United States
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 2, 2023

ATLANTIC UNION BANKSHARES CORPORATION

(Exact name of registrant as specified in its charter)

Virginia	**001-39325**	**54-1598552**
(State or other jurisdiction of incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)

1051 East Cary Street
Suite 1200
Richmond, Virginia 23219
(Address of principal executive offices, including Zip Code)

Registrant's telephone number, including area code: **(804) 633-5031**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value $1.33 per share	**AUB**	**New York Stock Exchange**
Depositary Shares, Each Representing a 1/400th Interest in a Share of 6.875% Perpetual Non-Cumulative Preferred Stock, Series A	**AUB.PRA**	**New York Stock Exchange**

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 7.01 Regulation FD Disclosure.

On Tuesday, May 2, 2023, certain of the executive officers of Atlantic Union Bankshares Corporation (the "Company") are scheduled to present at the Company's Annual Meeting of Shareholders. The slides that will be presented at the meeting will be available under the Presentations link in the Investor Relations section of the Company's website at http://investors.atlanticunionbank.com and are attached as Exhibit 99.1 to this Current Report on Form 8-K.

The information disclosed in and attached to this Item 7.01, including Exhibit 99.1, is furnished and shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934.

Item 9.01 Financial Statements and Exhibits.

(d) *Exhibits.*

Exhibit No.	**Description of Exhibit**
99.1	Presentation for the Annual Meeting of Shareholders of Atlantic Union Bankshares Corporation on May 2, 2023
104	Cover Page Interactive Data File – the cover page iXBRL tags are embedded within the Inline XBRL document

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ATLANTIC UNION BANKSHARES CORPORATION

Date: May 2, 2023

By: /s/ Robert M. Gorman
Robert M. Gorman
Executive Vice President and
Chief Financial Officer

Exhibit 99.1


Atlantic Union Bankshares
Annual Shareholders' Meeting
NYSE: AUB
May 2, 2023

Forward Looking Statements

This presentation and statements by our management may constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that include, without limitation, expectations with respect to deposit betas, statements regarding our strategic priorities, plans, and imperatives, including statements of how we plan to achieve these priorities, plans, and imperatives, statements about our liquidity and capital management strategies, expectations with regard to our business, financial, and operating results, including our deposit base and funding, the impact of future economic conditions, and statements that include, other projections, predictions, expectations, or beliefs about future events or results, including our ability to meet our top tier financial targets, or otherwise are not statements of historical fact. Such forward-looking statements are based on certain assumptions as of the time they are made, and are inherently subject to known and unknown risks, uncertainties, and other factors, some of which cannot be predicted or quantified, that may cause actual results, performance, achievements, or trends to be materially different from those expressed or implied by such forward-looking statements. Such statements are often characterized by the use of qualified words (and their derivatives) such as “expect,” “believe,” “estimate,” “plan,” “project,” “anticipate,” “intend,” “will,” “may,” “view,” “opportunity,” “potential,” “continue,” “confidence,” or words of similar meaning or other statements concerning opinions or judgment of the Company and our management about future events. Although we believe that our expectations with respect to forward-looking statements are based upon reasonable assumptions within the bounds of our existing knowledge of our business and operations, there can be no assurance that actual future results, performance, or achievements of, or trends affecting, us will not differ materially from any projected future results, performance, achievements or trends expressed or implied by such forward-looking statements. Actual future results, performance, achievements or trends may differ materially from historical results or those anticipated depending on a variety of factors, including, but not limited to the effects of or changes in:

- market interest rates and their related impacts on macroeconomic conditions, customer and client behavior, our funding costs and our loan and securities portfolios;
- inflation and its impacts on economic growth and customer and client behavior;
- adverse developments in the financial industry generally, such as the recent bank failures, responsive measures to mitigate and manage such developments, related supervisory and regulatory actions and costs, and related impacts on customer and client behavior;
- the sufficiency of liquidity;
- general economic and financial market conditions, in the United States generally and particularly in the markets in which we operate and which our loans are concentrated, including the effects of declines in real estate values, an increase in unemployment levels and slowdowns in economic growth;
- monetary and fiscal policies of the U.S. government, including policies of the U.S. Department of the Treasury and the Federal Reserve;
- the quality or composition of our loan or investment portfolios and changes therein;
- demand for loan products and financial services in our market areas;
- our ability to manage our growth or implement our growth strategy;
- the effectiveness of expense reduction plans;
- the introduction of new lines of business or new products and services;
- our ability to recruit and retain key employees;
- real estate values in our lending area;
- changes in accounting principles, standards, rules, and interpretations, and the related impact on our financial statements;
- an insufficient ACL or volatility in the ACL resulting from the CECL methodology, either alone or as that may be affected by inflation, changing interest rates, or other factors;
- our liquidity and capital positions;
- concentrations of loans secured by real estate, particularly commercial real estate;
- the effectiveness of our credit processes and management of our credit risk;
- our ability to compete in the market for financial services and increased competition from fintech companies;
- technological risks and developments, and cyber threats, attacks, or events;
- operational, technological, cultural, regulatory, legal, credit, and other risks associated with the exploration, consummation and integration of potential future acquisitions, whether involving stock or cash considerations;
- the potential adverse effects of unusual and infrequently occurring events, such as weather-related disasters, terrorist acts, geopolitical conflicts or public health events, and of governmental and societal responses thereto; these potential adverse effects may include, without limitation, adverse effects on the ability of our borrowers to satisfy their obligations to us, on the value of collateral securing loans, on the demand for the our loans or our other products and services, on supply chains and methods used to distribute products and services, on incidents of cyberattack and fraud, on our liquidity or capital positions, on risks posed by reliance on third-party service providers, on other aspects of our business operations and on financial markets and economic growth;
- the discontinuation of LIBOR and its impact on the financial markets, and our ability to manage operational, legal, and compliance risks related to the discontinuation of LIBOR and implementation of one or more alternate reference rates;
- performance by our counterparties or vendors;
- deposit flows;
- the availability of financing and the terms thereof;
- the level of prepayments on loans and mortgage-backed securities;
- legislative or regulatory changes and requirements;
- actual or potential claims, damages, and fines related to litigation or government actions, which may result in, among other things, additional costs, fines, penalties, restrictions on our business activities, reputational harm, or other adverse consequences;
- the effects of changes in federal, state or local tax laws and regulations;
- any event or development that would cause us to conclude that there was an impairment of any asset, including intangible assets, such as goodwill; and
- other factors, many of which are beyond our control.

Please also refer to such other factors as discussed throughout Part I, Item 1A. “Risk Factors” and Part II, Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations” of the Company’s Annual Report on Form 10 K for the year ended December 31, 2022 and related disclosures in other filings, which have been filed with the U.S. Securities and Exchange Commission (“SEC”) and are available on the SEC’s website at www.sec.gov. All risk factors and uncertainties described herein and therein should be considered in evaluating forward-looking statements, and all of the forward-looking statements are expressly qualified by the cautionary statements contained or referred to herein and therein. The actual results or developments anticipated may not be realized or, even if substantially realized, they may not have the expected consequences to or effects on the Company or its businesses or operations. Readers are cautioned not to rely too heavily on the forward-looking statements, and undue reliance should not be placed on such forward-looking statements. Forward-looking statements speak only as of the date they are made. We do not intend or assume any obligation to update, revise or clarify any forward-looking statements that may be made from time to time by or on behalf of the Company, whether as a result of new information, future events or otherwise.

Additional Information

Non-GAAP Financial Measures

This presentation contains certain financial information determined by methods other than in accordance with generally accepted accounting principles in the United States ("GAAP"). These non-GAAP financial measures are a supplement to GAAP, which is used to prepare the Company's financial statements, and should not be considered in isolation or as a substitute for comparable measures calculated in accordance with GAAP. In addition, the Company's non-GAAP financial measures may not be comparable to non-GAAP financial measures of other companies. The Company uses the non-GAAP financial measures discussed herein in its analysis of the Company's performance. The Company's management believes that these non-GAAP financial measures provide additional understanding of ongoing operations, enhance comparability of results of operations with prior periods, show the effects of significant gains and charges in the periods presented without the impact of items or events that may obscure trends in the Company's underlying performance, or show the potential effects of accumulated other comprehensive income (or AOCI) or unrealized losses on securities on the Company's capital.

Please see "Reconciliation of Non-GAAP Disclosures" at the end of this presentation for a reconciliation to the nearest GAAP financial measure.

No Offer or Solicitation

This presentation does not constitute an offer to sell or a solicitation of an offer to buy any securities. No offer of securities shall be made except by means of a prospectus meeting the requirements of the Securities Act of 1933, as amended, and no offer to sell or solicitation of an offer to buy shall be made in any jurisdiction in which such offer, solicitation or sale would be unlawful.

About Atlantic Union Bankshares Corporation

Headquartered in Richmond, Virginia, Atlantic Union Bankshares Corporation (NYSE: AUB) is the holding company for Atlantic Union Bank. Atlantic Union Bank has 109 branches and approximately 125 ATMs located throughout Virginia, and in portions of Maryland and North Carolina. Certain non-bank financial services affiliates of Atlantic Union Bank include: Atlantic Union Equipment Finance, Inc., which provides equipment financing; Atlantic Union Financial Consultants, LLC, which provides brokerage services; and Union Insurance Group, LLC, which offers various lines of insurance products.


John Asbury
Chief Executive Officer
Atlantic
Union Bankshares
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Opening the New York Stock Exchange

AUB

LISTED

NYSE

Our Company

Soundness | Profitability | Growth

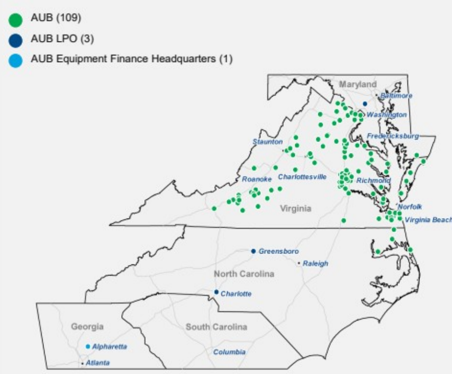
Highlights ($bn)

$20.1 Assets	**$14.6** Loans
$16.5 Deposits	**$2.4** Market Capitalization

- **Statewide Virginia footprint** of 104 branches in all major markets
- **#1** regional bank[1] deposit market share in Virginia
- **Strong balance sheet** and capital levels
- Committed to **top-tier financial performance** with a highly experienced management team able to execute change

Largest Regional Banking Company Headquartered in Virginia

Branch/Office Footprint

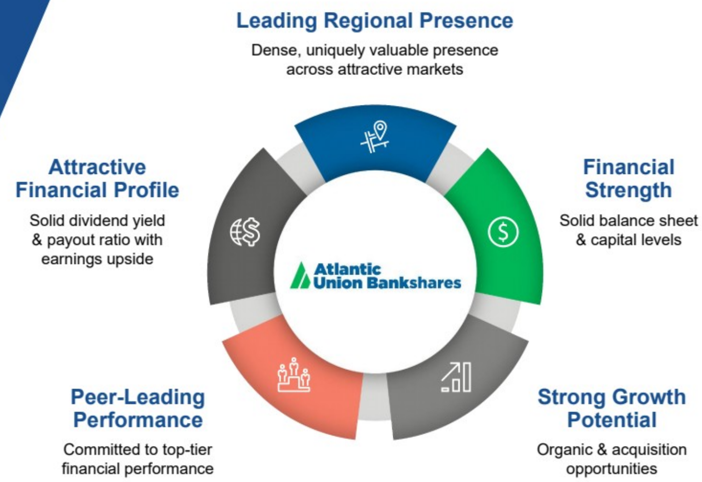


Atlantic Union Bankshares

Data as of 3/31/2023, market capitalization as of 4/24/2023

1) Regional bank defined as having less than $100 billion in assets; rank determined by asset size; data per S&P Global Market Intelligence

Our Shareholder Value Proposition



Atlantic Union Bankshares

Virginia's Bank and Sizeable Opportunity to Take Market Share from the Big Three

Virginia: All Banks

Rank	Institution	Deposits ($mm)	Growth Opportunity Market Share (%)	Branches
1	Truist Financial Corp	$50,865	**21.6%**	287
2	Wells Fargo & Co	38,834	**16.5**	211
3	Bank of America Corp.	27,157	**11.5**	106
4	**Atlantic Union Bankshares Corp**	**15,725**	**6.7**	**109**
5	TowneBank	10,929	4.6	40
6	United Bankshares Inc.	9,205	3.9	84
7	Capital One Financial Corp.	8,669	3.7	27
8	PNC Financial Services Group Inc.	5,935	2.5	93
9	The Toronto Dominion Bank	3,414	1.5	31
10	Carter Bank & Trust	3,341	1.4	54
	Top 10 Banks	**$174,074**	**73.9%**	**1,042**
	All Institutions in Market	**$235,670**	**100.0%**	**1,925**

Virginia: Banks Headquartered in VA

Rank	Institution	Deposits ($mm)	Franchise Strength Market Share (%)	Branches
1	**Atlantic Union Bankshares Corp.**	**$15,725**	**19.0%**	**109**
2	TowneBank	10,929	13.2	40
3	Capital One Financial Corp.	8,669	10.5	27
4	Carter Bank & Trust	3,341	4.0	54
5	Burke & Herbert Bank & Trust Co.	2,960	3.6	23
6	Primis Financial Corp	2,446	3.0	35
7	Blue Ridge Bankshares Inc.	2,317	2.8	26
8	First Bancorp Inc.	2,213	2.7	19
9	American National Bankshares, Inc.	2,046	2.5	18
10	C&F Financial Corp	2,028	2.5	30
	Top 10 Banks	**$52,674**	**63.6%**	**381**
	All Institutions in Market	**$82,790**	**100.0%**	**809**

Statewide Branch Footprint Brings Unique Franchise Value and Significant Growth Opportunity

Atlantic Union Bankshares

Source: SNL Financial and FDIC deposit data
Deposit and branch data as of 6/30/22; pro forma for announced transactions
Atlantic Union Bank closed 5 Virginia branches on March 1, 2023
Note: Excludes branches with deposits greater than $5.0 billion

Q1 2023 Highlights and 2023 Outlook

Loan and Deposit Growth

- Funded loan growth with core deposit growth. Total deposit growth of 13.3% quarter over quarter annualized.
- 3.8% annualized loan growth in Q1 2023
- Line of Credit Utilization of 33% for Q1 2023 and relatively flat with Q4 2022
- Expect mid-single digits loan growth for 2023

Operating Leverage Focus

- ~9.6% adjusted revenue growth[1] year over year
- ~4.4% adjusted operating non-interest expense growth[1] year over year
- Adjusted operating leverage[1] of ~5.3% year over year
- Pre-Tax, Pre-Provision adjusted operating earnings[1] increased 19.5% year over year
- Closed 5 branches in Q1 2023

Positioning for Long Term

- Lending pipelines remain resilient
- Repositioned balance sheet for current rate environment
- Drive organic growth and performance of the core banking franchise

Differentiated Client Experience

- Conversations with clients about deposit products and current banking environment
- Position Company as responsive, strong and capable alternative to large national banks

Asset Quality

- Q1 2023 net charge-offs at 13 bps annualized and expect net charge-offs of ~10 bps for 2023

Capitalize on Strategic Opportunities

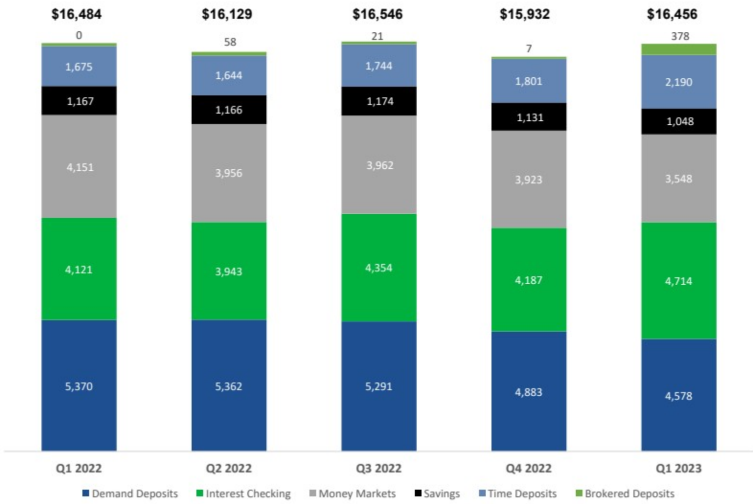
- Selectively consider M&A, minority stakes and strategic partnerships as a supplemental strategy

Atlantic Union Bankshares

[1] For non-GAAP financial measures, see reconciliation to most directly comparable GAAP measures in "Appendix – Reconciliation of Non-GAAP Disclosures"

Stable Deposit Balances

$ in millions



Union Bankshares

Numbers may not foot due to rounding.

1Q23 Deposit Highlights

- Total deposits up 13% annualized from Q4 2022
- Customer deposits up ~4% annualized from Q4 2022
- Mix shift into higher costing deposit products and higher deposit betas drove increased cost of deposits
- Deposit betas expected to continue to rise throughout 2023
- From the start of the cycle through Q1 2023, deposit beta is 28%

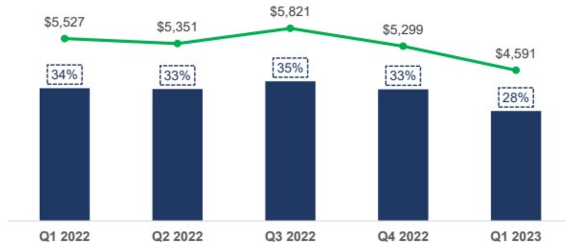
Granular Deposit Base

Top 15 Commercial Deposits by NAICS as of 3/31/2023

NAICS Code/Title	% of Total Deposits
52 - Finance and Insurance	7.8%
54 - Professional, Scientific, and Technical Services	6.6%
53 - Real Estate and Rental and Leasing	6.4%
81 - Other Services (except Public Administration)	6.2%
42 - Wholesale Trade	5.6%
92 - Public Administration	5.6%
23 - Construction	4.7%
62 - Health Care and Social Assistance	2.9%
33 - Manufacturing	1.2%
61 - Educational Services	1.1%
72 - Accommodation and Food Services	1.1%
44/45 - Retail Trade	1.6%
56 - Administrative Support & Waste Management and Remediation Services	0.9%
71 - Arts, Entertainment, and Recreation	0.9%
11 - Agriculture, Forestry, Fishing and Hunting	0.6%

Customer Deposit Granularity

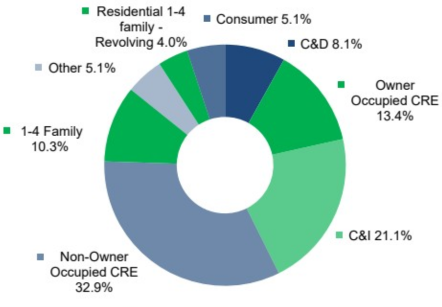
Period End Uninsured and Uncollateralized Deposits as a Percentage of Total Deposits ($ in Millions)



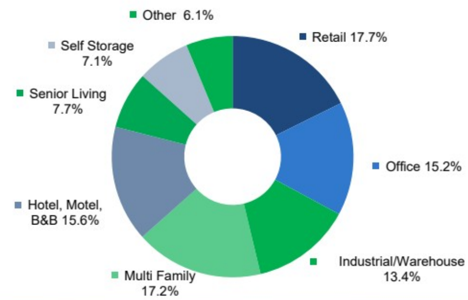
Atlantic Union Bankshares

Diversified and Granular Loan Portfolio

Total Loan Portfolio $14.6 billion at March 31, 2023



Non-Owner Occupied CRE Composition — $4.8 billion



Total Portfolio Characteristics		
	Duration	1.2 years
	Q1 2023 Weighted Average Yield (Tax Equivalent)	5.35%

Atlantic Union Bankshares

Figures may not total to 100% due to rounding

Duration and Weighted Average Yield Data is as of or for the three months ended March 31, 2023

Our Core Values

Culture — **HOW** we come together and interact as a team to accomplish our business and societal goals.

Caring

Working together toward common goals, acting with kindness, respect and a genuine concern for others.

Courageous

Speaking openly, honestly and accepting our challenges and mistakes as opportunities to learn and grow.

Committed

Driven to help our clients, Teammates and company succeed, doing what is right and accountable for our actions.

Diversity, Equity, and Inclusion Statement

Atlantic Union Bank embraces diversity of thought and identity to better serve our stakeholders and achieve our purpose. We commit to cultivating a welcoming workplace where Teammate and customer perspectives are valued and respected.

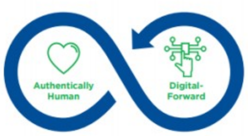
ATLANTIC UNION BANK
CULTURE OF EXCELLENCE

We are
CARING.
COURAGEOUS.
COMMITTED.

Atlantic Union Bankshares

Authentically Human - Fostering a People-First Culture

Investment in our Teammates = Investment in our Customers = A Better Business Outcome



We are a high performing company committed to client success in all we do. We believe we deliver a better banking experience by being **authentically human** and digital forward. We are a great place to work that **cares** about its teammates.

Culture

An Employer of Choice

Voted Top Workplaces in 2023

Diversity

~2/3 Female Workforce

+3 Above Industry Benchmark

Engagement

Exceeded Benchmark

+3 Above Industry Benchmark

Growth & Development

Internal Hires

+9 Above Industry Benchmark

Atlantic Union Bankshares

Data from 2022 Teammate Survey, Industry Benchmark from Perceptyx

We are focused on three Strategic Priorities

Organic

Deliver Organic Growth

- Overweighting opportunities in Wholesale Banking Group
- Directing consumer efforts to market segments and delivery channels with the strongest value proposition
- Prioritizing fee income growth
- Maintaining a reliable low-cost deposit base
- Maximizing operating leverage, productivity, efficiency, and scale
- Attracting and retaining top talent in alignment with broader business goals and strategic priorities

Innovate and Transform

- Pressing the relationship model advantage where bankers provide advocacy and advice, form stickier relationships, and use technology to enable deeper relationships
- Creating a frictionless experience for customers by integrating human interactions with digital capabilities
- Eliminating low value tasks and enabling more high value interactions with customers
- Eliminating legacy system constraints and accelerating modernization of technology while rationalizing operating costs and reengineering processes
- Emphasizing robotics, automation and FinTech partnerships

Inorganic

Strategic Investments

- Leverage FinTech partnerships, strategic partner equity investments, as well as non-bank and whole-bank acquisition opportunities for step-change accelerants of growth
- Acquisition philosophy remains: strategic, disciplined, and measured with an eye towards transactions that increase density and scarcity value, add contiguous markets, increase operating leverage, diversify revenue streams, and enable the reinvestment of cost savings into technology
- Ensuring merger and acquisition activity complements, enables, and scales technology and the advancement of our customer value proposition, potentially including whole bank, non-bank, minority stakes, and partnerships

Maria Tedesco
President and Chief Operating Officer
Atlantic
Union Bankshares
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Recent accolades

Modernization of Atlantic Union Bank

We are a union of multiple community banks that have come together over time. With that comes a level of customer-centricity and a sense of community that makes Atlantic Union Bank a very special place. However, the industry is evolving and our customers' expectations are changing just as rapidly.

We must create a modern AUB, and keep it modern as we grow and as customer expectations continue to evolve.

Modernization isn’t just about technology, it stretches across all we do and how we do it.

PEOPLE

Those who come together to create value for all our customers, communities, shareholders and each other.

PROCESS

Efficient and systematic approach to running our business and delivering change in to the organization.

TECHNOLOGY

Tools and systems used to automate and implement business processes.

Our strategic plan outlined various ways in which we plan to change the way we operate and modernize the bank

	Revenue Diversification	Technology	Modern Delivery	Customer Experience	Brand
FROM	Building and optimizing new products and expertise, then expanding geographies.	Filling critical gaps in mobile/online banking, new digital solutions for existing processes and products.	Tried and true project management discipline and an emerging agile approach for digital enhancements.	Going above and beyond to meet and exceed client expectations and drive satisfaction.	A strong mass market brand, with increasing strength as a bank for business.
TO	Focus on Commercial growth with new geographies and expanded product offerings. Expand Home Loans and Wealth.	Enabling our longer-term needs and providing flexibility to create new and powerful FinTech partnerships.	Continuous improvement with greater use of agile, automation (RPA) and a holistic approach to managing projects and initiatives.	Enterprise solution with data-driven approach to Customer Care, leveraging high-tech and high-touch.	"The Bank for Business", with a strong halo to the mass affluent consumer audience.

Atlantic Union Bankshares


Rob Gorman
Chief Financial Officer
Atlantic
Union Bankshares
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2022 Financial Results

Full Year 2022 Financial Highlights

For the year ended December 31, 2022, net income available to common shareholders was $222.6 million and earnings per common share were $2.97.

Excluding the after-tax strategic branch closing and facility consolidation costs ($4.4 million in 2022 and $13.8 million in 2021), the after-tax net loss related to balance sheet repositioning of $11.6 million in 2021, the after-tax gain from the sale of Visa, Inc. Class B common stock of $4.1 million in 2021, and the after-tax gain on the sale of our RIA business (DHFB) of $8.0 million in 2022, adjusted operating earnings available to common shareholders[1] for the year ended December 31, 2022 was $219.0 million or $2.92 per share, down $54.3 million or $0.61 per share from 2021 levels primarily due to the $79.9 million increase in the provision for credit losses compared to the previous year, which was driven by changes in the macroeconomic forecast and the impact of loan growth during the year ended December 31, 2022.

For the year ended December 31, 2022, pre-tax pre-provision adjusted operating earnings[1] increased 3.7% from 2021 to $295.4 million, primarily due to higher net interest income driven by the impact of rising market interest rates on loans and taxable investment securities yields, and growth in average loans and average investment securities, partially offset by an increase in cost of deposits and borrowings.

Key adjusted operating[1] ratios for the year ended December 31, 2022:

- Adjusted operating ROTCE [1] was 17.06%
- Adjusted operating ROA [1] was 1.16%
- Adjusted operating efficiency ratio (FTE)[1] was 54.68%

Loans, net of deferred fees and costs, were $14.4 billion, including $7.3 million in PPP loans, at December 31, 2022, an increase of $1.3 billion or 9.5% from December 31, 2021.

Total deposits at December 31, 2022 were $15.9 billion, a decrease of $679.4 million or 4.1% from December 31, 2021. The decrease in total deposits was primarily due to the impact of customer behavior in response to inflation and higher market interest rates.

Summarized Income Statement

(Dollars in thousands, except per share data)	For the years ended December 31, 2022		2021	
Net interest income	$	584,261	$	551,260
- Provision for credit losses		19,028		(60,888)
+ Noninterest income		118,523		125,806
- Noninterest expense		403,802		419,195
- Taxes		45,444		54,842
Net income (GAAP)	**$**	**234,510**	**$**	**263,917**
- Dividends on preferred stock		11,868		11,868
Net income available to common shareholders (GAAP)	**$**	**222,642**	**$**	**252,049**
+ Strategic branch closing and facility consolidation costs, net of tax		4,351		13,775
+ Net loss related to balance sheet repositioning, net of tax		-		11,609
- Gain on sale of DHFB, net of tax		7,984		-
- (Loss) gain on sale of securities, net of tax		(2)		69
- Gain on Visa, Inc. Class B common stock, net of tax		-		4,058
Adjusted operating earnings available to common shareholders (non-GAAP)[1]	**$**	**219,011**	**$**	**273,306**
Pre-tax pre-provision adjusted operating earnings (non-GAAP)[1]	**$**	**295,411**	**$**	**284,779**
Weighted average common shares outstanding, diluted		74,953,398		77,417,801
Common EPS, diluted (GAAP)	**$**	**2.97**	**$**	**3.26**
Adjusted operating common EPS, diluted (non-GAAP)[1]	**$**	**2.92**	**$**	**3.53**

Atlantic Union Bankshares

(1) Non-GAAP financial measure; See reconciliation to most directly comparable GAAP measure in "Appendix -- Reconciliation of Non-GAAP Disclosures"

First Quarter 2023 Financial Results

First Quarter 2023 Financial Highlights

Net income available to common shareholders for the first quarter was $32.7 million or $0.44 per share.

Excluding the after-tax losses incurred on the sale of AFS securities of $10.6 million for the first quarter of 2023, and the after-tax legal reserve associated with an ongoing and previously disclosed regulatory matter of $4.0 million in the first quarter of 2023, adjusted operating earnings available to common shareholders[1] for the first quarter of 2023 was $47.2 million or $0.63 per share, down $20.3 million or $0.27 per share from the prior quarter primarily due to lower net interest income driven by the lower day count in the quarter, higher deposit and borrowing costs due to increases in market interest rates, as well as changes in the deposit mix as depositors migrated to higher costing deposit accounts. These decreases were partially offset by an increase in loan yields due primarily to variable rate loans repricing as short-term interest rates increased and an increase in average loans.

Key adjusted operating[1] ratios for the quarter ended March 31, 2023:

- Adjusted operating ROTCE[1] was 15.22%
- Adjusted operating ROA[1] was 1.00%
- Adjusted operating efficiency ratio (FTE)[1] was 56.03%

At March 31, 2023, loans, net of deferred fees and costs, totaled $14.6 billion, an increase of $135.1 million or 3.8% (annualized) from the fourth quarter driven by increases in commercial loan balances of $96.0 million and increases in consumer loan balances of $39.1 million.

At March 31, 2023, total deposits were $16.5 billion, an increase of $524.2 million or approximately 13.3% (annualized) from December 31, 2022. Interest-bearing deposits increased by $829.5 million, which includes approximately $377.9 million in brokered deposits, partially offset by a $305.2 million decrease in demand deposits, as customers moved funds from lower to higher costing deposit products.

Summarized Income Statement

(Dollars in thousands, except per share data)	For the three months ended 1Q2023	4Q2022
Net interest income	$ 153,443	$ 163,848
- Provision for credit losses	11,850	6,257
+ Noninterest income	9,628	24,500
- Noninterest expense	108,274	99,790
- Taxes	7,294	11,777
Net income (GAAP)	**$ 35,653**	**$ 70,524**
- Dividends on preferred stock	2,967	2,967
Net income available to common shareholders (GAAP)	**$ 32,686**	**$ 67,557**
+ Legal reserve, net of tax	3,950	-
+ Loss on sale of securities, net of tax	10,586	1
Adjusted operating earnings available to common shareholders (non-GAAP)[1]	**$ 47,222**	**$ 67,558**
Weighted average common shares outstanding, diluted	74,835,514	74,713,972
Common EPS, diluted (GAAP)	**$ 0.44**	**$ 0.90**
Adjusted operating common EPS, diluted (non-GAAP)[1]	**$ 0.63**	**$ 0.90**

Atlantic Union Bankshares

(1) Non-GAAP financial measure; See reconciliation to most directly comparable GAAP measure in "Appendix -- Reconciliation of Non-GAAP Disclosures"

Strong Capital Position at March 31, 2023

Capital Ratio	Regulatory Well Capitalized Minimums	Reported		Proforma including AOCI and HTM unrealized losses	
		Atlantic Union Bankshares	Atlantic Union Bank	Atlantic Union Bankshares	Atlantic Union Bank
Common Equity Tier 1 Ratio (CET1)	6.5%	9.9%	12.8%	7.8%	10.8%
Tier 1 Capital Ratio	8.0%	10.9%	12.8%	8.8%	10.8%
Total Risk Based Capital Ratio	10.0%	13.8%	13.4%	11.8%	11.4%
Leverage Ratio	5.0%	9.4%	11.0%	7.4%	9.1%
Tangible Common Equity Ratio (non-GAAP) [2]	-	6.9%	9.4%	6.8%	9.3%

Capital Management Strategy

Atlantic Union capital management objectives are to:

- Maintain designation as a “well capitalized” institution.
- Ensure capital levels are commensurate with the Company’s risk profile, capital stress test projections, and strategic plan objectives.
- Capital Management Priorities
  - Support organic growth
  - Maintain a sustainable dividend payout ratio targeted at 35-40%
  - Common Stock repurchases
  - Merger & acquisition activity

The Company’s capital ratios are well above regulatory well capitalized levels as of March 31, 2023

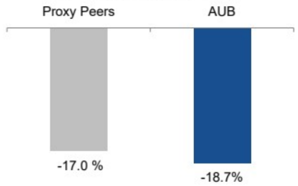
- On a proforma basis, the Company would be well capitalized if unrealized losses on securities were realized at March 31, 2023

Atlantic Union Bankshares

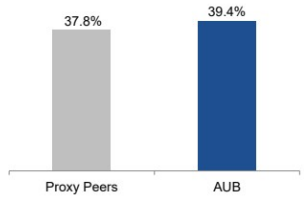
Figures may not foot due to rounding
*Capital information presented herein is based on estimates and subject to change pending the Company’s filing of its regulatory reports
2) For non-GAAP financial measures, see reconciliation to most directly comparable GAAP measures in “Appendix – Reconciliation of Non-GAAP Disclosures”

AUB's Total Shareholder Return Performance vs. Peer Banks

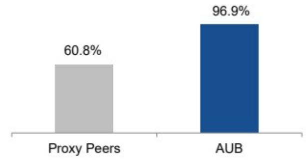
1 Year Relative TSR[1]



3 Year Relative TSR[1]



10 Year Relative TSR[1]



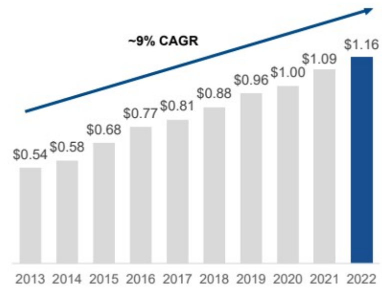
During 2022, the Company returned ~$135 million to common shareholders through:

- Dividends paid of ~$87 million or $1.16 per common share; an increase of 6.4% per share over 2021; and
- Repurchased approximately 1.3 million shares for ~$48 million, at an average price of $37.71 per share.

In addition, the Company paid preferred stock dividends of ~$12 million in 2022.

During the first quarter 2023, the Company paid dividends of $0.30 per common share totaling ~$23 million and $171.88 per outstanding share of Series A Preferred Stock amounting to ~ $3 million.

Dividends Paid per Common Share



Atlantic Union Bankshares

[1] As of April 26, 2023


Appendix
Atlantic
Union Bankshares
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Market Highlights

Opportunity in Affluent Markets

Top Counties in the U.S. — Projected Median HH Income ($000s)(1)

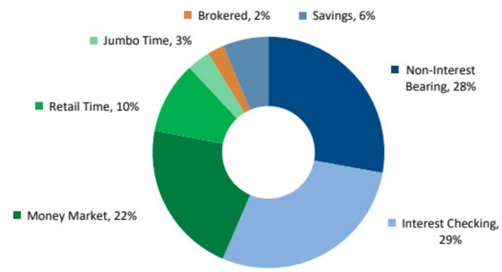
Source: S&P Global Market Intelligence
Boxes denote county/city of operation
(1) Median HH Income projected for 2022

Attractive Core Deposit Base

Deposit Base Characteristics

- Q1 2023 cost of deposits – 1.28%
- 95% core deposits[(1)]
- 57% transactional accounts

Deposit Composition at March 31, 2023 — $16.5 billion

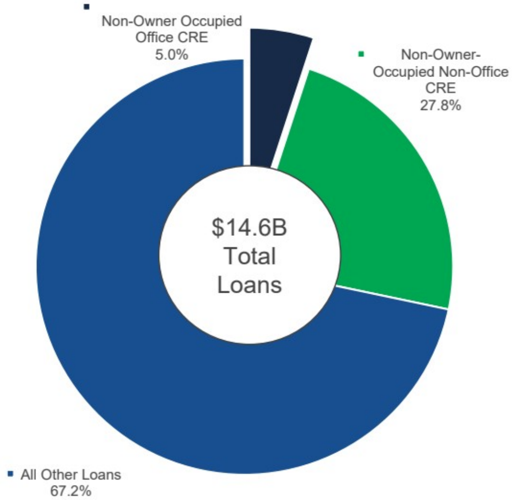


Atlantic Union Bankshares

Cost of deposit data is as of or for the three months ended March 31, 2023

(1) Core deposits defined as total deposits less jumbo time deposits and brokered deposits

Non-Owner-Occupied CRE Portfolio as of March 31, 2023

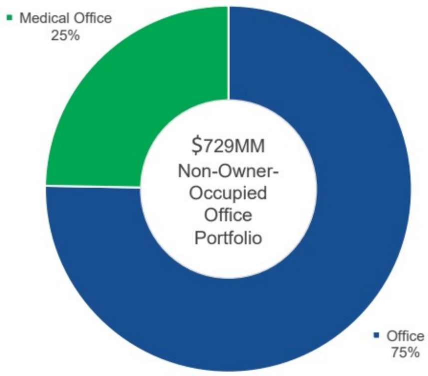


Non-Owner-Occupied CRE By Type

$ in millions	Total Outstandings	% of Portfolio
Multi Family	$822	5.6%
Retail	$847	5.8%
Hotel/Motel B&B	$745	5.1%
Office	**$729**	**5.0%**
Industrial/Warehouse	$641	4.4%
Senior Living	$367	2.5%
Self Storage	$341	2.3%
Other	$299	2.0%
Total Non-Owner Occupied CRE	**$4,790**	**32.8%**

Numbers may not foot due to rounding.

Non-Owner-Occupied Office CRE Portfolio as of March 31, 2023



Geographically Diverse Non-Owner Occupied Office Portfolio

By Market ($ millions)	
Carolinas	$165
Fredericksburg Area	$134
Central VA	$105
Northern VA/Maryland	$115
Western VA	$98
Eastern VA	$94
Other	$18
Total	**$729**

Non Owner-Occupied Office Portfolio Credit Quality

Key Portfolio Metrics	
Avg. Office Loan ($ millions)	$1.7
Loan Loss Reserve / Office Loans	2.3%
NCOs / Office Loans[1]	0.00%
Delinquencies / Office Loans	0.02%
NPL / Office Loans	0.04%
Criticized Loans / Office Loans	0.35%

[1] Average NCO over trailing 12 months

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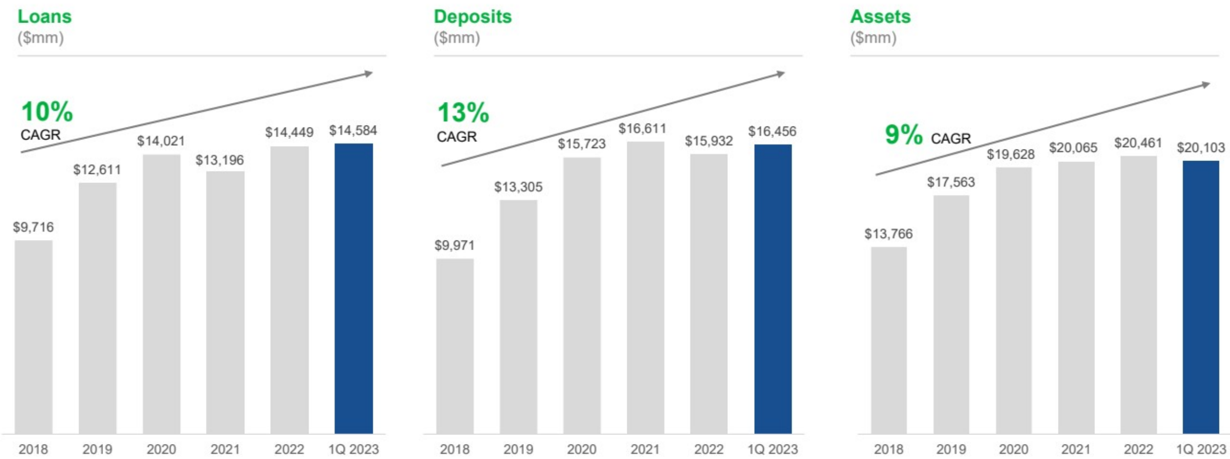
Balance Sheet Trends (GAAP)



Atlantic Union Bankshares

Data as of or for the twelve months ended each respective year, except for 1Q 2023, which is as of or for the three months ended March 31, 2023

Reconciliation of Non-GAAP Disclosures

The Company has provided supplemental performance measures on a tax-equivalent, tangible, operating, adjusted, or pre-tax pre-provision basis. These non-GAAP financial measures are a supplement to GAAP, which is used to prepare the Company's financial statements, and should not be considered in isolation or as a substitute for comparable measures calculated in accordance with GAAP. In addition, the Company's non-GAAP financial measures may not be comparable to non-GAAP financial measures of other companies. The Company uses the non-GAAP financial measures discussed herein in its analysis of the Company's performance. The Company's management believes that these non-GAAP financial measures provide additional understanding of ongoing operations, enhance comparability of results of operations with prior periods and show the effects of significant gains and charges in the periods presented without the impact of items or events that may obscure trends in the Company's underlying performance.

Reconciliation of Non-GAAP Disclosures

Adjusted operating measures exclude, as applicable, merger and rebranding-related costs, nonrecurring tax expenses, the gains or losses related to balance sheet repositioning (principally composed of gains and losses on debt extinguishment), gains or losses on sale of securities, gains on the sale of Visa, Inc. Class B common stock, a legal reserve associated with an ongoing regulatory matter previously disclosed, gain on sale of DHFB, and strategic branch closure initiatives and related facility consolidation costs (principally composed of real estate, leases and other assets write downs, as well as severance and expense reduction initiatives). The Company believes these non-GAAP adjusted measures provide investors with important information about the continuing economic results of the organization's operations. Tangible assets and tangible common equity are used in the calculation of certain profitability, capital, and per share ratios. The Company believes tangible assets, tangible common equity and the related ratios are meaningful measures of capital adequacy because they provide a meaningful base for period-to-period and company-to-company comparisons, which the Company believes will assist investors in assessing the capital of the Company and its ability to absorb potential losses. The Company believes tangible common equity is an important indication of its ability to grow organically and through business combinations, as well as its ability to pay dividends and to engage in various capital management strategies. Additionally, the Company believes that return on tangible common equity (ROTCE) is a meaningful supplement to GAAP financial measures and useful to investors because it measures the performance of a business consistently across time without regard to whether components of the business were acquired or developed internally.

ADJUSTED OPERATING EARNINGS & FINANCIAL METRICS

(Dollars in thousands, except per share amounts)	For the three months ended March 31, 2023	For the years ended December 31, 2022	2021	2020	2019	2018
Adjusted Operating Earnings						
Net Income (GAAP)	$ 35,653	$ 234,510	$ 263,917	$ 158,228	$ 193,528	$ 146,248
Plus: Legal reserve, net of tax	3,950	-	-	-	-	-
Plus: Strategic branch closing and facility consolidation costs, net of tax	-	4,351	13,775	5,343	-	849
Plus: Merger and rebranding-related costs, net of tax	-	-	-	-	27,395	32,065
Plus: Nonrecurring tax expenses	-	-	-	-	-	-
Plus: Net loss related to balance sheet repositioning, net of tax	-	-	11,609	25,979	12,953	-
Less: (Loss) gain on sale of securities, net of tax	(10,586)	(2)	69	9,712	6,063	303
Less: Gain on sale of DHFB, net of tax	-	7,984	-	-	-	-
Less: Gain on Visa, Inc. Class B common stock, net of tax	-	-	4,058	-	-	-
Adjusted operating earnings (non-GAAP)	$ 50,189	$ 230,879	$ 285,174	$ 179,838	$ 227,813	$ 178,859
Less: Dividends on preferred stock	2,967	11,868	11,868	5,658	-	-
Adjusted operating earnings available to common shareholders (non-GAAP)	$ 47,222	$ 219,011	$ 273,306	$ 174,180	$ 227,813	$ 178,859
Earnings per share (EPS)						
Weighted average common shares outstanding, diluted	74,835,514	74,953,398	77,417,801	78,875,668	80,263,557	65,908,573
EPS available to common shareholders, diluted (GAAP)	$ 0.44	$ 2.97	$ 3.26	$ 1.93	$ 2.41	$ 2.22
Adjusted operating EPS available to common shareholders, diluted (non-GAAP)	$ 0.63	$ 2.92	$ 3.53	$ 2.21	$ 2.84	$ 2.71
Return on assets (ROA)						
Average assets	$ 20,384,351	$ 19,949,388	$ 19,977,551	$ 19,083,853	$ 16,840,310	$ 13,181,609
ROA (GAAP)	0.71%	1.18%	1.32%	0.83%	1.15%	1.11%
Adjusted operating ROA (non-GAAP)	1.00%	1.16%	1.43%	0.94%	1.35%	1.36%
Return on equity (ROE)						
Adjusted operating earnings available to common shareholders (non-GAAP)	$ 47,222	$ 219,011	$ 273,306	$ 174,180	$ 227,813	$ 178,859
Plus: Amortization of intangibles, tax effected	1,800	8,544	10,984	13,093	14,632	10,143
Adjusted operating earnings available to common shareholders before amortization of intangibles (non-GAAP)	$ 49,022	$ 227,555	$ 284,290	$ 187,273	$ 242,445	$ 189,002
Average equity (GAAP)	$ 2,423,600	$ 2,465,049	$ 2,725,330	$ 2,576,372	$ 2,451,435	$ 1,863,216
Less: Average intangible assets	950,799	964,942	985,559	1,000,654	991,926	776,944
Less: Average perpetual preferred stock	166,356	166,356	166,356	93,658	-	-
Average tangible common equity (non-GAAP)	$ 1,306,445	$ 1,333,751	$ 1,573,415	$ 1,482,060	$ 1,459,509	$ 1,086,272
ROE (GAAP)	5.97%	9.51%	9.68%	6.14%	7.89%	7.85%
Return on tangible common equity (ROTCE)						
Net Income available to common shareholders (GAAP)	$ 32,686	$ 222,642	$ 252,049	$ 152,570	$ 193,528	$ 146,248
Plus: Amortization of intangibles, tax effected	1,800	8,544	10,984	13,093	14,632	10,143
Net Income available to common shareholders before amortization of intangibles (non-GAAP)	$ 34,486	$ 231,186	$ 263,033	$ 165,663	$ 208,160	$ 156,391
ROTCE	10.71%	17.33%	16.72%	11.18%	14.26%	14.40%
Adjusted operating ROTCE (non-GAAP)	15.22%	17.06%	18.07%	12.64%	16.61%	17.40%

Atlantic Union Bankshares

Reconciliation of Non-GAAP Disclosures

The adjusted operating efficiency ratio (FTE) excludes, as applicable, merger-related costs, rebranding costs, the amortization of intangible assets, gains or losses on sale of securities, gains on the sale of Visa, Inc. Class B common stock, gain on sale of DHFB, gains or losses related to balance sheet repositioning (principally composed of gains and losses on debt extinguishment), a legal reserve associated with an ongoing regulatory matter previously disclosed, as well as strategic branch closure initiatives and related facility consolidation costs (principally composed of real estate, leases and other assets write downs, as well as severance and expense reduction initiatives). This measure is similar to the measure utilized by the Company when analyzing corporate performance and is also similar to the measure utilized for incentive compensation. The Company believes this adjusted measure provides investors with important information about the continuing economic results of the organization's operations.

ADJUSTED OPERATING EFFICIENCY RATIO

(Dollars in thousands)	For the three months ended March 31, 2023	For the years ended December 31, 2022	2021	2020	2019	2018
Noninterest expense (GAAP)	$ 108,274	$ 403,802	$ 419,195	$ 413,349	$ 418,340	$ 337,767
Less: Amortization of intangible assets	2,279	10,815	13,904	16,574	18,521	12,839
Less: Legal reserve	5,000	-	-	-	-	-
Less: Strategic branch closing and facility consolidation	-	5,508	17,437	6,764	-	1,075
Less: Merger-related costs	-	-	-	-	27,824	39,728
Less: Rebranding costs	-	-	-	-	6,455	-
Less: Losses related to balance sheet repositioning	-	-	14,695	31,116	16,397	-
Adjusted operating noninterest expense (non-GAAP)	$ 100,995	$ 387,479	$ 373,159	$ 358,895	$ 349,143	$ 284,125
Net interest income (GAAP)	$ 153,443	$ 584,261	$ 551,260	$ 555,298	$ 537,872	$ 426,691
Net interest income (FTE) (non-GAAP)	157,231	599,134	563,851	566,845	548,993	434,886
Noninterest income (GAAP)	$ 9,628	$ 118,523	$ 125,806	$ 131,486	$ 132,815	$ 104,241
Plus: Losses related to balance sheet repositioning	-	-	-	(1,769)	-	-
Less: (Loss) gain on sale of securities	(13,400)	(3)	87	12,294	7,675	383
Less: Gain on sale of DHFB	-	9,082	-	-	-	-
Less: Gain on Visa, Inc. Class B common stock	-	-	5,137	-	-	-
Adjusted operating noninterest income (non-GAAP)	$ 23,028	$ 109,444	$ 120,582	$ 120,961	$ 125,140	$ 103,858
Efficiency ratio (GAAP)	66.40%	57.46%	61.91%	60.19%	62.37%	63.62%
Adjusted operating efficiency ratio (FTE) (non-GAAP)	56.03%	54.68%	54.52%	52.18%	51.79%	52.74%

Atlantic Union Bankshares

Reconciliation of Non-GAAP Disclosures

Tangible assets and tangible common equity are used in the calculation of certain profitability, capital, and per share ratios. The Company believes tangible assets, tangible common equity and the related ratios are meaningful measures of capital adequacy because they provide a meaningful base for period-to-period and company-to-company comparisons, which the Company believes will assist investors in assessing the capital of the Company and its ability to absorb potential losses. The Company believes tangible common equity is an important indication of its ability to grow organically and through business combinations, as well as its ability to pay dividends and to engage in various capital management strategies. The Company also calculates adjusted tangible common equity to tangible assets ratios to exclude AOCI, which is principally comprised of unrealized losses on AFS securities, and to include the impact of unrealized losses on HTM securities. The Company believes that each of these ratios enables investors to assess the Company's capital levels and capital adequacy without the effects of changes in AOCI, some of which are uncertain and difficult to predict, or assuming that the Company realized all previously unrealized losses on HTM securities at the end of the period, as applicable.

TANGIBLE ASSETS, TANGIBLE COMMON EQUITY, AND LEVERAGE RATIO

(Dollars in thousands, except share data)	As of March 31, 2023 Atlantic Union Bankshares	Atlantic Union Bank
Tangible Assets		
Ending Assets (GAAP)	$ 20,103,370	$ 19,973,956
Less: Ending goodwill	925,211	925,211
Less: Ending amortizable intangibles	24,482	24,482
Ending tangible assets (non-GAAP)	$ 19,153,677	$ 19,024,263
Tangible Common Equity		
Ending equity (GAAP)	$ 2,440,236	$ 2,742,914
Less: Ending goodwill	925,211	925,211
Less: Ending amortizable intangibles	24,482	24,482
Less: Perpetual preferred stock	166,357	-
Ending tangible common equity (non-GAAP)	$ 1,324,186	$ 1,793,221
Net unrealized losses on HTM securities, net of tax	$ (25,532)	$ (25,532)
Accumulated other comprehensive loss (AOCI)	$ (361,933)	$ (361,933)
Common shares outstanding at end of period	74,989,228	
Average equity (GAAP)	$ 2,423,600	$ 2,715,885
Less: Average goodwill	925,211	925,211
Less: Average amortizable intangibles	25,588	25,588
Less: Average perpetual preferred stock	166,356	-
Average tangible common equity (non-GAAP)	$ 1,306,445	$ 1,765,086
Common equity to total assets (GAAP)	11.3%	13.7%
Tangible equity to tangible assets (non-GAAP)	7.8%	9.4%
Tangible equity to tangible assets, incl net unrealized losses on HTM securities (non-GAAP)	7.6%	9.3%
Tangible common equity to tangible assets (non-GAAP)	6.9%	9.4%
Tangible common equity to tangible assets, incl net unrealized losses on HTM securities (non-GAAP)	6.8%	9.3%
Tangible common equity to tangible assets, ex AOCI (non-GAAP)[1]	8.8%	
Book value per common share (GAAP)	$ 30.53	
Tangible book value per common share (non-GAAP)	$ 17.78	
Tangible book value per common share, ex AOCI (non-GAAP)[1]	$ 22.64	
Leverage Ratio		
Tier 1 capital	$ 1,856,396	$ 2,169,647
Total average assets for leverage ratio	$ 19,790,885	$ 19,683,587
Leverage ratio	9.4%	11.0%
Leverage ratio, incl AOCI and net unrealized losses on HTM securities (non-GAAP)	7.4%	9.1%

[1]Calculation excludes the impact of 499,208 unvested restricted stock awards (RSAs) outstanding as of March 31, 2023

Atlantic Union Bankshares

Reconciliation of Non-GAAP Disclosures

All regulatory capital ratios at March 31, 2023 are estimates and subject to change pending the Company's filing of its FR Y-9 C. In addition to these regulatory capital ratios, the Company adjusts certain regulatory capital ratios to include the impacts of AOCI, which the Company has elected to exclude from regulatory capital ratios under applicable regulations, and net unrealized losses on HTM securities, assuming that those unrealized losses were realized at the end of the period, as applicable. The Company believes that each of these ratios help investors to assess the Company's regulatory capital levels and capital adequacy.

RISK-BASED CAPITAL RATIOS

	As of March 31, 2023	
(Dollars in thousands, except share data)	**Atlantic Union Bankshares**	**Atlantic Union Bank**
Risk-Based Capital Ratios		
Net unrealized losses on HTM securities, net of tax	$ (25,532)	$ (25,532)
Accumulated other comprehensive loss (AOCI)	$ (361,933)	$ (361,933)
Common equity tier 1 capital	$ 1,690,040	$ 2,169,647
Tier 1 capital	$ 1,856,396	$ 2,169,647
Total capital	$ 2,346,224	$ 2,273,984
Total risk-weighted assets	$ 17,049,045	$ 16,945,526
Common equity tier 1 capital ratio	9.9%	12.8%
Common equity tier 1 capital ratio, incl AOCI and net unrealized losses on HTM securities (non-GAAP)	7.8%	10.8%
Tier 1 capital ratio	10.9%	12.8%
Tier 1 capital ratio, incl AOCI and net unrealized losses on HTM securities (non-GAAP)	8.8%	10.8%
Total capital ratio	13.8%	13.4%
Total capital ratio, incl AOCI and net unrealized losses on HTM securities (non-GAAP)	11.8%	11.4%

Reconciliation of Non-GAAP Disclosures

Pre-tax pre-provision adjusted earnings excludes the provision for credit losses, which can fluctuate significantly from period-to-period under the CECL methodology, income tax expense, losses on sale of securities, a legal reserve associated with an ongoing regulatory matter previously disclosed, as well as strategic branch closure initiatives and related facility consolidation costs. The Company believes this adjusted measure provides investors with important information about the continuing economic results of the organization's operations.

PRE-TAX PRE-PROVISION ADJUSTED OPERATING EARNINGS

(Dollars in thousands, except per share amounts)	For the three months ended 1Q2023	4Q2022	1Q2022	For the years ended December 31, 2022	2021
Net income (GAAP)	$ 35,653	$ 70,524	$ 43,690	$ 234,510	$ 263,917
Plus: Provision for credit losses	11,850	6,257	2,800	19,028	(60,888)
Plus: Income tax expense	7,294	11,777	9,273	45,444	54,842
Plus: Legal reserve	5,000	-	-	-	
Plus: Net loss related to balance sheet repositioning	-	-	-	-	14,695
Plus: Strategic branch closing and facility consolidation costs	-	-	5,508	5,508	17,437
Less: (Loss) gain on sale of securities	(13,400)	(1)	-	(3)	87
Less: Gain on sale of DHFB	-	-	-	9,082	-
Less: Gain on Visa, Inc. Class B common stock	-	-	-	-	5,137
PTPP adjusted operating earnings (non-GAAP)	73,197	88,559	61,271	295,411	284,779
Less: Dividends on preferred stock	2,967	2,967	2,967	11,868	11,868
PTPP adjusted operating earnings available to common shareholders (non-GAAP)	$ 70,230	$ 85,592	$ 58,304	$ 283,543	$ 272,911
Net income growth - YTD (GAAP)	(18.40%)			(11.14%)	
PTPP adjusted operating earnings growth - YTD (non-GAAP)	19.46%			3.73%	

Atlantic Union Bankshares

Reconciliation of Non-GAAP Disclosures

Adjusted operating measures exclude, as applicable, losses on sale of securities, a legal reserve associated with an ongoing regulatory matter previously disclosed, as well as strategic branch closure initiatives and related facility consolidation costs (principally composed of real estate, leases and other assets write downs, as well as severance and expense reduction initiatives). The Company believes these non-GAAP adjusted measures provide investors with important information about the continuing economic results of the organization's operations. Net interest income (FTE) and total adjusted revenue (FTE), which are used in computing net interest margin (FTE), efficiency ratio (FTE) and adjusted operating efficiency ratio (FTE), provide valuable additional insight into the net interest margin and the efficiency ratio by adjusting for differences in tax treatment of interest income sources. The entire FTE adjustment is attributable to interest income on earning assets, which is used in computing yield on earning assets. Interest expense and the related cost of interest-bearing liabilities and cost of funds ratios are not affected by the FTE components. The adjusted operating efficiency ratio (FTE) excludes, as applicable, the amortization of intangible assets, losses on sale of securities, a legal reserve associated with an ongoing regulatory matter previously disclosed, as well as strategic branch closure initiatives and related facility consolidation costs. This measure is similar to the measure utilized by the Company when analyzing corporate performance and is also similar to the measure utilized for incentive compensation. The Company believes this adjusted measure provides investors with important information about the continuing economic results of the organization's operations.

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ADJUSTED OPERATING EARNINGS, OPERATING LEVERAGE, AND EFFICIENCY RATIO

	For the three months ended			1Q23% Change	
(Dollars in thousands, except per share amounts)	1Q2023	4Q2022	1Q2022	QoQ	YoY
Net Income (GAAP)	$ 35,653	$ 70,524	$ 43,690		
Plus: Legal reserve, net of tax	3,950	-	-		
Plus: Strategic branch closing and facility consolidation costs, net of tax	-	-	4,351		
Plus: Loss on sale of securities, net of tax	10,586	1	-		
Adjusted operating earnings (non-GAAP)	$ 50,189	$ 70,525	$ 48,041		
Less: Dividends on preferred stock	2,967	2,967	2,967		
Adjusted operating earnings available to common shareholders (non-GAAP)	$ 47,222	$ 67,558	$ 45,074		
Weighted average common shares outstanding, diluted	74,835,514	74,713,972	75,556,127		
EPS available to common shareholders, diluted (GAAP)	$ 0.44	$ 0.90	$ 0.54		
Adjusted operating EPS available to common shareholders (non-GAAP)	$ 0.63	$ 0.90	$ 0.60		
Noninterest expense (GAAP)	$ 108,274	$ 99,790	$ 105,321	8.50%	2.80%
Less: Amortization of intangible assets	2,279	2,381	3,039		
Less: Legal reserve	5,000	-	-		
Less: Strategic branch closing and facility consolidation costs	-	-	5,508		
Adjusted operating noninterest expense (non-GAAP)	$ 100,995	$ 97,409	$ 96,774	3.68%	4.36%
Noninterest income (GAAP)	$ 9,628	$ 24,500	$ 30,153		
Plus: Loss on sale of securities	13,400	1	-		
Adjusted operating noninterest income (non-GAAP)	$ 23,028	$ 24,501	$ 30,153		
Net interest income (GAAP)	$ 153,443	$ 163,848	$ 130,931		
Noninterest income (GAAP)	9,628	24,500	30,153		
Total revenue (GAAP)	$ 163,071	$ 188,348	$ 161,084	(13.42%)	1.23%
Net interest income (FTE) (non-GAAP)	$ 157,231	$ 167,966	$ 134,267		
Adjusted operating noninterest income (non-GAAP)	23,028	24,501	30,153		
Total adjusted revenue (FTE) (non-GAAP)	180,259	192,467	164,420	(6.34%)	9.63%
Operating leverage ratio (GAAP)				(21.92%)	(1.57%)
Adjusted operating leverage ratio (non-GAAP)				(10.02%)	5.27%
Efficiency ratio (GAAP)	66.40%	52.98%	65.38%		
Efficiency ratio FTE (non-GAAP)	64.89%	51.85%	64.06%		
Adjusted operating efficiency ratio (FTE) (non-GAAP)	56.03%	50.61%	58.86%		