#### SCHEDULE 14A INFORMATION

PROXY STATEMENT PURSUANT TO SECTION 14(A) OF THE SECURITIES EXCHANGE ACT OF 1934

Filed by the Registrant [X] Filed by a Party other than the Registrant [ ]

Check the appropriate box:

- [ ] Preliminary Proxy Statement
   [ ] Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
   [X] Definitive Proxy Statement
- [ ] Definitive Additional Materials
- [ ] Soliciting Material Pursuant to (section) 240.14a-11(c) or (section) (section) 240.14a-12

UNION BANKSHARES CORPORATION

- ----- (Name of Registrant as Specified in Its Charter)

Payment of Filing Fee (Check the appropriate box):

[X] No fee required.

[] Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.

1)	Title of each class of securities to which transaction applies:
	upp1100.

- 2) Aggregate number of securities to which transaction applies
- Per unit price or other underlying value of transaction
- computed pursuant to Exchange Act Rule 0-11:\*

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- 4) Proposed maximum aggregate value of transaction:
  - \_\_\_\_\_
- 5) Total fee paid:

- [ ] Fee paid previously with preliminary materials.
- [] Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

Amount Previously Paid:
 Form Schedule or Registration Statement No.:

Date Filed:

## UNION BANKSHARES CORPORATION

211 N. MAIN STREET POST OFFICE BOX 446 BOWLING GREEN, VIRGINIA 22427-0446 804/633-5031

March 10, 2000

## Dear Fellow Shareholders:

You are cordially invited to attend the Annual Meeting of Shareholders of Union Bankshares Corporation. The meeting will be held on Tuesday, April 18, 2000 at 6:30 p.m. at the Richmond County Elementary School located on Maple Street in Warsaw, Virginia.

The primary business of the meeting will be the election of directors. We also will report to you on the condition and performance of the Company and its subsidiaries, and you will have ample opportunity to question management on matters that affect the interests of all shareholders. The meeting will be followed by a reception that we hope you will be able to attend.

We hope you will be with us on April 18th. Whether you plan to attend or not, please complete, sign, date and return the enclosed proxy card as soon as possible in the postage-paid envelope provided.

We appreciate your continued loyalty and support.

Sincerely,

## G. William Beale PRESIDENT AND CHIEF EXECUTIVE OFFICER

## UNION BANKSHARES CORPORATION

\_\_\_\_\_ NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

## TO BE HELD ON APRIL 18, 2000

The Annual Meeting of Shareholders of Union Bankshares Corporation will be held at the Richmond County Elementary School on Maple Street in Warsaw, Virginia, at 6:30 p.m. on April 18, 2000 for the following purposes:

- 1. To elect one director to serve for a three year term; and
- 2. To transact such other business as may properly come before the meeting or any adjournments or postponements thereof.

The Board of Directors has fixed February 25, 2000, as the record date for determination of shareholders entitled to notice of and to vote at the meeting and any adjournments thereof.

By Order of the Board of Directors

D. Anthony Peay VICE PRESIDENT AND CORPORATE SECRETARY

March 10, 2000

PLEASE PROMPTLY COMPLETE AND RETURN THE ENCLOSED PROXY WHETHER OR NOT YOU PLAN TO ATTEND THE ANNUAL MEETING. IF YOU ATTEND THE MEETING IN PERSON, YOU MAY WITHDRAW YOUR PROXY AND VOTE YOUR OWN SHARES.

211 N. Main Street, P. O. Box 446, Bowling Green, Virginia 22427

## PROXY STATEMENT ANNUAL MEETING OF SHAREHOLDERS APRIL 18, 2000

#### GENERAL

The enclosed proxy is solicited by the Board of Directors of Union Bankshares Corporation (the "Company") for the Annual Meeting of Shareholders of the Company to be held on Tuesday, April 18, 2000, at the time and place and for the purposes set forth in the accompanying Notice of Annual Meeting of Shareholders or any adjournment thereof. The approximate mailing date of this Proxy Statement and accompanying proxy is March 10, 2000.

#### REVOCATION AND VOTING OF PROXIES

Execution of a proxy will not affect a shareholder's right to attend the Annual Meeting and to vote in person. Any shareholder who has executed and returned a proxy may revoke it by attending the Annual Meeting and requesting to vote in person. A shareholder may also revoke his proxy at any time before it is exercised by filing a written notice with the Company or by submitting a proxy bearing a later date. Proxies will extend to, and will be voted at, any adjourned session of the Annual Meeting.

# VOTING RIGHTS OF SHAREHOLDERS

Only shareholders of record at the close of business on February 25, 2000 are entitled to notice of and to vote at the Annual Meeting or any adjournment thereof. As of the close of business on February 25, 2000, there were 7,487,829 shares of the Company's common stock outstanding and entitled to vote at the Annual Meeting. The Company has no other class of stock outstanding. A majority of the votes entitled to be cast, represented in person or by proxy, will constitute a quorum for the transaction of business.

Each share of common stock entitles the record holder thereof to one vote upon each matter to be voted upon at the Annual Meeting. Shares for which the holder has elected to abstain or to withhold the proxies' authority to vote (including broker non-votes) on a matter will count toward a quorum, but will not be included in determining the number of votes cast with respect to such matter.

#### SOLICITATION OF PROXIES

The cost of solicitation of proxies will be borne by the Company. Solicitation is being made by mail, and if necessary, may be made in person or by telephone, or special letter by officers and employees of the Company or its subsidiaries, acting without compensation other than regular compensation.

# ELECTION OF DIRECTOR - PROPOSAL ONE

## DIRECTORS

The Company's Board is divided into three classes (I, II and III). The term of office for Class I directors will expire at the Annual Meeting. The person named immediately below, who currently serves as the only Class I director of the Company, will be nominated to serve as a Class I director. If elected, the nominee will serve until the Annual Meeting of Shareholders held in 2003. The persons named in the proxy will vote for the election of the nominee named below unless authority is withheld. If for any reason the person named as nominee below should become unavailable to serve, an event which management does not anticipate, proxies will be voted for such other person as the Board of Directors may designate.

THE BOARD OF DIRECTORS RECOMMENDS THAT SHAREHOLDERS VOTE FOR THE NOMINEE SET FORTH BELOW. The nominee receiving the greatest number of affirmative votes cast at the Annual Meeting will be elected. <TABLE> <CAPTION>

		SERVED AS	PRINCIPAL OCCUPATION
NAME	(AGE) D	IRECTOR SINCE (1)	DURING PAST FIVE YEARS
<s> <c> 2000 CLASS (NOMINEE</c></s>	E FOR ELECTION TO THE BOA	RD OF DIRECTORS):	
M. Raymond Piland,	III (66)	1980	President, Williamsburg Millwork Corporation, Bowling Green, Virginia.

		of Union Bank & Trust Company since 1987.
W. Tayloe Murphy, Jr. (66)	1966	Attorney, Smith, Murphy and Taliaferro, Warsaw, Virginia; delegate in the House of Delegates of the Virginia General Assembly from 1982 until 2000.
A. D. Whittaker (60)	1981	President, A. D. Whittaker, Inc., a commercial construction firm in Hanover County, Virginia.

 2 |  ||  |  |  |
2002 CLASS (DIRECTORS SERVING UNTIL THE	2002 ANNUAL MEETING):	
G. William Beale (50)	1990	President and Chief Executive Officer of the Company since its inception; President of Union Bank & Trust Company since 1991.
B. Walton Mahon (71)	1965	Investor; Formerly served as Chairman of the Board of the Company from 1993 to 1998 and as President of Union Bank & Trust Company from 1965 to 1991.
Charles H. Ryland (86)	1940	Attorney, Warsaw, Virginia; Vice Chairman of the Board of the Company.

#### </TABLE>

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(1) Each director has served on the Board of Directors of the Company since the consummation of the affiliation of Union Bancorp, Inc. and Northern Neck Bankshares Corporation in July 1993 which created the Company. The date above refers to the year in which Messrs. Beale, Hicks, Mahon, Piland, and Whittaker were first elected to the Board of Directors of Union Bank & Trust Company, and Messrs. Murphy and Ryland were first elected to the Board of Directors of Northern Neck State Bank.

## BOARD OF DIRECTORS AND COMMITTEES

There were seven meetings of the Board of Directors in 1999. Each incumbent director attended greater than 75% of the aggregate number of meetings of the Board of Directors and its committees of which he was a member in 1999.

There are no family relationships among any of the directors or among any directors and any officer. None of the directors serve as directors of other publicly-held companies.

The Board of Directors has, among others, a standing Executive Committee, Audit Committee and Compensation Committee.

EXECUTIVE COMMITTEE. The Executive Committee is composed of G. William Beale, Ronald L. Hicks and Charles H. Ryland. The Committee, which is subject to the supervision and control of the Board of Directors, has been delegated substantially all of the powers of the Board of Directors to act between meetings of the Board, except for certain matters reserved to the Board by law. In 1999, there was one meeting of the Executive Committee.

AUDIT COMMITTEE. The Audit Committee is composed of A. D. Whittaker and W. Tayloe Murphy, Jr. and also includes Daniel I. Hansen of the Union Bank & Trust Company Board and William H. Hughes of the Northern Neck State Bank Board. The functions of the Committee are to recommend selection of independent certified public accountants, to approve the scope of the independent accountants' audit, to review the reports of examination by the regulatory agencies, the independent accountants and the internal auditor and to convey their findings to the Board of Directors. The Audit Committee met three times in 1999.

COMPENSATION COMMITTEE. The Compensation Committee consists of Ronald L. Hicks and Charles H. Ryland. The function of this committee is to recommend the compensation to be paid to the executive officers of the Company. It also  $^3$ 

administers all incentive and stock option plans for the benefit of such officers and directors eligible to participate in such plans. The Compensation Committee met twice in 1999.

## DIRECTORS' FEES

As compensation for their services, each member of the Board of Directors of the Company receives \$400 for each meeting of the Board attended. In addition, standing committee members receive \$200 for each committee meeting attended. Additionally, an annual retainer of 200 shares of the Company's common stock is paid to each director attending 75% of all Board meetings. Board members who are also officers do not receive any additional compensation above their regular salary for any Board or committee meeting.

## OWNERSHIP OF COMPANY COMMON STOCK

The following table sets forth, as of February 25, 2000, certain information with respect to the beneficial ownership of the Company's common stock held by each director and nominee and each executive officer named in the Summary Compensation Table below, and by the directors and all executive officers as a group.

As of February 25, 2000, no shareholder of the Company beneficially owned 5% or more of the Company's common stock. <TABLE> <CAPTION>

NAME		AMOUNT AND NATURE OF BENEFICIAL OWNERSHIP (1)		
<s> <c></c></s>				
G. William Beale	29,497	(3)(4)	(2)	
Ronald L. Hicks	20,351	(3)	(2)	
B. Walton Mahon	101,055	(3)	1.33%	
W. Tayloe Murphy, Jr	171,332	(3)	2.26%	
M. Raymond Piland, III	10,480	(3)	(2)	
Charles H. Ryland	264,510	(3)	3.51%	
A. D. Whittaker	49,145	(3)	(2)	
All directors and executive officers				
as a group	649,119		8.57%	

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- (1) For purposes of this table, beneficial ownership has been determined in accordance with the provisions of Rule 13d-3 of the Securities Exchange Act of 1934 under which, in general, a person is deemed to be the beneficial owner of a security if he has or shares the power to vote or direct the voting of the security or the power to dispose of or direct the disposition of the security, or if he has the right to acquire beneficial ownership of the security within sixty days.
- (2) Represents less than 1% of the Company's common stock.
- (3) Includes shares held by affiliated corporations, close relatives and children, and shares held jointly with spouses or as custodians or trustees, as follows: Mr. Beale, 3,067 shares; Mr. Hicks, 6,785 shares; Mr. Mahon, 21,455 shares; Mr. Murphy, 77,010 shares; Mr. Piland, 2,880 shares; Mr. Ryland, 119,110 shares; and Mr. Whittaker, 29,218 shares.
- Includes 24,000 shares that may be acquired pursuant to currently exercisable stock options granted under the Company's Stock Option Plan.

### EXECUTIVE COMPENSATION

During 1999, the only executive officers of the Company who received annual compensation in excess of \$100,000 were G. William Beale, President and Chief Executive Officer, and E. Peyton Motley, Executive Vice President. The following table shows the cash compensation paid to Messrs. Beale and Motley during 1999, 1998 and 1997.

#### SUMMARY COMPENSATION TABLE

<TABLE> <CAPTION>

				LONG-TERM COMPENSATION	
	AN	NUAL COMPENS	ATION(2)	SECURITIES	
NAME AND				UNDERLYING	ALL OTHER
PRINCIPAL POSITION	YEAR	SALARY	BONUS	OPTIONS(3)	COMPENSATION(4)
<pre> <s> <c></c></s></pre>					
G. William Beale (1)	1999	\$ 180,	250 \$ 5,911		\$ 17 <b>,</b> 450
President/Chief	1998	155,	000 2,805	10,000	27,250
Executive Officer	1997	135,	000 3,561		24,399
E. Peyton Motley (1)	1999	\$ 126,	154 \$ 5,995		\$ 5,995
Executive Vice	1998	122,	325 7,189	4,000	7,189
President	1997	116,	600 6,250		6,250

  |  |  |  |  |\_ \_\_\_\_\_

 Messrs. Beale and Motley have served as President and Chief Executive Officer and Executive Vice President, respectively, of the Company since inception in July 1993.

(2) The amount of compensation in the form of perquisites or other personal benefits did not exceed the lesser of \$50,000 or 10% of the total annual salary and bonus reported in each year for Messrs. Beale and Motley.

- (3) While the Company's Stock Option Plan permits the granting of restricted stock awards, no such awards have been made. This plan is the Company's only stock-based long term compensation plan currently in effect.
- (4) Includes for 1999: (i) \$13,031 accrued on behalf of Mr. Beale under the Profit Sharing and Thrift Plan and the Employee Stock Ownership Plan of Union Bank & Trust Company; (ii) \$4,419 accrued on behalf of Mr. Beale under a deferred compensation arrangement; and (iii) \$6,601 accrued on behalf of Mr. Motley under the Profit Sharing and Thrift Plan. See the discussion below in the section captioned "Employee Benefit Plans" or a description of the Deferred Compensation Plan and the Employee Stock Ownership Plan.

### STOCK OPTION GRANTS IN 1999

The Company's Stock Option Plan provides for the granting of both incentive and non-qualified stock options and restricted stock awards to executive officers and key employees of the Company and its subsidiaries. No restricted stock awards have been granted under the Plan. No stock options were granted to Messrs. Beale or Motley during 1999.

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# STOCK OPTION EXERCISES IN 1999 AND YEAR-END OPTION VALUES

The following table shows certain information with respect to the number and value of unexercised options at year-end for Messrs. Beale and Motley. <TABLE>

<CAPTION>

			NUMBER OF SHARES		VALUE OF	
UNEXERCISED			UNDERLYING OPT	IN-THE-MONEY OPTIONS AT		
(1)	NUMBER OF			R 31, 1999	DECEMBER 31, 1999	
(1)	SHARES ACQUIRED	VALUE				
NAME UNEXERCISABLE	ON EXERCISE	REALIZED	EXERCISABLE	UNEXERCISABLE	EXERCISABLE	
<s> <c></c></s>						
G. William Beale			22,000	8,000	\$72 <b>,</b> 500	
E. Peyton Motley			800	3,200		

</TABLE>

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(1) Calculated by subtracting the exercise price from the fair market value of the stock at December 31, 1999.

### EMPLOYEE BENEFIT PLANS

The Company and its subsidiaries, Union Bank & Trust Company ("Union Bank"), Northern Neck State Bank ("Northern Neck Bank"), Rappahannock National Bank ("Rappahannock Bank"), Bank of Williamsburg, Union Investment Services, Inc. and Mortgage Capital Investors, Inc., maintain several tax qualified and non-qualified employee benefit plans for their employees which are described below.

### THE COMPANY'S PLANS

RETIREMENT PLAN. The Company's noncontributory defined benefit retirement plan (the "Retirement Plan") covers all full time employees and any part-time employees working greater than 1,000 hours annually. Employees who are 21 years of age and have completed one year of service are eligible to participate. The normal retirement age is 65, but participants may elect early retirement at 55 and disability retirement after 10 years of service at reduced levels of benefits. Vesting is 100% after 5 years of service. Employees of Rappahannock Bank and Mortgage Capital Investors, Inc. do not participate in this plan.

The Retirement Plan was terminated by the Board of Directors of the Company effective October 1, 1999. Benefit accruals ceased on September 30, 1999 and all participants in the plan were 100% vested in their accrued benefit. An Application for Determination for Terminating Plan was submitted to the Internal Revenue Service on December 6, 1999.

The following table provides information concerning estimated annual benefits that are payable to covered employees at normal retirement age under the terms of the Retirement Plan, based on the compensation and years of service classifications specified below. The plan benefits shown in the table are computed on the basis of a straight life annuity beginning at age 65. 6

			YEAR	S OF SERVICE		
AVERAGE COMPENSATION	10	15	20	25	30	35
<s> <c></c></s>						
\$25 <b>,</b> 000	\$ 3,250	\$4,875	\$6,500	\$8,125	\$9,750	\$11,375
50,000	7,775	11,663	15,550	19,438	23,325	27,213
75,000	12,900	19,350	25,800	32,250	38 <b>,</b> 700	45,150
100,000	18,025	27,038	36,050	45,063	54,075	63,088
125,000	23,150	34,725	46,300	57,875	69,450	81,025
150,000	28,275	42,413	56 <b>,</b> 550	70,688	84,825	98 <b>,</b> 963
175,000	33,400	50,100	66,800	85,300	100,200	116,900

</TABLE>

The remuneration covered by the Retirement Plan is an employee's "final average earnings" which, under the terms of the Retirement Plan is defined to be the average of the highest five consecutive calendar years of base salary (reported as "Salary" in the Summary Compensation Table above) earned by the employee during the five calendar years prior to his or her date of retirement, termination, disability or death. No offset for primary social security benefits received by a pensioner is allowed with respect to the benefits paid under the Retirement Plan.

Based on current compensation and expected termination of the plan effective October 1, 1999, it is estimated that the termination benefit (accrued through September 30, 1999) for Messrs. Beale and Motley will be \$22,761 and \$34,847, respectively. The final average earnings and the respective years of service as of October 1, 1999, for Mr. Beale were \$134,240 and ten years, respectively, and for Mr. Motley were \$114,040 and thirty-one years, respectively. For 1999 and 1997, the Company contributed \$787,626 and \$156,944, respectively, to the Retirement Plan. There was no contribution to the Retirement Plan for 1998.

PROFIT SHARING THRIFT PLAN. The Company has adopted a defined contribution plan, established in accordance with Section 401(k) of the Internal Revenue Code (the "401(k) Plan"). The 401(k) Plan, which became effective on January 1, 1993, is sponsored and administered by the Virginia Bankers Association. Employees of the Company are eligible to participate after one year of employment. The 401(k) Plan provides for employee pre-tax contributions, not to exceed 15% of the employee's compensation. The Company was not required to, but could, make contributions to the 401(k) Plan. Employer contributions, if any, vest 20% after three years of service and increase by 20% for each of the next four years of service. During 1999, \$13,031 was accrued on behalf of Mr. Beale and \$6,601 on behalf of Mr. Motley under this plan.

Effective January 1, 2000 the Company amended and restated the 401(k) Plan. The Virginia Bankers Association prototype plan will be replaced with a prototype plan sponsored by Putnam Mutual Funds Corporation. The basic provisions of the 401(k) Plan remain the same except the Company is required to match up to 3% of the employee's contributions.

EMPLOYEE STOCK OWNERSHIP PLAN. The Company also offers a Non-Contributory Employee Stock Ownership Plan and Trust (the "ESOP"), under which all salaried employees (the "Participants") who are at least 18 years of age and who have been employed by the Company for at least 6 months are eligible to participate. Allocations of contributions under the ESOP are discretionary at the election of the Company's and subsidiaries' Boards of Directors, and Participants are not permitted to make contributions to the ESOP. Contributions to a Participant's account are based on proportionate "covered compensation" of the employee (generally total pay as an eligible employee and while a participant). These contributions vest 20% after 3 years, 40% after 4 years, 60% after 5 years, 80% after 6 years and are fully vested after 7 years. Service before age 18 does not count toward vesting. During 1999, \$13,031 accrued under the ESOP for the benefit of Mr. Beale.

Distributions under the ESOP are made in common stock and any cash allocated to the Participant's account in a lump sum payment. In-service withdrawals and cash dividend withdrawals are permitted in certain cases from vested account balances.

## UNION BANK'S PLANS

DEFERRED COMPENSATION PLAN. Union Bank offers its directors the option to participate in a deferred supplemental compensation program. All directors have entered into agreements with Union Bank to participate in the program. To participate in this plan, a director must elect to forego the directors fees that would otherwise be payable to him by Union Bank for a period of twelve consecutive months beginning immediately after his election to participate. After the twelve month period runs, the director again begins to receive the full amount of directors fees payable by Union Bank.

While its obligation under each agreement represents an unsecured, general obligation of Union Bank, a substantial portion of the benefits payable under the agreements is funded by key-person life insurance owned by Union Bank on each director. The fees deferred by each participating director are applied towards the first year's premium expense of a life insurance policy and thereafter Union Bank pays the premiums for four years, at which time the dividends paid by the policy are sufficient to cover the premium expense. Each agreement provides that the director will receive from Union Bank a designated fixed amount, payable in equal monthly installments over a period of ten years beginning upon his retirement at age 65. No interest is paid on the installments. The amount of each director's monthly benefit is actuarially determined based on, among other factors, the age and health condition of each director at the time he elects to participate in the program. In the event a director retires but dies before receiving all the installments due under the agreement, Union Bank has the option of making one lump sum payment (based on the discounted present value of the remaining installment obligation) to the director's designated beneficiary or his estate or continuing the balance of the installment payments in accordance with the original payment plan. Each agreement further provides that a reduced fixed amount is payable in the event of a director's death prior to reaching retirement age.

The agreement with Mr. Beale calls for Union Bank to pay him \$26,500 per year for ten years upon his retirement at age 65. The agreements with certain other directors calls for Union Bank to pay an annual installment in the following amounts upon their retirement, as follows: Mr. Piland, \$13,004; Mr. Hicks, \$55,364; Mr. Whittaker, \$16,345; and Mr. Mahon, \$5,887. As of December 31, 1999, Union Bank had accrued approximately \$ 328,450 to cover its obligations under all these agreements.

DEFERRED COMPENSATION PLAN (FORMER KING GEORGE STATE BANK). Before King George Bank was merged with Union Bank it maintained a voluntary deferred compensation program which permitted eligible directors and officers to defer receipt of a portion of their directors' fees. Life insurance was purchased on all of the participants in amounts that, in the aggregate, actuarially fund its future liabilities under this program, and Union Bank (as the successor to King George Bank) is the owner and sole beneficiary of all such insurance. The program has been designed so that, if assumptions as to mortality experience, policy dividends, tax effects, and other factors are realized, the compensation deferred by a participant will cover all premium payments and benefit payments, plus a factor for the use of funds of Union Bank.

While the insurance policies were purchased as a means of funding the deferred compensation liability created under this plan, there exists no obligation to use any insurance funds from policy loans or death proceeds to curtail the deferred compensation liability. Under the terms of the directors' benefit plan, a participant, or his beneficiary, will receive upon retirement a monthly retirement payment for life, payable for a minimum of 15 years. The plan also provides for a reduced payment to a participant's beneficiary in the event that the participant dies prior to retirement, payable for a period of 15 years

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from the date of death. A participant's retirement date is considered to be the later of the date a participant turns age 65 or completes 10 years of plan participation.

## NORTHERN NECK BANK'S PLANS

SPLIT-DOLLAR INSURANCE PROGRAM. In addition to a group life insurance plan that is available to all employees, Northern Neck Bank offers all officers the opportunity to participate in a split-dollar insurance program. The insurance benefit under this program is equal to four times an officer's annual salary in effect at the time he becomes eligible to participate in the program. While Northern Neck Bank covers 80% of the annual premium expense, each participant is obligated to reimburse, without interest, Northern Neck Bank for the aggregate amount advanced on his behalf during his participant at retirement or from the proceeds of the policy if the participant dies before reaching retirement age.

## RAPPAHANNOCK NATIONAL BANK'S PLANS

Rappahannock National Bank sponsors a noncontributory defined benefit retirement plan ("Rappahannock Retirement Plan") which covers all employees working greater than 1,000 hours annually. Employees who are 21 years of age and have completed one year of service are eligible to participate. The normal retirement age is 65, but participants may elect early retirement at 55 and disability retirement after 10 years of service at reduced levels of benefits. Vesting is 100% after 5 years of service.

The remuneration covered by the Rappahannock Retirement Plan is an

employee's "final average earnings" which, under the terms of the Rappahannock Retirement Plan is defined to be the average of the highest five consecutive calendar years of base salary earned by the employee during the five calendar years prior to his or her date of retirement, termination of employment, disability, or death. No offset for primary Social Security benefits received by a pensioner is allowed with respect to the benefits paid under the Rappahannock Retirement Plan.

The Rappahannock Retirement Plan was terminated by the Board of Directors of the Company effective October 31, 1999. Benefit accruals ceased on September 30, 1999 and all participants in the plan were 100% vested in their accrued benefit. An Application for Determination for Terminating Plan was submitted to the Internal Revenue Service on December 6, 1999.

### EMPLOYMENT CONTRACTS AND TERMINATION AND CHANGE IN CONTROL ARRANGEMENTS

The Company and Mr. Beale entered into an employment agreement effective April 1, 1999. The agreement has a two year initial term and will be extended for successive one-year terms beginning April 1, 2001 unless the Company elects not to extend the term of the agreement. The employment agreement provides for an annual base salary of \$170,000, which is adjustable annually in the discretion of the Board, and annual cash bonuses in such amounts as determined by the Board. The Company may terminate Mr. Beale's employment at any time for "Cause" (as defined in the agreement) without incurring any additional obligations to him. If the Company terminates Mr. Beale's employment for any reason other than for "Cause" or if Mr. Beale terminates his employment for "Good Reason" (as defined in the agreement), the Company will be obligated to continue to provide the compensation and benefits specified in the agreement until the expiration of its term. The employment agreement will terminate in the event that there is a change in control of the Company, at which time the change in control agreement described below between the Company and Mr. Beale will become effective and any termination benefits will be determined and paid solely pursuant to the change in control agreement.

The Company also has an agreement with Mr. Beale that becomes effective upon a change in control of the Company. Under the terms of this agreement, the Company or its successor agrees to continue Mr. Beale in its employ for a term of three years after the date of a change in control. During the contract term, Mr. Beale will retain commensurate authority and responsibilities and compensation benefits. He will receive a base salary at least equal to the immediate prior year and a bonus at least equal to the annual bonus paid prior to the change in control. If Mr. Beale's employment is terminated during the three years other than for cause or disability as defined in the agreement, or if he should terminate employment because a material term of the contract is breached by the Company, he will be entitled to a lump sum payment, in cash, within thirty days after the date of termination. This lump sum will be equal to 2.9 times the sum of Mr. Beale's base salary, annual bonus, and equivalent benefits.

### COMPENSATION COMMITTEE REPORT ON EXECUTIVE COMPENSATION

Compensation for the President and Chief Executive Officer of the Company is determined by the Board of Directors, excluding the President and Chief Executive Officer, based on the recommendation of the Compensation Committee of the Board. The Compensation Committee bases its recommendation on consideration of various factors, including the financial performance of the Company, the individual performance of the President and Chief Executive Officer and the compensation paid to persons in comparable positions within the industry.

Compensation for executive officers other than the President and Chief Executive Officer is determined by the Board of Directors based on the recommendation of the President and Chief Executive Officer. Compensation levels for all executive officers are determined based on the performance of the Company, performance judgments as to the past and future contributions of the individual officers and compensation paid to executives in similar positions in the industry.

The Board and the Compensation Committee use a subjective approach to the determination of compensation based on the factors noted above. They do not rely on formulas or weights of specific factors and neither the profitability of the Company nor the market value of its stock are directly utilized in computing the executive officer base compensation. The Company's executive compensation program has relied almost exclusively on base salary as its primary component.

Members of the Compensation Committee

Ronald L. Hicks Charles H. Ryland

# COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

During 1999 and up to the present time, there were transactions between

Union Bank and Northern Neck Bank and the members of the Compensation Committee (Messrs. Hicks and Ryland), or their associates, all consisting of extensions of credit by either Bank in the ordinary course of its business. Each transaction was made on substantially the same terms, including interest rates, collateral and repayment terms, as those prevailing at the time for comparable transactions with the general public. In the opinion of management, none of the transactions involve more than the normal risk of collectibility or present other unfavorable features.

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## SHAREHOLDER RETURN

The Company is subject to the rules of the Securities and Exchange Commission that require all public companies to present a graph of total investment return in their annual proxy statements. The graph below compares the yearly percentage change in the Company's cumulative total shareholder return with the cumulative total return of the Nasdaq Stock Market Index and of the Nasdaq National Market ("Nasdaq/NM") Bank Index, assuming that investments of \$100 were made on December 31, 1994, and that dividends were reinvested.

(GR# <table> <caption></caption></table>	APH]					
	1994	1995	1996	1997	1998	1999
<s> <c></c></s>						
Union Bankshares Performance Index Nasdaq Stock Market Index Nasdaq/NM Bank Index 						

 100 100 100 | 110.67 141.33 149.00 | 109.17 173.89 196.73 | 190.90 213.07 329.39 | 157.08 300.25 327.11 | 136.46 542.43 314.42 |

### INTEREST OF DIRECTORS AND OFFICERS IN CERTAIN TRANSACTIONS

Certain directors and officers of the Company and its subsidiaries and members of their immediate families, and corporations, partnerships and other entities with which such persons are associated, are customers of Union Bank, Northern Neck Bank, Rappahannock Bank, Bank of Williamsburg, Union Investment Services and Mortgage Capital Investors. As such, these persons engaged in transactions with the Company and its subsidiaries in the ordinary course of business during 1999, and will have additional transactions with these companies in the future. All loans extended and commitments to lend by the banks to such persons are made in the ordinary course of business upon substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with unaffiliated persons and do not involve more than the normal risk of collectibility or present other unfavorable features.

Union Bank has engaged the law firm of Jarrell, Hicks and Sasser, of which Mr. Hicks is a principal, to perform certain legal services for Union Bank. Northern Neck Bank has engaged Mr. Ryland to perform certain legal services for Northern Neck Bank. Mr. Whittaker's construction company is building the permanent location for Bank of Williamsburg and has built several branch buildings for Union Bank.

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#### INDEPENDENT AUDITORS

On September 27, 1999, the Company's Board of Directors voted to engage the accounting firm of Yount, Hyde & Barbour, P.C. as the independent public accountant to audit the Company's financial statements for the fiscal year ending December 31, 1999, to replace the firm of KPMG LLP, the independent public accountant engaged to audit the Company's financial statements as of December 31, 1998 and 1997, and for each of the years in the two year period ended December 31, 1998.

Consistent with the Company's policies, the Company conducted a bidding process to select the independent public accountant to audit the Company's fiscal year ending December 31, 1999. The Company's Board of Directors received bids from several independent public accounting firms including KPMG. After reviewing the proposals, the Company's Board of Directors selected Yount, Hyde & Barbour.

During 1998 and 1997, KPMG's reports with respect to the Company's financial statements neither contained an adverse opinion or a disclaimer of opinion, nor were such reports qualified or modified as to uncertainty, audit-scope or accounting principles. During 1998 and 1997, and up to the date of the discontinuation of services of KPMG, there were no disagreements with KPMG on any matter of accounting principles or practices, financial statement disclosure or auditing scope or procedure which, if not resolved to the satisfaction of KPMG, would have caused it to make a reference to the subject

matter of the disagreement in connection with its reports. During that period, the Company did not consult with Yount, Hyde & Barbour regarding either (i) the application of accounting principles to a specific transaction, either completed or proposed, or the type of audit opinion that might be rendered on the Company's financial statements or (ii) any other matter that would be required to be stated herein.

Yount, Hyde & Barbour has advised the Company that neither the firm nor any member of the firm now has, or has held in the most recent two fiscal years, any direct or indirect financial interest in the Company. Representatives of the firm are expected to be present at the Annual Meeting and will be given an opportunity to make a statement if they desire to do so and will be available to respond to appropriate questions.

### SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Pursuant to Section 16(a) of the Securities Exchange Act of 1934, directors and executive officers of the Company are required to file reports with the Securities and Exchange Commission indicating their holdings of and transactions in the Company's equity securities. To the Company's knowledge, based solely on a review of the copies of such reports furnished to the Company, insiders of the Company complied with all filing requirements during 1999 with the exception of Mr. Ryland and Mr. Hicks for whom on one occasion with respect to one transaction each, a report was not timely filed.

## SHAREHOLDER PROPOSALS

In order for a shareholder proposal to be considered for possible inclusion in the 2000 Proxy Statement, it must be received by the Company's Corporate Secretary, D. Anthony Peay, Union Bankshares Corporation, 211 N. Main Street, P. O. Box 446, Bowling Green, Virginia 22427 on or before November 11, 2000.

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#### ANNUAL REPORT ON FORM 10-K

A COPY OF THE COMPANY'S ANNUAL REPORT ON FORM 10-K FOR THE YEAR ENDED DECEMBER 31, 1999, EXCLUDING EXHIBITS, TO BE FILED WITH THE SECURITIES AND EXCHANGE COMMISSION PRIOR TO MARCH 30, 2000, CAN BE OBTAINED WITHOUT CHARGE BY WRITING TO D. ANTHONY PEAY, VICE PRESIDENT AND CORPORATE SECRETARY, UNION BANKSHARES CORPORATION, P. O. BOX 446, BOWLING GREEN, VIRGINIA 22427.

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PROXY

#### UNION BANKSHARES CORPORATION

## THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS

The undersigned hereby appoints Ronald L. Hicks, W. Tayloe Murphy, Jr. and A.D. Whittaker, jointly and severally, proxies, with full power to act alone and with full power of substitution, to represent the undersigned and vote all shares of the Company standing in the name of the undersigned at the Annual Meeting of Shareholders of Union Bankshares Corporation to be held on Tuesday, April 18, 2000, at 6:30 p.m. at the Richmond County Elementary School in Warsaw, Virginia, or any adjournment thereof, on each of the following matters:

- 1. To elect one Class I director to serve until the Annual Meeting of Shareholders in 2003.
  - [ ] FOR the Nominee listed below [ ] WITHHOLD AUTHORITY TO VOTE FOR THE NOMINEE INDICATED BELOW

## M. Raymond Piland, III

 The transaction of any other business which may properly come before the Meeting. Management at present knows of no other business to be presented at the Meeting.

THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER DIRECTED BY THE UNDERSIGNED SHAREHOLDER. IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED FOR EACH PROPOSAL.

When signing as attorney, executor, administrator, trustee or guardian, please give full title. If more than one fiduciary, all should sign. All joint owners MUST sign.

Date:\_\_\_\_\_, 2000

Signature

Signature if held jointly

The meeting will be followed by a reception. Please indicate below whether you will be joining us for the reception.

\_\_\_\_\_ I plan to attend. \_\_\_\_\_I do not plan to attend.