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The reader should not assume that the information is accurate and complete.

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549  
**FORM 13F**

OMB APPROVAL

OMB Number:	3235-0006
Estimated average burden hours per response:	23.8

**FORM 13F COVER PAGE**

Report for the Calendar Year or Quarter Ended: 12-31-2022

Check here if Amendment  Amendment Number:  
This Amendment (Check only one.):  is a restatement.  
 adds new holdings entries.

**Institutional Investment Manager Filing this Report:**

Name: Atlantic Union Bankshares Corp  
Address: 1051 East Cary Street  
Suite 1200  
Richmond, VA 23219  
Form 13F File Number: 028-16124  
CRD Number (if applicable):  
SEC File Number (if applicable):

The institutional investment manager filing this report and the person by whom it is signed hereby represent that the person signing the report is authorized to submit it, that all information contained herein is true, correct and complete, and that it is understood that all required items, statements, schedules, lists, and tables, are considered integral parts of this form.

Person Signing this Report on Behalf of Reporting Manager:

Name: Kimberly Thayer  
Title: Chief Compliance Officer - Trust  
Phone: 804-774-2075

**Signature, Place, and Date of Signing:**

/s/ Kimberly Thayer Richmond, VA 02-08-2023  
[Signature] [City, State] [Date]

**Report Type (Check only one.):**

- 13F HOLDINGS REPORT. (Check here if all holdings of this reporting manager are reported in this report.)  
 13F NOTICE. (Check here if no holdings reported are in this report, and all holdings are reported by other reporting manager(s).)  
 13F COMBINATION REPORT. (Check here if a portion of the holdings for this reporting manager are reported in this report and a portion are reported by other reporting manager(s).)

**Form 13F Summary Page**

**Report Summary:**

Number of Other Included Managers: 0  
Form 13F Information Table Entry Total: 422  
Form 13F Information Table Value Total: 934,474,660  
(round to  
nearest dollar)

**List of Other Included Managers:**

Provide a numbered list of the name(s) and Form 13F file number(s) of all institutional investment managers with respect to which this report is filed, other than the manager filing this report.

[If there are no entries in this list, state "NONE" and omit the column headings and list entries.]

NONE

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**FORM 13F INFORMATION TABLE**

COLUMN 1 NAME OF ISSUER	COLUMN 2 TITLE OF CLASS	COLUMN 3 CUSIP	COLUMN 4 VALUE (to the nearest dollar)	COLUMN 5			COLUMN 6 INVESTMENT DISCRETION	COLUMN 7 OTHER MANAGER	COLUMN 8		
				SHRS OR PRN AMT	SH/ PUT/ CALL				SOLE	SHARED	NONE
AMAZON COM INC COM	Stock	023135106	729,540	8,685	SH		OTR		0	8,685	0
AMAZON COM INC COM	Stock	023135106	8,379,084	99,751	SH		SOLE		99,751	0	0
HEWLETT PACKARD ENTERPRISE CO COM	Stock	42824C109	206,842	12,960	SH		SOLE		12,960	0	0
INVESCO QQQ TRUST	ETF	46090E103	455,339	1,710	SH		SOLE		1,710	0	0
TECHNOLOGY SELECT SECTOR SPDR FUND	ETF	81369Y803	455,948	3,664	SH		SOLE		3,664	0	0
STARBUCKS CORP COM	Stock	855244109	305,635	3,081	SH		OTR		0	3,081	0
STARBUCKS CORP COM	Stock	855244109	5,191,334	52,332	SH		SOLE		52,332	0	0
OLD REP INTL CORP COM	Stock	680223104	7,245	300	SH		OTR		0	300	0
OLD REP INTL CORP COM	Stock	680223104	1,538,717	63,715	SH		SOLE		63,715	0	0
ELEVANCE HEALTH INC COM	Stock	036752103	96,438	188	SH		OTR		0	188	0
ELEVANCE HEALTH INC COM	Stock	036752103	253,920	495	SH		SOLE		495	0	0
MONSTER BEVERAGE CORP NEW COM	Stock	61174X109	841,278	8,286	SH		SOLE		8,286	0	0
JOHNSON & JOHNSON COM	Stock	478160104	1,120,844	6,345	SH		OTR		0	6,345	0
JOHNSON & JOHNSON COM	Stock	478160104	14,054,097	79,559	SH		SOLE		79,559	0	0
VANGUARD TOTAL STOCK MARKET ETF	ETF	922908769	447,576	2,341	SH		SOLE		2,341	0	0
VANGUARD TOTAL STOCK MARKET ETF	ETF	922908769	647,943	3,389	SH		OTR		0	3,389	0
COSTCO WHSL CORP NEW COM	Stock	22160K105	59,802	131	SH		OTR		0	131	0
COSTCO WHSL CORP NEW COM	Stock	22160K105	2,839,887	6,221	SH		SOLE		6,221	0	0
ISHARES MSCI EMERGING MARKETS ETF	ETF	464287234	13,265	350	SH		OTR		0	350	0
ISHARES MSCI EMERGING MARKETS ETF	ETF	464287234	466,814	12,317	SH		SOLE		12,317	0	0
GOLDMAN SACHS GROUP INC COM	Stock	38141G104	203,281	592	SH		OTR		0	592	0
GOLDMAN SACHS GROUP INC COM	Stock	38141G104	5,931,203	17,273	SH		SOLE		17,273	0	0
SHELL PLC SPON ADS	ADR	780259305	11,390	200	SH		OTR		0	200	0
SHELL PLC SPON ADS	ADR	780259305	314,250	5,518	SH		SOLE		5,518	0	0
TELEDYNE TECHNOLOGIES INC COM	Stock	879360105	421,105	1,053	SH		SOLE		1,053	0	0
PROCTER AND GAMBLE CO COM	Stock	742718109	193,239	1,275	SH		OTR		0	1,275	0
PROCTER AND GAMBLE CO COM	Stock	742718109	5,527,545	36,471	SH		SOLE		36,471	0	0
COCA COLA CO COM	Stock	191216100	217,864	3,425	SH		OTR		0	3,425	0
COCA COLA CO COM	Stock	191216100	2,540,011	39,931	SH		SOLE		39,931	0	0
GENERAL MLS INC COM	Stock	370334104	310,245	3,700	SH		SOLE		3,700	0	0

TRUIST FINL CORP COM	Stock	89832Q109	62,092	1,443	SH	OTR	0	1,443	0
TRUIST FINL CORP COM	Stock	89832Q109	1,987,556	46,190	SH	SOLE	46,190	0	0
INVESCO BULLETSHARES 2025 CORPORATE BOND ETF	ETF	46138J825	161,201	8,004	SH	OTR	0	8,004	0
INVESCO BULLETSHARES 2025 CORPORATE BOND ETF	ETF	46138J825	3,249,408	161,341	SH	SOLE	161,341	0	0
UNITED PARCEL SERVICE INC CL B	Stock	911312106	305,785	1,759	SH	OTR	0	1,759	0
UNITED PARCEL SERVICE INC CL B	Stock	911312106	5,501,167	31,645	SH	SOLE	31,645	0	0
COHEN & STEERS REIT & PFD & IN COM	CEF	19247X100	2,471,157	121,254	SH	SOLE	121,254	0	0
INTEL CORP COM	Stock	458140100	185,776	7,029	SH	OTR	0	7,029	0
INTEL CORP COM	Stock	458140100	3,711,591	140,431	SH	SOLE	140,431	0	0
MEDTRONIC PLC SHS	Stock	G5960L103	209,999	2,702	SH	OTR	0	2,702	0
MEDTRONIC PLC SHS	Stock	G5960L103	3,608,928	46,435	SH	SOLE	46,435	0	0
LAUDER ESTEE COS INC CL A	Stock	518439104	24,811	100	SH	OTR	0	100	0
LAUDER ESTEE COS INC CL A	Stock	518439104	3,123,457	12,589	SH	SOLE	12,589	0	0
MERCK & CO INC COM	Stock	58933Y105	367,355	3,311	SH	OTR	0	3,311	0
MERCK & CO INC COM	Stock	58933Y105	10,896,178	98,208	SH	SOLE	98,208	0	0
OSHKOSH CORP COM	Stock	688239201	335,122	3,800	SH	SOLE	3,800	0	0
SPDR S&P 500 ETF TRUST	ETF	78462F103	1,369,099	3,580	SH	SOLE	3,580	0	0
ILLINOIS TOOL WKS INC COM	Stock	452308109	1,983	9	SH	OTR	0	9	0
ILLINOIS TOOL WKS INC COM	Stock	452308109	861,153	3,909	SH	SOLE	3,909	0	0
EMERSON ELEC CO COM	Stock	291011104	38,424	400	SH	OTR	0	400	0
EMERSON ELEC CO COM	Stock	291011104	1,295,369	13,485	SH	SOLE	13,485	0	0
ALLSTATE CORP COM	Stock	020002101	82,716	610	SH	OTR	0	610	0
ALLSTATE CORP COM	Stock	020002101	612,912	4,520	SH	SOLE	4,520	0	0
DIAGEO PLC SPON ADR NEW	ADR	25243Q205	39,736	223	SH	OTR	0	223	0
DIAGEO PLC SPON ADR NEW	ADR	25243Q205	1,398,079	7,846	SH	SOLE	7,846	0	0
HORACE MANN EDUCATORS CORP NEW COM	Stock	440327104	313,908	8,400	SH	SOLE	8,400	0	0
CORNING INC COM	Stock	219350105	6,388	200	SH	OTR	0	200	0
CORNING INC COM	Stock	219350105	773,874	24,229	SH	SOLE	24,229	0	0
BANK NEW YORK MELLON CORP COM	Stock	064058100	308,489	6,777	SH	SOLE	6,777	0	0
INSIGHT SELECT INCOME FD COM	CEF	45781W109	640,543	42,392	SH	SOLE	42,392	0	0
VERIZON COMMUNICATIONS INC COM	Stock	92343V104	317,682	8,063	SH	OTR	0	8,063	0
VERIZON COMMUNICATIONS INC COM	Stock	92343V104	5,228,341	132,699	SH	SOLE	132,699	0	0
CHUBB LIMITED COM	Stock	H1467J104	281,044	1,274	SH	SOLE	1,274	0	0
PEPSICO INC COM	Stock	713448108	1,002,302	5,548	SH	OTR	0	5,548	0
PEPSICO INC COM	Stock	713448108	14,906,799	82,513	SH	SOLE	82,513	0	0
KIMBERLY-CLARK CORP COM	Stock	494368103	101,813	750	SH	OTR	0	750	0
KIMBERLY-CLARK CORP COM	Stock	494368103	1,028,442	7,576	SH	SOLE	7,576	0	0
TE CONNECTIVITY LTD SHS	Stock	H84989104	113,882	992	SH	OTR	0	992	0
TE CONNECTIVITY LTD SHS	Stock	H84989104	177,022	1,542	SH	SOLE	1,542	0	0
HONEYWELL INTL INC COM	Stock	438516106	229,301	1,070	SH	OTR	0	1,070	0
HONEYWELL INTL INC COM	Stock	438516106	7,365,277	34,369	SH	SOLE	34,369	0	0
US BANCORP DEL COM NEW	Stock	902973304	171,256	3,927	SH	SOLE	3,927	0	0
US BANCORP DEL COM NEW	Stock	902973304	174,440	4,000	SH	OTR	0	4,000	0
BP PLC SPONSORED ADR	ADR	055622104	17,849	511	SH	OTR	0	511	0

BP PLC SPONSORED ADR	ADR	055622104	305,533	8,747	SH	SOLE	8,747	0	0
HOME DEPOT INC COM	Stock	437076102	216,048	684	SH	OTR	0	684	0
HOME DEPOT INC COM	Stock	437076102	8,195,304	25,946	SH	SOLE	25,946	0	0
AUTOMATIC DATA PROCESSING INC COM	Stock	053015103	10,988	46	SH	OTR	0	46	0
AUTOMATIC DATA PROCESSING INC COM	Stock	053015103	2,115,583	8,857	SH	SOLE	8,857	0	0
SPDR GOLD SHARES	ETF	78463V107	993,242	5,855	SH	OTR	0	5,855	0
SPDR GOLD SHARES	ETF	78463V107	20,784,123	122,519	SH	SOLE	122,519	0	0
SOUTHERN CO COM	Stock	842587107	48,202	675	SH	OTR	0	675	0
SOUTHERN CO COM	Stock	842587107	736,451	10,313	SH	SOLE	10,313	0	0
BECTON DICKINSON & CO COM	Stock	075887109	302,363	1,189	SH	OTR	0	1,189	0
BECTON DICKINSON & CO COM	Stock	075887109	7,964,167	31,318	SH	SOLE	31,318	0	0
CONSUMER STAPLES SELECT SECTOR SPDR FUND	ETF	81369Y308	315,048	4,226	SH	SOLE	4,226	0	0
INVESCO BULLETSHARES 2027 CORPORATE BOND ETF	ETF	46138J783	160,926	8,472	SH	OTR	0	8,472	0
INVESCO BULLETSHARES 2027 CORPORATE BOND ETF	ETF	46138J783	2,930,739	154,290	SH	SOLE	154,290	0	0
JPMORGAN ULTRA-SHORT INCOME ETF	ETF	46641Q837	450,318	8,983	SH	SOLE	8,983	0	0
GALLAGHER ARTHUR J & CO COM	Stock	363576109	262,825	1,394	SH	OTR	0	1,394	0
GALLAGHER ARTHUR J & CO COM	Stock	363576109	6,962,028	36,926	SH	SOLE	36,926	0	0
TELEFLEX INCORPORATED COM	Stock	879369106	783,339	3,138	SH	SOLE	3,138	0	0
ISHARES CORE S&P SMALL CAP ETF	ETF	464287804	3,786	40	SH	OTR	0	40	0
ISHARES CORE S&P SMALL CAP ETF	ETF	464287804	398,056	4,206	SH	SOLE	4,206	0	0
BERKSHIRE HATHAWAY INC DEL CL B NEW	Stock	084670702	1,004,852	3,253	SH	OTR	0	3,253	0
BERKSHIRE HATHAWAY INC DEL CL B NEW	Stock	084670702	5,875,587	19,021	SH	SOLE	19,021	0	0
ADOBE SYSTEMS INCORPORATED COM	Stock	00724F101	119,132	354	SH	OTR	0	354	0
ADOBE SYSTEMS INCORPORATED COM	Stock	00724F101	2,725,556	8,099	SH	SOLE	8,099	0	0
VANGUARD SHORT-TERM CORPORATE BOND ETF	ETF	92206C409	35,039	466	SH	OTR	0	466	0
VANGUARD SHORT-TERM CORPORATE BOND ETF	ETF	92206C409	513,924	6,835	SH	SOLE	6,835	0	0
ALPHABET INC CAP STK CL A	Stock	02079K305	400,741	4,542	SH	OTR	0	4,542	0
ALPHABET INC CAP STK CL A	Stock	02079K305	8,757,974	99,263	SH	SOLE	99,263	0	0
EASTMAN CHEM CO COM	Stock	277432100	26,061	320	SH	OTR	0	320	0
EASTMAN CHEM CO COM	Stock	277432100	204,170	2,507	SH	SOLE	2,507	0	0
HALLIBURTON CO COM	Stock	406216101	96,762	2,459	SH	OTR	0	2,459	0
HALLIBURTON CO COM	Stock	406216101	3,597,928	91,434	SH	SOLE	91,434	0	0
CONSTELLATION BRANDS INC CL A	Stock	21036P108	83,662	361	SH	OTR	0	361	0
CONSTELLATION BRANDS INC CL A	Stock	21036P108	2,644,036	11,409	SH	SOLE	11,409	0	0
UNILEVER PLC SPON ADR NEW	ADR	904767704	467,349	9,282	SH	SOLE	9,282	0	0
NEWMONT CORP COM	Stock	651639106	579,852	12,285	SH	SOLE	12,285	0	0
CSX CORP COM	Stock	126408103	104,836	3,384	SH	OTR	0	3,384	0
CSX CORP COM	Stock	126408103	717,125	23,148	SH	SOLE	23,148	0	0
COMCAST CORP NEW CL A	Stock	20030N101	53,784	1,538	SH	OTR	0	1,538	0
COMCAST CORP NEW CL A	Stock	20030N101	2,733,430	78,165	SH	SOLE	78,165	0	0
MICROSOFT CORP COM	Stock	594918104	5,034,062	20,991	SH	OTR	0	20,991	0
MICROSOFT CORP COM	Stock	594918104	23,922,525	99,752	SH	SOLE	99,752	0	0

VALERO ENERGY CORP COM	Stock	91913Y100	537,506	4,237	SH	SOLE	4,237	0	0
SCHLUMBERGER LTD COM STK	Stock	806857108	3,582	67	SH	OTR	0	67	0
SCHLUMBERGER LTD COM STK	Stock	806857108	539,999	10,101	SH	SOLE	10,101	0	0
CVS HEALTH CORP COM	Stock	126650100	274,538	2,946	SH	OTR	0	2,946	0
CVS HEALTH CORP COM	Stock	126650100	8,718,577	93,557	SH	SOLE	93,557	0	0
INVESCO BULLETSHARES 2026 CORPORATE BOND ETF	ETF	46138J791	161,033	8,509	SH	OTR	0	8,509	0
INVESCO BULLETSHARES 2026 CORPORATE BOND ETF	ETF	46138J791	3,041,437	160,710	SH	SOLE	160,710	0	0
COMMUNICATION SERVICES SELECT SECTOR SPDR FUND	ETF	81369Y852	16,461	343	SH	OTR	0	343	0
COMMUNICATION SERVICES SELECT SECTOR SPDR FUND	ETF	81369Y852	434,501	9,054	SH	SOLE	9,054	0	0
MASCO CORP COM	Stock	574599106	945,861	20,267	SH	SOLE	20,267	0	0
ARES CAPITAL CORP COM	CEF	04010L103	2,140,784	115,906	SH	SOLE	115,906	0	0
BERKSHIRE HATHAWAY INC DEL CL A	Stock	084670108	468,711	1	SH	SOLE	1	0	0
BOEING CO COM	Stock	097023105	137,724	723	SH	SOLE	723	0	0
BOEING CO COM	Stock	097023105	211,063	1,108	SH	OTR	0	1,108	0
VANGUARD MID-CAP ETF	ETF	922908629	643,021	3,155	SH	SOLE	3,155	0	0
NEXTERA ENERGY INC COM	Stock	65339F101	176,730	2,114	SH	OTR	0	2,114	0
NEXTERA ENERGY INC COM	Stock	65339F101	8,187,115	97,932	SH	SOLE	97,932	0	0
NIKE INC CL B	Stock	654106103	299,078	2,556	SH	OTR	0	2,556	0
NIKE INC CL B	Stock	654106103	6,307,658	53,907	SH	SOLE	53,907	0	0
TESLA INC COM	Stock	88160R101	1,045,675	8,489	SH	SOLE	8,489	0	0
LINDE PLC SHS	Stock	G5494J103	167,983	515	SH	OTR	0	515	0
LINDE PLC SHS	Stock	G5494J103	1,322,008	4,053	SH	SOLE	4,053	0	0
ARCOSA INC COM	Stock	039653100	622,519	11,456	SH	SOLE	11,456	0	0
JPMORGAN ULTRA-SHORT MUNICIPAL INCOME ETF	ETF	46641Q654	488,320	9,663	SH	SOLE	9,663	0	0
ATLANTIC UN BANKSHARES CORP COM	Stock	04911A107	10,500,746	298,826	SH	SOLE	89,633	0	209,193
FINANCIAL SELECT SECTOR SPDR FUND	ETF	81369Y605	117,990	3,450	SH	OTR	0	3,450	0
FINANCIAL SELECT SECTOR SPDR FUND	ETF	81369Y605	259,681	7,593	SH	SOLE	7,593	0	0
NORFOLK SOUTHN CORP COM	Stock	655844108	86,247	350	SH	OTR	0	350	0
NORFOLK SOUTHN CORP COM	Stock	655844108	2,634,723	10,692	SH	SOLE	10,692	0	0
UDR INC COM	REIT	902653104	4,067	105	SH	OTR	0	105	0
UDR INC COM	REIT	902653104	1,426,542	36,833	SH	SOLE	36,833	0	0
BLACKROCK TAX MUNICIPAL BD TR SHS	CEF	09248X100	605,550	35,959	SH	SOLE	35,959	0	0
BLACKROCK CORE BD TR SHS BEN INT	CEF	09249E101	141,469	13,629	SH	SOLE	13,629	0	0
BROOKFIELD CORP CL A LTD VT SH	Stock	11271J107	106,052	3,371	SH	OTR	0	3,371	0
BROOKFIELD CORP CL A LTD VT SH	Stock	11271J107	2,304,162	73,241	SH	SOLE	73,241	0	0
WELLTOWER INC COM	REIT	95040Q104	598,144	9,125	SH	SOLE	9,125	0	0
DOW INC COM	Stock	260557103	62,181	1,234	SH	OTR	0	1,234	0
DOW INC COM	Stock	260557103	446,506	8,861	SH	SOLE	8,861	0	0
VANGUARD S&P 500 ETF	ETF	922908363	709,355	2,019	SH	SOLE	2,019	0	0
GLOBAL X RUSSELL 2000 COVERED CALL ETF	ETF	37954Y459	303,894	16,156	SH	SOLE	16,156	0	0
AGREE RLTY CORP COM	REIT	008492100	478,778	6,750	SH	SOLE	6,750	0	0

CONSOLIDATED EDISON INC COM	Stock	209115104	50,038	525	SH	OTR	0	525	0
CONSOLIDATED EDISON INC COM	Stock	209115104	233,128	2,446	SH	SOLE	2,446	0	0
ISHARES RUSSELL TOP 200 GROWTH ETF	ETF	464289438	963,035	7,990	SH	OTR	0	7,990	0
ISHARES RUSSELL TOP 200 GROWTH ETF	ETF	464289438	39,829,380	330,452	SH	SOLE	330,452	0	0
INVESCO S&P 500 EQUAL WEIGHT ETF	ETF	46137V357	307,784	2,179	SH	SOLE	2,179	0	0
VANECK GOLD MINERS ETF	ETF	92189F106	22,469	784	SH	OTR	0	784	0
VANECK GOLD MINERS ETF	ETF	92189F106	3,351,844	116,952	SH	SOLE	116,952	0	0
TEKLA LIFE SCIENCES INVS SH BEN INT	CEF	87911K100	770,850	54,247	SH	SOLE	54,247	0	0
LILLY ELI & CO COM	Stock	532457108	120,361	329	SH	OTR	0	329	0
LILLY ELI & CO COM	Stock	532457108	4,387,153	11,992	SH	SOLE	11,992	0	0
AIR PRODS & CHEMS INC COM	Stock	009158106	317,200	1,029	SH	OTR	0	1,029	0
AIR PRODS & CHEMS INC COM	Stock	009158106	6,572,720	21,322	SH	SOLE	21,322	0	0
INVESCO BULLETSHARES 2029 CORPORATE BOND ETF	ETF	46138J577	160,171	9,011	SH	OTR	0	9,011	0
INVESCO BULLETSHARES 2029 CORPORATE BOND ETF	ETF	46138J577	2,831,469	159,295	SH	SOLE	159,295	0	0
INVESCO BULLETSHARES 2024 MUNICIPAL BOND ETF	ETF	46138J536	92,293	3,729	SH	OTR	0	3,729	0
INVESCO BULLETSHARES 2024 MUNICIPAL BOND ETF	ETF	46138J536	411,989	16,646	SH	SOLE	16,646	0	0
VANGUARD RUSSELL 1000 GROWTH ETF	ETF	92206C680	545,908	9,904	SH	SOLE	9,904	0	0
VANGUARD RUSSELL 1000 GROWTH ETF	ETF	92206C680	596,398	10,820	SH	OTR	0	10,820	0
INVESCO BULLETSHARES 2025 MUNICIPAL BOND ETF	ETF	46138J528	91,954	3,781	SH	OTR	0	3,781	0
INVESCO BULLETSHARES 2025 MUNICIPAL BOND ETF	ETF	46138J528	426,986	17,557	SH	SOLE	17,557	0	0
VANGUARD MORTGAGE-BACKED SECURITIES ETF	ETF	92206C771	47,796	1,050	SH	OTR	0	1,050	0
VANGUARD MORTGAGE-BACKED SECURITIES ETF	ETF	92206C771	161,368	3,545	SH	SOLE	3,545	0	0
TEKLA HEALTHCARE INVS SH BEN INT	CEF	87911J103	377,226	20,957	SH	SOLE	20,957	0	0
INVESCO BULLETSHARES 2026 MUNICIPAL BOND ETF	ETF	46138J510	91,948	3,911	SH	OTR	0	3,911	0
INVESCO BULLETSHARES 2026 MUNICIPAL BOND ETF	ETF	46138J510	381,191	16,214	SH	SOLE	16,214	0	0
ISHARES RUSSELL 2000 ETF	ETF	464287655	311,233	1,785	SH	SOLE	1,785	0	0
INVESCO BULLETSHARES 2027 MUNICIPAL BOND ETF	ETF	46138J494	92,032	3,913	SH	OTR	0	3,913	0
INVESCO BULLETSHARES 2027 MUNICIPAL BOND ETF	ETF	46138J494	341,575	14,523	SH	SOLE	14,523	0	0
DUKE ENERGY CORP NEW COM NEW	Stock	26441C204	152,528	1,481	SH	OTR	0	1,481	0
DUKE ENERGY CORP NEW COM NEW	Stock	26441C204	3,713,098	36,053	SH	SOLE	36,053	0	0
DIGITAL RLTY TR INC COM	REIT	253868103	172,364	1,719	SH	OTR	0	1,719	0
DIGITAL RLTY TR INC COM	REIT	253868103	4,911,926	48,987	SH	SOLE	48,987	0	0
AFLAC INC COM	Stock	001055102	25,179	350	SH	OTR	0	350	0
AFLAC INC COM	Stock	001055102	743,068	10,329	SH	SOLE	10,329	0	0
JPMORGAN EQUITY PREMIUM INCOME ETF	ETF	46641Q332	2,456,464	45,081	SH	OTR	0	45,081	0
JPMORGAN EQUITY PREMIUM INCOME ETF	ETF	46641Q332	31,761,077	582,879	SH	SOLE	582,879	0	0
INVESCO BULLETSHARES 2029 MUNICIPAL BOND ETF	ETF	46138J478	91,811	4,010	SH	OTR	0	4,010	0

INVESCO BULLETSHARES 2029 MUNICIPAL BOND ETF	ETF	46138J478	336,219	14,685	SH	SOLE	14,685	0	0
ISHARES RUSSELL MID-CAP GROWTH ETF	ETF	464287481	84,018	1,005	SH	OTR	0	1,005	0
ISHARES RUSSELL MID-CAP GROWTH ETF	ETF	464287481	2,295,071	27,453	SH	SOLE	27,453	0	0
MARATHON PETE CORP COM	Stock	56585A102	716,380	6,155	SH	SOLE	6,155	0	0
F N B CORP COM	Stock	302520101	388,890	29,800	SH	SOLE	29,800	0	0
ERIE INDY CO CL A	Stock	29530P102	36,847,371	148,148	SH	SOLE	148,148	0	0
VANGUARD MID-CAP GROWTH ETF	ETF	922908538	310,985	1,730	SH	SOLE	1,730	0	0
SCHWAB US DIVIDEND EQUITY ETF	ETF	808524797	1,081,808	14,321	SH	OTR	0	14,321	0
SCHWAB US DIVIDEND EQUITY ETF	ETF	808524797	4,717,322	62,448	SH	SOLE	62,448	0	0
INVESCO BULLETSHARES 2030 MUNICIPAL BOND ETF	ETF	46138J445	91,748	4,233	SH	OTR	0	4,233	0
INVESCO BULLETSHARES 2030 MUNICIPAL BOND ETF	ETF	46138J445	336,278	15,515	SH	SOLE	15,515	0	0
PRIMIS FINANCIAL CORP COM	Stock	74167B109	3,501,355	295,473	SH	SOLE	295,473	0	0
ISHARES IBONDS DEC 2030 TERM TREASURY ETF	ETF	46436E593	159,800	8,176	SH	OTR	0	8,176	0
ISHARES IBONDS DEC 2030 TERM TREASURY ETF	ETF	46436E593	2,839,732	145,292	SH	SOLE	145,292	0	0
VISA INC COM CL A	Stock	92826C839	189,062	910	SH	OTR	0	910	0
VISA INC COM CL A	Stock	92826C839	4,822,941	23,214	SH	SOLE	23,214	0	0
KELLOGG CO COM	Stock	487836108	316,662	4,445	SH	SOLE	4,445	0	0
PROSHARES BITCOIN STRATEGY ETF	ETF	74347G440	420,527	40,319	SH	SOLE	40,319	0	0
VIRGINIA NATL BANKSHARES CORP COM	Stock	928031103	74,896	2,043	SH	OTR	0	2,043	0
VIRGINIA NATL BANKSHARES CORP COM	Stock	928031103	440,873	12,026	SH	SOLE	12,026	0	0
INVESCO BULLETSHARES 2031 CORPORATE BOND ETF	ETF	46138J429	159,611	10,134	SH	OTR	0	10,134	0
INVESCO BULLETSHARES 2031 CORPORATE BOND ETF	ETF	46138J429	2,811,517	178,509	SH	SOLE	178,509	0	0
VANGUARD VALUE ETF	ETF	922908744	342,924	2,443	SH	SOLE	2,443	0	0
VANGUARD GROWTH ETF	ETF	922908736	41,556	195	SH	OTR	0	195	0
VANGUARD GROWTH ETF	ETF	922908736	382,106	1,793	SH	SOLE	1,793	0	0
L3HARRIS TECHNOLOGIES INC COM	Stock	502431109	18,739	90	SH	OTR	0	90	0
L3HARRIS TECHNOLOGIES INC COM	Stock	502431109	1,979,036	9,505	SH	SOLE	9,505	0	0
PHILLIPS 66 COM	Stock	718546104	164,759	1,583	SH	OTR	0	1,583	0
PHILLIPS 66 COM	Stock	718546104	6,498,131	62,434	SH	SOLE	62,434	0	0
AMERICAN TOWER CORP NEW COM	REIT	03027X100	11,229	53	SH	OTR	0	53	0
AMERICAN TOWER CORP NEW COM	REIT	03027X100	448,296	2,116	SH	SOLE	2,116	0	0
IRON MTN INC DEL COM	REIT	46284V101	488,231	9,794	SH	SOLE	9,794	0	0
ISHARES CORE S&P TOTAL U.S. STOCK MARKET ETF	ETF	464287150	216,155	2,549	SH	SOLE	2,549	0	0
ROYCE VALUE TR INC COM	CEF	780910105	2,366,424	178,463	SH	SOLE	178,463	0	0
GLADSTONE INVT CORP COM	CEF	376546107	1,504,338	116,525	SH	SOLE	116,525	0	0
META PLATFORMS INC CL A	Stock	30303M102	47,053	391	SH	OTR	0	391	0
META PLATFORMS INC CL A	Stock	30303M102	1,774,534	14,746	SH	SOLE	14,746	0	0
INGREDION INC COM	Stock	457187102	97,930	1,000	SH	SOLE	1,000	0	0
INGREDION INC COM	Stock	457187102	1,371,020	14,000	SH	OTR	0	14,000	0
PALO ALTO NETWORKS INC COM	Stock	697435105	10,047	72	SH	OTR	0	72	0
PALO ALTO NETWORKS INC COM	Stock	697435105	2,743,356	19,660	SH	SOLE	19,660	0	0

MONDELEZ INTL INC CL A	Stock	609207105	359,177	5,389	SH	OTR	0	5,389	0
MONDELEZ INTL INC CL A	Stock	609207105	6,898,475	103,503	SH	SOLE	103,503	0	0
ISHARES IBONDS DEC 2032 TERM TREASURY ETF	ETF	46436E296	159,713	6,911	SH	OTR	0	6,911	0
ISHARES IBONDS DEC 2032 TERM TREASURY ETF	ETF	46436E296	2,792,081	120,817	SH	SOLE	120,817	0	0
BROADCOM INC COM	Stock	11135F101	435,562	779	SH	OTR	0	779	0
BROADCOM INC COM	Stock	11135F101	8,696,149	15,553	SH	SOLE	15,553	0	0
D R HORTON INC COM	Stock	23331A109	166,068	1,863	SH	OTR	0	1,863	0
D R HORTON INC COM	Stock	23331A109	4,444,966	49,865	SH	SOLE	49,865	0	0
METLIFE INC COM	Stock	59156R108	854,255	11,804	SH	SOLE	11,804	0	0
CANADIAN PAC RY LTD COM	Stock	13645T100	241,895	3,243	SH	OTR	0	3,243	0
CANADIAN PAC RY LTD COM	Stock	13645T100	4,561,999	61,161	SH	SOLE	61,161	0	0
NEW YORK CMNTY BANCORP INC COM	Stock	649445103	1,720	200	SH	OTR	0	200	0
NEW YORK CMNTY BANCORP INC COM	Stock	649445103	108,799	12,651	SH	SOLE	12,651	0	0
NOVARTIS AG SPONSORED ADR	ADR	66987V109	81,739	901	SH	OTR	0	901	0
NOVARTIS AG SPONSORED ADR	ADR	66987V109	2,171,020	23,931	SH	SOLE	23,931	0	0
ISHARES CORE MSCI EAFE ETF	ETF	46432F842	299,940	4,866	SH	SOLE	4,866	0	0
ACCENTURE PLC IRELAND SHS CLASS A	Stock	G1151C101	229,482	860	SH	OTR	0	860	0
ACCENTURE PLC IRELAND SHS CLASS A	Stock	G1151C101	6,873,532	25,759	SH	SOLE	25,759	0	0
NVIDIA CORPORATION COM	Stock	67066G104	102,006	698	SH	OTR	0	698	0
NVIDIA CORPORATION COM	Stock	67066G104	2,552,189	17,464	SH	SOLE	17,464	0	0
ISHARES 1-5 YEAR INVESTMENT GRADE CORPORATE BOND ETF	ETF	464288646	364,184	7,310	SH	SOLE	7,310	0	0
CUMMINS INC COM	Stock	231021106	611,055	2,522	SH	SOLE	2,522	0	0
GENUINE PARTS CO COM	Stock	372460105	209,947	1,210	SH	OTR	0	1,210	0
GENUINE PARTS CO COM	Stock	372460105	5,489,683	31,639	SH	SOLE	31,639	0	0
ABBVIE INC COM	Stock	00287Y109	467,699	2,894	SH	OTR	0	2,894	0
ABBVIE INC COM	Stock	00287Y109	5,915,249	36,602	SH	SOLE	36,602	0	0
VANGUARD FTSE ALL-WORLD EX-US INDEX FUND	ETF	922042775	36,151	721	SH	OTR	0	721	0
VANGUARD FTSE ALL-WORLD EX-US INDEX FUND	ETF	922042775	1,197,644	23,886	SH	SOLE	23,886	0	0
CURTISS WRIGHT CORP COM	Stock	231561101	333,813	1,999	SH	SOLE	1,999	0	0
KEMPER CORP COM	Stock	488401100	393,551	7,999	SH	SOLE	7,999	0	0
ZOETIS INC CL A	Stock	98978V103	10,112	69	SH	OTR	0	69	0
ZOETIS INC CL A	Stock	98978V103	1,303,269	8,893	SH	SOLE	8,893	0	0
MORGAN STANLEY EMERGING MKTS COM	CEF	617477104	47,080	10,700	SH	SOLE	10,700	0	0
BLACKSTONE INC COM	Stock	09260D107	51,933	700	SH	OTR	0	700	0
BLACKSTONE INC COM	Stock	09260D107	360,118	4,854	SH	SOLE	4,854	0	0
JACOBS SOLUTIONS INC COM	Stock	46982L108	105,782	881	SH	OTR	0	881	0
JACOBS SOLUTIONS INC COM	Stock	46982L108	4,194,525	34,934	SH	SOLE	34,934	0	0
STRYKER CORPORATION COM	Stock	863667101	14,669	60	SH	OTR	0	60	0
STRYKER CORPORATION COM	Stock	863667101	678,704	2,776	SH	SOLE	2,776	0	0
QUALCOMM INC COM	Stock	747525103	373,686	3,399	SH	OTR	0	3,399	0
QUALCOMM INC COM	Stock	747525103	8,005,721	72,819	SH	SOLE	72,819	0	0
GENERAL DYNAMICS CORP COM	Stock	369550108	17,120	69	SH	OTR	0	69	0

GENERAL DYNAMICS CORP COM	Stock	369550108	280,364	1,130	SH	SOLE	1,130	0	0
MCDONALDS CORP COM	Stock	580135101	398,984	1,514	SH	OTR	0	1,514	0
MCDONALDS CORP COM	Stock	580135101	9,556,915	36,265	SH	SOLE	36,265	0	0
INTERCONTINENTAL EXCHANGE INC COM	Stock	45866F104	504,640	4,919	SH	SOLE	4,919	0	0
CISCO SYS INC COM	Stock	17275R102	551,338	11,573	SH	OTR	0	11,573	0
CISCO SYS INC COM	Stock	17275R102	9,827,513	206,287	SH	SOLE	206,287	0	0
CAPITAL ONE FINL CORP COM	Stock	14040H105	696,270	7,490	SH	SOLE	7,490	0	0
ISHARES RUSSELL MIDCAP ETF	ETF	464287499	2,446,074	36,265	SH	OTR	0	36,265	0
ISHARES RUSSELL MIDCAP ETF	ETF	464287499	61,515,412	912,015	SH	SOLE	912,015	0	0
VANECK JUNIOR GOLD MINERS ETF	ETF	92189F791	50,980	1,430	SH	OTR	0	1,430	0
VANECK JUNIOR GOLD MINERS ETF	ETF	92189F791	2,030,268	56,950	SH	SOLE	56,950	0	0
AT&T INC COM	Stock	00206R102	131,134	7,123	SH	OTR	0	7,123	0
AT&T INC COM	Stock	00206R102	721,249	39,177	SH	SOLE	39,177	0	0
PHYSICIANS RLTY TR COM	REIT	71943U104	345,471	23,875	SH	SOLE	23,875	0	0
ENERGY SELECT SECTOR SPDR FUND	ETF	81369Y506	266,958	3,052	SH	SOLE	3,052	0	0
MATERIALS SELECT SECTOR SPDR FUND	ETF	81369Y100	245,391	3,159	SH	SOLE	3,159	0	0
INDEPENDENCE RLTY TR INC COM	REIT	45378A106	1,269,137	75,275	SH	SOLE	75,275	0	0
ISHARES BIOTECHNOLOGY ETF	ETF	464287556	295,928	2,254	SH	OTR	0	2,254	0
ISHARES BIOTECHNOLOGY ETF	ETF	464287556	8,087,201	61,598	SH	SOLE	61,598	0	0
ROYCE GLOBAL VALUE TR INC COM	CEF	78081T104	174,505	20,174	SH	SOLE	20,174	0	0
BLACKROCK SHORT MATURITY BOND ETF	ETF	46431W507	212,846	4,320	SH	SOLE	4,320	0	0
ISHARES CORE S&P 500 ETF	ETF	464287200	66,468	173	SH	OTR	0	173	0
ISHARES CORE S&P 500 ETF	ETF	464287200	2,278,365	5,930	SH	SOLE	5,930	0	0
UNION PAC CORP COM	Stock	907818108	346,635	1,674	SH	OTR	0	1,674	0
UNION PAC CORP COM	Stock	907818108	892,058	4,308	SH	SOLE	4,308	0	0
ECOLAB INC COM	Stock	278865100	57,933	398	SH	OTR	0	398	0
ECOLAB INC COM	Stock	278865100	2,285,001	15,698	SH	SOLE	15,698	0	0
ISHARES PREFERRED & INCOME SECURITIES ETF	ETF	464288687	674,621	22,097	SH	SOLE	22,097	0	0
SALESFORCE INC COM	Stock	79466L302	103,553	781	SH	OTR	0	781	0
SALESFORCE INC COM	Stock	79466L302	2,394,045	18,056	SH	SOLE	18,056	0	0
MICROCHIP TECHNOLOGY INC. COM	Stock	595017104	1,853,546	26,385	SH	SOLE	26,385	0	0
NORTHROP GRUMMAN CORP COM	Stock	666807102	72,021	132	SH	OTR	0	132	0
NORTHROP GRUMMAN CORP COM	Stock	666807102	860,973	1,578	SH	SOLE	1,578	0	0
THERMO FISHER SCIENTIFIC INC COM	Stock	883556102	177,873	323	SH	OTR	0	323	0
THERMO FISHER SCIENTIFIC INC COM	Stock	883556102	4,662,142	8,466	SH	SOLE	8,466	0	0
VANGUARD MID-CAP VALUE ETF	ETF	922908512	672,954	4,976	SH	OTR	0	4,976	0
VANGUARD MID-CAP VALUE ETF	ETF	922908512	1,478,985	10,936	SH	SOLE	10,936	0	0
LOCKHEED MARTIN CORP COM	Stock	539830109	71,514	147	SH	OTR	0	147	0
LOCKHEED MARTIN CORP COM	Stock	539830109	822,168	1,690	SH	SOLE	1,690	0	0
JPMORGAN CHASE & CO COM	Stock	46625H100	653,738	4,875	SH	OTR	0	4,875	0
JPMORGAN CHASE & CO COM	Stock	46625H100	14,793,510	110,317	SH	SOLE	110,317	0	0
HARTFORD FINL SVCS GROUP INC COM	Stock	416515104	1,603,350	21,144	SH	SOLE	21,144	0	0
ISHARES 5-10 YEAR INVESTMENT GRADE CORPORATE BOND ETF	ETF	464288638	238,490	4,817	SH	SOLE	4,817	0	0

SPDR PORTFOLIO EMERGING MARKETS ETF	ETF	78463X509	23,006	698	SH	OTR	0	698	0
SPDR PORTFOLIO EMERGING MARKETS ETF	ETF	78463X509	427,326	12,965	SH	SOLE	12,965	0	0
CHEVRON CORP NEW COM	Stock	166764100	917,912	5,114	SH	OTR	0	5,114	0
CHEVRON CORP NEW COM	Stock	166764100	14,233,557	79,300	SH	SOLE	79,300	0	0
ALBEMARLE CORP COM	Stock	012653101	90,214	416	SH	OTR	0	416	0
ALBEMARLE CORP COM	Stock	012653101	266,738	1,230	SH	SOLE	1,230	0	0
CONOCOPHILLIPS COM	Stock	20825C104	10,030	85	SH	OTR	0	85	0
CONOCOPHILLIPS COM	Stock	20825C104	206,500	1,750	SH	SOLE	1,750	0	0
MARKEL CORP COM	Stock	570535104	391,295	297	SH	SOLE	297	0	0
DANAHER CORPORATION COM	Stock	235851102	165,622	624	SH	OTR	0	624	0
DANAHER CORPORATION COM	Stock	235851102	2,355,603	8,875	SH	SOLE	8,875	0	0
TJX COS INC NEW COM	Stock	872540109	267,774	3,364	SH	SOLE	3,364	0	0
BANK AMERICA CORP COM	Stock	060505104	225,580	6,811	SH	OTR	0	6,811	0
BANK AMERICA CORP COM	Stock	060505104	4,041,269	122,019	SH	SOLE	122,019	0	0
WALMART INC COM	Stock	931142103	177,663	1,253	SH	OTR	0	1,253	0
WALMART INC COM	Stock	931142103	2,907,120	20,503	SH	SOLE	20,503	0	0
INTERNATIONAL BUSINESS MACHS COM	Stock	459200101	456,343	3,239	SH	OTR	0	3,239	0
INTERNATIONAL BUSINESS MACHS COM	Stock	459200101	1,046,531	7,428	SH	SOLE	7,428	0	0
ORACLE CORP COM	Stock	68389X105	106,752	1,306	SH	OTR	0	1,306	0
ORACLE CORP COM	Stock	68389X105	4,595,832	56,225	SH	SOLE	56,225	0	0
RAYTHEON TECHNOLOGIES CORP COM	Stock	75513E101	345,853	3,427	SH	OTR	0	3,427	0
RAYTHEON TECHNOLOGIES CORP COM	Stock	75513E101	7,492,604	74,243	SH	SOLE	74,243	0	0
VANGUARD FTSE EMERGING MARKETS ETF	ETF	922042858	55,585	1,426	SH	OTR	0	1,426	0
VANGUARD FTSE EMERGING MARKETS ETF	ETF	922042858	314,997	8,081	SH	SOLE	8,081	0	0
TEXAS INSTRS INC COM	Stock	882508104	196,942	1,192	SH	OTR	0	1,192	0
TEXAS INSTRS INC COM	Stock	882508104	3,697,954	22,382	SH	SOLE	22,382	0	0
TARGET CORP COM	Stock	87612E106	151,425	1,016	SH	OTR	0	1,016	0
TARGET CORP COM	Stock	87612E106	3,561,013	23,893	SH	SOLE	23,893	0	0
PFIZER INC COM	Stock	717081103	402,746	7,860	SH	OTR	0	7,860	0
PFIZER INC COM	Stock	717081103	4,869,183	95,027	SH	SOLE	95,027	0	0
3M CO COM	Stock	88579Y101	75,550	630	SH	OTR	0	630	0
3M CO COM	Stock	88579Y101	483,158	4,029	SH	SOLE	4,029	0	0
KLA CORP COM NEW	Stock	482480100	242,430	643	SH	OTR	0	643	0
KLA CORP COM NEW	Stock	482480100	11,047,356	29,301	SH	SOLE	29,301	0	0
HP INC COM	Stock	40434L105	26,870	1,000	SH	OTR	0	1,000	0
HP INC COM	Stock	40434L105	1,466,645	54,583	SH	SOLE	54,583	0	0
GILEAD SCIENCES INC COM	Stock	375558103	39,491	460	SH	OTR	0	460	0
GILEAD SCIENCES INC COM	Stock	375558103	436,290	5,082	SH	SOLE	5,082	0	0
CATERPILLAR INC COM	Stock	149123101	11,499	48	SH	OTR	0	48	0
CATERPILLAR INC COM	Stock	149123101	2,494,299	10,412	SH	SOLE	10,412	0	0
ALPHABET INC CAP STK CL C	Stock	02079K107	89,795	1,012	SH	OTR	0	1,012	0
ALPHABET INC CAP STK CL C	Stock	02079K107	1,635,294	18,430	SH	SOLE	18,430	0	0
AMERICAN EXPRESS CO COM	Stock	025816109	195,473	1,323	SH	OTR	0	1,323	0

AMERICAN EXPRESS CO COM	Stock	025816109	6,655,990	45,049	SH	SOLE	45,049	0	0
AMGEN INC COM	Stock	031162100	59,094	225	SH	OTR	0	225	0
AMGEN INC COM	Stock	031162100	640,054	2,437	SH	SOLE	2,437	0	0
ISHARES CORE DIVIDEND GROWTH ETF	ETF	46434V621	391,550	7,831	SH	SOLE	7,831	0	0
SPDR PORTFOLIO S&P 500 ETF	ETF	78464A854	485,559	10,795	SH	SOLE	10,795	0	0
EATON CORP PLC SHS	Stock	G29183103	139,372	888	SH	OTR	0	888	0
EATON CORP PLC SHS	Stock	G29183103	6,224,166	39,657	SH	SOLE	39,657	0	0
ISHARES S&P MID-CAP 400 GROWTH ETF	ETF	464287606	49,176	720	SH	OTR	0	720	0
ISHARES S&P MID-CAP 400 GROWTH ETF	ETF	464287606	217,740	3,188	SH	SOLE	3,188	0	0
INVESCO BULLETSHARES 2023 CORPORATE BOND ETF	ETF	46138J866	338,303	16,125	SH	OTR	0	16,125	0
INVESCO BULLETSHARES 2023 CORPORATE BOND ETF	ETF	46138J866	6,475,393	308,646	SH	SOLE	308,646	0	0
INVESCO BULLETSHARES 2024 CORPORATE BOND ETF	ETF	46138J841	176,438	8,613	SH	OTR	0	8,613	0
INVESCO BULLETSHARES 2024 CORPORATE BOND ETF	ETF	46138J841	3,640,571	177,718	SH	SOLE	177,718	0	0
NATIONAL RETAIL PROPERTIES INC COM	REIT	637417106	213,928	4,675	SH	SOLE	4,675	0	0
PHILIP MORRIS INTL INC COM	Stock	718172109	362,534	3,582	SH	OTR	0	3,582	0
PHILIP MORRIS INTL INC COM	Stock	718172109	6,416,107	63,394	SH	SOLE	63,394	0	0
PARKER-HANNIFIN CORP COM	Stock	701094104	212,721	731	SH	OTR	0	731	0
PARKER-HANNIFIN CORP COM	Stock	701094104	5,531,910	19,010	SH	SOLE	19,010	0	0
TRINITY INDS INC COM	Stock	896522109	940,267	31,798	SH	SOLE	31,798	0	0
PNC FINL SVCS GROUP INC COM	Stock	693475105	252,862	1,601	SH	OTR	0	1,601	0
PNC FINL SVCS GROUP INC COM	Stock	693475105	1,262,256	7,992	SH	SOLE	7,992	0	0
BRISTOL-MYERS SQUIBB CO COM	Stock	110122108	123,106	1,711	SH	OTR	0	1,711	0
BRISTOL-MYERS SQUIBB CO COM	Stock	110122108	3,118,889	43,348	SH	SOLE	43,348	0	0
ALTRIA GROUP INC COM	Stock	02209S103	66,828	1,462	SH	OTR	0	1,462	0
ALTRIA GROUP INC COM	Stock	02209S103	629,381	13,769	SH	SOLE	13,769	0	0
DOMINION ENERGY INC COM	Stock	25746U109	596,214	9,723	SH	OTR	0	9,723	0
DOMINION ENERGY INC COM	Stock	25746U109	7,517,893	122,601	SH	SOLE	122,601	0	0
EXXON MOBIL CORP COM	Stock	30231G102	1,053,917	9,555	SH	OTR	0	9,555	0
EXXON MOBIL CORP COM	Stock	30231G102	7,494,995	67,951	SH	SOLE	67,951	0	0
UNITEDHEALTH GROUP INC COM	Stock	91324P102	527,529	995	SH	OTR	0	995	0
UNITEDHEALTH GROUP INC COM	Stock	91324P102	13,529,663	25,519	SH	SOLE	25,519	0	0
TRAVELERS COMPANIES INC COM	Stock	89417E109	103,869	554	SH	OTR	0	554	0
TRAVELERS COMPANIES INC COM	Stock	89417E109	1,168,813	6,234	SH	SOLE	6,234	0	0
LOWES COS INC COM	Stock	548661107	843,582	4,234	SH	OTR	0	4,234	0
LOWES COS INC COM	Stock	548661107	10,645,592	53,431	SH	SOLE	53,431	0	0
LINCOLN NATL CORP IND COM	Stock	534187109	621,711	20,238	SH	SOLE	20,238	0	0
DEERE & CO COM	Stock	244199105	64,314	150	SH	OTR	0	150	0
DEERE & CO COM	Stock	244199105	398,747	930	SH	SOLE	930	0	0
COLGATE PALMOLIVE CO COM	Stock	194162103	606,525	7,698	SH	SOLE	7,698	0	0
UTILITIES SELECT SECTOR SPDR FUND	ETF	81369Y886	511,760	7,259	SH	OTR	0	7,259	0
UTILITIES SELECT SECTOR SPDR FUND	ETF	81369Y886	7,664,760	108,720	SH	SOLE	108,720	0	0
PAYPAL HLDGS INC COM	Stock	70450Y103	71,932	1,010	SH	OTR	0	1,010	0
PAYPAL HLDGS INC COM	Stock	70450Y103	1,424,115	19,996	SH	SOLE	19,996	0	0

CROWN CASTLE INC COM	REIT	22822V101	323,094	2,382	SH	OTR	0	2,382	0
CROWN CASTLE INC COM	REIT	22822V101	6,953,585	51,265	SH	SOLE	51,265	0	0
BLACKROCK INC COM	Stock	09247X101	65,903	93	SH	OTR	0	93	0
BLACKROCK INC COM	Stock	09247X101	3,110,886	4,390	SH	SOLE	4,390	0	0
ISHARES MSCI EAFE ETF	ETF	464287465	6,564	100	SH	OTR	0	100	0
ISHARES MSCI EAFE ETF	ETF	464287465	632,704	9,639	SH	SOLE	9,639	0	0
APPLE INC COM	Stock	037833100	1,792,384	13,795	SH	OTR	0	13,795	0
APPLE INC COM	Stock	037833100	30,668,937	236,042	SH	SOLE	236,042	0	0
ABBOTT LABS COM	Stock	002824100	586,937	5,346	SH	OTR	0	5,346	0
ABBOTT LABS COM	Stock	002824100	10,981,306	100,021	SH	SOLE	100,021	0	0
DISNEY WALT CO COM	Stock	254687106	248,911	2,865	SH	OTR	0	2,865	0
DISNEY WALT CO COM	Stock	254687106	5,120,012	58,932	SH	SOLE	58,932	0	0
ISHARES RUSSELL 1000 ETF	ETF	464287622	32,420	154	SH	SOLE	154	0	0
ISHARES RUSSELL 1000 ETF	ETF	464287622	219,362	1,042	SH	OTR	0	1,042	0
MARSH & MCLENNAN COS INC COM	Stock	571748102	666,553	4,028	SH	SOLE	4,028	0	0
ISHARES RUSSELL 1000 VALUE ETF	ETF	464287598	948,116	6,252	SH	SOLE	6,252	0	0