54%			3.90%			4.02%	
Interest expense as a percent of average earning			3.37%			2.78%			1.99%	
assets Net interest margin			4.12%			4.45%			4.46%	
Net interest margin			4.12%			4.43%			4.40%	

<sup>(1)</sup> 

Rates and yields are annualized and calculated from actual, not rounded amounts in thousands, which appear above. Foregone interest on previously charged off credits of \$464 thousand and \$233 thousand has been excluded for 2006 and 2005, respectively. (2)

<sup>(3)</sup> (4)

Nonaccrual loans are included in average loans outstanding.

Income and yields are reported on a taxable equivalent basis using the statutory federal corporate tax rate of 35%.